### **HSBC HOLDINGS PLC**

#### **Data Pack**

### 1Q 2017

The financial information on which this supplement is based is unaudited and has been prepared in accordance with HSBC's significant accounting policies as described in the *Annual Report and Accounts 2016*. The financial information does not constitute financial statements prepared in accordance with International Financial Reporting Standards ('IFRSs'), is not complete and should be read in conjunction with the *Annual Report and Accounts 2016*, the *Earnings Release Q1 17*, and other reports and financial information published by HSBC.

All information is on a reported basis.

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		Q	uarter ended		
	31 Mar	31 Dec	30 Sep	30 Jun	31 Mar
	2017	2016	2016	2016	2016
	\$m	\$m	\$m	\$m	\$m
Net interest income	6,787	6,868	7,185	7,847	7,913
Net fee income	3,224	2,929	3,262	3,389	3,197
Net trading income	2,246	1,897	2,231	2,488	2,836
Other income/(expense)	736	(2,710)	(3,166)	770	1,030
Net operating income before loan impairment charges and other credit risk provisions <sup>1</sup>	12,993	8,984	9,512	14,494	14,976
Loan impairment charges and other credit risk provisions	(236)	(468)	(566)	(1,205)	(1,161)
Net operating income	12,757	8,516	8,946	13,289	13,815
Total operating expenses <sup>1</sup>	(8,328)	(12,459)	(8,721)	(10,364)	(8,264)
Operating profit/(loss)	4,429	(3,943)	225	2,925	5,551
Share of profit in associates and joint ventures	532	498	618	683	555
Profit/(loss) before tax	4,961	(3,445)	843	3,608	6,106
Tax expense	(1,201)	(572)	(803)	(720)	(1,571)
Profit/(loss) after tax	3,760	(4,017)	40	2,888	4,535
Profit/(loss) attributable to shareholders of the parent company	3,465	(4,229)	(204)	2,611	4,301
Profit attributable to non-controlling interests	295	212	244	277	234
Profit/(loss) attributable to the ordinary shareholders of the parent company	3,130	(4,440)	(617)	2,468	3,888
Revenue					
Significant items	(0=)	(=0)	(==)	(=)	4.50
Debit valuation adjustment ('DVA') on derivative contracts	(97)	(70)	(55)	(7)	158
Fair value movements on non-qualifying hedges	91	(302)	12	(164)	(233)
Gain on disposal of our membership interest in Visa - Europe	_	_	_	584	_
Gain on disposal of our membership interest in Visa - US	146	116	- (4.070)	_	_
Own credit spread	_	(1,648)	(1,370)	75	1,151
Portfolio disposals	10	(112)	(119)	68	_
Releases arising from the ongoing review of compliance with the UK Consumer Credit Act	_	_	_	2	_
ALL		_	_		_
Loss and trading results from disposed of apprations in Brazil			(1 7/12)	7/10	721
Loss and trading results from disposed-of operations in Brazil	150	(2.016)	(1,743)	748	721
Loss and trading results from disposed-of operations in Brazil	_ 150	(2,016)	(1,743) (3,275)	748 1,306	721 1,797
	 150				
LICs	 150				
LICs Significant items	150			1,306	1,797
LICs					
LICs Significant items Trading results from disposed-of operations in Brazil				1,306	1,797
LICs Significant items Trading results from disposed-of operations in Brazil Operating expenses				1,306	1,797
LICs Significant items Trading results from disposed-of operations in Brazil  Operating expenses Significant items		(2,016) —		1,306	1,797
LICs Significant items Trading results from disposed-of operations in Brazil  Operating expenses Significant items Costs associated with portfolio disposals	-	(2,016) — (28)	(3,275)	1,306 (414)	1,797 (334)
LICs Significant items Trading results from disposed-of operations in Brazil  Operating expenses Significant items Costs associated with portfolio disposals Costs to achieve	_ _ (833)	(2,016) — (28) (1,086)	(3,275) — — (1,014)	1,306 (414) — (677)	1,797 (334) — (341)
LICs Significant items Trading results from disposed-of operations in Brazil  Operating expenses Significant items Costs associated with portfolio disposals Costs to achieve Costs to establish UK ring-fenced bank	-	(2,016)  - (28) (1,086) (76)	(3,275) — — (1,014) (53)	1,306 (414)  — (677) (63)	1,797 (334)
LICs Significant items Trading results from disposed-of operations in Brazil  Operating expenses Significant items Costs associated with portfolio disposals Costs to achieve Costs to establish UK ring-fenced bank Impairment of GPB - Europe goodwill	_ _ (833)	(2,016)  - (28) (1,086) (76) (2,440)	(3,275) — (1,014) (53) —	1,306 (414)  - (677) (63) (800)	1,797 (334) — (341) (31)
LICs Significant items Trading results from disposed-of operations in Brazil  Operating expenses Significant items Costs associated with portfolio disposals Costs to achieve Costs to establish UK ring-fenced bank Impairment of GPB - Europe goodwill Regulatory (provisions)/releases in GPB	_ _ (833)	(2,016)  - (28) (1,086) (76) (2,440) (390)	(3,275) — — (1,014) (53)	(414) — (677) (63) (800) (3)	1,797 (334) — (341)
LICs Significant items Trading results from disposed-of operations in Brazil  Operating expenses Significant items Costs associated with portfolio disposals Costs to achieve Costs to establish UK ring-fenced bank Impairment of GPB - Europe goodwill Regulatory (provisions)/releases in GPB Settlements and provisions in connection with legal matters	_ (833) (83) _ _ _	(2,016)  - (28) (1,086) (76) (2,440) (390) 42	(3,275)  - (1,014) (53) - 50	1,306  (414)  - (677) (63) (800) (3) (723)	1,797 (334)  - (341) (31) - (1)
LICs Significant items Trading results from disposed-of operations in Brazil  Operating expenses Significant items Costs associated with portfolio disposals Costs to achieve Costs to establish UK ring-fenced bank Impairment of GPB - Europe goodwill Regulatory (provisions)/releases in GPB Settlements and provisions in connection with legal matters UK customer redress programmes	_ _ (833)	(2,016)  - (28) (1,086) (76) (2,440) (390)	(3,275) — (1,014) (53) —	1,306  (414)  - (677) (63) (800) (3) (723) (33)	1,797 (334)  — (341) (31) — (1) — —
LICs Significant items Trading results from disposed-of operations in Brazil  Operating expenses Significant items Costs associated with portfolio disposals Costs to achieve Costs to establish UK ring-fenced bank Impairment of GPB - Europe goodwill Regulatory (provisions)/releases in GPB Settlements and provisions in connection with legal matters	_ (833) (83) _ _ _ _ (210)	(2,016)  -  (28) (1,086) (76) (2,440) (390) 42 (70) -	(3,275)  - (1,014) (53) - 50 - (456)	1,306  (414)  — (677) (63) (800) (3) (723) (33) (555)	1,797 (334)  - (341) (31) - (1) - (504)
LICs Significant items Trading results from disposed-of operations in Brazil  Operating expenses Significant items Costs associated with portfolio disposals Costs to achieve Costs to establish UK ring-fenced bank Impairment of GPB - Europe goodwill Regulatory (provisions)/releases in GPB Settlements and provisions in connection with legal matters UK customer redress programmes	_ (833) (83) _ _ _	(2,016)  - (28) (1,086) (76) (2,440) (390) 42	(3,275)  - (1,014) (53) - 50	1,306  (414)  - (677) (63) (800) (3) (723) (33)	1,797 (334)  — (341) (31) — (1) — —
LICs Significant items Trading results from disposed-of operations in Brazil  Operating expenses Significant items Costs associated with portfolio disposals Costs to achieve Costs to establish UK ring-fenced bank Impairment of GPB - Europe goodwill Regulatory (provisions)/releases in GPB Settlements and provisions in connection with legal matters UK customer redress programmes Trading results from disposed-of operations in Brazil	_ (833) (83) _ _ _ _ (210)	(2,016)  -  (28) (1,086) (76) (2,440) (390) 42 (70) -	(3,275)  - (1,014) (53) - 50 - (456)	1,306  (414)  — (677) (63) (800) (3) (723) (33) (555)	1,797 (334)  - (341) (31) - (1) - (504)
