## HSBC 4滙豐

2017年2月21日
（香港股份代號：5）

## HSBC Holdings plc

滙豐控股有限公司
2016年業績摘要

隨附之公告現正於滙豐控股有限公司上市之證券交易所公布。

## 代表

## 滙豐控股有限公司

## 集團公司秘書長 <br> 馬振聲

於本公告發表之日，滙豐控股有限公司董事會成員包括：范智廉，歐智華，安銘 ${ }^{\dagger}$ ，祈嘉蓮 ${ }^{\dagger}$ ，史美倫 ${ }^{+}$，卡斯特 ${ }^{\dagger}$ ，埃文斯勳爵，費卓成 ${ }^{\dagger}$ ，李德麟 ${ }^{\dagger}$ ，利蘊蓮 ${ }^{\dagger}$ ，利普斯基 ${ }^{\dagger}$ ，駱美思 ${ }^{\dagger}$ ，麥榮恩，苗凱婷，繆思成，聶德偉 ${ }^{\dagger}$ ，施俊仁 ${ }^{\dagger}$ ，戴國良 ${ }^{\dagger}$ ，梅爾莫 ${ }^{\dagger}$ 及華爾士 ${ }^{\dagger}$ 。

## ${ }^{\dagger}$ 獨立非執行董事

## HSBC HOLDINGS PLC滙豐控股有限公司

## 2016年業績摘要

## 落嘪策略

- 繼出售巴西業務後，完成25億美元的股份回購
- 採取出售巴西業務等大量管理措施，於2016年內進一步減少風險加權資產 1,430 億美元
- 於達標支出的投資至今達 40 億美元，使我們推算的年度成本節約達 37 億美元
- 預期將每年進一步節省成本至約 60 億美元，同時持續投於監管計劃及合規範疇，而所需的達標支出投資約為 60 億美元
- 於若干主要市場和國際產品擴大市場佔有率，其中包括香港及新加坡的貿易融資市場


## 集團行政總裁副智華表示：

「2016年，集團旗下所有環球業務均表現隱健，削減成本的進度亦優於預期，股東回報總額達到 $36 \%$ 。我們現正投資超過 20 億美元於數碼改革計劃，提升客戶服務，並進一步推行 10 億美元的股份回購計劃，反映我們的資產負債狀況強勁靈活。」

## 財務業績

－各項環球業務表現穩健，經調整除稅前利潤為193億美元，與上年度大致相若；列賬基準除稅前利潤減少至 71 億美元，反映多個重大項目的影響，當中包括歐洲環球私人銀行業務的商譽減損 32 億美元，達標支出 31 億美元，指定以公允值列賬之本身債務因信貸息差變動而產生的 18 億美元不利公允值變動，以及出售巴西業務的影響

- 經調整收入為502億美元，大致維持不變；列賬基準收入下降 $20 \%$ 至 480 億美元，主要是重大項目及貨幣換算的不利變動所致
- 經調整營業支出減少 12 億美元或 $4 \%$ ，反映對成本節約計劃的投資；列賬基準營業支出大體維持不變
- 經調整收入增長率與支出增長率之差為正 $1.2 \%{ }^{1}$
- 資本實力雄厚，普通股權一級（「CET1」）比率為13．6\％，樍桿比率為5．4\％
- 派息水平維持在每股普通股 0.51 美元；就本年度派發的股息總額為101億美元；有信心維持現有水平
- 董事會決定透過股份回購計劃，進一步向股東退還最高達 10 億美元，預期將於2017年上半年完成。這使成功出售巴西業務後，自2016年下半年以來宣布的股份回購增至 35 億美元

|  |  |  |  |
| :---: | :---: | :---: | :---: |
|  | 截至12月31日止年度 |  |  |
|  | 2016年 百萬美元 | $\begin{gathered} \text { 2015年 } \\ \text { 百萬美元 } \end{gathered}$ | 變動 $\%$ |
| 財務摘要及主要比率 |  |  |  |
| 列賬基準除稅前利潤 | 7，112 | 18，867 | （62．3） |
| 經調整除稅前利潤 ${ }^{\text {a }}$ | 19，300 | 19，528 | （1．2） |
| 平均普通股股東權益回報（年率） | 0．8\％ | 7．2\％ |  |
| 經調整收入增長率與支出增長率之差 ${ }^{1}$ | 1．2\％ | （3．7）\％ |  |

我們透過經調整業績了解業務的基本寫勢。列賬基準及經調整基準的主要分別在於貨幣換算以及重大項目，包括巴西業務的經營業績以及出售項目的虧損。

|  | 於12月31日 |  |  |
| :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { 2016年 } \\ \% \end{gathered}$ | $\begin{array}{r} \text { 2015年 } \\ \% \end{array}$ | 變動 |
| 資本及資產負債表 |  |  |  |
| 普通股權一級比率 | 13.6 | 11.9 |  |
| 椣桿比率 | 5.4 | 5.0 |  |
|  | 百萬美元 | 百萬美元 | 百萬美元 |
| 客戶貸款 | 861，504 | 924，454 | $(62,950)$ |
| 客戶賬項 | 1，272，386 | 1，289，586 | $(17,200)$ |
| 風險加權資產 | 857，181 | 1，102，995 | $(245,814)$ |

有關註釋請參関第2頁。

| 摘要 |  |
| :--- | :--- |
|  |  |
|  |  |
|  |  |

[^0]
## 集團主席范智廉之報告

集團已提升生產力，落實科技變革，並持續加強業務操守。我們擁有雄厚的資本，且在多個重要領域擴大市場份額。
2016年是令人記憶深刻的一年，出乎意料的經濟政治大事接二連三，預示了既有的地緣政治與經濟關係所發生的變化，其影響涵蓋已發展經濟體之間的互動，乃至已發展經濟體與世界其他地區之間的格局。這些轉變所產生的不明朗因素，對投資活動造成短暫影響，並引發金融市場波動。在此環境下，滙豐於2016年的表現大致令人滿意。由於企業和金融市場對上述事件的反應較預期樂觀，集團下半年的經營業績遠超預期，表現亦遠較去年為佳，成績令人鼓舞。

集團的列賬基準除稅前利潤為 71 億美元，較上年度下降約 $62 \%$ ，主要受重大項目影響。此等項目大部分在會計上屬重大，但對資本並無影響。按用以衡量管理層和業務表現的經調整基準計算，除稅前利潤為193億美元，與上年度的195億美元相若，主要是因為上年度的成本節約計劃已見成效，成本表現得以改善，大幅度抵銷了收入下跌的影響，同時貸款減值準備僅錄得輕微增長。每股盈利為 0.07 美元，2015年則為 0.65 美元。

集團的核心資本水平顯著提升，原因包括中國內地聯營公司的監管規定資本處理方式更改，既有資產持續縮減，按照計劃削減若干類別的交易賬項與回報不足的資產，以及透過出售業務（主要是巴西業務）釋出資本。集團因而得以透過股份回購向股東退還25億美元資本，有關舉措已於12月完成。我們今天宣布派發第四次股息 0.21 美元，達成中期業績報告所述的目標，將本年度的全年派息維持在 0.51 美元。董事會考慮到集團良好的資本狀況，通過最高達 10 億美元的額外股份回購計劃，預期有關計劃快將展開。

## 策略行動果碩县量

董事會在回顧2016年的業績表現時，注意到管理層致力重整集團業務，並因應持續低息環境的挑戰，採取了有效的措施，董事會對此表示讚賞。
在集團已經享有市場優勢的貿易及投資通道，我們加大業務發展力度，令市場份額和產品滲透率穩步提升，尤其是與中國對外投資相關的服務。正如歐智華的回顧所述，集團年內獲頒多項業界大獎，地位備受認可。

集團為科技和程序革新投入大量資源，不但有助提升成本效益，更可顯著加強查察及防範金融犯罪的能力。此外，我們將於2017年陸續推出多款應用程式，可望大大提升客戶的電子銀行服務體驗，加強網絡保安，以及提供更切合客戶個人需要的產品種類。

集團大舉重新部署墨西哥業務後，當地所有業務單位的表現均有明顯改善，儘管仍須繼續努力，但情況令人鼓舞。如此部署，有助集團成功填補由於持續縮減既有組合，削減交易賬項以及於金融犯罪威脅較大的領域減低風險而放棄的絕大部分收入。
此外，由於我們不斷投放資源提升環球標準計劃，滙豐今天面對的金融犯罪威脅已經减低。董事會於2017年及日後均會全力履行此方面的工作。

## 監管事宜

各監管機構原本計劃，在預期取得各方共識的基礎上，於2017年1月份完成巴塞爾協定3的架構，可惜事與願違，令人深感失望。全球金融危機爆發至今已近十年，目前正是最終完成後續監管改革的時候，尤其現時銀行業的資本狀況，管治水平和風險意識無疑更趨穩健，與十年前不可同日而語。最終落實資本架構並作出微調，乃是銀行把握未來資本分配，支持貸款及市場活動的關鍵。當前公共政策著重鼓勵銀行為基礎設施等期限較長的資產提供更多支持，以及擴充歐洲和新興市場的資本市場，故尤其需要就此作出釐清。監管機構與政策制訂者現時應按照承諾，在不廣泛和大幅提高資本要求的原則下，盡快落實資本架構。鑑於美國新一屆政府正重新考慮是否參與國際監管論壇，避免環球監管架構解體，亦是同樣重要。全球監管機構及早就各項懸而未決的問題達成協議，從而使監管規定有較長的穩定期，容讓業界熟習相關的規定並積累經驗，將會是最理想的結果。

作為全球系統重要性銀行之一，滙豐必須制訂必要的解決方案。2016年，我們已在這方面取得更大進展。要完成該方案，須剔除或減少尚存的限制，以清楚了解集團的核心監管機構在必要時會如何結束集團業務。雖然我們認為出現上述情況的可能性極低，但定出全面的解決架構，乃是滙豐繼續作為全球系統重要性銀行經營所需的支柱。事實上，集團的策略是力求維持國際業務網絡的規模及覆蓋範圍，而於2016年，國際業務網絡再次展現出強大的抗逆力和競爭優勢。

我們配合監管機構完成各項細緻工作，證明集團資本實力雄厚，解決方案有效可行，為股東帶來實質禆益。2016年，我們除了保持派息水平之外，管理層更開展大量工作，使集團得以透過股份回購向股東退還資本，並證明有理由減低滙豐作為全球系統重要性銀行所適用的額外緩衝資本。

## 英國脫歐公投

自中期業績報告以來，英國仍未遞交正式脫歐通知，而各方亦尚未展開談判，因此局面並無重大變化。但近期首相發表講話，進一步闡明政府立場，我們對此表示歡迎。要就整個經濟體系的各方面進行談判，並處理所需的立法及其他公共政策調整，當中涉及的挑戰之艱巨，現已漸趨明朗。因此，我們相信各界已有廣泛共識，明白由目前狀況發展至最終商定的情況之間，需要一個實施階段，我們對此亦十分贊同。

自公投以來，我們致力為客戶提供意見，解釋英國脫歐對客戶業務造成的影響。我們亦一直回應英國政府的諮詢，提出現行以歐盟為基礎的法律和監管安排中，政府應當重點處理的部分，以保持英國金融市場在支持歐洲貿易及投資方面的關鍵角色。

至於滙豐本身，我們基本具備一切所需的牌照及基礎設施，在英國脫歐後仍能繼續為客戶提供支援，當中主要有賴我們在法國的市場地位。滙豐是法國第六大銀行，而且擁有經營全方位業務的能力。根據現有應變計劃，我們在未來兩年內，可能需要逐步將近千個職位由倫敦遷至巴黎，惟一切須視乎談判進展而定。

## 集團主席報告

## 董事會人事變動

我們歡迎戴國良於去年9月12日加入董事會。戴國良為董事會帶來銀行實務和高層管治經驗，亦非常熟悉亞洲及中國市場，其寶貴資歷源自他多年的銀行專業生涯。他在摩根大通公司美國及亞洲部門任職達25年，隨後在亞太區首屈一指的新加坡星展集團擔任多個高級職位，最終出任副主席兼行政總裁，帶領該集團於區內擴展業務。戴國良獲委任為金融系統風險防護委員會及集團風險管理委員會成員。

於2016年的股東周年大會上，我們將告別在任時間最長的兩位獨立董事，即駱美思（高級獨立董事）及李德麟。駱美思在任期間曾擔任監察委員會，風險管理委員會及提名委員會成員，並且是行為及價值觀委員會的首任主席，負責制訂該委員會的職權範圍及議程。李德麟曾任薪酬委員會及提名委員會成員，其後更出任該兩個委員會的主席。駱美思與李德麟亦共同領導物色集團主席繼任人選的程序。兩位董事在監管和公共政策，商業領導，企業管治及消費者事宜方面的深厚知識，對董事會彌足珍貴。本人謹代表全體股東，感謝他們的貢獻與投入。

## 主席繼任程序

在邀請股東出席2016年股東周年大會的通函中，本人提及物色集團主席繼任人選的程序經已展開，有關工作預計於2017年內完成，而程序正如期進行，董事會將於適當時候發表公告。

## 展望未來

我們最近上調對環球經濟增長的預測，以反映美國財政政策有可能轉變，以及環球經濟可能出現更廣泛的周期性復尰。正如近年大勢所趨，新的經濟增長動力，預料均來自新興經濟體，而滙豐在此等地區已享有相當業務規模。但這個核心境況仍面臨較高風險。我們尤其關注在歐洲各國即將舉行的大選中，民粹主義可能會左右政局，而美國新政府可能採取保護措施，影響環球貿易。當英國和歐盟展開脫歐談判之時，雙方將會面臨不明朗因素，而美元趨強亦會對負債高企的新興經濟體造成衝撃，凡此種種均會對環球經濟構成威脅。

儘管存在上述不利因素，環球經濟已呈現周期性回升跡象。環球採購經理指數已有一段時間處於高位，美國經濟蓬勃發展，加上中國經濟持續增長，並未受到2016年第一季市場回調的影響。此外，大宗商品價格上漲，反映市場對基礎設施投資增長及產油國就削減原油供應達成協議持樂觀態度。這些因素亦意味各主要經濟體將會出現通貨再膨脹和加息，而滙豐可憑藉其穏健的資產負債結構從中獲益。

然而，我們現時上調經濟增長預測，主要是對去年的下調作部分修正，因為去年出現眾多意料之外的政治事件，導致不明朗因素加劇。環球經濟增長預測仍略低於長期趨勢，並主要面對下行風險。
踏入2017年，集團已基本完成重組架構的工作，資本實力雄厚，而且資產負債穏健。由於其他銀行收縮業務，加上我們增強產品競爭力，滙豐在多個重要業務領域持續提升市場份額。我們為提升營運效率而重整集團，落實科技革新，並且加強環球經營操守標準，其中所需的大部分重要投資均已完成。

一如既往，我們非常感激集團23．5萬名同事在落實改革之餘，更努力不懈，務求滿足客戶對我們的期望。本人謹代表董事會感謝全體同事的奉獻與投入。

## 集團行政總裁歐智華之回顧

網絡優勢讓我們具備卓越的能力，協助客戶深入了解並掌握複雜的營商環境，發掘新機遇。
集團於2016年取得良好進展。在滿布挑戰的市況下，各項策略行動仍能順利推展，在全球各地推行的全面業務模式亦行之有效。集團的列賬基準除稅前利潤反映多個重大項目的影響，這些項目包括撇銷歐洲環球私人銀行業務的所有尚餘商譽，出售巴西業務錄得會計雐損，以及投放資源實現成本節約目標。環球業務表現穏健，使經調整利潤按年計算大致保持不變，讓我們有能力在策略產品領域爭取市場份額，並為未來發展建立平台。我們在2016年的經調整收入增長率與支出增長率之差錄得正數。

## 業績表現

環球銀行及資本市場業務雖然起步較慢，但現已重拾動力，為集團帶來較2015年高的經調整收入。雖然市場充滿挑戰，但資本市場業務仍表現理想，定息產品的表現尤其出色。交易銀行業務亦錄得收入增長，特別是環球資金管理業務。我們在歐洲的定息產品市場份額有所提升，在環球債務資本市場及跨境併購範疇取得歷來最高排名。於《歐洲貨幣》雜誌「2016年卓越大獎」中，滙豐獲評為「全球最佳投資銀行」及「全球最佳企業銀行」。

工商金融業務表現不俗，經調整收入在環球貿易放緩下仍取得增長，當中英國及香港業務的表現尤為理想。環球資金管理業務與信貸及貸款業務收入的增幅超越貿易融資收入的減幅。環球貿易及融資業務部繼續在香港及新加坡等主要市場爭取市場份額，使我們維持全球首屈一指貿易融資銀行的地位。

零售銀行及財富管理業務的表現好壞參半。整體經調整收入下降，主要由於財富管理業務的香港客戶交易活動減少所致。與此同時，英國，香港及中國內地的按揭結欠強勁增長，加上英國及香港的往來戶口及儲蓄存款結餘上升，帶動零售銀行業務的收入增加。在2017年及往後的年度，上述款額增長可望支持收入向上攀升。

我們認為現在是潄銷歐洲私人銀行業務餘下商譽的恰當時機。有關商譽主要與原先於1999年購入 Safra Republic Holdings 有關。至今環球私人銀行業務的重組工作已大致完成，儘管該業務現時的規模較三年前大幅縮減，但我們正積極部署，讓環球私人銀行業務專注滿足集團企業客戶領導層和擁有者的個人理財需要，銳意爭取業務持續增長。

我們繼續透過成本節約計劃減省經調整營業支出。該等計劃於過去18個月持續發揮成效，讓集團得以節省更多成本。我們目前預計於2017年底前每年節省約 60 億美元成本，並將在同期投入相同金額（合共約 60 億美元）以達成目標。上述所節省的成本應可抵銷監管計劃及合規範疇的額外投資有餘。

在落實策略行動方面，我們繼續取得長足的進展，使集團取得更佳回報和爭取國際網絡的最大價值。我們正按計劃於2017年底前完成大部分策略行動（請參閲第12至13頁），進度與集團的目標相符。減少風險加權資產的目標已完成 $97 \%$ ，而成本節約計劃取得成功，意味我們可望超越成本節約目標。

墨西哥業務轉虧為盈的步伐繼續加快。貸款結欠及存款結餘有所改善，加上利率上升和各項業務加強合作，有助墨西哥業務的利潤較2015年大幅攀升。我們亦大幅提升市場份額，特別是消費貸款市場的份額。

我們繼續擴展亞太區的業務，在中國內地首次發行滙豐品牌專屬信用卡，同時推動管理資產，保險新造業務保費及珠江三角洲貸款增長。我們亦進一步䍧固在離岸人民幣債券市場的領導地位，並在中國境外併購服務方面取得自2003年以來最佳的排名。
由於我們在環球標準計劃投放資源，我們受金融犯罪的威脅已大為減低。監察員已提出若干值得關注的問題，而我們亦不斷作出改進，在此方面的決心堅定不移。我們的反洗錢及制裁政策框架將如期在年底前制定，並將在整個集團推行主要合規資訊科技系統。在2017年往後，我們將繼續優化有關系統，確保在日常風險管理工作全面實施改善措施。

普通股權一級比率維持在 $13.6 \%$ 的穩健水平，令我們更有實力支持派息，投資業務及應對持續不明朗的監管環境。

## 為股東創造價值

我們於下半年開始回購25億美元的股份，並於12月完成。集團現時有能力退還更多先前用於支持巴西業務的資本。我們已獲得有關監管機構批准，將於2017年上半年進一步實施最高達 10 億美元的股份回購，使2016年8月以來回購的股份總值達到 35 億美元。

在情況許可下，我們會䋎續考慮回購更多股份，而且我們有信心能夠憑藉各項業務的長期盈利能力，於可見未來維持現有的年度派息水平。
切合未來的業務
我們一方面透過策略行動改善業務網絡，另一方面亦正致力預測和適應將不斷改變我們營商環境和客戶需求與期望的社會，經濟及科技發展趨勢。
客戶採用日新月異的數碼科技，可說是推動金融服務業改革的最大力量。透過集團的環球網絡，我們可以識別及回應 70 個國家和地區的數碼科技發展趨勢，從而善用科技，為客戶提供最佳服務。在2015至2020年底，我們會投資 21 億美元，革新零售銀行及財富管理業務，工商金融業務和環球銀行及資本市場業務的數碼技術，並已推出多種創新服務模式，令銀行服務更快捷，更簡易及更安全。在應用生物識別技術的機構中，滙豐是目前全球最大的金融服務機構，而且我們會䊽續在全球各地的網絡應用聲音及指紋識別技術。於2016年，我們改進了英國及香港等多個主要市場的網上及流動理財服務平台，並在全球各地設立創新實驗室，致力研究人工智能，數據管理及提升網絡安全的應用。這些創新實驗室聯同其他金融技術格伴，將會協助我們運用科技，為客戶研發更稱心滿意的銀行服務。

## 集團行政總裁之回顧

假如數碼科技是人類最大的機遇，阻止氣候變化便是人類最大的挑戰。2015年12月訂立的巴黎協議反映全球各國達成新的共識，一致同意有必要加強應對氣候變化的問題。如今，開發新科技，興建基礎設施和推動傳統工業由高碳過渡至低碳，以及應付適應氣候的成本，均需要投入大量資金。銀行作為企業家，企業及投資者之間的主要中介，有責任協助引導這種資金流動。我們已與客戶及投資者展開合作，協助他們分配資金和將資金投向更低碳和具備碳復元力的業務。於2016年，我們成立「可持續發展融資組」，負責為各業務部門協調上述工作。「可持續發展融資組」的總部設於倫敦，但在紐約及香港亦具備資源，將會為負責設計及提供創新氣候產品的員工提供支持，協助他們發掘可持續發展融資的新資源。我們亦尋求訂立影響客戶的經營常規，並建立所需的數據，工具及透明度，利用我們對氣候風險的認識以配合市場運作。2016年，以世界領先的滙豐氣候變化研究中心的工作成果為基礎，滙豐環球研究部擴大對環境，社會及企業管治的研究範圍，為客戶提供投資決策所需的資料。滙豐氣候變化研究中心為全球客戶提供領先市場的氣候政策資訊，並於2017年慶祝成立十周年。集團亦正致力擴大非財務資料的披露範圍，以切合股東及其他相關群體的需要。
我們投放資源以適應不斷變遷的貿易環境。滙豐是世界最具規模的貿易融資銀行，在全球最繁忙的多條貿易路線兩端，擁有超過150年營商經驗，完全有能力推動長久以來的貿易融資方式（當中很多甚至可以遠溯至滙豐創辦時期）實現現代化和數碼化。我們正與世界各地大批夥伴攜手合作，努力實踐將區塊鏈技術應用於貿易融資的承諾。滙豐已協助研發其中一種信用證的區塊鏈原型，確認以私人分布式分類賬方式，讓各參與方共享資訊的可能性。2017年初，我們與另外六家銀行簽訂諒解備忘錄，務求採用區塊鏈技術幫助歐洲中小企簡化本土及跨境商貿。我們亦設法為不斷增長的服務貿易開發新的融資方式，估計服務貿易到2030年將佔環球貿易額的四分之一。在國際政治環境可能迫使貿易成本不降反升之際，我們將會繼續投放時間及資源為客戶想方設法，務求令貿易融資更相宜，更快捷，更簡易及更安全。

## 展望未來

地緣政治的發展，貿易壁壘提高及監管環境未見明朗，將會為2017年帶來新挑戰。然而，我們自2011年起推行的改革，令滙豐有能力應對當前全球營商環境的複雜情況。滙豐實力雄厚，抗逆力強，而且在全球各地推行全面業務模式，使我們可以在全球低增長的環境下，發掘出種種增長機遇。全球化似有持續倒退之勢，若然如是，我們即處於有利位置，可以充分把握各地區（尤其在亞洲和歐洲）可能出現的機遇。最重要的是，無論是開拓新市場抑或過渡至低碳經濟，集團的網絡優勢讓我們具備無可比擬的能力，協助客戶應對如此複雜的情勢和克服其挑戰。

財務摘要

|  | 截至12月31日止年度 |  |
| :---: | :---: | :---: |
|  | 2016年百萬美元 | 2015年百萬美元 |
| 本年度 |  |  |
| 除稅前利潤 | 7，112 | 18，867 |
| 應佔利潤： |  |  |
| －母公司普通股股東 | 1，299 | 12，572 |
| 已宣派普通股股息 | 10，099 | 9，710 |
| 於年底 |  |  |
| 股東權益總額 | 175，386 | 188，460 |
| 監管規定資本總額 | 172，358 | 189，833 |
| 客戶賬項 | 1，272，386 | 1，289，586 |
| 資產總值 | 2，374，986 | 2，409，656 |
| 風險加權資產 | 857，181 | 1，102，995 |
| 每股普通股 | 美元 | 美元 |
| 基本盈利 | 0.07 | 0.65 |
| 股息 ${ }^{1}$ | 0.51 | 0.50 |
| 資產淨值 | 7.91 | 8.73 |
| 股份資料 |  |  |
| 已發行面值0．50美元普通股數目（百萬股） | 20，192 | 19，685 |

1 年内已宣派的每股普通股股息。

## 按環球業務列示業績

經調整除稅前利潤／（虧損）

|  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  |  | 截至12月31日止年度 |  |
|  |  | $\mathbf{2 0 1 6}$ |  |
|  |  | 2015年 |  |

按地區列示業績

| 列賬基準除稅前利潤／（虧損） |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 截至12月31日止年度 |  |  |  |
|  | 2016年 |  | 2015年 |  |
|  | 百萬美元 | \％ | 百萬美元 | \％ |
| 歐洲 | $(6,774)$ | （95．2） | 688 | 3.6 |
| 亞洲 | 13，779 | 193.7 | 15，763 | 83.5 |
| 中東及北非 | 1，503 | 21.1 | 1，492 | 7.9 |
| 北美洲 | 185 | 2.6 | 614 | 3.3 |
| 拉丁美洲 | $(1,581)$ | （22．2） | 310 | 1.7 |
| 除税前利潤 | 7，112 | 100.0 | 18，867 | 100.0 |
| 积項支出 | $(3,666)$ |  | $(3,771)$ |  |
| 本年度利潤 | 3，446 |  | 15，096 |  |
| 應佔： |  |  |  |  |
| －母公司普通股股東 | 1，299 |  | 12，572 |  |
| －母公司優先股股東 | 90 |  | 90 |  |
| －其他權益持有人 | 1，090 |  | 860 |  |
| －非控股股東權益 | 967 |  | 1，574 |  |
| 本年度利潤 | 3，446 |  | 15，096 |  |

## 綜合收益表

截至12月31日止年度

|  | 2016年百萬美元 | $\begin{array}{r} \text { 2015年 } \\ \text { 百萬美元 } \end{array}$ |
| :---: | :---: | :---: |
| 淨利息收益 | 29，813 | 32，531 |
| －利息收益 | 42，414 | 47，189 |
| －利息支出 | $(12,601)$ | $(14,658)$ |
| 費用收益淨額 | 12，777 | 14，705 |
| －費用收益 | 15，669 | 18，016 |
| －費用支出 | $(2,892)$ | $(3,311)$ |
| 交易收益淨額 | 9，452 | 8，723 |
| －不包括淨利息收益之交易收益 | 8，066 | 6，948 |
| －交易活動之淨利息收益 | 1，386 | 1，775 |
| 指定以公允值列賬之金融工具淨收益／（支出） | $(2,666)$ | 1，532 |
| －長期債務及相關衍生工具之公允值變動 | $(3,975)$ | 863 |
| －指定以公允值列賬之其他金融工具淨收益 | 1，309 | 669 |
| 金融投資減除虧損後增益 | 1，385 | 2，068 |
| 股息收益 | 95 | 123 |
| 保費收益淨額 | 9，951 | 10，355 |
| 其他營業收益／（支出） | （971） | 1，055 |
| 勞業收益總額 | 59，836 | 71，092 |
| 已支付保險賠償和利益及投保人負債變動之淨額 | $(11,870)$ | $(11,292)$ |
| 未扣除貸款減值及其他信貸風險準備之營業收益淨額 | 47，966 | 59，800 |
| 貸款減值及其他信貸風險準備 | $(3,400)$ | $(3,721)$ |
| 營業收益淨額 | 44，566 | 56，079 |
| 僱員報酬及福利 | $(18,089)$ | $(19,900)$ |
| 一般及行政開支 | $(16,473)$ | $(17,662)$ |
| 物業，機器及設備折舊及減值 | $(1,229)$ | $(1,269)$ |
| 無形資產攤銷及減值 | （777） | （937） |
| 環球私人銀行一歐洲商譽減損 | $(3,240)$ | － |
| 營業支出總額 | $(39,808)$ | $(39,768)$ |
| 營業利潤 | 4，758 | 16，311 |
| 應佔聯營及合資公司利潤 | 2，354 | 2，556 |
| 除稅前利潤 | 7，112 | 18，867 |
| 稅項支出 | $(3,666)$ | $(3,771)$ |
| 本年度利潤 | 3，446 | 15，096 |
| 應佔： |  |  |
| －母公司普通股股東 | 1，299 | 12，572 |
| －母公司優先股股東 | 90 | 90 |
| －其他權益持有人 | 1，090 | 860 |
| －非控股股東權益 | 967 | 1，574 |
| 本年度利潤 | 3，446 | 15，096 |
|  | 美元 | 美元 |
| 每股普通股基本盈利 | 0.07 | 0.65 |
| 每股普通股攤薄後盈利 | 0.07 | 0.64 |

