

HSBC HOLDINGS PLC

Incorporated in England with limited liability.

Data Pack

1Q 2020

The financial information on which this supplement is based is unaudited and has been prepared in accordance with HSBC's significant accounting policies as described in the *Annual Report and Accounts 2019*. The financial information does not constitute financial statements prepared in accordance with International Financial Reporting Standards ('IFRSs'), is not complete and should be read in conjunction with the *Annual Report and Accounts 2019*, the *Earnings Release 1Q20*, and other reports and financial information published by HSBC.

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Income Statement						
-			Quarter ended			Year to date
	31 Mar	31 Dec	30 Sep	30 Jun	31 Mar	31 Dec
	2020	2019	2019	2019	2019	2019
	\$m	\$m	\$m	\$m	\$m	\$m
Net interest income	7,612	7,654	7,568	7,772	7,468	30,462
Net fee income	3,123	2,938	2,961	3,098	3,026	12,023
Net income from financial instruments held for trading or managed on a fair value basis	3,364	2,354	2,546	2,450	2,881	10,231
Net income/(expense) from assets and liabilities of insurance businesses, including related derivatives,						
measured at fair value through profit or loss	(3,580)	1,160	122	486	1,710	3,478
Changes in fair value of other financial instruments mandatorily measured at fair value through profit or						
loss	(373)	195	160	187	270	812
Other income/(expense)	3,540	(930)	(2)	951	(927)	(908)
Net operating income before change in expected credit losses and other credit impairment charges	13,686	13,371	13,355	14,944	14,428	56,098
Change in expected credit losses and other credit impairment charges	(3,026)	(733)	(883)	(555)	(585)	(2,756)
Net operating income	10,660	12,638	12,472	14,389	13,843	53,342
Total operating expenses ¹	(7,852)	(17,053)	(8,147)	(8,927)	(8,222)	(42,349)
of which: staff expenses	(4,308)	(4,545)	(4,202)	(4,678)	(4,577)	(18,002)
Operating profit/(loss)	2,808	(4,415)	4,325	5,462	5,621	10,993
Share of profit in associates and joint ventures	421	518	512	732	592	2,354
Profit/(loss) before tax	3,229	(3,897)	4,837	6,194	6,213	13,347
Tax expense	(721)	(1,127)	(1,042)	(1,167)	(1,303)	(4,639)
Profit/(loss) after tax	2,508	(5,024)	3,795	5,027	4,910	8,708
Profit attributable to shareholders of the parent company	2,248	(5,310)	3,477	4,650	4,566	7,383
Profit attributable to non-controlling interests	260	286	318	377	344	1,325
Profit attributable to the ordinary shareholders of the parent company	1,785	(5,509)	2,971	4,373	4,134	5,969
Troncattributable to the ordinary shareholders of the parent company	1,703	(3,303)	2,311	4,373	4,134	3,303
Significant items - Totals						
Revenue	359	(276)	88	855	22	689
ECL	_		_	_	_	_
Operating expenses	(172)	(7,969)	(599)	(827)	(159)	(9,554)
Share of profit in associates and joint ventures	(=. =,	(.,,	-	()	(===)	(-)
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Income statement Metrics - Reported						
Return on equity	4.4%	(13.3)%	7.0%	10.5%	10.2%	3.6%
Return on tangible equity	4.2%	5.2%	6.4%	11.7%	10.6%	8.4%
Cost efficiency ratio	57.4%	127.5%	61.0%	59.7%	57.0%	75.5%
· ·						
Income statement Metrics - Adjusted as originally reported						
Adjusted cost efficiency ratio	57.6%	66.6%	56.9%	57.5%	55.9%	59.2%
Revenue						
Significant items						
Customer redress programmes	_	(45)	(118)	_	_	(163)
Disposals, acquisitions and investment in new businesses	(7)	(55)	(4)	827	_	768
Fair value movements on financial instruments	357	(176)	210	28	22	84
Restructuring and other related costs	9	_	_	_	_	_
Operating expenses						
Significant items						
Costs of structural reform	_	(32)	(35)	(38)	(53)	(158)
Customer redress programmes	(1)	(183)	(488)	(554)	(56)	(1,281)
Disposals, acquisitions and investment in new businesses	_	_	_	_	-	_
Goodwill impairment	_	(7,349)	_	_	_	(7,349)
Past service costs of guaranteed minimum pension benefits equalisation	_	_	_	_	_	_
Restructuring and other related costs	(170)	(400)	(140)	(237)	(50)	(827)
Settlements and provisions in connection with legal and regulatory matters	(1)	(5)	64	2	-	61

¹ The difference between the consolidated group result and the sum of geographical regions is attributable to inter-segment eliminations and goodwill impairment recognised on the Global Banking and Markets cash-generating unit, which is monitored on a global basis.

 $Note: \ \textit{Risk-weighted asset data by Global business and Geographical region is provided separately at the end of this document.}$

HSBC HSBC Holdings plc

Balance sheet data

			At		
	31 Mar	31 Dec	30 Sep	30 Jun	31 Mar
	2020	2019	2019	2019	2019
	\$m	\$m	\$m	\$m	\$m
Loans and advances to customers (gross)	1,050,667	1,045,475	1,026,414	1,030,152	1,013,830
Loans and advances to customers (net)	1,040,282	1,036,743	1,017,833	1,021,632	1,005,279
Total assets	2,917,810	2,715,152	2,728,347	2,751,273	2,658,996
Customer accounts	1,440,529	1,439,115	1,373,741	1,380,124	1,356,511
	_,,	2,100,220	_,_,_,	_,	_,
Financial Data Reported					
Total shareholders equity	189,771	183,955	189,517	192,676	188,362
AT1 capital	(20,914)	(20,871)	(22,367)	(22,367)	(22,367)
Preference shares	(1,405)	(1,405)	(1,405)	(1,405)	(1,405)
Perpetual capital securities	(_,,,	(=, :==,	(=,,	(=,:==,	(=, :==,
NAV	167,452	161,679	165,745	168,904	164,590
Goodwill, PVIF and Other Intangibles (net of tax)	(17,433)	(17,535)	(23,913)	(23,463)	(22,942)
TNAV	150,019	144,144	141,832	145,441	141,648
Total annulation, and tall					
Total regulatory capital Transitional basis					
	405.040	422.000	422.704	425.040	425.002
Common equity tier 1 capital	125,218	123,966	123,791	126,949	125,802
Additional tier 1 capital	24,026	24,393	25,886	25,878	26,046
Tier 2 capital	24,713	23,791	25,446	25,432	25,952
Total regulatory capital	173,957	172,150	175,123	178,259	177,800
End point basis					
Common equity tier 1 capital	125,218	123,966	123,791	126,949	125,802
Additional tier 1 capital	20,909	20,870	22,363	22,363	22,531
Tier 2 capital	15,001	14,473	15,984	16,107	24,313
Total regulatory capital	161,128	159,309	162,138	165,419	172,646
Capital ratios					
Transitional basis					
Common equity tier 1 ratio	14.6%	14.7%	14.3%	14.3%	14.3%
Tier 1 ratio	17.4%	17.6%	17.3%	17.2%	17.3%
Total capital ratio	20.3%	20.4%	20.2%	20.1%	20.2%
End point basis					
Common equity tier 1 ratio	14.6%	14.7%	14.3%	14.3%	14.3%
Tier 1 ratio	17.0%	17.2%	16.9%	16.9%	16.9%
Total capital ratio	18.8%	18.9%	18.7%	18.7%	19.6%
Leverage Ratio	5.3%	5.3%	5.4%	5.4%	5.4%
Earnings Metrics					
Basic number of \$0.50 ordinary shares outstanding (millions)	20,172	20,206	20,191	20,221	20,082
Earnings per share	\$0.09	-\$0.27	\$0.15	\$0.22	\$0.21
Dividend per ordinary share (in respect of the period)	\$0.00	\$0.00	\$0.10	\$0.10	\$0.21
NAV / share (\$) at the end of the period	\$8.30	\$8.00	\$8.21	\$8.35	\$8.20
TNAV / share (\$) at the end of the period	\$7.44	\$7.13	\$7.02	\$7.19	\$7.05
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HSBC HSBC Holdings plc

Net	Inter	est N	Nargin	

Net Interest Margin	Year to date						
	31 Mar	31 Dec	30 Sep	30 Jun	31 Mar		
	2020	2019	2019	2019	2019		
	\$m	\$m	\$m	\$m	\$m		
Average balances during period							
Short-term funds and loans and advances to banks	224,505	212,920	211,633	217,474	217,530		
Loans and advances to customers	1,036,554	1,021,554	1,015,801	1,011,928	1,004,960		
Reverse repurchase agreements – non-trading	232,455	224,942	227,837	231,308	234,455		
Financial investments	435,609	417,939	415,205	408,673	407,325		
Other interest-earning assets	62,579	45,467	44,673	43,325	38,642		
Total interest-earning assets	1,991,702	1,922,822	1,915,149	1,912,708	1,902,912		
Interest income during period							
Short-term funds and loans and advances to banks	483	2,411	1,887	1,285	658		
Loans and advances to customers	8,534	35,578	26,881	17,833	8,763		
Reverse repurchase agreements – non-trading	908	4,690	3,855	2,635	1,307		
Financial investments	2,403	10,705	8,204	5,380	2,612		
Other interest-earning assets	300	1,311	640	617	204		
Total	12,628	54,695	41,467	27,750	13,544		
Average balances during period							
Deposits by banks	56,890	52,515	52,037	51,199	51,663		
Customer accounts	1,178,914	1,149,483	1,140,548	1,138,196	1,132,345		
Repurchase agreements – non-trading	156,767	160,850	169,446	170,342	171,473		
Debt securities in issue – non-trading	221,774	211,229	208,339	205,192	191,204		
Other interest-bearing liabilities	74,389	59,980	58,746	59,266	59,671		
Total interest-bearing liabilities	1,688,734	1,634,057	1,629,116	1,624,195	1,606,356		
Non-interest bearing current accounts	237,514	227,651	226,940	228,524	231,918		
Interest expense during period	404	700	570	270	407		
Deposits by banks	134	702	579	370	187		
Customer accounts Repurchase agreements - non-trading	2,400	11,238	8,516	5,637	2,780		
Repurchase agreements – non-trading	624	4,023	3,424	2,320	1,138		
Debt securities in issue – non-trading Other interest-bearing liabilities	1,462	6,522	4,974	3,361	1,576		
•	396	1,748	1,167	822	395		
Total	5,016	24,233	18,660	12,510	6,076		

	24.44	24.5	Quarter ended	20.1	31 Mar	Year to date
	31 Mar 2020	31 Dec 2019	30 Sep 2019	30 Jun 2019	31 Mar 2019	31 Dec 2019
	2020 \$m	2019 Sm	2019 \$m	2019 \$m	2019 \$m	2019 \$m
Net interest income	4.083	4,144	4,075	4,190	3.965	16,374
Net fee income	1,241	1,161	1,213	1,292	1,206	4,872
Net income from financial instruments held for trading or managed on a fair value basis	184	42	158	64	78	342
Net income/(expense) from assets and liabilities of insurance businesses, including related derivatives,	104	42	130	04	70	342
measured at fair value through profit or loss Changes in fair value of other financial instruments mandatorily measured at fair value through profit or	(3,565)	1,151	141	505	1,712	3,509
loss	(29)	68	2	(2)	157	225
Other income/(expense)	2,948	(809)	(74)	(100)	(1,147)	(2,130)
Net operating income before change in expected credit losses and other credit impairment charges	4,862	5,757	5,515	5,949	5,971	23,192
Change in expected credit losses and other credit impairment charges	(1,059)	(401)	(450)	(238)	(302)	(1.391)
Net operating income	3,803	5,356	5,065	5,711	5,669	21,801
Total operating expenses	(3,456)	(3,824)	(3,966)	(4,131)	(3,508)	(15,429)
of which: staff expenses	(1,286)	(1,369)	(1,260)	(1,295)	(1,253)	(5,177)
Operating profit	347	1,532	1,099	1,580	2,161	6,372
Share of profit/(loss) in associates and joint ventures	(4)	5	7	30	13	55
Profit before tax	343	1,537	1,106	1,610	2,174	6,427
					<u>.</u>	
Significant items - Totals						
Revenue	(7)	(95)	(113)	_	_	(208)
ECL	-	-	_	_	_	_
Operating expenses	(7)	(278)	(477)	(600)	(57)	(1,412)
Share of profit in associates and joint ventures	-	-	_	_	_	_
Balance sheet data			At			At
	31 Mar	31 Dec	30 Sep	30 Jun	31 Mar	31 Dec
	2020	2019	2019	2019	2019	2019
Loans and advances to customers (gross)	382,162	398,515	379,299	379,053	372,142	398,515
Loans and advances to customers (net)	378,537	395,393	376,312	376,126	369,178	395,393
Total external assets	504,621	526,621	499,074	498,045	487,971	526,621
Customer accounts	683,033	689,283	655,592	660,588	653,969	689,283
to the state of th						
Income statement Metrics - Reported Cost efficiency ratio	71.1%	66.4%	71.9%	69.4%	58.8%	66.5%
Cost efficiency ratio	71.1%	66.4%	/1.9%	69.4%	58.8%	66.5%
Income Statement Data - Adjusted as originally reported						
Adjusted cost efficiency ratio	70.8%	60.6%	62.0%	59.4%	57.8%	59.9%
regasted cost emisterey ratio	70.070	00.070	02.070	33.470	37.070	33.370
Management View of Adjusted Revenue - as originally reported						
Retail Banking	3,831	3,989	3,981	4,002	3,870	15,840
Current Accounts, saving and deposits	2,274	2,425	2,422	2,449	2,197	9,492
Personal lending	1,557	1,564	1,559	1,553	1,673	6,348
Mortgages	423	392	379	407	433	1,610
Credit cards	675	705	711	688	789	2,893
Other personal lending	459	467	469	458	451	1,845
Wealth Management	912	1,655	1,476	1,706	1,907	6,746
Investment distribution	883	720	839	854	855	3,269
Life insurance manufacturing	(206)	677	395	590	793	2,455
Asset management	235	258	242	262	259	1,022
Other	126	208	171	241	194	814
Total	4,869	5,852	5,628	5,949	5,971	23,400
Revenue						
Significant items						
Customer redress programmes	_	(47)	(109)	_	_	(156)
Disposals, acquisitions and investment in new businesses	(7)	(48)	(4)	_	_	(52)
Fair value movement on financial instruments	Ξ	_	_	_	_	_
Restructuring and other related costs	_	-	_	_	_	_
One-realize surrence						
Operating expenses						
Significant items Costs of structural reform						
Customer redress programmes	(1)	(180)	(469)	(559)	(56)	(1,264)
Disposals, acquisitions and investment in new businesses	(1)	(180)	(469)	(339)	(56)	(±,204)
Goodwill impairment	_	_	=	_	=	=
Past service costs of guaranteed minimum pension benefits equalisation	_	_	=	_	=	=
Restructuring and other related costs	(6)	(98)	(8)	(41)	(1)	(148)
Settlements and provisions in connection with legal and regulatory matters	(0)	(30)	(0)	(1)	(±) —	(2-70)
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			Quarter ended			Year to date
	31 Mar	31 Dec	30 Sep	30 Jun	31 Mar	31 Dec
	2020	2019	2019	2019	2019	2019
	\$m	\$m	\$m	\$m	\$m	\$m
Net interest income	2,630	2,768	2,799	2,853	2,800	11,220
Net fee income	900	789	832	884	898	3,403
Net income from financial instruments held for trading or managed on a fair value basis	108	98	124	91	113	426
Net income/(expense) from assets and liabilities of insurance businesses, including related derivatives,	(24)		(24)	(6)		(24)
measured at fair value through profit or loss Changes in fair value of other financial instruments mandatorily measured at fair value through profit or	(34)	6	(21)	(6)	_	(21)
loss	(20)	38	11	15	21	85
Other income/(expense)	78	(12)	37	57	89	171
Net operating income before change in expected credit losses and other credit impairment charges	3,662	3,687	3,782	3,894	3,921	15,284
Change in expected credit losses and other credit impairment charges	(1,374)	(277)	(413)	(248)	(247)	(1,185)
Net operating income	2,288	3,410	3,369	3,646	3,674	14,099
Total operating expenses	(1,679)	(4,740)	(1,765)	(1,662)	(1,662)	(9,829)
of which: staff expenses	(617)	(644)	(620)	(634)	(618)	(2,516)
Operating profit/(loss)	609	(1,330)	1,604	1,984	2,012	4,270
Share of profit in associates and joint ventures	_				<u> </u>	
Profit/(loss) before tax	609	(1,330)	1,604	1,984	2,012	4,270
Significant items - Totals						
Revenue	-	2	(9)	_	_	(7)
ECL	-	-			-	-
Operating expenses	(2)	(2,982)	(20)	(22)	(4)	(3,028)
Share of profit in associates and joint ventures	_	=	=	_	_	_
Balance sheet data			At			At
Subject state	31 Mar	31 Dec	30 Sep	30 Jun	31 Mar	31 Dec
	2020	2019	2019	2019	2019	2019
Loans and advances to customers (gross)	355,883	350,603	345,911	351,838	344,198	350,603
Loans and advances to customers (net)	350,507	346,060	341,339	347,387	339,729	346,060
Total external assets	371,182	367,509	370,337	377,142	368,591	367,509
Customer accounts	377,639	386,522	353,037	358,735	349,352	386,522
Income statement Metrics - Reported						
Cost efficiency ratio	45.8%	128.5%	46.7%	42.7%	42.4%	64.3%
,						
Income statement Metrics - Adjusted as originally reported						
Adjusted cost efficiency ratio	45.8%	47.7%	46.1%	42.1%	42.3%	44.5%
Management View of Adjusted Revenue - as originally reported						
Global Trade and Receivables Finance ¹	469	432	464	470	468	1,833
Credit and Lending	1,382	1,328	1,367	1,385	1,360	5,441
Global Liquidity and Cash Management	1,333	1,425	1,506	1,540	1,508	5,978
Markets products, Insurance and Investments and other	478 3,662	501 3,686	454 3,791	499 3,894	585 3,921	2,040 15,292
Total	3,662	3,686	3,791	3,894	3,921	15,292
Revenue						
Significant items						
Customer redress programmes	_	2	(9)	_	_	(7)
Disposals, acquisitions and investment in new businesses	_	=	_	_	_	=
Fair value movement on financial instruments	_	_	_	_	_	=
Restructuring and other related costs	_	_	-	-	_	_
Operating expenses						
Operating expenses Significant items						
Costs of structural reform		_	(1)	(1)	(2)	(4)
Customer redress programmes	_	(2)	(16)	(1)	(2)	(17)
Disposals, acquisitions and investment in new businesses	_	\2/ _	(10)	_	_	(17)
Goodwill impairment	_	(2,956)	_	_	_	(2,956)
Past service costs of guaranteed minimum pension benefits equalisation	_	(2,550)	_	_	_	(2,550)
Restructuring and other related costs	(2)	(24)	(3)	(22)	(2)	(51)
Settlements and provisions in connection with legal and regulatory matters	-	-	=	-	_	=

^{1.} With effect from the third quarter of 2019, a change in the transfer pricing of Acceptances within GTRF resulted in a reduction in revenue for GTRF, offset in Other, leaving CMB quarterly revenue unchanged. All prior quarters have be re-presented on the revised basis.

			Quarter ended			Year to date
	31 Mar	31 Dec	30 Sep	30 Jun	31 Mar	31 Dec
	2020	2019	2019	2019	2019	2019
	\$m	\$m	\$m	\$m	\$m	\$m
Net interest income	1,309	1,378	1,363	1,439	1,422	5,602
Net fee income	769	815	739	742	757	3,053
Net income from financial instruments held for trading or managed on a fair value basis	2,026	1,375	1,199	1,468	1,518	5,560
Net income from assets and liabilities of insurance businesses, including related derivatives, measured at fair value through profit or loss		_		_		
Changes in fair value of other financial instruments mandatorily measured at fair value through profit or	_	_	_	_	_	_
loss	(296)	84	140	104	65	393
Other income/(expense)	43	45	67	(132)	253	233
Net operating income before change in expected credit losses and other credit impairment charges	3,851	3,697	3,508	3,621	4,015	14,841
Change in expected credit losses and other credit impairment charges	(543)	(32)	(26)	(55)	(40)	(153)
Net operating income	3,308	3,665	3,482	3,566	3,975	14,688
Total operating expenses ²	(2,313)	(6,484)	(2,249)	(2,468)	(2,440)	(13,641)
of which: staff expenses	(936)	(1,003)	(870)	(1,069)	(1,038)	(3,980)
Operating profit/(loss)	995	(2,819)	1,233	1,098	1,535	1,047
Share of profit in associates and joint ventures	_	=	_	_	<u> </u>	
Profit/(loss) before tax	995	(2,819)	1,233	1,098	1,535	1,047
Significant items - Totals						
Revenue	188	(43)	37	(17)	(53)	(76)
ECL	-	_	_	_	_	_
Operating expenses	(16)	(4,057)	(45)	(70)	(51)	(4,223)
Share of profit in associates and joint ventures	-	_	_	_	_	_
Balance sheet data			At			At
	31 Mar	31 Dec	30 Sep	30 Jun	31 Mar	31 Dec
to a second advanced to a second second	2020	2019	2019	2019	2019	2019
Loans and advances to customers (gross) Loans and advances to customers (net)	263,443 262,225	247,198 246,266	253,353 252,462	251,803 250,790	253,185 252,180	247,198 246,266
Total external assets	1,244,741	1,066,584	1,131,673	1,120,235	1,077,505	1,066,584
Customer accounts	307,458	292,284	295,900	289,950	281,462	292,284
Customer accounts	307,430	232,204	255,500	203,330	201,402	232,204
Income statement Metrics - Reported						
Cost efficiency ratio	60.1%	175.4%	64.1%	68.2%	60.8%	91.9%
Income Statement Data - Adjusted as originally reported						
Adjusted cost efficiency ratio	62.7%	64.9%	63.5%	65.9%	58.7%	63.1%
Management View of Adjusted Revenue - as originally reported						
Global Markets	2,133	1,247	1,352	1,423	1,741	5,763
- FICC	1,844	1,073	1,145	1,189	1,364	4,770
Foreign Exchange	1,129	669	713	610	698	2,690
Rates	675	276	300	400	490	1,465
Credit	40	128	132	179	176	615
- Equities	289	174	207	234	377	993
Securities Services	510	518	509	525	478	2,030
Global Banking	942	986	989	996	935	3,905
Global Liquidity and Cash Management	608	674	692	700	687	2,753
Global Trade and Receivables Finance ¹	193	198	202	202	211	808
Principal Investments	(235)	45	93	38	84	260
Credit and Funding Valuation Adjustment	(346)	191	(160)	(34)	47	44
Other Revenue	(142)	(119)	(207)	(212)	(115)	(647)
Total	3,663	3,740	3,470	3,638	4,068	14,916
Devenue						
Revenue						
Significant items Customer redress programmes					_	
Disposals, acquisitions and investment in new businesses	_		_			_
Fair value movement on financial instruments	188	(43)	37	(17)	(53)	(76)
Restructuring and other related costs	_	(43)	_	(27)	(55)	(70)
•						
Operating expenses						
Significant items						
Costs of structural reform	_	(5)	(8)	(16)	(13)	(42)
Customer redress programmes	_	_	(4)	4	_	-
Disposals, acquisitions and investment in new businesses	-	_	=	_	_	-
Goodwill impairment	_	(3,962)	_	=	_	(3,962)
Past service costs of guaranteed minimum pension benefits equalisation	-	_	_	_	_	_
Restructuring and other related costs	(14)	(88)	(33)	(58)	(38)	(217)
Settlements and provisions in connection with legal and regulatory matters	(2)	(2)	_	_	_	(2)

^{1.} With effect from the third quarter of 2019, a change in the transfer pricing of Acceptances within GTRF resulted in a reduction in revenue for GTRF, offset in Other, leaving GBM quarterly revenue unchanged. All prior quarters have be re-presented on the revised basis.

-			Quarter ended			Year to date
	31 Mar	31 Dec	30 Sep	30 Jun	31 Mar	31 Dec
	2020	2019	2019			
		2019 \$m	2019 \$m	2019	2019	2019
mark and the second sec	\$m			\$m	\$m	\$m
Net interest income	213	217	221	226	215	879
Net fee income	228	190	206	194	181	771
Net income from financial instruments held for trading or managed on a fair value basis	76	41	51	44	50	186
Net income from assets and liabilities of insurance businesses, including related derivatives, measured at						
fair value through profit or loss	-	_	_	_	_	_
Changes in fair value of other financial instruments mandatorily measured at fair value through profit or	(2)	(2)	(4)	(4)	(2)	(42)
loss	(2)	(2)	(4)	(4)	(3)	(13)
Other income/(expense)	(4)	6	(2)	14	7	25
Net operating income before change in expected credit losses and other credit impairment charges	511	452	472	474	450	1,848
Change in expected credit losses and other credit impairment charges	(49)	3	(6)	(17)	(2)	(22)
Net operating income	462	455	466	457	448	1,826
Total operating expenses	(342)	(811)	(284)	(370)	(352)	(1,817)
of which: staff expenses	(162)	(179)	(158)	(178)	(169)	(684)
Operating profit/(loss)	120	(356)	182	87	96	9
Share of profit in associates and joint ventures	_	_				
Profit/(loss) before tax	120	(356)	182	87	96	9
Significant items - Totals						
Revenue	_	_	_	_	_	=
ECL	_	_	_	_	-	_
Operating expenses	(1)	(438)	59	(12)	(2)	(393)
Share of profit in associates and joint ventures	_	_	_	_	_	_
Balance sheet data			At			At
	31 Mar	31 Dec	30 Sep	30 Jun	31 Mar	31 Dec
	2020	2019	2019	2019	2019	2019
Loans and advances to customers (gross)	47,181	47,714	46,249	45,921	42,597	47,714
Loans and advances to customers (net)	47,037	47,593	46,132	45,806	42,497	47,593
Total external assets	52,150	52,224	52,058	50,757	47,901	52,224
Customer accounts	64,677	62,943	61,464	62,235	64,489	62,943
customer accounts	04,077	02,515	01,101	02,233	01,103	02,545
Income statement metrics- Reported						
Cost efficiency ratio	66.9%	179.4%	60.3%	78.2%	78.2%	98.3%
cost enidency ratio	00.370	173.470	00.370	70.270	70.270	30.370
Income statement metrics - Adjusted as originally reported						
Adjusted cost efficiency ratio	66.7%	82.1%	73.0%	75.9%	77.8%	77.1%
Adjusted cost efficiency facto	00.770	02.1/0	73.0%	73.570	77.670	//.1/0
Manager and Manager and Advantage and Advant						
Management View of Adjusted Revenue - as originally reported						
Investment	255	188	207	198	184	777
Lending	113	110	109	107	97	424
Deposit	103	111	112	119	121	462
Other	40	43	44	49	48	185
Total	511	452	472	473	450	1,848
Revenue						
Significant items						
Customer redress programmes	-	_	_	_	_	_
Disposals, acquisitions and investment in new businesses	-	_	_	_	_	-
Fair value movement on financial instruments	_	_	_	_	_	=
Restructuring and other related costs	_	_	_	_	_	_
Operating expenses						
Significant items						
Costs of structural reform	_	_	=	_	=	=
Customer redress programmes	_	_	_	_	_	_
Disposals, acquisitions and investment in new businesses	_	_	_	_	_	_
Goodwill impairment	_	(431)	_	_	=	(431)
Past service costs of guaranteed minimum pension benefits equalisation	_	(451)	_	_	_	(431)
Restructuring and other related costs						-
· ·	(1)	(11)	(6)	(13)	(2)	(32)
Settlements and provisions in connection with legal and regulatory matters	-	4	65	1	_	70

			Quarter ended			Year to date
	31 Mar	31 Dec	30 Sep	30 Jun	31 Mar	31 Dec
	2020	2019	2019	2019	2019	2019
	\$m	\$m	\$m	\$m	Śm	\$m
Net interest income	(623)	(852)	(890)	(935)	(934)	(3,611)
Net fee income/(expense)	(15)	(18)	(28)	(14)	(16)	(76)
Net income from financial instruments held for trading or managed on a fair value basis	970	798	1,014	783	1,122	3,717
Net income/(expense) from assets and liabilities of insurance businesses, including related derivatives,						
measured at fair value through profit or loss	19	3	2	(13)	(2)	(10)
Changes in fair value of other financial instruments mandatorily measured at fair value through profit or						
loss	(26)	7	11	74	30	122
Other income/(expense)	475	(161)	(31)	1.112	(129)	791
Net operating income before change in expected credit losses and other credit impairment charges	800	(223)	78	1,007	71	933
Net operating income before change in expected credit losses and other credit impairment charges	000	(223)	70	1,007	/1	333
Change in expected credit losses and other credit impairment (charges)/recoveries	(1)	(27)	13	2	5	(7)
Net operating income/(expense)	799	(250)	91	1,009	76	926
Total operating expenses	(62)	(1,193)	115	(296)	(260)	(1,634)
of which: staff expenses	(1,307)	(1,350)	(1,295)	(1,501)	(1,499)	(5,645)
Operating profit/(loss)	737	(1,443)	206	713	(184)	(708)
Share of profit in associates and joint ventures	425	513	505	702	579	2,299
Profit/(loss) before tax	1,162	(930)	711	1,415	395	1,591
					•	
Significant items - Totals						
Revenue	178	(140)	173	872	75	980
	1/8	(140)	1/3	0/2	/5	980
ECL						
Operating expenses	(146)	(211)	(118)	(124)	(45)	(498)
Share of profit in associates and joint ventures	_	_	_	=	=	_
Balance sheet data			At			At
	31 Mar	31 Dec	30 Sep	30 Jun	31 Mar	31 Dec
	2020	2019	2019	2019	2019	2019
Loans and advances to customers (gross)	1,998	1,445	1,602	1,537	1,708	1,445
Loans and advances to customers (net)	1,976	1,431	1,589	1,523	1,695	1,431
Total external assets	745,116	702,214	675,205	705,094	677,028	702,214
Customer accounts	7,722	8,083	7,747	8,616	7,239	8,083
Income statement Metrics - Reported						
Cost efficiency ratio	7.8%	(535.0)%	(147.4)%	29.4%	366.2%	175.1%
Income statement Metrics - Adjusted as originally reported						
Adjusted cost efficiency ratio	(13.5)%	(1,183.1)%	245.3%	127.4%	(5,375.0)%	(2,417.0)%
Management View of Adjusted Revenue - as originally reported						
Central Treasury	699	(23)	313	269	305	859
Of which:	033	(23)	313	203	303	055
	020	450	626	503	caa	2 202
Balance Sheet Management	829	450	626	593	623	2,292
Holdings interest expense ^{1,2}	(321)	(318)	(321)	(348)	(338)	(1,325)
Valuation differences on long-term debt and associated swaps	259	(73)	76	93	50	147
Other central treasury	(68)	(82)	(68)	(69)	(30)	(255)
Legacy Credit	(91)	13	(40)	(13)	(71)	(111)
Other ¹	14	(73)	(367)	(121)	(238)	(795)
Of which Argentina hyperinflation	(22)	30	(132)	14	(56)	(143)
Total ²	622	(83)	(94)	135	(4)	(47)
Revenue						
Significant items						
Customer redress programmes	_	_	_	_	_	-
Disposals, acquisitions and investment in new businesses	_	(7)	_	827	=	820
Fair value movement on financial instruments	169	(133)	173	45	75	160
Restructuring and other related costs	9	(155)	1/3		,,	100
nesa accum, and other related costs	9	_	_	=	_	_
Operating expenses						
Operating expenses						
Significant items						
Costs of structural reform	_	(27)	(26)	(21)	(38)	(112)
Customer redress programmes	_	_	_	_	_	-
Disposals, acquisitions and investment in new businesses	_	_	_	_	_	_
Goodwill impairment	_	_	_	_	=	_
Past service costs of guaranteed minimum pension benefits equalisation	_	_	_	_	_	_
Restructuring and other related costs	(147)	(178)	(90)	(104)	(7)	(379)
Settlements and provisions in connection with legal and regulatory matters	(147)	(6)	(2)	(104)	(7)	(7)
Section and provisions in connection with regardin regulatory matters	1	(0)	(2)	1	=	(7)

¹ With effect from 3Q19, we have changed the presentation of interest expense on certain derivatives from Other to Holdings Interest Expense. Total Corporate Centre quarterly revenue is unchanged. 2 All quarters have been re-presented for all three of these changes.

HSBC Europe

			Quarter ended 31 Ma	r 2020					Quarter ended 31 Dec	2019		
	Retail		Global				Retail		Global			
	Banking		Banking	Global			Banking		Banking	Global		
	and Wealth	Commercial	and	Private	Corporate		and Wealth	Commercial	and	Private	Corporate	
	Management	Banking	Markets	Banking	Centre	Total	Management	Banking	Markets	Banking	Centre	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
Net interest income/(expense)	1,091	807	225	93	(770)	1,446	1,056	840	218	91	(856)	1,349
Net fee income/(expense)	350	362	141	93	(10)	936	350	335	169	89	(20)	923
Net income from financial instruments held for trading or managed on a fair value basis	67	10	720	14	519	1,330	9	-	565	10	205	789
Net income/(expense) from assets and liabilities of insurance businesses, including related derivatives,	0,	10	720		313	1,330	3	_	303	10	203	703
measured at fair value through profit or loss	(1,749)	_	_	_	11	(1,738)	392	_	_	_	1	393
Changes in fair value of other financial instruments mandatorily measured at fair value through profit or	(-)/					(-)/						
loss	(39)	(28)	(259)	_	230	(96)	47	29	110	_	280	466
Other income/(expense)	1,592	78	145	(7)	734	2,542	220	301	173	4	(43)	655
Net operating income before change in expected credit losses and other credit impairment charges	1,312	1,229	972	193	714	4,420	2,074	1,505	1,235	194	(433)	4,575
Change in expected credit losses and other credit impairment charges	(429)	(219)	(173)	(49)	2	(868)	(84)	(67)	2	1	20	(128)
Net operating income	883	1,010	799	144	716	3,552	1,990	1,438	1,237	195	(413)	4,447
Total operating expenses	(1,341)	(745)	(1,262)	(165)	(449)	(3,962)	(1,932)	(3,518)	(1,404)	(185)	(1,084)	(8,123)
of which: staff expenses	(409)	(235)	(431)	(70)	(372)	(1,517)	(477)	(253)	(487)	(78)	(498)	(1,793)
Operating profit/(loss)	(458)	265	(463)	(21)	267	(410)	58	(2,080)	(167)	10	(1,497)	(3,676)
Share of profit/(loss) in associates and joint ventures	, <u></u>	_		` _	(100)	(100)	_	_	_	_	(30)	(30)
Profit/(loss) before tax	(458)	265	(463)	(21)	167	(510)	58	(2,080)	(167)	10	(1,527)	(3,706)
	,		, ,	, ,		, ,	-	1,71	, . ,			1.7
Significant items - Totals												
Revenue	_	_	72	_	157	229	(46)	3	(24)	_	(136)	(203)
ECL	_	_	_	_	_		1 2	_	-	_	_	_
Operating expenses	1	(2)	(12)	_	(42)	(55)	(253)	(2,544)	(74)	(7)	(123)	(3,001)
Share of profit in associates and joint ventures		-	,,	_	-	_	(===)	-	-	-	()	(=,===,
			At 31 Mar 2020				-		At 31 Dec 2019			
Balance sheet data												
Loans and advances to customers (gross)	171,722	121,509	75,928	19,831	1,287	390,277	181,403	123,110	71,192	20,514	1,245	397,464
Loans and advances to customers (net)	170,220	119,595	75,452	19,690	1,264	386,221	180,241	121,238	70,742	20,396	1,233	393,850
Total external assets	207,982	122,430	643,880	22,876	267,065	1,264,233	220,325	123,845	559,591	23,610	246,755	1,174,126
					5,149							528,718
Customer accounts	212,189	153,528	131,176	29,950	3,149	531,992	219,531	148,334	124,131	31,159	5,563	320,710
Customer accounts	212,189	153,528	131,176	29,950	5,149	531,992	219,531	148,334	124,131	31,159	5,563	320,710
Income statement Metrics - Reported												
	212,189 102.2%	153,528 60.6%	131,176 129.8%	29,950 85.5%	62.9%	531,992 89.6%	219,531 93.2%	148,334 233.8%	124,131	31,159 95.4%	5,563	177.6%
Income statement Metrics - Reported												
Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported	102.2%	60.6%	129.8%	85.5%	62.9%	89.6%	93.2%	233.8%	113.7%	95.4%	(249.2)%	177.6%
Income statement Metrics - Reported Cost efficiency ratio												
Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio	102.2%	60.6%	129.8%	85.5%	62.9%	89.6%	93.2%	233.8%	113.7%	95.4%	(249.2)%	177.6%
Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue	102.2%	60.6%	129.8%	85.5%	62.9%	89.6%	93.2%	233.8%	113.7%	95.4%	(249.2)%	177.6%
Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items	102.2%	60.6% 60.5%	129.8%	85.5%	62.9% 73.1%	89.6% 93.2%	93.2% 79.2%	233.8% 64.8%	113.7% 105.6%	95.4%	(249.2)%	177.6% 107.4%
Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Cost of the	102.2% 102.3%	60.6% 60.5%	129.8% 138.9%	85.5% 85.5%	62.9% 73.1%	89.6% 93.2%	93.2% 79.2% (48)	233.8% 64.8% 3	113.7% 105.6%	95.4% 91.8%	(249.2)% (320.3)%	177.6% 107.4% (45)
Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, Acquisitions and investment in new businesses	102.2% 102.3% — —	60.6% 60.5% —	129.8% 138.9% — —	85.5% 85.5% —	62.9% 73.1% — —	89.6% 93.2% — —	93.2% 79.2% (48) —	233.8% 64.8% 3 —	113.7% 105.6% — —	95.4% 91.8% — —	(249.2)% (320.3)% — —	177.6% 107.4% (45)
Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments	102.2% 102.3%	60.6% 60.5% — —	129.8% 138.9% — — 72	85.5% 85.5% — —	62.9% 73.1% — — — 157	89.6% 93.2% — — 229	93.2% 79.2% (48) —	233.8% 64.8% 3 —	113.7% 105.6% — — (24)	95.4% 91.8%	(249.2)% (320.3)% — — (134)	177.6% 107.4% (45) — (158)
Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, Acquisitions and investment in new businesses	102.2% 102.3% — —	60.6% 60.5% —	129.8% 138.9% — —	85.5% 85.5% —	62.9% 73.1% — —	89.6% 93.2% — —	93.2% 79.2% (48) —	233.8% 64.8% 3 —	113.7% 105.6% — —	95.4% 91.8% — —	(249.2)% (320.3)% — —	177.6% 107.4% (45)
Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs	102.2% 102.3% — —	60.6% 60.5% — —	129.8% 138.9% — — 72	85.5% 85.5% — —	62.9% 73.1% — — — 157	89.6% 93.2% — — 229	93.2% 79.2% (48) —	233.8% 64.8% 3 —	113.7% 105.6% — — (24)	95.4% 91.8% — —	(249.2)% (320.3)% — — (134)	177.6% 107.4% (45) — (158)
Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses	102.2% 102.3% — —	60.6% 60.5% — —	129.8% 138.9% — — 72	85.5% 85.5% — —	62.9% 73.1% — — — 157	89.6% 93.2% — — 229	93.2% 79.2% (48) —	233.8% 64.8% 3 —	113.7% 105.6% — — (24)	95.4% 91.8% — —	(249.2)% (320.3)% — — (134)	177.6% 107.4% (45) — (158)
Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant Items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses Significant Items	102.2% 102.3% — —	60.6% 60.5% — —	129.8% 138.9% — — 72	85.5% 85.5% — —	62.9% 73.1% — — — 157	89.6% 93.2% — — 229	93.2% 79.2% (48) —	233.8% 64.8% 3 — —	113.7% 105.6% — — (24)	95.4% 91.8% — —	(249.2)% (320.3)% — — (134)	177.6% 107.4% (45) — (158)
Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses Significant items Costs of structural reform	102.2% 102.3% — — — —	60.6% 60.5% — — — —	129.8% 138.9% — — 72 —	85.5% 85.5% — —	62.9% 73.1% — — — — —	89.6% 93.2% — — 229	93.2% 79.2% (48) 	233.8% 64.8% 3 — —	113.7% 105.6% — — (24)	95.4% 91.8% — —	(249.2)% (320.3)% ————————————————————————————————————	177.6% 107.4% (45) — (158) — (31)
Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses Significant items Costs of structural reform Customer redress programmes	102.2% 102.3%	60.6% 60.5% — — — —	129.8% 138.9% — — 72	85.5% 85.5% — —	62.9% 73.1%	93.2% - 229 - (1)	93.2% 79.2% (48) —	233.8% 64.8% 3 (2)	113.7% 105.6% — — (24)	95.4% 91.8% — —	(249.2)% (320.3)% — — (134)	177.6% 107.4% (45) (158) (31) (188)
Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses Significant items Costs of structural reform Customer redress programmes Disposals, acquisitions and investment in new businesses	102.2% 102.3% — — — —	60.6% 60.5% — — — — —	129.8% 138.9% — — 72 —	85.5% 85.5% — —	62.9% 73.1% — — — — — — —	89.6% 93.2% ————————————————————————————————————	93.2% 79.2% (48) — — — — (181)	233.8% 64.8% 3 - - - - (2)	113.7% 105.6% — — (24)	95.4% 91.8% — —	(249.2)% (320.3)% ————————————————————————————————————	177.6% 107.4% (45) — (158) — (31) (183) —
Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses Significant items Costs of structural reform Customer redress programmes Disposals, acquisitions and investment in new businesses Goodwill impairment	102.2% 102.3%	60.6% 60.5% — — — — —	129.8% 138.9%	85.5% 85.5% — —	62.9% 73.1%	89.6% 93.2% - 229 - (1)	93.2% 79.2% (48) — — — — (181) — —	233.8% 64.8% 3 (2) (2,522)	113.7% 105.6% — — (24)	95.4% 91.8% — —	(249.2)% (320.3)% ————————————————————————————————————	177.6% 107.4% (45) — (158) — (31) (183) — (2,522)
Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses Significant items Costs of structural reform Customer redress programmes Disposals, acquisitions and investment in new businesses Goodwill impairment Past service costs of guaranteed minimum pension benefits equalisation	102.2% 102.3%	60.6% 60.5% — — — — — —	129.8% 138.9%	85.5% 85.5% — —	62.9% 73.1%	89.6% 93.2%	93.2% 79.2% (48) — — — (181) — — —	233.8% 64.8% 3 (2) (2,522)	113.7% 105.6% 	95.4% 91.8% — — — — — — —	(249.2)% (320.3)% ————————————————————————————————————	177.6% 107.4% (45) (158) (31) (183) (2,522)
Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses Significant items Costs of structural reform Customer redress programmes Disposals, acquisitions and investment in new businesses Goodwill impairment	102.2% 102.3%	60.6% 60.5% — — — — —	129.8% 138.9%	85.5% 85.5% — —	62.9% 73.1%	89.6% 93.2% - 229 - (1)	93.2% 79.2% (48) — — — — (181) — —	233.8% 64.8% 3 (2) (2,522)	113.7% 105.6% — — (24)	95.4% 91.8% — —	(249.2)% (320.3)% ————————————————————————————————————	177.6% 107.4% (45) — (158) — (31) (183) — (2,522)