LICs Significant items Trading results from disposed-of operations in Brazil  Operating expenses Significant items Costs associated with portfolio disposals Costs to achieve Costs to establish UK ring-fenced bank Impairment of GPB - Europe goodwill Regulatory (provisions)/releases in GPB Settlements and provisions in connection with legal matters UK customer redress programmes Trading results from disposed-of operations in Brazil	_ (833) (83) _ _ _ _ (210)	(2,016)  -  (28) (1,086) (76) (2,440) (390) 42 (70) -	(3,275)  - (1,014) (53) - 50 - (456)	1,306  (414)  — (677) (63) (800) (3) (723) (33) (555)	1,797 (334)  - (341) (31) - (1) - (504)
LICs Significant items Trading results from disposed-of operations in Brazil  Operating expenses Significant items Costs associated with portfolio disposals Costs to achieve Costs to establish UK ring-fenced bank Impairment of GPB - Europe goodwill Regulatory (provisions)/releases in GPB Settlements and provisions in connection with legal matters UK customer redress programmes Trading results from disposed-of operations in Brazil  Share of profit in associates and joint ventures Significant items	_ (833) (83) _ _ _ _ (210)	(2,016)  -  (28) (1,086) (76) (2,440) (390) 42 (70) -	(3,275)  - (1,014) (53) - 50 - (456)	1,306  (414)  — (677) (63) (800) (3) (723) (33) (555)	1,797 (334)  - (341) (31) - (1) - (504) (877)
LICs Significant items Trading results from disposed-of operations in Brazil  Operating expenses Significant items Costs associated with portfolio disposals Costs to achieve Costs to establish UK ring-fenced bank Impairment of GPB - Europe goodwill Regulatory (provisions)/releases in GPB Settlements and provisions in connection with legal matters UK customer redress programmes Trading results from disposed-of operations in Brazil	_ (833) (83) _ _ _ _ (210)	(2,016)  -  (28) (1,086) (76) (2,440) (390) 42 (70) -	(3,275)  - (1,014) (53) - 50 - (456)	1,306  (414)  — (677) (63) (800) (3) (723) (33) (555)	1,797 (334)  - (341) (31) - (1) - (504)
LICs Significant items Trading results from disposed-of operations in Brazil  Operating expenses Significant items Costs associated with portfolio disposals Costs to achieve Costs to establish UK ring-fenced bank Impairment of GPB - Europe goodwill Regulatory (provisions)/releases in GPB Settlements and provisions in connection with legal matters UK customer redress programmes Trading results from disposed-of operations in Brazil  Share of profit in associates and joint ventures Significant items Trading results from disposed-of operations in Brazil	_ (833) (83) _ _ _ _ (210)	(2,016)  -  (28) (1,086) (76) (2,440) (390) 42 (70) -	(3,275)  - (1,014) (53) - 50 - (456)	1,306  (414)  — (677) (63) (800) (3) (723) (33) (555)	1,797 (334)  - (341) (31) - (1) - (504) (877)
LICs Significant items Trading results from disposed-of operations in Brazil  Operating expenses Significant items Costs associated with portfolio disposals Costs to achieve Costs to establish UK ring-fenced bank Impairment of GPB - Europe goodwill Regulatory (provisions)/releases in GPB Settlements and provisions in connection with legal matters UK customer redress programmes Trading results from disposed-of operations in Brazil  Share of profit in associates and joint ventures Significant items	_ (833) (83) _ _ _ _ (210)	(2,016)  -  (28) (1,086) (76) (2,440) (390) 42 (70) -	(3,275)  - (1,014) (53) - 50 - (456) - (1,473)	1,306  (414)  — (677) (63) (800) (3) (723) (33) (555)	1,797 (334)  - (341) (31) - (1) - (504) (877)
LICs Significant items Trading results from disposed-of operations in Brazil  Operating expenses Significant items Costs associated with portfolio disposals Costs to achieve Costs to establish UK ring-fenced bank Impairment of GPB - Europe goodwill Regulatory (provisions)/releases in GPB Settlements and provisions in connection with legal matters UK customer redress programmes Trading results from disposed-of operations in Brazil  Share of profit in associates and joint ventures Significant items Trading results from disposed-of operations in Brazil	- (833) (83) - - (210) - (1,126)	(2,016)  -  (28) (1,086) (76) (2,440) (390) 42 (70) - (4,048)	(3,275)  - (1,014) (53) - 50 - (456) - (1,473)	1,306  (414)  — (677) (63) (800) (3) (723) (33) (555) (2,854)	1,797 (334)  — (341) (31) — (1) — (504) (877)
LICs Significant items Trading results from disposed-of operations in Brazil  Operating expenses Significant items Costs associated with portfolio disposals Costs to achieve Costs to establish UK ring-fenced bank Impairment of GPB - Europe goodwill Regulatory (provisions)/releases in GPB Settlements and provisions in connection with legal matters UK customer redress programmes Trading results from disposed-of operations in Brazil  Share of profit in associates and joint ventures Significant items Trading results from disposed-of operations in Brazil	- (833) (83) - - (210) - (1,126)	(2,016)  (28) (1,086) (76) (2,440) (390) 42 (70) — (4,048)  -	(3,275)  - (1,014) (53) - 50 - (456) - (1,473)   At 30 Sep	1,306  (414)  — (677) (63) (800) (3) (723) (33) (555) (2,854)  —	1,797 (334)  (341) (31) (1) (504) (877)
LICs Significant items Trading results from disposed-of operations in Brazil  Operating expenses Significant items Costs associated with portfolio disposals Costs to achieve Costs to establish UK ring-fenced bank Impairment of GPB - Europe goodwill Regulatory (provisions)/releases in GPB Settlements and provisions in connection with legal matters UK customer redress programmes Trading results from disposed-of operations in Brazil  Share of profit in associates and joint ventures Significant items Trading results from disposed-of operations in Brazil	- (833) (83) - - (210) - (1,126)	(2,016)  (28) (1,086) (76) (2,440) (390) 42 (70) — (4,048)  -  31 Dec 2016	(3,275)  - (1,014) (53) - 50 - (456) - (1,473)   At  30 Sep 2016	1,306  (414)  — (677) (63) (800) (3) (723) (33) (555) (2,854)  —  30 Jun 2016	1,797 (334)  (341) (31) (504) (877)  (1)
LICs Significant items Trading results from disposed-of operations in Brazil  Operating expenses Significant items Costs associated with portfolio disposals Costs to achieve Costs to establish UK ring-fenced bank Impairment of GPB - Europe goodwill Regulatory (provisions)/releases in GPB Settlements and provisions in connection with legal matters UK customer redress programmes Trading results from disposed-of operations in Brazil  Share of profit in associates and joint ventures Significant items Trading results from disposed-of operations in Brazil  Balance sheet data	- (833) (83) (210) - (1,126) - 31 Mar 2017 \$m	(2,016)  (28) (1,086) (76) (2,440) (390) 42 (70) — (4,048)   31 Dec 2016 \$m	(3,275)  - (1,014) (53) - 50 - (456) - (1,473)   At  30 Sep 2016 \$m	1,306  (414)  — (677) (63) (800) (3) (723) (33) (555) (2,854)  —  30 Jun 2016 \$m	1,797  (334)  — (341) (31) — (1) — (504) (877)  (1)  31 Mar 2016 \$m
LICs Significant items Trading results from disposed-of operations in Brazil  Operating expenses Significant items Costs associated with portfolio disposals Costs to achieve Costs to establish UK ring-fenced bank Impairment of GPB - Europe goodwill Regulatory (provisions)/releases in GPB Settlements and provisions in connection with legal matters UK customer redress programmes Trading results from disposed-of operations in Brazil  Share of profit in associates and joint ventures Significant items Trading results from disposed-of operations in Brazil	- (833) (83) - - (210) - (1,126)	(2,016)  (28) (1,086) (76) (2,440) (390) 42 (70) — (4,048)  -  31 Dec 2016	(3,275)  - (1,014) (53) - 50 - (456) - (1,473)   At  30 Sep 2016	1,306  (414)  — (677) (63) (800) (3) (723) (33) (555) (2,854)  —  30 Jun 2016	1,797 (334)  (341) (31) (504) (877)  (1)