## 綜合全面收益表

截至12月31日止年度


## 綜合資產負債表

於12月31日

|  | $\begin{array}{r} \text { 2016年 } \\ \text { 百萬美元 } \end{array}$ | $\begin{array}{r} \text { 2015年 } \\ \text { 古苗姜市 } \end{array}$ <br> 百萬美元 |
| :---: | :---: | :---: |
| 資䥆 |  |  |
| 現金及於中央銀行的結餘 | 128，009 | 98，934 |
| 向其他銀行託收中之項目 | 5，003 | 5，768 |
| 香港政府負債嘖明書 | 31，228 | 28，410 |
| 交易用途資產 | 235，125 | 224，837 |
| 指定以公允值列棖之金融資產 | 24，756 | 23，852 |
| 衍生工具 | 290，872 | 288，476 |
| 同業賃款 | 88，126 | 90，401 |
| 客戸貨款 | 861，504 | 924，454 |
| 反向回購㜃議－非交易用途 | 160，974 | 146，255 |
| 金融投資 | 436，797 | 428，955 |
| 持作出售用途資產 | 4，389 | 43，900 |
| 預付款項，應計收益及其他資產 | 59，520 | 54，398 |
| 本期秎項資產 | 1，145 | 1，221 |
| 於聯營及合資公司之權益 | 20，029 | 19，139 |
| 商譽及無形資堐 | 21，346 | 24，605 |
| 派延积項資產 | 6，163 | 6，051 |
| 於12月31日之資產繮值 | 2，374，986 | 2，409，656 |
| 負㒏及股束構益 |  |  |
| 負債 |  |  |
| 香港紙幣流通額 | 31，228 | 28，410 |
| 同業存放 | 59，939 | 54，371 |
| 客戸餦項 | 1，272，386 | 1，289，586 |
| 回囀協議－非交易用途 | 88，958 | 80，400 |
| 向其他銀行傳送中之項目 | 5，977 | 5，638 |
| 交易用途負債 | 153，691 | 141，614 |
| 指定以公允值列棖之金融負債 | 86，832 | 66，408 |
| 衍生工具 | 279，819 | 281，071 |
| 已發行債務諳券 | 65，915 | 88，949 |
| 持作出售用途業務組合之負債 | 2，790 | 36，840 |
| 應計項目，迫延收益及其他負債 | 41，501 | 38，116 |
| 本期稅項負債 | 719 | 783 |
| 保單末決碽款 | 75，273 | 69，938 |
| 漼備 | 4，773 | 5，552 |
| 遞延稅項負債 | 1，623 | 1，760 |
| 後償負債 | 20，984 | 22，702 |
| 於12月31日之負債緷類 | 2，192，408 | 2，212，138 |
| 股東構益 |  |  |
| 已倠繖股本 | 10，096 | 9，842 |
| 股份溢價脹 | 12，619 | 12，421 |
| 其他股權工具 | 17，110 | 15，112 |
| 其他儲備 | $(1,234)$ | 7，109 |
| 保留盈利 | 136，795 | 143，976 |
| 股束權益緩額 | 175，386 | 188，460 |
| 非控股股束權益 | 7，192 | 9，058 |
| 於12月31日之各疑股東構益總積 | 182，578 | 197，518 |
| 於12月31日之各類負僓及股東權益緷頶 | 2，374，986 | 2，409，656 |

## 綜合現金流量表

截至12月31日止年度

|  | 註釋 | 2016年 百萬美元 | 2015年 百萬美元 |
| :---: | :---: | :---: | :---: |
| 除稅前利潤 |  | 7，112 | 18，867 |
| 非現金項目調整： |  |  |  |
| 折舊，攤銷及減值 |  | 5，212 | 2，181 |
| 投資活動增益淨額 |  | $(1,215)$ | $(1,935)$ |
| 應佔聯營及合資公司利潤 |  | $(2,354)$ | $(2,556)$ |
| 出售附屬公司，業務，聯營公司及合資公司之（利潤）／虧損 |  | 1，743 | － |
| 未減收回額之貸款減值虧損及其他信貸風險準備 |  | 4，090 | 4，546 |
| 準備（包括退休金） |  | 2，482 | 3，472 |
| 以股份為基礎的支出 |  | 534 | 757 |
| 計入除稅前利潤之其他非現金項目 |  | （207） | （191） |
| 敵銷匯兌差額 | 1 | 15，364 | 18，308 |
| 營業資產及負債之變動 |  |  |  |
| 交易用途證券及衍生工具淨額之變動 |  | 4，395 | 24，384 |
| 同業及客戶貸款之變動 |  | 52，868 | 32，971 |
| 反向回購協議（非交易用途）之變動 |  | $(13,138)$ | $(3,011)$ |
| 指定以公允值列賬之金融資產之變動 |  | $(1,235)$ | 2，394 |
| 其他資產之變動 |  | $(6,591)$ | 9，090 |
| 同業存放及客戶賬項之變動 |  | $(8,918)$ | $(65,907)$ |
| 回購協議（非交易用途）之變動 |  | 8，558 | $(26,481)$ |
| 已發行債務證券之變動 |  | $(23,034)$ | 960 |
| 指定以公允值列賬之金融負債之變動 |  | 17，802 | $(10,785)$ |
| 其他負債之變動 |  | 8，792 | $(4,549)$ |
| 已收取聯營公司之股息 |  | 689 | 879 |
| 已支付之界定福利計劃供款 |  | （726） | （664） |
| 已付稅款 |  | $(3,264)$ | $(3,852)$ |
| 營業活動產生之現金淨額 |  | 68，959 | $(1,122)$ |
| 購入金融投資 |  | $(457,084)$ | $(438,376)$ |
| 出售金融投資及金融投資到期所得款項 |  | 430，085 | 399，636 |
| 購入及出售物業，機器及設備產生之現金流淨額 |  | $(1,151)$ | $(1,249)$ |
| 因出售客戶及貸款組合而流入／（流出）之現金淨額 |  | 9，194 | 2，023 |
| 投資於無形資產之淨額 |  | （906） | （954） |
| 出售附屬公司，業務，聯營公司及合資公司之現金流淨額 | 2 | 4，802 | 8 |
| 投資活動產生之現金淨額 |  | $(15,060)$ | $(38,912)$ |
| 發行普通股股本及其他股權工具 |  | 2，024 | 3，727 |
| 因進行市場莊家活動及投資而出售／（購入）之本身股份淨額 |  | 523 | 331 |
| 購入庫存股份 |  | $(2,510)$ | － |
| 贖回優先股及其他股權工具 |  | $(1,825)$ | （463） |
| 已發行之後償借貸資本 |  | 2，622 | 3，180 |
| 已償還之後償借貸資本 |  | （595） | $(2,157)$ |
| 已付予母公司股東及非控股股東之股息 |  | $(9,157)$ | $(8,195)$ |
| 融資活動產生之現金淨額 |  | $(8,918)$ | $(3,577)$ |
| 現金及等同現金項目沙增頝／（減顩） |  | 44，981 | $(43,611)$ |
| 於1月1日之現金及等同現金項目 |  | 243，863 | 301，301 |
| 現金及等同現金項目之匯公差額 |  | $(14,294)$ | $(13,827)$ |
| 於12月31日之現金及等同現金項目 |  | 274，550 | 243，863 |
| 現金及等同現金項目包括： | 3 |  |  |
| －現金及於中央銀行的結餘 |  | 128，009 | 98，934 |
| －向其他銀行託收中之項目 |  | 5，003 | 5，768 |
| －1個月或以下之同業貸款 |  | 77，318 | 70，985 |
| －1個月或以下之同業反向回購協議 |  | 55，551 | 53，971 |
| －3個月以下之國庫票據，其他票據及存款證 |  | 14，646 | 19，843 |
| －減：向其他銀行傳送中之項目 |  | $(5,977)$ | $(5,638)$ |
|  |  | 274，550 | 243，863 |

已收利息為425．86億美元（2015年：476．23億美元，2014年：515．22億美元），已付利息為120．27億美元（2015年：145．59億美元，2014年：156．33億美元）及已收股息為4．75億美元（2015年：9．14億美元，2014年：11．99億美元）

[^1]綜合股東權益要動表
截至12月31日止年度

|  | 已催繳股本及股份溢儹百萬美元 | 其他股權工具 ${ }^{1}$百萬美元 | 保留盈利百萬美元 | 其他儲備 |  |  |  | 股東權益總額百萬美元 | 非控股股東權益百萬美元 | 各類股東權益總類百萬美元 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | 可供出售公允值信備百萬美元 | 現金流對沖儲備百萬美元 | 匯兌儲備百萬美元 | 合併儲備百萬美元 |  |  |  |
| 於2016年1月1日 | 22，263 | 15，112 | 143，976 | （189） | 34 | $(20,044)$ | 27，308 | 188，460 | 9，058 | 197，518 |
| 本年度利潤 | － | － | 2，479 | － | － | － | － | 2，479 | 967 | 3，446 |
| 其他全面收益（除稅淨額） | － | － | 59 | （271） | （61） | $(7,994)$ | － | $(8,267)$ | （131） | $(8,398)$ |
| －可供出售投資 | － | － | － | （271） | － | － | － | （271） | （28） | （299） |
| －現金流對沖 | － | － | － | － | （61） | － | － | （61） | （7） | （68） |
| －重新計量界定福利資產／負債 | － | － | 5 | － | － | － | － | 5 | 2 | 7 |
| －應佔聯營及合資公司其他全面收益 | － | － | 54 | － | － | － | － | 54 | － | 54 |
| －出售一項海外業務後重新分類至收益表的匯兌 | － |  | － | － | － | 1，894 | － | 1，894 | － | 1，894 |
| －匯兌差額 | － | － | － | － | － | $(9,888)$ | － | $(9,888)$ | （98） | $(9,986)$ |
| 本年度全面收益總額 | － | － | 2，538 | （271） | （61） | $(7,994)$ | － | $(5,788)$ | 836 | $(4,952)$ |
| 根據僱員薪酬及股份計劃發行之股份 | 452 | － | （425） | － | － | － | － | 27 | － | 27 |
| 發行代息股份及因而產生之金額 | － | － | 3，040 | － | － | － | － | 3，040 | － | 3，040 |
| 庫存股份淨增額 | － | － | $(2,510)$ | － | － | － | － | $(2,510)$ | － | $(2,510)$ |
| 已發行之資本證券 | － | 1，998 | － | － | － | － | － | 1，998 | － | 1，998 |
| 向股東派發之股息 | － | － | $(11,279)$ | － | － | － | － | $(11,279)$ | （919） | $(12,198)$ |
| 以股份為基礎的支出安排成本 | － | － | 534 | － | － | － | － | 534 | － | 534 |
| 其他變動 | － | － | 921 | （17） | － | － | － | 904 | $(1,783)$ | （879） |
| 於2016年12月31日 | 22，715 | 17，110 | 136，795 | （477） | （27） | $(28,038)$ | 27，308 | 175，386 | 7，192 | 182，578 |
| 於2015年1月1日 | 21，527 | 11，532 | 137，144 | 2，143 | 58 | $(9,265)$ | 27，308 | 190，447 | 9，531 | 199，978 |
| 本年度利潤 | － | － | 13，522 | － | － | － | － | 13，522 | 1，574 | 15，096 |
| 其他全面收益（除稅淨額） | － | － | 73 | $(2,332)$ | （24） | $(10,779)$ | － | $(13,062)$ | （887） | $(13,949)$ |
| －可供出售投資 | － | － | － | $(2,332)$ | － | － | － | $(2,332)$ | （740） | $(3,072)$ |
| －現金流對沖 | － | － | － | － | （24） | － | － | （24） | － | （24） |
| －重新計量界定福利資產／負債 | － | － | 82 | － | － | － | － | 82 | 19 | 101 |
| －應佔聯營及合資公司其他全面收益 | － | － | （9） | － | － | － | － | （9） | － | （9） |
| －匯兌差額 |  |  |  |  |  |  | － |  | （166） | $(10,945)$ |
| 本年度全面收益總額 | － | － | 13，595 | $(2,332)$ | （24） | $(10,779)$ | － | 460 | 687 | 1，147 |
| 根據僱員薪酬及股份計劃發行之股份 | 736 | － | （589） | － | － | － | － | 147 | － | 147 |
| 發行代息股份及因而產生之金額 | － | － | 3，162 | － | － | － | － | 3，162 | － | 3，162 |
| 已發行之資本證券 | － | 3，580 | － | － | － | － | － | 3，580 | － | 3，580 |
| 向股東派發之股息 | － | － | $(10,660)$ | － | － | － | － | $(10,660)$ | （697） | $(11,357)$ |
| 以股份為基碍的支出安排成本 | － | － | 757 | － | － | － | － | 757 | － | 757 |
| 其他變動 | － | － | 567 | － | － | － | － | 567 | （463） | 104 |
| 於2015年12月31日 | 22，263 | 15，112 | 143，976 | （189） | 34 | $(20,044)$ | 27，308 | 188，460 | 9，058 | 197，518 |

1 於2016年，滙潄控股發行20億美元之永久後償或有可轉換資本證券，產生了600萬美元外部發行成本及400萬美元稅項。於2015年，滙整控股發行24．5億美元及10億挋元之永久後償或有可轉換資本證券，崖生了 1,200 萬美元外部發行成本，2，500萬美元集團内部發行成本及 1,900 萬美元稅項。於2014年，滙慧控股發行22．5譩美元，15億美元及15億歐元之永久後償或有可轉換資本證券，產生了 1,300 萬美元外部發行成本及 3,300 萬美元集團內部發行成本。根據 $F F R S$ ，該等發行成本及䅡務利益分類為股東權益。

## 1 編製基準及重大會計政策

適用於滙豐綜合財務報表及滙豐控股獨立財務報表的編製基準及重大會計政策概要，詳見《2016年報及賬目》財務報表附註1或相關附註。
（a）遵守《國際財務報告準則》
滙豐的綜合財務報表及滙豐控股的獨立財務報表均根據 IASB 頒布並由歐洲聯盟（「歐盟」）正式通過之 IFRS（包括國際財務報告準則詮釋委員會頒布的詮釋）編製。於2016年12月31日，並無任何於截至2016年12月31日止年度內生效而未經歐盟正式通過之準則對上述綜合及獨立財務報表產生影響，而基於滙豐應用 IFRS 的方式，由 IASB 頒布之 IFRS 與經歐盟正式通過之 IFRS 並無差異。

## 於截至2016年12月31日止年度採納之準則

於截至2016年12月31日止年度內，滙豐並無採用任何新準則。
滙豐控股的獨立財務報表採納 IFRS 9 「金融工具」有關指定以公允值列賬之金融負債損益的呈列規定。因此，該等負債的信貸風險變動之影響於其他全面收益項下呈列，而餘下影響則於損益賬內呈列。根據 IFRS 9的過渡規定，比較資料並無重列。採納該準則令除税前利潤增加8．96億美元，但對其他全面收益有相反影響，而資產浮值則不受影響。

2016年內，滙豐採納多項準則之詮釋及修訂，該等詮釋及修訂對滙豐的綜合財務報表及滙豐控股的獨立財務報表並無重大影響。
（b）IFRS 與《香港財務報告準則》之差異
就適用於滙豐之準則而言，IFRS 與《香港財務報告準則》之間並無重大差異。因此，即使根據《香港財務報告準則》編製財務報表，亦不會有任何重大差異。財務報表附註連同董事會報告，已涵蓋 IFRS 及香港相關申報規定所要求披露的全部資料。
（c）持續經營
財務報表乃按持續經營基準編製，是因為各董事信納集團及母公司擁有足夠資源於可見將來持續經營業務。於作出此評估時，各董事已考慮有關目前及日後情況的廣泛資料，包括對日後盈利能力，現金流及資本來源的預測。

## 2 稅項

|  | $\begin{array}{r} \text { 2016年 } \\ \text { 百萬美元 } \end{array}$ | $\begin{array}{r} \text { 2015年 } \\ \text { 百萬美元 } \end{array}$ | $\begin{array}{r} \text { 2014年 } \\ \text { 百萬美元 } \end{array}$ |
| :---: | :---: | :---: | :---: |
| 本期稅項 ${ }^{\text {a }}$ | 3，669 | 3，797 | 3，950 |
| 一本年度稅項 | 3，525 | 3，882 | 4，477 |
| －就過往年度調整 | 144 | （85） | （527） |
| 派延积項 | （3） | （26） | 25 |
| －暂時差異的產生及撽回 | （111） | （153） | （477） |
| －稅率䌞動之影響 | （4） | 110 | 83 |
| －就過往年度調整 | 112 | 17 | 419 |
| 截至12月31日止年度 | 3，666 | 3，771 | 3，975 |

1 本期稅項包括香港利得稅11．18億美元（2015年：12．94億美元；2014年：11．35億美元）。各附屬公司在香港之應課稅利潤的適用香港稅率為16．5\％（2015年：16．5\％；2014年：16．5\％）。

## 補充資料

## 稅項對賬

倘全部利潤均按英國公司稅率繳稅，所產生的稅項支出與收益表列示之稅項支出並不相同，其差異如下：

|  | 2016年 |  | 2015年 |  | 2014年 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 百萬美元 | \％ | 百萬美元 | \％ | 百萬美元 | \％ |
| 除稅前利潤 | 7，112 |  | 18，867 |  | 18，680 |  |
| 稅項支出 |  |  |  |  |  |  |
| 按英國公司稅率20\％（2015年：20．25\％；2014年：21．5\％）繳付之稅項 | 1，422 | 20.0 | 3，821 | 20.25 | 4，016 | 21.50 |
| 海外利潤於海外按不同稅率繳稅之影響 | 43 | 0.6 | 71 | 0.4 | 33 | 0.2 |
| 於2016年而未於2015年增加稅項支出的項目： |  |  |  |  |  |  |
| －不可扣減之商譽僘減 | 648 | 9.1 | － | － | － | － |
| －因出售巴西業務而承擔之不可扣減虧損及稅項 | 464 | 6.5 | － | － | － | － |
| －未確認之英國稅項虧損 | 305 | 4.3 | － | － | － | － |
| －就前期負債所作調整 | 256 | 3.6 | （68） | （0．4） | （108） | （0．6） |
| －英國銀行業務附加費 | 199 | 2.8 | － | － | － | － |
| －未確認之非英國稅項虧損 | 147 | 2.1 | － | － | － | － |
| 於2016年增加稅項支出的其他項目： |  |  |  |  |  |  |
| －地方稅項及海外預扣稅 | 434 | 6.1 | 416 | 2.2 | 434 | 2.3 |
| 一其他永久不可扣稅項目 | 438 | 6.2 | 421 | 2.2 | 476 | 2.5 |
| －銀行徵費 | 170 | 2.4 | 286 | 1.5 | 229 | 1.2 |
| －不可扣減之英國客戶賠償 | 162 | 2.3 | 87 | 0.5 | － | － |
| －其他項目 | － | － | （116） | （0．6） | （22） | （0．1） |
| －不可扣減之監管事宜和解開支 | 20 | 0.3 | 184 | 1.0 | 264 | 1.4 |
| 於2016年減少稅項支出的項目： |  |  |  |  |  |  |
| －非課稅收益及增益 | （577） | （8．1） | （501） | （2．7） | （668） | （3．5） |
| 一聯營及合資公司利潤之影響 | （461） | （6．5） | （508） | （2．7） | （547） | （2．9） |
| －稅率變動 | （4） | （0．1） | 110 | 0.6 | 22 | 0.1 |
| 非課稅收益及增益 — 興業銀行 | － | － | （227） | （1．2） | － | － |
| 先前未確認之美國遞延稅項暫時差異 | － | － | （184） | （1．0） | （154） | （0．8） |
| 先前未確認之其他遞延稅項暫時差異 | － | － | （21） | （0．1） | － | － |
| 截至12月31日止年度 | 3，666 | 51.6 | 3，771 | 20.0 | 3，975 | 21.3 |

集團的利閏按不同稅率缴稅，適用的稅率取決於產生利閏的國家／地區。主要適用稅率包括香港（ $16.5 \%$ ），美國（ $35 \%$ ）及英國（ $20 \%$ ）的稅率。倘集團的利潤按產生利潤的國家／地區的法定稅率繳积，則本年度稅率將為20．6\％（2015年：20．65\％）。本年度的實質稅率為51．6\％（2015年：20\％），大幅高於2015年的水平，乃由於下列各項因素所致：不可扣減之商譽撇減與出售巴西業務虧損，未確認之稅項虧損，就前期所作調整，以及由2016年 1 月1日起適用的 $8 \%$ 英國銀行業務附加費。

稅務的會計處理方法涉及若干估算，乃因稅法不明確及其應用需要一定程度的判斷，而有關當局可能對此存有爭議。負債是對可能得出的結果作出最佳估算並根據此等估算予以確認，過程中會適當計及外部意見。我們預期不會產生超過準備金額的重大負債。滙豐僅於有可能收回稅項資產時確認本期及遞延稅項資產。

## 補充資料

| 遞延稅項資產及負債之變動 | 註釋 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 貸款減值 <br> 準備 <br> 百萬美元 | 未動用之稅項勮損及稅項減免額百萬美元 | 衍生工具， <br> FVOD ${ }^{1}$及其他投資 <br> 百萬美元 | 保險業務百萬美元 | 支出準備百萬美元 | 其他 百堇美元 | 總計 百萬美元 |
| 資產 |  | 1，351 | 1，388 | 1，400 | － | 1，271 | 1，050 | 6，460 |
| 負債 |  | － | － | （230） | $(1,056)$ | － | （883） | $(2,169)$ |
| 於2016年1月1日 |  | 1，351 | 1，388 | 1，170 | $(1,056)$ | 1，271 | 167 | 4，291 |
| 收益表 | 3 | （279） | 876 | 18 | （123） | （370） | （314） | （192） |
| 其他全面收益 |  | － | － | 28 | － | － | 259 | 287 |
| 股東權益 |  | － | － | － | － | － | 20 | 20 |
| 匯兌及其他調整 |  | （122） | （52） | （49） | 9 | （8） | 356 | 134 |
| 於2016年12月31日 |  | 950 | 2，212 | 1，167 | $(1,170)$ | 893 | 488 | 4，540 |
| 資產 | 2 | 950 | 2，212 | 1，441 | － | 893 | 1，857 | 7，353 |
| 負債 | 2 | － | － | （274） | $(1,170)$ | － | $(1,369)$ | $(2,813)$ |
|  |  |  |  |  |  |  |  |  |
| 資產 |  | 2，264 | 1，332 | 1，764 | － | 1，244 | 836 | 7，440 |
| 負債 |  | － | － | （233） | （861） | － | （759） | $(1,853)$ |
| 於2015年1月1日 |  | 2，264 | 1，332 | 1，531 | （861） | 1，244 | 77 | 5，587 |
| 收益表 |  | 45 | 379 | （557） | （143） | 418 | （116） | 26 |
| 其他全面收益 |  | － | － | 22 | － | 156 | 321 | 499 |
| 重新分類為「持作出售用途資產」 |  | （673） | （186） | 76 | 87 | （386） | （136） | $(1,218)$ |
| 股東權益 |  | － | － | － | － | － | 4 | 4 |
| 匯公及其他調整 |  | （285） | （137） | 98 | （139） | （161） | 17 | （607） |
| 於2015年12月31日 |  | 1，351 | 1，388 | 1，170 | $(1,056)$ | 1，271 | 167 | 4，291 |
| 資產 | 2 | 1，351 | 1，388 | 1，400 | － | 1，271 | 1，050 | 6，460 |
| 負債 | 2 | － | － | （230） | $(1,056)$ | － | （883） | $(2,169)$ |

1 本身債務之公允值。

3 不包括與巴西㼎延稅項款頜有關的稅項減免䫓1．95億美元，該項目在出售前列於持作出售用途資產項内。

在判斷遞延稅項資產的確認數額時，管理層已嚴格評估所有可得資料，包括未來業務利潤的預測及符合預期的往績紀錄。
遞延稅項資產淨值45億美元（2015年：43億美元）包括美國業務的遞延稅項資產48億美元（2015年：45億美元），其中 20 億美元遞延稅項資產與計稅期限為16至20年的美國稅項虧損有關。管理層預期，絕大部分美國遞延稅項資產將於六至七年內收回，而且大部分會於首五年收回。由管理層批准的最近期財務預測為期五年，而且相關預測已假設業績表現在第五年後保持平穩，從而推斷出五年後的情況。有關預測亦計及2017年的額外稅項虧損，這些虧損的計稅期限將於2037年屆滿，並預期於2023年前動用。

美國業務於本期錄得的虧損，主要源於 Household International 的集體訴訟和解開支。若不計及 Household International 的集體訴訟和解開支，美國業務於本年度應可錄得利潤。此外，美國業務於2014及2015年亦錄得利潤。管理層認為本年度的雐損不會對日後收回遞延稅項資產構成重大不利影響。

美國遞延稅項資產已採用現行聯邦稅率 $35 \%$ 計算。日後美國聯邦稅率若由 $35 \%$ 下調，可能導致美國遞延稅項資產值下降及在任何稅率變更頒布的期間產生一項稅項支出。此稅項支出最終應可被日後減省美國稅項支出的利好影響抵銷。

未確認遞延稅項
沒有在資產負債表確認遞延稅項資產的暫時差異，未動用稅項虧損及稅項減免額總計為182億美元（2015年：155億美元）。該等金額包括集團美國業務在若干州份的未動用稅項虧損額123億美元（2015年：113億美元）。在未確認的總額中有49億美元（2015年：31億美元）並無計稅期限，有10億美元（2015年：9億美元）預期將於10年內到期，而餘下金額預期將於10年後到期。

若集團能夠就於附屬公司及分行的投資控制匯出或以其他方式變現的時間，以及於可見未來匯出或變現的機會不大，集團將不會就此等投資確認遞延稅項。有關於附屬公司及分行的投資所產生的未確認遞延稅項負債，其暫時差異總額為106億美元（2015年：91億美元），而相應的未確認遞延稅項負債為 7 億美元（2015年： 6 億美元）。

## 3 股息

|  | 2016年 |  |  | 2015年 |  |  | 2014年 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 每股 <br> 美元 | 總計百萬美元 | 以股代息百萬美元 | 每股 <br> 美元 | 總計百萬美元 | 以股代息 <br> 百萬美元 | 每股 <br> 美元 | 總計百萬美元 | 以股代息 <br> 百萬美元 |
| 就普通股派付之股息 |  |  |  |  |  |  |  |  |  |
| 上年度： |  |  |  |  |  |  |  |  |  |
| －第四次股息 | 0.21 | 4，137 | 408 | 0.20 | 3，845 | 2，011 | 0.19 | 3，582 | 1，827 |
| 本年度： |  |  |  |  |  |  |  |  |  |
| －第一次股息 | 0.10 | 1，981 | 703 | 0.10 | 1，951 | 231 | 0.10 | 1，906 | 284 |
| －第二次股息 | 0.10 | 1，991 | 994 | 0.10 | 1，956 | 160 | 0.10 | 1，914 | 372 |
| －第三次股息 | 0.10 | 1，990 | 935 | 0.10 | 1，958 | 760 | 0.10 | 1，918 | 226 |
| 總計 | 0.51 | 10，099 | 3，040 | 0.50 | 9，710 | 3，162 | 0.49 | 9，320 | 2，709 |
| 分類為股東權益之優先股的股息總額（按季度支付） | 62.00 | 90 |  | 62.00 | 90 |  | 62.00 | 90 |  |

2017年1月17日，滙豐就22億美元的後償資本證券派付一次票息每份證券0．508美元，分派金額達4，500萬美元。2017年1月17日，滙豐就15億美元的後償或有可轉換證券派付一次票息每份證券28．125美元，分派金額達4，200萬美元。滙豐並無就此等票息派付於2016年12月31日之資產負債表內記錄負債。

2016年12月31日的可供分派儲備為420億美元。

## 普通股2016年第四次股息

於本年度結束後，董事會已就截至2016年12月31日止財政年度宣派第四次股息每股普通股0．21美元，分派金額約達41．72億美元。第四次股息將於 2017年4月6日派付予2017年2月24日名列英國主要股東名冊，香港海外股東分冊或百慕達海外股東分冊之股東。由於是項股息乃於結算日後宣派，因此滙豐並無就2016年第四次股息於財務報表內記錄負債。
是項股息將以美元，英鎊或港元，或該三種貨幣之組合（按位於倫敦之英國滙豐銀行有限公司於2017年3月27日上午11時正或前後所報遠期匯率換算）派發，並附有以股代息選擇。上述各項安排之詳情將於2017年3月8日或前後寄發予各股東，而股東須於2017年3月23日前交回所作選擇。

透過法國 Euroclear（Euronext 巴黎之結算及中央存託系統）持有之普通股的股息，將於2017年4月6日派發予於2017年2月24日登記在冊的持有人。是項股息將由法國 Euroclear以歐元（按法國滙豐於2017年3月27日所報遠期匯率換算）或以代息股份形式派發。上述各項安排之詳情將於2017年2月 24日，2017年3月3日及2017年3月27日經 Euronext 巴黎公布。

美國預託股份（「ADS」）（每一股代表五股普通股）之股息，將於2017年4月6日派發予於2017年2月24日登記在冊的持有人。每股美國預託股份的股息為1．05美元，將由存管處以美元或新發行的美國預託股份代替股息派發。持有人須於2017年3月17日或之前將所作選擇送抵存管處。

若持有人已參與由存管處營運之股息再投資計劃，則可選擇將現金股息投資於額外的美國預託股份。
普通股將於2017年2月23日在倫敦，香港，巴黎及百慕達除息報價。美國預託股份將於2017年2月22日在紐約除息報價。
任何人士若已購入登記於英國主要股東名冊，香港海外股東分冊或百慕達海外股東分冊之普通股，但尚未於英國主要股份登記處，香港或百慕達股份登記分處辦理股份過戶手續，應於當地時間2017年2月24日下午4時正前辦妥，方可收取股息。
於2017年2月24日，任何人士不得在英國主要股東名冊，香港海外股東分冊或百慕達海外股東分冊辦理普通股的登記或註銷手續。如欲辦理普通股在股東名冊或分冊的登記或註銷手續，須於當地時間2017年2月23日下午4時正前辦理。

美國預託股份之過戶手續，必須於2017年2月24日上午11時正前送交存管處辦理，方可收取股息。

## 4 每股盈利

母公司普通股股東應佔利潤

|  |  | 2015年 <br> 百萬美元 |
| :---: | :---: | :---: |
|  | 2016年 <br> 百萬美元 |  |
|  |  |  |
| 母公司股東應佔利潤 | 2，479 | 13，522 |
| 分類為股東權益之優先股之應付股息 | （90） | （90） |
| 分類為股東權益之資本證券之應付票息 | $(1,090)$ | （860） |
| 截至12月31日止年度 | 1，299 | 12，572 |

每股基本及攤薄後盈利

|  |  | 2016年 |  |  | 2015年 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 利潤 | 股份數目 | 每股 | 利潤 | 股份數目 | 每股 |
|  | 註釋 | 百萬美元 | （百萬股） | 美元 | 百萬美元 | （百萬股） | 美元 |
| 基本 | 1 | 1，299 | 19，753 | 0.07 | 12，572 | 19，380 | 0.65 |
| 具攤薄影響之潛在普通股的影響 |  | 92 |  |  | 137 |  |  |
| 攤薄後 | 1 | 1，299 | 19，845 | 0.07 | 12，572 | 19，517 | 0.64 |

1 已發行（基本）或假設已攤薄（攤薄後）之普通股加權平均股數。
具攤薄影響之潛在普通股加權平均股數不包括1，000萬份不具攤薄影響的僱員認股權（2015年：700萬份）。

## 5 貸款減值及其他信貸風險準備

|  | 2016年百萬美元 | $\begin{array}{r} 2015 \text { 年 } \\ \text { 百萬美元 } \end{array}$ |
| :---: | :---: | :---: |
|  |  |  |
|  |  |  |
| 已扣除準備㨥回額之新撥準備 | 3，977 | 4，400 |
| 收回先前僘賬額 | （627） | （808） |
| 貸款滅值準備： | 3，350 | 3，592 |
| －個別評估準備 | 1，831 | 1，505 |
| －綜合評估準備 | 1，519 | 2，087 |
| 可供出售債務證券減值撥回 | （63） | （17） |
| 其他信貸風險準備 | 113 | 146 |
| 截至12月31日止年度 | 3，400 | 3，721 |
| 客戶貸款減值準備佔客戶貸款總額平均值之百分比 | 0．39\％ | 0．39\％ |