Europe

			Quarter ended 30 Sep	2019					Quarter ended 30 Jun	2019		
	Retail		Global				Retail		Global			
	Banking		Banking	Global			Banking		Banking	Global		
	and Wealth	Commercial	and	Private	Corporate		and Wealth	Commercial	and	Private	Corporate	
	Management	Banking	Markets	Banking	Centre	Total	Management	Banking	Markets	Banking	Centre	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
Net interest income/(expense)	963	830	233	95	(1,179)	942	1,086	874	248	93	(516)	1,785
Net fee income/(expense)	362	321	134	83	(25)	875	409	370	109	81	(11)	958
Net income from financial instruments held for trading or managed on a fair value basis	(3)	14	329	11	807	1,158	409	4	738	10	(122)	631
Net income/(expense) from assets and liabilities of insurance businesses, including related derivatives,	(5)	14	323		807	1,130	*	*	730	10	(122)	031
measured at fair value through profit or loss	207	_	_	_	(1)	206	324	_	_	_	(15)	309
Changes in fair value of other financial instruments mandatorily measured at fair value through profit or					1-7		***				()	
loss	4	_	169	_	282	455	(19)	10	128	_	186	305
Other income/(expense)	32	152	131	(4)	282	593	(3)	64	(70)	10	660	661
Net operating income before change in expected credit losses and other credit impairment charges	1,566	1,317	996	185	165	4,229	1,798	1,322	1,153	194	182	4,649
Change in expected credit losses and other credit impairment charges	(124)	(174)	25	(4)	3	(274)	(88)	(102)	(33)	(16)	4	(235)
Net operating income	1,442	1,143	1,021	181	168	3,955	1,710	1,220	1,120	178	186	4,414
Total operating expenses	(2,000)	(859)	(1,156)	(112)	(262)	(4,389)	(2,058)	(723)	(1,319)	(184)	(642)	(4,926)
of which: staff expenses	(400)	(238)	(372)	(70)	(411)	(1,491)	(430)	(238)	(489)	(83)	(520)	(1,760)
Operating profit/(loss)	(558)	284	(135)	69	(94)	(434)	(348)	497	(199)	(6)	(456)	(512)
Share of profit/(loss) in associates and joint ventures	_	_	_	_	11	11	_	_	-	-	5	5
Profit/(loss) before tax	(558)	284	(135)	69	(83)	(423)	(348)	497	(199)	(6)	(451)	(507)
Significant items - Totals												
Revenue	(109)	(9)	16	-	172	70	-	-	(7)	-	54	47
ECL	_	_	_	_	_	_	_	_	_	_	_	_
Operating expenses	(470)	(18)	(34)	61	(85)	(546)	(588)	(12)	(47)	(11)	(89)	(747)
Share of profit in associates and joint ventures	_	_	_	_	_	_	_	_	_	_	_	_
			At 30 Sep 2019						At 30 Jun 2019			
Balance sheet data			At 30 Sep 2019						At 30 Jun 2019			
Balance sheet data Loans and advances to customers (gross)	166,711	119,669	At 30 Sep 2019 74,140	18,816	1,289	380,625	169,196	122,946	At 30 Jun 2019 74,208	19,241	1,336	386,927
	166,711 165,674	119,669 117,801			1,289 1,276	380,625 377,153	169,196 168,201	122,946 121,098		19,241 19,129	1,336 1,322	386,927 383,363
Loans and advances to customers (gross)			74,140	18,816					74,208			
Loans and advances to customers (gross) Loans and advances to customers (net)	165,674	117,801	74,140 73,698	18,816 18,704	1,276	377,153	168,201	121,098	74,208 73,613	19,129	1,322	383,363
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets	165,674 204,015	117,801 122,479	74,140 73,698 575,839	18,816 18,704 22,128	1,276 240,146	377,153 1,164,607	168,201 207,459	121,098 126,439	74,208 73,613 554,789	19,129 22,213	1,322 248,538	383,363 1,159,438
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income statement Metrics - Reported	165,674 204,015 203,243	117,801 122,479 133,647	74,140 73,698 575,839 126,593	18,816 18,704 22,128 28,500	1,276 240,146 4,891	377,153 1,164,607 496,874	168,201 207,459 207,157	121,098 126,439 136,183	74,208 73,613 554,789 125,575	19,129 22,213 30,742	1,322 248,538 4,729	383,363 1,159,438 504,386
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts	165,674 204,015	117,801 122,479	74,140 73,698 575,839	18,816 18,704 22,128	1,276 240,146	377,153 1,164,607	168,201 207,459	121,098 126,439	74,208 73,613 554,789	19,129 22,213	1,322 248,538	383,363 1,159,438
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income statement Metrics - Reported	165,674 204,015 203,243	117,801 122,479 133,647	74,140 73,698 575,839 126,593	18,816 18,704 22,128 28,500	1,276 240,146 4,891	377,153 1,164,607 496,874	168,201 207,459 207,157	121,098 126,439 136,183	74,208 73,613 554,789 125,575	19,129 22,213 30,742	1,322 248,538 4,729	383,363 1,159,438 504,386
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported	165,674 204,015 203,243	117,801 122,479 133,647 65.2%	74,140 73,698 575,839 126,593	18,816 18,704 22,128 28,500 60.5%	1,276 240,146 4,891 160.0%	377,153 1,164,607 496,874 103.8%	168,201 207,459 207,157 114.5%	121,098 126,439 136,183 54.7%	74,208 73,613 554,789 125,575	19,129 22,213 30,742 94.8%	1,322 248,538 4,729 352.7%	383,363 1,159,438 504,386 106.0%
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income statement Metrics - Reported Cost efficiency ratio	165,674 204,015 203,243	117,801 122,479 133,647	74,140 73,698 575,839 126,593	18,816 18,704 22,128 28,500	1,276 240,146 4,891	377,153 1,164,607 496,874	168,201 207,459 207,157	121,098 126,439 136,183	74,208 73,613 554,789 125,575	19,129 22,213 30,742	1,322 248,538 4,729	383,363 1,159,438 504,386
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported	165,674 204,015 203,243	117,801 122,479 133,647 65.2%	74,140 73,698 575,839 126,593	18,816 18,704 22,128 28,500 60.5%	1,276 240,146 4,891 160.0%	377,153 1,164,607 496,874 103.8%	168,201 207,459 207,157 114.5%	121,098 126,439 136,183 54.7%	74,208 73,613 554,789 125,575	19,129 22,213 30,742 94.8%	1,322 248,538 4,729 352.7%	383,363 1,159,438 504,386 106.0%
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue	165,674 204,015 203,243	117,801 122,479 133,647 65.2%	74,140 73,698 575,839 126,593	18,816 18,704 22,128 28,500 60.5%	1,276 240,146 4,891 160.0%	377,153 1,164,607 496,874 103.8%	168,201 207,459 207,157 114.5%	121,098 126,439 136,183 54.7%	74,208 73,613 554,789 125,575	19,129 22,213 30,742 94.8%	1,322 248,538 4,729 352.7%	383,363 1,159,438 504,386 106.0%
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio	165,674 204,015 203,243 127.7%	117,801 122,479 133,647 65.2%	74,140 73,698 575,839 126,593	18,816 18,704 22,128 28,500 60.5%	1,276 240,146 4,891 160.0%	377,153 1,164,607 496,874 103.8%	168,201 207,459 207,157 114.5%	121,098 126,439 136,183 54.7%	74,208 73,613 554,789 125,575	19,129 22,213 30,742 94.8%	1,322 248,538 4,729 352.7%	383,363 1,159,438 504,386 106.0%
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes	165,674 204,015 203,243	117,801 122,479 133,647 65.2%	74,140 73,698 575,839 126,593	18,816 18,704 22,128 28,500 60.5%	1,276 240,146 4,891 160.0%	377,153 1,164,607 496,874 103.8% 92.4%	168,201 207,459 207,157 114.5%	121,098 126,439 136,183 54.7% 53.8%	74,208 73,613 554,789 125,575	19,129 22,213 30,742 94.8%	1,322 248,538 4,729 352.7%	383,363 1,159,438 504,386 106.0%
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses	165,674 204,015 203,243 127.7% 91.3%	117,801 122,479 133,647 65.2% 63.4%	74,140 73,698 575,839 126,593 116.1% 114.5%	18,816 18,704 22,128 28,500 60.5% 93.5%	1,276 240,146 4,891 160.0% (2,225.0)%	377,153 1,164,607 496,874 103.8% 92.4%	168,201 207,459 207,157 114,5% 81,8%	121,098 126,439 136,183 54,7% 53.8%	74,208 73,613 554,789 125,575 114.4%	19,129 22,213 30,742 94.8% 89.2%	1,322 248,538 4,729 352.7% 432.0%	383,363 1,159,438 504,386 106.0% 90.8%
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments	165,674 204,015 203,243 127.7% 91.3% (109)	117,801 122,479 133,647 65.2% 63.4%	74,140 73,698 575,839 126,593 116.1% 114.5%	18,816 18,704 22,128 28,500 60.5%	1,276 240,146 4,891 160.0% (2,225.0)%	377,153 1,164,607 496,874 103.8% 92.4% (118) — 188	168,201 207,459 207,157 114,5% 81.8%	121,098 126,439 136,183 54.7% 53.8%	74,208 73,613 554,789 125,575 114.4%	19,129 22,213 30,742 94.8% 89.2%	1,322 248,538 4,729 352.7% 432.0%	383,363 1,159,438 504,386 106.0% 90.8%
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses	165,674 204,015 203,243 127.7% 91.3%	117,801 122,479 133,647 65.2% 63.4%	74,140 73,698 575,839 126,593 116.1% 114.5%	18,816 18,704 22,128 28,500 60.5% 93.5%	1,276 240,146 4,891 160.0% (2,225.0)%	377,153 1,164,607 496,874 103.8% 92.4%	168,201 207,459 207,157 114,5% 81,8%	121,098 126,439 136,183 54,7% 53.8%	74,208 73,613 554,789 125,575 114.4%	19,129 22,213 30,742 94.8% 89.2%	1,322 248,538 4,729 352.7% 432.0%	383,363 1,159,438 504,386 106.0% 90.8%
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs	165,674 204,015 203,243 127.7% 91.3% (109)	117,801 122,479 133,647 65.2% 63.4%	74,140 73,698 575,839 126,593 116.1% 114.5%	18,816 18,704 22,128 28,500 60.5%	1,276 240,146 4,891 160.0% (2,225.0)%	377,153 1,164,607 496,874 103.8% 92.4% (118) — 188	168,201 207,459 207,157 114,5% 81.8%	121,098 126,439 136,183 54.7% 53.8%	74,208 73,613 554,789 125,575 114.4%	19,129 22,213 30,742 94.8% 89.2%	1,322 248,538 4,729 352.7% 432.0%	383,363 1,159,438 504,386 106.0% 90.8%
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses	165,674 204,015 203,243 127.7% 91.3% (109)	117,801 122,479 133,647 65.2% 63.4%	74,140 73,698 575,839 126,593 116.1% 114.5%	18,816 18,704 22,128 28,500 60.5%	1,276 240,146 4,891 160.0% (2,225.0)%	377,153 1,164,607 496,874 103.8% 92.4% (118) — 188	168,201 207,459 207,157 114,5% 81.8%	121,098 126,439 136,183 54.7% 53.8%	74,208 73,613 554,789 125,575 114.4%	19,129 22,213 30,742 94.8% 89.2%	1,322 248,538 4,729 352.7% 432.0%	383,363 1,159,438 504,386 106.0% 90.8%
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses Significant items	165,674 204,015 203,243 127.7% 91.3% (109)	117,801 122,479 133,647 65.2% 63.4%	74,140 73,698 575,839 126,593 116.1% 114.5%	18,816 18,704 22,128 28,500 60.5%	1,276 240,146 4,891 160.0% (2,225.0)%	377.153 1,164,607 496,874 103.8% 92.4% (118) — 188	168,201 207,459 207,157 114,5% 81,8%	121,098 126,439 136,183 54.7% 53.8%	74,208 73,613 554,789 125,575 114.4% 109.7%	19,129 22,213 30,742 94.8% 89.2%	1,322 248,538 4,729 352,7% 432,0%	383.363 1,159.438 504,386 106.0% 90.8%
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses Significant items Costs of structural reform	165,674 204,015 203,243 127.7% 91.3% (109) ————————————————————————————————————	117,801 122,479 133,647 65.2% 63.4% (9) —	74,140 73,698 575,839 126,593 116.1% 114.5%	18,816 18,704 22,128 28,500 60.5%	1,276 240,146 4,891 160.0% (2,225.0)%	377.153 1,164,607 495,874 103.8% 92.4% (118) — 188 — (33)	168,201 207,459 207,157 114.5% 81.8%	121,098 126,439 136,183 54.7% 53.8%	74,208 73,613 554,789 125,575 114.4% 109.7%	19,129 22,213 30,742 94.8% 89.2%	1,322 248,538 4,729 352,7% 432,0%	383,363 1,159,438 504,386 106.0% 90.8%
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses Significant items Costs of structural reform Costs of structural reform Customer redress programmes	165,674 204,015 203,243 127.7% 91.3% (109)	117,801 122,479 133,647 65.2% 63.4% (9) — — — — — — — (1) (16)	74,140 73,698 575,839 126,593 116.1% 114.5%	18,816 18,704 22,128 28,500 60.5%	1,276 240,146 4,891 160.0% (2,225.0)%	377.153 1,164,607 496,874 103.8% 92.4% (118) — 188 — (33) (488)	168,201 207,459 207,157 114.5% 81.8%	121,098 126,439 136,183 54.7% 53.8%	74,208 73,613 554,789 125,575 114.4% 109.7%	19,129 22,213 30,742 94.8% 89.2%	1,322 248,538 4,729 352,7% 432,0%	383,363 1,159,438 504,386 106.0% 90.8%
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Dispoals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses Significant items Costs of structural reform Customer redress programmes Dispoals, acquisitions and investment in new businesses	165,674 204,015 203,243 127.7% 91.3% (109) ————————————————————————————————————	117,801 122,479 133,647 65.2% 63.4% (9) ———————————————————————————————————	74,140 73,698 575,839 126,593 116.1% 114.5%	18,816 18,704 22,128 28,500 60.5%	1,276 240,146 4,891 160.0% (2,225.0)%	377,153 1,164,607 496,874 103.8% 92.4% (118) — 188 —	168,201 207,459 207,157 114.5% 81.8%	121,098 126,439 136,183 54.7% 53.8%	74,208 73,613 554,789 125,575 114.4% 109.7%	19,129 22,213 30,742 94.8% 89.2%	1,322 248,538 4,729 352,7% 432,0%	383,363 1,159,438 504,386 106.0% 90.8%
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses Significant items Costs of structural reform Customer redress programmes Disposals, acquisitions and investment in new businesses Goodwill impairment	165,674 204,015 203,243 127.7% 91.3% (109) — — — (468) — — —	117,801 122,479 133,647 65.2% 63.4% (9) ———————————————————————————————————	74,140 73,698 575,839 126,593 116.1% 114.5%	18,816 18,704 22,128 28,500 60.5%	1,276 240,146 4,891 160.0% (2,225.0)% 172 (25)	377.153 1,164,607 496,874 103.8% 92.4% (118) — 188 — (33) (488) — —	168,201 207,459 207,157 114,5% 81.8%	121,098 126,439 136,183 54.7% 53.8%	74,208 73,613 554,789 125,575 114.4% 109.7% — — — — — — — — — — — — — — — — — —	19,129 22,213 30,742 94.8% 89.2%	1,322 248,538 4,729 352,7% 432,0% 54 (22)	383.363 1.159.438 504,386 106.0% 90.8% ————————————————————————————————————
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses Significant items Costs of structural reform Customer redress programmes Disposals, acquisitions and investment in new businesses Goodwill impairment Disposals, acquisitions and investment in new businesses Goodwill impairment Disposals, acquisitions and investment in new businesses Goodwill impairment Past service costs of guaranteed minimum pension benefits equalisation	165,674 204,015 203,243 127.7% 91.3% (109) ————————————————————————————————————	117,801 122,479 133,647 65.2% 63.4% (9) ———————————————————————————————————	74,140 73,698 575,839 126,593 116.1% 114.5% 16 (7) (4)	18,816 18,704 22,128 28,500 60.5% 93.5%	1,276 240,146 4,891 160.0% (2,225.0)%	377,153 1,164,607 496,874 103.8% 92.4% (118) — 188 — (33) (488) — — —	168,201 207,459 207,157 114.5% 81.8%	121,098 126,439 136,183 54.7% 53.8%	74,208 73,613 73,613 554,789 125,575 114.4% 109.7%	19,129 22,213 30,742 94.8% 89.2%	1,322 248,538 4,729 352,7% 432,0%	383,363 1,159,438 504,386 106.0% 90.8% ————————————————————————————————————
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses Significant items Costs of structural reform Customer redress programmes Disposals, acquisitions and investment in new businesses Goodwill impairment Past service costs of guaranteed minimum pension benefits equalisation Restructuring and other related costs	165,674 204,015 203,243 127.7% 91.3% (109) — — — (468) — — —	117,801 122,479 133,647 65.2% 63.4% (9) ———————————————————————————————————	74,140 73,698 575,839 126,593 116.1% 114.5%	18,816 18,704 22,128 28,500 60.5% 93.5%	1,276 240,146 4,891 160.0% (2,225.0)%	377.153 1,164,607 496,874 103.8% 92.4% (118) — 188 — (33) (488) — — — (89)	168,201 207,459 207,157 114,5% 81.8%	121,098 126,439 136,183 54.7% 53.8%	74,208 73,613 554,789 125,575 114.4% 109.7% — — — — — — — — — — — — — — — — — —	19,129 22,213 30,742 94.8% 89.2%	1,322 248,538 4,729 352,7% 432,0% 54 (22) (68)	383,363 1,159,438 504,386 106.0% 90.8%
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses Significant items Costs of structural reform Customer redress programmes Disposals, acquisitions and investment in new businesses Goodwill impairment Disposals, acquisitions and investment in new businesses Goodwill impairment Disposals, acquisitions and investment in new businesses Goodwill impairment Past service costs of guaranteed minimum pension benefits equalisation	165,674 204,015 203,243 127.7% 91.3% (109) ————————————————————————————————————	117,801 122,479 133,647 65.2% 63.4% (9) ———————————————————————————————————	74,140 73,698 575,839 126,593 116.1% 114.5% 16 (7) (4)	18,816 18,704 22,128 28,500 60.5% 93.5%	1,276 240,146 4,891 160.0% (2,225.0)%	377,153 1,164,607 496,874 103.8% 92.4% (118) — 188 — (33) (488) — — —	168,201 207,459 207,157 114.5% 81.8%	121,098 126,439 136,183 54.7% 53.8%	74,208 73,613 73,613 554,789 125,575 114.4% 109.7%	19,129 22,213 30,742 94.8% 89.2%	1,322 248,538 4,729 352,7% 432,0%	383,363 1,159,438 504,386 106.0% 90.8% ————————————————————————————————————

			Quarter ended 31 Ma	r 2019					Year to date 31 Dec	2019		
	Retail		Global	12013			Retail		Global	2013		
	Banking		Banking	Global			Banking		Banking	Global		
	and Wealth	Commercial	and	Private	Corporate		and Wealth	Commercial	and	Private	Corporate	
	Management	Banking	Markets	Banking	Centre	Total	Management	Banking	Markets	Banking	Centre	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
Net interest income/(expense)	1,103	878	231	90	(778)	1,524	4,208	3,422	930	369	(3,328)	5,601
Net fee income/(expense)	334	348	162	78	(11)	911	1,455	1,374	574	331	(66)	3,668
Net income from financial instruments held for trading or managed on a fair value basis	(23)	14	588	8	620	1,207	(16)	32	2,220	39	1,510	3,785
Net income/(expense) from assets and liabilities of insurance businesses, including related derivatives,												
measured at fair value through profit or loss Changes in fair value of other financial instruments mandatorily measured at fair value through profit or	747	-	_	_	_	747	1,671	_	-	_	(15)	1,656
loss	105	19	100	_	67	291	137	58	507	_	814	1,516
Other income/(expense)	(591)	25	318	4	169	(75)	(342)	542	552	14	1,064	1,830
Net operating income before change in expected credit losses and other credit impairment charges	1,675	1,284	1,399	180	67	4,605	7,113	5,428	4,783	753	(21)	18,056
Change in expected credit losses and other credit impairment charges	(83)	(176)	(48)	(3)	7	(303)	(379)	(519)	(54)	(22)	36	(938)
Net operating income	1,592	1,108	1,351	177	74	4,302	6,734	4,909	4,729	731	15	17,118
Total operating expenses	(1,505)	(696)	(1,324)	(179)	(614)	(4,318)	(7,495)	(5,796)	(5,203)	(660)	(2,604)	(21,758)
of which: staff expenses	(422)	(236)	(462)	(78)	(508)	(1,706)	(1,729)	(965)	(1,810)	(309)	(1,937)	(6,750)
Operating profit/(loss)	87	412	27	(2)	(540)	(16)	(761)	(887)	(474)	71	(2,590)	(4,641)
Share of profit/(loss) in associates and joint ventures		-			2						(12)	(12)
Profit/(loss) before tax	87	412	27	(2)	(538)	(14)	(761)	(887)	(474)	71	(2,602)	(4,653)
Significant items - Totals												
Revenue	_	_	(21)	_	81	60	(155)	(6)	(36)	_	171	(26)
ECL	_	_	(22)	_	_	_	(133)	(0)	(30)	_		(20)
Operating expenses	(56)	(3)	(42)	(2)	(40)	(143)	(1,367)	(2,577)	(197)	41	(335)	(4,435)
Share of profit in associates and joint ventures	_	_	_	_	-		_		_	_	_	_
			At 31 Mar 2019						At 31 Dec 2019			
Balance sheet data			At 31 Wal 2019						At 31 Dec 2019			
Loans and advances to customers (gross)	169,024	122,552	76,286	18,398	1,485	387,745	181,403	123,110	71,192	20,514	1,245	397,464
Loans and advances to customers (net)	168,041	120,583	75,732	18,302	1,471	384,129	180,241	121,238	70,742	20,396	1,233	393,850
Total external assets	206,728	125,626	536,617	21,630	229,999	1,120,600	220,325	123,845	559,591	23,610	246,755	1,174,126
Customer accounts	207,681	136,920	127,205	31,687	3,966	507,459	219,531	148,334	124,131	31,159	5,563	528,718
Income statement Metrics - Reported												
Cost efficiency ratio	89.9%	54.2%	94.6%	99.4%	916.4%	93.8%	105.4%	106.8%	108.8%	87.6%	(12,400.0)%	120.5%
											, , ,	
Income Statement metrics - Adjusted as originally reported												
Adjusted cost efficiency ratio	86.5%	54.0%	90.3%	98.3%	(4,100.0)%	91.9%	84.3%	59.2%	103.9%	93.1%	(1,163.6)%	95.8%
Revenue												
Significant items												
							4	(5)	_	_	_	(163)
Customer redress programmes	_	_	_	_	_	_	(157)	(6)				
Customer redress programmes Disposals, acquisitions and investment in new businesses	_	_	_	_	_	_	(157)	(6) —	_	_	-	_
	_ _ _	_ _ _		=					(36)	_	_ 173	_ 137
Disposals, acquisitions and investment in new businesses			-	- - - -	-	-	-	-		- - -		
Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs	-	-	_ (21)		- 81	- 60		_	(36)	=	173	137
Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments	-	-	_ (21)		- 81	- 60		_	(36)	=======================================	173	137
Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses	-	-	_ (21)		- 81	- 60		_	(36)	-	173	137
Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses Significant items Costs of structural reform Customer redress programmes	Ξ		— (21) —		- 81 -	- 60 -		- - -	(36)	= = =	173 —	137
Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses Significant items Costs of structural reform Customer redress programmes Disposals, acquisitions and investment in new businesses	<u>-</u>	(2)	(13)	- - - -	(37) —	(52) (56)	- -	(4) (17)	(42) — —	-	173 — (108) — —	(154) (1,281)
Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses Significant items Costs of structural reform Customer redress programmes Disposals, acquisitions and investment in new businesses Goodwill impairment	_ _ _ (56)	(2) — —	(21) - (13) - - -	- - - - -	(37) 	(52) (56) —	(1,264) —	(4) (17) (2,522)	(42) — — — —	- - - -	173 — (108) — —	(154) (1,281)
Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses Significant items Costs of structural reform Customer refores programmes Disposals, acquisitions and investment in new businesses Goodwill impairment Past service costs of guaranteed minimum pension benefits equalisation	_ _ _ (56)	(2) - - - -	(13) 	- - - -	(37) 	(52) (56) 	(1,264)	(4) (17) — (2,522)	(42) 	- - - - -	173 — (108) — — —	(154) (1,281) — (2,522)
Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses Significant items Costs of structural reform Customer redress programmes Disposals, acquisitions and investment in new businesses Goodwill impairment	_ _ _ (56)	(2) — —	(21) - (13) - - -	- - - - -	(37) 	(52) (56) —	(1,264) —	(4) (17) (2,522)	(42) — — — —	- - - -	173 — (108) — —	(154) (1,281)

HSBC UK

UK ring-fenced bank

UK ring-renced bank			Quarter ended 31 Ma	2020					Quarter ended 31 De	2040		
	Retail		Global	31 2020		-	Retail		Global	EC 2019		
	Banking		Banking	Global			Banking		Banking	Global		
	and Wealth	Commercial	and	Private	Corporate		and Wealth	Commercial	and	Private	Corporate	
	Management	Banking	Markets	Banking	Centre	Total	Management	Banking	Markets	Banking	Centre	Total
			sm \$m	Sanking \$m		\$m	sylanagement Sm	Sanking Sm	sm \$m	sanking \$m		\$m
Making	\$m 902	\$m 586	şm —	şm 32	\$m 14	5m 1,534	5m 858	5m 613	\$m (4)	\$m 33	\$m 10	5m 1,510
Net interest income												
Net fee income/(expense)	199	240	(60)	14	(2)	391	211	232	(66)	10 1	(4)	383
Net income from financial instruments held for trading or managed on a fair value basis	7	4	113	1	9	134	8	(4)	127	1	(1)	131
Net income/(expense) from assets and liabilities of insurance businesses, including related derivatives, measured at fair value through profit or loss	_	_	_	_	_	_	_	_	_	_	_	_
Changes in fair value of other financial instruments mandatorily measured at fair value through profit or	_	_	_	_	_	_	_	_	_	_	_	_
loss	_	(4)	_	_	_	(4)	_	1	_	_	_	1
Other income	6	7	_	5	59	77	6	8	_	7	16	37
Net operating income before change in expected credit losses and other credit impairment charges	1,114	833	53	52	80	2,132	1,083	850	57	51	21	2,062
Change in expected credit losses and other credit impairment charges	(407)	(163)	_	1	_	(569)	(82)	(19)	_	(1)	_	(102)
Net operating income	707	670	53	53	80	1,563	1,001	831	57	50	21	1,960
Total operating expenses	(728)	(380)	(39)	(35)	(12)	(1,194)	(962)	(414)	(35)	(41)	18	(1,434)
of which: staff expenses	(194)	(113)	(3)	(15)	33	(292)	(240)	(115)	(5)	(14)	59	(315)
Operating profit/(loss)	(21)	290	14	18	68	369	39	417	22	9	39	526
Share of profit in associates and joint ventures	(21)	_	_	-	_	_	-	417	_	_	_	520
Profit/(loss) before tax	(21)	290	14	18	68	369	39	417	22	9	39	526
Fronty (1033) before tax	(21)	230		10	- 00	303	33	417	ZZ	3	33	320
Significant items - Totals												
Revenue	_	_	_	_	_	_	(45)	3	_	_	_	(42)
ECL	_	_	_	_	_	_	(45)	_	_	_	_	(42)
Operating expenses				_	(8)	(8)	(226)	(5)	_	(1)	(19)	(251)
Share of profit in associates and joint ventures			_	_	-	(8)	(220)	(5)	_	(1)	(15)	(231)
Share of profit in associates and joint ventures												
			At 31 Mar 2020						At 31 Dec 2019			
Balance sheet data	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
Loans and advances to customers (gross)	142,253	84,267	-	5,552	642	232,714	151,302	86,475	-	5,755	705	244,237
Loans and advances to customers (net)	140,989	83,052		5,499	641	230,181	150,366	85,272		5,675	705	242,018
Total external assets	144,821	85,434	95	5,989	92,011	328,350	154,171	87,935	65	6,232	90,239	338,642
Customer accounts	171,316	97,577	_	6,732	305	275,930	178,135	99,544	_	7,828	348	285,855
Income Statement Metrics												
Cost efficiency ratio	65.4%	45.6%	73.6%	67.3%	15.0%	56.0%	88.8%	48.7%	61.4%	80.4%	(85.7)%	69.5%
Control of the contro												
Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio	65.4%	45.6%	73.6%	67.3%	5.0%	55.6%	65.2%	48.3%	61.4%	78.4%	(176.2)%	56.2%
Augusted Cost Chickery Tutto	03.470	45.070	75.070	07.570	3.0%	33.070	03.270	40.570	01.470	70.470	(170.2)70	30.2%
Revenue												
Significant items												
Customer redress programmes	-	-	-	-	-	_	(45)	3	-	-	-	(42)
Disposals, acquisitions and investment in new businesses	-	-	-	-	-	_	-	-	-	-	-	_
Fair value movements on financial instruments	-	-	-	-	-	_	_	-	_	-	_	_
Restructuring and other related costs	-	-	-	-	-	_	_	_	_	_	_	_
Operating expenses												
Significant items												
Costs of structural reform	_	_	-	_	-	_	_	_	_	_	_	_
Customer redress programmes	(1)	_	_	_	_	(1)	(180)	(2)	_	_	_	(182)
Disposals, acquisitions and investment in new businesses	-	_	_	_	_	-	_	_	_	_	_	_
Goodwill impairment	_	_	_	_	_	_	_	_	_	_	_	_
Past service costs of guaranteed minimum pension benefits equalisation	_	_	_	_	_	_	_	_	_	_	_	_
Restructuring and other related costs	1	_	_	_	(8)	(7)	(46)	(3)	_	(1)	(19)	(69)
Settlements and provisions in connection with legal and regulatory matters	_	_	-	_	_			_	_	_	_	_

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UK ring-fenced bank												
			Quarter ended 30 Se	p 2019					Quarter ended 30 Jul	2019		
	Retail		Global				Retail		Global			
	Banking		Banking	Global			Banking		Banking	Global		
	and Wealth	Commercial	and	Private	Corporate		and Wealth	Commercial	and	Private	Corporate	
	Management	Banking	Markets	Banking	Centre	Total	Management	Banking	Markets	Banking	Centre	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
Net interest income	762	591	2	33	17	1,405	876	638	2	34	14	1,564
Net fee income/(expense)	205	213	(41)	13	(4)	386	243	254	(62)	11	(2)	444
Net income from financial instruments held for trading or managed on a fair value basis	17	6	90	1	(2)	112	14	1	114	1	1	131
Net income/(expense) from assets and liabilities of insurance businesses, including related derivatives,												
measured at fair value through profit or loss	_	-	-	-	_	_	-	-	-	_	_	_
Changes in fair value of other financial instruments mandatorily measured at fair value through profit or												
loss	_ 7	1 8	-	_	_	1		(1)	_	_		(1)
Other income		-			-	23	1	10		4	13	28
Net operating income before change in expected credit losses and other credit impairment charges	991	819	51	50	16	1,927	1,134	902	54	50	26	2,166
Change in expected credit losses and other credit impairment charges	(118)	(128)		(3)		(249)	(88)	(78)		(18)		(184)
Net operating income	873	691	51	47	16	1,678	1,046	824	54	32	26	1,982
Total operating expenses	(1,207)	(421)	(38)	(42)	7	(1,701)	(1,352)	(391)	(36)	(38)	(8)	(1,825)
of which: staff expenses	(186)	(111)	(2)	(15)	44	(270)	(227)	(122)	(3)	(15)	45	(322)
Operating profit/(loss)	(334)	270	13	5	23	(23)	(306)	433	18	(6)	18	157
Share of profit in associates and joint ventures	-						-			-		
Profit/(loss) before tax	(334)	270	13	5	23	(23)	(306)	433	18	(6)	18	157
Significant items - Totals	()					4						
Revenue	(109)	(9)	_	_	-	(118)	_	_	_	_	_	_
ECL		-	-	_	_	_	-	_	_	_	-	-
Operating expenses	(467)	(15)	-	_	(18)	(500)	(586)	(11)	_	_	(18)	(615)
Share of profit in associates and joint ventures	_	-	_	_	-	-	_	_	_	_	-	_
			At 30 Sep 2019						At 30 Jun 2019			
Balance sheet data	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
Loans and advances to customers (gross)	138,212	82,492	-	5,420	682	226,806	140,353	84,365	-	5,561	764	231,043
Loans and advances to customers (net)	137,401	81,302	_	5,346	681	224,730	139,614	83,220	_	5,487	764	229,085
Total external assets	141,015	83,742	29	5,894	82,564	313,244	143,404	85,990	22	6,040	79,836	315,292
Customer accounts	163,826	90,334	_	7,692	274	262,126	167,167	90,210	_	7,191	107	264,675
Income Statement Metrics												
Cost efficiency ratio	121.8%	51.4%	74.5%	84.0%	(43.8)%	88.3%	119.2%	43.3%	66.7%	76.0%	30.8%	84.3%
Income Statement metrics - Adjusted as originally reported												
Adjusted cost efficiency ratio	67.3%	49.0%	74.5%	84.0%	(156.3)%	58.7%	67.5%	42.1%	66.7%	76.0%	(38.5)%	55.9%
Revenue												
Significant items												
Customer redress programmes	(109)	(9)	-	-	_	(118)	_	-	-	_	-	_
Disposals, acquisitions and investment in new businesses	_	-	-	_	_	-	_	_	-	_	-	_
Fair value movements on financial instruments	_	_	-	-	_	-	_	-	-	_	-	_
Restructuring and other related costs	_	-	-	_	-	-	_	-	-	_	-	_
Operating expenses												
Significant items												
Significant items Costs of structural reform	_	_	_	-	-	_	_	-	-	-	-	_
Significant items Costs of structural reform Customer redress programmes	(469)	(15)		- -	-	(484)	(559)	-	_	_	_	(559)
Significant items Costs of structural reform Customer refress programmes Disposals, acquisitions and investment in new businesses			=======================================	=		(484) —	(559) —		_ _ _	_ _ _	_	(559) —
Significant items Costs of structural reform Customer reddress programmes Disposals, acquisitions and investment in new businesses Goodwill impairment	(469) — —	(15)	- - -	- - -	- - -	(484) — —	(559) — —	=	- - -	- - -	- - -	(559) — —
Significant items Costs of structural reform Customer redress programmes Disposals, acquisitions and investment in new businesses Goodwill impairment Past service costs of guaranteed minimum pension benefits equalisation	(469) — — —	(15)	- - - -	- - - -	_ _	(484) — — —	(559) — — —	- - -	- - - -	- - - -	- - -	(559) — — —
Significant items Costs of structural reform Customer reddress programmes Disposals, acquisitions and investment in new businesses Goodwill impairment	(469) — —	(15)	- - - - -	- - - -	- - -	(484) — —	(559) — —	=	- - - -	- - -	- - -	(559) — —