 $<sup>1 \</sup>textit{ The difference between the consolidated group result and the sum of geographical regions and global businesses is attributable to inter-segment eliminations.}$ 

Note: Risk-weighted asset and return on risk-weighted asset data by Global business and Geographical region is provided separately at the end of this document.

# **Retail Banking and Wealth Management**

		Qu	arter ended		
	31 Mar	31 Dec	30 Sep	30 Jun	31 Mar
	2017	2016	2016	2016	2016
	\$m	\$m	\$m	\$m	\$m
Net interest income	3,336	3,247	3,284	3,740	3,645
Net fee income	1,224	1,156	1,293	1,303	1,241
Net trading income	139	122	122	81	123
Other income	383	139	219	573	50
Net operating income before loan impairment charges and other credit risk provisions	5,082	4,664	4,918	5,697	5,059
Loan impairment charges and other credit risk provisions	(296)	(259)	(351)	(539)	(484)
Net operating income	4,786	4,405	4,567	5,158	4,575
Total operating expenses	(3,276)	(3,417)	(3,592)	(3,642)	(3,487)
Operating profit	1,510	988	975	1,516	1,088
Share of profit in associates and joint ventures	9	2	4	7	7
Profit before tax	1,519	990	979	1,523	1,095
Revenue					
Significant items					
Fair value movements on non-qualifying hedges	_	2	(2)	_	_
Gain on disposal of our membership interest in Visa - Europe	_	_	_	354	_
Gain on disposal of our membership interest in Visa - US	146	72	_	_	_
Portfolio disposals	(73)	_	_	_	_
Loss and trading results from disposed-of operations in Brazil	_		(1)	524	462
	73	74	(3)	878	462
LICs					
Significant items					
Trading results from disposed-of operations in Brazil	_	_	_	(245)	(217)
Operating expenses					
Significant items	(40=)	(4.5.4)	(42.4)	(64)	(4.4)
Costs to achieve	(125)	(164)	(124)	(61)	(44)
Costs to establish UK ring-fenced bank	(210)	(1)	(1)	_	_
UK customer redress programmes	(210)	(59)	(438)	(424)	(271)
Trading results from disposed-of operations in Brazil	(225)	(224)		(434)	(371)
	(335)	(224)	(563)	(495)	(415)
Polones shoot data					
Balance sheet data			At		
	31 Mar	31 Dec	30 Sep	30 Jun	31 Mar
	2017	2016	30 Зер 2016	2016	2016
	\$m	\$m	\$m	\$m	\$m
Loans and advances to customers (net)	311,452	306,056	313,369	314,754	322,476
Customer accounts	605,643	590,502	597,211	588,864	594,803
Customer accounts	003,043	330,302	331,411	300,004	JJ+,0UJ

# **Commercial Banking**

	Quarter ended				
	31 Mar	31 Dec	30 Sep	30 Jun	31 Mar
	2017	2016	2016	2016	2016
	\$m	\$m	\$m	\$m	\$m
Net interest income	2,117	2,110	2,160	2,281	2,320
Net fee income	908	844	907	963	958
Net trading income	125	76	129	147	120
Other income	41	11	5	312	62
Net operating income before loan impairment charges and other credit risk provisions	3,191	3,041	3,201	3,703	3,460
Loan impairment (charges)/recoveries and other credit risk provisions	3	(201)	(241)	(444)	(386)
Net operating income	3,194	2,840	2,960	3,259	3,074
Total operating expenses	(1,398)	(1,472)	(1,436)	(1,618)	(1,561)
Operating profit	1,796	1,368	1,524	1,641	1,513
Share of profit in associates and joint ventures	_	_			
Profit before tax	1,796	1,368	1,524	1,641	1,513
Revenue Significant items Gain on disposal of our membership interest in Visa - Europe	_	_	_	230	_
Trading results from disposed-of operations in Brazil	_	_	_	147	142
Trading results from any posses of operations in Brazili	_	_	_	377	142
LICs					
Significant items					
Trading results from disposed-of operations in Brazil	_	_	_	(160)	(113)
Operating expenses					
Significant items					
Costs to achieve	1	(14)	(11)	(14)	(23)
Costs to establish UK ring-fenced bank	_	_	(1)	_	_
UK customer redress programmes	_	(11)	(8)	(15)	_
Trading results from disposed-of operations in Brazil	_	_		(81)	(74)
	1	(25)	(20)	(110)	(97)
Balance sheet data			۸+		
	31 Mar	31 Dec	At 30 Sep	30 Jun	31 Mar
	2017	2016	2016	2016	2016
	\$m	\$m	\$m	\$m	\$m
Loans and advances to customers (net)	289,906	281,930	284,604	285,215	289,965
Customer accounts	335,111	341,729	340,528	334,946	345,876
	,	,	,	,	/