## 6 按類分析

集團行政總裁在集團管理委員會支持下，就識別集團的可呈報類別而言被視作主要經營決策者。
他們根據多項基準檢討營業活動，包括按環球業務以及按地區進行分析。雖然我們於2015年以地區為可呈報類別，但隨著時間推移，向集團管理委員會及主要經營決策者提供的內部管理匯報重點已轉移至環球業務。內部匯報轉變於2016年進一步擴大至包括有關環球業務資本的運用與回報之財務資料及衡量標準，以幫助集團管理委員會評估業務表現及分配資本來源。因此，環球業務現為管理層分配資源及評估表現的最主要考慮因素，並被視作集團的可呈報類別。

此外，我們向集團管理委員會及主要經營決策者作出內部匯報的安排已重新調整如下：
－設立企業中心：合併若干職能以設立企業中心。該等職能包括資產負債管理，既有業務和於聯營及合資公司之權益。企業中心亦包括融資業務業績，總部支援成本及有關收回額以及英國銀行徵費（先前於「其他」項內呈報）。

- 重新分配總部成本：我們已檢討過往列入「其他」項內的總部成本，並將其重新分配至環球業務（如適用）。餘下成本則列入「企業中心」項內。
- 客戶重新整合：我們進行了多次內部檢討，務求由集團內部最能切合客戶需求的環球業務負責提供相關的服務，因而於年內將工商金融業務的一個客戶組合轉撥至環球銀行及資本市場業務。


## 比較數據已相應重列。

此外，歐洲和中東及北非的地區比較數據已重列，以反映於英國滙豐銀行有限公司與中東滙豐銀行有限公司於2016年簽訂有關 HSBC Bank A．S． （Turkey）的管理服務協議後，由中東及北非地區進行的管理監察。

## 補充資料

按環球業務分析經調整業績

滙豐除稅前利潤／（虧損）及資產負債表數據

|  | 註釋 | 2016年 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |
|  |  | 零售銀行及財富管理百萬美元 | 工商金融百萬美元 | 環球銀行及資本市場百萬美元 | 環球私人銀行 <br> 百萬美元 | 企業中心 <br> 百萬美元 | 總計 <br> 百萬美元 |
|  |  |  |  |  |  |  |  |
| 除稅前利潤 |  |  |  |  |  |  |  |
| 淨利息收益 |  | 13，198 | 8，689 | 4，923 | 809 | 1，243 | 28，862 |
| 費用收益／（支出）㸺額 |  | 4，839 | 3，627 | 3，392 | 749 | （63） | 12，544 |
| 交易收益淨額 | 1 | 435 | 447 | 6，327 | 183 | 2，542 | 9，934 |
| 其他收益／（支出） | 2 | 453 | 124 | 277 | 16 | $(2,057)$ | $(1,187)$ |
| 未扣除貸款減值及其他信貸風險準備之營業收益淨額 | 3 | 18，925 | 12，887 | 14，919 | 1，757 | 1，665 | 50，153 |
| －外來 |  | 16，319 | 12，953 | 17，798 | 1，498 | 1，585 | 50，153 |
| －項目之間 |  | 2，606 | （66） | $(2,879)$ | 259 | 80 | － |
| 貸款減值準備（提撥）／收回及其他信貸風險準備 |  | $(1,171)$ | $(1,000)$ | （457） | 1 | （25） | $(2,652)$ |
| 營業收益淨額 |  | 17，754 | 11，887 | 14，462 | 1，758 | 1，640 | 47，501 |
| 營業支出總額 |  | $(12,441)$ | $(5,835)$ | $(8,865)$ | $(1,469)$ | $(1,946)$ | $(30,556)$ |
| 營業利潤／（虧損） |  | 5，313 | 6，052 | 5，597 | 289 | （306） | 16，945 |
| 應佔聯營及合資公司利潤 |  | 20 | － | － | － | 2，335 | 2，355 |
| 經調整除稅前利潤 |  | 5，333 | 6，052 | 5，597 | 289 | 2，029 | 19，300 |
|  |  | \％ | \％ | \％ | \％ | \％ | \％ |
| 應佔滙豐經調整除稅前利潤 |  | 27.6 | 31.4 | 29.0 | 1.5 | 10.5 | 100.0 |
| 經調整成本效益比率 |  | 65.7 | 45.3 | 59.4 | 83.6 | 116.9 | 60.9 |
| 經調整資產負債表數據 |  | 百萬美元 | 百萬美元 | 百萬美元 | 百萬美元 | 百萬美元 | 百萬美元 |
| 客戶貸款（淨額） |  | 306，056 | 281，930 | 225，855 | 35，456 | 12，207 | 861，504 |
| 於聯營及合資公司之權益 |  | 395 | － | － | － | 19，634 | 20，029 |
| 外部資產總值 |  | 413，287 | 306，256 | 925，187 | 41，459 | 688，797 | 2，374，986 |
| 客戶戝項 |  | 590，502 | 341，729 | 256，095 | 69，850 | 14，210 | 1，272，386 |
| 經調整風險加權資產（未經審核） | 4 | 111，899 | 274，893 | 299，629 | 15，213 | 150，327 | 851，961 |

滙豐除稅前利潤／（虧損）及資產負債表數據（續）

|  |  | 2015年 ${ }^{5}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 零售銀行及財富管理百萬美元 | 工商金融 <br> 百萬美元 | 環球銀行及資本市場百萬美元 | 環球私人銀行百萬美元 | 企業中心百萬美元 | 總計 百萬美元 |
| 除稅前利潤 |  |  |  |  |  |  |  |
| 淨利息收益 |  | 12，579 | 8，461 | 4，514 | 824 | 2，241 | 28，619 |
| 費用收益／（支出）淨額 |  | 5，545 | 3，739 | 3，500 | 933 | （119） | 13，598 |
| 交易收益淨額 | 1 | 443 | 462 | 6，175 | 204 | 655 | 7，939 |
| 其他收益 | 2 | 675 | 91 | 377 | 4 | 116 | 1，263 |
| 末扣除貸款減值及其他信貸風險準備之營業收益淨額 | 3 | 19，242 | 12，753 | 14，566 | 1，965 | 2，893 | 51，419 |
| －外來 |  | 16，763 | 12，863 | 17，055 | 1，690 | 3，048 | 51，419 |
| －項目之間 |  | 2，479 | （110） | $(2,489)$ | 275 | （155） | － |
| 貸款減值及其他信貸風險準備 |  | $(1,060)$ | $(1,434)$ | （74） | （11） | （25） | $(2,604)$ |
| 營業收益淨額 |  | 18，182 | 11，319 | 14，492 | 1，954 | 2，868 | 48，815 |
| 營業支出總額 |  | $(12,514)$ | $(5,896)$ | $(8,958)$ | $(1,567)$ | $(2,795)$ | $(31,730)$ |
| 營業利潤 |  | 5，668 | 5，423 | 5，534 | 387 | 73 | 17，085 |
| 應佔聯營及合資公司利潤 |  | 22 | － | － | － | 2，421 | 2，443 |
| 經調整除稅前利潤 |  | 5，690 | 5，423 | 5，534 | 387 | 2，494 | 19，528 |
|  |  | \％ | \％ | \％ | \％ | \％ | \％ |
| 應佔滙豐經調整除稅前利潤 |  | 29.1 | 27.8 | 28.3 | 2.0 | 12.8 | 100.0 |
| 經調整成本效益比率 |  | 65.0 | 46.2 | 61.5 | 79.7 | 96.6 | 61.7 |
| 經調整資產負債表數據 |  | 百萬美元 | 百萬美元 | 百萬美元 | 百萬美元 | 百萬美元 | 百萬美元 |
| 客戶貸款（淨額） |  | 296，607 | 269，758 | 231，215 | 41，161 | 23，451 | 862，192 |
| 於聯營及合資公司之權益 |  | 393 | － | － | － | 18，080 | 18，473 |
| 外部資產總值 |  | 399，866 | 296，380 | 842，437 | 49，241 | 625，813 | 2，213，737 |
| 客戶賑項 |  | 548，835 | 327，285 | 240，971 | 78，318 | 13，337 | 1，208，746 |
| 經調整風險加權資產（未經審核） | 4 | 113，268 | 270，915 | 308，189 | 17，121 | 305，691 | 1，015，184 |

[^2]
## 補充資料

## 7 列賬基準與經調整項目之對賬

|  | 註釋 | 2016年百萬美元 | 2015年百萬美元 |
| :---: | :---: | :---: | :---: |
| 收入 ${ }^{1}$ |  |  |  |
| 列賬基準 |  | 47，966 | 59，800 |
| 貨幣換算 |  |  | $(3,001)$ |
| 重大項目 |  | 2，187 | $(5,380)$ |
| －衍生工具合約之借記估值調整 |  | （26） | （230） |
| －不合資格對沖之公允值變動 | 2 | 687 | 327 |
| －出售 Visa－Europe 會籍權益所得利潤 |  | （584） | － |
| －出售 Visa－US 會籍權益所得利潤 |  | （116） | － |
| －出售興業銀行部分股權所得利潤 |  | － | $(1,372)$ |
| －本身信貸息差 | 3 | 1，792 | $(1,002)$ |
| －出售組合 |  | 163 | 214 |
| －因應英國《消費者信貸法》持續合規檢討而產生的（撥回）／準備 |  | （2） | 10 |
| －已出售巴西業務的虧損及交易業績 |  | 273 | $(3,327)$ |
| 經調整 |  | 50，153 | 51，419 |
| 貸款隇值及其他信貸風險準備 |  |  |  |
| 列賬基準 |  | $(3,400)$ | $(3,721)$ |
| 貨幣換算 |  |  | 184 |
| 重大項目 |  | 748 | 933 |
| －已出售巴西業務的交易業績 |  | 748 | 933 |
| 經調整 |  | $(2,652)$ | $(2,604)$ |
| 營業支出 |  |  |  |
| 列賬基準 |  | $(39,808)$ | $(39,768)$ |
| 貨幣換算 |  |  | 2，091 |
| 重大項目 |  | 9，252 | 5，947 |
| －與出售組合相關的支出 |  | 28 | － |
| －達標支出 |  | 3，118 | 908 |
| －在英國設立分隔運作銀行的成本 |  | 223 | 89 |
| －環球私人銀行業務－歐洲商譽減損 |  | 3，240 | － |
| －環球私人銀行業務就監管事宜提撥的準備 |  | 344 | 172 |
| －重組架構及其他相關成本 |  | － | 117 |
| －與法律事宜相關的和解開支及準備 |  | 681 | 1，649 |
| －英國客戶賠償計劃 |  | 559 | 541 |
| －已出售巴西業務的交易業績 |  | 1，059 | 2，471 |
| 經調整 |  | $(30,556)$ | $(31,730)$ |
| 應佔聯營及合資公司利潤 |  |  |  |
| 列賬基準 |  | 2，354 | 2，556 |
| 貨幣換算 |  |  | （114） |
| 重大項目 |  | 1 | 1 |
| －已出售巴西業務的交易業績 |  | 1 | 1 |
| 經調整 |  | 2，355 | 2，443 |
| 除稅前利潤 |  |  |  |
| 列賬基準 |  | 7，112 | 18，867 |
| 貨幣換算 |  |  | （840） |
| 重大項目 |  | 12，188 | 1，501 |
| －收入 |  | 2，187 | $(5,380)$ |
| －貸款減值及其他信貸風險準備 |  | 748 | 933 |
| －營業支出 |  | 9，252 | 5，947 |
| －應佔聯營及合資公司利潤 |  | 1 | 1 |
| 經調整 |  | 19，300 | 19，528 |

[^3]2 不包括於同年收益表中列有重大對銷數額的項目。
3 「本身信貸息差」包括長期債務因信貸息差而產生之公允值變動，而有關變動的淨額於債務到期時將為零。此數值不包括交易用途負債或衍生工具負債因本身信貸風險引致之公允值變動。

## 8 或有負債，合約承諾及擔保

|  |  |  |
| :--- | ---: | ---: |
|  |  |  |

上表列示名義本金額，乃指約定金額如被悉數取用而客戶又拖欠還款時涉及之最大風險額。由於預期大部分擔保及承諾所涉金額直至期滿時均不會被取用，故此名義本金總額並不是日後流動資金需求之參考。

擔保中約半數的合約期不足一年，而合約期超過一年的擔保須由㨤豐每年進行信貸審核。
因集團旗下公司牽涉法律訴訟，監管及其他事宜而產生的或有負債於《2016年報及賬目》附註 27 及 35 披露。
金融服務賠償計劃
繼多家接受存款機構倒閉後，金融服務賠償計劃已向消費者作出賠償。向消費者支付的賠償目前由英國財政部借出的貸款撥付，於2016年12月31日，英國財政部借出的貸款約為157億英鎊（193億美元）。金融服務賠償計劃向英國財政部借款中的部分未償還款項可能須由集團負責支付。金融服務賠償計劃因金融機構倒閉而最終向業界徵收的徵費，目前無法作出準確估計，因為徵費視乎多項不確定因素而定，包括金融服務賠償計劃可能收回的資產和受保障存款水平及金融服務賠償計劃當時成員數目的變化。

聯營公司
於2016年12月31日，滙豐應佔聯營公司之或有負債為353億美元（2015年：392億美元）。年內並無滙豐須承擔個別責任的事項。

## 9 法律訴訟及監管事宜

滙豐在多個司法管轄區內，因日常業務運作而率涉法律訴訟及監管事宜。除下文所述者外，滙豐認為此等事宜無一屬重大者。確認準備的方法乃根據附註1所載的會計政策釐定。雖然法律訴訟及監管事宜的結果存有內在的不明朗因素，但管理層相信，根據所得資料，於2016年12月31日已就有關事宜提撥適當準備（請參閱《2016年報及賬目》附註27）。倘個別準備屬重大，即會註明已提撥準備的事實及其金額，除非此舉會造成嚴重損害，則作別論。確認任何準備並不代表承認錯誤或承擔法律責任。若要估計作為或有負債類別之法律訴訟及監管事宜潛在責任所涉總額，並不切實可行。

## 證券訴訟

Household International，Inc．（「Household International」）及若干前任高級職員於2002年8月在美國伊利諾伊州北區聯邦地區法院（「伊利諾伊地區法院」）提出的一宗證券集體訴訟（Jaffe 訴 Household International，Inc．及其他被告人）中被列為被告人。此項申訴乃根據《美國證券交易所法》提出申索，指稱被告人在知情或罔顧後果下，就 Household International 消費貸款業務之重要事實，以及2002年8月重列先前匯報的綜合財務報表所確證的若干會計實務，作出虚假及誤導性陳述，有關 Household International 消費貸款業務的部分陳述最終發展成集團於2002年與46個州及哥倫比亞特區達成之和解。一群申訴委託人獲碓認為所有於1999年7月至2002年10月期間購入及出售 Household International 普通股的人士的代表。 2009年4月，陪審團審訊裁定原告人部分勝訴，而伊利諾伊地區法院於2013年10月也作出了不利被告人的部分最終判決，涉及金額約25億美元（包括判決前利息）。被告人就此部分最終判決提出上訴。2015年5月，美國聯邦上訴法院第七巡迴審判庭推翻了伊利諾伊地區法院的部分最終判決，並發回案件以就損失的因果關係進行重新審理。

2016年6月，滙豐同意支付 16 億美元以就所有申索達成和解。2016年11月，法院最終批准和解，並且頒布一項最終法令，下令無條件撤銷該案件。

## 馬多夫證券

2008年12月，Bernard L．Madoff（「馬多夫」）被捕，他隨後認罪，承認進行龐氏騙局。馬多夫的公司 Bernard L．Madoff Investment Securities LLC （「馬多夫證券」）正由一名受託人（「受託人」）在美國進行清盤。

滙豐旗下多家非美國公司為若干在美國境外註冊成立的基金提供託管，管理及同類服務，而該等基金的資產均交由馬多夫證券進行投資。根據馬多夫證券提供的資料，於2008年11月30日，該等基金的總值聲稱為 84 億美元，包括馬多夫虚報的利潤。

根據滙豐所得資料，在滙豐為該等基金提供服務期間，由該等基金實際轉移至馬多夫證券的資金減去實際從馬多夫證券提取的資金，估計合共約為 40億美元。滙豐旗下多家公司於馬多夫證券詐騙案衍生的訴訟中被列為被告人。

於美國／英國提出的訴訟：受託人於美國破產法院及英國高等法院對滙豐旗下若干公司提出訴訟，尋求追回由馬多夫證券轉移至滙豐的款項，有關數額尚未被提出或釐定。滙豐及其他與訟方已呈請駁回受託人於美國提出的訴訟。美國破產法院於2016年11月就受託人的若干申索接納滙豐的駁回呈請，惟原告人仍可就相關判決提出上訴。

至於在英國提出的訴訟，受託人必須向滙豐送達傳票的期限已獲准延長，以英國為據點的被告人期限為2017年9月，其餘所有被告人的期限則為2017年 11月。

作為受託人於美國所提訴訟之一的共同被告人，Alpha Prime Fund Ltd（「Alpha Prime」）及 Senator Fund SPC（「Senator」）對滙豐旗下被列為被告人的若干公司提出交叉申索。2016年12月，美國破產法院接納滙豐提出的駁回交叉申索呈請，而 Alpha Prime 及 Senator 未能提出上訴，使法院的裁決成為最終判決。

Fairfield Sentry Limited，Fairfield Sigma Limited 及 Fairfield Lambda Limited（統稱「Fairfield」，自2009年7月起清盤）在美國及英屬處女群島提出訴訟，控告多名基金股東，包括為客戶擔任代名人的滙豐旗下公司，尋求歸還贖回款項。2016年10月，Fairfield的清盤人（「Fairfield 清盤人」）提出呈請，尋求批准修訂其向美國破產法院提出的申訴。法院現正聽取被告人簡介其對清盤人所提呈請的反對意見，以及被告人本身提出的駁回呈請。2017年1月，被告人提出綜合駁回呈請，並反對 Fairfield 清盤人尋求批准修訂的呈請。

2014年12月，另有三宗訴訟於美國提出。一群聲稱為馬多夫證券的直接投資者於美國紐約南區聯邦地區法院（「紐約地區法院」）根據普通法向滙豐旗下多家公司提出申索。2016年9月，紐約地區法院接納滙豐提出的駁回訴訟呈請，而原告人未能提出上訴，使法院的裁決成為最終判決。Hermes International Fund Limited（「Hermes」）的兩名投資者亦於紐約地區法院根據普通法向滙豐旗下多家公司提出申索。滙豐提出的駁回訴訟呈請尚待審理。此外，SPV Optimal SUS Ltd（「SPV OSUS」，馬多夫所投資公司 Optimal Strategic US Equity Ltd（「Optimal」）的聲稱受讓人）在紐約州法院對滙豐旗下多家公司及其他被告人提出訴訟，就多項指稱理據（包括違反受信責任及違反信託）尋求損害賠償。Optimal 現正就轉交其申索予 SPV OSUS 處理的有效性提出訴訟，故前述申索正暫緩處理，等待法院可能就此案件頒布的決定性裁決。

於英屬處女群島提出的訴訟：自2009年10月起，Fairfield 清盤人提出多宗訴訟，控告多名基金股東，包括為客戶擔任代名人的滙豐旗下公司，尋求追討贖回款項。雖然滙豐以外若干被列為被告人的公司提出呈請，質疑 Fairfield 清盤人在美國尋求申索的權力，但該呈請於2016年3月遭英屬處女群島法院駁回，該等被告人已就此提出上訴。2016年8月，Fairfield 清盤人自願終止訴訟，不再控告被列為被告人的滙豐旗下公司。
於百慕達提出的訴訟：2009年1月，Kingate Global Fund Limited 及 Kingate Euro Fund Limited（統稱「Kingate」）對百慕達滙豐銀行有限公司 （「HBBM」）提出一宗訴訟，追討在 Kingate 戶口內所持資金，費用及股息。此訴訟仍有待審理，但於受託人在美國控告 Kingate 及 HBBM 的訴訟得到解決前，預期不會有任何進展。

Thema Fund Limited（「Thema」）及 Hermes 於2009年各自提出三個系列的訴訟。第一個系列的訴訟尋求追回在 HSBC Institutional Trust Services （Bermuda）Limited 持有之凍結戶口內的資金。第二個系列的訴訟指稱 HSBC Institutional Trust Services（Bermuda）Limited 須就過失，追回費用及違約損害賠償的申索承擔責任。第三個系列的訴訟尋求 HBBM 及 HSBC Securities Services（Bermuda）Limited 退回費用。有關各方同意暫停進行全部三個系列的訴訟。

於開曼群島提出的訴訟：2013年2月，Primeo Fund Limited（「Primeo」，自2009年4月起清盤）對 HSBC Securities Services Luxembourg（「HSSL」）及 The Bank of Bermuda（Cayman）提出訴訟，指稱被告人違約及違反受信責任，並申索損害賠償及公平的補償。審訊已於2016年11月展開，預期會持續至2017年2月底。

於盧森堡提出的訴訟：2009年4月，Herald Fund SPC（「Herald」，自2013年7月起清盤）於盧森堡地方法院對 HSSL 提出訴訟，尋求歸還 Herald聲稱因馬多夫證券詐騙案而損失的現金及證券或損害賠償金。盧森堡地方法院駁回 Herald 要求歸還證券的申索，但保留 Herald 要求歸還現金及收取損害賠償金的申索。Herald 已就此判決向上訴法院提出上訴。

2010年3月，Herald（Lux）SICAV（「Herald（Lux）」，自2009年4月起清盤）於盧森堡地方法院對 HSSL 提出訴訟，尋求歸還證券或等額現金或損害賠償金。同時 Herald（Lux）亦要求歸還已向 HSSL 支付的費用。

Alpha Prime 及 Senator 分別於2009年10月和2014年12月各自於盧森堡地方法院對 HSSL 提出訴訟，尋求歸還證券或等額現金或損害賠償金。由 Senator 提出的訴訟已應 Senator 的要求暫緩處理。2015年4月，Senator 於盧森堡地方法院提出訴訟，向英國滙豐銀行有限公司盧森堡分行提出相同申索。

在 Primeo Select Fund，Herald，Herald（Lux）以及 Hermes 的股東提出的多宗訴訟中，HSSL 亦被列為被告人。這些訴訟大部分已被駁回，暫緩處理或延期。

於愛爾蘭提出的訴訟：2013年11月，Defender Limited 對 HSBC Institutional Trust Services（Ireland）Limited（「HTIE」）及其他被告人提出訴訟，指稱被告人違約，並申索損害賠償及要求就資金損失作出彌償。有關審訊尚未排期進行。

2016年5月，於法院就兩項初步事宜進行聆訊後，HTIE 獲法院頒令駁回若干由聲稱為 Thema International Fund plc 的股東提出的兩項餘下申索。
2015年10月，SPV OSUS 指稱 HTIE 及 HSBC Securities Services（Ireland）Limited 違約並申索損害賠償和要求就資金損失作出彌償的訴訟被駁回。 SPV OSUS 就該項初審裁決提出的上訴已於2017年1月進行聆訊。

上述與馬多夫相關的多宗法律訴訟可能產生之多種不同結果以至最終財務影響，可能受多項因素左右，包括但不限於訴訟在多個司法管轄區提出。根據現有資料，管理層估計與馬多夫相關的多宗法律訴訟所涉全部申索，可能產生損害賠償總額達8億美元或以上（不包括費用及利息）。基於有關估計涉及不確定因素及限制，最終損害賠償金額可能與此金額大為不同。

## 美國按揭相關調查

2011年4月，HSBC Bank USA N．A．（「美國滙豐銀行」）與美國貨幣監理署訂立一項同意令（「美國貨幣監理署債務管理同意令」），而美國滙豐融資有限公司（「美國滙豐融資」）及北美滙豐控股有限公司（「北美滙豐」）與聯邦儲備局（「聯儲局」）亦訂立一項類似的同意令（連同美國貨幣監理署債務管理同意令統稱「債務管理同意令」）。

債務管理同意令要求採取指定行動，以處理止贖手法的若干不善之處。債務管理同意令亦要求進行止贖程序獨立檢討，惟檢討已根據2013年2月的債務管理同意令修訂案終止，並由一項和解方案取代。在該和解方案下，滙豐和另外12名參與協議的債務管理人同意向合資格借款人提供現金及其他援助。2015年6月，美國貨幣監理署頒布一項經修訂美國貨幣監理署債務管理同意令，指明美國滙豐銀行並未遵循美國貨幣監理署債務管理同意令的所有規定，並指出美國滙豐銀行如未能遵循美國貨幣監理署債務管理同意令的所有規定，或有可能面對多種監管後果，包括判處民事罰款。2017年 1月，在裁定美國滙豐銀行已遵循美國貨幣監理署債務管理同意令及2013年2月和2015年6月就該項同意令頒布的修訂案的規定後，美國貨幣監理署終止了該項同意令及相關修訂案。同時，美國貨幣監理署就終止債務管理同意令，裁斷美國滙豐銀行未能及時修正美國貨幣監理署債務管理同意令所識別的缺失，故評估該行須承擔民事罰款。
2016年2月，美國滙豐銀行，美國滙豐融資，HSBC Mortgage Services Inc．及北美滙豐與美國司法部，美國房屋及城市發展部，美國消費者金融保護局，其他聯邦機構（「聯邦政府當局」）和49個州份以及哥倫比亞特區的檢察長（「州政府當局」）訂立協議，以解決率涉過往辦理及管理住宅按揭貸款手法的民事申索（「全國按揭和解協議」）。此外，2016年2月，聯儲局宣布就其2011年4月的同意令，對美國滙豐融資及北美滙豐判處民事罰款 1.31 億美元。根據聯儲局民事罰款令的條款，有關罰款的支付方式為向聯邦政府當局支付現金，及根據全國按揭和解協議提供消費者濟助。
債務管理同意令及全國按揭和解協議不會完全排除監管，政府或執法機構就止贖及其他按揭債務管理手法（包括但不限於為投資者提供按揭證券化的有關事宜）採取其他執法行動。該等行動可能包括判處民事罰款，刑事罰款或其他制裁。此外，該等手法過往曾引致私人訴訟，並可能衍生其他私人訴訟。

## 美國按揭證券化活動及訴訟

用作便利 HSBC Securities（USA）Inc．（「HSI」）承銷原始房屋貸款證券化工具的貸款，曾由美國滙豐銀行擔任保薦人或賣方。由2005至2007年期間，美國滙豐銀行曾購買並向 HSI 出售此類貸款約240億美元，該等貸款隨後被證券化並由 HSI 出售予第三方。該等貸款於2016年12月31日的未償還本金結欠約為46億美元。滙豐指出，其按揭證券化活動的規模相對於業內其他銀行較為有限。此外，HSI 曾擔任美國滙豐融資或第三方所發行的證券化工具的承銷商，而美國滙豐銀行亦曾擔任受託人，代表多個按揭證券化信託行事。
按揭止贖及受託人事宜：隨著業內住宅按揭止贖問題持續，美國滙豐銀行以受託人身分代表多個按揭證券化信託接收若干止贖房屋。作為該等物業的名義登記擁有人，美國滙豐銀行被各地方政府及租戶起訴，指稱其違反多項法例，包括有關物業保養維修及租戶權利的法例。儘管滙豐相信且一直堅持此等責任及任何相關法律責任理當由各信託之債務管理人承擔，惟該等事件及同類事件，包括由其他人士以「滙豐作為受託人」的名義辦理的止贖安排，令滙豐持續成為媒體關注焦點，且報導傾向負面。
從2014年6月起，美國滙豐銀行以 320 多個按揭證券化信託的受託人身分，在紐約州及俄亥俄州的州法院及聯邦法院面對多項訴訟。該等訴訟乃由一群推定投資者代表信託提出，當中包括貝萊德及 PIMCO 基金以及其他人士。申訴指稱有關信託已因抵押品價值下跌而蒙受約380億美元損失。該等訴訟指稱被告人違反美國《信託契約法》，違反受信責任，疏忽，違約及違反普通法下的信託責任，因而尋求申索未指明數額的損害賠償。滙豐呈請駁回其中數宗訴訟，但大部分呈請被拒。

此等事件可能產生的多種不同結果可能受多種因素左右，因此，要估計可能產生的財務影響並不切實可行，但有關財務影響可能甚為重大。
貸款回購事宜：在多宗由按揭證券化信託受託人提出的按揭貸款回購旅訟中，美國滙豐銀行，美國滙豐融資及 Decision One Mortgage Company LLC （「Decision One」，美國㨤豐融資的間接附屬公司）被列為被告人。概括而言，該等訴訟尋求滙豐旗下被列為被告人的公司回購有關按揭貸款，或支付補償性損害賠償，金額合計不少於10億美元。2016年8月，滙豐已就解決其中一事與有關方面原則上達成協議，其他事項則有待處理。

此外，HSBC Mortgage Corporation（USA）Inc．及 Decision One 亦在 Residential Funding Company LLC（「RFC」，按揭貸款買方）分別提出的兩宗訴訟中被列為被告人。這些訴訟尋求就約 25,000 筆按揭貸款索取未指明數額的損害賠償。
此等事件可能產生的多種不同結果可能受多種因素左右，因此，要估計可能產生的財務影響並不切實可行，但有關財務影響可能甚為重大。
《金融行業改革，恢復及執行法》：自2010年以來，滙豐旗下多家公司接獲美國司法部及麻省州檢察長多張傳票及索取資料的要求，尋求就滙豐以發行人，保薦人，承銷商，存戶，受託人，託管商或債務管理人身分參與的若干住宅按揭抵押證券交易提供文件及資料。2014年11月，北美滙豐代表其本身及旗下多家附屬公司，包括但不限於美國滙豐銀行，HSI Asset Securitization Corp，HSI，HSBC Mortgage Corporation（USA），美國滙豐融資及 Decision One，接獲科羅拉多州地區檢察官辦公室根據《金融行業改革，恢復及執行法》發出的傳票，內容涉及次優質及非次優質住宅按揭的辦理，融資，購買，證券化及管理。


#### Abstract

滙豐正繼續配合美國司法部的調查，而調查已到達或接近尾聲。2016年12月，滙豐與美國司法部進行了初步討論。美國司法部初步認為滙豐須就若干證券化工具承擔《金融行業改革，恢復及執行法》下的法律責任。在2005至2007年間，美國滙豐銀行曾就上述證券化工具擔任保薦人或承銷相關貸款，HSI 則曾經擔任承銷商。滙豐不同意美國司法部的初步意見，而美國司法部亦給予滙豐機會回應。我們無法確保此事會如何解決，何時解決，會否在美國司法部正式展開法律程序之前得以解決。此外，解決方案有可能會產生大筆罰款及其他開支。目前為止，最少一家銀行已遭美國司法部起訴，而最少八家其他銀行已呈報根據《金融行業改革，恢復及執行法》就按揭抵押證券相關事宜達成和解。這些與美國司法部達成和解的先例沒有明確說明每筆和解款項的計算方法，而基於當中涉及極不確定的因素，要估計事件可能產生的財務影響，並不切實可行，而有關影響可能甚為重大。