UK ring-fenced bank												
			Quarter ended 31 Mar	2019					Year to date 31 Dec 2	2019		
	Retail		Global				Retail		Global			
	Banking		Banking	Global			Banking		Banking	Global		
	and Wealth	Commercial	and	Private	Corporate		and Wealth	Commercial	and	Private	Corporate	
	Management	Banking	Markets	Banking	Centre	Total	Management	Banking	Markets	Banking	Centre	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
Net interest income	894	643	_	35	16	1,588	3,390	2,485	_	135	57	6,067
Net fee income/(expense)	182	226	(61)	10	(2)	355	841	925	(230)	44	(12)	1,568
Net income from financial instruments held for trading or managed on a fair value basis	9	1	123	1	3	137	48	4	454	4	1	511
Net income/(expense) from assets and liabilities of insurance businesses, including related derivatives,												
measured at fair value through profit or loss	_	_	-	_	_	-	_	_	_	_	_	_
Changes in fair value of other financial instruments mandatorily measured at fair value through profit or												
loss	_	1	_	_	_	1	_	2	_	_	_	2
Other income	1	8	-	5	24	38	15	34	-	19	58	126
Net operating income before change in expected credit losses and other credit impairment charges	1,086	879	62	51	41	2,119	4,294	3,450	224	202	104	8,274
Change in expected credit losses and other credit impairment charges	(87)	(156)	_	(2)	_	(245)	(375)	(381)	_	(24)	_	(780)
Net operating income	999	723	62	49	41	1,874	3,919	3,069	224	178	104	7,494
Total operating expenses	(799)	(346)	(45)	(41)	_	(1,231)	(4,320)	(1,572)	(154)	(162)	17	(6,191)
of which: staff expenses	(199)	(115)	(4)	(16)	48	(286)	(852)	(463)	(14)	(60)	196	(1,193)
Operating profit/(loss)	200	377	17	8	41	643	(401)	1,497	70	16	121	1,303
Share of profit in associates and joint ventures	_	_	_	_	_	_		_	_	_	_	_
Profit/(loss) before tax	200	377	17	8	41	643	(401)	1,497	70	16	121	1,303
Significant items - Totals												
Revenue	_	_	_	_	_	_	(154)	(6)	_	_	_	(160)
ECL	_	_	_	_	_	_	_	_	_	_	_	-
Operating expenses	(56)	_	_	_	(1)	(57)	(1,335)	(31)	_	(1)	(56)	(1,423)
Share of profit in associates and joint ventures	_	_	_	_	_	-	_	_	_	_	_	-
,												
			At 31 Mar 2019						At 31 Dec 2019			
Balance sheet data	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
Loans and advances to customers (gross)	141,068	85,693	-	5,574	918	233,253	151,302	86,475	-	5,755	705	244,237
Loans and advances to customers (net)	140,325	84,507	-	5,517	918	231,267	150,366	85,272	-	5,675	705	242,018
Total external assets	144,146	87,419	80	6,075	78,297	316,017	154,171	87,935	65	6,232	90,239	338,642
Customer accounts	168,841	90,406	_	7,173	48	266,468	178,135	99,544	-	7,828	348	285,855
Income Statement Metrics												
Cost efficiency ratio	73.6%	39.4%	72.6%	80.4%	-%	58.1%	100.6%	45.6%	68.8%	80.2%	(16.3)%	74.8%
cost children y ratio	73.070	33.470	72.070	00.470	,,,	30.270	200.070	43.070	00.070	00.270	(20.5)70	74.070
Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio	68.4%	39.4%	72.6%	80.4%	(2.4)%	55.4%	67.1%	44.6%	68.8%	79.7%	(70.2)%	56.5%
Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio	68.4%	39.4%	72.6%	80.4%	(2.4)%	55.4%	67.1%	44.6%	68.8%	79.7%	(70.2)%	56.5%
	68.4%	39.4%	72.6%	80.4%	(2.4)%	55.4%	67.1%	44.6%	68.8%	79.7%	(70.2)%	56.5%
Adjusted cost efficiency ratio Revenue	68.4%	39.4%	72.6%	80.4%	(2.4)%	55.4%	67.1%	44.6%	68.8%	79.7%	(70.2)%	56.5%
Adjusted cost efficiency ratio Revenue Significant items	68.4%	39.4%	72.6%	80.4%	(2.4)%	55.4%			68.8%	79.7%	(70.2)%	
Adjusted cost efficiency ratio Revenue Significant tems Customer redress programmes	68.4%	39.4% — —	72.6% 				67.1% (154) —	44.6% (6)	68.8% — —	79.7% — —		56.5% (160)
Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses	68.4% 	39.4% — — —	72.6% — — —	_	-	-	(154)	(6)	_	79.7% _ _ _	<u>-</u>	(160)
Adjusted cost efficiency ratio Revenue Significant tems Customer redress programmes	=	39.4% _ _ _ _	=	<u>-</u>		=	(154) —	(6) —	<u>-</u>	=	_	(160)
Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs	=	39.4% 	=	<u>-</u>		=	(154) —	(6) —	<u>-</u>	=	- - -	(160) — —
Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses	=	39.4% - - - -	=	<u>-</u>		=	(154) —	(6) —	<u>-</u>	=	- - -	(160) — —
Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses Significant items	=	39.4% 	=	<u>-</u>	=======================================	=======================================	(154) —	(6) —	<u>-</u>	=	- - -	(160) — — —
Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses Significant items Costs of structural reform	- - -	39.4% - - - -	=	- -	- - - -	- - - -	(154) 	(6) 	<u>-</u>	- -	- - - -	(160)
Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses Significant items Costs of structural reform Customer redress programmes	=	39.4%	=	= = =			(154) —	(6) - - - - (17)	<u>-</u>	= =		(160) - - - - (1) (1,281)
Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses Significant items Cost of structural reform Customer redress programmes Disposals, acquisitions and investment in new businesses	- - -	39.4% - - - - -	=	=	(1) 	(1) (56)	(154) 	(6) (17)	<u>-</u>	= = = = = = = = = = = = = = = = = = = =	(1)	(160) - - (1) (1,281)
Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses Significant items Costs of structural reform Customer redress programmes Disposals, acquisitions and investment in new businesses Goodwill impairment	- - -	39.4% 	=	= = = = = = = = = = = = = = = = = = = =	(1) 	(1) (56)	(154) (1,264) 	(6) (17) 	<u>-</u>	= = = = = = = = = = = = = = = = = = = =	(1) 	(160) - - - - (1) (1,281)
Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses Significant items Costs of structural reform Customer redress programmes Disposals, acquisitions and investment in new businesses Goodwill impairment Past service costs of guaranteed minimum pension benefits equalisation	- - -	39.4% 		= = = = = = = = = = = = = = = = = = = =	(1) 	(1) (56)	(154) - - - (1,264) - -	(6) (17) 	- - - - -	= = = = = = = = = = = = = = = = = = = =	(1) 	(160) (1) (1,281)
Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses Significant items Cost of structural reform Customer redress programmes Disposals, acquisitions and investment in new businesses Goodwill impairment Past service costs of guaranteed minimum pension benefits equalisation Restructuring and other related costs	- - -	39.4% - - - - - - - -			(1) 	(1) (56)	(154) (1,264) (72)	(6) (17) (14)	<u>-</u>	= = = = = = = = = = = = = = = = = = = =	(1) (55)	(160) - - - (1) (1,281) - - - (141)
Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses Significant items Costs of structural reform Customer redress programmes Disposals, acquisitions and investment in new businesses Goodwill impairment Past service costs of guaranteed minimum pension benefits equalisation	- - -	39.4%		= = = = = = = = = = = = = = = = = = = =	(1) 	(1) (56)	(154) - - - (1,264) - -	(6) (17) 	- - - - -	= = = = = = = = = = = = = = = = = = = =	(1) 	(160) (1) (1,281)

HSBC Bank

Non ring-fenced bank

Non ring-renced bank												
			Quarter ended 31 Ma	ar 2020					Quarter ended 31 De	2019		
	Retail		Global				Retail		Global			
	Banking		Banking	Global			Banking		Banking	Global		
	and Wealth	Commercial	and	Private	Corporate		and Wealth	Commercial	and	Private	Corporate	
	Management	Banking	Markets	Banking	Centre	Total	Management	Banking	Markets	Banking	Centre	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
Net interest income/(expense)	191	221	217	26	(107)	548	200	226	214	26	(165)	501
Net fee income/(expense)	87	122	201	32	(2)	440	78	103	235	38	(10)	444
Net income from financial instruments held for trading or managed on a fair value basis	49	6	615	3	113	786	(4)	5	475	2	197	675
Net income/(expense) from assets and liabilities of insurance businesses, including related derivatives,												
measured at fair value through profit or loss	(1,746)	-	-	-	10	(1,736)	392	-	-	_	1	393
Changes in fair value of other financial instruments mandatorily measured at fair value through profit or												
loss	(22)	(25)	(259)	-	(34)	(340)	36	28	110	-	8	182
Other income/(expense)	1,453	6	159	(7)	97	1,708	(206)	6	144	3	(47)	(100)
Net operating income before change in expected credit losses and other credit impairment charges	12	330	933	54	77	1,406	496	368	1,178	69	(16)	2,095
Change in expected credit losses and other credit impairment charges	(22)	(57)	(173)	(1)	2	(251)	(2)	(48)	2	1	19	(28)
Net operating income/(expense)	(10)	273	760	53	79	1,155	494	320	1,180	70	3	2,067
Total operating expenses	(302)	(210)	(1,147)	(49)	(74)	(1,782)	(266)	(198)	(1,188)	(48)	(109)	(1,809)
of which: staff expenses	(112)	(74)	(346)	(15)	(138)	(685)	(114)	(72)	(384)	(18)	(165)	(753)
Operating profit/(loss)	(312)	63	(387)	4	5	(627)	228	122	(8)	22	(106)	258
Share of profit/(loss) in associates and joint ventures	_	_	_	_	(100)	(100)	_	_	_	_	(29)	(29)
Profit/(loss) before tax	(312)	63	(387)	4	(95)	(727)	228	122	(8)	22	(135)	229
Significant items - Totals												
Revenue	_	_	73	_	(1)	72	(1)	_	(24)	_	1	(24)
ECL	_	_	_	_	_	_	_	_	-	_	_	_
Operating expenses	_	_	(11)	_	(4)	(15)	(16)	(6)	(71)	(3)	(63)	(159)
Share of profit in associates and joint ventures	_	_		_	_		_	_	_	_	_	
			At 31 Mar 2020						At 31 Dec 2019			
Balance sheet data	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
Loans and advances to customers (gross)	29,469	37,242	75,928	5,488	646	148,773	30,100	36,635	71,192	5,680	541	144,148
Loans and advances to customers (net)	29,231	36,543	75,452	5,473	624	147,323	29,875	35,966	70,742	5,665	527	142,775
Total external assets	60,459	38,504	642,366	5,561	148,815	895,705	64,689	38,168	558,111	6,113	132,811	799,892
Customer accounts	40,873	55,951	131,176	9,511	4,765	242,276	41,395	48,789	124,131	9,915	5,129	229,359
Income Statement Metrics												
Cost efficiency ratio	2,516.7%	63.6%	122.9%	90.7%	96.1%	126.7%	53.6%	53.8%	100.8%	69.6%	(681.3)%	86.3%
Cost efficiency facto	2,310.7%	03.070	122.570	30.776	30.170	120.770	33.070	33.070	100.070	05.070	(001.3)/0	80.370
Income Statement metrics - Adjusted as originally reported												
Adjusted cost efficiency ratio	2,516.7%	63.6%	132.1%	90.7%	89.7%	132.5%	50.3%	52.2%	92.9%	65.2%	(270.6)%	77.9%
· · · · · · · · · · · · · · · · · · ·	,											
Revenue												
Significant items												
Customer redress programmes	_	_	_	_	_	_	(1)	_	_	_	_	(1)
Disposals, acquisitions and investment in new businesses	_	_	_	_	_	_	_	_	_	_	_	_
Fair value movements on financial instruments	_	_	73	_	(1)	72	_	_	(24)	_	1	(23)
Restructuring and other related costs	_	_	_	_	= =	_	_	_	_	_	_	-
Operating expenses												
Significant items												
Costs of structural reform	-	-	-	-	-	-	_	-	(4)	-	(11)	(15)
Customer redress programmes	-	-	-	-	-	-	(1)	-	-	-	-	(1)
Disposals, acquisitions and investment in new businesses	-	-	-	-	-	-	_	-	_	-	-	_
Goodwill impairment	-	-	-	-	-	-	-	-	-	-	-	-
Past service costs of guaranteed minimum pension benefits equalisation	-	-	-	-	-	_	_	-	-	-	-	_
Restructuring and other related costs			(10)									(135)
	_	_	(10)	_	(5)	(15)	(16)	(6)	(65) (2)	(3)	(45)	(8)

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HSBC Bank

Non ring-fenced bank

Non ring-tenced bank												
			Quarter ended 30 Sep	p 2019					Quarter ended 30 Jur	2019		
	Retail		Global				Retail		Global			
	Banking		Banking	Global			Banking		Banking	Global		
	and Wealth	Commercial	and	Private	Corporate		and Wealth	Commercial	and	Private	Corporate	
	Management	Banking	Markets	Banking	Centre	Total	Management	Banking	Markets	Banking	Centre	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
Net interest income/(expense)	203	239	226	28	(175)	521	213	236	242	26	(220)	497
Net fee income/(expense)	90	107	175	31	(7)	396	99	116	171	32	(5)	413
Net income from financial instruments held for trading or managed on a fair value basis	(17)	8	245	3	164	403	(12)	3	428	2	222	643
Net income/(expense) from assets and liabilities of insurance businesses, including related derivatives,	. ,						, ,					
measured at fair value through profit or loss	208	_	_	_	(1)	207	324	_	-	_	(15)	309
Changes in fair value of other financial instruments mandatorily measured at fair value through profit or												
loss	3	(1)	169	_	5	176	(26)	11	128	_	28	141
Other income/(expense)	(268)	6	154	(6)	(13)	(127)	(178)	11	159	2	30	24
Net operating income before change in expected credit losses and other credit impairment charges	219	359	969	56	(27)	1,576	420	377	1,128	62	40	2,027
Change in expected credit losses and other credit impairment charges	(6)	(45)	25	_	3	(23)	_	(24)	(33)	_	4	(53)
Net operating income/(expense)	213	314	994	56	(24)	1,553	420	353	1,095	62	44	1,974
Total operating expenses	(296)	(203)	(1,042)	(46)	(35)	(1,622)	(296)	(196)	(1,224)	(47)	(108)	(1,871)
of which: staff expenses	(111)	(75)	(294)	(16)	(118)	(614)	(107)	(74)	(395)	(17)	(148)	(741)
Operating profit/(loss)	(83)	111	(48)	10	(59)	(69)	124	157	(129)	15	(64)	103
Share of profit/(loss) in associates and joint ventures	(63)	-	(-0)	_	10	10	-	-	(223)	-	4	4
Profit/(loss) before tax	(83)	111	(48)	10	(49)	(59)	124	157	(129)	15	(60)	107
Profity (loss) before tax	(03)	111	(40)	10	(49)	(59)	124	13/	(129)	13	(60)	107
Significant items - Totals												
Revenue	_	_	16	_	(1)	15	_		(7)	_	3	(4)
ECL	_	_	_	_	(1)	_	_	_	-	_	_	(4)
Operating expenses	(1)	_	(37)	(1)	(26)	(65)	(2)	(2)	(41)	(2)	(35)	(82)
Share of profit in associates and joint ventures	(1)	_	(57)	(1)	(26)	(65)	(2)	(2)	(41)	(2)	(33)	(02)
Share of profit in associates and joint ventures	_	_	_	_	_	_	_	_	_	_	_	_
-			At 30 Sep 2019			_			At 30 Jun 2019			
Balance sheet data	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
Loans and advances to customers (gross)	28,499	37,177	74,140	5,083	607	145,506	28,843	38,581	74,208	5,088	572	147,292
Loans and advances to customers (net)	28,273	36,499	73,698	5,067	595	144,132	28,587	37,878	73,613	5,073	558	145,709
Total external assets	61,594	38,493	574,395	5,526	134,409	814,417	62,613	40,181	553,271	5,569	147,905	809,539
Customer accounts	39,417	43,313	126,593	9,835	4,533	223,691	39,990	45,973	125,575	11,848	4,538	227,924
Income Statement Metrics												
Cost efficiency ratio	135.2%	56.5%	107.5%	82.1%	(129.6)%	102.9%	70.5%	52.0%	108.5%	75.8%	270.0%	92.3%
Income Statement metrics - Adjusted as originally reported												
Adjusted cost efficiency ratio	134.7%	56.5%	105.5%	80.4%	(34.6)%	99.7%	70.0%	51.5%	104.2%	72.6%	197.3%	88.1%
Aujusted cost efficiency ratio	134.770	30.370	103.370	80.470	(34.0)/0	33.770	70.070	31.370	104.2/0	72.070	157.570	00.170
Revenue												
Significant items												
Customer redress programmes	_	_	_	_	_	_	_		_	_	_	_
Disposals, acquisitions and investment in new businesses	_	_	_	_	_	_	_	_	_			_
Fair value movements on financial instruments	_	_		_		15	_	_	(7)	_	3	(4)
Fair value movements on financial instruments									(/)	_		(4)
Postsystyping and other related costs	-	-	16	-	(1)							
Restructuring and other related costs	_	_	16 —	_	- (1)	_	-	-	=	-	_	-
				_			-	-		-		
Restructuring and other related costs Operating expenses Significant items				-			-	-		_		
Operating expenses Significant items		-	-	-	-	-	_		-	_	-	_
Operating expenses Significant items Costs of structural reform		(1)	(10)	<i>-</i>		(21)	- -	(1)		-	(17)	(30)
Operating expenses Significant Rems Costs of structural reform Customer referses programmes		-	-	- - -	(10)	-	=	(1)	(12)	= = = = = = = = = = = = = = = = = = = =	-	_
Operating expenses Significant items Costs of structural reform Customer redress programmes Disposals, acquisitions and investment in new businesses		(1) 1 —	(10) (4)	= = = = = = = = = = = = = = = = = = = =	(10) — —	(21) (3)	=	(1) - -	(12) 4 —	- - - -	-	(30)
Operating expenses Significant items Costs of structural reform Customer redress programmes Disposals, acquisitions and investment in new businesses Goodwill impairment	-	(1) 1 - -	(10) (4)	= = = = = = = = = = = = = = = = = = = =	(10) - - -	(21) (3) —	-	(1) 	(12) 4 —	- - - - -	-	(30) 4 —
Operating expenses Significant items Costs of structural reform Customer refers programmes Disposals, acquisitions and investment in new businesses Goodwill impairment Past service costs of guaranteed minimum pension benefits equalisation	- - - -	(1) 1 - -	(10) (4) — —	= = = = = = = = = = = = = = = = = = = =	(10) - - -	(21) (3) — —	- - - - - - (1)	(1) - - - -	(12) 4 - -	- - - - -	(17) - - -	(30) 4 — —
Operating expenses Significant items Costs of structural reform Customer redress programmes Disposals, acquisitions and investment in new businesses Goodwill impairment	-	(1) 1 - -	(10) (4)	- - - - - - (1)	(10) - - -	(21) (3) —	- - - - - (1)	(1) 	(12) 4 —	- - - - - (2)	-	(30) 4 —

Non ring-fenced bank												
			Quarter ended 31 Mar	2019					Year to date 31 Dec 2	2019		
	Retail		Global				Retail		Global			
	Banking		Banking	Global			Banking		Banking	Global		
	and Wealth	Commercial	and	Private	Corporate		and Wealth	Commercial	and	Private	Corporate	
	Management	Banking	Markets	Banking	Centre	Total	Management	Banking	Markets	Banking	Centre	Total
	\$m	\$m	\$m	\$m	Śm	\$m	\$m	\$m	\$m	\$m	\$m	\$m
Net interest income/(expense)	212	236	229	23	(331)	369	828	937	911	103	(891)	1,888
Net fee income/(expense)	89	122	222	32	_	465	356	448	803	133	(22)	1,718
Net income from financial instruments held for trading or managed on a fair value basis	(33)	13	668	2	268	918	(66)	29	1,816	9	851	2,639
Net income/(expense) from assets and liabilities of insurance businesses, including related derivatives,	(00)			-			()		-,	-	***	2,000
measured at fair value through profit or loss	747	_	_	_	_	747	1,671	_	_	_	(15)	1,656
Changes in fair value of other financial instruments mandatorily measured at fair value through profit or							-/				(==)	-,
loss	82	18	100	_	_	200	95	56	507	_	41	699
Other income/(expense)	(772)	2	143	(3)	(34)	(664)	(1,424)	25	600	(4)	(64)	(867)
Net operating income before change in expected credit losses and other credit impairment charges	325	391	1,362	54	(97)	2,035	1,460	1,495	4,637	241	(100)	7,733
Change in expected credit losses and other credit impairment charges	5	(21)	(48)	_	8	(56)	(3)	(138)	(54)	1	34	(160)
Net operating income/(expense)	330	370	1,314	54	(89)	1,979	1,457	1,357	4,583	242	(66)	7,573
Total operating expenses	(343)	(219)	(1,177)	(47)	(106)	(1,892)	(1,201)	(816)	(4,631)	(188)	(358)	(7,194)
of which: staff expenses	(116)	(78)	(375)	(16)	(150)	(735)	(448)	(299)	(1,448)	(67)	(581)	(2,843)
Operating profit/(loss)	(13)	151	137	7	(195)	87	256	541	(48)	54	(424)	379
Share of profit/(loss) in associates and joint ventures	(,			_	2	2		-	(/	_	(13)	(13)
Profit/(loss) before tax	(13)	151	137	7	(193)	89	256	541	(48)	54	(437)	366
Trong (ioss) before tax	(15)	131	137		(155)		130	342	(40)		(437)	300
Significant items - Totals												
Revenue	_	_	(21)	_	_	(21)	(1)	_	(36)	_	3	(34)
ECL		_	(21)		_	(21)	(1)	_	(30)	_	_	(54)
Operating expenses		(3)	(39)		(31)	(73)	(19)	(11)	(188)	(6)	(155)	(379)
Share of profit in associates and joint ventures		(5)	(33)		(31)	(/3)	(15)	(11)	(100)	(0)	(155)	(375)
Share of profit in associates and joint ventures	_	_	_	_	_	_	_	_	_	_	_	_
			At 31 Mar 2019						At 31 Dec 2019			
		_	_	_	\$m			ć	ć			ć
Balance sheet data	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
Balance sheet data Loans and advances to customers (gross)	Şm 27,956	5m 36,859	5m 76,286	\$m 4,706	567	5m 146,374	30,100	36,635	71,192	Şm 5,680	\$m 541	5m 144,148
Loans and advances to customers (gross)	27,956	36,859	76,286	4,706	567	146,374	30,100	36,635	71,192	5,680	541	144,148
Loans and advances to customers (gross) Loans and advances to customers (net)	27,956 27,716	36,859 36,076	76,286 75,732	4,706 4,690	567 554	146,374 144,768	30,100 29,875	36,635 35,966	71,192 70,742	5,680 5,665	541 527	144,148 142,775
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets	27,956 27,716 60,863	36,859 36,076 37,945	76,286 75,732 535,121	4,706 4,690 5,155	567 554 142,315	146,374 144,768 781,399	30,100 29,875 64,689	36,635 35,966 38,168	71,192 70,742 558,111	5,680 5,665 6,113	541 527 132,811	144,148 142,775 799,892
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets	27,956 27,716 60,863	36,859 36,076 37,945	76,286 75,732 535,121 127,205	4,706 4,690 5,155	567 554 142,315	146,374 144,768 781,399	30,100 29,875 64,689	36,635 35,966 38,168	71,192 70,742 558,111	5,680 5,665 6,113	541 527 132,811 5,129	144,148 142,775 799,892
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts	27,956 27,716 60,863	36,859 36,076 37,945	76,286 75,732 535,121	4,706 4,690 5,155	567 554 142,315	146,374 144,768 781,399	30,100 29,875 64,689	36,635 35,966 38,168	71,192 70,742 558,111	5,680 5,665 6,113	541 527 132,811	144,148 142,775 799,892
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income Statement Metrics	27,956 27,716 60,863 38,840	36,859 36,076 37,945 46,514	76,286 75,732 535,121 127,205	4,706 4,690 5,155 11,522	567 554 142,315 3,838	146,374 144,768 781,399 227,919	30,100 29,875 64,689 41,395	36,635 35,966 38,168 48,789	71,192 70,742 558,111 124,131	5,680 5,665 6,113 9,915	541 527 132,811 5,129	144,148 142,775 799,892 229,359
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income Statement Metrics Cost efficiency ratio Income Statement metrics - Adjusted as originally reported	27,956 27,716 60,863 38,840	36,859 36,076 37,945 46,514	76,286 75,732 535,121 127,205	4,706 4,690 5,155 11,522 87.0%	567 554 142,315 3,838 (109.3)%	146,374 144,768 781,399 227,919 93.0%	30,100 29,875 64,689 41,395	36,635 35,966 38,168 48,789	71,192 70,742 558,111 124,131 99.9%	5,680 5,665 6,113 9,915	541 527 132,811 5,129 (358.0)%	144,148 142,775 799,892 229,359 93.0%
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income Statement Metrics Cost efficiency ratio	27,956 27,716 60,863 38,840	36,859 36,076 37,945 46,514	76,286 75,732 535,121 127,205	4,706 4,690 5,155 11,522	567 554 142,315 3,838	146,374 144,768 781,399 227,919	30,100 29,875 64,689 41,395	36,635 35,966 38,168 48,789	71,192 70,742 558,111 124,131	5,680 5,665 6,113 9,915	541 527 132,811 5,129	144,148 142,775 799,892 229,359
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income Statement Metrics Cost efficiency ratio Income Statement metrics - Adjusted as originally reported	27,956 27,716 60,863 38,840	36,859 36,076 37,945 46,514	76,286 75,732 535,121 127,205	4,706 4,690 5,155 11,522 87.0%	567 554 142,315 3,838 (109.3)%	146,374 144,768 781,399 227,919 93.0%	30,100 29,875 64,689 41,395	36,635 35,966 38,168 48,789	71,192 70,742 558,111 124,131 99.9%	5,680 5,665 6,113 9,915	541 527 132,811 5,129 (358.0)%	144,148 142,775 799,892 229,359 93.0%
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income Statement Metrics Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue	27,956 27,716 60,863 38,840	36,859 36,076 37,945 46,514	76,286 75,732 535,121 127,205	4,706 4,690 5,155 11,522 87.0%	567 554 142,315 3,838 (109.3)%	146,374 144,768 781,399 227,919 93.0%	30,100 29,875 64,689 41,395	36,635 35,966 38,168 48,789	71,192 70,742 558,111 124,131 99.9%	5,680 5,665 6,113 9,915	541 527 132,811 5,129 (358.0)%	144,148 142,775 799,892 229,359 93.0%
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income Statement Metrics Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio	27,956 27,716 60,863 38,840	36,859 36,076 37,945 46,514	76,286 75,732 535,121 127,205	4,706 4,690 5,155 11,522 87.0%	567 554 142,315 3,838 (109.3)%	146,374 144,768 781,399 227,919 93.0%	30,100 29,875 64,689 41,395 82,3%	36,635 35,966 38,168 48,789	71,192 70,742 558,111 124,131 99.9%	5,680 5,665 6,113 9,915	541 527 132,811 5,129 (358.0)%	144,148 142,775 799,892 229,359 93.0%
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income Statement Metrics Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue	27,956 27,716 60,863 38,840	36,859 36,076 37,945 46,514	76,286 75,732 535,121 127,205	4,706 4,690 5,155 11,522 87.0%	567 554 142,315 3,838 (109.3)%	146,374 144,768 781,399 227,919 93.0%	30,100 29,875 64,689 41,395	36,635 35,966 38,168 48,789	71,192 70,742 558,111 124,131 99.9%	5,680 5,665 6,113 9,915	541 527 132,811 5,129 (358.0)%	144,148 142,775 799,892 229,359 93.0%
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income Statement Metrics Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Revenue	27,956 27,716 60,863 38,840 105.5%	36,859 36,076 37,945 46,514 56.0%	76,286 75,732 535,121 127,205 86.4% 82.3%	4,706 4,690 5,155 11,522 87.0%	567 554 142,315 3,838 (109.3)%	146,374 144,768 781,399 227,919 93.0%	30,100 29,875 64,689 41,395 82,3%	36,635 35,966 38,168 48,789 54,6%	71,192 70,742 558,111 124,131 99.9% 95.1%	5,680 5,665 6,113 9,915	541 527 132,811 5,129 (358.0)%	144,148 142,775 799,892 229,359 93.0%
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income Statement Metrics Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes	27,956 27,716 60,863 38,840 105.5%	36,859 36,076 37,945 46,514 56.0%	76,286 75,732 535,121 127,205 86,4% 82,3%	4,706 4,690 5,155 11,522 87.0%	567 554 142,315 3,838 (109.3)%	146,374 144,768 781,399 227,919 93.0%	30,100 29,875 64,689 41,395 82,3% 80,9%	36,635 35,966 38,168 48,789 54.6%	71,192 70,742 558,111 124,131 99.9% 95.1%	5,680 5,665 6,113 9,915	541 527 132,811 5,129 (358.0)%	144,148 142,775 799,892 229,359 93.0% 87.7%
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income Statement Metrics Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Dispossla, acquisitions and investment in new businesses	27,956 27,716 60,863 38,840 105.5%	36,859 36,076 37,945 46,514 56.0%	76,286 75,732 535,121 127,205 86.4% 82.3%	4,706 4,690 5,155 11,522 87.0%	567 554 142,315 3,838 (109.3)% (77.3)%	146,374 144,768 781,399 227,919 93.0% 88.5%	30,100 29,875 64,689 41,395 82,3% 80,9%	36,635 35,966 38,168 48,789 54,6%	71,192 70,742 558,111 124,131 99.9% 95.1%	5,680 5,665 6,113 9,915 78.0% 75.5%	541 527 132,811 5,129 (358.0)% (197.1)%	144,148 142,775 799,892 229,359 93.0% 87.7%
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income Statement Metrics Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments	27,956 27,716 60,863 38,840 105.5%	36,859 36,076 37,945 46,514 56.0% 55.2%	76,286 75,732 535,121 127,205 86,4% 82,3%	4,706 4,690 5,155 11,522 87.0%	567 554 142,315 3,838 (109.3)% (77.3)%	146,374 144,768 781,399 227,919 93.0% 88.5%	30,100 29,875 64,689 41,395 82,3% 80,9%	36,635 35,966 38,168 48,789 54,6%	71,192 70,742 558,111 124,131 99.9% 95.1%	5,680 5,665 6,113 9,915 78.0% 75.5%	541 527 132,811 5,129 (358.0)% (197.1)%	144,148 142,775 799,892 229,359 93.0% 87.7%
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income Statement Metrics Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses	27,956 27,716 60,863 38,840 105.5%	36,859 36,076 37,945 46,514 56.0% 55.2%	76,286 75,732 535,121 127,205 86.4% 82.3%	4,706 4,690 5,155 11,522 87.0%	567 554 142,315 3,838 (109.3)% (77.3)%	146,374 144,768 781,399 227,919 93.0% 88.5%	30,100 29,875 64,689 41,395 82,3% 80,9%	36,635 35,966 38,168 48,789 54.6% 53.8%	71,192 70,742 558,111 124,131 99.9% 95.1%	5,680 5,665 6,113 9,915 78.0% 75.5%	541 527 132,811 5,129 (358.0)% (197.1)%	144,148 142,775 799,892 229,359 93.0% 87.7%
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income Statement Metrics Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant Items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses Significant Items Costs of structural reform	27,956 27,716 60,863 38,840 105.5%	36,859 36,076 37,945 46,514 56.0% 55.2%	76,286 75,732 535,121 127,205 86,4% 82,3%	4,706 4,690 5,155 11,522 87.0%	567 554 142,315 3,838 (109.3)% (77.3)%	146,374 144,768 781,399 227,919 93.0% 88.5%	30,100 29,875 64,689 41,395 82,3% 80,9%	36,635 35,966 38,168 48,789 54,6%	71,192 70,742 558,111 124,131 99.9% 95.1%	5,680 5,665 6,113 9,915 78.0% 75.5%	541 527 132,811 5,129 (358.0)% (197.1)%	144,148 142,775 799,892 229,359 93.0% 87.7%
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income Statement Metrics Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses Significant items Costs of structural reform Customer redress programmes	27,956 27,716 60,863 38,840 105.5%	36,859 36,076 37,945 46,514 56.0% 55.2%	76,286 75,732 535,121 127,205 86.4% 82.3%	4,706 4,690 5,155 11,522 87.0%	567 554 142,315 3,838 (109.3)% (77.3)%	146,374 144,768 781,399 227,919 93.0% 88.5%	30,100 29,875 64,689 41,395 82,3% 80,9%	36,635 35,966 38,188 48,789 54.6% 53.8%	71,192 70,742 558,111 124,131 99.9% 95.1% ————————————————————————————————————	5,680 5,665 6,113 9,915 78.0% 75.5%	541 527 132,811 5,129 (358.0)% (197.1)%	144,148 142,775 799,892 229,359 93.0% 87.7% (1) — (33)
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income Statement Metrics Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses Significant items Costs of structural reform Customer redress programmes Disposals, acquisitions and investment in new businesses Significant items Costs of structural reform Customer redress programmes Disposals, acquisitions and investment in new businesses	27,956 27,716 60,863 38,840 105.5%	36,859 36,076 37,945 46,514 56.0% 55.2%	76,286 75,732 535,121 127,205 86.4% 82.3%	4,706 4,690 5,155 11,522 87.0%	567 554 142,315 3,838 (109.3)% (77.3)%	146,374 144,768 781,399 227,919 93.0% 88.5%	30,100 29,875 64,689 41,395 82,3% 80,9% (1) — — (1)	36,635 35,966 38,168 48,789 54,6% 53.8%	71,192 70,742 558,111 124,131 99.9% 95.1% ————————————————————————————————————	5,680 5,665 6,113 9,915 78.0% 75.5%	541 527 132,811 5,129 (358.0)% (197.1)%	144,148 142,775 799,892 229,359 93.0% 87.7%
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income Statement Metrics Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses Significant items Costs of structural reform Customer redress programmes Disposals, acquisitions and investment in new businesses Goodwill illumpariment	27,956 27,716 60,863 38,840 105.5%	36,859 36,076 37,945 46,514 56,0% 55,2%	76,286 75,732 535,121 127,205 86.4% 82.3%	4,706 4,690 5,155 11,522 87.0%	567 554 142,315 3,838 (109.3)% (77.3)%	146,374 144,768 781,399 227,919 93.0% 88.5% — — — — — — — — — — — — — — — — — — —	30,100 29,875 64,689 41,395 82,3% 80,9% (1) — — (1)	36,635 35,966 38,168 48,789 54,6% 53.8%	71,192 70,742 558,111 124,131 99.9% 95.1% (36) (37)	5,680 5,665 6,113 9,915 78.0% 75.5%	541 527 132,811 5,129 (358.0)% (197.1)%	144,148 142,775 799,892 229,359 93.0% 87.7%
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income Statement Metrics Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses Significant items Costs of structural reform Customer redress programmes Disposals, acquisitions and investment in new businesses Goodwill impairment Disposals, acquisitions and investment in new businesses Goodwill impairment Past service costs of guaranteed minimum pension benefits equalisation	27,956 27,716 60,863 38,840 105.5%	36,859 36,076 37,945 46,514 56.0% 55.2%	76,286 75,732 535,121 127,205 86,4% 82,3% — (21) — (11) — — — —	4,706 4,690 5,155 11,522 87.0%	567 554 142,315 3,838 (109.3)% (77.3)%	146,374 144,768 781,399 227,919 93.0% 88.5% ————————————————————————————————————	30,100 29,875 64,689 41,395 82,3% 80,9% (1) — — — — — — — — — — — — — — — — — — —	36,635 35,966 38,168 48,789 54.6% 53.8%	71,192 70,742 558,111 124,131 99.9% 95.1%	5,680 5,665 6,113 9,915 78.0% 75.5%	541 527 132,811 5,129 (358.0)% (197.1)%	144,148 142,775 799,892 229,359 93.0% 87.7% (1)
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income Statement Metrics Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses Significant items Costs of structural reform Customer redress programmes Disposals, acquisitions and investment in new businesses Goodwill illumpariment	27,956 27,716 60,863 38,840 105.5%	36,859 36,076 37,945 46,514 56.0% 55.2%	76,286 75,732 555,121 127,205 86.4% 82.3% (21) (11)	4,706 4,690 5,155 11,522 87.0%	567 554 142,315 3,838 (109.3)% (77.3)%	146,374 144,768 781,399 227,919 93.0% 88.5%	30,100 29,875 64,689 41,395 82,3% 80,9% (1) — — (1) — — (1) —	36,635 35,966 38,168 48,789 54,6% 53.8%	71,192 70,742 70,742 558,111 124,131 99.9% 95.1% - (36) - (37)	5,680 5,665 6,113 9,915 78.0% 75.5%	541 527 132,811 5,129 (358.0)% (197.1)% ————————————————————————————————————	144,148 142,775 799,892 229,359 93.0% 87.7% (1) — (33) —