# **Global Banking and Markets**

		Qu	arter ended		
	31 Mar	31 Dec	30 Sep	30 Jun	31 Mar
	2017	2016	2016	2016	2016
	\$m	\$m	\$m	\$m	\$m
Net interest income	1,063	1,131	1,333	1,305	1,252
Net fee income	912	726	941	947	806
Net trading income	1,767	1,527	1,401	1,687	1,874
Other income	47	137	87	4	55
Net operating income before loan impairment charges and other credit risk provisions	3,789	3,521	3,762	3,943	3,987
Loan impairment (charges)/recoveries and other credit risk provisions	20	(12)	(20)	(264)	(175)
Net operating income	3,809	3,509	3,742	3,679	3,812
Total operating expenses	(2,245)	(2,300)	(2,243)	(2,473)	(2,286)
Operating profit	1,564	1,209	1,499	1,206	1,526
Share of profit in associates and joint ventures	_	_	_	_	
Profit before tax	1,564	1,209	1,499	1,206	1,526
Revenue Significant items DVA on derivative contracts Trading results from disposed-of operations in Brazil	(97) — (97)	(70) — (70)	(55) — (55)	(7) 116 109	158 152 310
LICs Significant items Trading results from disposed-of operations in Brazil	_	_	_	(9)	(4)
Operating expenses Significant items					
Costs to achieve	(48)	(91)	(51)	(61)	(30)
Settlements and provisions in connection with legal matters	_	42	_	(136)	_
UK customer redress programmes	_	_	(10)	(18)	
Trading results from disposed-of operations in Brazil			- (51)	(35)	(48)
	(48)	(49)	(61)	(250)	(78)
Balance sheet data			At		
	31 Mar	31 Dec	30 Sep	30 Jun	31 Mar
	2017	2016	2016	2016	2016
	\$m	\$m	\$m	\$m	\$m
Loans and advances to customers (net)	229,602	225,855	225,765	228,116	244,228
Customer accounts	251,033	256,095	266,927	268,850	272,187
	,	,	,	,	,·

# **Global Private Banking**

		Qu	arter ended		
	31 Mar	31 Dec	30 Sep	30 Jun	31 Mar
	2017	2016	2016	2016	2016
	\$m	\$m	\$m	\$m	\$m
Net interest income	189	198	199	205	214
Net fee income	176	171	196	179	207
Net trading income	49	39	45	50	51
Other income/(expense)	5	(35)	_	27	(1)
Net operating income before loan impairment charges and other credit risk provisions	419	373	440	461	471
Loan impairment (charges)/recoveries and other credit risk provisions	(1)	(8)	(2)	11	
Net operating income	418	365	438	472	471
Total operating expenses	(344)	(3,204)	(318)	(1,170)	(382)
Operating profit/(loss)	74	(2,839)	120	(698)	89
Share of profit in associates and joint ventures	_	_	_	_	
Profit/(loss) before tax	74	(2,839)	120	(698)	89
Revenue					
Significant items		, ·			
Portfolio disposals	4	(26)	_	_	_
Releases arising from the ongoing review of compliance with the UK Consumer				2	
Credit Act	_	_	<del>-</del>	2	_
Trading results from disposed-of operations in Brazil	4	(26)		6 8	<u>6</u>
	4	(26)		0	0
Operating expenses					
Significant items					
Costs associated with portfolio disposals	_	(10)	_	_	_
Costs to achieve	_	_	(1)	(3)	(2)
Impairment of GPB - Europe goodwill	_	(2,440)	_	(800)	_
Regulatory (provisions)/releases in GPB	_	(389)	48	_	_
Trading results from disposed-of operations in Brazil	_	_	_	(4)	(4)
	_	(2,839)	47	(807)	(6)
Balance sheet data			At		
	31 Mar	31 Dec	30 Sep	30 Jun	31 Mar
	2017	2016	2016	2016	2016
	\$m	\$m	\$m	\$m	\$m
Loans and advances to customers (net)	37,088	35,456	39,050	39,923	41,685
Customer accounts	68,631	69,850	77,421	77,981	80,806
	30,002	,000	,	,552	,