滙豐預期按揭證券化的問題將繼續受到關注，而且可能會因參與美國按揭證券化市場而牽涉其他申索和訴訟，以及受政府或監管機構審查。

## 反洗錢及制裁相關事宜

2010年10月，美國滙豐銀行與美國貨幣監理署訂立一項同意令，而北美滙豐亦與聯儲局訂立一項同意令（兩項同意令合稱為「該等同意令」）。該等同意令要求滙豐的所有美國業務採取改善措施，制訂有效的合規風險管理計劃，涵蓋與《銀行保密法》及反洗錢合規事宜有關的風險管理。美國滙豐銀行目前尚未履行美國貨幣監理署同意令之規定。我們正採取措施力求達致該等同意令的要求。

2012年12月，滙豐控股，北美滙豐及美國滙豐銀行就過往未能充分遵守《銀行保密法》，反洗錢和制裁法律，與美國及英國政府機構達成多項協議。在該等協議中，滙豐控股及美國滙豐銀行與美國司法部等各方訂立五年期的延後起訴協議（「美國延後起訴協議」）；同時滙豐控股接納聯儲局的停止和終止令，滙豐控股及北美滙豐亦接納聯儲局的民事罰款令。滙豐控股亦就涉及受外國資產控制辦公室制裁的人士的過往交易與該辦公室訂立協議，並與英國金融業操守監管局訂立承諾書，承諾遵守若干前瞻性反洗錢及制裁相關責任。此外，美國滙豐銀行亦與美國財政部金融犯罪執法網絡及美國貨幣監理署訂立民事罰款令。
根據該等協議，滙豐控股及美國滙豐銀行已向美國當局支付合共19億美元，並承諾進一步履行多項責任，其中包括繼續全面配合美國司法部任何及所有調查，於簽署協議後不再觸犯美國聯邦法訂明的任何罪行，並委任一名獨立合規監察員（「監察員」）。2017年2月，監察員提交第三次年度跟進審查報告。

通過對多個國家／地區的審查，監察員已識別出潛在的反洗錢和制裁合規問題，美國司法部及滙豐現正進行深入檢討。此外，一如此附註其他部分所論述，在美國司法部正進行的其他調查及審查中，滙豐亦成為調查及審查的對象。在遵守英國反洗錢規例以及金融犯罪系統和監控規定方面，英國滙豐銀行有限公司也成為英國金融業操守監管局一項調查的對象。有關違反美國延後起訴協議的潛在後果，監察員的角色及其第三次年度審查，詳載於《2016年報及賬目》第82頁。

美國滙豐銀行亦與美國貨幣監理署訂立另外兩項同意令。有關同意令規定美國滙豐銀行須糾正美國貨幣監理署報告所指的情況，落實覆蓋整個企業的合規計劃，並在未經美國貨幣監理署事先批准的情況下，對取得任何新設金融附屬公司的控制權或在其中持有權益或於旗下現有金融附屬公司開展新業務施加若干限制。

與美國及英國機構達成和解曾經引致私人訴訟，也不排除因滙豐須遵守適用的《銀行保密法》，反洗錢及制裁法律而衍生其他私人訴訟，亦不排除因為《銀行保密法》，反洗錢，制裁或上述各項協議未有涵蓋的其他事宜而使滙豐面對其他監管或執法行動。

2014年5月，滙豐控股一名股東聲稱代表滙豐控股，美國滙豐銀行，北美滙豐及美國滙豐有限公司（「名義企業被告人」），在紐約州法院提出一宗股東衍生訴訟，控告該等滙豐旗下公司若干現任及前任董事及高級職員（「個人被告人」）。申訴指稱個人被告人違反對名義企業被告人負有的受信責任，並指稱彼等因允許及／或促成涉及美國延後起訴協議的行為而浪費企業資產。2015年11月，紐約州法院接納名義企業被告人的駁回呈請。原告人已就相關裁決提出上訴。
2014年7月，安大略省高等法院接獲控告滙豐控股及一位前任僱員的申索，聲稱代表於2006年7月至2012年7月期間購買滙豐普通股及美國預託股份的一群人士，尋求損害賠償金最多 200 億加元。申訴人指稱被告人在滙豐控股及其全資擁有的間接附屬公司加拿大滙豐銀行所發出的文件中，就滙豐遵守《銀行保密法》，反洗錢，制裁及其他法律，作出法律及普通法下的失實陳述。

自2014年11月起，紐約，伊利諾伊及德克薩斯州的聯邦法院分別接獲四宗法律訴訟。在該等訴訟中，原告人代表伊拉克，約旦和墨西哥恐怖襲擊的受害人或其相關人士，被告人則包括滙豐旗下多家公司。在每一宗訴訟中，原告人指稱被告人協助和教唆受制裁的各方作出非法行為，違反《美國反恐法》。此等訴訟仍處於初步階段。

根據目前已知的事實，現階段要求滙豐預測此等訴訟的解決方案（包括解決時間或任何可能對滙豐造成的影響）並不切實可行，但有關影響可能甚大。

## 稅務相關調查

美國，法國，比利時，阿根廷及印度等全球各地多個稅務管理，監管及執法機關，正就指稱的逃稅或稅務詐騙，洗錢和非法跨境招攬銀行業務，對滙豐私人銀行（瑞士）有限公司（「滙豐瑞士私人銀行」）及滙豐旗下其他公司進行調查及審查。
滙豐正繼續配合美國司法部及美國稅務局持續調查滙豐旗下若干公司及僱員（包括與滙豐瑞士私人銀行及滙豐旗下一家印度公司有聯繫者）就若干須遵循美國報稅責任的客戶所採取的行動是否適當。因應該等調查，滙豐瑞士私人銀行在妥善遵守瑞士法律的情況下，已向美國司法部出示紀錄及其他文件。2013年8月，美國司法部通知滙豐瑞士私人銀行，表示由於早前已獲批准展開正式調查，故該行不合資格參與「瑞士銀行不起訴協議或非目標函件計劃」。

2014年11月，比利時有關當局對滙豐瑞士私人銀行被指干犯稅務罪行進行正式刑事審查。2014年11月，法國有關當局亦對滙豐瑞士私人銀行被指於 2006及2007年干犯稅務罪行進行正式刑事審查，並要求該行支付5，000萬歐元保釋金。2015年4月，滙豐控股獲悉法國有關當局已就滙豐瑞士私人銀行的行為對其進行正式刑事調查，保釋金為10億歐元。滙豐控股已對有關保釋金的決定提出上訴，而保釋金於2015年6月獲減至1億歐元。此等事件的最終財務影響可能與1．5億歐元保釋金有顯著差異。2016年3月，滙豐獲悉法國的裁判官已完成有關滙豐瑞士私人銀行及滙豐控股的調查，並已就任何可控罪名向法國檢察官徵詢建議。2016年10月，滙豐瑞士私人銀行及滙豐控股收到法國檢察官發出的案情摘要，當中檢察官建議法官將案件轉交審訊。滙豐瑞士私人銀行和滙豐控股已就檢控官的摘要作出回應。
2014年11月，阿根廷稅務當局提出刑事訴訟，控告多名個別人士，包括若干現任及前任滙豐僱員，指稱該等人士逃稅，串謀清洗未申報資金，以及與滙豐瑞士私人銀行，阿根廷滙豐銀行，美國滙豐銀行和若干滙豐僱員之間存在非法合作關係，使眾多滙豐客戶逃避阿根廷的稅務責任。

2015年2月，印度稅務當局向滙豐旗下一家印度公司發出傳票及要求提供資料。2015年8月及2015年11月，滙豐旗下多家公司亦接獲印度稅務當局兩個辦事處發出的通知，指稱印度稅務當局有足夠證據就指稱教唆四個不同的印度人士及／或家族逃稅，對滙豐瑞士私人銀行及滙豐旗下一家杜拜公司提出檢控，並要求有關滙豐旗下公司表明為何不應提出該等檢控。滙豐瑞士私人銀行及滙豐旗下的杜拜公司已就要求提出理據的通知作出回應。

滙豐現正配合有關當局的工作。於2016年12月31日，滙豐已就上述各事件確認7．73億美元的準備。此等調查及審查的多種不同結果以至最終財務影響，可能受多項因素左右。基於此等估計涉及不確定因素及限制，最終的罰金可能與準備金額大為不同。
鑑於傳媒對該等事件的關注，其他稅務管理，監管或執法機關亦可能會展開或擴大類似調查工作或監管程序。
Mossack Fonseca \＆Co．
滙豐已接獲全球各地不同監管和執法機關提出的多項要求，就相信與 Mossack Fonseca \＆Co．（為個人投資公司提供服務的機構）有關連的人士及公司提供資料。滙豐正配合有關當局的工作。

根據目前已知的事實，現階段要求滙豐預測此事的解決方案（包括解決時間或任何可能對滙豐造成的影響）並不切實可行，但有關影響可能甚大。
倫敦銀行同業拆息，歐洲銀行同業拆息及其他基準利率調查及訴訟
英國，美國，歐盟及瑞士等全球各地多個監管機構及保障公平競爭與執法機關，現正就銀行訂價小組成員過往設定倫敦銀行同業拆息，歐洲銀行同業拆息及其他基準利率時所作若干提呈及作出提呈的過程展開調查及審查。由於滙豐旗下若干公司為有關銀行訂價小組成員，因此滙豐已被監管機構要求提供資料，並正配合有關調查及審查。

2016年12月，歐盟委員會（「委員會」）頒布決定，指滙豐和其他銀行於2007年初就歐元利率衍生工具的訂價作出反競爭行為。委員會裁定滙豐的違規期為1個月，並向滙豐罰款。滙豐已就該項裁決提出上訴。

美元倫敦銀行同業拆息：自2011年起，在美國提出有關嶅定美元倫敦銀行同業拆息的數宗私人訴訟中，滙豐及其他銀行訂價小組成員均被列為被告人。該等申訴根據多項不同的美國法例提出申索，包括美國反壟斷及詐騙法，美國《大宗商品交易法》以及州法例。該等訴訟包括個人及推定集體訴訟，當中大部分已移交及／或合併提交予紐約地區法院進行預審。

因應被告人提出的呈請，紐約地區法院已頒布決定駁回若干申索。該等決定導致原告人提出的聯邦和州份反壟斷申索，詐騙申索及不當得利申索均被駁回。原告人就若干申索被駁回向美國聯邦上訴法院第二巡迴審判庭提出上訴，審判庭於2016年5月推翻了紐約地區法院駁回原告人所提反壟斷申索的決定。2016年7月，被告人提交駁回所有反壟斷申索的共同呈請，而紐約地區法院於2016年12月部分接納並部分駁回有關呈請，僅許可若干反壟斷申索進行訴訟。在另一宗案件，紐約地區法院於2016年10月接納一項呈請，以法院不具有屬人管轄權為由駁回一名個別原告人的申索，而該原告人就申索被駁回正向第二巡迴審判庭提出上訴。最後，地區法院於2017年1月接納被告人的呈請，駁回了對非美元倫敦銀行同業拆息提呈小組成員的被告人所提出的若干餘下反壟斷申索。

歐洲日圓東京銀行同業拆息及／或日圓倫敦銀行同業拆息：2012年4月及2015年7月，在紐約地區法院提出的多宗推定集體訴訟中，原告人代表曾買賣聲稱與歐洲日圓東京銀行同業拆息及／或日圓倫敦銀行同業拆息相關金融工具的人士，將滙豐及其他銀行訂價小組成員列為被告人。申訴的指稱包括被告人曾進行與歐洲日圓東京銀行同業拆息（雖然滙豐並非日本銀行家協會歐洲日圓東京銀行同業拆息銀行訂價小組的成員）及日圓倫敦銀行同業拆息有關的不當行為，違反美國反壟斷法，美國《大宗商品交易法》和州法例。2016年5月，滙豐與原告人原則上達成協議，以解決上述兩類訴訟，而法院於2016年11月最終批准有關和解。

歐洲銀行同業拆息：2013年11月，在一宗於紐約地區法院提出的推定集體訴訟中，原告人代表曾買賣聲稱與歐洲銀行同業拆息相關歐元期貨合約及其他金融工具的人士，將滙豐及其他銀行訂價小組成員列為被告人。申訴的指稱包括被告人曾進行與歐洲銀行同業拆息有關的不當行為，違反美國反壟斷法，美國《大宗商品交易法》和州法例。2016年5月，滙豐與原告人原則上達成協議，以解決有關訴訟，惟須待法院批准。

新加坡銀行同業拆息，新元掉期利率及澳洲銀行票據掉期利率：2016年7月及2016年8月，在兩宗於紐約地區法院提出的推定集體訴訟中，原告人代表曾買賣與新加坡銀行同業拆息，新元掉期利率及澳洲銀行票據掉期利率基準利率相關產品的人士，將滙豐及其他銀行訂價小組成員列為被告人。申訴的指稱包括被告人曾進行與此等基準利率有關的不當行為，違反美國反壟斷法，大宗商品及詐騙法和州法例。有關訴訟仍處於初步階段。

## 補充資料

美元國際掉期業務及衍生投資工具協會基準利率指標（「ISDAfix」）：2014年9月，在紐約地區法院合併審理的多宗推定集體訴訟中，原告人代表曾買賣利率衍生工具或若干金融工具的人士（該等工具乃與 ISDAfix 利率掛鈎或在每日 ISDAfix 設定窗口時間之前 期間或之後一段短時間內行使），將滙豐及其他銀行訂價小組成員列為被告人。合併申訴的指稱包括被告人曾進行與該等活動有關的不當行為，違反美國反壟斷法，美國《大宗商品交易法》和州法例。2016年3月，滙豐呈請駁回申訴被拒。

此等事件的多種不同結果以至最終財務影響，可能受多項因素左右，而且相關結果及影響可能甚為重大。

## 匯率調查及訴訟

美國，歐盟，瑞士，巴西，南韓及南非等全球各地多個監管機構及保障公平競爭與執法機關，現正就滙豐及其他機構在外匯市場進行的交易展開調查及審查。滙豐正配合該等調查及審查。

2015年5月，美國司法部就滙豐以外五家金融機構的調查達成和解，其中四家機構同意承認串謀在外匯現貨市場操控價格的刑事控罪，結果被判處刑事罰款合計超過25億美元，同時被聯儲局及其他銀行業監管機構處以其他罰則。滙豐並未參與該等和解方案。2016年8月，美國司法部起訴㨤豐一名現任僱員和一名前任僱員，指控他們涉及2011年一宗外匯交易的電匯詐騙和串謀行為。有關審訊目前訂於2017年9月開始。滙豐並非上述公訴的被告人，而美國司法部，聯儲局及其他機構仍在繼續調查洭豐。

2016年12月，就有關巴西經濟保護管理委員會（「經濟保護管理委員會」）針對離岸外匯市場的行為對15家銀行（包括英國滙豐銀行有限公司在內）及 30 名個別人士進行之調查，英國滙豐銀行有限公司與該會訂立和解協議。根據和解協議的條款，英國滙豐銀行有限公司同意支付罰款予經濟保護管理委員會。

2017年2月，南非競爭委員會對英國滙豐銀行有限公司等 18 家金融機構提出申訴，指㮽被告人牽涉外匯市場的不當行為，違反南非反壟斷法，該項申訴已轉交南非競爭審裁處審理。有關訴訟仍處於初步階段。

2013年底及2014年初，在紐約地區法院合併審理的多宗推定集體訴訟中，滙豐及其他銀行被列為被告人。該合併申訴的指稱包括被告人串謀操控 WM／Reuters 基準匯率。2015年9月，滙豐與原告人達成協議，以解決上述合併訴訟，惟須待法院批准。2015年12月，法院初步批准和解，滙豐已將協議和解所涉款項存入一個託管戶口。有關批准最終和解的聆訊已訂於2017年10月進行。

2015年6月，有一宗代表《1974年僱員退休收入保障法》（「《僱員退休收入保障法》」）計劃參加者提出的推定集體訴訟，在紐約地區法院提出類似指控。2015年5月，另一宗申訴也在美國加州北區聯邦地區法院提出。法院駁回《僱員退休收入保障法》訴訟的申索，而原告人已向美國聯邦上訴法院第二巡迴審判庭提出上訴。滙豐已呈請將加州的訴訟轉介往紐約審理，呈請於2015年11月獲接納。2016年9月，一宗代表聲稱為外匯產品「間接」買方提出的推定集體訴訟在紐約提出類似指控。有關訴訟仍處於初步階段。

2015年9月，另有兩宗在加拿大提出的推定集體訴訟，根據加拿大法律提出類似指控，控告滙豐旗下多家公司及其他金融機構。
截至2016年12月31日，滙豐已就上述各事件確認一項12億美元的準備。此等事件的多種不同結果以至最終財務影響，可能受多項因素左右。基於有關估計的不確定因素及限制，最終罰款可能與準備金額大為不同。

## 貴金屬訂價相關調查及訴訟

多個地區（包括美國及歐盟）的監管機構及保障公平競爭與執法機關，正就滙豐的貴金屬業務及交易進行調查及富查。滙豐正配合此等調查及審查。 2014年11月，美國司法部反壟斷司及刑事司詐騙調查科發出一份文件，要求滙豐控股就美國司法部正進行的刑事調查自願提供若干文件，該等調查涉及貴金屬交易中的指稱反競爭及操控行為。2016年1月，美國司法部反壟斷司告知滙豐，該司正結束調查，但刑事司詐騙調查科的調查仍然繼續。

黃金：自2014年3月起，有多宗推定集體訴訟在紐約地區法院，新澤西區及加州北區的聯邦地區法院提出，滙豐及倫敦黃金市場訂價有限公司的其他成員機構均被列為被告人。該等申訴指稱由2004年1月至今，被告人串謀操控黃金及黃金衍生工具的儹格，以謀取共同利益，違反美國反壟斷法，美國《大宗商品交易法》以及紐約州法例。該等訴訟由紐約地區法院合併審理。被告人呈請撤銷合併訴訟，法院已於2016年10月部分接納並部分駁回有關呈請。

2015年12月，有一宗推定集體訴訟根據加拿大法律在安大略省高等法院提出，控告滙豐旗下若干公司及其他金融機構。原告人的指稱包括被告人由 2004年1月至2014年3月串謀操控黃金及黃金衍生工具的價格，違反加拿大的《競爭法》及普通法。有關訴訟仍處於初步階段。

白銀：自2014年7月起，有多宗推定集體訴訟在美國紐約南區及東區聯邦地區法院提出，滙豐及倫敦白銀市場訂價有限公司的其他成員機構均被列為被告人。該等申訴指稱由1999年1月至今，被告人串謀操控白銀及白銀衍生工具的價格，以謀取共同利益，違反美國反壟斷法，美國《大宗商品交易法》及紐約州法例。該等訴訟已由紐約地區法院合併審理。被告人呈請撤銷合併訴訟，法院已於2016年10月部分接納並部分駁回有關呈請。

2016年4月，有兩宗推定集體訴訟根據加拿大法律在安大略省及魁北克省高等法院提出，控告滙豐旗下多家公司及其他金融機構。兩宗訴訟的原告人均指稱，由1999年1月至2014年8月，被告人串謀操控白銀及白銀衍生工具的價格，違反加拿大的《競爭法》及普通法。於安大略省提出的訴訟仍處於初步階段，而於魁北克省提出的訴訟則獲暫緩處理。

## 補充資料

鉑金及鈀金：由2014年底至2015年初，有多宗推定集體訴訟在紐約地區法院提出，滙豐及倫敦鉑金及鈀金訂價有限公司的其他成員機構均被列為被告人。該等申訴指稱，自2008年1月至今，被告人串謀操控鉑族金屬及按鉑族金屬計價的金融產品之價格，以謀取共同利益，違反美國反壟斷法及美國《大宗商品交易法》。被告人已呈請撤銷相關訴訟。

此等事件的多種不同結果以至最終財務影響，可能受多項因素左右，而且相關結果及影響可能甚為重大。

## 信貸違責掉期訴訟

在紐約地區法院及伊利諾伊地區法院提出的多宗推定集體訴訟中，滙豐旗下多家公司及其他金融機構，ISDA 及 Markit 被列為被告人。該等訴訟指稱被告人串謀對信貸違責掉期訂價交易的參與實施限制及阻止新參與者進入交易市場等行為，違反美國反壟斷法。相關訴訟其後交由紐約地區法院合併審理。2015年9月，滙豐旗下被列為被告人的公司與原告人達成協議，以解決合併訴訟，而法院則於2016年4月最終批准和解。

## 國庫證券拍賣

由2015年7月起，有多宗推定集體訴訟於紐約地區法院提出，HSI 及其他金融機構被列為被告人。該等申訴一般指稱，被告人串謀操控美國國庫證券的拍賣價格，違反美國反壟斷法及美國《大宗商品交易法》。該等訴訟已由紐約地區法院合併審理。有關訴訟仍處於初步階段。

美國司法部已要求滙豐提交有關美國國庫證券交易手法的資料，據悉其他銀行亦接獲同樣要求。滙豐一直配合持續進行的相關調查。
根據目前的已知事實，現階段要求滙豐預測此等事件的解決方案（包括解決時間及任何可能對滙豐造成的影響）並不切實可行，但有關影響可能甚大。

利率掉期訴訟
2016年2月，在紐約地區法院提出的一項推定集體訴訟中，滙豐旗下多家公司及其他公司被列為被告人。該項訴訟指稱被告人串謀在利率掉期市場杯葛及排除多家企業以及有利買入方投資者在交易所進行買賣的手法及其他行為，違反美國反壟斷法。2016年6月，該項訴訟以及其他在紐約地區法院和伊利諾伊地區法院提出的申訴交由紐約地區法院合併審理。2017年1月，被告人呈請撤銷合併訴訟。有關訴訟仍處於初步階段。

根據目前的已知事實，現階段要求滙豐預測此等事件的解決方案（包括解決時間及任何可能對滙豐造成的影響）並不切實可行，但有關影響可能甚大。

國際足球協會（「國際足協」）相關調查
滙豐已接獲美國司法部查詢若干與國際足協有關或可能有關的個別人士及公司與滙豐的銀行業務關係。美國司法部正調查多家金融機構（包括滙豐）有否曾經容許處理可疑或不正當的交易，或未能遵守適用的反洗錢法律及法規。滙豐正配合美國司法部的調查。

根據目前已知的事實，現階段要求滙豐預測此事的解決方案（包括解決時間及任何可能對滙豐造成的影響）並不切實可行，但有關影響可能甚大。有關聘任安排的調查

美國證券交易委員會（「證交會」）現正調查多家金融機構（包括滙豐），以了解該等機構聘任由亞太區國家政府官員或國有企業僱員所介紹或與該等人士有關連人員的情況。滙豐已接獲多項提供資料的要求，並正配合證交會的調查。

根據目前已知的事實，現階段要求滙豐預測此事的解決方案（包括解決時間及任何可能對滙豐造成的影響）並不切實可行，但有關影響可能甚大。

## 補充資料

## 10 出售巴西業務

於2016年7月1日，我們完成出售巴西業務予 Banco Bradesco S．A．，現金代價為48億美元。此交易產生出售虧損17億美元，當中包括重新分類的累計匯兌差額19億美元。

## 11 結算日後事項

2016年12月31日後，董事會宣布派發2016年度第四次股息每股普通股0．21美元（派息額約為41．72億美元）。於2017年2月21日，董事會通過最高達10億美元的股份回購計劃。

此等賬目已於2017年2月21日經董事會通過並授權公布。

## 12 資本結構

資本比率

|  | 註釋 | 於12月31日 |  |
| :---: | :---: | :---: | :---: |
|  |  | 2016年 | 2015年 |
|  |  | \％ | \％ |
| 資本指引4終點基準 |  |  |  |
| 普通股權一級比率 | 1 | 13.6 | 11.9 |
| 資本指引4過渡基準 |  |  |  |
| 普通股權一級比率 | 1 | 13.6 | 11.9 |
| 一級比率 |  | 16.1 | 13.9 |
| 總資本比率 |  | 20.1 | 17.2 |

監管規定資本總額及風險加權資產

|  | 註釋 | 於12月31日 |  |
| :---: | :---: | :---: | :---: |
|  |  | 2016年 | 2015年 |
|  |  | 百萬美元 | 百萬美元 |
| 資本指引4終點基準 |  |  |  |
| 普通股權一級資本 | 1 | 115，984 | 130，863 |
| 資本指引4過渡基準 |  |  |  |
| 普通股權一級資本 | 1 | 116，552 | 130，863 |
| 額外一級資本 |  | 21，470 | 22，440 |
| 二級資本 |  | 34，336 | 36，530 |
| 監管規定資本總額 |  | 172，358 | 189，833 |
| 過渡基準風險加權資產 | 1 | 857，181 | 1，102，995 |

1 由於限額扣減的過渡條文影響，我們的普通股權一級及風險加權資產的過渡及終點基準數字不同。於2016年12月31日，終點基準風險加權資產為8，558億美元。

| 槓桿比率 |  |  |
| :---: | :---: | :---: |
|  | 於12月31日 |  |
|  | 2016年 | 2015年 |
|  | 十億美元 | ＋億美元 |
| 21 檟桿比率風險總額 | 2，354．4 | 2，794．4 |
| 20 －級資本（終點基準） | 127.3 | 140.2 |
| 22 樓桿比率 | 5．4\％ | 5．0\％ |
| EU－23 就資本計量定義的過渡性安排的選擇 | 已全面實行 | 已全面實行 |
| 檟桿比率風險總額－季度均值 | 2，438．7 | 2，869．4 |
| 樓桿比率－季度均值 | 5．4\％ | 5．0\％ |

＊參考索引標示歐洲銀行管理局䈭本對應項目的指定編虎。

## 13 法定賬目

本新聞稿所載資料並不構成英國《2006年公司法》（「公司法」）第434條所界定之法定賬目。截至2016年12月31日止年度之法定賬目，將根據公司法第441條之規定送呈英格蘭及威爾斯公司註冊處。集團核數師已就該等賬目發出無保留意見報告；該報告並無載有公司法第498（2）或498（3）條所指之聲明。

## 14 買賣滙豐控股有限公司上市證券

滙豐集團已制訂政策及程序，除章程及規例允許的情況外，嚴禁就其在香港聯合交易所有限公司上市的證券進行指明交易。除滙豐控股的附屬公司以中介機構或受託人身分進行交易外，於截至2016年12月31日止年度內，滙豐控股或其任何附屬公司均無買入，賣出或贖回其於香港聯合交易所有限公司上市的任何證券。

股份回購
2016年8月4日，滙豐控股開始以最多不超過25億美元代價回購其每股面值0．5美元之普通股，並於2016年12月19日完成。回購的目的旨在減少滙豐的流通在外普通股數目，並以2016年7月出售集團巴西業務收取的部分所得款項作為資金。有關該項出售的其他資料載於《2016年報及賬目》第241頁。於2016年已購回股份的面值為162，636，704美元，滙豐已付總代價為1，970，091，769英鎊。

下表概述於2016年每月購回股份的詳情。於2016年12月31日，已購回股份總數為325，273，407股，佔已發行股份的 $1.61 \%$ ，若不包括庫存股份則佔已發行股份的 $1.64 \%$ 。

| 月份 |  |  |  |  |  | 尚可購入股份之最高價值 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 股份數目 | 已付每股最高儹 | 已付每股最低儹 | 已付每股平均價 | 已付總儹 |  |
|  |  | 英鎊 | 英鎊 | 英鎊 | 英鎊 | 美元 |
| 16年8月 | 37，287，407 | 5.6950 | 5.1140 | 5.4551 | 203，408，308 | 2，233，620，166 |
| 16年9月 | 79，160，560 | 5.9420 | 5.5650 | 5.7336 | 453，876，095 | 1，636，117，416 |
| 16年10月 | 72，211，730 | 6.3210 | 5.7850 | 6.1503 | 444，125，860 | 1，085，362，266 |
| 16年11月 | 82，231，879 | 6.4560 | 5.8840 | 6.2433 | 513，399，612 | 448，362，392 |
| 16年12月 | 54，381，831 | 6.7530 | 6.2010 | 6.5331 | 355，281，894 | 58 |

## 15 2017年各次股息

董事會已採納按季派發普通股股息的政策。根據此政策，我們擬派發三次金額相等的股息，而第四次股息的金額或會不同。預計2017年第一次股息將為每股普通股 0.1 美元。
股息均以美元為單位宣派，股東可選擇以美元，英鎊或港元或該三種貨幣之組合收取現金股息，倘董事會決定就該股息派發代息股份，亦可選擇以發行之新股代替全部或部分現金股息。

## 16 企業管治守則

滙豐須遵守英國及香港的企業管治規定。於2016年，滙豐已遵守英國《企業管治守則》的適用條文，亦已遵守香港《企業管治守則》的規定。
根據香港的守則，監察委員會應負責監督所有風險管理及內部監控制度。滙豐的集團風險管理委員會負責監督內部監控（而非對財務報告進行內部監控）及風險管理制度。此舉獲英國《企業管治守則》許可。集團監察委員會已審閱2016年的業績。

董事會已根據《濫用市場條例》及香港聯合交易所有限公司（「聯交所」）證券上市規則的規定，就買賣滙豐集團證券的責任編製守則。而聯交所經考慮英國採納的慣例，特別是有關僱員股份計劃的規定後，已授出毋須嚴格遵守有關規則的豁免。滙豐正與聯交所商討更新有關実免，以顧及《濫用市場條例》的規定。經作出具體查詢後，各董事確認年內已遵守有關買賣集團證券的責任。

於本公布發表之日，滙豐控股有限公司的董事包括：
范智廉，歐智華，安銘 ${ }^{1}$ ，祈嘉蓮 ${ }^{1}$ ，史美倫 ${ }^{1}$ ，卡斯特 ${ }^{1}$ ，埃文斯勳爵 ${ }^{1}$ ，費卓成 ${ }^{1}$ ，李德麟 ${ }^{1}$ ，利蘊蓮 ${ }^{1}$ ，利普斯基 ${ }^{1}$ ，駱美思 ${ }^{1}$ ，麥榮恩，苗凱婷 ${ }^{1}$ ，繆思成，聶德偉 ${ }^{1}$ ，施俊仁 ${ }^{1}$ ，戴國良 ${ }^{1}$ ，梅爾莫 ${ }^{1}$ 和華爾士 ${ }^{1}$ 。
1 獨立非執行董事。

補充資料

## 17 查詢進一步資料：

傳媒關係
英國－Heidi Ashley
電話：＋44（0）20 79922045
香港－利尚智（Gareth Hewett）
電話：＋852 28224929

投資者關係
英國 — 廣偉倫（Richard O＇Connor）
電郵：investorrelations＠hsbc．com
香港－彭曉輝（Hugh Pye）
電話：＋852 28224908

## HSBC HOLDINGS PLC

## Global Business Resegmentation Reconciliation

4Q 2016

The financial information on which this supplement is based is unaudited and has been prepared in accordance with HSBC s significant accounting policies as described in the Annual Report and Accounts 2016. The financial information does not constitute financial statements prepared in accordance with International Financial Reporting Standards ('IFRSs'), is not complete and should be read in conjunction with the Annual Report and Accounts 2016, the Interim Report 2016, and other reports and financial information published by HSBC.