Europe - other

			Quarter ended 31 Ma	r 2020					Quarter ended 31 De	2010		
	Retail		Global	11 2020			Retail		Global	. 2013		
	Banking		Banking	Global			Banking		Banking	Global		
	and Wealth	Commercial	and	Private	Corporate		and Wealth	Commercial	and	Private	Corporate	
	Management	Banking	Markets	Banking	Centre	Total	Management	Banking	Markets	Banking	Centre	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
Net interest income/(expense)	(2)	_	8	35	(677)	(636)	(2)	_	8	32	(701)	(663)
Net fee income/(expense)	64	_	_	47	(6)	105	60	_	_	41	(5)	96
Net income from financial instruments held for trading or managed on a fair value basis	11	_	(8)	10	397	410	5	_	(38)	6	11	(16)
Net income/(expense) from assets and liabilities of insurance businesses, including related derivatives,			(-/						(==)			()
measured at fair value through profit or loss	(3)	_	_	_	1	(2)	_	_	_	_	_	_
Changes in fair value of other financial instruments mandatorily measured at fair value through profit or	(-)				-	1-7						
loss	(17)	1	_	_	264	248	11	_	_	_	271	282
Other income/(expense)	133	65	(14)	(5)	578	757	421	286	29	(5)	(14)	717
	186	66	(14)	87	557	882	495	286		74	(438)	416
Net operating income before change in expected credit losses and other credit impairment charges							495		(1)	1		
Change in expected credit losses and other credit impairment charges		11		(49)	-	(48)				•		1
Net operating income/(expense)	186	67	(14)	38	557	834	495	286	(1)	75	(438)	417
Total operating expenses	(311)	(155)	(76)	(81)	(363)	(986)	(704)	(2,906)	(181)	(97)	(994)	(4,882)
of which: staff expenses	(103)	(48)	(82)	(40)	(267)	(540)	(123)	(66)	(98)	(45)	(393)	(725)
Operating profit/(loss)	(125)	(88)	(90)	(43)	194	(152)	(209)	(2,620)	(182)	(22)	(1,432)	(4,465)
Share of profit in associates and joint ventures	_	_	_	_	_	_	_	_	_	_	(2)	(2)
Profit/(loss) before tax	(125)	(88)	(90)	(43)	194	(152)	(209)	(2,620)	(182)	(22)	(1,434)	(4,467)
Significant items - Totals												
Revenue		_	(1)	_	158	157	_	_		_	(135)	(135)
ECL		_	-	_	_	-	_	_	_	_	(133)	(133)
	1											
Operating expenses	-	(2)	(1)	-	(30)	(32)	(11)	(2,533)	(3)	(3)	(38)	(2,588)
Share of profit in associates and joint ventures	_	-	-	-	-	_	_	_	_	_	_	_
			At 31 Mar 2020						At 31 Dec 2019			
Balance sheet data	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
Loans and advances to customers (gross)	_	_	-	8,791	(1)	8,790	_	_	_	9,079	_	9,079
Loans and advances to customers (net)	_	_	_	8,718	(1)	8,717	_	_	_	9,055	_	9,055
Total external assets	2,702	(1,508)	1,419	11,326	26,239	40,178	1,466	(2,259)	1,416	11,266	23,704	35,593
Customer accounts	_		· –	13,707	79	13,786	_	_	_	13,416	86	13,502
Income Statement Metrics												
Income Statement Metrics Cost efficiency ratio	167.2%	234.8%	(542 9)%	93.1%	65.2%	111.8%	142 7%	1.016.1%	(18 100 0)%	131 1%	(226.9)%	1 173 6%
Income Statement Metrics Cost efficiency ratio	167.2%	234.8%	(542.9)%	93.1%	65.2%	111.8%	142.2%	1,016.1%	(18,100.0)%	131.1%	(226.9)%	1,173.6%
Cost efficiency ratio	167.2%	234.8%	(542.9)%	93.1%	65.2%	111.8%	142.2%	1,016.1%	(18,100.0)%	131.1%	(226.9)%	1,173.6%
Cost efficiency ratio Income Statement metrics - Adjusted as originally reported												
Cost efficiency ratio	167.2% 167.7%	234.8%	(542.9)% (576.9)%	93.1% 93.1%	65.2% 83.5%	111.8%	142.2% 140.0%	1,016.1%	(18,100.0)%	131.1% 127.0%	(226.9)% (315.5)%	1,173.6% 416.3%
Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio												
Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue												
Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items												
Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes												
Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items					83.5%						(315.5)%	
Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes		231.8%	(576.9)% —	93.1%	83.5%	131.6%	140.0%	130.4%		127.0%	(315.5)%	416.3%
Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses	167.7% _ _	231.8% — —	(576.9)% — —	93.1% — —	83.5%	131.6%	140.0% - -	130.4%	(17,800.0)%	127.0% — —	(315.5)%	416.3%
Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments	167.7% _ _ _	231.8% _ _ _	(576.9)% - - (1)	93.1% 	83.5% 158	131.6% - - 157	140.0% _ _ _	130.4%	(17,800.0)% — — —	127.0% _ _ _	(315.5)% — — — (135)	416.3% - - (135)
Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments	167.7% _ _ _	231.8% _ _ _	(576.9)% - - (1)	93.1% 	83.5% 158	131.6% - - 157	140.0% _ _ _	130.4%	(17,800.0)% — — —	127.0% _ _ _	(315.5)% — — — (135)	416.3% - - (135)
Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses	167.7% _ _ _	231.8% _ _ _	(576.9)% - - (1)	93.1% 	83.5% 158	131.6% - - 157	140.0% _ _ _	130.4%	(17,800.0)% — — —	127.0% _ _ _	(315.5)% — — — (135)	416.3% - - (135)
Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses Significant items	167.7% _ _ _	231.8% _ _ _	(576.9)% - - (1)	93.1% 	83.5% 158	131.6% - - 157	140.0% _ _ _	130.4%	(17,800.0)% — — —	127.0% _ _ _	(315.5)% ————————————————————————————————————	416.3% — — — — — — ————————————————————————
Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses Significant items Costs of structural reform	167.7% _ _ _	231.8% _ _ _	(576.9)% - - (1)	93.1% 	83.5% - - 158 -	131.6% - - 157	140.0% _ _ _	130.4%	(17,800.0)% — — —	127.0% _ _ _	(315.5)%	416.3%
Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses Significant items Costs of structural reform Customer redress programmes	167.7% _ _ _	231.8% _ _ _	(576.9)% - - (1)	93.1% 	83.5% 158	131.6% - - 157	140.0% _ _ _	130.4%	(17,800.0)% — — —	127.0% _ _ _	(315.5)% ————————————————————————————————————	416.3% - (135) - (15)
Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses Significant items Costs of structural reform Customer redress programmes Disposals, acquisitions and investment in new businesses	167.7% _ _ _	231.8% _ _ _	(576.9)% - - (1)	93.1% 	83.5% 158	131.6% - - 157	140.0%	130.4%	(17,800.0)% — — —	127.0%	(315.5)%	(15)
Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses Significant items Costs of structural reform Customer redress programmes Disposals, acquisitions and investment in new businesses Goodwill illupairment	167.7% _ _ _	231.8% _ _ _	(576.9)% - - (1)	93.1% 	83.5% - - 158 -	131.6% - - 157	140.0% _ _ _	130.4%	(17,800.0)% — — —	127.0% _ _ _	(315.5)%	416.3%
Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses Significant items Costs of structural reform Customer redress programmes Disposals, acquisitions and investment in new businesses Goodwill impairment Past service costs of guaranteed minimum pension benefits equalisation	167.7% _ _ _	231.8% - - - - - - -	(576.9)% (1)	93.1% 	83.5%	131.6%	140.0%	130.4%	(17,800.0)%	127.0%	(315.5)%	(15) (15) (2,521)
Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses Significant items Costs of structural reform Customer redress programmes Disposals, acquisitions and investment in new businesses Goodwill illupairment	167.7% _ _ _	231.8% _ _ _	(576.9)% - - (1)	93.1% 	83.5% 158	131.6% - - 157	140.0%	130.4%	(17,800.0)% — — —	127.0%	(315.5)%	416.3%

18

Europe - other

=												
-			Quarter ended 30 Se	p 2019					Quarter ended 30 Ju	n 2019		
	Retail		Global				Retail		Global			
	Banking		Banking	Global			Banking		Banking	Global		
	and Wealth	Commercial	and	Private	Corporate		and Wealth	Commercial	and	Private	Corporate	
	Management	Banking	Markets	Banking	Centre	Total	Management	Banking	Markets	Banking	Centre	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
Net interest income/(expense)	(1)	_	5	34	(1,021)	(983)	(3)	_	4	33	(310)	(276)
Net fee income/(expense)	67	_	-	39	(12)	94	67	-	-	38	(4)	101
Net income from financial instruments held for trading or managed on a fair value basis	(3)	_	(6)	8	644	643	(1)	-	196	7	(345)	(143)
Net income/(expense) from assets and liabilities of insurance businesses, including related derivatives,												
measured at fair value through profit or loss	-	_	-	-	-	-	-	-	-	-	-	-
Changes in fair value of other financial instruments mandatorily measured at fair value through profit or												
loss	1	-	-	-	276	277	7	-	-	-	158	165
Other income/(expense)	293	138	(23)	(2)	291	697	174	43	(229)	4	617	609
Net operating income before change in expected credit losses and other credit impairment charges	357	138	(24)	79	178	728	244	43	(29)	82	116	456
Change in expected credit losses and other credit impairment charges	_	_	_	(1)	1		_	_	_	2	_	2
Net operating income/(expense)	357	138	(24)	78	179	728	244	43	(29)	84	116	458
Total operating expenses	(499)	(236)	(75)	(25)	(235)	(1,070)	(410)	(136)	(59)	(99)	(526)	(1,230)
of which: staff expenses	(103)	(51)	(76)	(38)	(339)	(607)	(96)	(42)	(91)	(51)	(417)	(697)
Operating profit/(loss)	(142)	(98)	(99)	53	(56)	(342)	(166)	(93)	(88)	(15)	(410)	(772)
Share of profit in associates and joint ventures	_	_	_	_	1	1	_	_	-	_	1	1
Profit/(loss) before tax	(142)	(98)	(99)	53	(55)	(341)	(166)	(93)	(88)	(15)	(409)	(771)
Significant items - Totals												
Revenue	_	_	_	_	174	174	_	_	_	_	51	51
ECL	_	_	_	_	_	_	_	_	_	_	_	_
Operating expenses	(2)	(2)	3	63	(43)	19	_	1	(6)	(9)	(36)	(50)
Share of profit in associates and joint ventures	_	_	_	_	-	_	_	_	_	_	_	_
-			At 30 Sep 2019	1					At 30 Jun 2019	1		
Balance sheet data	Śm	Śm	Śm	\$m	\$m	Śm	\$m	\$m	Śm	Śm	\$m	\$m
Loans and advances to customers (gross)	-	*****	-	8,313	-	8,313	-	-	****	8,592	-	8,592
Loans and advances to customers (net)		_	_	8,291	_	8,291	_	_	_	8,569	_	8,569
Total external assets	1,405	244	1,415	10,708	23,174	36,946	1,442	268	1,496	10,604	20,797	34,607
Customer accounts	1,403	244	1,413	10,973	83	11,056	1,442	200	1,450	11,703	20,737	11,787
Customer accounts	_	_	_	10,573	85	11,050	_	_	_	11,703	04	11,707
Income Statement Metrics												
Cost efficiency ratio	139.8%	171.0%	(312.5)%	31.6%	132.0%	147.0%	168.0%	316.3%	(203.4)%	120.7%	453.4%	269.7%
Cost efficiency facto	139.670	171.0%	(312.3)70	31.0%	132.0%	147.0%	106.0%	310.3%	(205.4)70	120.7%	455.4%	209.770
Income Statement matrice. Adjusted as existedly remarked												
Income Statement metrics - Adjusted as originally reported	139.2%	169.6%	(225.0)0/	444 40/	4,800.0%	196.6%	168.0%	318.6%	(402.0)0/	109.8%	753.8%	291.4%
Adjusted cost efficiency ratio	139.2%	169.6%	(325.0)%	111.4%	4,800.0%	196.6%	168.0%	318.6%	(182.8)%	109.8%	/53.8%	291.4%
B												
Revenue												
Significant items												
Customer redress programmes	-	_	_	_	_	-	_	_	-	_	_	_
Disposals, acquisitions and investment in new businesses	_	_	_	_	-	-	_	-	_	_	_	-
Fair value movements on financial instruments	_	_	_	_	174	174	_	_	_	_	51	51
Restructuring and other related costs	_	_	-	_	-	_	_	-	-	_	-	_
Operating expenses												
Significant items												
Costs of structural reform	-	-	3	-	(14)	(11)	-	-	(4)	-	(5)	(9)
Customer redress programmes	_	(1)	-	-	-	(1)	-	1	-	-	-	1
Disposals, acquisitions and investment in new businesses	_	_	-	-	-	-	-	-	-	-	-	-
Goodwill impairment	_	_	-	-	-	_	-	-	-	-	-	_
Past service costs of guaranteed minimum pension benefits equalisation	_	_	-	-	-	_	-	-	-	-	-	_
Restructuring and other related costs	(2)	(1)	-	(2)	(29)	(34)	-	-	(2)	(9)	(31)	(42)
Settlements and provisions in connection with legal and regulatory matters	_	_	_	65	-	65	_	_	-	_	_	_

Europe - other

			Quarter ended 31 Ma	r 2019					Year to date 31 Dec	2019		
-	Retail		Global				Retail		Global			
	Banking		Banking	Global			Banking		Banking	Global		
	and Wealth	Commercial	and	Private	Corporate		and Wealth	Commercial	and	Private	Corporate	
	Management	Banking	Markets	Banking	Centre	Total	Management	Banking	Markets	Banking	Centre	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
Net interest income/(expense)	(3)	- Jill	2	32	(464)	(433)	(9)	- Jiii	19	131	(2,496)	(2,355)
	64		_				258	_	_			382
Net fee income/(expense)	64	-		36	(9)	91	258			154 26	(30)	
Net income from financial instruments held for trading or managed on a fair value basis	_	_	(203)	5	350	152	1	-	(51)	26	660	636
Net income/(expense) from assets and liabilities of insurance businesses, including related derivatives,	_						_					
measured at fair value through profit or loss	_	-	-	_	-	-	_	-	-	_	-	_
Changes in fair value of other financial instruments mandatorily measured at fair value through profit or loss	23	_	_	_	67	90	42	_	_	_	772	814
	181	16		_			1,069	483	(48)	(2)	1,070	2,572
Other income/(expense)			175		176	549						
Net operating income before change in expected credit losses and other credit impairment charges	265	16	(26)	74	120	449	1,361	483	(80)	309	(24)	2,049
Change in expected credit losses and other credit impairment charges				(1)		(1)				1	1	2
Net operating income/(expense)	265	16	(26)	73	120	448	1,361	483	(80)	310	(23)	2,051
Total operating expenses	(363)	(130)	(102)	(90)	(508)	(1,193)	(1,976)	(3,408)	(417)	(311)	(2,263)	(8,375)
of which: staff expenses	(106)	(43)	(84)	(47)	(404)	(684)	(428)	(202)	(349)	(181)	(1,553)	(2,713)
Operating profit/(loss)	(98)	(114)	(128)	(17)	(388)	(745)	(615)	(2,925)	(497)	(1)	(2,286)	(6,324)
Share of profit in associates and joint ventures	_	_		_	1	1	_		_	_	1	1
Profit/(loss) before tax	(98)	(114)	(128)	(17)	(387)	(744)	(615)	(2,925)	(497)	(1)	(2,285)	(6,323)
Significant items - Totals												
Revenue	_	_	_	_	80	80	_	_	_	_	170	170
ECL	_	_	_	_	_	_	_	_	_	_	_	_
Operating expenses	_	_	(3)	(2)	(7)	(12)	(13)	(2,534)	(9)	49	(124)	(2,631)
Share of profit in associates and joint ventures	_	_	_	_	_	`	_	_	_	_	` _	_
-			At 31 Mar 2019)					At 31 Dec 2019)		
Balance sheet data	\$m	\$m	\$m	Śm	\$m	Śm	\$m	\$m	\$m	Sm	Śm	Śm
Loans and advances to customers (gross)		_	_	8,117	-	8,117	-	- J	_	9,079	_	9,079
Loans and advances to customers (net)		_	_	8,095	_	8,095	_	_	_	9,055		9,055
Total external assets	1,718	262	1,416	10,400	9,389	23,185	1,466	(2,259)	1,416	11,266	23,704	35,593
Customer accounts	1,/10	202	1,410	12,992	9,369	13,074	1,400	(2,239)	1,410	13,416	25,704	13,502
customer accounts	_	_	_	12,992	02	13,074	_	_	_	15,410	00	13,302
Towns Challenger & Marketine												
Income Statement Metrics	137.0%	812.5%	(392.3)%	121.6%	423.3%	265.7%	145.2%	705.6%	(521.3)%	100.6%	(9,429.2)%	408.7%
Cost efficiency ratio	137.0%	812.5%	(392.3)%	121.6%	423.3%	265.7%	145.2%	705.6%	(521.3)%	100.6%	(9,429.2)%	408.7%
Income Statement metrics - Adjusted as originally reported									/			
Adjusted cost efficiency ratio	137.0%	812.5%	(380.8)%	118.9%	1,252.5%	320.1%	144.2%	181.0%	(510.0)%	116.5%	(1,102.6)%	305.7%
Revenue												
Significant items												
Customer redress programmes	_	_	_	_	_	_	_	_	_	_	_	_
Disposals, acquisitions and investment in new businesses	_	-	-	-	-	-	-	-	-	-	-	_
Fair value movements on financial instruments	-	-	-	_	80	80	_	-	_	_	170	170
Restructuring and other related costs	_	-	-	-	-	-	-	-	-	-	-	_
Operating expenses												
Significant items												
Costs of structural reform	_	_	-	-	_	-	-	-	(2)	_	(33)	(35)
Customer redress programmes	_	_	_	-	-	_	_	_	_	-	-	_
Disposals, acquisitions and investment in new businesses	_	_	_	_	-	_	_	_	_	_	-	_
Goodwill impairment	_	_	_	_	_	_	_	(2,521)	_	_	_	(2,521)
Past service costs of guaranteed minimum pension benefits equalisation	_	_	_	(2)	(2)	(4)	_		_	(2)	(2)	(4)
Restructuring and other related costs	_	_	_	_	_	_	(13)	(13)	(4)	(17)	(84)	(131)
Settlements and provisions in connection with legal and regulatory matters	_	_	(3)	(2)	(7)	(12)	-	-	(3)	66	(7)	56
			1-7	1-7	11.7	()			1-7		1.7	50

Asia

			Quarter ended 31 Ma	r 2020					Quarter ended 31 De	c 2019		
	Retail		Global				Retail		Global			
	Banking		Banking	Global			Banking		Banking	Global		
	and Wealth	Commercial	and	Private	Corporate		and Wealth	Commercial	and	Private	Corporate	
	Management	Banking	Markets	Banking	Centre	Total	Management	Banking	Markets	Banking	Centre	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
Net interest income/(expense)	2,173	1,262	758	90	(155)	4,128	2,240	1,353	795	96	(271)	4,213
Net fee income	640	340	329	120	3	1,432	545	265	324	84	3	1,221
Net income from financial instruments held for trading or managed on a fair value basis	69	71	825	60	498	1,523	33	71	441	30	501	1,076
Net income/(expense) from assets and liabilities of insurance businesses, including related derivatives,						-,						-,
measured at fair value through profit or loss	(1,810)	(34)	_	_	6	(1,838)	719	3	_	_	_	722
Changes in fair value of other financial instruments mandatorily measured at fair value through profit or												
loss	5	8	1	(2)	(14)	(2)	12	8	4	(2)	(9)	13
Other income	1,612	74	120	2	508	2,316	(464)	12	129	2	323	2
Net operating income before change in expected credit losses and other credit impairment charges	2,689	1,721	2,033	270	846	7,559	3,085	1,712	1,693	210	547	7,247
Change in expected credit losses and other credit impairment charges	(183)	(741)	(75)	_	(1)	(1,000)	(68)	(99)	(16)	2	_	(181)
Net operating income	2,506	980	1,958	270	845	6,559	3,017	1,613	1,677	212	547	7,066
Total operating expenses	(1,438)	(609)	(788)	(126)	(323)	(3,284)	(1,470)	(674)	(831)	(138)	(390)	(3,503)
of which: staff expenses	(557)	(230)	(313)	(69)	(588)	(1,757)	(565)	(236)	(332)	(78)	(537)	(1,748)
Operating profit	1,068	371	1,170	144	522	3,275	1,547	939	846	74	157	3,563
Share of profit/(loss) in associates and joint ventures	(5)	_	, <u> </u>	_	470	465	3	_	_	_	472	475
Profit before tax	1,063	371	1,170	144	992	3,740	1,550	939	846	74	629	4,038
	-						,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,					
Significant items - Totals												
Revenue	_	_	88	_	10	98	_	_	(15)	_	_	(15)
ECL	_	_	_	_	_	_	_	_	_	_	_	
Operating expenses	_	_	_	_	(1)	(1)	(3)	_	(12)	_	(38)	(53)
Share of profit in associates and joint ventures	_	_	_	_		_		_	_	_		
			At 31 Mar 2020)					At 31 Dec 2019)		
Balance sheet data	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
Balance sheet data Loans and advances to customers (gross)	\$m 157,159	\$m 163,748	\$m 141,520	\$m 21,293	\$m 688	\$m 484,408	\$m 160,473	\$m 160,957	\$m 137,166	\$m 21,171	\$m 193	\$m 479,960
Loans and advances to customers (gross)	157,159	163,748	141,520	21,293	688	484,408	160,473	160,957	137,166	21,171	193	479,960
Loans and advances to customers (gross) Loans and advances to customers (net)	157,159 156,360	163,748 161,958	141,520 141,214	21,293 21,292	688 688	484,408 481,512	160,473 159,742	160,957 159,712	137,166 136,910	21,171 21,170	193 193	479,960 477,727
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets	157,159 156,360 238,107	163,748 161,958 173,078	141,520 141,214 354,070	21,293 21,292 23,435	688 688 321,799	484,408 481,512 1,110,489	160,473 159,742 243,777	160,957 159,712 171,819	137,166 136,910 322,676	21,171 21,170 23,019	193 193 322,370	479,960 477,727 1,083,661
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income statement Metrics - Reported	157,159 156,360 238,107 375,683	163,748 161,958 173,078 158,613	141,520 141,214 354,070 129,045	21,293 21,292 23,435 26,850	688 688 321,799 726	484,408 481,512 1,110,489 690,917	160,473 159,742 243,777 372,729	160,957 159,712 171,819 172,626	137,166 136,910 322,676 126,290	21,171 21,170 23,019 25,376	193 193 322,370 337	479,960 477,727 1,083,661 697,358
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts	157,159 156,360 238,107	163,748 161,958 173,078	141,520 141,214 354,070	21,293 21,292 23,435	688 688 321,799	484,408 481,512 1,110,489	160,473 159,742 243,777	160,957 159,712 171,819	137,166 136,910 322,676	21,171 21,170 23,019	193 193 322,370	479,960 477,727 1,083,661
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income statement Metrics - Reported Cost efficiency ratio	157,159 156,360 238,107 375,683	163,748 161,958 173,078 158,613	141,520 141,214 354,070 129,045	21,293 21,292 23,435 26,850	688 688 321,799 726	484,408 481,512 1,110,489 690,917	160,473 159,742 243,777 372,729	160,957 159,712 171,819 172,626	137,166 136,910 322,676 126,290	21,171 21,170 23,019 25,376	193 193 322,370 337	479,960 477,727 1,083,661 697,358
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported	157,159 156,360 238,107 375,683	163,748 161,958 173,078 158,613	141,520 141,214 354,070 129,045 38.8%	21,293 21,292 23,435 26,850 46.7%	688 688 321,799 726 38.2%	484,408 481,512 1,110,489 690,917 43.4%	160,473 159,742 243,777 372,729	160,957 159,712 171,819 172,626	137,166 136,910 322,676 126,290 49.1%	21,171 21,170 23,019 25,376	193 193 322,370 337 71.3%	479,960 477,727 1,083,661 697,358 48.3%
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income statement Metrics - Reported Cost efficiency ratio	157,159 156,360 238,107 375,683	163,748 161,958 173,078 158,613	141,520 141,214 354,070 129,045	21,293 21,292 23,435 26,850	688 688 321,799 726	484,408 481,512 1,110,489 690,917	160,473 159,742 243,777 372,729	160,957 159,712 171,819 172,626	137,166 136,910 322,676 126,290	21,171 21,170 23,019 25,376	193 193 322,370 337	479,960 477,727 1,083,661 697,358
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio	157,159 156,360 238,107 375,683	163,748 161,958 173,078 158,613	141,520 141,214 354,070 129,045 38.8%	21,293 21,292 23,435 26,850 46.7%	688 688 321,799 726 38.2%	484,408 481,512 1,110,489 690,917 43.4%	160,473 159,742 243,777 372,729	160,957 159,712 171,819 172,626	137,166 136,910 322,676 126,290 49.1%	21,171 21,170 23,019 25,376	193 193 322,370 337 71.3%	479,960 477,727 1,083,661 697,358 48.3%
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue	157,159 156,360 238,107 375,683	163,748 161,958 173,078 158,613	141,520 141,214 354,070 129,045 38.8%	21,293 21,292 23,435 26,850 46.7%	688 688 321,799 726 38.2%	484,408 481,512 1,110,489 690,917 43.4%	160,473 159,742 243,777 372,729	160,957 159,712 171,819 172,626	137,166 136,910 322,676 126,290 49.1%	21,171 21,170 23,019 25,376	193 193 322,370 337 71.3%	479,960 477,727 1,083,661 697,358 48.3%
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items	157,159 156,360 238,107 375,683	163,748 161,958 173,078 158,613	141,520 141,214 354,070 129,045 38.8%	21,293 21,292 23,435 26,850 46.7%	688 688 321,799 726 38.2%	484,408 481,512 1,110,489 690,917 43.4%	160,473 159,742 243,777 372,729	160,957 159,712 171,819 172,626	137,166 136,910 322,676 126,290 49.1%	21,171 21,170 23,019 25,376	193 193 322,370 337 71.3%	479,960 477,727 1,083,661 697,358 48.3%
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes	157,159 156,360 238,107 375,683	163,748 161,958 173,078 158,613	141,520 141,214 354,070 129,045 38.8% 40.5%	21,293 21,292 23,435 26,850 46.7%	688 688 321,799 726 38.2%	484,408 481,512 1,110,489 690,917 43.4%	160,473 159,742 243,777 372,729 47.6%	160,957 159,712 171,819 172,626 39,4%	137,166 136,910 322,676 126,290 49.1% 48.0%	21,171 21,170 23,019 25,376	193 193 322,370 337 71.3%	479,960 477,727 1,083,661 697,358 48.3%
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses	157,159 156,360 238,107 375,683	163,748 161,958 173,078 158,613	141,520 141,214 354,070 129,045 38.8% 40.5%	21,293 21,292 23,435 26,850 46.7%	688 688 321,799 726 38.2% 38.5%	484,408 481,512 1,110,489 690,917 43.4% 44.0%	160,473 159,742 245,777 372,729 47.6%	160,957 159,712 171,819 172,626 39.4%	137,166 136,910 322,676 126,290 49.1% 48.0%	21,171 21,170 23,019 25,376 65.7%	193 193 322,370 337 71.3% 64.4%	479,960 477,727 1,083,661 697,358 48.3% 47.5%
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments	157,159 156,360 238,107 375,683 53.5%	163,748 161,958 173,078 158,613 35.4% 35.4%	141,520 141,214 354,070 129,045 38.8% 40.5%	21,293 21,292 23,435 26,850 46.7%	688 321,799 726 38.2% 38.5%	484,408 481,512 1,110,489 690,917 43,4% 44.0%	160,473 159,742 243,777 372,729 47.6% 47.6%	160,957 159,712 171,819 172,626 39.4% 39.4%	137,166 136,910 322,676 126,290 49.1% 48.0%	21,171 21,170 23,019 25,376 65.7%	193 193 322,370 337 71.3% 64.4%	479,960 477,727 1,083,661 697,358 48.3% 47.5%
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses	157,159 156,360 238,107 375,683	163,748 161,958 173,078 158,613	141,520 141,214 354,070 129,045 38.8% 40.5%	21,293 21,292 23,435 26,850 46.7%	688 688 321,799 726 38.2% 38.5%	484,408 481,512 1,110,489 690,917 43.4% 44.0%	160,473 159,742 245,777 372,729 47.6%	160,957 159,712 171,819 172,626 39.4%	137,166 136,910 322,676 126,290 49.1% 48.0%	21,171 21,170 23,019 25,376 65.7%	193 193 322,370 337 71.3% 64.4%	479,960 477,727 1,083,661 697,358 48.3% 47.5%
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs	157,159 156,360 238,107 375,683 53.5%	163,748 161,958 173,078 158,613 35.4% 35.4%	141,520 141,214 354,070 129,045 38.8% 40.5%	21,293 21,292 23,435 26,850 46.7%	688 321,799 726 38.2% 38.5%	484,408 481,512 1,110,489 690,917 43,4% 44.0%	160,473 159,742 243,777 372,729 47.6% 47.6%	160,957 159,712 171,819 172,626 39.4% 39.4%	137,166 136,910 322,676 126,290 49.1% 48.0%	21,171 21,170 23,019 25,376 65.7%	193 193 322,370 337 71.3% 64.4%	479,960 477,727 1,083,661 697,358 48.3% 47.5%
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses	157,159 156,360 238,107 375,683 53.5%	163,748 161,958 173,078 158,613 35.4% 35.4%	141,520 141,214 354,070 129,045 38.8% 40.5%	21,293 21,292 23,435 26,850 46.7%	688 321,799 726 38.2% 38.5%	484,408 481,512 1,110,489 690,917 43,4% 44.0%	160,473 159,742 243,777 372,729 47.6% 47.6%	160,957 159,712 171,819 172,626 39.4% 39.4%	137,166 136,910 322,676 126,290 49.1% 48.0%	21,171 21,170 23,019 25,376 65.7%	193 193 322,370 337 71.3% 64.4%	479,960 477,727 1,083,661 697,358 48.3% 47.5%
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Dispossla, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses Significant items	157,159 156,360 238,107 375,683 53.5%	163,748 161,958 173,078 158,613 35.4% 35.4%	141,520 141,214 354,070 129,045 38.8% 40.5%	21,293 21,292 23,435 26,850 46.7%	688 321,799 726 38.2% 38.5%	484,408 481,512 1,110,489 690,917 43,4% 44,0%	160,473 159,742 243,777 372,729 47.6% 47.6%	160,957 159,712 171,819 172,626 39.4% 39.4%	137,166 136,910 322,676 126,290 49.1% 48.0%	21,171 21,170 23,019 25,376 65.7%	193 193 322,370 337 71.3% 64.4%	479,960 477,727 1,083,661 697,358 48.3% 47.5%
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses Significant items Costs of structural reform	157,159 156,360 238,107 375,683 53.5%	163,748 161,958 173,078 158,613 35.4% 35.4%	141,520 141,214 354,070 129,045 38.8% 40.5%	21,293 21,292 23,435 26,850 46.7%	688 321,799 726 38.2% 38.5%	484,408 481,512 1,110,489 690,917 43,4% 44,0%	160,473 159,742 243,777 372,729 47.6% 47.6%	160,957 159,712 171,819 172,626 39.4% 39.4%	137,166 136,910 322,676 126,290 49.1% 48.0%	21,171 21,170 23,019 25,376 65.7%	193 193 322,370 337 71.3% 64.4%	479,960 477,727 1,083,661 697,358 48.3% 47.5%
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses Significant items Costs of structural reform Customer redress programmes	157,159 156,360 238,107 375,683 53.5%	163,748 161,958 173,078 158,613 35.4% 35.4%	141,520 141,214 354,070 129,045 38.8% 40.5%	21,293 21,292 23,435 26,850 46.7%	688 321,799 726 38.2% 38.5%	484,408 481,512 1,110,489 690,917 43,4% 44,0%	160,473 159,742 243,777 372,729 47.6% 47.6%	160,957 159,712 171,819 172,626 39.4% 39.4%	137,166 136,910 322,676 126,290 49.1% 48.0%	21,171 21,170 23,019 25,376 65.7%	193 193 322,370 337 71.3% 64.4%	479,960 477,727 1,083,661 697,358 48.3% 47.5%
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses Significant items Costs of structural reform Customer redress programmes Disposals, acquisitions and investment in new businesses	157,159 156,360 238,107 375,683 53.5%	163,748 161,958 173,078 158,613 35.4% 35.4%	141,520 141,214 354,070 129,045 38.8% 40.5%	21,293 21,292 23,435 26,850 46.7%	688 688 321,799 726 38.2% 38.5%	484,408 481,512 1,110,489 690,917 43,4% 44,0%	160,473 159,742 243,777 372,729 47.6% 47.6%	160,957 159,712 171,819 172,626 39.4% 39.4%	137,166 136,910 322,676 126,290 49.1% 48.0%	21,171 21,170 23,019 25,376 65.7%	193 193 322,370 337 71.3% 64.4%	479,960 477,727 1,083,661 697,358 48.3% 47.5%
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses Significant items Costs of structural reform Customer redress programmes Disposals, acquisitions and investment in new businesses Goodwill illumpariment	157,159 156,360 238,107 375,683 53.5%	163,748 161,958 173,078 158,613 35.4% 35.4%	141,520 141,214 354,070 129,045 38.8% 40.5%	21,293 21,292 23,435 26,850 46.7%	688 688 321,799 726 38.2% 38.5%	484,408 481,512 1,110,489 690,917 43,4% 44,0%	160,473 159,742 243,777 372,729 47.6% 47.6%	160,957 159,712 171,819 172,626 39.4% 39.4%	137,166 136,910 322,676 126,290 49.1% 48.0%	21,171 21,170 23,019 25,376 65.7%	193 193 322,370 337 71.3% 64.4%	479,960 477,727 1,083,661 697,358 48.3% 47.5%
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses Significant items Costs of structural reform Customer redress programmes Disposals, acquisitions and investment in new businesses Goodwill impairment	157,159 156,360 238,107 375,683 53.5%	163,748 161,958 173,078 158,613 35.4% 35.4%	141,520 141,214 354,070 129,045 38.8% 40.5%	21,293 21,292 23,435 26,850 46.7%	688 321,799 726 38.2% 38.5%	484.408 481.512 1.110,489 690,317 43.4% 44.0%	160,473 159,742 243,777 372,729 47.6% 47.6%	160,957 159,712 171,819 172,626 39.4% 39.4%	137,166 136,910 322,676 126,290 49.1% 48.0%	21,171 21,170 23,019 25,376 65.7%	193 193 322,370 337 71.3% 64.4%	479,960 477,727 1,083,661 697,358 48.3% 47.5% ————————————————————————————————————
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses Significant items Costs of structural reform Customer redress programmes Disposals, acquisitions and investment in new businesses Goodwill illumpariment	157,159 156,360 238,107 375,683 53.5%	163,748 161,958 173,078 158,613 35.4% 35.4%	141,520 141,214 354,070 129,045 38.8% 40.5%	21,293 21,292 23,435 26,850 46.7%	688 688 321,799 726 38.2% 38.5%	484,408 481,512 1,110,489 690,917 43,4% 44,0%	160,473 159,742 243,777 372,729 47.6% 47.6%	160,957 159,712 171,819 172,626 39.4% 39.4%	137,166 136,910 322,676 126,290 49.1% 48.0%	21,171 21,170 23,019 25,376 65.7%	193 193 322,370 337 71.3% 64.4%	479,960 477,727 1,083,661 697,358 48.3% 47.5%

			Quarter ended 30 Se	p 2019					Quarter ended 30 Ju	n 2019		
	Retail		Global				Retail		Global			
	Banking		Banking	Global			Banking		Banking	Global		
	and Wealth	Commercial	and	Private	Corporate		and Wealth	Commercial	and	Private	Corporate	
	Management	Banking	Markets	Banking	Centre	Total	Management	Banking	Markets	Banking	Centre	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
Net interest income/(expense)	2,248	1,377	809	95	(317)	4,212	2,229	1,394	819	96	(352)	4,186
Net fee income	593	317	326	101	2	1,339	619	331	311	92	3	1,356
Net income from financial instruments held for trading or managed on a fair value basis	44	70	571	39	583	1,307	29	64	450	34	566	1,143
Net income/(expense) from assets and liabilities of insurance businesses, including related derivatives,												
measured at fair value through profit or loss	(27)	(10)	-	_	2	(35)	174	(6)	-	_	1	169
Changes in fair value of other financial instruments mandatorily measured at fair value through profit or												
loss	. 5	9	.5	(4)	(14)	1	2	2	3	(4)	3	6
Other income	335	29	130	2	394	890	171	41	134	3	430	779
Net operating income before change in expected credit losses and other credit impairment charges	3,198	1,792	1,841	233	650	7,714	3,224	1,826	1,717	221	651	7,639
Change in expected credit losses and other credit impairment charges	(88)	(163)	(28)	(3)	(1)	(283)	(31)	(53)	(19)	1		(102)
Net operating income	3,110	1,629	1,813	230	649	7,431	3,193	1,773	1,698	222	651	7,537
Total operating expenses	(1,415)	(639)	(787)	(117)	(345)	(3,303)	(1,415)	(608)	(839)	(126)	(372)	(3,360)
of which: staff expenses	(551)	(233)	(310)	(66)	(551)	(1,711)	(543)	(242)	(370)	(69)	(622)	(1,846)
Operating profit	1,695	990	1,026	113	304	4,128	1,778	1,165	859	96	279	4,177
Share of profit/(loss) in associates and joint ventures	5				518	523	23				573	596
Profit before tax	1,700	990	1,026	113	822	4,651	1,801	1,165	859	96	852	4,773
Significant items - Totals												
Revenue	_	_	18	_	2	20	_	_	(5)	_	(8)	(13)
ECL	_	_	10	_	_	20	_	_	(5)	_	(0)	(15)
Operating expenses	(1)		(6)	(1)	(19)	(27)	(3)	(9)	(17)	1	(11)	(39)
Share of profit in associates and joint ventures	(1)		(0)	(1)	(15)	(27)	(5)	(5)	(17)	_	(11)	(33)
State of profit in associates and joint ventures												
•			At 30 Sep 2019)					At 30 Jun 201	9		
Balance sheet data	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
Loans and advances to customers (gross)	157,705	161,056	139,633	21,521	308	480,223	155,626	164,510	134,478	20,876	197	475,687
Loans and advances to customers (net)	156,978	159,825	139,386	21,518	308	478,015	154,896	163,392	134,267	20,876	196	473,627
Total external assets	234,628	175,249	342,563	24,092	295,524	1,072,056	230,215	178,705	328,301	22,836	319,918	1,079,975
Customer accounts	359,577	160,453	126,840	25,260	427	672,557	360,950	165,265	126,448	24,281	345	677,289
Income statement Metrics - Reported												
Cost efficiency ratio	44.2%	35.7%	42.7%	50.2%	53.1%	42.8%	43.9%	33.3%	48.9%	57.0%	57.1%	44.0%
Income Statement metrics - Adjusted as originally reported												
Adjusted cost efficiency ratio	44.2%	35.7%	42.8%	49.8%	50.3%	42.6%	43.8%	32.8%	47.7%	57.5%	54.8%	43.4%
Revenue												
Significant items												
Customer redress programmes	_	_	_	_	_	_	_	_	_	_	_	_
Disposals, acquisitions and investment in new businesses	_	_	_	_	-	_	_	_	_	_	-	-
Fair value movements on financial instruments	_	_	18	_	2	20	_	_	(5)	_	(8)	(13)
Restructuring and other related costs	_	_	-	_	-	-	_	-	-	_	-	-
Oneseting superses												
Operating expenses												
Significant items Costs of structural reform		_	_	_	(2)	(2)		_	_	_	_	
Customer redress programmes	_	_	_	_	(2)	(2)		_	_	_	_	_
Disposals, acquisitions and investment in new businesses	_	_	_	_	_	_		_	_	_	_	_
	_	_	_	_	_	_	_	_	_	_	_	_
Goodwill impairment Past service costs of guaranteed minimum pension benefits equalisation	_		_	_			_		_	_	_	_
Restructuring and other related costs	(1)	_	(6)	(1)	(17)	(25)	(3)	(9)	(17)	_	(11)	(40)
Settlements and provisions in connection with legal and regulatory matters	(1)	_	(0)	(1)	(17)	(23)	(3)	(5)	(17)	1	(11)	(40)
Settlements and provisions in connection with regal and regulatory matters	_	_	_	_	_	_	_	_	_		_	1