# **Corporate Centre**

13   13   13   15   16   16   16   16   16   16   16			Qu	arter ended		
Net interest income   Sm   Sm   Sm   Sm   Sm   Sm   Sm		31 Mar	31 Dec	30 Sep	30 Jun	31 Mar
Net interest income   182   182   209   31.6   48.2   Net fiee income (expense)   4   3   3   53   53.3   Net fiee income (expense)   166   133   53.4   53.3   Net trading income   166   133   53.4   53.3   Net trading income (lexpense)   260   2.962   2.4515   2.695   3.690   1.998   Net operating income/(expense)   512   2.615   2.615   2.615   2.615   2.615   Net operating income/(expense)   550   2.603   2.761   721   1.813   Net operating income/(expense)   550   2.603   2.761   721   1.813   Net operating income/(expense)   550   2.603   2.761   1.323   1.461   5.848   Net operating income/(expense)   515   2.669   3.893   0.740   1.335   Net operating income/(expense)   515   4.699   3.893   0.740   1.335   Net operating income/(expense)   523   496   3.893   0.740   1.335   Net operating income/(expense)   515   4.699   3.893   0.740   1.335   Net operating income/(expenses   79   3.04   1.4   3.793   0.740   1.335   Net operating income/(expenses   79   3.04   1.4   3.04   3.04   1.4   3.04   3.04   Net operating income/(expenses   79   3.04   3.		2017	2016	2016	2016	2016
Note the incomes/(expense)		\$m	\$m	\$m	\$m	\$m
Net trading income   166   133   534   523   668   136   136   136   137   146   668   136   1	Net interest income	82	182	209	316	482
Common   C	Net fee income/(expense)	4	32	(75)	(3)	(15)
Net operating income/(expense) before loan impairment charges and other credit risk provisions   \$3\$   \$1\$   \$4\$   \$3\$   \$1\$	Net trading income	166	133	534	523	668
Name of part (charges)/recoveries and other credit risk provisions   38   12   48   31   116   Net operating income/(pepense)   550   2,603   (2,761)   721   1,883   Total operating expenses   (1,065)   (2,666)   (1,132)   (1,461)   (548)   Operating profit (floss)   (3,669)   (3,839)   (740)   1,385   Share of profit in associates and joint ventures   523   496   614   676   548   Profit/(loss) before tax   8   (4,173)   (3,279)   (64)   1,883    Revenue	Other income/(expense)	260	(2,962)	(3,477)	(146)	864
Net operating income/(expense)	Net operating income/(expense) before loan impairment charges and other credit risk provisions	512	(2,615)	(2,809)	690	1,999
Total operating expenses   \$1,065   \$1,065   \$1,132   \$1,461   \$1,335   \$1,461   \$1,335   \$1,461   \$1,335   \$1,461   \$1,335   \$1,461   \$1,335   \$1,461   \$1,335   \$1,461   \$1,335   \$1,461   \$1,335   \$1,461   \$1,335   \$1,461   \$1,335   \$1,461   \$1,335   \$1,461   \$1,335   \$1,461   \$1,335   \$1,461   \$1,335   \$1,461   \$1,335   \$1,461   \$1,435   \$	• • • • • • • • • • • • • • • • • • • •			48		(116)
Poperating profit/(loss)						1,883
Share of profit in associates and joint ventures         523         496         614         676         488           Profit/(loss) before tax         8         (4,173)         (3,279)         (64)         1,888           Revenue         Significant items         Secondary         Seco						
Revenue						
Revenue         Significant items         91         (304)         14         (164)         (233)           Gain on disposal of our membership interest in Visa - US         9         (304)         14         (164)         (233)           Own credit spread         1         (1,648)         (1,370)         75         1,151           Portfolio disposals         79         (86)         (119)         68         -           Loss and trading results from disposed-of operations in Brazil         -         -         (1,742)         (45)         (41)           Operating expenses         -         (1,89)         (3,217)         (66)         877           Osts associated with portfolio disposals         -         (18)         -         -         -           Cost a scoiated with portfolio disposals         -         (18)         -         -         -           Cost sa scoiated with portfolio disposals         -         (18)         -         -         -           Cost sa scoiate with portfolio disposals         -         (18)         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -						
Pair value movements on non-qualifying hedges	Profit/(loss) before tax	8	(4,173)	(3,279)	(64)	1,883
Pair value movements on non-qualifying hedges	Pevenue					
Fair value movements on non-qualifying hedges         91         (304)         14         (164)         (233)           Gain on disposal of our membership interest in Visa - US         —         44         —         —         —           Own credit spread         1,1648         (1,370)         75         1,151           Portfolio disposals         79         (86)         (119)         68         —           Loss and trading results from disposed-of operations in Brazil         —         —         1,742         (45)         (41)           Operating expenses           Significant items           Costs to achieve         (661)         (817)         (827)         (538)         (242)           Costs to establish UK ring-fenced bank         (83)         (75)         (51)         (63)         (31)           Regulatory (provisions)/releases in GPB         —         —         —         (587)         —         —           Settlements and provisions in connection with legal matters         —         —         —         —         (587)         —         —         —         (1)         (7         —         —         —         —         —         —         —         —         —         —						
Casin on disposal of our membership interest in Visa - US		91	(304)	14	(164)	(233)
Own credit spread         —         (1,648)         (1,370)         75         1,151           Portfolio disposals         79         (86)         (119)         68         —           Loss and trading results from disposed-of operations in Brazil         —         —         (1,742)         (45)         (417)           Operating expenses           Significant items           Costs associated with portfolio disposals         —         (18)         —         —         —           Costs to establish UK ring-fenced bank         (83)         (75)         (51)         (63)         (31)           Regulatory (provisions)/releases in GPB         —         (1)         2         (3)         (1)           Settlements and provisions in connection with legal matters         —         —         —         —         (587)         —           Trading results from disposed-of operations in Brazil         —<		_		_		_
Portfolio disposals	·	_	(1,648)	(1,370)	75	1,151
Coperating expenses   Coperating with portfolio disposals   Coperating with portfolio with legal matters   Coperating with portfo	·	79				•
Operating expenses         Incompany         (1,994)         (3,217)         (66)         877           Operating expenses         Significant items           Costs associated with portfolio disposals         ———————————————————————————————————	Loss and trading results from disposed-of operations in Brazil	_			(45)	(41)
Significant items		170	(1,994)			
Significant items					,	
Costs associated with portfolio disposals         —         (18)         —         —         —           Costs to achieve         (661)         (817)         (827)         (538)         (242)           Costs to establish UK ring-fenced bank         (83)         (75)         (51)         (63)         (31)           Regulatory (provisions)/releases in GPB         —         (1)         2         (3)         (1)           Settlements and provisions in connection with legal matters         —         —         —         —         (587)         —           Trading results from disposed-of operations in Brazil         —         —         —         —         —         (1)         (74)         (74)         (911)         (876)         (1,192)         (281)           Share of profit in associates and joint ventures         Significant items         —	Operating expenses					
Costs to achieve         (661)         (817)         (827)         (538)         (242)           Costs to establish UK ring-fenced bank         (83)         (75)         (51)         (63)         (31)           Regulatory (provisions)/releases in GPB         —         (1)         2         (3)         (1)           Settlements and provisions in connection with legal matters         —         —         —         —         (587)         —           Trading results from disposed-of operations in Brazil         —         —         —         —         (1)         (744)         (911)         (876)         (1,192)         (281)           Share of profit in associates and joint ventures         Significant items           Trading results from disposed-of operations in Brazil         —						
Costs to establish UK ring-fenced bank         (83)         (75)         (51)         (63)         (31)           Regulatory (provisions)/releases in GPB         —         (11)         2         (3)         (1)           Settlements and provisions in connection with legal matters         —         —         —         —         (587)         —           Trading results from disposed-of operations in Brazil         —         —         —         —         (1)         (744)           Share of profit in associates and joint ventures           Significant items           Trading results from disposed-of operations in Brazil         —	·			_	_	_
Regulatory (provisions)/releases in GPB         —         (1)         2         (3)         (1)           Settlements and provisions in connection with legal matters         —         —         —         (587)         —           Trading results from disposed-of operations in Brazil         —         —         —         (1)         (774)         (911)         (876)         (1,192)         (281)           Share of profit in associates and joint ventures           Significant items           Trading results from disposed-of operations in Brazil         —         —         —         —         —         —         (1)         (2)         (281)         — </th <th></th> <th></th> <th></th> <th></th> <th>` '</th> <th></th>					` '	
Settlements and provisions in connection with legal matters	_	(83)				
Trading results from disposed-of operations in Brazil		_	(1)	2		(1)
C744   (911) (876) (1,192) (281)   Share of profit in associates and joint ventures   Significant items   (1)   (1)	· · · · · · · · · · · · · · · · · · ·	_	_	_		_
Share of profit in associates and joint ventures   Significant items   Trading results from disposed-of operations in Brazil     -   (1)	Trading results from disposed-of operations in Brazil					
Significant items     -   -   (1)		(744)	(911)	(876)	(1,192)	(281)
Significant items     -   -   (1)	Share of profit in associates and joint ventures					
Trading results from disposed-of operations in Brazil	•					
Balance sheet data           At           At           31 Mar         31 Dec         30 Sep         30 Jun         31 Mar           2017         2016         2016         2016         2016         2016           \$m         \$m         \$m         \$m         \$m         \$m           Loans and advances to customers (net)         7,921         12,207         18,063         19,548         21,785		_	_	_	_	(1)
At   State	Trading results from dispersed or operations in order					(-)
31 Mar   31 Dec   30 Sep   30 Jun   31 Mar   2017   2016	Balance sheet data					
2017         2016         2016         2016         2016         2016           \$m         \$m         \$m         \$m         \$m         \$m           Loans and advances to customers (net)         7,921         12,207         18,063         19,548         21,785						
\$m         \$m<						
Loans and advances to customers (net) <b>7,921</b> 12,207 18,063 19,548 21,785						
Customer accounts 12,539 14,210 14,357 20,317 21,386	· ,			•	-	
	Customer accounts	12,539	14,210	14,357	20,317	21,386