All information is on a reported basis.

## vere ended 31D Dec 2016

Net interest income
Net fee income
Netteradingeme
Netoperatingin
en in lor
oan impaiment (charges)/recoveries and other credit tisk provisions
Netopeatingincome
Total perataing expenses
Total operatingexpenses
Operating profit
Share of profit in associates and joint ventures
Profit before tax
sgrificant tems
sevenue
Debit valuation adiustment ('DVA)' on derivivive contracts
fair value movements on nor-qualifining hededges
Gain on disposal of our membership itterest in Visa- - Lurope
Gain on disposal of our membership interest in Visa - US

Provisions/rdeeseses arising from the ongoing review of compliance with the UK Consumer Credit Ac
Trading results from disposecdof operations in Brail

TTrading results from disposec-of operations in Brazil

Coserting ascosciateder with portfolio disposals
Coststo ocaiieve
coststo achieve
Coststo estabisish UK ring-fenced bank
Impaiment of GPB - Erurpeg goocdivil
Regulatory (prowisions) reeaees in $\mathbf{C P B}$
Settlements and provisions in connection with legal mattes
UK austomer redress progarames
Trading results from disposect-of operations in Brazil
Stare of profit in assodides and joint vertures
Trading reauts from disposecel-of operations in Brail

## (ant(les) before

Revenue
1 cs
Operatingexpenses
Share of profit in assen
唔

## Balancesteet Dat At 31 Dec 2016

At 31 Dece 2016
austomer accounts
Risk-weighted ascets²

$\qquad$

| 411 | 208 | - | - | 769 | 23 | 1,411 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (462) |  |  |  |  |  | (462) |
| $(2,378)$ | 680 |  |  |  | 1 | (1,697) |
|  |  |  |  |  |  |  |
| (2,429) | 888 |  |  | 769 | 24 |  |


| 31,500 | (5,464) |  |  |  |  | 30,056 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 500,502 |  |  |  |  |  | 0,502 |
| ston | stn | \$sm | \$n | Ston | Sm | son |
| 1326 | (15.5) | (20) |  |  |  | ш5.1 |


Risk-weignted assets is callulalted and p peesented on CRDIV basis

## Yeare ended 31 Dec 2016

vet interest income
Net fee income
other income

Loan impaiment (charges)/recoveries and other reedit risk provisions
Netopeatingincome
Total perataing expenses
Total operatingexpenses
Operating profit
Share of profit in associates and joint ventures
rofit before tax
Sgrificart trems
nevenue
Debii valuation adiustment ( 'DVA') on derivative contracts
fair value mivenentson
fair value movernents on non-qualifying hedives
Gain on disposal of our membership interest in Visa- Europe
Onn ceatit spread
Portfolio disposesls
Prorficions) dreseaseses arising from the ongoing reveew of compliance with the UK Consumer Credit Act
Trading results from disposect-of operations in Brazil

UCs ${ }_{\text {Trading results from disposec-of operations in Brazil }}$

Coratingeeperses
Costs ssooited
Coststo achieve
Cotst to octieve
coststo extabish UK ring fencee bank
Impaiment of GPB - Erurpe goocdivil
Regulatory (prowisions) reeaeses in 6 PB
settements and provisions in connection with legal mattes
UK customer redress progarames
Tradingresults from disposecedof operations in Brazil
Stare of profit in asocoiates andidint vertures
Trading reailt from disposecel-of operations in Brail

## (ant (les) before

Revenue
ucs
act
Operatingexpenses
Share of profit in assen

Balance Sreet Dat
At 31 Dec 2016
toll
Customer rccounts
isk-weighted aseets ${ }^{2}$


| 282,930 | - | - | - | - |  | 282,930 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 72 |  | - | - | - |  | 341,79 |
| Son | Stan | n | ston | Ston | \$50 | Ston |
| 2980 | - | (9.) |  |  | (125) | 27.9 |

Busines redassifications tot the Corporate Centre comporise balance sheet management, legacy credit, the US Uniof
${ }^{\text {Risk-weighted assets }}$ is callulalted and p presented on CRO IV basis

## vere ended 31D Dec 2016

vet interest income
Net fee income
Other income

loan impaiment (charges)/recoveries and other credit iskp provisions
Netopeatingincome
Total perataing expenses
Total operatingexpenses
Operating profit
Share of proffit in associates and joint vertures
rofft beforotax
sgrvificant tems
Reverue
Debii valuation adiustment ( 'DVA') on derivative contracts
fair
Fair value movemenents on non-qualififying hediges
Gain on disposal of our membership interest in Vise- Europe
Gain on disposal of of membership interest in Visa - US
Gain on disposal of
Onn reait spread
Portfolio disposels
Portfolio disposals
Provisions/releases arising from the ongoing revew of compliance with the UK Consumer Credit AC
Tradingy esultstrom disposect-of poerations in inrail

TTrading results from disposec-of operations in Brazil

Cosertingexperess
Costs to achieve
Coststo estabish UK Kina fenced bank

Settements and provisions in connection with legal mattes
UK customer redress progarames
Trading results from disposecd-of operations in Brail
Stare of profit in assodides and joint vertures
Trading reaits from disposecel-of operations in Brazil

## (ant (les) before

Revenue
ucs
act
Operatingexpenses
Share of profit in assen

## Balance Sreet Dat At 31 Dec 2016


Loans and advances to
Custome raccounts

## isk-weighted aseets²



$\qquad$

| (206) | 76 | - | - | 424 | - | 294 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (13) | - | - |  | - | - | (13) |
| (439) | 1 | - | - | - | - | ${ }^{(438)}$ |
| (658) | 77 |  |  | 42 |  | (157) |


| $\begin{aligned} & 20,800 \\ & 200,356 \end{aligned}$ | $\begin{gathered} (2,563) \\ (12,40) \end{gathered}$ | $\underset{(882)}{(1,42)}$ |  |  | - | 225,805 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| stm | ston | ston | sto | \$sm | ston | ston |
| 3629 | (46.9) | (222) | (6.2) |  | 125 | 3004 |


Risk-weignted assets is callulalted and p peesented on CRDIV basis

## vere ended 31D Dec 2016

vet interest income
Net fee income
Other income
en ind
oan impaiment (charges)/recoveries and other credit isk provisions
Netoperating income
Total operatingexpenses
Total operatingexpenses
Operating profit
Share of profiti in assocites and joint ventures
Scorificart tems
Revenue
Debit valuation adiustment ('DVA)' on derivivive contracts
Eair value movemenents on non-qualifining hediges
Gain on disposal of our membership interest in Visa- Europe
Gain on disposal of our memberstip interest in Visa - US
Own redititspred
Portfolio disposals
Provisions/releesese arising from the ongoing review of compliance with the UK Consumer Credit Ad
trading results from disposed-fof operations in Brazil

UCs
Trading results from disposec-of operations in Brazil

Coserta ingexpexereres with portforio disposals
Costs ssooited
Coststo achieve
Costs to estabish UK rinafenced bank
Impaiment of GPB- EIrrope coodwill
Reguldoroy (provisions/releases in CPB
Setlements and provisions in conneetion with legal matters
UK customer redress progammes
Trading results from disposecc-of operations in Brazil
Stare of profit in asociates and doint vertures
Trading results from disposed. of of operations in Brail

## (rit)

Revenue
ucs
act
Operatingexpenses
Share of profit in assen

## Balance Sreet Da at 31 Dec 2016

loans and advances to astomers (net)
Loans and acvancest to

$\qquad$

$\qquad$

| (17) | - |  | 5 | - | (12) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (3.005) |  |  |  |  |  |
|  |  |  | $\bigcirc$ |  | (3,605) |
| (3,622) | - | - | 5 | - | ${ }^{(3,617)}$ |
| 35,456 | - | - | - | - | 35,456 |
| ®,850 | - | - | - | - | @,850 |
| ston | \$ton | smm | \$ 5 n | \$0n | Sm |
| 16.2 | (0.8) | (0.1) |  |  | 15.3 |


Risweited sestirale
Risk-weighted assets is calaulated and presented ona CRDV Vasis

## Year ended 31 Dec 2016

vet interest income
Net fee income
Other income

oan impaiment (charges)/recoveries and other credit risk provisions
Totopearatingincome
Total operatingexpen
Operating profit
Share of profit in associates and joint ventures
Profit before tax
sgrvificant tems
severue
Pebit valuation adiustment ( 'DVA') on derivative contracts
Fair value mivenentson
Fair value movernents on non-qualifying hedives
Gain on disposal of our membership interest in Vsa- Europe
Gain on disposal of of ur membership interest in Visa - US
Gain on disposal of
Own redit spread
Portfolio oisposals
Portolio disposals
Provisions) releases arising from the ongoing review of compliance with the UK Consumer Creait AC

$\underset{\text { Trading results from disposec-of operations in Brazil }}{\text { UC }}$

Pperatingexperses
Costs associated with portrolio o disposals
costs sto achieverv
Coststo ettabish UK King fenced bank
Impaiment of GPB - Errope goocavill
Regulatory (provisons)/ reeasese in
CPB
Settlements and provisions in comnection with legal mattes
UK customer redress progammes
Tradingresults from disposed-of operations in Brazil
Stare of profit in assodides and joint vertures
Trading reantits from disposedel-of operations in Brazil

## Profit (loss) before tax

Revenue
Operating expenses
Share of proftit $i$ asso

## Balance Sreet Da at 31 Dec 2016

toll
Loans sanc advancest
isk-weighted aseets²
${ }^{2}$ Buiness redassificationsto the Corporate Centre compoise balancestees munagement, legayy crevit, the US Snnoff ${ }_{2}$ Risk-weighted assets is calculated dand presented on a Cron vasis

## ear ended 31 Dec 2015

Net interest income
Net fee income
Net tradingincon

Lean inpaiment (charges)/recoveries and other credit isk provisions
Net operating income
Total operating expenses
Total peprating exper
Sharare of proffit in
Sara of profit in associates and joint ventures
tofit teffore tax
Sgrificant tems
Reverue
Debit valuation adiustment ('DVA') on derivative contracts

Own creaits spread
Portforio spisposad
Provisions/releases arising from the ongsoing revew of compliance with the UK Consumer Credit Ac
位
$\underset{\text { Trading results from disposec-of operations in Brazil }}{\text { UCs }}$

## peratingexpere Coststo achieve

Costs to establish UK ring-fenced bank
Regulator) ( (rorovions)/releases in GPB
Restucturing and other reated costs setlements and provisions in connection with legal matters
Settements and provisions in coonnection with legal
Trading results from disposed-of operations in Brazil


Profit/(is
Revenue
Ucs
Lcs
Uperating expenses
Operating expenses

## Blamee Sheot De

loans and advances to automers (net)
austomer accounts

## Risk-weighted assets ${ }^{3}$

Originally reported in the 2015 Annual Report and Accounts. Sggificantitems reflect aurent year significantitems as originally reported.


Risk-wighted assets is calculuated and presented on a CRDIV basis


| 1.913 | 329 |  |  |  | (25) | 2.217 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (731) |  |  |  |  |  | (731) |
| (3,293) | 767 | - |  | - | 1 | (2,525) |
| (2111) | 1096 |  |  |  | (24) | 239 |
|  |  |  |  |  |  |  |
| \$m | \$m | \$m | \$ | \$m | \$m | \$m |
| 30,009 | (18,200) |  |  |  |  | 322,749 |
| 544,872 |  | - | - | - | - | 58,472 |
| ston | son | son | sson | \$bn | \$ton | son |
| 189.5 | (39.5) | (19.3) |  |  |  | 130.7 |

## rear ended 31 Dec 2015

Net interest income
Net fee income
Net trading incone
Other income

Loan impaiment (charges)/ recoveries and other credit tisk provisions
Neto perating income
Total operating expenses
Operating profit
Operatingporofi
Sare of profit in associates and joint ventures
Hofit tefore tax
Sgrificant tems
Reverue
Debit valuation adiustment ('DVA') on derivative contracts
fair value movenents on non-qualifing hedges
OUn cedititspread
Portfolio dipposals
Portfolio disposals
PProvisions/releaeses aising from the ongoing review of compliance with the UK Consumer Credit AC
(Provisions)/ releases ansisg from the ongoing review
Trading result from disposed of operations in Brail
$\underset{\text { Trading results from disposec-of operations in Brazil }}{\text { UCs }}$

## peratingexpere Coststo achieve

Costs to establish UK ring-fenced bank
Regulatory (Provisions)/releases in GPB
Restucturing and other reated costs setlements and provisions in connection with legal matters
settements and provisions in Cocnnection with hegal
Trading results from disposect-of operations in Brazil
sareof profitin nsoodites and joint vertures

Profit/(is
Revenue
Ucs
Revenue
ULs
Operating expenses
Operating expenses

## Balace Sreet D

loans and advances to automers (net)
austomer accounts

## isk-weighted assets ${ }^{3}$



| \$m | \$m | \$m | \$m | \$m | \$m | \$m |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 302,240 | . | - | - | - | (14,52) | 288,668 |
| 301,701 | - |  |  | - | (13,503) | 34,198 |
| ston | son | son | \$son | \$sm | \$ton | ston |
| 4210 |  | (1032) |  |  | (15.6) | 302 |

## rear ended 31 Dec 2015

Net interest income
Net fee income
Net trading incone
Other income

Coan impaiment (Charges)/ recoveries and other redit tisk provisions
Neto perating income
Total operating expenses
Total pepratingexper
Operatingporofi
Sare of profit in associates and joint ventures
Hofit tefore tax
sgrificart tems
Reverse
Debit valuation adiustment ('DVA) on derivative contracts

Own ceait spread
portfolio disposals
Provisions/releases aisising from the ongsoing review of compliance with the UK Consumer Credit Ac

UCS
Tradingreutlts from disposect-of operations in Brazil

## peratingexpere Coststo achieve

Costs to establish UK ring-fenced bank
Regulator) ( (rorovions)/releases in GPB
Restucturing and other reated costs setlements and provisions in connection with legal matters
Settlements and provisions in comnetion with legal
Trading results from disposed-of operations in Brazil


Profit/(is
Revenue
Ucs
Revenue
ULs
Operating expenses
Operating expenses

## Salame Sreet Der

pans and advances to automers (net)
automer accounts

## Risk-weighted assets ${ }^{3}$



| - | - | . | - | - | . |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 689 | 23 | - |  | - |  | 712 |
| 28 |  | - |  | - |  | 28 |
| (1,255) | 12 | - | - | - |  | (1,243) |
| (538) | 35 | - | - | - | - | (503) |
| \$m | \$m | \$m | \$m | \$m | \$m | sm |
| 236,93 | (1,378) | (1,220) |  | - | 14,572 | 294,206 |
| 201728 | (11,928) | (501) | - | - | 13,503 | 200,802 |
| stn | \$bn | son | \$son | ston | \$son | ston |
| 430.6 | (59.3) | (20.8) | (36.8) | - | 15.6 | 330.3 |

Originally reported in the 2015 Annual Report and Accounts. Sgnificant items reflect current year significant items as originally reported.


Risk-wighted asests is calculated and presented ona CRD IV basis

## rear ended 31 Dec 2015

vet interest income
Net fee income
Net trading incone
Other income

Loan impaiment (Charges)/ recoveries and other redit tisk provisions
Netoperating income
Total operating expenses
Total pepratingexper
peratingprofit
Share of proft in a asocoiates and joint ventures
教

Reveme
Debit valuation adiustment ('DVA') on derivative contracts
fair value movements on non-aualifying hedges
OUn cedititspread
Portfolio dipposals
Portfolio disposals
(PFovisions)/releaes arising from the ongoing review of compliance with the UK Consumer Credit ACt
Trading reauts from disposectof of operations in in Brail

ITrs

## Oparatingepere Coststo achieve

Costs to establish UK ring-fenced bank
Regulator ( (rorovions)/releases in CPB
Retructuring and other reated costs
settlements and provisions in comnection with legai
uk cutomer reeress progammes
Trading results from disposed-of operations in Brazil


Profit/(is
Revenue
Ucs
UCS
Operatingexpenses
Sharare of profitin a associates and joint ventures

## Salame Sheot D

Loans and advances to automers (net)
Customer accounts

## isk-weighted assets ${ }^{3}$



| (16) | - | - | - | - | (16) |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | - |  |  |  |  |
| (171) | - |  |  |  | (171) |
| (18) | - |  |  |  | (18) |
| $\checkmark$ | $\checkmark$ |  |  |  |  |
| (23) | - | $\bigcirc$ | - | - | (23) |
| (228) |  |  |  |  | (228) |



| 60 |  |  | - | (1) | 59 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |
| (228) | - | - | - | - | (228) |
| (168) | . |  |  | (1) | (169) |
| \$m | \$m | \$ ${ }^{\text {m }}$ | \$m | \$m | \$ |
| 42992 | - | - | . | . | 42942 |
| 80,04 | - | - | - | - | 80,404 |
| ston | ston | ston | \$tm | ston | ston |
| 19.3 | (1.0) | (0.3) |  |  | 18. |

## Year ended 31 Dec 2015

vet interest income
Net fee income
Net trading incone
Other income

Loan impaiment (charges)/ recoveries and other credit tisk provisions
Net perating income
Total operating expenses
Operating profit
Sharating of proffit in
Sare of profit in associates and joint ventures
rofit tefore tax
Sgrificant tems
Revenue
Debit valuation adiustment ( 'DVA') on derivative contracts
Fair value movementson non-qualifining hedges
Own creaits spread
Portfolio disposals
Portroiliodsisposals
(Provisionss/releases arising from the ongoing review of compliance with the UK Consumer Credit Act
Trovisinoss) releexes arising from the engoing review

ITradingresults from disposec- of operations in Brazil

## peratingexpere Coststo achieve

Costs to establish UK ring-fenced bank
Regulator ( (rorovions)/releases in CPB
Restructuring and other reated coots settements and provisionsin connection with legal matters
settements and provisions in connection with lega
uk customer eedress progames
Trading results from disposed-of operations in Brazil


Reverue
Lcs
Uperating expenses
Share of profitin associates and joint ventures

## Salame Sheot D

cans and advances to a ustomers (net)
Customer accounts

## Risk-weighted axets ${ }^{3}$



Oiginaly reported in the 2015 Annual Report and Accounts siditar originally reported.
${ }^{2}$ Buiness rectassificationsto the Corporate Centre comporse balance steet management, lesayy credilt, the US rnnof

Risk-wighted assets is calculuated and presented on a CRDIV basis

## rear ended 31 Dec 2014

Net interest income
Net fee income
Net trading incone
Other income

Loan impaiment (charges)/ recoveries and other credit tisk provisions
Net perating income
Total operating expenses
Total peperating exper
peratingprofit
Share of profft in associates and joint ventures
Sgrificant tems
Reverit valuation adiustment ('DVA') on derivative contracts
fair value movements on non-qualifining hedges
Gaiv(loss) and trading realts from dispocals and
Gairlloss on sple of Bank of Shanghai
mpaimente of investment in Industrial Bank
nn cedit spread
Provisions/releases arising from the ongoing review of compliance with the UK Consumer Creait At
rading reaults from disposed-of operations in Brazil
ucs

| tradingresult from disposals sand cranges in ownership levels |
| :--- |
| Trading results from disposece-of operation |

Peratingexperses
mare in reation to settlement agreement with Federal Housing Finance Authority
eegulatory (prowisions)/releases in CPB
settements and provisions in comnection with legal mattes
K uustomer redress programmes
Trading results from disposals and diangos in ownership levels
Trading results from disposect-of operation 5 in Brail
Profit/ (loss) before tax
Reverue
UCS
Operatingexpenses

## Balancesheat Data <br> 431 Dec 201

oans and advances to austomers (net)
isk-weighted assets ${ }^{3}$


Originally reported in the 2015 Annual Report and Accounts. Sgnificant items reflect current year significant titens as
${ }^{2}$ Business redassificationst the Corporate Centre comporise balance sheet menagement, legary rearit the USunnof Risk-wighted asets is calculateded and presentect on C Cron I vasis

## Year ended 31 Dec 2014

Net interest income
Net fee income
Net trading incon
.
oan impaiment (charges)/recoveries and other credit risk provisions
Neto perating income
Total operating expenses
Total pepratingexper
peratingprofit
Share of proft in associates and joint vertures
Sgrificant tems
Revenue
Debit valuation adiustment ( 'DVA') on derivative contracts
fair value movementson nor-qualifining hedves
Gaiv(loss) and traing reaults from disososils and
Gairlloss on sale of Bank of Shanghai
mpaimento of investment in Industrial Bank
Own redit spread
Provisions/releases aisising from the ongsing review of compliance with the UK Consumer Credit Ac
trading reaults from disposect-f operations in Brazil

Urc
dingresilts from disposecc-of operations in Brazil

Operatingempenses
Charcei in relation to settlement arreement with Federal Housing Finance Authoriv
Regulatory (provisions) r eleases in CPB
settlements and provisions in connection with legal matte
UK customer redress progammes
Trading results from disposals and changes in ownership levels
Trading results from disposed-of operations sin Brail

## Profit (los) before tax

Revenciue
UCs
UCS
Operatingexpenses

## Ealancespect Data <br> At 31 Decz 2014

loans and advancesto a ustomers (net)

Risk-weighted aseets ${ }^{3}$


| sm | \$m | m | m | sm | \$m | n |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 313,099 | - | - | - | - | (12,209) | 300,743 |
| 36,318 | - | - |  |  | (10,932) | 350,386 |
| ston | ston | bn | ston | son | \$sm | son |
| 430.3 | (a.) | (1024) |  |  | (15.7) | 312 |

${ }^{2}$ Originally reported in the 2015 Annual Report and Accounts. Sgifificant items reflect current year significant items as
${ }^{3}$ Business redassifications to the Corporate Centre comprise balance sheet management, legacy readit, the US Sunof Risk-wighted asests is calculateded and presentect on C Cron I vasosis

## Year ended 31 Dec 2014

vet interest income
Net fee income
Net trading incone
Other income

Coan impaiment (charges)/ recoveries and other credit tisk provisions
Netoperating income
Total operating expenses
Total pepratingexper
peratingprofit
Share of proffit in associates and joint ventures
sgrificart tems
Devenve valuation adiustment ('DVA') on derivitive contracts
fair value movementson non-qualifining hediges
Gaiv(loss) and trading realts from dipososts and
Gairloss on sale of Bank of Shanghai
mpaimento of investment in Industrial Bank
Own redit spread
Provisons/r releases arising from the ongoing review of compliance with the UK Consumer Creait AC
Trading reaults from disposed-of operations in Brazil

UCS
Intill

## Peratingexperses

are in reation to settlement agreement with Federal Housing Finance Authority
Regulatory (provisions)/releases in GPB
Settements and provisions in comnection with legal mattes
K uustomer redress programmes
Trading results from disposals and changes in ownershiplevels

Profit/(loss) before tax
Reverue
UCS
Operating experses

## Ealancespect Data <br> At 31 Dec 2014

oans and advances to a ustomers (net)
isk-weigted aseets ${ }^{3}$


Originally reported in the 2015 Annual Report and Accounts. Sgnificant items reflect current year significant titens as
${ }^{2}$ Businestredsasifications to the Corporate Centre comprise balance sheet management, legacy crealit, the US Unuoft Risk-wieghted assets sis callulateded and presented on a Cron Iv basis

## rear ended 31 Dec 2014

Net interest income
Net fee income
Net tradingincome
Other income

Loan impaiment (Charges)/ recoveries and other redit tisk provisions
Net operatingincome
Total pepratingexper
peratingprofit
Share of proft in associates and joint vertures
grifaratteme
Reverve
pebit valuation adiustment ('DVA)' on derivative contracts
fair value movementson non-qualifying hedges
Gairloss on sale of Bank of Shanghai
mpaiment of investment in Incuustrial Bank
own reedit spread
Own redit spread
Provisions/releases aisising from the ongsoing review of compliance with the UK Consumer Credit Acc
rading reaults from disposed-of operations in Brazil

Trcading realts from disposals sand changes in ownership levels
位

Cherating in rexatation tos
arcinclation to setllement areement with Federal Housing Finance Authoriv
Regulatory (provisions)/releases in GPB
Settements and provisions in connection with legal
UK customer redress progamemes
Tradingresults from disposasls and dangos sin ownerstip levels
Tradingresults from disposecd-of operations in Brazil

## Profit (los) before tax

Revenciue
UCs
Operating expenses

## Ealancespect Data <br> At 31 Dece 2014

loans and advancesto customers (net)
isk-weighted assets ${ }^{3}$


Originally reported in the 2015 Annual Report and Accounts. Sgnificant items reflect current year significant titens as
${ }^{3}$ Business redassifications to the Corporate Centre comprise balance sheet management, legacy readit, the US unnoft Risk-wioghted assets is calculateded and preeented on o Cron Iivosis

## Cerended 31Dec 2014

Net interest income
Net fee income
Net tradingincon
Netrer income
mert dares and other ceaft risprovision
Let inperatiment incomenes)/ (Cecoveries and other creait trisk provisions
vet opeating income
Total peparaingexpenses
peratingprofit
Share of proft in associates and joint vertures
grifaratteme
Revene
Debit valuation adiustment ' 'DVA') on derivative contract
fair value movementson nor-qualifining hedves
Gaiv(loss) and traing reaults from diposils and
Gairloss on sale of Bank of Shanghai
mpaiment of investment in Incuustrial Bank
Wh creait tpread
Provisions)/releases arising from the ongoing review of compliance with the UK Consumer Creait AC
ading resilt from disposec--of operations in Brazi

UCS
Trading reault from disposals and changes in ownership levels
Tradigeayts from
dingresults from disposeco-fof operations in Brazil

## Charce in reataion to ses

are
eegulatory (prowisions) releases in CPB
Settlements and provisions in connection with legal matte
UK ustomer redress programmes
rrading realits from dispososls and changes in ownership levels
Trading results from disposed-of operations in Brazil

## Profit (loss) beforetax

Revenue
ucs
Operatingexpenses

## Balancesmeet Data

At 31 Dec 2014
oans and advances to a ustomers (net)

Risk-weighted aseets ${ }^{3}$


Oiginaly reported in the 2015 Annual Report and Accounts. Sgnificant tems reflect uurent year significant tiems as
${ }^{\text {Businest }}$.
 Risk-wighted assets is calculated and presented on a crod vasis

## Quater ended 31 Dec 2018

## et interest incone

Net fee income
Nettradinginco

loan impaiment (charges)/recoveries and other credit it isk provisions
Net operating income
Total operatingexpenses
Total operatingexpenses
Operating profit
Share of profft in associates and joint venturs
rofit before tax

Reverus
Pebit valuation adiustment ' (DVA') on derivative contracts
Eair value moverenents on nor-quavififying hediges
Gain on disposal of our membership interest in Visa- Europe
Gain on disposal of our membership interest in Visa - Us
Own ceritis spread
Portifoio ofisposals
Portfolio disposals
Provisioss) releases arising from the ongoing review of compliance with the UK Consumer Creait AC
Trading results from disposed-of operations in Brazil

UCs ${ }_{\text {Trading results from disposec-of operations in Brazil }}$

Cosertangsemexperated with portfolio disposals
Costs to achieve
blis UK ing tened bank
Impaiment of GPB - Erurpeg goocdivil
Regulatory (prowisions) reeaees in CPB
settements and provisions in connection with legal mattes
UK customer redres progammes
Trading results from disposec- -f operations in Brazil
Stare of profit in assodides and joint vertures
Trading reault from disposecel-of operations in Brail

## (ant(les) before

Reverne
Operating expenses

Balancesteet Dat
At 31 Dec 2016
At 31 Dece 2016
auttomer accounts
Risk-weighted ascets ${ }^{2}$


Risk-weighted asests is colaulated and preented on CRO VVbasis

## Quater ended 31 Dec 2018

Net interest income
Net fee income
Net trading incoone
Other income

loan impaiment (charges)/recoveries and other credit it isk provisions
Netopeatingincome
Total perataing expenses
Total operatingexpenses
Operating profit
Share of profit in associates and joint venture
Sorificant teme
Reverue
Debit veluation adiustment ('DVA)' on derivivive contracts
Fair value movementsts on non-qualifying hediges
Gain on disposal of our membership itterest in Vsa- Europe
Gain on disposal of our membership interest in Visa - US
Onn reaititspread
Portfolio disposals
Prorfoiio dispossals
Trading results from disposed-of operations in Brazil

TTrading results from disposec-of operations in Brazil

Coserta ingexpexereres with portforio disposals
Costs ssooited
Coststo achieve
Coststo estabisish UKring-fenced bank
Impaiment of GPB - Erurpe goocdivil
Regulatory (prowisions) reeaeses in 6 PB
settements and provisions in connection with legal mattes
UK customer redress progammes
Trading results from disposec- -f operations in Brazil
Stare of profit in assodides and joint vertures
Trading result from dispocsect-of operations in Brail

## (rit)

Revenue
ucs
act
Operatingexpenses
Share of proftit in ass

## Balance Sheet D At 31 Dece 2016

At 31 Dece 2016
auttomer accounts
isk-weighted aseets ${ }^{2}$

$\qquad$


${ }^{2}$ Risk-weighted assets is calculated and presented on a CRD V basis

## Quarterended 31 Dec 2016

vet interest income
Net fee income
other income

oan impaiment (charges)/recoveries and other credit isk provisions
Net opeating income
Total operatingexpenses
Total operatingexpenses
Operating profit
Share of profiti in assocites and joint ventures
Sgrificant trems
Reverue
Debit valuation adiustment ('DVA)' on derivative contracts
fair value movements on non-qualifying hededges
Gain on disposal of our membership interest in Visa- Europe
Gain on disposal of our memberstip interest in Visa - US
Onn reaititspread
Portfolio disposals
Prorfoisions) disposereaseses arising from the ongoing reveiew of compliance with the UK Consumer Credit Ae
trading results from disposecdof operations in Brail
$\underset{\text { Trading results from disposec-of operations in Brazil }}{\text { UC }}$

Cosertingexperess
Costs to achieve
Coststo estabish UK King-fenced bank
mpaiment of GPB- Europe coodwill

Settements and provisions in comnection with legal mattes
UK customer redress progammes
Tradingreaults from disposecd-f operations in Brazil
Stare of profit in assodides and joint vertures
Trading result from dispocsect-of operations in Brail