			Quarter ended 31 Ma	r 2019					Year to date 31 Dec	2019		
	Retail		Global				Retail		Global			
	Banking		Banking	Global			Banking		Banking	Global		
	and Wealth	Commercial	and	Private	Corporate		and Wealth	Commercial	and	Private	Corporate	
	Management	Banking	Markets	Banking	Centre	Total	Management	Banking	Markets	Banking	Centre	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
Not interest income ((cumons))	2,008	1,340	785	89	(226)	3,996	8,725	5,464	3,208	376	(1,166)	16,607
Net interest income/(expense)												
Net fee income	643	358	321	84	3	1,409	2,400	1,271	1,282	361	11	5,325
Net income from financial instruments held for trading or managed on a fair value basis	21	67	603	41	477	1,209	127	272	2,065	144	2,127	4,735
Net income/(expense) from assets and liabilities of insurance businesses, including related derivatives,												
measured at fair value through profit or loss	949	(2)	-	-	-	947	1,815	(15)	-	-	3	1,803
Changes in fair value of other financial instruments mandatorily measured at fair value through profit or												
loss	4	-	7	(3)	_	8	23	19	19	(13)	(20)	28
Other income	(348)	62	120	2	414	250	(306)	144	513	9	1,561	1,921
Net operating income before change in expected credit losses and other credit impairment charges	3,277	1,825	1,836	213	668	7,819	12,784	7,155	7,087	877	2,516	30,419
Change in expected credit losses and other credit impairment charges	(78)	(71)	(7)	_	(2)	(158)	(265)	(386)	(70)	_	(3)	(724)
Net operating income	3,199	1,754	1,829	213	666	7,661	12,519	6,769	7,017	877	2,513	29,695
	(1,334)	(579)	(767)	(116)	(335)	(3,131)	(5,634)	(2,500)	(3,224)	(497)	(1,442)	(13,297)
Total operating expenses												
of which: staff expenses	(521)	(230)	(357)	(65)	(612)	(1,785)	(2,180)	(941)	(1,369)	(278)	(2,322)	(7,090)
Operating profit	1,865	1,175	1,062	97	331	4,530	6,885	4,269	3,793	380	1,071	16,398
Share of profit/(loss) in associates and joint ventures	13	_	_	_	463	476	44	_	_	_	2,026	2,070
Profit before tax	1,878	1,175	1,062	97	794	5,006	6,929	4,269	3,793	380	3,097	18,468
Significant items - Totals												
Revenue	_	_	(23)	_	(4)	(27)	_	_	(25)	_	(10)	(35)
ECL	_	_		_	_		_	_	-	_	_	-
Operating expenses	_	_	(5)	_	(2)	(7)	(7)	(9)	(40)	_	(70)	(126)
	_	_	(5)	_	(2)	(7)	(7)	(9)	(40)	_	(70)	(120)
Share of profit in associates and joint ventures	_	_	_	_	_	_	_	_	_	_	_	_
			At 31 Mar 2019						At 31 Dec 2019			
Balance sheet data	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
Balance sheet data Loans and advances to customers (gross)	\$m 150,032	\$m 160,643	\$m 134,043	\$m 18,668	\$m 220	\$m 463,606	\$m 160,473	\$m 160,957	5m 137,166	\$m 21,171	5m 193	5m 479,960
Loans and advances to customers (gross) Loans and advances to customers (net)	150,032 149,268	160,643 159,562	134,043 133,792	18,668	220 219	463,606 461,508	160,473 159,742	160,957 159,712	137,166 136,910	21,171 21,170	193 193	479,960 477,727
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets	150,032 149,268 222,041	160,643 159,562 174,520	134,043 133,792 318,745	18,668 18,667 20,836	220 219 310,258	463,606 461,508 1,046,400	160,473 159,742 243,777	160,957 159,712 171,819	137,166 136,910 322,676	21,171 21,170 23,019	193 193 322,370	479,960 477,727 1,083,661
Loans and advances to customers (gross) Loans and advances to customers (net)	150,032 149,268	160,643 159,562	134,043 133,792	18,668 18,667	220 219	463,606 461,508	160,473 159,742	160,957 159,712	137,166 136,910	21,171 21,170	193 193	479,960 477,727
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts	150,032 149,268 222,041	160,643 159,562 174,520	134,043 133,792 318,745	18,668 18,667 20,836	220 219 310,258	463,606 461,508 1,046,400	160,473 159,742 243,777	160,957 159,712 171,819	137,166 136,910 322,676	21,171 21,170 23,019	193 193 322,370	479,960 477,727 1,083,661
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income statement Metrics - Reported	150,032 149,268 222,041 355,698	160,643 159,562 174,520 157,706	134,043 133,792 318,745 117,479	18,668 18,667 20,836 25,272	220 219 310,258 411	463,606 461,508 1,046,400 656,566	160,473 159,742 243,777 372,729	160,957 159,712 171,819 172,626	137,166 136,910 322,676 126,290	21,171 21,170 23,019 25,376	193 193 322,370 337	479,960 477,727 1,083,661 697,358
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts	150,032 149,268 222,041	160,643 159,562 174,520	134,043 133,792 318,745	18,668 18,667 20,836	220 219 310,258	463,606 461,508 1,046,400	160,473 159,742 243,777	160,957 159,712 171,819	137,166 136,910 322,676	21,171 21,170 23,019	193 193 322,370	479,960 477,727 1,083,661
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income statement Metrics - Reported Cost efficiency ratio	150,032 149,268 222,041 355,698	160,643 159,562 174,520 157,706	134,043 133,792 318,745 117,479	18,668 18,667 20,836 25,272	220 219 310,258 411	463,606 461,508 1,046,400 656,566	160,473 159,742 243,777 372,729	160,957 159,712 171,819 172,626	137,166 136,910 322,676 126,290	21,171 21,170 23,019 25,376	193 193 322,370 337	479,960 477,727 1,083,661 697,358
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported	150,032 149,268 222,041 355,698 40.7%	160,643 159,562 174,520 157,706	134,043 133,792 318,745 117,479 41.8%	18,668 18,667 20,836 25,272 54.5%	220 219 310,258 411 50.1%	463,606 461,508 1,046,400 656,566	160,473 159,742 243,777 372,729	160,957 159,712 171,819 172,626	137,166 136,910 322,676 126,290 45.5%	21,171 21,170 23,019 25,376 56.7%	193 193 322,370 337 57.3%	479,960 477,727 1,083,661 697,358
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income statement Metrics - Reported Cost efficiency ratio	150,032 149,268 222,041 355,698	160,643 159,562 174,520 157,706	134,043 133,792 318,745 117,479	18,668 18,667 20,836 25,272	220 219 310,258 411	463,606 461,508 1,046,400 656,566	160,473 159,742 243,777 372,729	160,957 159,712 171,819 172,626	137,166 136,910 322,676 126,290	21,171 21,170 23,019 25,376	193 193 322,370 337	479,960 477,727 1,083,661 697,358
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported	150,032 149,268 222,041 355,698 40.7%	160,643 159,562 174,520 157,706	134,043 133,792 318,745 117,479 41.8%	18,668 18,667 20,836 25,272 54.5%	220 219 310,258 411 50.1%	463,606 461,508 1,046,400 656,566	160,473 159,742 243,777 372,729	160,957 159,712 171,819 172,626	137,166 136,910 322,676 126,290 45.5%	21,171 21,170 23,019 25,376 56.7%	193 193 322,370 337 57.3%	479,960 477,727 1,083,661 697,358
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported	150,032 149,268 222,041 355,698 40.7%	160,643 159,562 174,520 157,706	134,043 133,792 318,745 117,479 41.8%	18,668 18,667 20,836 25,272 54.5%	220 219 310,258 411 50.1%	463,606 461,508 1,046,400 656,566	160,473 159,742 243,777 372,729	160,957 159,712 171,819 172,626	137,166 136,910 322,676 126,290 45.5%	21,171 21,170 23,019 25,376 56.7%	193 193 322,370 337 57.3%	479,960 477,727 1,083,661 697,358
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue	150,032 149,268 222,041 355,698 40.7%	160,643 159,562 174,520 157,706	134,043 133,792 318,745 117,479 41.8%	18,668 18,667 20,836 25,272 54.5%	220 219 310,258 411 50.1%	463,606 461,508 1,046,400 656,566	160,473 159,742 243,777 372,729	160,957 159,712 171,819 172,626	137,166 136,910 322,676 126,290 45.5%	21,171 21,170 23,019 25,376 56.7%	193 193 322,370 337 57.3%	479,960 477,727 1,083,661 697,358
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items	150,032 149,268 222,041 355,698 40.7%	160,643 159,562 174,520 157,706	134,043 133,792 318,745 117,479 41.8%	18,668 18,667 20,836 25,272 54.5%	220 219 310,258 411 50.1%	463,606 461,508 1,046,400 656,566	160,473 159,742 243,777 372,729	160,957 159,712 171,819 172,626	137,166 136,910 322,676 126,290 45.5%	21,171 21,170 23,019 25,376 56.7%	193 193 322,370 337 57.3%	479,960 477,727 1,083,661 697,358
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes	150,032 149,268 222,041 355,698 40.7%	160,643 159,562 174,520 157,706 31.7%	134,043 133,792 318,745 117,479 41.8%	18,668 18,667 20,836 25,272 54.5%	220 219 310,258 411 50.1%	463,606 461,508 1,046,400 656,566 40.0%	160,473 159,742 243,777 372,729	160,957 159,712 171,819 172,626	137,166 136,910 322,676 126,290 45.5%	21,171 21,170 23,019 25,376 56.7%	193 193 322,370 337 57.3%	479,960 477,727 1,083,661 697,358
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses	150,032 149,268 222,041 355,698 40.7%	160,643 159,562 174,520 157,706 31.7%	134,043 133,792 315,745 117,479 41.8% 41.0%	18,668 18,667 20,836 25,272 54.5%	220 219 310,258 411 50.1% 49.6%	463,606 461,508 1,046,400 656,566 40.0%	160,473 159,742 243,777 372,729 44.1% 44.0%	160,957 159,712 171,819 172,626 34.9% 34.8%	137,166 136,910 322,676 126,290 45.5% 44.8%	21,171 21,170 23,019 25,376 56.7%	193 193 322,370 337 57.3%	479,960 477,727 1,083,661 697,358 43.7% 43.2%
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments	150,032 149,268 222,041 355,688 40.7%	160,643 159,562 174,520 157,706 31.7% 31.7%	134,043 133,792 318,745 117,479 41.8% 41.0%	18,668 18,667 20,836 25,272 54.5%	220 219 310,258 411 50.1% 49.6%	463,606 461,508 1,046,400 656,566 40.0% 39.8%	160,473 159,742 243,777 372,729 44.1% 44.0%	160,957 159,712 171,819 172,626 34.9% 34.8%	137,166 136,910 322,676 126,290 45.5% 44.8%	21,171 21,170 23,019 25,376 56.7%	193 193 322,370 337 57.3% 54.3%	479,960 477,727 1,083,661 697,358 43.7%
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses	150,032 149,268 222,041 355,698 40.7%	160,643 159,562 174,520 157,706 31.7%	134,043 133,792 315,745 117,479 41.8% 41.0%	18,668 18,667 20,836 25,272 54.5%	220 219 310,258 411 50.1% 49.6%	463,606 461,508 1,046,400 656,566 40.0%	160,473 159,742 243,777 372,729 44.1% 44.0%	160,957 159,712 171,819 172,626 34.9% 34.8%	137,166 136,910 322,676 126,290 45.5% 44.8%	21,171 21,170 23,019 25,376 56.7%	193 193 322,370 337 57.3%	479,960 477,727 1,083,661 697,358 43.7% 43.2%
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs	150,032 149,268 222,041 355,698 40.7%	160,643 159,562 174,520 157,706 31.7% 31.7%	134,043 133,792 318,745 117,479 41.8% 41.0%	18,668 18,667 20,836 25,272 54.5%	220 219 310,258 411 50.1% 49.6%	463,606 461,508 1,046,400 656,566 40.0% 39.8%	160,473 159,742 243,777 372,729 44.1% 44.0%	160,957 159,712 171,819 172,626 34.9% 34.8%	137,166 136,910 322,676 126,290 45.5% 44.8%	21,171 21,170 23,019 25,376 56.7%	193 193 322,370 337 57.3% 54.3%	479,960 477,727 1,083,661 697,358 43.7% 43.2%
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses	150,032 149,268 222,041 355,698 40.7%	160,643 159,562 174,520 157,706 31.7% 31.7%	134,043 133,792 318,745 117,479 41.8% 41.0%	18,668 18,667 20,836 25,272 54.5%	220 219 310,258 411 50.1% 49.6%	463,606 461,508 1,046,400 656,566 40.0% 39.8%	160,473 159,742 243,777 372,729 44.1% 44.0%	160,957 159,712 171,819 172,626 34.9% 34.8%	137,166 136,910 322,676 126,290 45.5% 44.8%	21,171 21,170 23,019 25,376 56.7%	193 193 322,370 337 57.3% 54.3%	479,960 477,727 1,083,661 697,358 43.7% 43.2%
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs	150,032 149,268 222,041 355,698 40.7%	160,643 159,562 174,520 157,706 31.7% 31.7%	134,043 133,792 318,745 117,479 41.8% 41.0%	18,668 18,667 20,836 25,272 54.5%	220 219 310,258 411 50.1% 49.6%	463,606 461,508 1,046,400 656,566 40.0% 39.8%	160,473 159,742 243,777 372,729 44.1% 44.0%	160,957 159,712 171,819 172,626 34.9% 34.8%	137,166 136,910 322,676 126,290 45.5% 44.8%	21,171 21,170 23,019 25,376 56.7%	193 193 322,370 337 57.3% 54.3%	479,960 477,727 1,083,661 697,358 43.7% 43.2%
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses	150,032 149,268 222,041 355,698 40.7%	160,643 159,562 174,520 157,706 31.7% 31.7%	134,043 133,792 318,745 117,479 41.8% 41.0%	18,668 18,667 20,836 25,272 54.5%	220 219 310,258 411 50.1% 49.6%	463,606 461,508 1,046,400 656,566 40.0% 39.8%	160,473 159,742 243,777 372,729 44.1% 44.0%	160,957 159,712 171,819 172,626 34.9% 34.8%	137,166 136,910 322,676 126,290 45.5% 44.8%	21,171 21,170 23,019 25,376 56.7%	193 193 322,370 337 57.3% 54.3%	479,960 477,727 1,083,661 697,358 43.7% 43.2%
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses Significant items	150,032 149,268 222,041 355,698 40.7%	160,643 159,562 174,520 157,706 31.7% 31.7%	134,043 133,792 318,745 117,479 41.8% 41.0%	18,668 18,667 20,836 25,272 54.5%	220 219 310,258 411 50.1% 49.6%	463,606 461,508 1,046,400 656,566 40.0% 39.8%	160,473 159,742 243,777 372,729 44.1% 44.0%	160,957 159,712 171,819 172,626 34.9% 34.8%	137,166 136,910 322,676 126,290 45.5% 44.8%	21,171 21,170 23,019 25,376 56.7%	193 193 322,370 337 57.3% 54.3%	479,960 477,727 1,083,661 697,358 43.7% 43.2%
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses Significant items Costs of structural reform Customer redress programmes	150,032 149,268 222,041 355,698 40.7%	160,643 159,562 174,520 157,706 31.7% 31.7%	134,043 133,792 318,745 117,479 41.8% 41.0%	18,668 18,667 20,836 25,272 54.5%	220 219 310,258 411 50.1% 49.6% ————————————————————————————————————	463,606 461,508 1,046,400 656,566 40.0% 39.8% — (27) — (1)	160,473 159,742 243,777 372,729 44.1% 44.0%	160,957 159,712 171,819 172,626 34.9% 34.8%	137,166 136,910 322,676 126,290 45.5% 44.8%	21,171 21,170 23,019 25,376 56.7%	193 193 322,370 337 57.3% 54.3%	479,960 477,727 1,083,661 697,358 43.7% 43.2%
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Dispoals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses Significant items Costs of structural reform Customer redress programmes Dispoals, acquisitions and investment in new businesses	150,032 149,268 222,041 355,698 40.7%	160,643 159,562 174,520 157,706 31.7% 31.7%	134,043 133,792 318,745 117,479 41.8% 41.0%	18,668 18,667 20,836 25,272 54.5%	220 219 310,258 411 50.1% 49.6% — (4) — (1) — —	463,606 461,508 1,046,400 656,566 40.0% 39.8% (27) (1)	160,473 159,742 243,777 372,729 44.1% 44.0%	160,957 159,712 171,819 172,626 34.9% 34.8%	137,166 136,910 322,676 126,290 45.5% 44.8%	21,171 21,170 23,019 25,376 56.7%	193 193 322,370 337 57.3% 54.3% (10) (4)	479,960 477,727 1,083,661 697,358 43.7% 43.2% ————————————————————————————————————
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses Significant items Costs of structural reform Customer redress programmes Disposals, acquisitions and investment in new businesses Goodwill impairment	150,032 149,268 222,041 355,698 40.7%	160,643 159,562 174,520 157,706 31.7% 31.7%	134,043 133,792 318,745 117,479 41.8% 41.0%	18,668 18,667 20,836 25,272 54.5%	220 219 310,258 411 50.1% 49.6% ————————————————————————————————————	463,606 461,508 1,046,400 656,566 40.0% 39.8% — (27) — (1)	160,473 159,742 243,777 372,729 44.1% 44.0%	160,957 159,712 171,819 172,626 34.9% 34.8%	137,166 136,910 322,676 126,290 45.5% 44.8%	21,171 21,170 23,019 25,376 56.7%	193 193 322,370 337 57.3% 54.3%	479,960 477,727 1,083,661 697,358 43.7% 43.2%
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses Significant items Costs of structural reform Customer redress programmes Disposals, acquisitions and investment in new businesses Goodwill impairment Disposals acquisitions and investment in new businesses Goodwill impairment Disposals, acquisitions and investment in new businesses Goodwill impairment Past service costs of guaranteed minimum pension benefits equalisation	150,032 149,268 222,041 355,698 40.7%	160,643 159,562 174,520 157,706 31.7% 31.7%	134,043 133,792 318,745 117,479 41.8% 41.0%	18,668 18,667 20,836 25,272 54.5%	220 219 310,258 411 50.1% 49.6% — (4) — (1) — — — —	463,606 461,508 1,046,400 656,566 40.0% 39.8% — (27) — (1) — — — —	160,473 159,742 243,777 372,729 44.1% 44.0%	160,957 159,712 171,819 172,626 34.9% 34.8%	137,166 136,910 322,676 126,290 45.5% 44.8%	21,171 21,170 23,039 25,376 56.7% 56.7%	193 193 322,370 337 57.3% 54.3% (10) (4)	479,960 477,727 1,083,661 697,358 43.7% 43.2% ————————————————————————————————————
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses Significant items Costs of structural reform Customer redress programmes Disposals, acquisitions and investment in new businesses Goodwill impairment	150,032 149,268 222,041 355,698 40.7%	160,643 159,562 174,520 157,706 31.7% 31.7%	134,043 133,792 318,745 117,479 41.8% 41.0%	18,668 18,667 20,836 25,272 54.5%	220 219 310,258 411 50.1% 49.6% — (4) — (1) — —	463,606 461,508 1,046,400 656,566 40.0% 39.8% (27) (1)	160,473 159,742 243,777 372,729 44.1% 44.0%	160,957 159,712 171,819 172,626 34.9% 34.8%	137,166 136,910 322,676 126,290 45.5% 44.8%	21,171 21,170 23,019 25,376 56.7%	193 193 322,370 337 57.3% 54.3% (10) (4)	479,960 477,727 1,083,661 697,358 43.7% 43.2% ————————————————————————————————————

Hong Kong

			Quarter ended 31 Ma	ır 2020					Quarter ended 31 De	2019		
	Retail		Global				Retail		Global			
	Banking		Banking	Global			Banking		Banking	Global		
	and Wealth	Commercial	and	Private	Corporate		and Wealth	Commercial	and	Private	Corporate	
	Management	Banking	Markets	Banking	Centre	Total	Management	Banking	Markets	Banking	Centre	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
Net interest income/(expense)	1,694	831	363	73	(190)	2,771	1,743	902	387	79	(261)	2,850
Net fee income	515	219	132	95	7	968	439	175	160	69	8	851
Net income from financial instruments held for trading or managed on a fair value basis	73	34	476	44	325	952	28	40	222	24	356	670
Net income from assets and liabilities of insurance businesses, including related derivatives, measured at												
fair value through profit or loss	(1,664)	(34)	_	_	6	(1,692)	658	3	_	_	(1)	660
Changes in fair value of other financial instruments mandatorily measured at fair value through profit or												
loss	5	8	1	(2)	(12)	_	12	8	4	(2)	(10)	12
Other income	1,419	52	28	1	242	1,742	(525)	(10)	28	1	45	(461)
Net operating income before change in expected credit losses and other credit impairment charges	2,042	1,110	1,000	211	378	4,741	2,355	1,118	801	171	137	4,582
Change in expected credit losses and other credit impairment charges	(90)	(19)	(24)	-	_	(133)	(47)	(47)	(27)	1	2	(118)
Net operating income	1,952	1,091	976	211	378	4,608	2,308	1,071	774	172	139	4,464
Total operating expenses	(834)	(323)	(393)	(88)	(120)	(1,758)	(844)	(378)	(429)	(101)	(100)	(1,852)
of which: staff expenses	(331)	(124)	(154)	(49)	(142)	(800)	(342)	(130)	(185)	(60)	(75)	(792)
Operating profit	1,118	768	583	123	258	2,850	1,464	693	345	71	39	2,612
Share of profit/(loss) in associates and joint ventures	(5)	_	_	_	2	(3)	_	_	_	_	2	2
Profit before tax	1,113	768	583	123	260	2,847	1,464	693	345	71	41	2,614
Significant items - Totals												
Revenue	-	_	61	-	-	61	_	_	(9)	-	_	(9)
ECL	_	_	_	-	-	_	_	-	-	_	-	_
Operating expenses	_	-	_	-	-	_	_	-	(10)	_	(14)	(24)
Share of profit in associates and joint ventures	-	-	-	-	-	_	_	_	-	-	_	-
			At 31 Mar 2020						At 31 Dec 2019			
Balance sheet data	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
Loans and advances to customers (gross)	106,082	104,834	86,548	15,752	423	313,639	105,948	103,725	82,936	15,347	152	308,108
Loans and advances to customers (net)	105,695	104,258	86,335	15,751	423	312,462	105,594	103,128	82,743	15,346	152	306,963
Total external assets	179,861	111,432	227,380	17,479	175,488	711,640	181,604	110,674	207,952	16,978	178,859	696,067
Customer accounts	312,464	111,906	53,448	18,567	123	496,508	307,653	123,330	51,099	17,697	176	499,955
Income statement Metrics - Reported	40.00/	20.40/	20.20/	44 70/	24 70/	27.40/	35.00/	22.00/	52.5%	50.40/	72.00/	40.40/
Cost efficiency ratio	40.8%	29.1%	39.3%	41.7%	31.7%	37.1%	35.8%	33.8%	53.6%	59.1%	73.0%	40.4%
Income Statement metrics - Adjusted as originally reported												
Adjusted cost efficiency ratio	40.8%	29.1%	41.9%	41.7%	31.7%	37.6%	35.8%	33.8%	51.7%	59.1%	62.8%	39.8%
Adjusted cost emidency ratio	40.070	23.170	41.370	41.770	31.770	37.0%	33.670	33.070	31.770	33.170	02.070	39.070
Revenue												
Significant items												
Customer redress programmes	_	_	_	_	_	_	_	_	_	_	_	_
Disposals, acquisitions and investment in new businesses	_	_	_	_	_	_	_	_	_	_	_	_
Fair value movements on financial instruments	_	_	61	_	_	61	_	_	(10)	_	_	(10)
Restructuring and other related costs	_	_	_	_	_	_	_	_		_	_	-
Operating expenses												
Significant items												
Costs of structural reform	-	-	-	-	-	-	-	-	-	-	(1)	(1)
Customer redress programmes	-	-	-	-	-	_	-	-	-	-	-	-
Disposals, acquisitions and investment in new businesses	-	-	-	-	-	_	-	-	-	-	-	-
Goodwill impairment	-	-	-	-	-	_	-	-	-	-	-	-
Restructuring and other related costs	-	-	-	-	-	_	-	-	(10)	-	(13)	(23)
Past service costs of guaranteed minimum pension benefits equalisation	-	-	-	_	-	-	-	_	-	-	-	-
Settlements and provisions in connection with legal and regulatory matters									_			_
Settlements and provisions in connection with regaland regulatory matters	_	_	_	-	-	_	_	_	_	_	_	_

Hong Kong

_			Quarter ended 30 Sep	2019					Quarter ended 30 Jur	1 2019		
	Retail		Global				Retail		Global			
	Banking		Banking	Global			Banking		Banking	Global		
	and Wealth	Commercial	and	Private	Corporate		and Wealth	Commercial	and	Private	Corporate	
	Management	Banking	Markets	Banking	Centre	Total	Management	Banking	Markets	Banking	Centre	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
Net interest income/(expense)	1,752	922	364	79	(235)	2,882	1,738	943	376	81	(290)	2,848
Net fee income	473	213	155	81	. 7	929	491	222	142	73	8	936
Net income from financial instruments held for trading or managed on a fair value basis	48	41	310	31	335	765	37	39	232	27	318	653
Net income from assets and liabilities of insurance businesses, including related derivatives, measured at												
fair value through profit or loss	(41)	(10)	-	-	2	(49)	146	(6)	-	-	1	141
Changes in fair value of other financial instruments mandatorily measured at fair value through profit or												
loss	5	9	5	(4)	(11)	4	2	2	3	(4)	5	8
Other income	247	6	23	1	89	366	81	13	25	1	207	327
Net operating income before change in expected credit losses and other credit impairment charges	2,484	1,181	857	188	187	4,897	2,495	1,213	778	178	249	4,913
Change in expected credit losses and other credit impairment charges	(69)	(115)	(20)	(2)	(1)	(207)	3	(27)	(9)		(1)	(34)
Net operating income	2,415	1,066	837	186	186	4,690	2,498	1,186	769	178	248	4,879
Total operating expenses	(781)	(356)	(371)	(77)	(93)	(1,678)	(793)	(319)	(407)	(86)	(128)	(1,733)
of which: staff expenses	(320)	(127)	(134)	(42)	(94)	(717)	(315)	(127)	(179)	(46)	(145)	(812)
Operating profit	1,634	710	466	109	93	3,012	1,705	867	362	92	120	3,146
Share of profit/(loss) in associates and joint ventures	3	-	-	-	2	5	16	-	-	-	2	18
Profit before tax	1,637	710	466	109	95	3,017	1,721	867	362	92	122	3,164
Significant items - Totals												
Revenue	_	_	13	_	_	13	_	_	(2)	_	(6)	(8)
ECL			_		_	_		_	-		_	(0)
	-	_		_			_					
Operating expenses	(1)	_	(2)	-	(16)	(19)	_	(4)	(7)	1	(3)	(13)
Share of profit in associates and joint ventures	_	_	_	_	-	_	_	-	-	_	-	_
_												
-			At 30 Sep 2019						At 30 Jun 2019			
Balance sheet data	\$m	\$m	\$m	\$m	\$m	Şm	\$m	\$m	\$m	\$m	\$m	\$m
Loans and advances to customers (gross)	105,733	103,826	83,502	15,692	182	308,935	103,131	107,066	79,386	15,630	181	305,394
Loans and advances to customers (net)	105,387	103,235	83,335	15,689	182	307,828	102,811	106,575	79,232	15,630	180	304,428
Total external assets	175,237	114,496	224,628	17,877	166,320	698,558	170,457	117,723	211,338	17,346	178,533	695,397
Customer accounts	298,529	116,473	54,166	17,902	277	487,347	300,391	119,335	50,630	17,389	203	487,948
										,		
										,		
Income statement Metrics - Reported												
Income statement Metrics - Reported Cost efficiency ratio	31.4%	30.1%	43.3%	41.0%	49.7%	34.3%	31.8%	26.3%	52.3%	48.3%	51.4%	35.3%
	31.4%	30.1%	43.3%	41.0%	49.7%	34.3%	31.8%	26.3%	52.3%			35.3%
Cost efficiency ratio	31.4%	30.1%	43.3%	41.0%	49.7%	34.3%	31.8%	26.3%	52.3%			35.3%
Cost efficiency ratio Income Statement metrics - Adjusted as originally reported										48.3%	51.4%	
Cost efficiency ratio	31.4%	30.1% 30.1%	43.3% 43.7%	41.0% 41.0%	49.7% 41.2%	34.3% 34.0%	31.8% 31.8%	26.3% 26.0%	52.3% 51.3%			35.3% 35.0%
Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio										48.3%	51.4%	
Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue										48.3%	51.4%	
Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items			43.7%		41.2%					48.3%	51.4%	
Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes										48.3%	51.4%	
Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items			43.7%		41.2%					48.3%	51.4% 49.0%	35.0% — —
Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes			43.7%	41.0%	41.2%	34.0%	31.8%	26.0%	51.3%	48.3% 48.9%	51.4% 49.0%	35.0%
Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments	31.4%	30.1%	43.7% — —	41.0% — —	41.2% — —	34.0% 	31.8% _ _	26.0% — —	51.3% — —	48.3% 48.9% —	51.4% 49.0%	35.0% — —
Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses	31.4%	30.1%	43.7% — —	41.0% — —	41.2% — — —	34.0% 13	31.8% — — —	26.0% 	51.3% — — — (2)	48.3% 48.9% —	51.4% 49.0% — — (6)	35.0% — — — (8)
Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs	31.4%	30.1%	43.7% — —	41.0% — —	41.2% — — —	34.0% 13	31.8% — — —	26.0% 	51.3% — — — (2)	48.3% 48.9% —	51.4% 49.0% — — (6)	35.0% — — — (8)
Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses	31.4%	30.1%	43.7% — —	41.0% — —	41.2% — — —	34.0% 13	31.8% — — —	26.0% 	51.3% — — — (2)	48.3% 48.9% —	51.4% 49.0% — — (6)	35.0% — — — (8)
Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses Significant items	31.4%	30.1%	43.7% — —	41.0% — —	41.2%	34.0% - 13 -	31.8% — — —	26.0% 	51.3% — — — (2)	48.3% 48.9% —	51.4% 49.0% — — (6)	35.0% — — — (8)
Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses Significant items Costs of structural reform	31.4%	30.1%	43.7% — —	41.0% — —	41.2%	34.0% 13 (2)	31.8% — — —	26.0% 	51.3% — — — (2)	48.3% 48.9% —	51.4% 49.0% — — (6)	35.0% (8)
Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses Significant items Costs of structural reform Customer redress programmes	31.4%	30.1%	43.7% — —	41.0% — —	41.2%	34.0% - 13 -	31.8% — — —	26.0% 	51.3% — — — (2)	48.3% 48.9% —	51.4% 49.0% — — (6)	35.0% - (8)
Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses Significant items Costs of structural reform	31.4%	30.1%	43.7% — —	41.0% — —	41.2%	34.0% 13 (2)	31.8% — — —	26.0% 	51.3% — — — (2)	48.3% 48.9% —	51.4% 49.0% — — (6)	35.0% (8)
Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses Significant items Costs of structural reform Customer redress programmes	31.4%	30.1%	43.7% — —	41.0% — —	41.2%	34.0% 13 (2)	31.8% — — —	26.0% 	51.3% — — — (2)	48.3% 48.9% —	51.4% 49.0% — — (6)	35.0%
Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses Significant items Costs of structural reform Customer redress programmes Disposals, acquisitions and mivestment in new businesses	31.4%	30.1%	43.7% 	41.0% — —	41.2% (2) 	34.0% 13 (2)	31.8% — — —	26.0%	51.3% — (2) — — — — — — — — — — — — — — — — — — —	48.3% 48.9% —	51.4% 49.0%	35.0%
Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses Significant items Costs of structural reform Customer redress programmes Disposals, acquisitions and investment in new businesses Goodwill impairment Restructuring and other related costs	31.4%	30.1%	43.7% 13	41.0% — —	41.2% (2) 	34.0%	31.8% — — —	26.0%	51.3% — — — (2)	48.3% 48.9% —	51.4% 49.0%	35.0%
Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses Significant items Costs of structural reform Customer redress programmes Disposals, acquisitions and investment in new businesses Goodwill impairment	31.4%	30.1%	43.7% 	41.0% — —	41.2%	34.0%	31.8% — — —	26.0% (4)	51.3% — (2) — — — — — — — — — — — — — — — — — — —	48.9%	51.4% 49.0%	35.0%

Hong Kong

=			Quarter ended 31 Ma	r 2019					Year to date 31 Dec	2019		
=	Retail		Global	. 2023			Retail		Global	2013		_
	Banking		Banking	Global			Banking		Banking	Global		
	and Wealth	Commercial	and	Private	Corporate		and Wealth	Commercial	and	Private	Corporate	
	Management	Banking	Markets	Banking	Centre	Total	Management	Banking	Markets	Banking	Centre	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
Net interest income/(expense)	1,530	884	367	74	(197)	2,658	6,763	3,651	1,494	313	(983)	11,238
Net fee income	490	237	153	66	(137)	954	1,893	847	610	289	31	3,670
Net income from financial instruments held for trading or managed on a fair value basis	33	42	344	35	290	744	1,695	162	1,108	117	1,299	2,832
Net income from assets and liabilities of insurance businesses, including related derivatives, measured at	33	42	344	33	290	744	140	102	1,100	117	1,299	2,032
fair value through profit or loss	819	(2)	_	_	_	817	1,582	(15)	_	_	2	1,569
Changes in fair value of other financial instruments mandatorily measured at fair value through profit or	013	(2)				017	2,302	(25)			-	1,505
loss	4	_	7	(3)	4	12	23	19	19	(13)	(12)	36
Other income	(350)	34	19	1	131	(165)	(547)	43	95	4	472	67
Net operating income before change in expected credit losses and other credit impairment charges	2,526	1,195	890	173	236	5,020	9,860	4,707	3,326	710	809	19,412
Change in expected credit losses and other credit impairment charges	(43)	(44)	(13)	-		(100)	(156)	(233)	(69)	(1)	-	(459)
Net operating income	2,483	1,151	877	173	236	4,920	9,704	4,474	3,257	709	809	18,953
Total operating expenses	(759)	(314)	(386)	(80)	(133)	(1,672)	(3,177)	(1,367)	(1,593)	(344)	(454)	(6,935)
of which: staff expenses	(304)	(124)	(178)	(45)	(181)	(832)	(1,281)	(508)	(676)	(193)	(495)	(3,153)
Operating profit	1,724	837	491	93	103	3,248	6,527	3,107	1,664	365	355	12,018
Share of profit/(loss) in associates and joint ventures	3	-	452	_	3	5,246	22	5,257	2,004	-	9	31
Profit before tax	1,727	837	491	93	106	3,254	6,549	3,107	1,664	365	364	12,049
FIGHT DETOTE COX	1,727	037	431	33	100	3,234	0,343	3,107	1,004	303	304	12,043
Significant items - Totals												
Revenue	_	_	(16)	_	(6)	(22)	_	_	(14)	_	(12)	(26)
ECL	_	_	-	_	-	()	_	_	-	_	_	()
Operating expenses	_	_	(5)	_	(2)	(7)	(1)	(4)	(24)	1	(36)	(64)
Share of profit in associates and joint ventures	_	_	_	_	-	_	-		(= -)	_	()	
_			At 31 Mar 2019						At 31 Dec 2019			
Balance sheet data	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
Loans and advances to customers (gross)	98,718	103,170	80,391	13,808	205	296,292	105,948	103,725	82,936	15,347	152	308,108
Loans and advances to customers (net)	98,367	102,697	80,245	13,808	205	295,322	105,594	103,128	82,743	15,346	153	306,964
Total external assets	163,778	113,402	205,434	15,727	173,438	671,779	181,604	110,674	207,952	16,978	178,859	696,067
Customer accounts	295,533	114,786	46,775	18,477	192	475,763	307,653	123,330	51,099	17,697	176	499,955
Income statement Metrics Penested												
Income statement Metrics - Reported Cost efficiency ratio	30.0%	26.3%	43.4%	46.2%	56.4%	33.3%	32.2%	29.0%	47.9%	48.5%	56.1%	35.7%
cost efficiency ratio	30.070	20.370	43.470	40.270	30.476	33.370	32.270	23.070	47.570	40.370	30.170	33.770
Income Statement metrics - Adjusted as originally reported												
Adjusted cost efficiency ratio	30.0%	26.3%	42.1%	46.2%	54.1%	33.0%	32.2%	29.0%	47.0%	48.6%	51.0%	35.4%
Revenue												
Significant items												
Customer redress programmes	_	-	-	_	-	_	-	_	_	_	-	_
Disposals, acquisitions and investment in new businesses	_	-	-	_	-	_	-	_	_	_	-	_
Fair value movements on financial instruments	_	_	(16)	_	(6)	(22)	-	_	(15)	-	(11)	(26)
Restructuring and other related costs	-	-	-	-	-	-	-	-	-	-	-	-
Oncerting supposes												
Operating expenses Significant items												
Significant items Costs of structural reform					(4)	(1)					(4)	(4)
	_	_	_	_	(1)	(1)	_	_		_	(4)	(4)
Customer redress programmes	_	_	_	_	_	_	_	_	_	_	_	_
Disposals, acquisitions and investment in new businesses	_	_	_	_	_	_		_	_	_		_
Goodwill impairment	_	_	_	_	_	_	_	_	_	_	-	_
Restructuring and other related costs	-	-	(5)	-	(1)	(6)	(1)	(4)	(24)	_	(32)	(61)
Nest uctuing and other related costs Past service costs of guaranteed minimum pension benefits equalisation Settlements and provisions in connection with legal and regulatory matters	_	_	(5) —	_	(1)	(6) —	(1) —	(4) —	(24)	_ _ 1	(32)	(61) — 1