### **Europe**

		1	Quarter ended 31	Mar 2017		
	Retail		Global			
	Banking		Banking	Global		
	and Wealth	Commercial	and	Private	Corporate	
	Management	Banking	Markets	Banking	Centre	Total
	\$m	\$m	\$m	\$m	\$m	\$m
Net interest income/(expense)	985	710	173	87	(251)	1,704
Net fee income/(expense)	341	364	265	87	(14)	1,043
Net trading income	7	7	990	10	30	1,044
Other income	74	28	99	2	219	422
Net operating income/(expense) before loan impairment charges and other credit risk provisions	1,407	1,109	1,527	186	(16)	4,213
Loan impairment (charges)/recoveries and other credit risk provisions	(55)	27	1	1	31	5
Net operating income	1,352	1,136	1,528	187	15	4,218
Total operating expenses	(1,429)	(550)	(1,223)	(198)	(1,028)	(4,428)
Operating profit/(loss)	(77)	586	305	(11)	(1,013)	(210)
Share of profit in associates and joint ventures		_	_	_	4	4
Profit/(loss) before tax	(77)	586	305	(11)	(1,009)	(206)
Revenue						
Significant items						
DVA on derivative contracts	_	_	(51)	_	_	(51)
Fair value movements on non-qualifying hedges	_	_	_	_	102	102
Portfolio disposals		_	_	4	_	4
	_	_	(51)	4	102	55
Operating expenses						
Significant items						
Costs to achieve	(89)	1	(37)	_	(438)	(563)
Costs to establish UK ring-fenced bank	_	_	_	_	(83)	(83)
UK customer redress programmes	(210)	_	_	_	_	(210)
	(299)	1	(37)	_	(521)	(856)

Balance sheet data						
			At 31 Mar	2017		
	Retail		Global			
	Banking		Banking	Global		
	and Wealth	Commercial	and	Private	Corporate	
	Management	Banking	Markets	Banking	Centre	Total
	\$m	\$m	\$m	\$m	\$m	\$m
Loans and advances to customers (net)	138,342	101,486	82,885	18,285	1,860	342,858
Customer accounts	184,244	120,751	110,238	33,106	2,027	450,366

### Asia

		Quarter ended 31 Mar 2017				
	Retail		Global			
	Banking		Banking	Global		
	and Wealth	Commercial	and	Private	Corporate	
	Management	Banking	Markets	Banking	Centre	Total
	\$m	\$m	\$m	\$m	\$m	\$m
Net interest income	1,551	912	568	49	252	3,332
Net fee income	640	362	325	69	10	1,406
Net trading income	115	95	594	37	63	904
Other income	247	16	30	1	604	898
Net operating income before loan impairment charges and other credit risk provisions	2,553	1,385	1,517	156	929	6,540
Loan impairment charges and other credit risk provisions	(82)	(71)	(11)	_	(3)	(167)
Net operating income	2,471	1,314	1,506	156	926	6,373
Total operating expenses	(1,025)	(482)	(611)	(84)	(492)	(2,694)
Operating profit	1,446	832	895	72	434	3,679
Share of profit in associates and joint ventures	9				406	415
Profit before tax	1,455	832	895	72	840	4,094
Revenue						
Significant items						
DVA on derivative contracts	_	_	(36)	_	_	(36)
Fair value movements on non-qualifying hedges	_	_	_	_	(10)	(10)
		_	(36)	_	(10)	(46)
Onewating eveness						
Operating expenses Significant items						
Costs to achieve	(22)		(0)		(126)	(167)
COSES TO ACTIVEVE	(23)		(8)		(136)	(167)
	(23)	_	(8)	_	(136)	(167)

balance sheet data							
	At 31 Mar 2017						
	Retail		Global				
	Banking		Banking	Global			
	and Wealth	Commercial	and	Private	Corporate		
	Management	Banking	Markets	Banking	Centre	Total	
	\$m	\$m	\$m	\$m	\$m	\$m	
Loans and advances to customers (net)	123,446	133,362	106,773	12,877	2,596	379,054	
Customer accounts	333,748	160,781	104,178	24,179	3,841	626,727	

#### **Middle East and North Africa**

		Quarter ended 31 Mar 2017				
	Retail		Global			
	Banking		Banking	Global		
	and Wealth	Commercial	and	Private	Corporate	
	Management	Banking	Markets	Banking	Centre	Total
	\$m	\$m	\$m	\$m	\$m	\$m
Net interest income	154	96	100	_	57	407
Net fee income/(expense)	51	48	60	_	(1)	158
Net trading income/(expense)	13	11	72	_	(13)	83
Other income	2	_	1	_	2	5
Net operating income before loan impairment charges and other credit risk provisions	220	155	233	_	45	653
Loan impairment charges and other credit risk provisions	(36)	(14)	(7)	_	_	(57)
Net operating income	184	141	226	_	45	596
Total operating expenses	(157)	(74)	(76)	1	(16)	(322)
Operating profit	27	67	150	1	29	274
Share of profit in associates and joint ventures		_	_	_	113	113
Profit before tax	27	67	150	1	142	387
Operating expenses						
Significant items						
Costs to achieve	_				(8)	(8)
	_	_	_	_	(8)	(8)

At 31 Mar 2017							
Retail		Global					
Banking		Banking	Global				
and Wealth	Commercial	and	Private	Corporate			
Management	Banking	Markets	Banking	Centre	Total		
\$m	\$m	\$m	\$m	\$m	\$m		
6,808	10,170	12,773	_	_	29,751		
17,881	8,012	8,913	_	204	35,010		
	Banking and Wealth Management \$m 6,808	Banking and Wealth Commercial Management Banking \$m \$m 6,808 10,170	Retail Global Banking Banking and Wealth Commercial and Management Banking Markets \$m \$m \$m 6,808 10,170 12,773	Retail Global Banking Banking Global and Wealth Commercial and Private Management Banking Markets Banking \$m \$	Retail Global Banking Banking Global and Wealth Commercial and Private Corporate Management Banking Markets Banking Centre \$m \$m \$m \$m \$m \$m 6,808 10,170 12,773 — —		

#### **North America**

	Quarter ended 31 Mar 2017					
	Retail		Global			
	Banking		Banking	Global		
	and Wealth	Commercial	and	Private	Corporate	
	Management	Banking	Markets	Banking	Centre	Total
	\$m	\$m	\$m	\$m	\$m	\$m
Net interest income	306	291	181	53	63	894
Net fee income	113	106	247	20	8	494
Net trading income	6	7	70	2	29	114
Other income	88	9	15	2	160	274
Net operating income before loan impairment charges and other credit risk provisions	513	413	513	77	260	1,776
Loan impairment (charges)/recoveries and other credit risk provisions	(7)	67	39	(2)	9	106
Net operating income	506	480	552	75	269	1,882
Total operating expenses	(418)	(220)	(388)	(63)	(221)	(1,310)
Operating profit	88	260	164	12	48	572
Share of profit in associates and joint ventures	_	_	_	_	_	_
Profit before tax	88	260	164	12	48	572
Revenue						
Significant items						
DVA on derivative contracts	_	_	(9)	_	_	(9)
Fair value movements on non-qualifying hedges	_	_	· · ·	_	(1)	(1)
Gain on disposal of our membership interest in Visa - US	146	_	_	_	_	146
Portfolio disposals	(73)	_	_	_	79	6
·	73	_	(9)	_	78	142
Operating expenses						
Significant items						
Costs to achieve	(12)	1	(3)	_	(68)	(82)
	(12)	1	(3)	_	(68)	(82)

balance sneet data									
	At 31 Mar 2017								
	Retail		Global						
	Banking		Banking	Global					
	and Wealth	Commercial	and	Private	Corporate				
	Management	Banking	Markets	Banking	Centre	Total			
	\$m	\$m	\$m	\$m	\$m	\$m			
Loans and advances to customers (net)	36,398	38,273	22,200	5,926	3,390	106,187			
Customer accounts	57,352	39,197	25,080	11,346	6,154	139,129			