## (ant (les) before

kever
Operatingexpenses
Share of profit in assen

## Balance Sheet Din At 31 Dece 2016

At 31 Dece 2016
auttomer accounts

## isk-weighted aseets²




$\qquad$

| (7) | 1 | - | - |  |  | (70) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | - | - |  |  |  |  |
| (49) | - | - | - |  |  | (49) |
| (120) | 1 | - | . | - | - | (119) |
| sm | \$m | m | sm | sm | sm | sm |
| 20,830 | (2,583) | (1,422) | . |  | - | 25,885 |
| 200,356 | (12,410) | (882) | - | - | 1 | 256,095 |
| bn | son | sn | sm | son | spm | ston |
| 3629 | (46.6) | (222) | (6.2) |  | 125 | 300 |

${ }^{2}$ Eusiness redassificationsto the Corporate Centre comprise balance steet management, lesay credilt, the US rnuof
${ }^{2}$ Risk-weighted assets is calculated dand presented on a CROIV basis

## Quarterended 31 Dec 2016

et interest income
Net fee income
other income

oan impaiment (charges)/recoveries and other reedit isk provisions
Netopeatingincome
Total perataing expenses
Total operatingexpenses
Operating profit
Share of profiti in assocites and joint ventures
sorificart treme
nevenue
Debii valuation adiustment ( 'DVA') on derivative contracts
fair value mivenentson
Fair value movementsts on non-qualifying hediges
Gain On disposal of our membershipinterest in Visa- Europe
Gain on disposal of our membership interest in Visa - US
Own ceritios spread
Portfolio otisposals
Porffolio disposals
Provisions) releaeses arising from the ongoing review of compliance with the UK Consumer Credit Ac
Trading results from disposed-of operations in Brazil

UCs ${ }_{\text {Trading results from disposec-of operations in Brazil }}$
peratingexemerges
Cots associted with portforio o isisposals
Costs ssooited
Coststo achieve
Coststo etabilish UK rina fenced bank
Impaiment of GPB - Erurpe goocdivil
Regulatory (prowisions) reeaeses in 6 PB
Settements and provisisionsines on in GPe
uK austomer redress progammes
Trading results from disposece-fof operations in Brazil

Stare of profit in asobitesesandijint vertures

## (ant (les) before

${ }^{\text {Revers }}$
Operatingexpenses
Share of profit in assen

## Balance Sheet D At 31 Dece 2016

At 31 Dece 2016
auttomer accounts

## kisk-weighted ascets


(26)

$\qquad$
(10)
${ }^{(10)}$
$(2.40)$
(389)
$(2,440)$
$(389)$

| - | - | - | - |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
| $(2,839)$ | - | - | - | - |  |


|  | - | - | - |
| :---: | :---: | :---: | :---: |
|  | - | - | - |


| (26) | - | - | - | - | (26) |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |
| (2,839) |  |  |  |  | (2,839 |
| (2,865) | . |  |  |  | (2,865) |
| sm | sm | \$m | \$m | sm | sm |
| 35.456 | - | - | - | - | 35,456 |
| e0,s\% | - | - | - | - | @,850 |
| ston | ston | Ston | \$n | \$n | \$0n |
| 16.2 | (0.8) | (0.1) | - | - | 15.3 |

${ }^{2}$ Eusiness redassificationsto the Corporate Centre comprise balance steet management, lesay credilt, the US rnuof
${ }^{\text {Risk-weighted assets }}$ is callulalted and p presented on CRO IV basis

## Quarterended 31 Dec 2016

et interest income
Net fee income
other income
.
oan impaiment (charges)/recoveries and other credit isk provisions
Netoperating income
Total operatingexpenses
Total operatingexpenses
Operating profit
Share of proffit in associates and joint venturs
Proft beforetax
Sgrificart tems
severue
Debit valuation adiustment ('DVA)' on derivivive contracts
fair value mienentsonnen
Fair value movements on non-qualififying hediges
Gain on disposal of our membership interest in Vise- Europe
Gain on disposal of our membership iterest in Visa - US
Gain on disposal of
Onn reait spread
Portfolio disposels
Portfolio disposals
Provisioss) releases arising from the ongoing review of compliance with the UK Consumer Creait AC
Trading results from disposed-of operations in Brazil

UCs ${ }_{\text {Trading results from disposec-of operations in Brazil }}$

Coserta ingexpexereres with portforio disposals
costs sto achieve
Coststo etabilish UK rina fenced bank
mpaiment of GPB - Europe goocavill
Regulatory (provisons)/ reeasese in
CPB
Settlements and provisions in connection with legal mattes
UK customer redress progammes
Tradingresults from disposecedof operations in Brazil
Stare of profit in assodites andiaint vertures
Tradingresults from disposecelof of operations in Brail

## (fit)(les) beforeta

${ }^{\text {Revers }}$
Operating expenses
Share of proffit in asson

## At 31 Dee colv

aans and advances to austomers (net)
risk-weighted ascets

Risk-weighted ascets is caluluted and presented ona CROV Vasis

Marter ended 30 Sep 2016
Net interestinco
Nef fee income
Net tradingincom
ther income

Loan inpaim ment (charges)/recoverie and other reafit isk provisions
Net operating income
Total operatingexpense
Ootal operating ex
Share of profftin a asoocaites and joint vertures
mofft beforetax






Orignally reported intre O32016 Data Pack Sggificant tems reflect arrent year iginificant itens as originally reported
 Risk-wieghted assets is calualated and presented ona croiv bess

## Marter ended 30 Sep 2016

Net interestinca
Nef fee income
vet tradingincom


Neto peratinginome
Tota peratingexperses
Tota operating ex
Share of proffit in assocaites and joint ventures
mofit before tix

.
Debit valuation adiustment ( 'DVA') on derivative contracts
Fair value movements on non-aualifying hedeges

Own ceaditspread
Ponctreitit spread
Provisionstrreleeses arising from the ongoingreviev of compliance with the UK Consumer Credit AC

Trs
peratingexpersee
Cots assocated with portfolio disposesls
Coststo anieve
Coststo extaish UK ring fenceed bak

settements and provisions in comnection with leagal matters
UK customer redress progamemes
Uk atsomer redress progatmes
Trading results from disposed of of oerations in Brail
Share of proft in assocoites andjoint vertures
raingr esults from disposed.of operations in Brad

Pofitit (loses) beforentax
Revenve
Dearatingexpenses

Balames Sreet Data
A 30 sep 2016
Cons sand awanecesto customers neef
wis-weighted asset $5^{3}$
Oiginnally reported in the O3 3016 Data Pack Sgnificant itens reflect a arrent year significicant items as origignally reporte
 Riskweighted assets is calualted and presented on a croiv bess

## Marterended 30 Sep 2016

Net interest incone
Net fee income
Net tradinginome
vet tradingincom
Net perating income before loan impaiment darags and other ceat niskpowisors

Net poratingincome
Total operatingexpenses
Tota operating ex
Share of profftin a asocoaites and joint vertures
mofit before tix
?
Debit valuation adiustment ' 'DVA') on derivative contracts
Fair value movements on non-qualifying hedosee

onn ceaitspread

Provisionstrreleeses arising from the ongoingreviev of compliance with the UK Consumer Credit Ac
$\underset{\text { Trading }}{\text { Ucs }}$
UCS
peratingexpersee
Costs associated with portfolio oisposel.
Coststo ochieve
Coststo extabish UK ring ferced bank

settements and provisionsin comnection with leasi matters
UK customer redress progammes

Streof proft in assodiates andjoint vertures
raingr esults from disposed.of operations in Brail

Pofitit (loses) beforentax
Revenue
ucs
uct
Dearatingexpenses

Ealances Sreet Dad
A 30 sep 2016
Oans and adanancesto customers neef)
wis-weighted asset $5^{3}$



 Disk-wighted assets s scalualated and preented on a CROIV bass

## varter ended 30 Sep 2016

Net interest incone
Net fee income
vet tradingincom


Neto peratinginome
Tota peratingexperses
Tota operating ex
Share of proffit in assocaites and joint ventures
mofit before tix
.
Pebit valuation adiustment ('DVA)' on derivative contracts
Fair value movements on non-qualifying hedoces

own ceait tspread



Trs
peratingexpersee
Costs associated with portfolio oisposest
Coststo caiieve


settements and provisionsin comnection with leagal matters


Share of proft in assocoites andjoint vertures
Traing results from disposed.of operations in Brail
proftit (loses) beforotax
Reverue
Dearatingexpenses

Ealames Sreet Dar
A 30 sep 2016
Lons and aduances to customers nef
wiskwighted assets ${ }^{3}$


Originaly reported in the 032016 Data Pack Sgnificant items reflect urrent year significant itens as originally reporte
 Riskwighted assets is calulualeded and presented od ona croiv basis

## Tarter ended 30 Sep 2016

Netriee income
Nef fee income
Nettradingincom
ther income


Net peratingyinome
Total operatingeperseses
Tota operating ex
Share of proffit in assocaites and joint ventures
Hofft beforetax
-
Pebit valuation adiustment ( 'DVA') on derivative contrac
Fir value movements on non-qualifying hedoces
cin on disposal of our membership interest in Vsa- Europe
ain ondisosos of ourmembership interest in VGe - Us
onn ceaitspread

Loss and trading reault from disposedofof perertions in Brazil

UCS
traingreaults from disposed-of operations in Brazil
peratingexpersee
Costs associated with portfolio disposel.
Coststo achieve
Coststo extaish UK ring fenced bak

settlements and prowisions sin comnection with legal matters


Share of proft in associates andjoint vertures
rading results from disposed.of operations in rrail
Potit (1)
USs
Pheratingexperses
Share of profit in ascociates and joint ventures

Ealances Sreet Dad
Cans and avownesces to customers net
wis-weighted asset $5^{3}$


Oiginally reported in the $\mathbf{0} 32016$ Dota Pack Sgvificant tems relelet aurent year significant tiems
${ }^{2}$ Buiness red assifictions to the Conporate Centre comprise balance sheet managenent. legay creait, the U S sunof Risk-weighted assets is calluateded and preenteded ona CRDV vasis

## Tarter ended 30Jun 2016

veinterstinc
Net fee income
vet tradingincom


Net operating income
Total operatingexpense
Tota operating ex
Share of proffit in assocaites and joint ventures
mofit before tiax
?
Debit valuation adiustment ( 'DVA)' on derivative contracts


onn ceaitspread
Own ceart spread
Portforio disposed
Proisionss)releares arising from the ongoingreveiew of compliance with the Uk Consumer Creait Ad
$\underset{\text { ucs }}{\text { Trading }}$

peratingexperse
Costs assodiated with portrolio oisposala
Coststo ochieve
Coststo extabish UK ing fenced bak

settements and provisionsin comnection with leagal matters
UK cutomer rerress progammes
traingreatut from disposed-of operations in Brazi

Stare of profit in assodites andjoint vertures
Fading results from disposed.of operations in Brail
fort (loses) before tax
Revenve
Dearaingexpenses

Ealance Sreet Dad
At 30 un mover
Lans and adaran
Leans anca avances

Risk-weignted ascets


| ${ }^{(245)}$ | - | - | - |  | ${ }^{(245)}$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |




Oiginally reported in the O2 2016 Data Pack Sgnificant itenss reflect a urrent yeer significantitems as originally reporte
 wighted asests is caluulated and preentid ona CRD Iv bas

## arater ended 30Jun 20016

Neinterestincor
Net fee income
vet tradingincom


Net poratingincome
Total operatingexpenses
Tota operating ex
Share of profftin a asocoaites and joint ventures
mofit before tix
?
Debit valuation adiustment ('DVA)' on derivative contract
Fair value movements on non-qualifying hedeses
cain on disposal of our memberstipinterest it V Vsa- - -urope
onn ceaitspread
Portolio disposals
Provisions) rieleases aising from the ongoingreviev of compliance with the UK Consumer Credit AC
$\underset{\text { Tradingreant }}{\text { Us from disposed.of operations in Brail }}$
opeatingexperes
Costs ascociated with portfolio oisposala
Coststoo achieve
Coststo estabish UK R ring-fenced bark

settlements and provisions in connection with leasal matters
UK customer redress progammes
Uk atsomer redress progatmes
Trading results from disposed of of oerations in Brail
Share of proft in associates andjoint vertures
rading results from disposed.of operations in Brail

Profit (loses) beforotax
Revenve
Dearatingexpenses

Ealance Sreet Dad


Risk-weictred assets ${ }^{3}$


Oiginaly reported in the 022016 Data Pack Sgnificantiter
 isk-weighted asests is calculuated and preented ona CRD IV bas

## arater ended 30Jun 20016

Net fee income
Net fee income
Nettradingincom
ther income


Net poratingincome
Total operatingexpenses
Tota operating ex
Share of profit in associates and joint ventures
mofit before tix
?
Debit valuation adiustment ('DVA)' on derivative contracts
Fir value movements on non-qualifinin hedgec

onn ceaitspread
Own ceart spread
Portforio disposed
Provisionserrelesere arising from the ongoingreview of compliance with he UK consumer Credit AC
$\underset{\text { Tradingreant }}{\text { Us from disposed.of operations in Brail }}$
opeatingexperes
Costs associated with portrolio oisposals
Coststo ochieve
Coststo extabish UK ing fenceed bank

settements and provisionsin comnection with leagal matters
UK cutcomer redress progammes
Trading reauts from
disposed.of of perations in Brail

Streof proft in asosodites andjoint vertures
Fading results from disposed.of operations in Brail

Revenue
Revenue
LIS
Operatingexperses
Operatingexperses
Share of profit in ascociates and joint ventures

Ealance Sreet Dad
Lons and adavances to customers (ne)
Lons anca avenees
wis-weighted assets ${ }^{3}$

iginally reporte
 isk-weighted asests is calculuted and preented ona CRD IV bas

## Tarter ended 30Jun 2016

veitresestinco
Net fee income
Nettradingincom
ther income

cont impaimentit (charges)/recoveries and other redit trisk prowisons
Neto
Not operating income
Tota operating ex
Share of proffit in assocaites and joint ventures
Profit before tax
.
Pebit valuation adiustment ('DVA)' on derivative contracts
Fair value movements on non-aualifying hedeges

onn ceaitspread
Portfolio disposals
Provisions/releexes arising from the ongoingreve

$\underset{\text { Tradingreant }}{\text { Us from disposed.of operations in Brail }}$
peratingexpersee
Costs assodated with portfolio dispoosels
Coststo ochieve
Coststo etabish UK ring fenced bak

settlements and provisions in connection withleasal matters
UK cutcomer redress progammes
Trading reauts from
disposed.of of perations in Brail

Share of proft in assocoites andjoint vertures
Tading results from disposed.of operations in Brail

Revenue

| UC |
| :--- |
| Operatingexpense |

Share of proftit in ascociates and joint ventures

Elames Sreat Dat
Cons and adanances to customers nee)
Lons anca avenees
wis-weighted assets ${ }^{3}$


Sinaly reported in the Q2 2016 Data Pack Sgifificant itemser
 Riskweighted assets is caluulated and presented ona croiv basis

Tarter ended 30Jun 2016
Netintersinco
Nef fee income
Nettradingincom
ther income


Net peratingyinome
Total operatingeperseses
Seating pofit
Share of proffit in assocaites and joint ventures
mofit before tix
-
Debit valuation adiustment ' 'DVA') on derivative contracts
Fair value movements on non-qualifying hedoces

onn ceaitspread
Portfoio sidsposals
Proovisins/releses arising from the ongoingreveew of compliance with hte UK Consumer Creait AC
Trainggesults from disposecd of operations in Brail
ucs
Trs
peratingexpersee
Costs associated with portrolio oisposals
Coststo ochieve
Coststo extabish UK ring fenced bank

settlements and provisions in comnection with legal matters


Share of proft in associates andjoint vertures
raingrealts from dispocedof operations in Brail
Pofitit (loses) beforentax
Revenve
Dearatingexpenses

Balane SYeat Dat
bans and avances to customers nein
wis-weighted asset $5^{3}$


2etedinthe 022016 Data Pack Sgnificant itemselet Ant years ignificant ite
Busines redassifications to the Corporate Centre comprise balance sheet management, legay crealit, the US Sunof


## aurter ended 31 Mar 2016

Net interest income
Neffee income
Vetfee icomencen
other income
Wet preating income beforelocen inpaimest charyss and other creatit insprovisions

perating proffit
Share of proft in
Profit before tax
Sgvificant tems
neme
ebit valuation adiustment '(IVA') on derivative contracts
Giin ond
Gain on disposal of our membership itterest in Vsa- Europe
Gain on disposal of our membership iterest in Visa - US
Can on disposal of
Oonn reid trrad
portofioio dipoposals

$\underset{\text { Ucs }}{\substack{\text { Lraing }}}$
Trading revilts from disposect-of operations in Brazi

## peratingexpenges

Costs associded with portfolio disposals
Coststo establish UK ring fenced bank
Impaiment of GPB- ELrope goochwill
Seetlemenents and provisions in connection with legal matters
UK cutomer redress progammes
Trading realits from disisocsed. -f of operations in Brad

Shareof profit in nassodiates and joint vertures
Tradingresults from disposec-of operations in Braal
(ofit (loses) beforiet
Reverue
Operating expenses
Share of profit in associates and joint ventures

## Balancestreat Dat <br> 431 Mar 2016

bans and advancesto customers (net)
kisk-weigted ascett ${ }^{3}$


Oiginally reported in the Q1 2016 Data Pack Sgifificantitems reflect current yeer significantitems as onignally reported
${ }^{2}$ Business redassifictions to the Corporate Centre comprise balance sheet management, legacy creait, the US unoff portfolios
Jint vertures and associater and gains (loseses) on disposal of f visisidiaries, associates and joint vertures.
Wsk-weghted assets is calculated and preeented on $a$ CRD $V$ basis.

## aurter ended 31 Mar 2016

Net interest income
vef fee income
Vetfee icomencen
other income
Wet perating income beforelocen inpaiment claryss and other crefit insk provisions
Can inppirment (Charg
Notoperaing income
perating profit
Share of proft in
Profit before tax
sgrificant tems
reverue
Debit valuation adiustment '('DVA') on derivative contrats
fair value movements on nor--qualifing hedges
Gain on disposal of our membership interest in Vss- ELrope
Gin on disposal of our membership interest in vsa- US
own redit spread
provisions/releases arising from the ongoingreview ot compliance with the UK Consumer Credit
Tradingresiltsfromdisocecd of perations in Brazi
ucs
Trading revilts from disposect-of operations in Brazi

## Operatingexpernes Costs associated with

Costs associded with portfolio disposals
Coststo estabish UK ring fenced bank


Uk customer redress progammes
Trading reatuts from disposeselofop perations in Brazi

Shareof profit in nossodites sand joint veritures
Trading reaults from disposed.of operations in Braa
fofit (loses) beforiet
Revenue
ucs
Operating expenses
Share of profit in associates and joint ventures

## Balance Sreet Data <br> 431 Mar 2016

Pans and advancesto oustomers net)

Risk-weighted assets

${ }^{2}$ Oiginally reported in the Q1 2016 Data Pack Sgrificantitems reflect current year significant items as oniginally reported
${ }^{2}$ Business redassificationsto the Corporate Centre comprise balance sheet management, legay readit, the US U unoff portfoios
joint vertures and assooites and gains (losese) on disposel of subsidiaries, associates and jint vertures
RSk-wieghted assets is calculated and presented ona CRDV $\operatorname{vasis}$

## aurter ended 31 Mar 2016

Net interest income
Netfeeincome
Nettrading ineom
other income
Wet perating income beforel loan inpaiment claryss and other crefit insk provisions
Lean inpaiment (chargen
Net poperating income
Total poearatingevenenes
perating profit
Share of proft in
Profit before tax
sgrificant tems
reverue
Eebit valuation adiustment ('DVA') on derivative contracts
cain on dinvenents on nor-qualifying hededes - - Europ
Gain on disposal of our membership interest in Vsa- Europe
Gain on disposal of our membership interest in $V$ Sa
US
Own reid tsprad
Portfoiio diposals
Provisions/relea Trading revilts from disposect-of operations in in Brail
ucs
Tradingresults from disposect-of operations in Braal

## Operatingeperenses Costs ascocited with

Costs associded with portfolio disposals
Coststo estabish UK ring fenced bank


UK cutomer redress progammes
Tradingreaults from disposect-0foperations in Brazil

Shareof profit in nassodiates and joint vertures
Trading results from disposec-of operations in Braal


## Profit (loses) beforietax

Reverue
Operating expenses
Share of profit in associates and joint ventures

## Balancestreat Dat <br> 431 Mar 2016

bans and advancesto customers (net)

Risk-weighted assets ${ }^{3}$
Oiginally reported in the O1 2016 Data Pack Sggificant itens reflect current years significant items as oniginally reponted
${ }^{2}$ Business redassificationsto the Corporate Centre comprise balance sheet menagement, legay creait, the US unnoff portfolios
oint vertures and assooates and gains( (losese) on disposal of subsidiaries, associates and joint vertures
Rsk-weighted assets is calculated and presented ona $a$ CRD $\mathbb{V}$ basis.

## aurter ended 31 Mar 2016

Net interst incone
Net fee income
Nettrer income
Wet perating income beforel loan inpaiment claryses and other crefit insk provisons
vetoperaingincome
Total operatingexper
peratingprofit
Share of profit in associates and joint ventures
Sgvificant tems
reverue
Debit valuation adiustment '('DVA') on derivative contrats
airvalue movements on nor-qualifying hedges
Gain on disposal of our membership interest in Vss- Europe
Gain on disposal of our membership interest in पsa- US
OWn credit spread
Portofio o disposals
rouvions)/releases anising from the ongoingreview mpiance with the UK Consumer Credit A
Taingrealts from disocecelof operations
ucs
Trading revilts from disposect-of operations in Brazi

## Operatingexperses Costs associted with

Costs associded with portfolio disposals
coststo estabish UK King fenced bank
mpaiment of GPB- ELrope goochwill

Uk customer redress progammes
UK customer redress progammes
Tradingresult 5 fom disposedofof operations in Brazil

Shareof profit in nassodiates and joint vertures
Trading results from disposec-of operations in Braal

Profit (llos) beforet
Revenue
Operating expenses
Share of profit in associates and joint ventures

## Balance Sheet Dat At 31 Mar 2016

bans and acvancesto austomers (net)
Loans and avanceses
kisk-weigted ascett ${ }^{3}$


Oiginally reported in the 012016 Data Pack Sgnificant items reflect current year sgnificant itens as originaly reported
Business redasificationsto the Corporate Centre comprise balancestreet management, legay creait, the US Unnoff portfolios jint ventures and assooiates and gains (losses) on disposas of of subsidiaries, associates and joint ventures
Nsk-wieghted assets is calculated and preested on a CRDV $V$ basis

## arater ended 31 Mar 201

Net interest incone
Nef fee income
Nettreadingome
Natperating income beforelocan inveiment clayses and other creat insk provisons
Lean inpaiment (chargen
Net poperating income
Total operatinge expen
peratingporofit
Share of proffit in
sgrifanant tems
evenu
Acir value move ajuistment ('DVA') on derivative contracts
sain on disposal of our memberstip interest in Vse- Europ
Gain on disposal of our membership interest in Visa- US
own cedit spered
Provisions) releeses arising from the ongoing review of compliance with the UK Consumer Credit
$\xrightarrow{\text { ucs }}$ Trading
Trading revilts from disposect-of operations in Brazi

## peratingexpenges

Cotst associated with portrolio disposals
Coststoe etablish UK ing fenced bank

Seetlemenent sand provisions in conneection with legal matters
Uk customer redress progammes
UK customer redress progammes
Tradingresult 5 fom disposedofof operations in Brazil

路
Proftit (l)
Reven
uc
uc
Operating expenses
share of proftit in ascociates and joint venture

## Balance Sheet Data At 31 Mar 2016

cans and advancesto customers (net)
Loans and avanances
kisk-weigted ascett ${ }^{3}$


Oiginally reported int the 1212016 Data Pack Sgificicant items reflect current year significant items as originally reportad
Business redasificationsto the Corporate Centre comprise balancestreet management, legacy creait, the US Unnoff portfolios
Jiint venturees and assoiates and gains (loseses) on disposasal of subsisiairies, associates and joint ventures
Nsk-wieghted assets is calculated and presented ona $a$ CRD $\mathbb{V}$ basis

## anater ended 31 Dec 2015

Net interest income
letfee income
Net trading incone
Other income
erding income beforel
Loan imparment (charges)/recoveries and other credit tisk provisions
Net operatingincome
Total peperating exper
peratingprofit
Sare of profit in associates and joint ventures
sgrvificant tems
Reverue
Debit valuation adiustment ( 'DVA') on derivative contracts
Fair value movements on nor-qualifing hedges
Gain on the partial sele of fharenolding
OUn ceditispread
Portfolio dipposals
Own creait spread
Portfolio oisposals
(Provisons/relesese arising from the onging reviev of compliance with the UK Consumer Credit A A
Trading reauts from disposectof of operations in in Brail

ITrading resuits from disposec- of operations in Brazil

## Oparatingepere Coststo adieve

Costs to establish UK ring-fenced bank
Regulator) (provisions)/releases in CPB
Rettucturing and other reated coots
UK uutomer redress progarmes
Trading results from disposecd-of operations in Brazi


Renenue
ucs
Levelue
Operatingexpenses
Operating expenses

## Salances Sheot D

loans and advances to a ustomers (net)
austomer accounts

## Risk-weighted assets ${ }^{3}$



| 311 | 182 | - | - | - | (8) | 485 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (197) |  |  |  |  |  | (197) |
| (1,276) | 370 | - | - | - | 1 | (905) |
| (1,162) | 552 |  | . |  | (7) | (617) |
| \$m | m | \$m | sm | \$m | \$m | \$ $m$ |
| 340,099 | (18280) |  |  |  |  | 320,79 |
| 5e4,872 |  | - | - | - | - | 58,872 |
| n | m | sn | stn | ston | ston | sm |
| 189.5 | (39.5) | (19.3) | - |  |  | 130.7 |

Originaly reported in the 042015 Data Pack Sgnificant items reflect aurenty year Significant items as originally reported.
${ }^{2}$ Business recdassificaionsto the Corporate C Centre comporise balance sheet management, legayy ceritit the U S unnoff

Risk-weighted ascets s sclalulated and presented on CRDIV basis

## Quarter ended 31 Dec 2015

Net interest income
隹位income
Net tradingincome
Other income

Loan impaiment (Charges)/recoveries and other redit tisk provisions
Net perating income
Total operating expenses
Total pepratingexper
peratingprofit
Share of proft in associates and joint ventures
Sgrificant tems
Reverue
Debit valuation adiustment ( 'DVA') on derivative contracts
fair value movements on nor-पualifising hedoes
Own ceait spread
Porffoio o dispospads
Provisions/releases arising from the ongsing review of compliance with the UK Consumer Credit AC
Tradingresults from disposec-fof operations in inazail

ITradingresultsfrom disposec-of operations in Brazil

## peratingexpere Coststo achieve

Costs to establish UK ring-fenced bank
Regulator ( (rorovions)/releases in GPB
Rettucturing and other reated costs
Lettenemser redress progammes
Trading results from disposed-of operations in Brazi


Profit/(is
Revenue
Ucs
Lcs
Uperating expenses
Operating expenses

## Slames Sheet D

loans and advancesto automers (net)
austomer accounts

## isk-weighted assets ${ }^{3}$


(150)
(150)


|  | - |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |
|  |  |  |  |  |  |

Originally reported in the 042015 Data Pack Sgnificant tiems reflect aurenty year significant items as originally reported.
${ }^{2}$ Business recdassificaionsto the Corporate C Centre comporise balance sheet management, legayy ceritit the U S unnoff

Risk-weighted ascets s sclalulated and presented on CRDIV basis

## Quarter ended 31 Dec 2015

Net interest income
det fee income
Net trading incone
Other income
and
Loan impaiment (Charges)/ recoveries and other redit tisk provisions
Netoperating income
Total operating expenses
Tota loperatingexpe
Operatingporofi
hare of profit in associates and joint ventures
rofit tefore tax
sgrificart tems
Revence
Debit valuation adiustment ( 'DVA') on derivivive contracts
Fair value movements on non-qualifying nedges
Own redit spread
Portfolio disposeals
Provisions) releases arising from the ongsing review of compliance with the UK consumer Credit AC Tradingresults from disposec-fof operations in inazail

ITradingresultsfrom disposec-of operations in Brazil

## peratingexpera

Costs to establish UK ring-fenced bank
Regulator ( (rorovions)/releases in GPB
Restucturing and other reated costs setlements and provisions in connection with legal matters
settlements and provisions in comnection with legai
uk cutomer reeress progammes
Trading results from disposed-of operations in Brazil


Porit/(I)
Revenue
ucs
Lcs
Uperating expenses
Operating expenses
Share of profit in ascociates and joint ventures

## Blamee Sheot De

loans and advancesto automers (net)
automer accounts

## isk-weighted assets ${ }^{3}$



$\underset{236,92}{\$ 9}$


${ }^{14,512}$


236938
${ }_{4}^{\$ 0.6}$
So.3)
(20.8)
${ }_{(36.8)}^{\text {(3n }}$

Originally reported in the 042015 Data Pack Sgnificant tiems reflect aurenty year significant items as originally
reported.