Mainland China

			Quarter ended 31 Ma	r 2020					Quarter ended 31 Dec	2019		
	Retail		Global				Retail		Global			
	Banking		Banking	Global			Banking		Banking	Global		
	and Wealth	Commercial	and	Private	Corporate		and Wealth	Commercial	and	Private	Corporate	
	Management	Banking	Markets	Banking	Centre	Total	Management	Banking	Markets	Banking	Centre	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
Net interest income	101	139	134	·_	24	398	100	146	140	· _	9	395
Net fee income/(expense)	34	43	14	_	(1)	90	20	24	15	_	(1)	58
Net income from financial instruments held for trading or managed on a fair value basis	(4)	(7)	27	_	69	85	(5)	(9)	24	_	41	51
Net income from assets and liabilities of insurance businesses, including related derivatives, measured at	• •	` '					***					
fair value through profit or loss	(13)	_	_	_	_	(13)	12	_	_	_	_	12
Changes in fair value of other financial instruments mandatorily measured at fair value through profit or												
loss	_	_	_	_	-	_	_	-	-	-	-	_
Other income	39	18	38	_	115	210	34	17	45	_	102	198
Net operating income before change in expected credit losses and other credit impairment charges	157	193	213	_	207	770	161	178	224	-	151	714
Change in expected credit losses and other credit impairment charges	(25)	(19)	(19)	_	_	(63)	(10)	(20)	1	_	_	(29)
Net operating income	132	174	194	_	207	707	151	158	225	-	151	685
Total operating expenses	(172)	(102)	(100)	(1)	(147)	(522)	(183)	(108)	(100)	(2)	(153)	(546)
of which: staff expenses	(75)	(39)	(38)	_	(172)	(324)	(75)	(37)	(34)	(1)	(170)	(317)
Operating profit/(loss)	(40)	72	94	(1)	60	185	(32)	50	125	(2)	(2)	139
Share of profit in associates and joint ventures				_	468	468	_	_	_	_	470	470
Profit/(loss) before tax	(40)	72	94	(1)	528	653	(32)	50	125	(2)	468	609
Significant items - Totals			2		_	,					(1)	(1)
Revenue ECL	_	_	2	_		2	_	_	_	_	(1) —	(1)
Operating expenses	_	_	_	_		Ξ	_	_		_	(4)	(4)
Share of profit in associates and joint ventures						Ξ			_		(4)	(4)
Share of profit in associates and joint ventures												
			At 31 Mar 2020						At 31 Dec 2019			
Balance sheet data	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
Loans and advances to customers (gross)	9,951	18,578	15,496	9	25	44,059	10,148	17,389	15,091	9	24	42,661
Loans and advances to customers (net)	9,861	18,383	15,458	9	24	43,735	10,072	17,208	15,067	9	24	42,380
Total external assets	11,715	20,518	27,818	9	53,650	113,710	11,867	19,655	28,028	9	51,156	110,715
					31		11,814	15,283				48,323
Customer accounts	11,792	14,276	19,370	23	31	45,492	11,014	13,203	21,170	28	28	
	11,792	14,276	19,370	23	31	45,492	11,014	13,283	21,170	28	28	
Income statement Metrics - Reported												76.5%
	11,792 109.6%	14,276 52.8%	46.9%	-%	71.0%	45,492 67.8%	113.7%	60.7%	44.6%	28 —%	101.3%	76.5%
Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported	109.6%	52.8%	46.9%	-%	71.0%	67.8%	113.7%	60.7%	44.6%	-%	101.3%	
Income statement Metrics - Reported Cost efficiency ratio												76.5% 75.8%
Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio	109.6%	52.8%	46.9%	-%	71.0%	67.8%	113.7%	60.7%	44.6%	-%	101.3%	
Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue	109.6%	52.8%	46.9%	-%	71.0%	67.8%	113.7%	60.7%	44.6%	-%	101.3%	
Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant Items	109.6%	52.8%	46.9%	-%	71.0%	67.8%	113.7%	60.7%	44.6%	-%	101.3%	
Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes	109.6%	52.8%	46.9% 47.4% —	-%	71.0% 71.0%	67.8% 68.0%	113.7%	60.7%	44.6%	-% -%	101.3% 98.0%	75.8%
Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses	109.6%	52.8%	46.9% 47.4% — —	-% -%	71.0% 71.0% — —	67.8% 68.0% — —	113.7% 113.7% — —	60.7%	44.6% 44.6% — —	-% -%	101.3% 98.0% — —	75.8% _ _
Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments	109.6%	52.8%	46.9% 47.4% —	-%	71.0% 71.0%	67.8% 68.0%	113.7%	60.7%	44.6%	-% -%	98.0% 9.0%	75.8%
Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses	109.6%	52.8%	46.9% 47.4% — —	-% -%	71.0% 71.0% — —	67.8% 68.0% — — 2	113.7% 113.7% — —	60.7%	44.6% 44.6% — —	-% -%	101.3% 98.0% — —	75.8% - - (1)
Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses	109.6%	52.8%	46.9% 47.4% — —	-% -%	71.0% 71.0% — —	67.8% 68.0% — — 2	113.7% 113.7% — —	60.7%	44.6% 44.6% — —	-% -%	98.0% 9.0%	75.8% - - (1)
Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses Significant items	109.6%	52.8%	46.9% 47.4% — —	-% -%	71.0% 71.0% — —	67.8% 68.0% — — 2	113.7% 113.7% — —	60.7%	44.6% 44.6% — —	-% -%	98.0% 9.0%	75.8% - - (1)
Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses Significant items Costs of structural reform	109.6%	52.8%	46.9% 47.4% — —	-% -%	71.0% 71.0% — —	67.8% 68.0% — — 2	113.7% 113.7% — —	60.7%	44.6% 44.6% — —	-% -%	98.0% 9.0%	75.8% - - (1)
Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses Significant items Costs of structural reform Customer redress programmes	109.6%	52.8%	46.9% 47.4% — —	-% -%	71.0% 71.0% — —	67.8% 68.0% — — 2	113.7% 113.7% — —	60.7%	44.6% 44.6% — —	-% -%	98.0% 98.0% — — — (1)	75.8% - - (1)
Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses Significant items Costs of structural reform Customer redress programmes Disposals, acquisitions and investment in new businesses	109.6%	52.8%	46.9% 47.4% — —	-% -%	71.0% 71.0% — —	67.8% 68.0% — — 2	113.7% 113.7% — —	60.7%	44.6% 44.6% — —	-% -%	98.0% 98.0% — — — (1)	75.8% - - (1)
Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses Significant items Costs of structural reform Customer redress programmes Disposals, acquisitions and investment in new businesses Goodwill impairment	109.6%	52.8%	46.9% 47.4% — —	-% -%	71.0% 71.0% — —	67.8% 68.0% — — 2	113.7% 113.7% — —	60.7%	44.6% 44.6% — —	-% -%	101.3% 98.0% - (1) - - -	75.8%
Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses Significant items Costs of structural reform Customer redress programmes Disposals, acquisitions and investment in new businesses Goodwill impairment Restructuring and other related costs	109.6%	52.8%	46.9% 47.4% — —	-% -%	71.0% 71.0% — —	67.8% 68.0% — — 2	113.7% 113.7% — —	60.7%	44.6% 44.6% — —	-% -%	101.3% 98.0% ————————————————————————————————————	75.8% - - (1)
Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses Significant items Costs of structural reform Customer redress programmes Disposals, acquisitions and investment in new businesses Goodwill impairment	109.6%	52.8%	46.9% 47.4% — —	-% -%	71.0% 71.0% — —	67.8% 68.0% — — 2	113.7% 113.7% — —	60.7%	44.6% 44.6% — —	-% -%	101.3% 98.0% - (1) - - -	75.8%

Mainland China

_			Quarter ended 30 Sep	p 2019					Quarter ended 30 Jun	n 2019		
-	Retail		Global				Retail		Global			
	Banking		Banking	Global			Banking		Banking	Global		
	and Wealth	Commercial	and	Private	Corporate		and Wealth	Commercial	and	Private	Corporate	
	Management	Banking	Markets	Banking	Centre	Total	Management	Banking	Markets	Banking	Centre	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
Net interest income	100	151	153		2	406	103	155	149	J	15	422
Net fee income/(expense)	26	33	12	_	(1)	70	37	30	15	_	_	82
Net income from financial instruments held for trading or managed on a fair value basis	(8)	(11)	31	_	107	119	(8)	(13)	(14)	_	95	60
Net income from assets and liabilities of insurance businesses, including related derivatives, measured at	(0)	(11)	31	_	107	119	(0)	(15)	(14)	_	95	00
fair value through profit or loss	4	_	_	_	_	4	1	_	_	_	_	1
Changes in fair value of other financial instruments mandatorily measured at fair value through profit or	•	_	_	_	_	*		_	_	_	_	
loss	_	_	_	_	_	_	_	_	_	_	_	_
Other income	34	18	51	_	87	190	41	20	52	_	114	227
Net operating income before change in expected credit losses and other credit impairment charges	156	191	247	_	195	789	174	192	202	_	224	792
Change in expected credit losses and other credit impairment charges	(12)	(20)	(1)	_	133	(33)	(14)	(11)	(3)	_	224	(28)
Net operating income	144	171	246		195	756	160	181	199	_	224	764
	(185)	(97)	(98)		(146)	(527)	(178)	(100)	(101)		(159)	(539)
Total operating expenses	(77)	(38)	(40)	(1)	(168)	(323)	(74)	(40)	(40)	(1)	(169)	(323)
of which: staff expenses	(41)	74	148		49	229		81	98	(4)	65	225
Operating profit/(loss)		74		(1)			(18)	81		(1)		
Share of profit in associates and joint ventures	- (44)	- 74	-	- (4)	516	516	- (40)		-	- (4)	570	570
Profit/(loss) before tax	(41)	74	148	(1)	565	745	(18)	81	98	(1)	635	795
Significant items - Totals												
Revenue	_	_	1	_	_	1	_	_	_	_	_	_
ECL	_	_	_	_	_	_	_	_	_	_	_	_
Operating expenses	_	_	_	_	_	_	_	(1)	_	_	(1)	(2)
Share of profit in associates and joint ventures	_	_	_	_	_	_	_	(2)	_	_	-	(2)
_												
Palance shoot data	\$m	\$m	At 30 Sep 2019 \$m	\$m	\$m	\$m	\$m	\$m	At 30 Jun 2019 \$m	\$m	\$m	\$m
Balance sheet data Loans and advances to customers (gross)	9,825	17,513	13,977	9	1	41,325	9,987	18,725	14,223	11	- JIII	42,946
	9,752	17,313	13,953	9	1	41,024	9,915	18,532	14,199	11	_	42,657
Loans and advances to customers (net)				9								
Total external assets	11,448	19,786	25,605	9	47,292	104,140	11,591	20,880	24,864	11	50,437	107,783
Customer accounts	10,931	13,440	18,687	26	27	43,111	11,109	13,942	20,307	22	29	45,409
Income statement Metrics - Reported												
Cost efficiency ratio	118.6%	50.8%	39.7%	-%	74.9%	66.8%	102.3%	52.1%	50.0%	-%	71.0%	68.1%
Income Statement metrics - Adjusted as originally reported	440.5%	50.00/	20.00/		74.00/	55.00/	402.20/	F4 C0/	50.00/	0/	70.50/	67.00/
Adjusted cost efficiency ratio	118.6%	50.8%	39.8%	-%	74.9%	66.9%	102.3%	51.6%	50.0%	-%	70.5%	67.8%
Revenue												
Significant items												
Customer redress programmes	_	_	_	_	_	_	_	_	_	_	_	_
Disposals, acquisitions and investment in new businesses	_	_	_	_	_	_	_	_	_	_	_	_
Fair value movements on financial instruments	_	_	1	_	_	1	_	_	_	_	_	_
Restructuring and other related costs	_	_	_	_	-	_	_	-	-	_	_	_
Operating expenses Significant items												
Costs of structural reform												
	_	_	_	_	_	_	_	_	_	_	_	_
Customer redress programmes	_	_	_	_	_	_	_	_	_	_	_	_
Disposals, acquisitions and investment in new businesses	_	_	_	_	_	_	_	_	_	_	_	_
Goodwill impairment	-	-	-	_	-	-	_	_	-	_	_	
Restructuring and other related costs	-	-	-	_	-	-	_	(1)	-	_	(1)	(2)
Past service costs of guaranteed minimum pension benefits equalisation	-	-	-	_	-	-	_		-	_	_	
Settlements and provisions in connection with legal and regulatory matters	_	_	_	_	_	_	_	_	_	_	_	_

Mainland China

_			Quarter ended 31 Ma	r 2019					Year to date 31 Dec	2019		
	Retail		Global				Retail		Global			
	Banking		Banking	Global			Banking		Banking	Global		
	and Wealth	Commercial	and	Private	Corporate		and Wealth	Commercial	and	Private	Corporate	
	Management	Banking	Markets	Banking	Centre	Total	Management	Banking	Markets	Banking	Centre	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
Net interest income	101	157	149	-	19	426	404	609	591	-	45	1,649
Net fee income/(expense)	43	43	13	_	_	99	126	130	55	_	(2)	309
Net income from financial instruments held for trading or managed on a fair value basis	(7)	(13)	11	_	41	32	(28)	(46)	52	_	284	262
Net income from assets and liabilities of insurance businesses, including related derivatives, measured at	(*)	(13)	**		**	32	(20)	(40)	32		204	202
fair value through profit or loss	45	_	_	_	_	45	62	_	_	_	_	62
Changes in fair value of other financial instruments mandatorily measured at fair value through profit or												
loss	_	_	_	_	_	_	_	_	_	_	_	_
Other income	22	22	54	_	106	204	131	77	202	_	409	819
Net operating income before change in expected credit losses and other credit impairment charges	204	209	227		166	806	695	770	900		736	3,101
Change in expected credit losses and other credit impairment charges	(12)	(24)	(4)	_		(40)	(48)	(76)	(5)	_	-	(129)
Net operating income	192	185	223	_	166	766	647	694	895	_	736	2,972
Total operating expenses	(174)	(95)	(96)	(1)	(133)	(499)	(720)	(400)	(395)	(5)	(591)	(2,111)
of which: staff expenses	(73)	(39)	(40)	(1)	(159)	(311)	(299)	(154)	(154)	(1)	(666)	(1,274)
	18	90	127	(1)	33	267	(73)	294	500	(5)	145	861
Operating profit/(loss)												
Share of profit in associates and joint ventures	-	-	- 427	- (4)	461	461	(72)		-		2,016	2,016
Profit/(loss) before tax	18	90	127	(1)	494	728	(73)	294	500	(5)	2,161	2,877
Significant items - Totals	_	_	(1)	_	_	(1)	_	_			(1)	(1)
Revenue	_			_					_	_	(1)	(1)
ECL	_	_	-	_	-	_	_	_	_	-	_	_
Operating expenses	_	_	_	-	-	-	_	(1)	_	-	(5)	(6)
Share of profit in associates and joint ventures	_	_	_	_	-	_	_	-	_	_	_	_
_			At 31 Mar 2019	`					At 31 Dec 2019	2		
Balance sheet data	\$m	\$m		\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
			\$m		\$m —					şm q		
Loans and advances to customers (gross)	10,075 10,008	18,135	13,695 13,672	12 12	_	41,917 41,643	10,148 10,072	17,389 17,208	15,091 15,067	9	24 24	42,661 42,380
Loans and advances to customers (net)		17,951								9		
Total external assets	11,647	20,467	26,071	12	47,873	106,070	11,867	19,655	28,028	9	51,156	110,715
Customer accounts	11,006	12,918	17,833	21	30	41,808	11,814	15,283	21,170	28	28	48,323
to the state of th												
Income statement Metrics - Reported	05.20/	45 50/	42.20/		00.40/	C4 00/	402.50/	54.00/	43.00/	2/	00.30/	50.40/
Cost efficiency ratio	85.3%	45.5%	42.3%	-%	80.1%	61.9%	103.6%	51.9%	43.9%	-%	80.3%	68.1%
to a construction of the state												
Income Statement metrics - Adjusted as originally reported	05.20/	45 50/	42.40/		00.40/	C4 00/	402.50/	E4 00/	43.00/	2/	70.5%	67.00/
Adjusted cost efficiency ratio	85.3%	45.5%	42.1%	-%	80.1%	61.8%	103.6%	51.8%	43.9%	-%	79.5%	67.9%
Revenue												
Significant items												
Customer redress programmes											_	
Disposals, acquisitions and investment in new businesses	_	_	_	_	_	_	_	_	_	_	_	_
	_	_		_	_		_	_	_	_		
Fair value movements on financial instruments	_	_	(1)	_	_	(1)	_	_	_	_	(1)	(1)
Restructuring and other related costs	_	_	_	_	_	_	_	_	_	_	_	_
Operating expenses												
Significant items												
Costs of structural reform	_	_	_	_	_	_	_	_	_	_	_	_
Customer redress programmes	_	_	_	_	_	_		_	_	_	_	_
	_	_	_	_	_	_		_	_	_	_	_
Disposals, acquisitions and investment in new businesses	_	_	_	_	_	_	_	_	_	_	_	_
Goodwill impairment	_	_	_	_	_	_	_	(1)	_	_		-
Restructuring and other related costs	_	_	_	_	_	_	_	(1)	_	_	(5)	(6)
Past service costs of guaranteed minimum pension benefits equalisation	_	_	_	_	_	_	_	-	_	_		_
Settlements and provisions in connection with legal and regulatory matters	_	-	_	_	_	_	_	_	_	_	_	_

Middle East and North Africa

			Quarter ended 31 Ma	ır 2020					Quarter ended 31 De	r 2019		
	Retail		Global			_	Retail		Global			
	Banking		Banking	Global			Banking		Banking	Global		
	and Wealth	Commercial	and	Private	Corporate		and Wealth	Commercial	and	Private	Corporate	
	Management	Banking	Markets	Banking	Centre	Total	Management	Banking	Markets	Banking	Centre	Total
						\$m		\$m				\$m
No. 5 Technology (Control of Control of Cont	\$m 148	\$m 106	\$m 124	\$m —	\$m 16	394	\$m 150	109	\$m 125	\$m —	\$m 48	432
Net interest income				_								
Net fee income/(expense)	56	49	72	-	(1)	176	64	39	94	_	(4)	193
Net income from financial instruments held for trading or managed on a fair value basis	19	9	53	_	15	96	13	10	60	-	(7)	76
Net income from assets and liabilities of insurance businesses, including related derivatives, measured at												
fair value through profit or loss	_	_	_	_	-	-	_	-	_	_	-	_
Changes in fair value of other financial instruments mandatorily measured at fair value through profit or												
loss	_	_	(3)	_	(3)	(6)	_	_	_	_	1	1
Other income	4	_	2	_	24	30	5	_	9	_	48	62
Net operating income before change in expected credit losses and other credit impairment charges	227	164	248	-	51	690	232	158	288	_	86	764
Change in expected credit losses and other credit impairment charges	(50)	(142)	(140)	_	(1)	(333)	(7)	(42)	(3)	_	_	(52)
Net operating income	177	22	108	-	50	357	225	116	285	-	86	712
Total operating expenses	(170)	(80)	(100)	_	(19)	(369)	(187)	(191)	(107)	(2)	(10)	(497)
of which: staff expenses	(57)	(31)	(31)	(3)	(71)	(193)	(61)	(34)	(32)	(3)	(71)	(201)
Operating profit/(loss)	7	(58)	8	-	31	(12)	38	(75)	178	(2)	76	215
Share of profit in associates and joint ventures	_	\- <u>-</u>		_	56	56	_	_	_	_	71	71
Profit/(loss) before tax	7	(58)	8		87	44	38	(75)	178	(2)	147	286
	-	(/	•			-	**	()		(-)		
Significant items - Totals												
Revenue	_	_	1	_	_	1	_	_			_	_
							_		_	_		_
ECL	-	_		-	-			_	_	_	_	
Operating expenses	_	-	-	-	-	_	(2)	(99)	(1)	-	(2)	(104)
Share of profit in associates and joint ventures	-	_	-	-	-	_	-	_	-	_	_	_
			At 31 Mar 2020	1		_			At 31 Dec 2019			
Balance sheet data	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
		12.400	12,774	_	_	31.273	6.217	11.829	11.909	_	_	29.955
Loans and advances to customers (gross)	6,099	12,400	12,774 12,526	Ξ	Ξ	31,273	6,217 5,918	11,829 10.860	11,909	_	_	29,955 28 556
Loans and advances to customers (gross) Loans and advances to customers (net)	6,099 5,776	11,349	12,526	_	_	31,273 29,651	5,918	10,860	11,778	_	_	28,556
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets	6,099 5,776 5,965	11,349 12,492	12,526 17,817	_ 3	_ 27,533	31,273 29,651 63,810	5,918 6,092	10,860 11,952	11,778 15,753	_ 3	 28,062	28,556 61,862
Loans and advances to customers (gross) Loans and advances to customers (net)	6,099 5,776	11,349	12,526	_	_	31,273 29,651	5,918	10,860	11,778	_	_	28,556
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts	6,099 5,776 5,965	11,349 12,492	12,526 17,817	_ 3	_ 27,533	31,273 29,651 63,810	5,918 6,092	10,860 11,952	11,778 15,753	_ 3	 28,062	28,556 61,862
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income statement Metrics - Reported	6,099 5,776 5,965 18,967	11,349 12,492 8,986	12,526 17,817 12,599	- 3 -		31,273 29,651 63,810 40,553	5,918 6,092 18,467	10,860 11,952 8,863	11,778 15,753 10,795	- 3 -	28,062 1	28,556 61,862 38,126
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts	6,099 5,776 5,965	11,349 12,492	12,526 17,817	_ 3	_ 27,533	31,273 29,651 63,810	5,918 6,092	10,860 11,952	11,778 15,753	_ 3	 28,062	28,556 61,862
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income statement Metrics - Reported Cost efficiency ratio	6,099 5,776 5,965 18,967	11,349 12,492 8,986	12,526 17,817 12,599	- 3 -		31,273 29,651 63,810 40,553	5,918 6,092 18,467	10,860 11,952 8,863	11,778 15,753 10,795	- 3 -	28,062 1	28,556 61,862 38,126
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported	6,099 5,776 5,965 18,967	11,349 12,492 8,986 48.8%	12,526 17,817 12,599 40.3%	- 3 - -%	 27,533 1 37.3%	31,273 29,651 63,810 40,553 53.5%	5,918 6,092 18,467 81.4%	10,860 11,952 8,863 120.9%	11,778 15,753 10,795 37.2%	- 3 - -%	28,062 1	28,556 61,862 38,126 65.3%
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income statement Metrics - Reported Cost efficiency ratio	6,099 5,776 5,965 18,967	11,349 12,492 8,986	12,526 17,817 12,599	- 3 -		31,273 29,651 63,810 40,553	5,918 6,092 18,467	10,860 11,952 8,863	11,778 15,753 10,795	- 3 -	28,062 1	28,556 61,862 38,126
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio	6,099 5,776 5,965 18,967	11,349 12,492 8,986 48.8%	12,526 17,817 12,599 40.3%	- 3 - -%	 27,533 1 37.3%	31,273 29,651 63,810 40,553 53.5%	5,918 6,092 18,467 81.4%	10,860 11,952 8,863 120.9%	11,778 15,753 10,795 37.2%	- 3 - -%	28,062 1	28,556 61,862 38,126 65.3%
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue	6,099 5,776 5,965 18,967	11,349 12,492 8,986 48.8%	12,526 17,817 12,599 40.3%	- 3 - -%	 27,533 1 37.3%	31,273 29,651 63,810 40,553 53.5%	5,918 6,092 18,467 81.4%	10,860 11,952 8,863 120.9%	11,778 15,753 10,795 37.2%	- 3 - -%	28,062 1	28,556 61,862 38,126 65.3%
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items	6,099 5,776 5,965 18,967	11,349 12,492 8,986 48.8%	12,526 17,817 12,599 40.3%	- 3 - -%	 27,533 1 37.3%	31,273 29,651 63,810 40,553 53.5%	5,918 6,092 18,467 81.4%	10,860 11,952 8,863 120.9%	11,778 15,753 10,795 37.2%	- 3 - -%	28,062 1	28,556 61,862 38,126 65.3%
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue	6,099 5,776 5,965 18,967	11,349 12,492 8,986 48.8%	12,526 17,817 12,599 40.3%	- 3 - -%	 27,533 1 37.3%	31,273 29,651 63,810 40,553 53.5%	5,918 6,092 18,467 81.4%	10,860 11,952 8,863 120.9%	11,778 15,753 10,795 37.2%	- 3 - -%	28,062 1	28,556 61,862 38,126 65.3%
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items	6,099 5,776 5,865 18,967 74.9%	11,349 12,492 8,986 48.8%	12,526 17,817 12,599 40.3% 40.5%	- 3 - -%	27,533 1 37.3%	31,273 29,651 63,810 40,553 53.5%	5,918 6,092 18,467 81,4% 80,5%	10,860 11,952 8,863 120.9% 58.2%	11,778 15,753 10,795 37.2%	- 3 - -%	28,062 1	28,556 61,862 38,126 65.3%
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes	6,099 5,776 5,865 18,967 74.9%	11,349 12,492 8,986 48.8%	12,526 17,817 12,599 40.3% 40.5%	- 3 - -%	27,533 1 37.3%	31,273 29,651 63,810 40,553 53.5%	5,918 6,092 18,467 81,4% 80,5%	10,860 11,952 8,863 120.9% 58.2%	11,778 15,753 10,795 37.2%	- 3 - -%	28,062 1	28,556 61,862 38,126 65.3%
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses	6,099 5,776 5,865 18,967 74.9%	11,349 12,492 8,986 48.8% 48.8%	12,526 17,817 12,599 40.3% 40.5%		27,533 1 37.3% 37.3%	31,273 29,651 63,810 40,553 53.5%	5,918 6,092 18,467 81,4% 80,5%	10,860 11,952 8,863 120,9% 58.2%	11,778 15,753 10,795 37.2%		28,062 1 11.6% 9.3%	28,556 61,862 38,126 65.3% 51.6%
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs	6,099 5,776 5,865 18,967 74.9%	11,349 12,492 8,986 48.8% 48.8%	12,526 17,817 12,599 40.3% 40.5%		27,533 1 37.3% 37.3%	31,273 29,651 63,810 40,553 53.5% 53.6%	5,918 6,092 18,467 81,4% 80,5%	10,860 11,952 8,863 120,9% 58.2%	11,778 15,753 10,795 37.2%		28,062 1 11.6% 9.3%	28,556 61,862 38,126 65.3% 51.6%
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses	6,099 5,776 5,865 18,967 74.9%	11,349 12,492 8,986 48.8% 48.8%	12,526 17,817 12,599 40.3% 40.5%		27,533 1 37.3% 37.3%	31,273 29,651 63,810 40,553 53.5% 53.6%	5,918 6,092 18,467 81,4% 80,5%	10,860 11,952 8,863 120,9% 58.2%	11,778 15,753 10,795 37.2%		28,062 1 11.6% 9.3%	28,556 61,862 38,126 65.3% 51.6%
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses Significant items	6,099 5,776 5,865 18,967 74.9%	11,349 12,492 8,986 48.8% 48.8%	12,526 17,817 12,599 40.3% 40.5%		27,533 1 37.3% 37.3%	31,273 29,651 63,810 40,553 53.5% 53.6%	5,918 6,092 18,467 81,4% 80,5%	10,860 11,952 8,863 120,9% 58.2%	11,778 15,753 10,795 37.2%		28,062 1 11.6% 9.3%	28,556 61,862 38,126 65.3% 51.6%
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses Significant items Costs of structural reform	6,099 5,776 5,865 18,967 74.9%	11,349 12,492 8,986 48.8% 48.8%	12,526 17,817 12,599 40.3% 40.5%		27,533 1 37.3% 37.3%	31,273 29,651 63,810 40,553 53.5% 53.6%	5,918 6,092 18,467 81,496 80,5%	10,860 11,952 8,863 120,9% 58.2%	11,778 15,753 10,795 37.2%		28,062 1 11.6% 9.3%	28,556 61,862 38,126 65.3% 51.6%
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses Significant items Costs of structural reform Customer redress programmes	6,099 5,776 5,865 18,967 74.9%	11,349 12,492 8,986 48.8% 48.8%	12,526 17,817 12,599 40.3% 40.5%		27,533 1 37.3% 37.3%	31,273 29,651 63,810 40,553 53.5% 53.6%	5,918 6,092 18,467 81,4% 80,5%	10,860 11,952 8,863 120.9% 58.2%	11,778 15,753 10,795 37.2%		28,062 1 11.6% 9.3%	28,556 61,862 38,126 65,3% 51,6%
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Significant items Costs of structural reform Customer redress programmes Disposals, acquisitions and investment in new businesses	6,099 5,776 5,865 18,967 74.9%	11,349 12,492 8,986 48.8% 48.8%	12,526 17,817 12,599 40.3% 40.5%		27,533 1 37.3% 37.3%	31,273 29,651 63,810 40,553 53.5% 53.6%	5,918 6,092 18,467 81,496 80,5%	10,860 11,952 8,863 120,9% 58.2%	11,778 15,753 10,795 37.2%		28,062 1 11.6% 9.3%	28,556 61,862 38,126 65.3% 51.6%
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer refores programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses Significant items Costs of structural reform Customer refores programmes	6,099 5,776 5,865 18,967 74.9%	11,349 12,492 8,986 48.8% 48.8%	12,526 17,817 12,599 40.3% 40.5%		27,533 1 37,3% 37,3%	31,273 29,651 63,810 40,553 53.5% 53.6%	5,918 6,092 18,467 81,496 80,5%	10,860 11,952 8,863 120.9% 58.2%	11,778 15,753 10,795 37.2%		28,062 1 11.6% 9.3%	28,556 61,862 38,126 65,3% 51,6%
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Significant items Costs of structural reform Customer redress programmes Disposals, acquisitions and investment in new businesses	6,099 5,776 5,865 18,967 74.9%	11,349 12,492 8,986 48.8% 48.8%	12,526 17,817 12,599 40.3% 40.5%		27,533 1 37.3% 37.3%	31,273 29,651 63,810 40,553 53.5% 53.6%	5,918 6,092 18,467 81,496 80,5%	10,860 11,952 8,863 120.9% 58.2%	11,778 15,753 10,795 37.2% 36.8%		28,062 1 11.6% 9.3%	28,556 61,862 38,126 65.3% 51.6%
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses Significant items Costs of structural reform Customer redress programmes Disposals, acquisitions and investment in new businesses Goodwill impositions and investment in new businesses Goodwill impositions and investment in new businesses Goodwill impairment	6,099 5,776 5,865 18,967 74.9%	11,349 12,492 8,986 48.8% 48.8%	12,526 17,817 12,599 40.3% 40.5%		27,533 1 37,3% 37,3%	31,273 29,651 63,810 40,553 53.5% 53.6%	5,918 6,092 18,467 81,4% 80,5%	10,860 11,952 8,863 120.9% 58.2%	11,778 15,753 10,795 37.2%		28,062 1 11.6% 9.3%	28,556 61,862 38,126 65,3% 51,6%
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses Significant items Costs of structural reform Customer redress programmes Disposals, acquisitions and investment in new businesses Goodwill impairment Disposals, acquisitions and investment in new businesses Goodwill impairment Past service costs of guaranteed minimum pension benefits equalisation	6,099 5,776 5,865 18,967 74.9%	11,349 12,492 8,986 48.8% 48.8% — — — — — — — — — — — — — — — — —	12,526 17,817 12,599 40.3% 40.5%		27,533 1 37,3% 37,3%	31,273 29,651 63,810 40,553 53.5% 53.6%	5,918 6,092 18,467 81,496 80,5%	10,860 11,952 8,863 120.9% 58.2%	11,778 15,753 10,795 37.2% 36.8%	-% -% -% -%	28,062 1 11.6% 9.3%	28,556 61,862 38,126 65.3% 51.6%

Middle East and North Africa

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			Quarter ended 30 Se	p 2019					Quarter ended 30 Ju	n 2019		
	Retail		Global				Retail		Global			
	Banking		Banking	Global			Banking		Banking	Global		
	and Wealth	Commercial	and	Private	Corporate		and Wealth	Commercial	and	Private	Corporate	
	Management	Banking	Markets	Banking	Centre	Total	Management	Banking	Markets	Banking	Centre	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	Şm	\$m	\$m	\$m	Şm
Net interest income	156	115	147	- Jiii	34	452	156	112	145	J	47	460
Net fee income/(expense)	51	45	66	5	(2)	165	55	43	66	4	(1)	167
Net income from financial instruments held for trading or managed on a fair value basis	15	9	51	_	2	77	15	9	53	_	(7)	70
Net income from assets and liabilities of insurance businesses, including related derivatives, measured at												
fair value through profit or loss	_	_	_	_	-	-	_	-	_	_	-	_
Changes in fair value of other financial instruments mandatorily measured at fair value through profit or												
loss	_	_	(1)	-	-	(1)	-	-	2	-	_	2
Other income	3	(1)	2		7	11	2	1	3	_	835	841
Net operating income before change in expected credit losses and other credit impairment charges	225	168	265	5	41	704	228	165	269	4	874	1,540
Change in expected credit losses and other credit impairment charges	(14)	2	(3)	_	(1)	(16)	(4)	(40)	1	_	_	(43)
Net operating income	211	170	262	5	40	688	224	125	270	4	874	1,497
Total operating expenses	(170)	(86)	(91)	(3)	(8)	(358)	(156)	(73)	(86)	(3)	(31)	(349)
of which: staff expenses	(54)	(31)	(30)	(3)	(70)	(188)	(55)	(32)	(34)	(3)	(72)	(196)
Operating profit/(loss)	41	84	171	2	32	330	68	52	184	1	843	1,148
Share of profit in associates and joint ventures	_	_	_	_	(24)	(24)	_	_	_	_	122	122
Profit/(loss) before tax	41	84	171	2	8	306	68	52	184	1	965	1,270
-	7.		1/1			300			204		303	1,270
Significant items - Totals												
Revenue	_	_			_	_	_	_	_		828	828
	_	_	_	_						_		
ECL		_	_	_	_	_	_	-	_	_	-	_
Operating expenses	(1)	_	_	_	(2)	(3)	(1)	_	(1)	_	(2)	(4)
Share of profit in associates and joint ventures	_	_	_	_	_	_	-	_	_	_	_	_
<u>-</u>												
<u>-</u>			At 30 Sep 2019						At 30 Jun 2019)		
Balance sheet data	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
Loans and advances to customers (gross)	6,180	11,916	11,523	_	_	29,619	6,184	11,933	11,925	_	_	30,042
Loans and advances to customers (net)	5,807	10,874	11,409	_	_	28,090	5,808	10,893	11,808	_	_	28,509
Total external assets	5,957	11,934	15,178	3	25,439	58,511	5,952	11,986	15,575	2	25,496	59,011
Customer accounts	18,340	8,074	10,353	_		36,767	18,179	8,014	10,400	_		36,593
	,- :-	-,	,			/	,	-,	,			,
Income statement Metrics - Reported												
Cost efficiency ratio	75.6%	51.2%	34.3%	60.0%	19.5%	50.9%	67.7%	44.2%	32.0%	75.0%	3.5%	22.6%
Cost efficiency ratio	73.0%	31.270	34.370	60.0%	19.5%	30.9%	67.770	44.270	32.0%	75.0%	3.3%	22.070
to a contract of the contract												
Income Statement metrics - Adjusted as originally reported												
Adjusted cost efficiency ratio	75.1%	51.2%	34.3%	60.0%	14.6%	50.4%	67.2%	44.2%	31.6%	75.0%	63.0%	48.2%
Revenue												
Significant items												
Customer redress programmes	_	-	-	-	-	-	_	-	-	-	-	_
Disposals, acquisitions and investment in new businesses	_	_	_	_	_	_	_	_	_	_	828	828
Fair value movements on financial instruments	_	_	_	_	_	_	_	_	_	_	_	_
Restructuring and other related costs	_	_	_	_	_	_	_	_	_	_	_	_
Operating expenses												
Significant items												
Costs of structural reform	_	_	_	_	_	_	_	_	_	_	_	_
Customer redress programmes	_	_	_	_	_	_	_	_	_	_	_	_
	_	_	_	_		_		_	_	_	_	_
Disposals, acquisitions and investment in new businesses	_	_	_	_		_	_	_	_	_	_	
Goodwill impairment	_	_	_	_	-	-	-	-	_	_	_	-
Past service costs of guaranteed minimum pension benefits equalisation		_	-	_	-	_	_	-	_	_	-	_
Restructuring and other related costs	(1)	_	_	_	(2)	(3)	(1)	_	(1)	-	(2)	(4)
Settlements and provisions in connection with legal and regulatory matters	_	_	-	_	-	_	_	-	_	-	_	_