#### **Latin America**

	Quarter ended 31 Mar 2017						
	Retail		Global				
	Banking		Banking	Global			
	and Wealth	Commercial	and	Private	Corporate		
	Management	Banking	Markets	Banking	Centre	Total	
	\$m	\$m	\$m	\$m	\$m	\$m	
Net interest income/(expense)	340	108	41	_	(1)	488	
Net fee income	79	28	15	_	1	123	
Net trading income/(expense)	(2)	5	41	_	19	63	
Other income	31	4	15		11	61	
Net operating income before loan impairment charges and other credit risk provisions	448	145	112	_	30	735	
Loan impairment (charges)/recoveries and other credit risk provisions	(116)	(6)	(2)		1	(123)	
Net operating income	332	139	110	_	31	612	
Total operating expenses	(306)	(88)	(60)	_	(44)	(498)	
Operating profit/(loss)	26	51	50	_	(13)	114	
Share of profit in associates and joint ventures	_		_			_	
Profit/(loss) before tax	26	51	50		(13)	114	
Revenue							
Significant items							
DVA on derivative contracts	_	_	(1)	_	_	(1)	
	_	_	(1)	_	_	(1)	
Operating expenses							
Significant items							
Costs to achieve	(1)	(1)			(11)	(13)	
	(1)	(1)	_	_	(11)	(13)	

Balance sheet data								
		At 31 Mar 2017						
	Retail		Global					
	Banking		Banking	Global				
	and Wealth	Commercial	and	Private	Corporate			
	Management	Banking	Markets	Banking	Centre	Total		
	\$m	\$m	\$m	\$m	\$m	\$m		
Loans and advances to customers (net)	6,458	6,615	4,971	_	75	18,119		
Customer accounts	12,418	6,370	2,624	_	313	21,725		

# **Hong Kong**

	Quarter ended 31 Mar 2017					
	Retail		Global			
	Banking		Banking	Global		
	and Wealth	Commercial	and	Private	Corporate	
	Management	Banking	Markets	Banking	Centre	Total
	\$m	\$m	\$m	\$m	\$m	\$m
Net interest income	1,145	577	218	36	95	2,071
Net fee income	510	252	153	58	8	981
Net trading income	95	65	335	29	64	588
Other income/(expense)	214	12	19	(1)	223	467
Net operating income before loan impairment charges and other credit risk provisions	1,964	906	725	122	390	4,107
Loan impairment (charges)/recoveries and other credit risk provisions	(41)	(106)	(9)		1	(155)
Net operating income	1,923	800	716	122	391	3,952
Total operating expenses	(582)	(233)	(322)	(55)	(201)	(1,393)
Operating profit	1,341	567	394	67	190	2,559
Share of profit in associates and joint ventures	4				3	7
Profit before tax	1,345	567	394	67	193	2,566
Revenue						
Significant items						
DVA on derivative contracts	_	_	(10)	_	_	(10)
Fair value movements on non-qualifying hedges	_	_	_	_	(12)	(12)
			(10)	_	(12)	(22)
Operating expenses						
Significant items						
Costs to achieve	(23)	_	(7)	_	(45)	(75)
	(23)	_	(7)	_	(45)	(75)

balance sheet data							
	At 31 Mar 2017						
	Retail		Global				
	Banking		Banking	Global			
	and Wealth	Commercial	and	Private	Corporate		
	Management	Banking	Markets	Banking	Centre	Total	
	\$m	\$m	\$m	\$m	\$m	\$m	
Loans and advances to customers (net)	78,473	87,839	59,829	9,491	2,121	237,753	
Customer accounts	277,754	122,341	40,714	17,346	409	458,564	

### UK

	Quarter ended 31 Mar 2017					
	Retail		Global			
	Banking		Banking	Global		
	and Wealth	Commercial	and	Private	Corporate	
	Management	Banking	Markets	Banking	Centre	Total
	\$m	\$m	\$m	\$m	\$m	\$m
Net interest income/(expense)	787	554	92	43	(241)	1,235
Net fee income/(expense)	240	272	51	18	(10)	571
Net trading income/(expense)	18	3	783	2	(23)	783
Other income	75	24	74	5	251	429
Net operating income/(expense) before loan impairment charges and other credit risk provisions	1,120	853	1,000	68	(23)	3,018
Loan impairment (charges)/recoveries and other credit risk provisions	(50)	40	(3)	_	29	16
Net operating income	1,070	893	997	68	6	3,034
Total operating expenses	(1,178)	(386)	(895)	(64)	(1,023)	(3,546)
Operating profit/(loss)	(108)	507	102	4	(1,017)	(512)
Share of profit in associates and joint ventures	_	_	_	_	5	5
Profit/(loss) before tax	(108)	507	102	4	(1,012)	(507)
Revenue						
Significant items						
DVA on derivative contracts	_	_	(43)	_	_	(43)
Fair value movements on non-qualifying hedges	_	_	_	_	103	103
	_	_	(43)	_	103	60
Operating expenses						
Significant items						
Costs to achieve	(82)	1	(37)	_	(413)	(531)
Costs to establish UK ring-fenced bank	_	_	_	_	(83)	(83)
UK customer redress programmes	(210)	_				(210)
	(292)	1	(37)	_	(496)	(824)

Balance sheet data							
	At 31 Mar 2017						
	Retail		Global				
	Banking		Banking	Global			
	and Wealth	Commercial	and	Private	Corporate		
	Management	Banking	Markets	Banking	Centre	Total	
	\$m	\$m	\$m	\$m	\$m	\$m	
Loans and advances to customers (net)	116,863	78,814	64,030	6,861	1,438	268,006	
Customer accounts	163,344	96,137	85,627	14,363	141	359,612	