Risk-weighted ascets s sclalulated and presented on CRDIV basis

## anater ended 31 Dec 2015

Net interest income
defee incom
Net tradingincome
Other income

Lean impaiment (Charges)/recoveries and other redit risk provisions
Net operatingincome
Total pepratingexper
peratingprofit
Share of proftin associates and joint ventures
Sgrificant trems
Reverue
pebit valuation adiustment ( 'DVA)' on derivative contracts

Own creaits spread
Porffolio disposals
Porffoio disposals
Provisonss) relesese aisisingrom the ongoing review of compliance with the UK Consumer Creait At
Trading reaults from disposesedof of operations in in Brail

ITrs

## Oparatingepere Coststo achieve

Costs to establish UK ring-fenced bank
Regulatory ( (rorvisions)/releases in GPB
Retructuring and other reated costs
Uk customer redress progammes
Trading results from disposed-of operations in Brazil


Profit/(is
Revenue
Ucs
UCS
Operatingexpenses
Sharare of profitin a associates and joint ventures

## t31Dec 2015

cons and advances to automers (net)
austomer accounts

## isk-weighted assets ${ }^{3}$



-     - . . . ${ }^{13}$



Oiginally reported in the 042015 Data Pack Sgnificant tiems reflect aurenty year significant items as oniginally reported.
${ }^{2}$ Business recdasificationsto the Corporate Centre comporise balance sheet management, legayy ceritit the U S unnoff
 Risk-weighted ascets s sclalulated and presented on CRDIV basis

## Quater ended 31 Dec 2015

Net interest income
defee incom
Net trading incone
Other income

Loan inpaiment (charges)/recoveries and other reedit isk provisions
Net perating income
Total operating expenses
Operating profit
Operatingporofi
Share of proffit in associates and joint ventures
Sgrificant tems
Revenue
Debit valuation adiustment ( 'DVA') on derivative contracts
Fair value movementson non-qualifining hedges
Own ceait spread
Portfoio oispososls
Provisions/releases arising from the ongoing review of compliance with the UK Consumer Credit At
$\underset{\text { Trading results from disposed-of operations in Brazil }}{\text { UCs }}$
peratingexpenes
coststo adieve
Costs to establish UK ring-fenced bank
Regulatory (Provisions)/releases in GPB
Restructuring and other reated costs
settements and provisions in connection with lega
uk customer eedress progames
Trading results from disposed-of operations in Brazil


Reverue
Lcs
Uperating expenses
Operating expenses

## At 31 Dece 2015

loans and avavances to automers (net)
austomer accounts

## Risk-weighted axets ${ }^{3}$



Originally reported in the 042015 Data Pack Sgnifin reported.
${ }^{2}$ Business recdassificaionsto the Corporate C Centre comporise balance sheet management, legary ceritit the US unnoff

Risk-wighted assets is calculuated and presented on a CRDIV basis

## Quater ended 31 Dec 2016

vet interest income
Net fee income
vet trading incom
Other income

Loan impaiment (charges)/ recoveries and other reait tisk provisions
Totapearaingincome
Total Operatingexpense
Operating profit
Share of profiti in associates and joint ventures
offit before tax
sgrificant tems
Reverue
Debii valuation adiustment ( 'DVA') on derivative contracts
fair
fair value movements on on nor-qualifying hedives
Gain on disposal of our membership interest in Vse- Europe
Gain on disposal of our membership interest in Visa - US
Gain on disposal of
Onn reait spread
Portfolio disposels
Portolio disposals
Provisions/releases arising from the ongsing review of compliance with the UK Consumer Creait AC
Trading sesultstrom disposect-of poerations in inrail
$\underset{\text { Trading results from disposec-of operations in Brazil }}{\text { UC }}$

Cosertingesexperereses with portforio disposals

coststo adieve
Coststo estabisish UK ring-fenced bank
Impaiment of GPB - Erurpengoocdivil
Regulatory (prowisions) reeaeses in CPB
settlements and provisions in connection with legal mattes
UK automer redress progarames
Trading results from disposed-of operations in Brazil
Stare of profit in assodiates and joint vertures
Trading result from disposecel-of operations in
Profit/(loss) beforetax
Revenue
1 cs
Operating expenses

Balance Sheet Data
At 3 Dec 2016
Lans and acvancesto austomers (net)
austomer accounts



## Quater ended 31 Dec 2016

vet interest income
Net fee income
Net trading incoo
Other income

Loan impaiment (charges)/ recoveries and other credit itsk provisions
Totapearatingincome
Operating proffit
Share of profiti in assocites and joint ventures
Sgrificart tums
Reverue
Debii valuation adiustment ( 'DVA') on derivative contracts
fair value mivenentson
Fair value movemenents on non-qualifining hediges
Gain on disposal of our membership interest in Visa- Europe
Gain on disposal of our membership interest in Visa - US
Own ceritios spread
Portfolio otisposals
Porffolio disposals
Provisions) relesese arising from the ongoing review of compliance with the UK C Consumer Creait AA
Tradingresentits rom disposesc-fof poerations in inrazil
$\underset{\text { Trading results from disposec-of operations in Brazil }}{\text { UC }}$

Coserta ingexpexereres with portforio disposals
Costs assooited
Coststo adieve
Coststo estabisish UKring-fenced bank
Impaiment of GPB - Erurpe goocdivil
Regulatory (prowisions) reeaeses in 6 PB
settements and provisions in connection with legal mattes
UK automer redress progarames
Trading results from disposeccof of opertions in Brazil
Streof profit in assodites and joint vertures
Trading result from dispocseco-of operations in Brail

## Profit (loss) beforetax

Revenue
ucs
act
Operatingexpenses
Share of profit in assen

Balance Sreet Dat
At 31 Dec 2016
latin
austomer accounts

$\qquad$



## parterended 31 Dec 2016

vet interest income
Net fee income
Other income

Loan impaiment (charges)/recoveries and other credit isk provisions
Totapearatingincome
Total operatingexpenses
Operating profit
Share of profit in associates and joint ventures
Profit before tax
sgrvificant tems
Reverue
Debit valuation adiustment ('DVA)' on derivivive contracts
fair value mienentsonnen
fair value movernents on non-qualifying hedives
Gain on disposal of our membership interest in Visa- Europe
Gain on disposal of our membership interest in Visa - US

| OWn radits |
| :--- |
| Portfolio disposad |

Porffoio disposals
Provisions/releseses arising from the ongoing reveew of compliance with the UK Consumer Credit Act
Trading sesultstrom disposect-of poerations in inrail
$\underset{\text { Trading results from disposec-of operations in Brazil }}{\text { UC }}$

Coratingeeperses
Costs to achieve
Coststo estabish UK King-fenced bank
Impaiment of GPB - Europe goodvill
Regulatory (provisions)/ releases in
GPB
Setlements and provisions in connexion with legal matters
UK customer redress progarames
Trading results from disposecc-of operations in Brazil
Stare of profit in assodiates and joint vertures
Trading reailt from disposecel-of operations in Brail
Profit (loss) beforetax
Revenue
ucs
act
Operatingexpenses
Share of profit in assen

Balance Sheet Data
At 31 Dece 2016
At 31 Dec 2016
Loans and advances to austomers (net)




$\qquad$

| (52) | - | - | - | - | - | (52) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (31) | . | - | - | - | - | (3) |
|  |  |  |  |  |  |  |
| (83) | . | . | . | . | - | (83) |
| \$m | \$m | sm | \$m | \$m | sm |  |
| 84,280 | (94) | (1332) |  |  |  | 82,013 |
| 13,191 | (3,168) | (85) | - | - | 1 | 109,173 |



## hsbc

## Europe

## Qarter encidad 31 Dec 2018

et interest income
Net fee income
Net trading incoo
Other income
Let peratingincome beforelocan inpaimertctrayes andother ceeft niskprovisons
loan impaiment (charges)/recoveries and other credit it isk provisions
Totala peratinging expensee
Total operatingexpenses
Operating profit
Share of profit in associates and joint ventures
.

Reverue
Debit valuation adiustment ('DVA)' on derivivive contracts
Eair value movemenents on non-qualifining hediges
Gain on disposal of our membership interest in Visa- Europe
Gain on disposal of our membership interest in Visa - US
Own ceritios spread
Portfolio otisposals
portfolio disposals
Provisons/releases arising from the ongoing review of compliance with the Uk Consumer Creiti AC
Trading results from disposed-dof peerations in Brazil

UCs ${ }_{\text {Trading results from disposec-of operations in Brazil }}$
peratingexemerges
Cots associted with portforio o disposals
Costs assooited
Coststo adieve
Coststo etabilish UK Kina fenced bank
Impaiment of GPB - Europe goodvill
Regulatory (provisions)/ releases in
GPB
Setlements and provisions in conneetion with legal matters
UK customer redress progammes
Tradingreaults from disposecd-f of operations in Brazil
Share of profit in asosodites and joint vertures
Trading reailt from disposecel-of operations in

## (ant (les) before

Revenue
ucs
act
Operatingexpenses
Share of profit in assen
andioint venture

## Ealance Sheot De

th 31 Dece 2016
Customer accounts

$\qquad$

$\qquad$

| (26) | - | - | - | - | ${ }^{(26)}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |
| (2,837) |  |  |  |  | (2,837) |
| (2,863) | . | . | - |  | [2.863) |
| \$m | \$m | \$m | \$m | m | \$n |
| 97 |  | . | . |  | 17797 |

Busines reclassificationsto the Cornorate Centre compise balance inet management, legacy credit, the US Sune


## Quater ended 31 Dec 2016

vet interest income
Net fee income
Net trading incoone
Other income
income before loan impaimert dareves and other creaft riskprovision
oan impaiment (charges)/recoveries and other credit risk provisions
Totapearatingincome
Operating proffit
Share of profiti in assocites and joint ventures
Sgrificant tems
nevenue
Debit valuation adiustment ('DVA)' on derivivive contracts
fair value mienentsonnen
Fair value moverenents on non-qualififying hedges
Gain on disposal of our membership interest in Visa- Europe
Gain on disposal of our memberstip interest in Visa - US
Gain on disposal of
OWn ceait spread
Portfolio disposals

Trading results from disposed-of poerations in Brazil
$\underset{\text { Trading results from disposec-of operations in Brazil }}{\text { UC }}$
peratingexemerges
Cots associted with portforio o isisposals
Costs assooited $v$
Coststo adieve
Coststo ettabish UK rinafened bank
Impaiment of GPB - Erurpe goocdivil
Regulatory (prowisions) reeaeses in 6 PB
Setlements and provisions in conneetion with legal matter
UK customer redress progarames
Trading results from disposecd-of operations in Brail
Stare of profit in assodides and joint vertures
Trading reaits from disposecel-of operations in Brail

## (rit)

Revenue
ucs
act
Operatingexpenses
Share of profit in assen

Balance Sheot Da
At 31 Dee 2016
Loans and advances to austomers (net)


Busines redassificationsto the Corporate Centre comprise balance steet management, lesay credilt, the US runo

## HsBC

## Europe

## Quater ended 30 Sep 2016

Net interest income
Net fee income
Net trading incoo
Other income
ce peranginomefin
Loan impaiment (charges)/recoveries and other reedit isk provisions
Netopeatingincome
Total perataing expenses
Operating proffit
Share of profit in associates and joint ventures
Sgrificant tums
Reverue
Debit veluation adiustment ('DVA)' on derivative contracts
fair value
Fair value movements on non-qualififying hededges
Gain on disposal of our membership interest in Vse- Europe
Gain on disposal of our membership interest in Visa - US
Onn ceritios spread
Portfolio otisposals
Portfolio disposals
Provisions/redeases arising from the ongoing review of compliance with the UK Consumer Creait AC
Los and trading results from disposed-of op perations in Brazil
$\underset{\text { Trading results from disposec-of operations in Brazil }}{\text { UC }}$

Cosertaingexpexereres with portfolio disposals
Costs assooited
Coststo adieve
Coststo estabisish UKring-fenced bank
mpaiment of GPB-Europe goodwill

Setlements and provisions in conneetion with legal mattes
UK austomer redress progarames
Trading results from disposed-of operations in Brazil
Stare of profit in wisodiates and joint vertures
Trading reailt from disposecel-of operations in Brail

## (ant (les) before

Revenue
ucs
act
Operating expenses
Share of proftit $i$ asso

Customer accounts





| (34) | - | - | - | - | 32 | (2) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (518) | - | - | - | - | - | (518) |
|  | . | . | . | - | - |  |
| (552) |  | . |  | . | 32 | (520) |
| \$m | \$m | \$m | \$m | \$m | \$m |  |
| 194,884 | - | - | - | - | - | 194,84 |
| 189,74 | - | - | - | - | - | 188,71 |

reported.
${ }^{2}$ Businesr recassificationsto the Corporate C Cintre comprise balance sheet management, legacy crevit the US unnoff

## hsbc

## Quater ended 30 Sep 2016

net iterest income
Net fee income
Net trading incoone
Other income

oan impaiment (charges)/recoveries and other credit isk provisions
Netopeatingincome
Total perataing expenses
operating profit
Share of profft in associates and joint ventures
da
nevenue
Pebit valuation adiustment ('DVA') on derivative contracis
Eair value moverenents on non-qualififying hediges
Gain on disposal of our membership interest in Visa- Europe
Gain on disposal of our membership interest in Visa - US
Onn reaititspread
Portfolio disposals
Porffoio disposals
Provisons)/releseses arising from the ongoing reveiew of compliance with the UK Consumer Credit Act
Loss and trading results from disposed-of operations in Brail
$\underset{\text { Trading results from disposec-of operations in Brazil }}{\text { UC }}$

Coserta ingexpexereres with portforio disposals
Costs ssooited
Coststo achieve
Coststo estabisish UKring-fenced bank
Impaiment of GPB - Erurpe goocdill
Regulatory (prowisions) reeaeses in 6 PB
settlements and provisions in connection with legal mattes
UK customer redres progammes
Tradingresults from disposecd-of operations in Brazil

## Stare of profit in assodides and joint vertures

Tradingresults from disposed. -of operations in Braz

## (rit)

Revenue
ucs
act
Operatingexpenses
Share of profit in assen

Ealance Sheet Data
at 30 Spp 2016
Lonas and advances to austomers (net)
astomer cccounts




,
eported.


## Quarterended 30 Sep 2016

vet interest income
Net fee income
Net trading incoone
Other income
et operaingincome before loan impaimert draves and othercreaftriskprovisors
Loan impaiment (charges)/recoveries and other credit isk provisions
Tetoperatingincome
Operating profit
Share of profit in associates and joint ventures
Sgrificant tems
nevenue
Debit veluation adiustment ('DVA)' on derivivive contracts
fair value
Fair value moverenents on non-qualififying hedgeses
Gain on disposal of our membershipinterest in Visa- Europe
Gain on disposel of our membership interest in Visa- -
Gain on disposal of
Own redit spread
portolio disposals
Portfolio disposals
Provisions/releases arising from the ongoing review of compliance with the UK Consumer Creait AC
Coss and tradinggreaults from disposedofof poerations in Brail
$\underset{\text { Trading results from disposec-of operations in Brazil }}{\text { UC }}$

Cosertingexperess
Costs assooited
Coststo adieve
Coststo estabisish UKring-fenced bank
Impaiment of GPB - Erurpe goocdivil
Regulatory (prowisions) reeaeses in 6 PB
settlements and provisions in connection with legal mattes
UK customer redress progarames
Trading results from disposec- of operations in Brail
Stare of profit in wosodiates and joint vertures
Trading reailt from disposecel-of of operations in Brail

## (ant (les) before

Revenue
ucs
act
Operating expenses
Share of proftit $i$ asso

## Balance Sreet Dat At 30 Sep 2016

A. 30 Sep 2016

Customer accounts






| (10) | - | - | - | - | - | (1) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (51) | - | - | - | - | - | (51) |

$\qquad$

| (6) | 4 | - | - | - | - | (2) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (51) | - | - | - | - |  | (51) |
| (s) | - | - | - | - |  |  |
| (57) | 4 | - | - | - | . | (53) |
| \$m | \$m | sm | \$m | \$m | sm |  |
| 90,88 | (1,531) | (1,864) |  |  | 1,466 | ${ }^{89,758}$ |
| 118.599 | (2700) | (808) | - | - | 2,565 | 117,600 |

reported.
${ }^{2}$ Businesr recassificationsto the Corporate C Cintre comprise balance sheet management, legacy crevit the US unnoff

## hsbc

## Europe

## quaterended 30 Sep 2018

et interest income
Net fee income
Net trading incoo
Other income
eto perating income beforelocan inpaiment chayes andother ceeft niskprovisons
oan impaiment (Charges)/recoveries and other credit risk provisions
Totopearatingincome
Total operatingexpenses
Operating profit
Share of profit in associates and joint ventures
Sgrificart tums
Reverue
Debit veluation adiustment ('DVA)' on derivitive contracts
Fair value moverentsts on non-qualififying hediges
Giin on disposal of our membership interest in Visa- Europe
Gain on disposal of our membership interest in Visa - US
Own ceritios spread
Portfolio otisposals
Portfolio disposals
Provisions/releases arising from the ongoing review of compliance with the UK Consumer Creait AC
Coss and tradinggerealits rom disposesedof of perations in Brail
$\underset{\text { Trading results from disposec-of operations in Brazil }}{\text { UC }}$

Coserta ingexpexereres with portforio disposals
Costs assooited
Coststo adieve
Coststo estabish UK King-fenced bank
Impaiment of GPB - Erurpe goocdill
Regulatory (prowisions) reeaeses in 6 PB
Settlements and provisions in connection with legal matters
UK customer redress progammes
Tradingreaults from disposecd-f of operations in Brazil
Stare of profit in assodides and joint vertures
Trading reailt from disposecel-of operations in Brail

## (ant (les) before

Revenue
ucs
act
Operatingexpenses
Share of profit in assen

## Balance Sreet Dat At 30 Sep 2016

At 30 Sep 2016
Customer accounts

$\qquad$

$$
\begin{array}{lllll}
\hline- & - & \vdots & \vdots \\
\hline & - & \ddots & \vdots \\
\hline
\end{array}
$$



Originaly Ceported in the Q3 2016 Data Pack. Sgnilant
${ }^{2}$ Busines redasasificaions to the Corporate Centre comporse balance steet management, lesay credilt, the US runoff

## Quarter ender 30Sep 2016

Net interest income
Net fee income
Other income
gincome before loen inpimest chareses and other creaft riskprovisors
Oan impaiment (Charges)/recoveries and other credit risk provisions
Totopearatingincome
Operating proffit
Share of profiti in associates and joint ventures
Sgrificart teems
Revenve valution adiustment '(DVA') on derivative contracts
Fair value moverenents on non-qualififying hedgeses
Gain On disposal of our membership interest in Vsa- EUrope
Gain on disposal of our membership interest in Visa - Us
Gain on disposal of
Onn reait spread
Portfolio disposels
Portolio disposals
Provisions/releases arising from the ongoing review of compliance with the UK Consumer Creait AC
Coss and tradinggerealits rom disposesedof of perations in Brail
$\underset{\text { Trading results from disposec-of operations in Brazil }}{\text { UC }}$

Cosertingexperess
Coststosocaiieve
Coststo estabish UK King-fenced bank
Impaiment of GPB - Erurpe goocdivil
Regulatory (prowisions) reeaeses in 6 PB
Settlements and provisions in connection with legal matte
UK unstomer redress procarammes
K austomer redress progarames
Tradingresults from disposed-of operations in Brazil
Streof profit in assodites and joint vertures
Trading reailt from disposed-of operations in Brail

## Profit (loss) beforetax

Revenue
Operating expenses
Share of proftit $i$ asso

## Balance Sheot Da at 30 Sep 2016

At 3 Sesp 2016
Customer accounts
Onginaly reported in the OP 2016 Data Pack Sgniflantit
reorted.
${ }^{2}$ Business redassificationsto the Corporate Centre comprise balance sheet management, legary revitit the US Unuoff

## Quarter ended 30Jun 2016

Net interest income
Net fee income
Other income

coan impaiment (charges)/recoveries and other reedit isk provisions
Total oparatinging expenenee
Operatingmofit
Share of profit in associates and joint ventures
Profit before tax
sgrificant tems
revene
Debii valuation adiustment ( 'DVA') on derivative contracts
fair
Fair value movernents on non-qualifying hedives
Gain on disposal of our membership interest in Visa- Europe
Gain on disposal of our membership interest in Visa - US
Own ceritios spread
Portfolio otisposals
Porffoio disposals
Provisions/r reasese arising from the ongoing review of compliance with the UK Consumer Creait Ac
Trading esentits rom disposesc-fof poerations in inrazi
$\underset{\text { Trading results from disposec-of operations in Brazil }}{\text { UC }}$

Coserta ingexpexereres with portforio disposals
Costs assooited
Coststo adieve
Coststo estabilish UKring-fenced bank
Impaiment of GPB - Erurpe goocdivil
Regulatory (provisions) reeaeses in 6 PB
Setlements and provisions in conneetion with legal mattes
UK customer redress progarames
Trading results from disposecd-of operations in Brail
Stare of proftit in assodites andijoint vertures
Trading reaits from disposecel-of operations in Brail

## Profit/(loses) beforetax

Revenue
ucs
act
Operating expenses
Share of proftit $i$ asso

## Balance Sheot Da at 30 un 2016

A. 30 Jun 2016

Loans snd advancest

| ' Originally |
| :--- |
| reported. |

reported.
Comparative data for furope and MENA have been re presented to reflect the managementon oversight provided by the Mentregion following the management sevices agreemet.



$\qquad$

| 358 | (11) | - | - | - | - | (4) | 343 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | - |  | - |  |  |  |
| (40) | 14 | - | - | - | - | - | (26) |
| 318 | 3 | . | . | . | . | (4) | 317 |
| \$m | \$m | \$m | \$m | \$m | \$m | sm | \$m |
| 146,164 | (2230) | - |  |  |  |  | 143884 |
| 191,43 | (3,790) | - | - | - | - | (1) | 887,68 |

## Quarter ended 30Jun 2016

Net interest income
Net fee income
Other income

Loan impaiment (charges)/ recoveries and other credit itsk provisions
Totala perarating expensee
Operating profit
Share of proffit in associates and joint vertures
rofft beforotax
sgrvificant tems
nevenue
Debit veluation adiustment ('DVA)' on derivivive contracts
fair value mienentsonnen
Fair value moverentsts on non-qualififying hediges
Gain on disposal of our membership interest in Vsa- Europe
Gain on disposal of our membership interest in Visa - US
Onn reaititspread
Portfolio disposals
Porffoio disposals
Provisions/r reasese arising from the ongoing review of compliance with the UK Consumer Creait Ac
Troding results from disposecelof operations in Brazil
$\underset{\text { Trading results from disposec-of operations in Brazil }}{\text { UC }}$

Cotats ascociated with portroio disposals
Costs assooited
Coststo adieve
Coststo estabisish UKring-fenced bank
Impaiment of GPB - Erurpe goocdill
Regulatory (prowisions) reeaeses in 6 PB
Settlements and provisions in connection with legal mattes
UK customer redress progammes
Tradingresults from disposect-of operations in Brazil
Stare of profit in assodides and joint vertures
Trading reailt from disposecel-of operations in Brail

## Profit (loss) before tax

Revenue
ucs
act
Operating expenses
Share of proftit $i$ asso

## Balare Sheet D At 30 un 2016

At 30 Jun 2026
Loans snd advancest

eported
Comparative data for Europe and MENA have been re presented to reflect the management oversight provided by the



$\qquad$
230 - $\quad$ - $\quad$ - $\quad 230$




## Quarterended 30Jun 2016

Net interest income
Net fee income
Net trading incoo
Other income

Loan impaiment (charges)/recoveries and other credit isk provisions
Netopeatingincome
Total perataing expenses
Operating profit
Share of profit in associates and joint ventures
Profit before tax
sgrvificant tems
Reverue
Debit valuation adiustment ('DVA)' on derivivive contracts
fair value mienentsonnen
fair value movements on on nor-qualifying hedives
Gain on disposal of our membership interest in Vsa- Europe
Gain on isposal of our membership interest in Visa
US
Gain on disposal of
Onn reait spread
Portfolio disposels
Portfolio disposals
Provisions) releases arising from the ongoing review of compliance with the UK Consumer Creait AC

$\underset{\text { Trading results from disposec-of operations in Brazil }}{\text { UC }}$

Cosertingexperess
Costs assooited
Coststo adieve
Coststo estabish UK King-fenced bank
Impaiment of GPB - Erurpe goocdivil
Regulatory (prowisions) reeaeses in 6 PB
Settlements and prowisions in connection with legal matters
UKustomer redress progammes
UK customer redress progarmes
Trading results from disposecd-of operations in Brail
Stare of profit in assodides and joint vertures
Trading reailt from disposece-of operations in Brail

## Profit (loss) beforetax

Revenue
ucs
act
Operating expenses
Share of proftit $i$ asso

## Balance Sheot Da at 30 un 2016


Loans snd advancest
Oiginaly reported in the Q2 2016 Data Pack Sgnifican
eported.
Comparative data for Europe and MENA have been represented to reflect the management oversight provided by the



$\qquad$

$\qquad$
$\begin{array}{lllllll} & & & & \\ 8 & - & - & \\ 11\end{array}$

| (207) |  |  |  |  | $\checkmark$ |  | ${ }^{207}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (199) | . | 3 | - | . | . | . | ${ }^{(196)}$ |
| sm | m | \$m | m | \$m | \$m | m | sm |
| 90,414 | (729) | (1,431) | (1,956) | - | . | 1,690 | 88,967 |
| 123,510 | (62) | (6,62) | (ढ1) | - | - | 2,432 | 123,205 |

## Quarter ended 30Jun 2016

vet interest income
Net fee income
Other income
stoperating income before loan impaimert draves and othercreaftriskprovisors
oan impaiment (charges)/recoveries and other credit risk provisions
Total oparating expensee
Total operatingexpenses
Operating profit
Share of profit in associates and joint ventures
rofft beforotax
sgrvificant tems
Reverue
Debit veluation adiustment ('DVA)' on derivitive contracts
Fair value movemenents on non-qualifining hediges
Gain on disposal of our membership interest in Vsa- Europe
Gain on disposal of our membership interest in Visa - US
Gain on disposal of
Onn reait spread
Portfolio disposels
Portfolio disposals

$\underset{\text { Trading results from disposec-of operations in Brazil }}{\text { UC }}$

Cosertingexperess
Costs assooited
Coststo adieve
Coststo estabilish UKring-fenced bank

Settlements and provisions in connection with legal matters
UK customer redress progammes
Trading results from disposecd-of operations in Brail
Share of profit in asociates and joint vertures
Trading reailt from disposecel-of operations in Brail

## Profit (loss) beforetax

Reverue
Operating expenses
Share of proftit $i$ asso

Belance Sheet Data
At 30 un 2016
Lons and advancesto austomers (net)
Loans snd advancest


Onginaly reported in the O2 2016 Data Pack Sgnifictind
eported.
Comparative data for Europe and MENA have been represented to reflect the management oversight provided by the Men region following the management sevices agreemet.


$\qquad$

| 2 | - | - |  |  |  | 2 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| - | - | - |  | - | - |  |
| (803) | - | - | - | - | - | (803) |
|  | - | - | - | - |  |  |
| (801) | . | . | . | . | - | (801) |
| sm | \$m | \$m | \$m | \$m | \$m |  |
| 20,41 | (2) | - | - | - | . |  |
| 36,795 | (284) | - | - | - | - | 36,5 |

## hsbc

## Quarterended 30Jun 2016

et interest income
Net fee income
Net trading incoo
Other income

oan impaiment (charges)/recoveries and other credit isk provisions
Netopeatingincome
Total perataing expenses
Total operatingexpenses
Operating profit
Share of profiti in asociates and joint ventures
Scrificant trems
Reverue
Debit valuation adiustment ('DVA)' on derivivive contracts
fair value mienentsonnen
Fair value movements on non-qualifying hededges
Gain on disposal of our membership interest in Vise- Europe
Gain on disposal of our membership interest in Visa - US
Gain on disposal of
Onn reait spread
Portfolio disposels
Portfolio disposals
Provisioss) releases arising from the ongoing review of compliance with the UK Consumer Creait Ac
Troding resultstrom disposect-f of operations in Brazil
$\underset{\text { Trading results from disposec-of operations in Brazil }}{\text { UC }}$

Cosertingexperess
Costs to achieve
Coststo e etabish UK rinafenced bank
Impaiment of GPB - Erurpe goocdivil
Regulatory (prowisions) reeaeses in 6 PB
settements and provisions in connection with legal mattes
UK customer redress progammes
Trading results from disposec- -f operations in Brazil

Stare of profit in assodites and joint vertures
Tradingreesuts from disposectof of oprations in Brail

## (ant (les) before

Revenue
ucs
act
Operatingexpenses
Share of proftit in ass

## Balance Sheet Dit At 30 un 2016

at 30 Jun 20016
Loans sincera acconnunts


Oiginilly reported in the Q2 2016 Data Pack Sgnificant titens reflect current year Significant tems as oniginally
epoptred.
MENA resion following the management sevicices agreement entered into by HSCC Bank plc and HSSCC Bank Midcle Eas ited in Q 22016 in respect of Hesce Bank As (Turkey)

Business recassificationsto the Corporate C Centre comporise balance sheet menagements. legacy credit the USunof

## Quatter enced 31 Mar 2016

## Net interest income

Net fee income
Net trading incoo
Other income
betoperating income beforelocen inpaimert chayes and other ceedtr niskprovisons
Loan impaiment (charges)/recoveries and other credit isk provisions
Netopeatingincome
Total perataing expenses
Operatingprofit
Share of proffit in associates and joint vertures
Profit before tax
sgrificant tems
sevenue
Debit valuation adiustment ('DVA)' on derivivive contracts
fair value mienentsonnen
Fair value moverents on non-qualifying hedives
Gain on disposal of our membership interest in Vsa- Europe
Gain on isposal of our membership interest in Visa - US
Gain on disposal of
Onn reait spread
Portfolio disposils
Portfolio disposals
Provisons)/reaseses arising from the ongoing reveew of compliance with the UK Consumer Credit Ac
Tradinggresults from disposesectof operations in Brazil
$\underset{\text { Trading results from disposed-of operations in Brazil }}{\text { UC }}$

Cotatingeexereses
Costs assooited
Coststo adiieve
Coststo estabish UK King-fenced bank
Impaiment of GPB - Erurpe goocdivil
Regulatory (prowisions) reeaeses in 6 PB
Settlements and provisions in conneetion with legal matters
UK customer redress progammes
Tradingresults from disposect-of operations in Brazil
Stare of profit in assodides and joint vertures
Trading reailt from disposecel-of operations in Brail

## Profit (lose) before tax

Revenue
1 cs
Operatingexpenses
Share of profit in assen

Ealance Sheet Data
At 31 Mar 2016
Lonas and advances to austomers (net)
Loans and adver acouncests

$\qquad$


Oiginally
epoorted.
Conparatio following the management services agreemente entered into by HSBCC Banank plc and HESCC Bank MMicdle Eas ited in Q 22016 in respect of Hesce Bank As (Turkey)

Business recasasificationsto the Corporate C Centre comporise balance sheet menagement. legacy credit the USunof

## Quatter enced 31 Mar 2016

Net interest income
Net fee income
Net trading income
Netter income
Netoperatingin

coan impaiment (charges)/recoveries and other reedit isk provisions
Totala perarating expensee
Operating profit
Share of profit in associates and joint ventures
Profit before tax
Sgrificant tems
Reverue
Debit veluation adiustment ('DVA)' on derivitive contracts
Eair value movemenents on non-qualifining hediges
Gain on disposal of our membership interest in Vsa- Europe
Gain on disposal of our membership interest in Visa - US
Onn reaititspread
Portfolio disposals
Prorfisions) Ir reaseses arising from the ongoing reveew of compliance with the UK Consumer Credit Act
Trading esentlts rom disposect-of poerations in Brazil
$\underset{\text { Trading results from disposec-of operations in Brazil }}{\text { UC }}$

Coserta ingexpexereres with portforio disposals
Costs assooited
Coststo adieve
Coststo estabish UK King-fenced bank
Impaiment of GPB - Erurpe goocdill
Regulatory (prowisions) reeaeses in 6 PB
Settlements and provisions in connection with legal matters
UK customer redress progarames
Trading results from disposec- of operations in Brail
Shere of profit in nssodides and joint vertures
Trading result from dispocseco-of operations in Brail