Middle East and North Africa

			Quarter ended 31 Ma	r 2019					Year to date 31 Dec	2019		
	Retail		Global				Retail		Global			
	Banking		Banking	Global			Banking		Banking	Global		
	and Wealth	Commercial	and	Private	Corporate		and Wealth	Commercial	and	Private	Corporate	
	Management	Banking	Markets	Banking	Centre	Total	Management	Banking	Markets	Banking	Centre	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
Net interest income	151	123	153	_	10	437	613	459	570	-	139	1,781
Net fee income/(expense)	48	46	63	4	(1)	160	218	173	289	13	(8)	685
Net income from financial instruments held for trading or managed on a fair value basis	14	11	61	_	18	104	57	39	225	-	6	327
Net income from assets and liabilities of insurance businesses, including related derivatives, measured at												
fair value through profit or loss	_	-	-	-	-	-	-	-	-	_	-	-
Changes in fair value of other financial instruments mandatorily measured at fair value through profit or												
loss	_	-	(2)	_	1	(1)	_	-	(1)	_	2	1
Other income	3	_	_	_	(1)	2	13	_	14	_	889	916
Net operating income before change in expected credit losses and other credit impairment charges	216	180	275	4	27	702	901	671	1,097	13	1,028	3,710
Change in expected credit losses and other credit impairment charges	(19)	14	-	_	(1)	(6)	(44)	(66)	(5)	_	(2)	(117)
Net operating income	197	194	275	4	26	696	857	605	1,092	13	1,026	3,593
Total operating expenses	(156)	(79)	(85)	(3)	(22)	(345)	(669)	(429)	(369)	(11)	(71)	(1,549)
of which: staff expenses	(54)	(31)	(32)	(3)	(76)	(196)	(224)	(128)	(128)	(12)	(289)	(781)
Operating profit/(loss)	41	115	190	1	4	351	188	176	723	2	955	2,044
Share of profit in associates and joint ventures	_	_	-	_	114	114	_	_	_	_	283	283
Profit/(loss) before tax	41	115	190	1	118	465	188	176	723	2	1,238	2,327
Significant items - Totals												
Revenue	_	_	_	_	_	_	_	_	_	_	828	828
ECL	_	_	_	_	_	_	_	_	_	_	_	_
Operating expenses	_	_	(1)	_	_	(1)	(4)	(99)	(3)	_	(6)	(112)
Share of profit in associates and joint ventures	_	_	-	_	_	-	-	(/	-	_	_	(,
·			At 31 Mar 2019						At 31 Dec 2019			
			AL 51 IVIdI 2019									
Balance sheet data	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
Balance sheet data Loans and advances to customers (gross)	\$m 6,190	\$m 10,955			\$m —	\$m 29,336	\$m 6,217	\$m 11,829			\$m —	\$m 29,955
			\$m	\$m					\$m	\$m		
Loans and advances to customers (gross)	6,190	10,955	\$m 12,191	\$m —	-	29,336	6,217	11,829	\$m 11,909	\$m —	-	29,955
Loans and advances to customers (gross) Loans and advances to customers (net)	6,190 5,798	10,955 9,948	\$m 12,191 12,077	\$m _ _	_	29,336 27,823	6,217 5,918	11,829 10,860	\$m 11,909 11,778	\$m _ _	_	29,955 28,556
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets	6,190 5,798 5,933	10,955 9,948 10,929	\$m 12,191 12,077 16,277	\$m - - 3	 21,944	29,336 27,823 55,086	6,217 5,918 6,092	11,829 10,860 11,952	\$m 11,909 11,778 15,753	\$m - 3	 28,062	29,955 28,556 61,862
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets	6,190 5,798 5,933	10,955 9,948 10,929	\$m 12,191 12,077 16,277	\$m - - 3	 21,944	29,336 27,823 55,086	6,217 5,918 6,092	11,829 10,860 11,952	\$m 11,909 11,778 15,753	\$m - 3	 28,062	29,955 28,556 61,862
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts	6,190 5,798 5,933	10,955 9,948 10,929	\$m 12,191 12,077 16,277	\$m - - 3	 21,944	29,336 27,823 55,086	6,217 5,918 6,092	11,829 10,860 11,952	\$m 11,909 11,778 15,753	\$m - 3	 28,062	29,955 28,556 61,862
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income statement Metrics - Reported	6,190 5,798 5,933 18,219	10,955 9,948 10,929 7,756	\$m 12,191 12,077 16,277 9,966	\$m 3 		29,336 27,823 55,086 35,941	6,217 5,918 6,092 18,467	11,829 10,860 11,952 8,863	\$m 11,909 11,778 15,753 10,795	\$m 3 	28,062 1	29,955 28,556 61,862 38,126
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income statement Metrics - Reported	6,190 5,798 5,933 18,219	10,955 9,948 10,929 7,756	\$m 12,191 12,077 16,277 9,966	\$m 3 		29,336 27,823 55,086 35,941	6,217 5,918 6,092 18,467	11,829 10,860 11,952 8,863	\$m 11,909 11,778 15,753 10,795	\$m 3 	28,062 1	29,955 28,556 61,862 38,126
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income statement Metrics - Reported Cost efficiency ratio	6,190 5,798 5,933 18,219	10,955 9,948 10,929 7,756	\$m 12,191 12,077 16,277 9,966	\$m 3 		29,336 27,823 55,086 35,941	6,217 5,918 6,092 18,467	11,829 10,860 11,952 8,863	\$m 11,909 11,778 15,753 10,795	\$m 3 	28,062 1	29,955 28,556 61,862 38,126
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported	6,190 5,798 5,933 18,219	10,955 9,948 10,929 7,756 43.9%	Sm 12,191 12,077 16,277 9,966	\$m 3 75.0%		29,336 27,823 55,086 35,941 49.1%	6,217 5,918 6,092 18,467 74.3%	11,829 10,860 11,952 8,863	\$m 11,909 11,778 15,753 10,795	\$m - - 3 - 84.6%		29,955 28,556 61,862 38,126 41.8%
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported	6,190 5,798 5,933 18,219	10,955 9,948 10,929 7,756 43.9%	Sm 12,191 12,077 16,277 9,966	\$m 3 75.0%		29,336 27,823 55,086 35,941 49.1%	6,217 5,918 6,092 18,467 74.3%	11,829 10,860 11,952 8,863	\$m 11,909 11,778 15,753 10,795	\$m - - 3 - 84.6%		29,955 28,556 61,862 38,126 41.8%
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio	6,190 5,798 5,933 18,219	10,955 9,948 10,929 7,756 43.9%	Sm 12,191 12,077 16,277 9,966	\$m 3 75.0%		29,336 27,823 55,086 35,941 49.1%	6,217 5,918 6,092 18,467 74.3%	11,829 10,860 11,952 8,863	\$m 11,909 11,778 15,753 10,795	\$m - - 3 - 84.6%		29,955 28,556 61,862 38,126 41.8%
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue	6,190 5,798 5,933 18,219	10,955 9,948 10,929 7,756 43.9%	Sm 12,191 12,077 16,277 9,966	\$m 3 75.0%		29,336 27,823 55,086 35,941 49.1%	6,217 5,918 6,092 18,467 74.3%	11,829 10,860 11,952 8,863	\$m 11,909 11,778 15,753 10,795	\$m - - 3 - 84.6%		29,955 28,556 61,862 38,126 41.8%
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items	6,190 5,798 5,933 18,219	10,955 9,948 10,929 7,756 43.9%	Sm 12,191 12,077 16,277 9,966	\$m 3 75.0%		29,336 27,823 55,086 35,941 49.1%	6,217 5,918 6,092 18,467 74.3%	11,829 10,860 11,952 8,863	\$m 11,909 11,778 15,753 10,795	\$m - - 3 - 84.6%	28,062 1 6.9%	29,955 28,556 61,862 38,126 41.8%
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes	6,190 5,798 5,933 18,219	10,955 9,948 10,929 7,756 43.9%	Sm 12,191 12,077 16,277 9,966	\$m 3 75.0%	21,944 - 81.5% 81.5%	29,336 27,823 55,086 35,941 49.1%	6,217 5,918 6,092 18,467 74.3%	11,829 10,860 11,952 8,863 63.9% 49.2%	\$m 11,909 11,778 15,753 10,795	\$m - - 3 - 84.6%	28,062 1 6.9%	29,955 28,556 61,862 38,126 41.8%
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses	6,190 5,798 5,933 18,219	10,955 9,948 10,929 7,756 43.9%	Sm 12,191 12,077 16,277 9,966 30.9%	5m 3 75.0% 75.0%	21,944 - 81.5% 81.5%	29,336 27,823 55,086 35,941 49.1%	6,217 5,918 6,092 18,467 74.3%	11,829 10,860 11,952 8,863 63.9% 49.2%	\$m 11,909 11,778 15,753 10,795	5m 3 84.6% 84.6%		29,955 28,556 61,862 38,126 41.8% 49.9%
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs	6,190 5,798 5,933 18,219	10,955 9,948 10,929 7,756 43.9%	Sm 12,191 12,077 16,277 9,966 30.9%	5m 3 75.0% 75.0%	21,944 21,944 81.5% 81.5%	29,336 27,823 55,086 35,941 49.1%	6,217 5,918 6,092 18,467 74.3% 73.8%	11,829 10,860 11,952 8,863 63.9% 49.2%	\$m 11,909 11,778 15,753 10,795	5m 3 84.6% 84.6%	28,062 1 6.9% 32.5%	29,955 28,556 61,862 38,126 41.8% 49,9%
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses	6,190 5,798 5,933 18,219	10,955 9,948 10,929 7,756 43.9%	Sm 12,191 12,077 16,277 9,966 30.9%	5m 3 75.0% 75.0%	21,944 21,944 81.5% 81.5%	29,336 27,823 55,086 35,941 49.1%	6,217 5,918 6,092 18,467 74.3% 73.8%	11,829 10,860 11,952 8,863 63.9% 49.2%	\$m 11,909 11,778 15,753 10,795	5m 3 84.6% 84.6%	28,062 1 6.9% 32.5%	29,955 28,556 61,862 38,126 41.8% 49,9%
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Dispossia, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses Significant items	6,190 5,798 5,933 18,219	10,955 9,948 10,929 7,756 43.9%	Sm 12,191 12,077 16,277 9,966 30.9%	5m 3 75.0% 75.0%	21,944 21,944 81.5% 81.5%	29,336 27,823 55,086 35,941 49.1%	6,217 5,918 6,092 18,467 74.3% 73.8%	11,829 10,860 11,952 8,863 63.9% 49.2%	\$m 11,909 11,778 15,753 10,795	5m 3 84.6% 84.6%	28,062 1 6.9% 32.5%	29,955 28,556 61,862 38,126 41.8% 49.9%
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses Significant items Costs of structural reform	6,190 5,798 5,933 18,219	10,955 9,948 10,929 7,756 43.9%	Sm 12,191 12,077 16,277 9,966 30.9%	5m 3 75.0% 75.0%	21,944 21,944 81.5% 81.5%	29,336 27,823 55,086 35,941 49.1%	6,217 5,918 6,092 18,467 74.3% 73.8%	11,829 10,860 11,952 8,863 63.9% 49.2%	\$m 11,909 11,778 15,753 10,795	5m 3 84.6% 84.6%	28,062 1 6.9% 32.5%	29,955 28,556 61,862 38,126 41.8% 49,9%
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer refers programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses Significant items Costs of structural reform Customer referse programmes	6,190 5,798 5,933 18,219	10,955 9,948 10,929 7,756 43.9%	Sm 12,191 12,077 16,277 9,966 30.9%	5m 3 75.0% 75.0%	21,944 21,944 81.5% 81.5%	29,336 27,823 55,086 35,941 49.1%	6,217 5,918 6,092 18,467 74.3% 73.8%	11,829 10,860 11,952 8,863 63,9% 49,2%	\$m 11,909 11,778 15,753 10,795	5m 3 84.6% 84.6%	28,062 1 6.9% 32.5%	29,955 28,556 61,862 38,126 41.8% 49.9% — 828 — — —
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Significant items Costs of structural reform Customer redress programmes Disposals, acquisitions and investment in new businesses	6,190 5,798 5,933 18,219	10,955 9,948 10,929 7,756 43.9%	Sm 12,191 12,077 16,277 9,966 30.9%	5m 3 75.0% 75.0%	21,944 21,944 81.5% 81.5%	29,336 27,823 55,086 35,941 49.1%	6,217 5,918 6,092 18,467 74.3% 73.8%	11,829 10,860 11,952 8,863 63.9% 49.2%	\$m 11,909 11,778 15,753 10,795	5m 3 84.6% 84.6%	28,062 1 6.9% 32.5%	29,955 28,556 61,862 38,126 41.8% 49.9%
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses Significant items Costs of structural reform Customer redress programmes Disposals, acquisitions and investment in new businesses Goodwill limpairment	6,190 5,798 5,933 18,219	10,955 9,948 10,929 7,756 43.9%	Sm 12,191 12,077 16,277 9,966 30.9%	5m 3 75.0% 75.0%	21,944 21,944 81.5% 81.5%	29,336 27,823 55,086 35,941 49.1%	6,217 5,918 6,092 18,467 74.3% 73.8%	11,829 10,860 11,952 8,863 63,9% 49,2%	\$m 11,909 11,778 15,753 10,795	5m 3 84.6% 84.6%	28,062 1 6.9% 32.5%	29,955 28,556 61,862 38,126 41.8% 49.9% — 828 — — —
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses Significant items Costs of structural reform Customer redress programmes Disposals, acquisitions and investment in new businesses Goodwill impairment Disposals, acquisitions and investment in new businesses Goodwill impairment Past service costs of guaranteed minimum pension benefits equalisation	6,190 5,798 5,933 18,219	10,955 9,948 10,929 7,756 43.9%	Sm 12,191 12,077 16,277 9,966 30.9% 30.5%	5m 3 75.0% 75.0%	21,944 21,944 81.5% 81.5%	29,336 27,823 55,086 35,941 49,1% 49,0%	6,217 5,918 6,092 18,467 74.3% 73.8%	11,829 10,860 11,952 8,863 63.9% 49.2%	5m 11,909 11,778 15,753 10,795 33.6% 33.4%	5m 3 84.6% 84.6%	28,062 1 6.9% 32.5%	29,955 28,556 61,862 38,126 41.8% 49.9%
Loans and advances to customers (gross) Loans and advances to customers (net) Total external assets Customer accounts Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses Significant items Costs of structural reform Customer redress programmes Disposals, acquisitions and investment in new businesses Goodwill limpairment	6,190 5,798 5,933 18,219	10,955 9,948 10,929 7,756 43.9%	Sm 12,191 12,077 16,277 9,966 30.9% 30.5%	5m 3 75.0% 75.0%	21,944 21,944 81.5% 81.5%	29,336 27,823 55,086 35,941 49.1%	6,217 5,918 6,092 18,467 74.3% 73.8%	11,829 10,860 11,952 8,863 63.9% 49.2%	\$m 11,909 11,778 15,753 10,795	5m 3 84.6% 84.6%	28,062 1 6.9% 32.5%	29,955 28,556 61,862 38,126 41.8% 49.9% — 828 — — (97)

North America

			Quarter ended 31 Ma	ır 2020					Quarter ended 31 De	ec 2019		
	Retail		Global				Retail		Global			
	Banking		Banking	Global			Banking		Banking	Global		
	and Wealth	Commercial	and	Private	Corporate		and Wealth	Commercial	and	Private	Corporate	
	Management	Banking	Markets	Banking	Centre	Total	Management	Banking	Markets	Banking	Centre	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
Net interest income	309	327	111	30	-	777	316	323	126	29	(12)	782
Net fee income/(expense)	106	128	209	15	(6)	452	109	131	203	18	(3)	458
Net income from financial instruments held for trading or managed on a fair value basis	8	12	363	2	(116)	269	(37)	10	227	1	20	221
Net income from assets and liabilities of insurance businesses, including related derivatives, measured at												
fair value through profit or loss	-	-	-	-	-	_	_	_	-	-	-	_
Changes in fair value of other financial instruments mandatorily measured at fair value through profit or												
loss			(9)	-	(1)	(10)	_ 7		3	-	4	7
Other income	13	3	38	1	161	216		(8)	31		105	135
Net operating income before change in expected credit losses and other credit impairment charges	436	470	712	48	38	1,704	395	456	590	48	114	1,603
Change in expected credit losses and other credit impairment charges	(162)	(219)	(126)		(1)	(508)	(39)	(41)	(19)	- 40	2	(97)
Net operating income	274	251	586	48	37	1,196	356	415	571	48	116	1,506
Total operating expenses	(445) (167)	(235)	(364) (146)	(51)	(211)	(1,306)	(459) (156)	(244)	(408) (136)	(484) (20)	(189) (199)	(1,784)
of which: staff expenses	(171)	(99) 16	222	(20)	(220) (174)	(652) (110)	(103)	(97) 171	163		(73)	(608)
Operating profit/(loss)	(171)	16		(3)	(174)	(110)	(103)	1/1		(436)	(73)	(278)
Share of profit in associates and joint ventures	(171)	16	222	(3)	(174)	(110)	(103)	171	163	(436)	(73)	(278)
Profit/(loss) before tax	(1/1)	16	222	(3)	(1/4)	(110)	(103)	1/1	163	(436)	(73)	(278)
Significant items - Totals												
Revenue	(6)	_	13	_	8	15	(48)	_	(1)	_	(7)	(56)
ECL	(6)	_	-		-	-	(40)	_	(1)	_	(/) _	(56)
Operating expenses	(8)		(4)	(1)	(103)	(116)	(4)	(1)	(6)	(433)	(49)	(493)
Share of profit in associates and joint ventures	(0)		(4)	(1)	(103)	(116)	(4)	(1)	(6)	(433)	(49)	(495)
Share of profit in associates and joint ventures												
			At 31 Mar 2020)			-		At 31 Dec 2019	9		
Balance sheet data	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
Loans and advances to customers (gross)	40,271	51,591	25,896	6,057	·_	123,815	41,968	46,968	19,109	6,029	· _	114,074
Loans and advances to customers (net)	39,827	51,208	25,768	6,055	_	122,858	41,657	46,743	19,047	6,027	_	113,474
Total external assets	41,611	54,829	212,466	7,177	119,763	435,846	43,570	50,189	151,730	6,933	95,613	348,035
Customer accounts	65,625	49,010	29,952	7,877	1,429	153,893	65,164	48,508	24,812	6,408	1,784	146,676
Income statement Metrics - Reported												
Cost efficiency ratio	102.1%	50.0%	51.1%	106.3%	555.3%	76.6%	116.2%	53.5%	69.2%	1,008.3%	161.5%	111.1%
Income Statement metrics - Adjusted as originally reported												
Adjusted cost efficiency ratio	98.9%	50.0%	51.5%	104.2%	360.0%	70.5%	102.7%	53.3%	68.0%	106.3%	112.9%	77.7%
Revenue												
Significant items												
Customer redress programmes	-	-	-	-	-	_	_	-	-	-	-	_
Disposals, acquisitions and investment in new businesses	(6)	-	-	-	(1)	(7)	(48)	-	-	-	(7)	(55)
Fair value movements on financial instruments	-	-	13	-	-	13	_	-	(1)	-	-	(1)
Restructuring and other related costs	-	-	-	-	9	9	-	-	-	_	-	_
Out of the second												
Operating expenses												
Significant items												
Costs of structural reform	_	_	_	_	_	_	_	_	_	_	_	_
Customer redress programmes Disposals, acquisitions and investment in new businesses	_	_	-	_	_	Ξ	_	_	_	_	_	_
	_	_	_	_	_	Ξ	_	_	_			
Goodwill impairment	_	_	_	Ξ	Ξ	Ξ	_		_	(431)	_	(431)
Past service costs of guaranteed minimum pension benefits equalisation Restructuring and other related costs	(8)	Ξ	(4)	(1)	(103)	(116)	(4)	(1)	(6)	(2)	(49)	(62)
Settlements and provisions in connection with legal and regulatory matters	(0)		(4)	(1)	(103)	(116)	(4)	(1)	(6)	(2)	(49)	(62)
Settlements and provisions in connection with regarding regulatory matters	_	_		_			_	_	_	_	_	_

North America

	Quarter ended 30 Sep 2019						Quarter ended 30 Jun 2019						
	Retail		Global				Retail		Global				
	Banking		Banking	Global			Banking		Banking	Global			
	and Wealth	Commercial	and	Private	Corporate		and Wealth	Commercial	and	Private	Corporate		
	Management	Banking	Markets	Banking	Centre	Total	Management	Banking	Markets	Banking	Centre	Total	
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	
Net interest income	326	337	66	30	16	775	337	327	117	36	15	832	
	107	127	189	18	2	443	111	121	238	17	(8)	479	
Net fee income/(expense)	9	11	216	1	4	241	14	8	154	1	15	192	
Net income from financial instruments held for trading or managed on a fair value basis	9	11	210	1	4	241	14	۰	134	1	13	192	
Net income from assets and liabilities of insurance businesses, including related derivatives, measured at													
fair value through profit or loss	_	_	_	-	_	_	_	_	_	_	_	_	
Changes in fair value of other financial instruments mandatorily measured at fair value through profit or													
loss	-	-	2	-	7	9	-	-	8	-	5	13	
Other income	14	5	45	_	85	149	15	5	45	1	109	175	
Net operating income before change in expected credit losses and other credit impairment charges	456	480	518	49	114	1,617	477	461	562	55	136	1,691	
Change in expected credit losses and other credit impairment charges	(56)	(25)	1	_	_	(80)	(20)	(27)	(8)	(2)	_	(57)	
Net operating income	400	455	519	49	114	1,537	457	434	554	53	136	1,634	
Total operating expenses	(455)	(235)	(388)	(51)	(111)	(1,240)	(474)	(234)	(404)	(57)	(96)	(1,265)	
of which: staff expenses	(158)	(97)	(140)	(19)	(208)	(622)	(166)	(100)	(159)	(24)	(224)	(673)	
	(55)	220	131	(2)	3	297	(17)	200	150	(4)	40	369	
Operating profit/(loss)				(2)	3	297			130	(4)	40		
Share of profit in associates and joint ventures						297						369	
Profit/(loss) before tax	(55)	220	131	(2)	3	297	(17)	200	150	(4)	40	369	
Significant items - Totals													
Revenue	(4)	-	2	-	(2)	(4)	_	-	(4)	-	-	(4)	
ECL	_	_	_	_	_	_	_	_	_	_	_	_	
Operating expenses	(3)	(1)	(5)	_	(7)	(16)	(5)	(1)	(4)	(1)	(19)	(30)	
Share of profit in associates and joint ventures	(-)	-	-	_	-	-	-	-	-	(-)	-	()	
State of profit in associates and joint ventures													
		At 30 Sep 2019						At 30 Jun 2019					
Balance sheet data	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	
Loans and advances to customers (gross)	40,911	45,742	19,939	5,912	-	112,504	40,225	44,961	22,208	5,804	_	113,198	
Loans and advances to customers (net)	40,618	45,549	19,886	5,910	_	111,963	39,967	44,772	22,152	5,802	_	112,693	
Total external assets	42,662	51,116	179,737	7,134	103,661	384,310	42,014	50,336	201,767	7,005	99,609	400,731	
Customer accounts		42.202	27,378		1,916	142,781	64.433					135,400	
	62,521	43,262		7,704			61,123	41,293	23,486	7,212	2,286		
Customer accounts	62,521	43,262	27,376	7,704	1,510	142,761	61,123	41,293	23,486	7,212	2,286		
	62,521	43,262	27,576	7,704	1,510	142,701	61,123	41,293	23,486	7,212	2,286		
Income statement Metrics - Reported												74 9%	
	62,521 99.8%	43,262	74.9%	7,704	97.4%	76.7%	99.4%	41,293 50.8%	23,486 71.9%	7,212 103.6%	2,286 72.2%	74.9%	
Income statement Metrics - Reported Cost efficiency ratio												74.9%	
Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported	99.8%	49.0%	74.9%	104.1%	97.4%	76.7%	99.4%	50.8%	71.9%	103.6%	72.2%		
Income statement Metrics - Reported Cost efficiency ratio												74.9% 73.0%	
Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio	99.8%	49.0%	74.9%	104.1%	97.4%	76.7%	99.4%	50.8%	71.9%	103.6%	72.2%		
Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported	99.8%	49.0%	74.9%	104.1%	97.4%	76.7%	99.4%	50.8%	71.9%	103.6%	72.2%		
Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio	99.8%	49.0%	74.9%	104.1%	97.4%	76.7%	99.4%	50.8%	71.9%	103.6%	72.2%		
Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue	99.8%	49.0%	74.9%	104.1%	97.4%	76.7%	99.4%	50.8%	71.9%	103.6%	72.2%		
Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items	99.8%	49.0%	74.9%	104.1%	97.4%	76.7%	99.4%	50.8%	71.9%	103.6%	72.2%		
Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses	99.8% 98.3%	49.0%	74.9% 74.2% — —	104.1%	97.4% 89.7% —	76.7% 75.5%	99.4% 98.3%	50.8%	71.9% 70.7% — —	103.6%	72.2% 57.9% — —	73.0% — —	
Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments	99.8% 98.3% — (4)	49.0% 48.8% — —	74.9% 74.2% —	104.1%	97.4% 89.7%	76.7% 75.5% — (4)	99.4% 98.3% —	50.8% 50.5% —	71.9% 70.7%	103.6%	72.2% 57.9%	73.0%	
Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses	99.8% 98.3% — (4) —	49.0% 48.8% — — —	74.9% 74.2% — —	104.1%	97.4% 89.7% — — (2)	76.7% 75.5% — (4) —	99.4% 98.3% — —	50.8% 50.5% — —	71.9% 70.7% — — (4)	103.6%	72.2% 57.9% — —	73.0% - - (4)	
Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs	99.8% 98.3% — (4) —	49.0% 48.8% — — —	74.9% 74.2% — —	104.1%	97.4% 89.7% — — (2)	76.7% 75.5% — (4) —	99.4% 98.3% — —	50.8% 50.5% — —	71.9% 70.7% — — (4)	103.6%	72.2% 57.9% — —	73.0% - - (4)	
Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses	99.8% 98.3% — (4) —	49.0% 48.8% — — —	74.9% 74.2% — —	104.1%	97.4% 89.7% — — (2)	76.7% 75.5% — (4) —	99.4% 98.3% — —	50.8% 50.5% — —	71.9% 70.7% — — (4)	103.6%	72.2% 57.9% — —	73.0% - - (4)	
Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses Significant items	99.8% 98.3% — (4) —	49.0% 48.8% — — —	74.9% 74.2% — —	104.1%	97.4% 89.7% — — (2)	76.7% 75.5% — (4) —	99.4% 98.3% — —	50.8% 50.5% — —	71.9% 70.7% — — (4)	103.6%	72.2% 57.9% — —	73.0%	
Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses Significant items Costs of structural reform	99.8% 98.3% — (4) —	49.0% 48.8% — — —	74.9% 74.2% — —	104.1%	97.4% 89.7% — — (2)	76.7% 75.5% — (4) —	99.4% 98.3% — —	50.8% 50.5% — —	71.9% 70.7% — — (4)	103.6%	72.2% 57.9% — —	73.0% - - (4)	
Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses Significant items	99.8% 98.3% — (4) —	49.0% 48.8% — — —	74.9% 74.2% — —	104.1%	97.4% 89.7% — — (2)	76.7% 75.5% — (4) —	99.4% 98.3% — — — —	50.8% 50.5% — —	71.9% 70.7% — — (4)	103.6%	72.2% 57.9% — — — —	73.0%	
Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses Significant items Costs of structural reform	99.8% 98.3% — (4) —	49.0% 48.8% — — —	74.9% 74.2% — —	104.1%	97.4% 89.7% — — (2)	76.7% 75.5% — (4) —	99.4% 98.3% — — — —	50.8% 50.5% — —	71.9% 70.7% — — (4)	103.6%	72.2% 57.9% — — — —	73.0%	
Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses Significant items Costs of structural reform Customer redress programmes Disposals, acquisitions and investment in new businesses	99.8% 98.3% — (4) —	49.0% 48.8% — — —	74.9% 74.2% — —	104.1%	97.4% 89.7% — — (2)	76.7% 75.5% — (4) —	99.4% 98.3% — — — —	50.8% 50.5% — —	71.9% 70.7% — — (4)	103.6%	72.2% 57.9% — — — —	73.0% - - (4) -	
Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses Significant items Costs of structural eform Customer redress programmes Disposals, acquisitions and investment in new businesses Goodwill impairment	99.8% 98.3% — (4) —	49.0% 48.8% — — —	74.9% 74.2% — —	104.1%	97.4% 89.7% — — (2)	76.7% 75.5% — (4) —	99.4% 98.3% — — — —	50.8% 50.5% — —	71.9% 70.7% — — (4)	103.6%	72.2% 57.9% — — — —	73.0% - - (4) -	
Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses Significant items Costs of structural reform Customer redress programmes Disposals, acquisitions and investment in new businesses Goodwill impairment Past service costs of guaranteed minimum pension benefits equalisation	99.8% 98.3% ————————————————————————————————————	49.0% 48.8%	74.9% 74.2%	104.1%	97.4% 89.7% ————————————————————————————————————	76.7% 75.5% (4)	99.4% 98.3% — — — — —	50.8%	71.9% 70.7% (4)	103.6% 101.8%	72.2%	73.0%	
Income statement Metrics - Reported Cost efficiency ratio Income Statement metrics - Adjusted as originally reported Adjusted cost efficiency ratio Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses Significant items Costs of structural eform Customer redress programmes Disposals, acquisitions and investment in new businesses Goodwill impairment	99.8% 98.3% — (4) —	49.0% 48.8% — — —	74.9% 74.2%	104.1%	97.4% 89.7% — — (2) —	76.7% 75.5% — (4) — — — —	99.4% 98.3% — — — —	50.8%	71.9% 70.7% — — (4)	103.6% 101.8%	72.2% 57.9% ————————————————————————————————————	73.0% - - (4) -	

North America

			Quarter ended 31 Ma	ar 2019					Year to date 31 Dec	2019		
	Retail		Global				Retail		Global			
	Banking		Banking	Global			Banking		Banking	Global		
	and Wealth	Commercial	and	Private	Corporate		and Wealth	Commercial	and	Private	Corporate	
	Management	Banking	Markets	Banking	Centre	Total	Management	Banking	Markets	Banking	Centre	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
Net interest income	335	323	131	36	27	852	1,314	1,310	440	131	46	3,241
Net fee income/(expense)	98	121	195	15	(5)	424	425	500	825	68	(14)	1,804
Net income from financial instruments held for trading or managed on a fair value basis	8	8	209	1	(7)	219	(6)	37	806	4	32	873
Net income from assets and liabilities of insurance businesses, including related derivatives, measured at												
fair value through profit or loss	_	-	-	-	-	-	-	-	-	-	-	_
Changes in fair value of other financial instruments mandatorily measured at fair value through profit or												
loss	-	-	(2)	-	4	2	_	-	11	-	20	31
Other income	13	5	48	1	112	179	49	7	169	2	411	638
Net operating income before change in expected credit losses and other credit impairment charges	454	457	581	53	131	1,676	1,782	1,854	2,251	205	495	6,587
Change in expected credit losses and other credit impairment charges	(22)	3	16	1	(1)	(3)	(137)	(90)	(10)	(1)	1	(237)
Net operating income	432	460	597	54	130	1,673	1,645	1,764	2,241	204	496	6,350
Total operating expenses	(478)	(244)	(433)	(54)	(85)	(1,294)	(1,866)	(957)	(1,633)	(646)	(481)	(5,583)
of which: staff expenses	(161)	(100)	(169)	(23)	(242)	(695)	(641)	(394)	(604)	(86)	(873)	(2,598)
Operating profit/(loss)	(46)	216	164	-	45	379	(221)	807	608	(442)	15	767
Share of profit in associates and joint ventures		_	_	_	_		_	_	_	_	_	
Profit/(loss) before tax	(46)	216	164	_	45	379	(221)	807	608	(442)	15	767
Significant items - Totals			(-1		(.)	(4)	()		(*)			(
Revenue	_	-	(3)	_	(1)	(4)	(52)	_	(6)	_	(10)	(68)
ECL	_	_	_	_	_	-	-	_	_		_	_
Operating expenses	_	(1)	(3)	_	(1)	(5)	(12)	(4)	(18)	(434)	(76)	(544)
Share of profit in associates and joint ventures	_	-	_	_	_	_	_	-	_	_	_	_
•			At 31 Mar 2019	9					At 31 Dec 2019)		
Balance sheet data	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
Loans and advances to customers (gross)	39,502	42,794	22,574	5,531	-	110,401	41,968	46,968	19,109	6,029	-	114,074
Loans and advances to customers (net)	39,246	42,621	22,527	5,529	_	109,923	41,657	46,743	19,047	6,027	-	113,474
Total external assets	41,214	48,034	186,946	6,731	102,738	385,663	43,570	50,189	151,730	6,933	95,613	348,035
Customer accounts	59,439	39,482	21,152	7,530	2,331	129,934	65,164	48,508	24,812	6,408	1,784	146,676
Income statement Metrics - Reported	405.20/	F2 40/	74.50/	404.00/	C 4 00/	77.20/	404.70/	F4 C0/	72.50/	245 40/	07.70/	04.00/
Cost efficiency ratio	105.3%	53.4%	74.5%	101.9%	64.9%	77.2%	104.7%	51.6%	72.5%	315.1%	97.2%	84.8%
Income Statement metrics - Adjusted as originally reported												
Adjusted cost efficiency ratio	105.3%	53.2%	73.6%	101.9%	63.6%	76.7%	101.1%	51.4%	71.6%	103.4%	80.2%	75.7%
Revenue												
Significant items												
Customer redress programmes	_	-	-	-	-	-	-	-	-	-	-	_
Disposals, acquisitions and investment in new businesses	_	-	-	-	-	-	(52)	-	-	-	(7)	(59)
Fair value movements on financial instruments	_	_	(3)	-	(1)	(4)	_	-	(6)	-	(3)	(9)
Restructuring and other related costs	-	-	_	_	-	_	_	-	-	-	-	_
Operating expenses												
Significant items												
Significant items	_	_	_	_	_	_	_	_	_	_	_	_
Significant items Costs of structural reform	Ξ	_	_	_	_	_	=	_	=	=	_	=
Significant items	- - -	=	- - -	- - -	=	_ _ _	Ξ	- - -	_ _ _	_ _ _	- - -	_ _ _
Significant items Costs of structural reform Customer refores programmes Disposals, acquisitions and investment in new businesses	=	=======================================	- - -	- - - -	- - - -	=	- - - -	- - - -	=	- - - (431)	- - -	_
Significant items Costs of structural reform Customer redress programmes Disposals, acquisitions and investment in new businesses Goodwill limpairment	- - -	- - - -	- - - -	=======================================	-	- - - -	- - - -	=	- - - -		- - - -	
Significant items Costs of structural reform Customer refores programmes Disposals, acquisitions and investment in new businesses	- - - - -	- - - - - (1)	 (3)	- - - - -		 (5)	- - - - - (12)	- - - - - (4)		(431) — (33)	_ _ _ _ _ _ (76)	_ _ (431)

US

			Quarter ended 31 Ma	2020					Quarter ended 31 De	2019		
	Retail		Global				Retail		Global			
	Banking		Banking	Global			Banking		Banking	Global		
	and Wealth	Commercial	and	Private	Corporate		and Wealth	Commercial	and	Private	Corporate	
	Management	Banking	Markets	Banking	Centre	Total	Management	Banking	Markets	Banking	Centre	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
Net interest income/(expense)	192	200	80	30	(7)	495	193	193	96	29	(15)	496
Net fee income/(expense)	55	57	186	15	(6)	307	60	61	175	18	(3)	311
Net income from financial instruments held for trading or managed on a fair value basis	_	3	362	2	(123)	244	(44)	2	205	1	13	177
Net income/(expense) from assets and liabilities of insurance businesses, including related derivatives,												
measured at fair value through profit or loss	_	_	_	_	_	_	_	_	_	_	_	_
Changes in fair value of other financial instruments mandatorily measured at fair value through profit or												
loss	_	_	(10)	-	-	(10)	_	-	3	-	3	6
Other income	10	_	37	1	142	190	4	(12)	30	_	94	116
Net operating income before change in expected credit losses and other credit impairment charges	257	260	655	48	6	1,226	213	244	509	48	92	1,106
Change in expected credit losses and other credit impairment charges	(140)	(123)	(115)	_	_	(378)	(30)	(21)	(18)	_	1	(68)
Net operating income	117	137	540	48	6	848	183	223	491	48	93	1,038
Total operating expenses	(303)	(147)	(329)	(51)	(195)	(1,025)	(315)	(155)	(380)	(54)	(174)	(1,078)
of which: staff expenses	(113)	(65)	(132)	(20)	(165)	(495)	(104)	(65)	(128)	(20)	(157)	(474)
Operating profit/(loss)	(186)	(10)	211	(3)	(189)	(177)	(132)	68	111	(6)	(81)	(40)
Share of profit in associates and joint ventures	_	_	_	_	_	_	_	_	_	_	_	_
Profit/(loss) before tax	(186)	(10)	211	(3)	(189)	(177)	(132)	68	111	(6)	(81)	(40)
Significant items - Totals												
Revenue	(7)	_	10	-	10	13	(48)	_	(1)	_	(6)	(55)
ECL	_	-	-	-	-	_	_	-	-	-	-	-
Operating expenses	(8)	-	(1)	(1)	(102)	(112)	(2)	-	(6)	(2)	(44)	(54)
Share of profit in associates and joint ventures	_	-	-	-	-	-	-	-	-	-	-	_
			At 31 Mar 2020						At 31 Dec 2019			
Balance sheet data	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
Loans and advances to customers (gross)	17,976	30,480	22,047	6,057	- ·	76,560	17,798	24,473	15,574	6,029	- J	63,874
Loans and advances to customers (pet)	17,691	30,315	21,933	6,055	_	75,994	17,631	24,406	15,524	6,027	_	63,588
Total external assets	18,773	31,573	194,709	7,540	93,966	346,561	18,866	25,766	138,556	7,296	71,439	261,923
Customer accounts	38,261	30,173	23,400	7,877	33,300	99,714	36,618	28,998	18,807	6,408	71,433	90,834
customer accounts	30,201	50,175	25,400	,,,,,	•	33,724	30,010	20,550	10,007	0,400	,	30,034
Income Statement Metrics												
Cost efficiency ratio	117.9%	56.5%	50.2%	106.3%	3,250.0%	83.6%	147.9%	63.5%	74.7%	112.5%	189.1%	97.5%
Income Statement metrics - Adjusted as originally reported												
Adjusted cost efficiency ratio												
rajusted cost efficiency ratio	111.7%	56.5%	50.9%	104.2%	(2,325.0)%	75.3%	119.9%	63.5%	73.3%	108.3%	132.7%	88.2%
	111.7%	56.5%	50.9%	104.2%	(2,325.0)%	75.3%	119.9%	63.5%	73.3%	108.3%	132.7%	88.2%
Revenue	111.7%	56.5%	50.9%	104.2%	(2,325.0)%	75.3%	119.9%	63.5%	73.3%	108.3%	132.7%	88.2%
Revenue Significant items		56.5%							73.3%	108.3%		88.2%
Revenue Significant items Customer redress programmes	_	56.5%	-	104.2%	-	_	_	_	_	_	_	_
Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses	_ (7)	<u>-</u>	Ξ	<u>-</u>	<u>-</u>	_ (7)	_ (48)	Ī	Ξ		_ (6)	 (54)
Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments	- (7) -	<u>-</u>	_ _ _ 10	=	- - -	_ (7) 10	_ (48) _	=	_ _ (1)	_	_ (6) _	
Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses	_ (7)	<u>-</u>	Ξ	<u>-</u>	<u>-</u>	_ (7)	_ (48)	Ī	Ξ		_ (6)	 (54)
Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs	- (7) -	<u>-</u>	_ _ _ 10	=	- - -	_ (7) 10	_ (48) _	=	_ _ (1)		_ (6) _	
Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses	- (7) -	<u>-</u>	_ _ _ 10	=	- - -	_ (7) 10	_ (48) _	=	_ _ (1)		_ (6) _	
Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses Significant items	- (7) -	<u>-</u>	_ _ _ 10	=	- - -	_ (7) 10	_ (48) _	=	_ _ (1)		_ (6) _	
Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses Significant items Costs of structural reform	- (7) -	<u>-</u>	_ _ _ 10	=	- - -	_ (7) 10	_ (48) _	=	_ _ (1)		_ (6) _	
Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses Significant items Costs of structural reform Customer redress programmes	- (7) -	<u>-</u>	_ _ _ 10	=	- - -	_ (7) 10	_ (48) _	=	_ _ (1)		_ (6) _	
Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses Significant items Costs of structural reform Customer redress programmes Disposals, acquisitions and investment in new businesses	- (7) -	<u>-</u>	_ _ _ 10	=	- - -	_ (7) 10	_ (48) _	=	_ _ (1)		_ (6) _	
Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses Significant items Costs of structural reform Customer redress programmes Disposals, acquisitions and investment in new businesses Goodwill impairment	- (7) -	<u>-</u>	_ _ 10 _ _ _ _	=	- - 10	_ (7) 10	_ (48) _	=	_ _ (1)		_ (6) _	
Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses Significant items Costs of structural reform Customer redress programmes Disposals, acquisitions and investment in new businesses Goodwill impairment Past service costs of guaranteed minimum pension benefits equalisation	- (7) - - - - - - -	<u>-</u>	_ _ 10 _ _ _ _ _ _ _	= = = = = = = = = = = = = = = = = = = =	- - 10	- (7) 10 10		=	(1) 	= = = = = = = = = = = = = = = = = = = =		
Revenue Significant items Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Restructuring and other related costs Operating expenses Significant items Costs of structural reform Customer redress programmes Disposals, acquisitions and investment in new businesses Goodwill impairment	- (7) -	<u>-</u>	- 10 - - - - -	= = = = = = = = = = = = = = = = = = = =	- - 10	_ (7) 10	(48) 	=	_ _ (1)	= = = = = = = = = = = = = = = = = = = =	 (6) _ _ _ _ _	