# HSBC US CML run-off portfolio

<del>-</del>	Quarter ended						
	31 Mar	31 Dec	30 Sep	30 Jun	31 Mar		
	2017	2016	2016	2016	2016		
	\$m	\$m	\$m	\$m	\$m		
Net operating income before loan impairment charges and other credit risk provisions	107	78	33	249	118		
Loan impairment (charges)/recoveries and other credit risk provisions	11	(21)	(10)	_	(97)		
Net operating income	118	57	23	249	21		
Total operating expenses	(56)	(89)	(137)	(708)	(138)		
Operating profit/(loss)	62	(32)	(114)	(459)	(117)		
Share of profit in associates and joint ventures	_	_	_	_	_		
Profit/(loss) before tax	62	(32)	(114)	(459)	(117)		
Revenue							
Significant items							
Fair value movements on non-qualifying hedges	_	_	_	4	(119)		
Gain on disposal of our membership interest in Visa - US	_	44	_	_	_		
Portfolio disposals	79	(86)	(119)	68	_		
·	79	(42)	(119)	72	(119)		
Operating expenses							
Significant items							
Costs to achieve	(8)	(9)	(47)	(15)	(22)		
costs to define ve	(0)	(3)	( . , )	(13)	(22)		
Settlements and provisions in connection with legal matters	_	_	_	(587)			
_	(8)	(9)	(47)	(602)	(22)		
Balance sheet data							
			At				
	31 Mar	31 Dec	30 Sep	30 Jun	31 Mar		
	2017	2016	2016	2016	2016		
	\$m	\$m	\$m	\$m	\$m		
Loan portfolio information							
Loans and advances to customers (gross)	1,549	5,654	11,167	12,526	13,678		
Loans and advances to customers - held for sale	743	1,601	896	880	5,010		
Impairment allowances	80	190	474	581	723		
Impairment allowances - assets held for sale	39	95	71	88	274		
2+ delinquency	452	588	688	1,047	1,093		
Write-offs (net)	13	30	32	27	67		
Ratios <sup>1</sup> :	%	%	%	%	%		
	F 2	2.0	4 5	FO	Εĵ		
Impairment allowances Loan impairment charges	5.2	3.9	4.5	5.0	5.3		
	(0.8)	1.2	0.3 5.7	<del>-</del>	2.1		
2+ delinquency	19.7	8.1		7.8	5.8		
Write-offs	0.9	1.7	1.0	0.7	1.4		

<sup>1</sup> The 'write-offs' and 'loan impairment charges' ratios are a percentage of average total loans and advances (quarter annualised), while the 'impairment allowances' and '2+ delinquency' ratios are a percentage of period end loans and advances to customers (gross). All ratios include assets held for sale.

# HSBC Holdings<sup>1</sup>

	Quarter ended 31 Mar 2017						
	Retail		Global				
	Banking		Banking	Global			
	and Wealth	Commercial	and	Private	Corporate		
	Management	Banking	Markets	Banking	Centre	Total	
	\$m	\$m	\$m	\$m	\$m	\$m	
Net interest income/(expense)	_	_	_	_	(105)	(105)	
Net fee income	_	_	_	_	_	_	
Net trading income/(expense)	_	_	_	_	(51)	(51)	
Other income <sup>2</sup>	46	14	3	_	65	128	
Net operating income/(expense) before loan impairment charges and other							
credit risk provisions	46	14	3	_	(91)	(28)	
Loan impairment charges and other credit risk provisions	_	_	_	_	_	_	
Net operating income/(expense)	46	14	3	_	(91)	(28)	
Total operating expenses	(188)	(84)	(95)	(17)	(455)	(839)	
Operating profit/(loss)	(142)	(70)	(92)	(17)	(546)	(867)	
Share of profit in associates and joint ventures	_	_	_	_	_	_	
Profit/(loss) before tax	(142)	(70)	(92)	(17)	(546)	(867)	
Revenue							
Significant items							
Fair value movements on non-qualifying hedges	_	_	_	_	84	84	
	_	_	_	_	84	84	
Operating expenses							
Significant items							
Costs to achieve	(45)	2	_	_	(101)	(144)	
Costs to establish UK ring-fenced bank	_	_	_	_	(7)	(7)	
	(45)	2			(108)	(151)	

#### Balance sheet data

Customer accounts

	At 31 Mar 2017							
Retail		Global						
Banking		Banking	Global					
and Wealth	Commercial	and	Private	Corporate				
Management	Banking	Markets	Banking	Centre	Total			
\$m	\$m	\$m	\$m	\$m	\$m			
_	_	_	_	109	109			
_	_	_	_	_	_			

<sup>1</sup> Holding Company results are included within the Europe and UK geographical disclosures.

Loans and advances to customers (net)

<sup>2</sup> Excludes intra-Group dividend income.

HSBC Risk-weighted assets

Risk-weighted assets by global business

	Quarter ended				
	31 Mar	31 Dec	30 Sep	30 Jun	31 Mar
	2017	2016	2016	2016	2016
	\$bn	\$bn	\$bn	\$bn	\$bn
Retail Banking and Wealth Management	113.5	115.1	120.2	129.4	130.2
Commercial Banking	280.6	275.9	282.3	298.8	304.3
Global Banking and Markets	296.0	300.4	307.2	334.4	344.3
Global Private Banking	15.4	15.3	16.8	17.3	17.9
Corporate Centre	152.4	150.5	177.6	302.3	318.5
Total	857.9	857.2	904.1	1,082.2	1,115.2

Risk-weighted assets by geographical regions <sup>1</sup>

	Quarter ended				
	31 Mar	31 Dec	30 Sep	30 Jun	31 Mar
	2017	2016	2016	2016	2016
	\$bn	\$bn	\$bn	\$bn	\$bn
Total	857.9	857.2	904.1	1,082.2	1,115.2
Europe	301.5	298.4	318.6	321.4	331.2
Asia	336.0	334.0	338.5	462.3	461.6
Middle East and North Africa	58.9	59.1	68.6	69.5	70.3
North America	140.6	150.7	164.1	175.1	198.2
Latin America	36.9	34.3	37.6	78.6	77.8
Hong Kong	168.5	166.3	160.5	162.4	158.1
United Kingdom	226.7	223.3	241.6	243.4	254.1

 $<sup>1\,</sup> RWAs\ are\ non-additive\ across\ geographical\ regions\ due\ to\ market\ risk\ diversification\ effects\ within\ the\ Group.$ 

# Return on risk-weighted assets

Return on risk-weighted assets by global business  $^{1,2}$ 

		Quarter ended				
	31 Mar	31 Dec	30 Sep	30 Jun	31 Mar	
	2017	2016	2016	2016	2016	
	%	%	%	%	%	
Retail Banking and Wealth Management	5.4	3.4	3.1	4.7	3.4	
Commercial Banking	2.6	2.0	2.1	2.2	2.0	
Global Banking and Markets	2.1	1.6	1.9	1.4	1.8	
Global Private Banking	2.0	(70.4)	2.8	(16.0)	2.0	
Total	2.3	(1.6)	0.3	1.3	2.2	

Return on risk-weighted assets by geographical regions <sup>1,2</sup>

		Quarter ended			
	31 Mar	31 Dec	30 Sep	30 Jun	31 Mar
	2017	2016	2016	2016	2016
	%	%	%	%	%
Europe	(0.3)	(8.7)	(2.0)	(0.1)	2.1
Asia	5.0	3.5	3.6	3.2	3.1
Middle East and North Africa	2.7	1.2	1.9	2.7	2.9
North America	1.6	0.2	0.2	(0.7)	0.8
Latin America	1.3	0.8	(10.9)	(0.3)	_
Total	2.3	(1.6)	0.3	1.3	2.2

 $<sup>1\</sup> Return\ on\ risk-weighted\ assets\ are\ on\ a\ reported\ basis,\ and\ calculated\ using\ average\ risk-weighted\ assets\ on\ a\ CRD\ IV\ basis.$ 

<sup>2</sup> Return on risk-weighted assets are based on a discrete quarterly calculation, using a 2-point average.