

## HSBC // Tina // Transcripts

I'm Tina, I'm now a part of the Corporate Banking Graduate Programme within Global Banking.

Corporate banking is different from retail banking. We don't deal with individual clients, we serve large corporates, financial institutions as well as governments and assist them in cash management, trade financing, foreign exchange as well as traditional funding requirements.

I think the Corporate Banking Graduate Programme is a very well structured programme. I got a two year job rotation arrangement, with attachments to four different teams under global banking.

I think the design of the job rotation has really helped me develop the vision and skills of relationship management for different sectors.

I did my summer internship at HSBC almost two years ago in a team dealing with large Chinese corporates.

During the internship I developed my professional skills by conducting industry and market analysis.

I also found myself really fascinated with HSBC's culture. It has created a very supportive, welcoming and inclusive environment where everyone is encouraged to ask questions and give suggestions.

I definitely recommend graduates to apply for the programme at HSBC. Corporate banking continues to innovate and incorporate cutting edge ideas into our solutions and products. You will find yourself always learning new things here.