·			Quarter ended 30 Se	p 2019					Quarter ended 30 Ju	n 2019		
•	Retail		Global				Retail		Global			
	Banking		Banking	Global			Banking		Banking	Global		
	and Wealth	Commercial	and	Private	Corporate		and Wealth	Commercial	and	Private	Corporate	
	Management	Banking	Markets	Banking	Centre	Total	Management	Banking	Markets	Banking	Centre	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
Net interest income/(expense)	206	204	31	30	11	482	215	198	90	36	7	546
Net fee income/(expense)	58	59	164	18	2	301	61	55	210	17	(9)	334
Net income from financial instruments held for trading or managed on a fair value basis	3	3	207	1	(1)	213	7	-	140	1	10	158
Net income/(expense) from assets and liabilities of insurance businesses, including related derivatives,												
measured at fair value through profit or loss	_	-	_	_	_	_	_	-	_	_	_	_
Changes in fair value of other financial instruments mandatorily measured at fair value through profit or												
loss	-	-	2	_	7	9	-	-	8	_	5	13
Other income	12	2	44	_	73	131	13	2	45	1	92	153
Net operating income before change in expected credit losses and other credit impairment charges	279	268	448	49	92	1,136	296	255	493	55	105	1,204
Change in expected credit losses and other credit impairment charges	(51)	(18)	2	_	1	(66)	(12)	(9)	(2)	(2)	_	(25)
Net operating income	228	250	450	49	93	1,070	284	246	491	53	105	1,179
Total operating expenses	(311)	(145)	(353)	(51)	(106)	(966)	(324)	(143)	(369)	(57)	(85)	(978)
of which: staff expenses	(105)	(61)	(126)	(19)	(156)	(467)	(115)	(66)	(145)	(24)	(165)	(515)
Operating profit/(loss)	(83)	105	97	(2)	(13)	104	(40)	103	122	(4)	20	201
Share of profit in associates and joint ventures	_	_	_	_	_		_	_	_	_	_	_
Profit/(loss) before tax	(83)	105	97	(2)	(13)	104	(40)	103	122	(4)	20	201
Significant items - Totals												
Revenue	(4)	_	1	_	(2)	(5)	_	_	(3)	_	_	(3)
ECL	-	_	-	_	(2)	-	_	_	(5)	_	_	(5)
Operating expenses	(3)		(5)	_	(5)	(13)	(5)	(1)	(2)	(1)	(14)	(23)
Share of profit in associates and joint ventures	(5)		(5)	_	(5)	(13)	(5)	(1)	(2)	(1)	(14)	(23)
			At 30 Sep 2019			 _			At 30 Jun 2019			
Balance sheet data	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
Loans and advances to customers (gross)	17,496	26,196	16,639	5,912	-	66,243	17,148	25,501	18,813	5,804	_	67,266
Loans and advances to customers (net)	17,343	26,130	16,602	5,910	_	65,985	17,027	25,439	18,774	5,802	(1)	67,041
Total external assets	18,596	27,773	165,654	7,066	77,701	296,790	18,169	26,775	186,429	6,937	73,842	312,152
Customer accounts	34,871	25,334	21,830	7,704	3	89,742	33,602	23,427	17,759	7,212	260	82,260
Income Statement Metrics												
Cost efficiency ratio	111.5%	54.1%	78.8%	104.1%	115.2%	85.0%	109.5%	56.1%	74.8%	103.6%	81.0%	81.2%
Income Statement metrics - Adjusted as originally reported												
Adjusted cost efficiency ratio	108.8%	54.1%	77.9%	104.1%	107.4%	83.5%	107.8%	55.7%	74.0%	101.8%	67.6%	79.1%
Revenue												
Significant items												
Customer redress programmes	_	_	_	_	_	_	_	_	_	_	_	_
Disposals, acquisitions and investment in new businesses	(4)	_	_	_	_	(4)	_	_	_	_	_	_
Fair value movements on financial instruments	_	_	1	_	(2)	(1)	_	_	(3)	_	_	(3)
Restructuring and other related costs	-	-	-	-	-	-	-	-	-	_	-	-
Operating expenses												
Significant items												
Costs of structural reform	_	_	_	_	_	_	_	_	_	_	_	_
Customer redress programmes	_	_	_	_	_	_	_	_	_	_	_	_
Disposals, acquisitions and investment in new businesses	_	_	_	_	_	_	_	_	_	_	_	_
Goodwill impairment	_	_	_	_	_	_	_	_	_	_	_	_
Past service costs of guaranteed minimum pension benefits equalisation	_	_	_	_	_	_	_	_	_	_	_	_
Restructuring and other related costs	(3)	-	(5)	_	(5)	(13)	(5)	(1)	(2)	(1)	(14)	(23)
Settlements and provisions in connection with legal and regulatory matters	_	-	-	_	-	-	-	-	-	-	-	_

_			Quarter ended 31 Ma	ar 2019					Year to date 31 Dec	r 2019		
	Retail		Global				Retail		Global	. 2013		
	Banking		Banking	Global			Banking		Banking	Global		
	and Wealth	Commercial	and	Private	Corporate		and Wealth	Commercial	and	Private	Corporate	
	Management	Banking	Markets	Banking	Centre	Total	Management	Banking	Markets	Banking	Centre	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
Net interest income/(expense)	218	193	106	36	10	563	832	788	323	131	13	2,087
Net fee income/(expense)	53	56	173	15	(5)	292	232	231	722	68	(15)	1,238
Net income from financial instruments held for trading or managed on a fair value basis	2	1	180	1	(9)	175	(32)	6	732	4	13	723
Net income/(expense) from assets and liabilities of insurance businesses, including related derivatives,	-	•	100	•	(5)	175	(32)	· ·	752		15	, 23
measured at fair value through profit or loss	_	_	_	_	_	_	_	_	_	_	_	_
Changes in fair value of other financial instruments mandatorily measured at fair value through profit or												
loss	-	_	(2)	_	4	2	_	-	11	-	19	30
Other income	11	2	47	1	99	160	40	(6)	166	2	358	560
Net operating income before change in expected credit losses and other credit impairment charges	284	252	504	53	99	1,192	1,072	1,019	1,954	205	388	4,638
Change in expected credit losses and other credit impairment charges	(22)	(6)	17	1	_	(10)	(115)	(54)	(1)	(1)	1	(170)
Net operating income	262	246	521	54	99	1,182	957	965	1,953	204	389	4,468
Total operating expenses	(328)	(154)	(400)	(54)	(75)	(1,011)	(1,278)	(597)	(1,502)	(216)	(440)	(4,033)
of which: staff expenses	(108)	(64)	(155)	(23)	(182)	(532)	(432)	(256)	(554)	(86)	(660)	(1,988)
Operating profit/(loss)	(66)	92	121	_	24	171	(321)	368	451	(12)	(51)	435
Share of profit in associates and joint ventures	_	_	_	_	_		_	_	_	_	_	
Profit/(loss) before tax	(66)	92	121	_	24	171	(321)	368	451	(12)	(51)	435
Significant items - Totals												
Revenue	_	_	(2)	_	(1)	(3)	(52)	_	(5)	_	(9)	(66)
ECL	_	_	_	_	_	_		_	_	_	_	
Operating expenses	_	(1)	(1)	_	(1)	(3)	(10)	(2)	(14)	(3)	(64)	(93)
Share of profit in associates and joint ventures	_	_	_	_	_	_		_	_	_	-	
_			At 31 Mar 2019)					At 31 Dec 2019	9		
Balance sheet data	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
Loans and advances to customers (gross)	16,997	24,439	19,162	5,531	_	66,129	17,798	24,473	15,574	6,029	_	63,874
Loans and advances to customers (net)	16,876	24,384	19,127	5,529	_	65,916	17,631	24,406	15,524	6,027	_	63,588
Total external assets	17,997	25,641	173,320	6,663	77,578	301,199	18,866	25,766	138,556	7,296	71,439	261,923
Customer accounts	33,455	22,229	15,586	7,530	150	78,950	36,618	28,998	18,807	6,408	3	90,834
Income Statement Metrics												
Cost efficiency ratio	115.5%	61.1%	79.4%	101.9%	75.8%	84.8%	119.2%	58.6%	76.9%	105.4%	113.4%	87.0%
Cost efficiency ratio	113.370	01.176	79.4%	101.9%	73.6%	04.070	119.2%	36.0%	76.5%	105.4%	113.4%	87.0%
Income Statement metrics - Adjusted as originally reported												
Adjusted cost efficiency ratio	115.5%	60.7%	78.9%	101.9%	74.0%	84.4%	112.8%	58.4%	76.0%	103.9%	94.7%	83.8%
Revenue												
Significant items												
Customer redress programmes	-	-	-	_	-	-	_	-	-	_	-	_
Disposals, acquisitions and investment in new businesses	-	-	-	-	-	-	(52)	-	-	-	(6)	(58)
Fair value movements on financial instruments	_	_	(2)	-	(1)	(3)	-	-	(5)	-	(3)	(8)
Restructuring and other related costs	-	_	_	-	_	-	-	_	-	_	-	_
Operating expenses												
Significant items												
Costs of structural reform	-	_	-	-	-	_	-	-	-	-	-	_
Customer redress programmes	_	-	-	-	-	-	-	-	-	-	-	_
Disposals, acquisitions and investment in new businesses	_	-	-	-	-	-	-	-	-	-	-	_
Goodwill impairment	-	_	-	-	-	_	-	-	-	-	-	_
Past service costs of guaranteed minimum pension benefits equalisation	_	-	-	-	-	-	-	-	-	-	-	_
Restructuring and other related costs	-	(1)	(1)	-	(1)	(3)	(10)	(2)	(14)	(3)	(64)	(93)
Settlements and provisions in connection with legal and regulatory matters	-	-	-	-	-	-	-	-	-	-	-	-

Latin America

			Quarter ended 31 Ma	ır 2020		_			Quarter ended 31 De	c 2019		
	Retail		Global			_	Retail		Global			
	Banking		Banking	Global			Banking		Banking	Global		
	and Wealth	Commercial	and	Private	Corporate		and Wealth	Commercial	and	Private	Corporate	
	Management	Banking	Markets	Banking	Centre	Total	Management	Banking	Markets	Banking	Centre	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	Şm	\$m	\$m
Net interest income/(expense)	361	128	67	-	(43)	513	381	144	80		(91)	514
Net fee income/(expense)	91	20	16	_	(1)	126	93	21	24	_	5	143
Net income from financial instruments held for trading or managed on a fair value basis	21	6	65	_	144	236	23	7	81	_	175	286
	21	•	05	_	144	230	23	,	01	_	1/3	200
Net income/(expense) from assets and liabilities of insurance businesses, including related derivatives, measured at fair value through profit or loss	(6)	1	_		_	(5)	36	4	_	_	_	40
Changes in fair value of other financial instruments mandatorily measured at fair value through profit or	(6)	1	_	_	_	(5)	30	4	_	_	_	40
loss	5	_	_	_	_	5	10	1	_	_	(24)	(13)
4				Ξ			(9)	4	3		(29)	(31)
Other income/(expense)	(13)	2	1		(2)	(12)						
Net operating income before change in expected credit losses and other credit impairment charges	459	157	149	-	98	863	534	181	188	-	36	939
Change in expected credit losses and other credit impairment charges	(236)	(52)	(29)			(317)	(203)	(28)	3		(47)	(275)
Net operating income	223	105	120	-	98	546	331	153	191	-	(11)	664
Total operating expenses	(323)	(88)	(62)	-	(7)	(480)	(343)	(435)	(69)	_	(88)	(935)
of which: staff expenses	(97)	(22)	(15)	-	(55)	(189)	(110)	(23)	(15)	_	(47)	(195)
Operating profit/(loss)	(100)	17	58	_	91	66	(12)	(282)	122	_	(99)	(271)
Share of profit in associates and joint ventures	1	_	_	_	_	1	2	_	_	_	_	2
Profit/(loss) before tax	(99)	17	58	_	91	67	(10)	(282)	122	_	(99)	(269)
Significant items - Totals												
Revenue	_	_	15	_	1	16	_	_	(2)	_	_	(2)
ECL	_	_	_	_	_	_	_	-	_	_	_	_
Operating expenses	_	_	_	_	_	_	(16)	(338)	(1)	_	(4)	(359)
Share of profit in associates and joint ventures	_	_	_	_	_	_	(==)	()	-	_	-	()
			At 31 Mar 2020)		_			At 31 Dec 2019	1		
Balance sheet data	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
Loans and advances to customers (gross)	6,912	6,635	7,324	-	24	20,895	8,455	7,738	7,822	-	6	24,021
Loans and advances to customers (net)	6,353	6,397	7,266	_	24	20,040	7,836	7,506	7,790	_	4	23,136
Total external assets	11,308	8,666	18,234	_	6,462	44,670	13,221	10,027	19,907		6,750	49,905
Customer accounts	10,570	7,502	4,685		417	23,174	13,393	8,191	6,256	_	397	28,237
Customer accounts	10,370	7,502	4,000	_	41/	23,174	15,595	0,191	0,230	_	397	20,237
to a second seco												
Income statement Metrics - Reported								240.3%	36.7%			
Cost efficiency ratio	70.4%	56.1%	41.6%	-%	7.1%	55.6%	64.2%	240.3%	36.7%	-%	244.4%	99.6%
Income Statement metrics - Adjusted as originally reported												
Adjusted cost efficiency ratio	70.4%	56.1%	46.3%	-%	7.2%	56.7%	61.2%	53.6%	35.8%	-%	233.3%	61.2%
Revenue												
Significant items												
Customer redress programmes	_	-	-	-	-	-	-	-	-	-	-	-
Disposals, acquisitions and investment in new businesses	_	-	-	-	-	-	_	-	-	-	-	_
Fair value movements on financial instruments	_	-	15	-	1	16	-	-	(3)	-	-	(3)
Restructuring and other related costs	_	-	-	_	-	-	-	-	-	_	-	_
Operating expenses												
Significant items												
Costs of structural reform	-	_	-	-	-	_	-	-	-	-	-	_
Customer redress programmes	-	-	-	-	-	_	_	_	-	-	_	_
Disposals, acquisitions and investment in new businesses	_	_	_	_	_	_	_	_	_	_	_	_
Goodwill impairment	_	_	_	_	_	_	_	(337)	_	_	_	(337)
Restructuring and other related costs	_	_	_	_	_	_	(16)	(1)	(1)	_	(3)	(21)
Settlements and provisions in connection with legal and regulatory matters	_	_	_	_	_	_	,23/	-	 -	_	-	,/, -
· · · · · · · · · · · · · · · · · · ·												
Other Items												
Other Items					(10)	(10)	_	_	_	_	(30)	(30)
Other Items Loss on net monetary position ¹	_	_	-	-	(18)	(18)	-	-	-	-	(30)	(30)

1 Losses due to the impacts of hyperinflation on monetary items in Argentina. The total impact of applying IAS 29 and the hyperinflation provisions of IAS 21 in the current quarter is a decrease in the Group's profit before tax of \$19m, comprising an decrease in revenue of \$22m, a decrease in ECL of \$2m and an decrease in operating expenses of \$1m.

Latin America

-			Quarter ended 30 Sep	p 2019					Quarter ended 30 Jun	n 2019		_
·	Retail		Global				Retail		Global			
	Banking		Banking	Global			Banking		Banking	Global		
	and Wealth	Commercial	and	Private	Corporate		and Wealth	Commercial	and	Private	Corporate	
	Management	Banking	Markets	Banking	Centre	Total	Management	Banking	Markets	Banking	Centre	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
Net interest income/(expense)	382	140	72	-	(124)	470	381	147	71	-	(31)	568
	100	21	25	_	(9)	137	98	18	17	_	(51)	137
Net fee income/(expense)		21	31	_	51	195	5		73	_	104	187
Net income from financial instruments held for trading or managed on a fair value basis	92	21	31	_	51	195	5	5	/3	_	104	187
Net income/(expense) from assets and liabilities of insurance businesses, including related derivatives,	(20)	(44)			1	(40)	7	_			1	
measured at fair value through profit or loss Changes in fair value of other financial instruments mandatorily measured at fair value through profit or	(39)	(11)	-	_	1	(49)	,	_	_	-	1	8
	(7)	-			(45)	(20)		3		_	9	27
loss	(7)	2 (8)	_	_	(15)	(20)	14	10	1	_		27 2
Other income/(expense) ¹	(55)				7	(56)	25				(33)	
Net operating income before change in expected credit losses and other credit impairment charges	473	165	128	-	(87)	679	530	183	162	-	54	929
Change in expected credit losses and other credit impairment charges	(168)	(53)	(20)	_	10	(231)	(95)	(24)	3	_	(3)	(119)
Net operating income	305	112	108	_	(79)	446	435	159	165	_	51	810
Total operating expenses	(328)	(86)	(68)	_	37	(445)	(341)	(87)	(64)	-	(38)	(530)
of which: staff expenses	(97)	(22)	(17)	_	(54)	(190)	(100)	(21)	(18)	_	(64)	(203)
Operating profit/(loss)	(23)	26	40	_	(42)	1	94	72	101	_	13	280
Share of profit in associates and joint ventures	2	_	_	_	_	2	7	1	1	_	-	9
Profit/(loss) before tax	(21)	26	40	_	(42)	3	101	73	102	_	13	289
-	, ,											
Significant items - Totals												
Revenue	_	_	2	_	_	2	_	_	(2)	_	(1)	(3)
ECL	_	_	_	_	_	_	_	_	-	_	-	(5)
Operating expenses				_	(3)	(5)	(3)	(1)		_	(4)	(9)
	(2)	_	_	_	(5)	(5)	(3)	(1)	(1)	_	(4)	(9)
Share of profit in associates and joint ventures	_	_	_	_	_	_	_	_	_	_	_	_
·												
			At 30 Sep 2019						At 30 Jun 2019			
Balance sheet data	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
Loans and advances to customers (gross)	7,792	7,526	8,119	-	5	23,442	7,824	7,486	8,983	-	5	24,298
Loans and advances to customers (net)	7,234	7,290	8,083	_	4	22,611	7,257	7,227	8,951	_	5	23,440
Total external assets	12,307	9,911	17,122	_	8,604	47,944	12,922	10,050	18,887	_	9,462	51,321
Customer accounts	11,911	7,601	4,737	_	512	24,761	13,180	7,981	4,041	_	1,254	26,456
Income statement Metrics - Reported												
Cost efficiency ratio	69.3%	52.1%	53.1%	-%	41.6%	65.7%	64.3%	47.5%	39.5%	-%	70.4%	57.1%
Income Statement metrics - Adjusted as originally reported												
Adjusted cost efficiency ratio	68.9%	52.1%	54.0%	-%	43.8%	65.3%	63.8%	47.0%	38.4%	-%	61.8%	55.9%
,												
Revenue												
Significant items												
Customer redress programmes				_	_	_	_		_		_	_
Disposals, acquisitions and investment in new businesses	_	_	_	_	_	_	_	_	_	_	(1)	(1)
Fair value movements on financial instruments		_	_ 2	_	_	2	_		(2)	_	(1)	(2)
		_	2			_		_	(2)		_	(2)
Restructuring and other related costs	-	_	_	_	-	_	_	_	_	_	_	_
Operating expenses												
Significant items												
Costs of structural reform	_	_	_	_	_	-	_	_	_	_	_	_
Customer redress programmes	_	_	-	-	-	-	-	-	_	-	-	_
Disposals, acquisitions and investment in new businesses	_	_	-	-	_	-	-	_	_	_	-	_
Goodwill impairment	_	_	-	-	_	-	-	_	_	_	-	_
Restructuring and other related costs	(2)	_	-	_	(2)	(4)	(3)	(1)	(1)	-	(4)	(9)
Settlements and provisions in connection with legal and regulatory matters	-	_	-	_	_	_	_	-	_	_	_	_
Other Items												
Loss on net monetary position ¹	_	_	_	_	(11)	(11)	_	_	_	_	(44)	(44)
coss on net monetary position												

1 Losses due to the impacts of hyperinflation on monetary items in Argentina. The total impact of applying IAS 29 and the hyperinflation provisions of IAS 21 in the current quarter is a decrease in the Group's profit before tax of \$19m, comprising an decrease in revenue of \$22m, a decrease in ECL of \$2m and an decrease in operating expenses of \$1m.

Latin America

-			Quarter ended 31 Ma	r 2019					Year to date 31 Dec	2019		
-	Retail		Global				Retail		Global			_
	Banking		Banking	Global			Banking		Banking	Global		
	and Wealth	Commercial	and	Private	Corporate		and Wealth	Commercial	and	Private	Corporate	
	Management	Banking	Markets	Banking	Centre	Total	Management		Markets		Centre	T-4-1
								Banking		Banking		Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
Net interest income/(expense)	368	135	83	_	(78)	508	1,512	566	306	-	(323)	2,061
Net fee income/(expense)	83	25	17	_	(2)	123	374	85	83	_	(2)	540
Net income from financial instruments held for trading or managed on a fair value basis	58	13	58	-	86	215	178	46	243	_	416	883
Net income/(expense) from assets and liabilities of insurance businesses, including related derivatives,												
measured at fair value through profit or loss	15	2	-	-	(2)	15	19	(5)	-	-	-	14
Changes in fair value of other financial instruments mandatorily measured at fair value through profit or												
loss	48	1	-	-	(2)	47	65	7	1	-	(32)	41
Other income/(expense) ¹	66	19	2	-	(24)	63	27	25	5	_	(80)	(23)
Net operating income before change in expected credit losses and other credit impairment charges	638	195	160	_	(22)	971	2,175	724	638	_	(21)	3,516
Change in expected credit losses and other credit impairment charges	(100)	(16)	_	_	1	(115)	(566)	(121)	(14)	_	(39)	(740)
Net operating income	538	179	160	_	(21)	856	1,609	603	624	_	(60)	2,776
Total operating expenses	(324)	(86)	(65)	_	(4)	(479)	(1,336)	(694)	(266)	_	(93)	(2,389)
of which: staff expenses	(96)	(21)	(17)		(61)	(195)	(403)	(87)	(67)		(226)	(783)
Operating profit/(loss)	214	93	95		(25)	377	273	(91)	358		(153)	387
		93	95	_	(25)			(91)	358	_	(153)	
Share of profit in associates and joint ventures							11					13
Profit/(loss) before tax	214	93	95		(25)	377	284	(90)	359	_	(153)	400
Significant items - Totals												
Revenue	_	_	(7)	_	_	(7)	_	_	(9)	_	(1)	(10)
ECL	-	-	-	-	-	_	-	-	_	-	_	-
Operating expenses	(1)	_	(1)	_	(1)	(3)	(22)	(339)	(3)	_	(11)	(375)
Share of profit in associates and joint ventures	_	_	-	_	_	_	_	_	_	_	_	_
-			At 31 Mar 2019	1					At 31 Dec 2019			
Balance sheet data	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
Loans and advances to customers (gross)	7,395	7,253	8,091	_	3	22,742	8,455	7,738	7,822		6	24,021
	6,826	7,233	8,053	_	3	21,896	7,836	7,506	7,790	_	4	23,136
Loans and advances to customers (net)										_		
Total external assets	12,565	9,848	18,498	_	9,561	50,472	13,221	10,027	19,907	_	6,750	49,905
Customer accounts	12,932	7,490	5,661	_	528	26,611	13,393	8,191	6,256	-	397	28,237
Income statement Metrics - Reported												
Cost efficiency ratio	50.8%	44.1%	40.6%	-%	(18.2)%	49.3%	61.4%	95.9%	41.7%	-%	(442.9)%	67.9%
Income Statement metrics - Adjusted as originally reported												
Adjusted cost efficiency ratio	50.7%	44.1%	36.0%	-%	(19.0)%	48.5%	60.8%	65.3%	40.1%	-%	(920.0)%	61.1%
Revenue												
Significant items												
Customer redress programmes	_	_	_	_	_	_	_	_	_	_	_	_
Disposals, acquisitions and investment in new businesses			_	_	_	_	_		_	_	(1)	(1)
Fair value movements on financial instruments	_	_	(7)	_	_	(7)	_	_	(10)	_	- (1)	(10)
	_	_	(7)	_	_	-			(10)	_	_	(10)
Restructuring and other related costs	_	_	_	_	_	_	-	_	_	_	_	_
Operating expenses												
Significant items												
Costs of structural reform	_	_	-	_	_	_	_	_	_	_	_	_
Customer redress programmes	_	_	_	_	_	_	_	_	_	_	_	_
Disposals, acquisitions and investment in new businesses	-	-	_	-	-	-	-	-	-	-	-	_
Goodwill impairment	_	_	_	_	_	_	_	(337)	_	_	_	(337)
Restructuring and other related costs	(1)	_	(1)	_	(1)	(3)	(22)	(2)	(3)	_	(10)	(37)
Settlements and provisions in connection with legal and regulatory matters	-	_	_	_	_	_	(/ -	_	_	_	-	-
Other Items												
Loss on net monetary position ¹	_	_	_	_	(34)	(34)	_	_	_	_	(136)	(136)
					(3-)	(3-4)					(200)	(100)
Loss of flet monetary position												

1 Losses due to the impacts of hyperinflation on monetary items in Argentina. The total impact of applying IAS 29 and the hyperinflation provisions of IAS 21 in the current quarter is a decrease in the Group's profit before tax of \$19m, comprising an decrease in revenue of \$22m, a decrease in ECL of \$2m and an decrease in operating expenses of \$1m.

Mexico

			Quarter ended 31 Ma	2020					Quarter ended 31 De	2010		
	Retail		Global	31 2020		_	Retail		Global	. 2019		
	Banking		Banking	Global			Banking		Banking	Global		
	and Wealth	Commercial	and	Private	Corporate		and Wealth	Commercial	and	Private	Corporate	
	Management	Banking	Markets	Banking	Centre	Total	Management	Banking	Markets	Banking	Centre	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
Net interest income/(expense)	307	76	18	şiii	(25)	376	318	83	17	ŞIII	(52)	366
					(25)	102					(52)	
Net fee income	82 9	10 2	10 24	Ξ		102	87 10	11 3	18 59	_	61	116 133
Net income from financial instruments held for trading or managed on a fair value basis	9	2	24	_	93	128	10	5	59	_	91	133
Net income/(expense) from assets and liabilities of insurance businesses, including related derivatives, measured at fair value through profit or loss	_	_	_	_	_	_	_	_	_	_	_	_
Changes in fair value of other financial instruments mandatorily measured at fair value through profit or	_	_	_	_	_	_	_	_	_	_	_	_
loss	_	_	_	_	_	_	_	_	_	_	_	_
Other income	6	4	_	_	22	32	8	3	1	_	10	22
Net operating income before change in expected credit losses and other credit impairment charges	404	92	52		90	638	423	100	95		19	637
Change in expected credit losses and other credit impairment charges	(181)	(48)	(27)	_	(3)	(259)	(136)	(12)	3	_	_	(145)
Net operating income	223	44	25	_	87	379	287	88	98	_	19	492
Total operating expenses	(246)	(55)	(33)	_	(9)	(343)	(251)	(58)	(34)	_	(19)	(362)
of which: staff expenses	(70)	(13)	(7)	_	(43)	(133)	(78)	(14)	(6)	_	(47)	(145)
Operating profit/(loss)	(23)	(11)	(8)	_	78	36	36	30	64	_	(47)	130
Share of profit in associates and joint ventures	1	-	-	_	_	1	2	_	_	_	_	2
Profit/(loss) before tax	(22)	(11)	(8)	_	78	37	38	30	64	_	_	132
	\/	(==/	(0)						•			
Significant items - Totals												
Revenue	_	_	11	_	1	12	_	_	(2)	_	_	(2)
ECL	_	_	_	_	_	_	_	_	_	_	_	_
Operating expenses	_	_	_	_	_	_	(9)	_	_	_	(2)	(11)
Share of profit in associates and joint ventures	_	_	_	_	_	_	_	_	_	_	_	
Baltimore de cardon	A	A	At 31 Mar 2020		A	4	A	ć	At 31 Dec 2019		ć	
Balance sheet data	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
Loans and advances to customers (gross)	6,261	5,435	6,412	-	_	18,108	7,736	6,480	6,956	_	_	21,172
Loans and advances to customers (net)	5,736	5,289	6,370	-	-	17,395	7,153	6,341	6,931	_	-	20,426
Total external assets	9,085 8,607	6,847 6,195	15,143 2,892	Ξ	3,656 352	34,731	11,185 11,456	8,547 6,965	16,801	_	4,374 354	40,907
Customer accounts	8,607	6,195	2,892	_	352	18,046	11,456	6,965	4,276	_	354	23,051
Income Statement Metrics												
Cost efficiency ratio	60.9%	59.8%	63.5%	-%	10.0%	53.8%	59.3%	58.0%	35.8%	-%	100.0%	56.8%
Income Statement metrics - Adjusted as originally reported												
Adjusted cost efficiency ratio	60.9%	59.8%	80.5%	-%	10.1%	54.8%	57.2%	58.0%	35.1%	-%	89.5%	54.9%
Revenue												
Significant items												
Customer redress programmes	-	-	-	-	-	_	-	-	-	-	-	-
Disposals, acquisitions and investment in new businesses	_	-	-	-	-	_	-	-	-	-	-	-
Fair value movements on financial instruments	-	-	11	-	1	12	-	-	(2)	-	-	(2)
Restructuring and other related costs	-	-	-	-	-	_	_	_	_	_	_	_
Operating expenses												
Significant items												
Costs of structural reform	_	_	_	_	_	_	_	_	_	_	_	_
Customer redress programmes							_		_	_	_	_
Disposals, acquisitions and investment in new businesses		_			_		_	_	_	_	_	_
Goodwill impairment					Ξ		_	_	_	_	_	_
Restructuring and other related costs		_			_		(9)	_	_	_	(2)	(11)
Past service costs of guaranteed minimum pension benefits equalisation		_		_	_		(9)	_	_	_	(2)	(11)
Settlements and provisions in connection with legal and regulatory matters	_	_	_	_	_	_	_	_	_	_	_	_
							-					_

_			Quarter ended 30 Se	p 2019					Quarter ended 30 Jul	2019		
-	Retail		Global				Retail		Global			
	Banking		Banking	Global			Banking		Banking	Global		
	and Wealth	Commercial	and	Private	Corporate		and Wealth	Commercial	and	Private	Corporate	
	Management	Banking	Markets	Banking	Centre	Total	Management	Banking	Markets	Banking	Centre	Total
												\$m
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	
Net interest income/(expense)	301	79	19	_	(43)	356	291	88	23	_	(36)	366
Net fee income	91	10	23	_	-	124	86	8	12	_	_	106
Net income from financial instruments held for trading or managed on a fair value basis	9	2	53	-	53	117	5	3	43	-	43	94
Net income/(expense) from assets and liabilities of insurance businesses, including related derivatives,												
measured at fair value through profit or loss	_	_	_	_	_	-	_	_	_	_	_	_
Changes in fair value of other financial instruments mandatorily measured at fair value through profit or												
loss	_	-	-	-	-	-	-	-	-	-	-	_
Other income	33	5	(1)	_	13	50	26	9	(1)	_	14	48
Net operating income before change in expected credit losses and other credit impairment charges	434	96	94	_	23	647	408	108	77	_	21	614
Change in expected credit losses and other credit impairment charges	(124)	(19)	(6)	_	1	(148)	(84)	(18)	2	_	_	(100)
Net operating income	310	77	88		24	499	324	90	79		21	514
	(244)	(50)	(34)	_	(14)	(342)	(257)	(51)	(34)	_	(10)	(352)
Total operating expenses				_					(8)	_		
of which: staff expenses	(68)	(13)	(7)		(43)	(131)	(71)	(13)			(47)	(139)
Operating profit/(loss)	66	27	54	_	10	157	67	39	45	_	11	162
Share of profit in associates and joint ventures	2		_	_	-	2	7	1	1		_	9
Profit/(loss) before tax	68	27	54	_	10	159	74	40	46	_	11	171
Significant items - Totals												
Revenue	_	_	2	_	-	2	_	_	(2)	_	_	(2)
ECL	_	_	_	_	_	_	_	_	_	_	_	_
Operating expenses	(1)	_	_	_	(2)	(3)	_	_	_	_	(3)	(3)
Share of profit in associates and joint ventures	(2)	_	_	_	- (2)	-	_	_	_	_	-	(5)
Share of profit in associates and joint ventures	_	_	_	_	_	_	_	_	_	_	_	_
-			At 30 Sep 2019						At 30 Jun 2019			
Balance sheet data	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
Loans and advances to customers (gross)	7,101	6,178	7,264	_	_	20,543	6,983	5,953	7,917	_	(1)	20,852
Loans and advances to customers (net)	6,580	6,038	7,236	_	(1)	19,853	6,467	5,773	7,888	_	_	20,128
Total external assets	10,325	8,058	14,585	_	6,755	39,723	10,468	7,922	16,463	_	6,389	41,242
Customer accounts	9,928	6,311	3,243	-	456	19,938	10,321	6,530	2,430	-	1,156	20,437
Income Statement Metrics												
Cost efficiency ratio	56.2%	52.1%	36.2%	-%	60.9%	52.9%	63.0%	47.2%	44.2%	-%	47.6%	57.3%
Income Statement metrics - Adjusted as originally reported												
Adjusted cost efficiency ratio	56.0%	52.1%	37.0%	-%	52.2%	52.6%	63.0%	47.2%	43.0%	-%	33.3%	56.7%
Adjusted Cost Circles (Milo	30.070	32.270	37.070	70	32.270	32.070	03.070	47.270	43.070	,,,	33.370	30.770
Paragua												
Revenue												
Significant items												
Customer redress programmes	_	_	_	_	-	-	_	_	_	_	_	_
Disposals, acquisitions and investment in new businesses	_	-	-	-	-	-	-	-	-	-	-	_
Fair value movements on financial instruments	-	_	2	_	-	2	-	_	(2)	_	-	(2)
Restructuring and other related costs	_	_	_	_	_	_	_	_	_	_	_	_
Operating expenses												
Significant items												
Costs of structural reform	_	_	_	_	_	_	_	_	_	_	_	_
		_	_	_	_	_		_		_	_	
Customer redress programmes	_	_	_	_	_	_	_	_	_	_	_	_
Disposals, acquisitions and investment in new businesses	_	_	_	_	_	_	_	_	_	_	_	_
Goodwill impairment		_	_	-			_	_	_	_		
Restructuring and other related costs	(1)	_	_	-	(2)	(3)	-	-	-	-	(3)	(3)
Past service costs of guaranteed minimum pension benefits equalisation	_	_	-	-	-	-	-	-	-	-	-	_
Continuous and any defend to an analysis with bond and any determinant	_	_	_	_	_	_	_	_	_	_	_	_
Settlements and provisions in connection with legal and regulatory matters	_	_										

•			Quarter ended 31 Ma	r 2010					Year to date 31 Dec	2010		
	D-4-7			11 2019			D. s. il			2019		
	Retail		Global				Retail		Global			
	Banking		Banking	Global			Banking		Banking	Global		
	and Wealth	Commercial	and	Private	Corporate		and Wealth	Commercial	and	Private	Corporate	
	Management	Banking	Markets	Banking	Centre	Total	Management	Banking	Markets	Banking	Centre	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
Net interest income/(expense)	293	82	46	_	(46)	375	1,203	332	105	_	(177)	1,463
Net fee income	68	13	14	_	_	95	332	42	67	_		441
Net income from financial instruments held for trading or managed on a fair value basis	6	2	24	_	48	80	30	10	179	_	205	424
Net income/(expense) from assets and liabilities of insurance businesses, including related derivatives,	ŭ	-			40	00	30	10	273		203	
measured at fair value through profit or loss	_	_	_	_	_	_	_	_	_	_	_	_
Changes in fair value of other financial instruments mandatorily measured at fair value through profit or	_	_	_	_	_	_	_	_	_	_	_	_
loss	_	_	_	_	_	_	_	_	_	_	_	_
Other income	67	27		_	12	107	134	44	_	_	49	227
			<u>1</u>									
Net operating income before change in expected credit losses and other credit impairment charges	434	124	85	_	14	657	1,699	428	351	_	77	2,555
Change in expected credit losses and other credit impairment charges	(93)	(6)	1	_	_	(98)	(437)	(55)	_	_	1	(491)
Net operating income	341	118	86	-	14	559	1,262	373	351	-	78	2,064
Total operating expenses	(241)	(51)	(34)	-	(8)	(334)	(993)	(210)	(136)	-	(51)	(1,390)
of which: staff expenses	(69)	(13)	(9)	_	(45)	(136)	(286)	(53)	(30)	_	(182)	(551)
Operating profit/(loss)	100	67	52	_	6	225	269	163	215	_	27	674
Share of profit in associates and joint ventures	_	_	_	_	_	_	11	1	1	_	_	13
Profit/(loss) before tax	100	67	52	_	6	225	280	164	216		27	687
Total (1635) Before tax	100						200	204	110			
Significant items - Totals												
	_	_	(5)	_	_	(5)	_	_	(7)	_	_	(7)
Revenue	_			_						_		(7)
ECL	_	_		_				_		_		
Operating expenses	_	_	(1)	_	(1)	(2)	(10)	-	(1)	_	(8)	(19)
Share of profit in associates and joint ventures	_	-	-	-	-	-	_	-	-	-	-	_
			At 31 Mar 2019	1					At 31 Dec 2019)		
Balance sheet data	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
Loans and advances to customers (gross)	6,558	5,838	7,158	_	-	19,554	7,736	6,480	6,956	_	_	21,172
Loans and advances to customers (net)	6,036	5,673	7,123	_	_	18,832	7,153	6,341	6,931	_	_	20,426
Total external assets	10,095	7,859	16,215	_	6,666	40,835	11,185	8,547	16,801	_	4,374	40,907
Customer accounts	10,216	6,123	4,050	_	442	20,831	11,456	6,965	4,276	_	354	23,051
customer accounts	10,210	0,123	4,030			10,031	11,450	0,505	4,270		334	25,052
Income Chahamant Matrice												
Income Statement Metrics	FF F0/	44.40/	40.00/		F7.40/	FO 00/	50.40/	40.40/	20.70/	0/	CC 20/	F 4 40/
Cost efficiency ratio	55.5%	41.1%	40.0%	-%	57.1%	50.8%	58.4%	49.1%	38.7%	-%	66.2%	54.4%
Income Statement metrics - Adjusted as originally reported												
Adjusted cost efficiency ratio	55.5%	41.1%	36.7%	-%	50.0%	50.2%	57.9%	49.1%	37.7%	-%	55.8%	53.5%
Revenue												
Significant items												
Customer redress programmes	_	_	_	_	_	_	_	_	_	_	_	_
Disposals, acquisitions and investment in new businesses	_	_	_	_	-	_	_	_	_	_	_	_
Fair value movements on financial instruments	_	_	(5)	_	_	(5)	_	_	(7)	_	_	(7)
Restructuring and other related costs	_	_		_	_		_	_		_	_	
Operating expenses												
Significant items												
Costs of structural reform	_	_	_	-	_	-	-	_	_	-	_	_
Customer redress programmes	_	_	_	_	_	-	_	_	_	-	_	_
Disposals, acquisitions and investment in new businesses	_	-	-	_	-	-	-	-	-	-	-	_
Goodwill impairment	_	_	-	-	-	-	-	-	_	_	_	_
Restructuring and other related costs	_	_	(1)	-	(1)	(2)	(10)	-	(1)	-	(8)	(19)
Past service costs of guaranteed minimum pension benefits equalisation	_	-	_	_	-	_	_	-	_	-	_	_
Settlements and provisions in connection with legal and regulatory matters	_	_	_	_	_	_	_	_	_	_	_	_

Risk-weighted assets

Risk-weighted assets by global business¹

Quarter ended 31 Mar 31 Dec 30 Jun 30 Sep 2020 2019 2019 2019 \$bn \$bn \$bn \$bn Retail Banking and Wealth Management 131.3 134.0 127.9 129.0 Commercial Banking 316.8 316.7 317.3 327.6 Global Banking and Markets 269.1 258.2 276.8 284.5 Global Private Banking 14.1 14.0 16.2 16.5 Corporate Centre 125.8 120.5 127.0 128.4 Total 857.1 843.4 865.2 886.0

Risk-weighted assets by geographical regions^{1,2}

			Quarter ended		
	31 Mar	31 Dec	30 Sep	30 Jun	31 Mar
	2020	2019	2019	2019	2019
	\$bn	\$bn	\$bn	\$bn	\$bn
Total	857.1	843.4	865.2	886.0	879.5
Europe	280.6	281.0	295.0	309.4	306.3
Asia	373.5	366.4	364.7	371.7	366.8
Middle East and North Africa	59.1	57.5	57.5	57.5	56.3
North America	133.1	122.0	131.1	133.5	133.8
Latin America	32.9	38.4	40.6	40.3	39.5
Hong Kong	194.7	187.2	186.7	189.6	187.1
United Kingdom	205.4	203.9	216.6	226.5	225.5
Mainland China	74.6	73.3	71.9	74.1	72.7
United States	101.3	89.4	97.7	99.3	100.5
Mexico	24.2	29.0	29.4	29.3	28.7
HSBC UK Bank plc consolidated ³	109.4	113.5	109.2	118.0	121.2
HSBC Bank plc consolidated ³	172.1	165.8	182.4	189.3	187.5

31 Mar

2019

\$bn

126.5

325.4

285.5

16.8

125.3

879.5

¹ Figures are calculated using the EU's regulatory transitional arrangements for IFRS 9 in article 473a of the Capital Requirements Regulation.

² RWAs are non-additive across geographical regions due to market risk diversification effects within the Group.

³ RWAs are non-additive across legal entities due to intra-Group RWAs.

HSBC Holdings plc

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