## Profit (loss) beforetax

Revenue
ucs
act
Operatingexpenses
Share of profit in assen

## Blamee Shee Daa At 31 Mar 2016

431 Mar 2016
Loans and advancest tomer accounts



$\qquad$

${ }^{2}$ Originally reported in the Q1 2016 Data Pack. Sggificant items reflect current year significant titens as origigally
MENA region following the management services agreemente entered into by HSBC Banank plc and HESCC Bank Miicdle Eas ited in Q 22016 in in repect of $H$ SBCB Bank As (Turkey)

Business recassificationsto the Corporate C Centre comporise balance sheet menagements. legacy credit the USunof

## Qanterended 31 Mar 2016

## et interest income

Net fee income
Net trading incoo
Other income

Loan impaiment (charges)/recoveries and other credit isk provisions
Netopeatingincome
Total perataing expenses
Operating profit
Share of profit in associates and joint ventures
Profit before tax
sgrvificant tems
Reverue
Debii valuation adiustment ( 'DVA') on derivative contracts
fair value mivenentson
fair value movements on non-qualifining hededges
Gain on disposal of our membership interest in Vsa- Europe
Gain on isposal of our membership interest in Visa
US
Gain on disposal of
Onn reait spread
Portfolio disposels
Portfolio disposals
Provisions) releases arising from the ongoing review of compliance with the UK Consumer Creait AC
Tradinggresults from disposesectof operations in Brazil
$\underset{\text { Trading results from disposec-of operations in Brazil }}{\text { UC }}$

Coststa ssocociated with portrolio odisposals
Costs to achieve
Coststo etabilish UK rinafenced bank
Impaiment of GPB - Erurpe goocdivil
Regulatory (prowisions) reeaeses in 6 PB
Settlements and provisions in connection with legal matters
UK austomer redress progarames
Trading results from disposecd of operations in Brazil
Stare of profit in assodides and joint vertures
Trading reailt from disposecel-of operations in Brail

## Profit (loss) beforetax

Revenue
ucs
act
Operating expenses

## Balames Shee Data At 31 Mar 2016

At 31 Mar 2016
Loans sand advancest
${ }^{2}$ Originally reported in the O1 2016 Data Pack. Sggificannt items reflect current year significannt items as origigally
Comparative data for Furope and MENA have been re presented to reflet the managemenent oversight provided by the





$\square$

$\qquad$


| (30) | - | - | - | (30) |
| :---: | :---: | :---: | :---: | :---: |


| \$m | \$m | \$m | \$m | \$m | \$m | \$m | sm |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 5634 | (700) | (1,882) | (2,256) | - | - | 1,432 | 103,288 |
| 13,665 | (8a1) | (3,709) | (599) | - | - | 2,479 | 30,995 |

## Quarterended 31 Mar 2016

Net interest income
Net fee income
Net trading income
Other income

oan impaiment (charges)/recoveries and other credit risk provisions
Netopeating income
Total poperaingexpenses
Operatingpofofit
Share of proffit in associates and joint vertures
Profit before tax
sgrvificant tems
Reverue
Debit veluation adiustment ('DVA)' on derivitive contracts
Fair value movemenents on non-qualifining hediges
Gain on disposal of our membership interest in Vsa- Europe
Gain on disposal of our membership interest in Visa - US
Gain on disposal of
Onn reait spread
Portfolio disposels
Provisons)/releases arising from the ongoing reveiew of compliance with the UK Consumer Credit Ae
Trading sesultstrom disposect-f of perations in Brazil
$\underset{\text { Trading results from disposec-of operations in Brazil }}{\text { UC }}$

Cosertingexperess
Costs assooited
Coststo adieve
Coststo estabisish UKring-fenced bank
Impaiment of GPB - Erurpe goocdill
Regulatory (prowisions) reeaeses in 6 PB
Setlements and provisions in conneetion with legal matters
UK customer redress progammes
Trading results from disposecc-of operations in Brazil
Stare of profit in assodites and joint vertures
Trading reaits from disposecel-of operations in Brazil

## Profit (loss) beforetax

Revenue
ucs
act
Operatingexpenses
Share of profit in assen

Customer accounts

${ }^{2}$ Oiginally eported in the Q1 2016 Data Pack Sgnif
reported.
Conparative data for Europe and MENA have been represented to reflet the management oversight provided by the EvA region following the management sevices agreene


## HSBC

## Quaterended 31 Mar 2016

Net interest income
Net fee income
Net tradingincon
Net trading incoo
Other income

oan impaiment (charges)/recoveries and other reedit isk provisions
Net opeating income
Total operatingexpenses
Total operatingexpenses
Operating profit
Share of profiti in associates and joint venture
Scrificant trems
Reverue
Debit valuation adiustment ('DVA)' on derivivive contracts
fair value mienentsonnen
Fair value movements on non-qualifying hededges
Gain on disposal of our membership interest in Visa- Europe
Gain on disposal of our memberstip interest in Visa - US
Gain on disposal of
Onn reait spread
Portfolio disposels
Portfolio disposals
Provisioss) releases arising from the ongoing review of compliance with the UK Consumer Creait AA
Troding resultstrom disposect-f of operations in inrazil

UCs ${ }_{\text {Trading results from disposec-of operations in Brazil }}$

Coserta ingexpexereres with portforio disposals
Costs assooited
Coststo adieve
Coststo etabish UK rinafenced bank
Impaiment of GPB - Erurpe goocdivil
Regulatory (prowisions) reeaeses in 6 PB
settements and provisions in connection with legal mattes
UK customer redress progammes
Trading results from disposec--f operations in Brazil
Stare of profit in assodides and joint vertures
Tradingreesuts from disposecelof of operations in Brail

## (ant (les) before

keverue
Operatingexpenses
Share of profit in assen

Lanstomer accounts


Oiginally reported in the O1 2016 Data Pack Sgnificant itens reflect aurent year significant items as originally
MENA region following the management services agreemente entered into by HSBC Bankk plc and USGCC Bank Miicdle Eas anded in O 2016 in in repect of HSBC Bank AS (Turkey

Business redassificationsto the Corporate Centre comprise balance eneet managements, legacy ceaitit the USTunof

## narter ended 31 Dec 201

## Net interst income Netfee income

Nettee income
vettradinincom
otherincome

Net operatingincome
Total operatingexpense
Operatingprofit
Share of profitin associates and joint venture
Sgrificart tems
Reverue
pebit valu
air value mennadistment 'DVA') on derivative contracts
Gain on the partial slsle of of sharerenoldiding in In Industrial Bank
Onn redit spread
Portfolio disposals
Provisions) releases arising from the ongoing review of compliance with the UK Consumer Creait Ac
Trading results from disposedofof operations in Brazil

Tradingresults from disposect-of operations in Brazil

Operatingepersex
Costs to etablish UK ring-fenced bank

Settements and provisions in comnection with legal mattes
uk uistomer redress progammes

## 

## Proft: (loses beforet tion <br> 

Operatinge expenses
share of proftit in ass

| Balame Sheot D |
| :--- |
| At 31 Dee cois |

at 31 Decezoris
austoneraccounts
Oiginaly reported in the CO2 2015 Data Pack Sgnificant titens reflect aurrent yeer significant titens as originaly
eported
${ }^{2}$ Comparative data for Europe and MENA have been reprereented to reflect the managenent overight provided by the Mena region following the management sevices agreen

Business redassificationsto the Corororte C Centre comprise balancesteet management. leacy credit, the US Sune portfolios, joint vertures and associates and gains( Iosese) on dispossl of fubsididiaies associates and joint vertures

## narter ended 31 Dec 201

## Net intersti income Netfee income

Nettee income
vettradinincom
otherincome

oan impaiment (charges)/recueriesadd other credit risk prowisions
Net operatingincome
Total operatingexpense
Operatingprofit
Share of profitin associates and joint ventures
Sgrificart tems
Revenve
Sir value meno adiustment ('DVA') on derivative contracts

Own ceedit spread
Portrolio oisposals
Provisions)/ releases arising from the ongoing review of compliance with the UK Consumer Credit Ac



Operatingepersex
Costs to etablish UK ring-fenced bank

Settlements and provisions in connection with legal mattes
Uk uutomer redress progammes

Stareof proftin tasodiates andjoinit verture
Trading reaults from disposect-of operations in Brail

## Porit (los) beforetai


Operatingexpenses
Share of proffit in asson

| Balame Sheot D |
| :--- |
| At 31 Dee cois |

At 3 3idece 2015 In
austomer accounts
reporited.
${ }^{2}$ Comparative data for Europe and MENA have been re presented to refect the mannagenent overight provided by the
MENA resion following the management sericices agreement entered into by HSCC Bank plc and HSSCC Bank Micdle East
ited in Q3 2016 in respect of HSSC Bank A.S (Turkes)
${ }^{3}$ Buiness redassifications to the Corororte C Centre comprise balancesteet management, legacy reaiti, the U S runoff
portfolios, joint ventures and associates and gaine (losese) on disposal of fubsididiaries associates sand joint ventures

## anater ended 31 Dec 201

Net interest income
Net fee income
Net fee income
Nettraing ineome
Other incomene

Net operatingincome
Total operatingexpense
Operatingprofit
Share of profiti in ssocoites and joint ventures
Sgnificart tems
Revenve
fair value

OMn revititsprea
Portfolio 1 isposals
Provisions)/ releases arising from the ongoing review of compliance with the UK Consumer Credit Ac



Operatingepersex
Coststo estabish UK ring-fenced bank

Settements and provisions in connection with legal mattes
UK customer rediress progammes
?

Profit (loss) beforetal
Revenue
ucs
Operating expenses
Share of profit in asson

## Blame Sheot Dis

cans and advances

Oiginaly reported in the 042015 Data Pack Sgnificant titems reflect aurrent year Significant titems as originaly
eported

MENA rejion following the management sericices agreement e entered into by HSCC Bank plc and HSSCC Bank Micdle East
-
${ }^{3}$ Buines redassifictions to the Corporate Centre comporse balancesteet management, legacy creait, the US Surnoff
portfolios, joint ventures and associateresand ganire (losses) on disposslo of mubsidiarieses associates and joint ventures

## narter ended 31 Dec 201

## Net intersti income Netfee income

Nettee income
vettradinincom
otherincome

Lean inpaiment (charges)
Netoperating income
Totat operaningexene
Opeatingapofit

Sgrificart teme
Revenve
Peir value metion adiustment ('DVA') on derivative contracts


Provisions)/ releaxes arising from the ongging review of compliance with the UK Consumer Credit AC

$\underset{\text { Trading results from disposec--of operations in Brazil }}{\text { UCS }}$

Operatingexpersex
Coststo achieve
Costs to etablish UK ring-fenced bank

Settements and provisions in connection with legal mattes
UK customer rediress progammes
Tading results from disposed.of poperations in Brail

## 

## Pofit (los) before tra

Revence
LCs
LS
Operatingexpenses
Share of proftit in ascol

## 

Costoner accounts
reporited.
C Comparative data for Europe and MENA have been re presented to refect the management overight provided by the Mena region following the management sevices agreen

Business redassificationsto the Corororte C Centre comprise balance sheet management. leacy credit, the US Sure portfolios, joint ventures and associater and ganire (losses) on disposslo of mubsidiarieses associates and joint ventures

## anater ended 31 Dee 2015

Net interest income
Net fee income
Net teradingincome
Other inconce

Net perating income
Total peratangeveneses
Operatingpofofit
Share of profit in associates and joint ventures
Sgrificart tems
Reverue
tair value
fair value movements on onon-qualifing hedges
Gain onthe partial sole of sharereolding in In Inustrial Bank

Provisions)/ releares arising from the ongoing review of compliance with the UK consumer Credit Ac



Operatingeperaer
Costs to etablish UK ring-fenced bank

Settlements and provisions in connection with legal mattes
UK untomer redreses prorgarammes

## Sirreof proftin tasodiates andjoinit verture Trading reaults from disposect-of operations in Brail

## 

OLS
Operating expenses
Share of porftitin

## Balame Sheot Did At 31 Dee cois

at 310 Decezois
Lans and advancers

${ }^{\text {I O Priginally }}$

Comparaitve data for Eirope and MENA have been represerted to refect the mamagement oversight provided by the MevA reion folowing the emanagement serices agreen


## Quater ended 31 Dec 2018

## Net interest income

Net fee income
Net trading incoone
Other income

oan impaiment (charges)/recoveries and other credit it isk provisions
Tot opeasting oparaingome
Total operatingexpensess
Operating profit
Share of profiti in asociates and joint venture
mifrattens
sevenue
Debit valuation adiustment ('DVA)' on derivivive contracts
Fair value movementsts on non-qualifying hedges
Gain on disposal of our membershipinterest in Visa- Europe
Gain on disposal of our membership interest in Vsa - US
Onn reaitits spred
portfolio ofisposals

Trading results from disposed-of operations in Brazil
Trs ${ }_{\text {Tradingresults from disposed.of operations in Brazil }}$

Coserta ingexpexereres with portforio disposals
Costs to achieve
Coststo estabish UK King-fenced bank
Impaiment of GPB - Erurpe goocdill
Regulatory (prowisions) reeaees in 6 PB
settements and provisions in connection with legal mattes
UK customer redres progammes
Tradingresults from disposecd-of operations in Brazil
Share of profit in ixsodites and joint vertures
Trading result from dispocsect-of operations in Brail

## (rit(l)

Revenue
1 cs
Operatingeepenses
Share of pofftit i asso

Balancesteet Dat
At 31 Dee 2016
latin
austomer accounts

$\qquad$(62)

$\qquad$


Business redassificationsto the Corporate Centre comprise balance sheet managementr, legary credit the Us unnoff


## Quater ended 31 Dec 2018

vet interest income
Net fee income
Nther income
Netopertingi

Oan impaiment (charges)/recoveries and other credit isk provisions
Totapearaingincome
Total operating exper
Share of profit in associates and joint ventures
Sorificant teme
Reverue
Debit valuation adiustment ('DVA)' on derivative contracts
Eair value moverenents on non-qualififying hediges
Gain on disposal of our membership interest in Visa- Europe
Gain on disposal of our memberstip interest in Visa - US
Own ceritios spread
Portfolio otisposals
Portfolio disposals
Provisons/releases arising from the ongsing reveiew of compliance with the UK Consumer Creait Ae
Trading results from disposed-of operations in Brazil
Trs ${ }_{\text {Tradingresults from disposed.of operations in Brazil }}$

Cosertingexperess
Costs to achieve
Coststo etablish UK ring fenced bank
Impaiment of GPB - Erurpe goocdivil
Regulatory (prowisions) reeaeses in 6 PB
settlements and provisions in connection with legal matters
KK customer redress progammes
Tradingresults from disposec- -of operations in Brazil
Stare of profit in assodites and ionit vertures
Trading result f from disposese-fof operations in Braid

## (rit)

Revenue
ucs
act
Operatingexpenses
Share of profit in assen

Balarce Sheet Dota
At 31 Dec 2016
Lans and advances to austomers (net)
Customer accounts



## Quater ended 31 Dec 2018

## Net interest income

Net fee income

| Net tradingincon |
| :--- |
| Other income |


oan impaiment (charges)/recoveries and other credit isk provisions
Totala perarating expense
operating profit
Share of profit in associates and joint ventures
Scrificant trems
revenc
Debit valuation adiustment ('DVA)' on derivative contracts
fair value movements on non-qualifining hededges
Gain on disposal of our membership interest in Vise- Europe
Gain on disposal of our membership interest in Visa - US
Own ceritios spread
Portfolio otisposals
Porffoio disposals
Provisions/r reasese arising from the ongoing review of compliance with the UK Consumer Creait Ac
Trading results from disposed-of operations in Brazil
Trs ${ }^{\text {Tradingreents from disposed.of operations in Brazil }}$

Cosertingexperess
Costs ssooited
Coststo achieve
Coststo estabish UK King fenced bank
Impaiment of GPB - Erurpe goocdivil
Regulatory (prowisions) reeaeses in 6 PB
Settlements and provisions in connection with legal mattes
UK customer redress progammes
Tradingresults from disposecd-of operations in Brazil
Sure of profit in assodites and joint vertures
Trading reailt from disposecel-of operations in

## (ater (les) beforet

${ }^{\text {Revers }}$
Operating expenses

Balance Sreet Dat
At 31 Dec 2016
Lans Dece 2016
Customer accounts


$\qquad$



## quarter ended 31 Dec 201

Net interest income
Net tradingincon
Other income
etoperin
oan impaiment (charges)/recoveries and other reedit isk provisions
Netoperating income
Total operatingexpenses
otal operatingexpens
Share of profit in associates and joint ventures
gentiater
Revence
Debit veluation adiustment ('DVA)' on derivitive contracts
Fair value movementsts on non-qualifying hediges
Gain on disposal of our membership interest in Vsa- Europe
Gain on disposal of our membership interest in Visa - US
Own ceatit spread
Portfolio disposesls
Protfolio disposals
Trading results from disposed-of operations in Brazil
Trs ${ }^{\text {Tradingreents from disposed.of operations in Brazil }}$

Coserta ingexpexereres with portforio disposals
Costs ssooited
Coststo achieve
cotsto to etablish UK ring fenceed bank
Impaiment of GPB - Erurpe goocdivil
Regulatory (prowisions) reeaeses in 6 PB
Settlements and provisions in connection with legal matters
UK customer redress progammes
Tradingresults from disposect-of operations in Brazil

Stare of profit in assodites and dinit vertures
Trading reailt from disposecel-of operations in Brail

## (rit)

kever
Operating epperses
Share of pofftit i asso

## Balance Sheet D At 31 Dece 2016

At 31 Dec 2016
Dans and advances to a ctomers (net)
austomer accounts





## Quarter ended 31 Dec 2018

## Net interest income

Net fee income
Net trading incoone
Other income

Loan impaiment (charges)/recoveries and other credit isk provisions
Neto perating gincome
Total poeratingexpenses
Opeating pofit
Share of proffit in associates and joint venturs
profit before tax
Balance Sheet Data
At 3 Dide 2016
Lans and advancesto a ustomers (net)
oans and advencesto
astome raccounts



## Quater ended 30 Sep 2016

Net interest income
Net tradingincon
Other income

oan impaiment (charges)/recoveries and other credit it isk provisions
Netoperaing income
Total perating expenses
Total operatingexpense
Operating profit
Share of profiti in associates and joint venture
sgrificant trems
pevence
Debii valuation adiustment ( 'DVA') on derivative contracts
fair value mvenentson
Fair value moverenents on nor-quavififying hediges
Gain on disposal of our membershipinterest in Visa- Europe
Gain on disposal of our membership interest in Visa - US
Own ceritios spread
Portfolio otisposals
Portfolio disposals
PProvisions) releases arising from the ongoing review of compliance with the UK Consumer Creait AC
Loss and tradinggreaults from disposedofof poerations in Brail
$\underset{\text { Trading results from disposed-of operations in Brazil }}{\text { UC }}$

Cosertingexperess
Costs to achieve
Coststo estabish UK King-fenced bank
Impaiment of GPB - Erurpe goocdivil
Regulatory (prowisions) reeaeses in 6 PB
Settlements and provisions in connection with legal matters
UK customer redress progammes
Trading results from disposec- -f operations in Brazil

Stare of profit in wosodites andiaint vertures
Trading result from dispocsect-of operations in Brail

## (ater (les) beforet

Revenue
ucs
act
Operatingexpenses
Share of profit in assen

EBlamoe Sheot Data
At 30 Sep 2016
Loans and advances to a cutomers (net)
austomer accounts
Onginaly reported inthe O3 2016 Data Pack Sginicant
reorted.
${ }^{2}$ Businesr recassificationsto the Corporate C Cintre comprise balance sheet management, legacy crevit the US unnoff

$\qquad$
$\begin{array}{lllllll}\text { (14) } & - & - & - & \vdots & \text { (14) }\end{array}$





## Quater ended 30 Sep 2016

vet interse incom
Net fee income
Net tradingincon
Other income

oan impaiment (charges)/ recoveries and other reefit isk provisions
Totapearatingincome
Total Operatingexpense
Operating profit
Share of profiti in asociates and joint venture
Sgrificart tems
Reverne
Debii valuation adiustment ( 'DVA') on derivative contracts
fair value mivenentson
Fair value moverentsts on non-qualififying hediges
Gain on disposal of our membership interest in Visa- Europe
Gain on disposal of our memberstip interest in Visa - US
Own ceritios spread
Portfolio otisposals
Portolio disposals
Provisions/releases arising from the ongsing review of compliance with the UK Consumer Creait AC
Coss and tradinggesultsfrom disposedofof poerations in Brail
$\underset{\text { Trading results from disposec-of operations in Brazil }}{\text { UC }}$

Cosertangsemexperated with portfolio disposals
Costs assooited
Coststo adieve
Coststo etabish UK Kinofenced bank
Impaiment of GPB - Erurpe goocdivil
Regulatory (prowisions) reeaeses in 6 PB
Settlements and provisions in connection with legal matters
UK customer redress progarames
Trading results from disposecc-of operations in Brazil
Stare of profit in wesodites andiaint vertures
Trading result from dispocsect-of operations in Brail

## (ant (les) before

Revenue
ucs
act
Operatingexpenses
Share of profit in assen

Belance Sheet Data
At 30 Sep 2016
Loans and advancesto austomers (net)
Customer accounts
Originaly yreported in the Q3 2016 Data Pack Sgnificantites
reorted.
${ }^{2}$ Business redassificationst the Corporate C Centre comporise balance sheet management, legacy crevit the U Sunnoff


$\qquad$


## Quater ended 30 Sep 2016

## Net interest income

Net fee income
Net trading incoo
Other income

loan impaiment (charges)/recoveries and other credit iskprovisions
Netopeatingincome
Total perataing expenses
Total operatingexpenses
Operating profit
Share of profiti in associates andj joint ventures
rofit before tax
Sgrificart tems
revenc
Debii valuation adiustment ( 'DVA') on derivative contracts
fair value mivenentson
Fair value movements on non-qualififying hediges
Gain on disposal of our menberstip interest in Visa- Europe
Gain on disposal of of membership iterest in Visa- US
Own ceritios spread
Portfolio otisposals
Portfolio disposals
Provisions/releases arising from the ongoing review of compliance with the UK Consumer Creait AC
Coss and trading results from disposese-of poerations in Brail
$\underset{\text { Trading results from disposec-of operations in Brazil }}{\text { UC }}$

Coserta ingexpexereres with portforio disposals
Costs ssooited
Coststo achieve
Coststo estabish UK King fenced bank
Impaiment of GPB - Erurpe goocdivil
Regulatory (prowisions) reeaeses in 6 PB
Setlements and provisions in connection with legal mattes
UK customer redress progammes
Tradingresults from disposecd-of operations in Brazil
Stare of profit in wesodites andidint verture
Trading realits from disposece-fof operations in

## (ater (les) beforet

Revenue
ucs
act
Operatingexpenses
Share of profit in assen

## Balames Sheot Daf

A. 30 Sep 2016
astomer cccounts
Onginaly
reported
${ }^{2}$ Businesr recassificationsto the Corporate C Cintre comprise balance sheet management, legacy crevit the US unnoff



$\qquad$


## arater encod 30 Sep 201

Net interest incom
Vet fradinginincon
Other income
et of ex
oan impaiment (charges)/recoveries and other credit isk provisions
Netopeating income
Total poperaingexpenses
Operatingpofofit
Share of profit in associates and joint ventures
?

Reverue
Pebit valuation adiustment ('DVA') on derivative contracis
Fair value moverenents on non-qualififying hediges
Giin on disposal of our membership interest in Visa- Europe
Gain on disposal of our membership interest in Visa - Us
Own ceatit spread
Portfolio disposesls
Portfolio disposals
Provisions/releases arising from the ongging reveew of compliance with the UK Consumer Credit Ac
Loss and trading results from disposed-of operations in Brail

TTrading results from disposec-of operations in Brazil

Coserta ingexpexereres with portforio disposals
Costs to achieve
cotsto to etablish UK ring fenceed bank
Impaiment of GPB - Erurpe goocdill
Regulatory (prowisions) reeaeses in 6 PB
settlements and provisions in connection with legal matters
KK customer redress progammes
Tradingresults from disposecd-of operations in Brazil

## Shre of profit in nssodides and joint vertures

Trading reailt from disposecelof of perations in

## (ant (les) before

kever
Operating expenses

## Balarce Sheet D A 30 Sep 2016

4t 30 Sep 2016
astomer cccounts



$\qquad$

eported.


## Quater ended 30 Sep 2016

Net interest income
Net fee income
Net trading incoone
Other income

Loan impaiment (charges)/recoveries and other reedit risk provisions
Totopeatingincome
Operating profit
Share of profiti in assocites and joint ventures
Sgrificant tems
Reverue
Debit veluation adiustment ('DVA)' on derivitive contracts
Eair value moverenents on non-qualififying hediges
Gain on disposal of our menberstip interest in Visa- Europe
Gain on disposal of of membership iterest in Visa- US
Gain on disposal of
Own redit spread
portolio disposals
Portfolio disposals
Provisions) releases arising from the ongoing review of compliance with the UK Consumer Creait AC
Coss and tradinggerealits rom disposesedof of perations in Brail

TTrading results from disposec-of operations in Brazil

Coserta ingexpexereres with portforio disposals
Costs assooited
Coststo adieve
Coststo etabish UK rinafenced bank
mpaiment of GPB- Europe coodwill

Settements and provisions in comnection with legal mattes
UK customer redress progammes
Tradingresults from disposectof operations in Brazil
Stare of profit in wisodides andiaint vertures
Trading results from disposed. of of operations in Brail

## (rit)

Revenue
Operating expenses
Share of proffit in asson

EBlames Sheot Data
At 30 Sep 2016
Loans and advances to a cutomers (net)
Customer accounts

(126)
(126)
(148)
${ }_{4}{ }^{7}$

(101)

reported.
${ }^{2}$ Businesr recassificationsto the Corporate C Cintre comprise balance sheet management, legacy crevit the US unnoff

## Quarterended 30Jun 2016

et interest incon
Net fee income
Net trading incon
Other income

oan impaiment (charges)/recoveries and other credit it isk provisions
Netoperatingincome
Total perating expenses
Total operating expense
operating
Share of profftit in associates and joint venturs
troft before tax
sgrificant trems
sevenue
Debiit valuation adiustment ( 'DVA') on derivative contracts
Fair value mivenentson
fair value movements on nor-qualififyng hedeges
Gain on disposal of our membership interest in Visa- Europe
Gain on disposal of our membership interest in Visa - US
Own ceatit spread
Portfolio disposesls
Prorfoiio disposs) realeseses arising from the ongoing reveew of compliance with the UK Consumer Credit Act
Trading results from disposed-fof operations in Brazil

TTrading results from disposec-of operations in Brazil

Cosertangsemexperated with portfolio disposals
Costs to achieve
Cotst to octieve
costs to extabish UK ring fenceed bank
Impaiment of GPB - Erurpe goocdivil
Regulatory (prowisions) reeaeses in CPB
settlements and provisions in connection with legal matters
UK customer redres progammes
Trading results from disposec- -of operations in Brazil

## Sare of profit in ispocites and iont vertures

Tradingresults from disposedelof of operations in Braz

## (atices) beforet

${ }^{\text {Reverue }}$
Operating expenses

astomer accounts
Oniginaly teported in the Q2 2016 Data Pack Sgnifant
reorted.
${ }^{2}$ Businesr recassificationsto the Corporate C Cintre comprise balance sheet management, legacy crevit the US unnoff

$\qquad$
(18)
(18)





## Quaterended 30Jun 2016

et interest incom
Vet fradinginincon
Other income

oan impaiment (charges)/recoveries and other reedit isk provisions
Netopeatingincome
Total perataing expenses
Total operatingexpenses
Operating profit
Share of profit in associates and joint ventures
Sorificant teme
Reverue
Debit veluation adiustment ('DVA)' on derivivive contracts
fair value
Fair value movemenents on non-qualifying hediges
Gain on disposal of our membership interest in Visa- Europe
Gain on disposal of our memberstip interest in Visa - US
Onn reaititspread
Portfolio disposals
Proiffiio disposs) reseaseses arising from the ongoing reveew of compliance with the UK Consumer Credit Act
Trading results from disposed-fof operations in Brazil
$\underset{\text { Trading results from disposec-of operations in Brazil }}{\text { UC }}$

Cosertangsemexperated with portfolio disposals
Costs ssooited
Coststo achieve
Coststo estabish UK King-fenced bank
Impaiment of GPB - Erurpe goocdivil
Regulatory (prowisions) reeaeses in 6 PB
settlements and provisions in connection with legal matters
UK customer redress progammes
Tradingresults from disposec- -of operations in Brazil
Stare of profit in wesodites andiaint verture
Trading reailt from disposecel-of operations in Brail

## (ant (les) before

Revenue
ucs
act
Operatingexpenses
Share of profit in assen

## Balare Sheet D At 30 un 2016

At 30 J un 2016
Loans sincera acconnunts
Onginaly reported in the Q2 2016 Data Pack Sgniflant
reorted.



$\qquad$


## Quaterended 30Jun 2016

vet interest income
Net fee income
Net trading incoone
Other income

loan impaiment (charges)/recoveries and other credit iskp provisions
Totala perariting expensee
Total operatingexpenses
Operating profit
Share of profit in associates and joint venture
sgrvificant tems
Reverne
Debii valuation adiustment ( 'DVA') on derivative contracts
fair value mivenentson
fair value movements on on nor-qualifying hedives
Gain on disposal of our membership interest in Vsa- Europe
Gain on isposal of our membership interest in Visa
US
Own ceritios spread
Portfolio otisposals
Provisions) Ir reaseses arising from the ongoing reveiew of compliance with the UK Consumer Credit Ae
Trading results from disposed-of operations in Brazil
Trs ${ }_{\text {Tradingresults from disposed.of operations in Brazil }}$

Coserta ingexpexereres with portforio disposals
Costs ssooited
Coststo achieve
Coststo estabish UK King fenced bank
Impaiment of GPB - Erurpe goocdivil
Regulatory (prowisions) reeaeses in 6 PB
Settements and provisions in connection with legal mattes
UK customer redress progammes
Tradingresults from disposecd-of operations in Brazil
Stare of profit in wesodites andiaint verture
Trading realits from disposece-fof operations in Braid

## -rul

Revenue
ucs
act
Operatingexpenses
Share of profit in assen

## Balare Sheet D At 30 un 2016

A. 30 Jun 2016
astomer cccounts


$\qquad$

'Onginaly yeported in the Q2 2016 Data Pack Sgnincan ter
${ }^{2}$ Business redassifications to the Corporate Centre comprise balance sheet management, legary credit the US Sunoff

## quarter ended 30Jun 201

vet interest incon
Net fee incone
other income

Loan impaiment (charges)/recoveries and other credit isk provisions
Netoperating income
Totala operatingexpenses
operating
Share of profiti in associates and joint ventures
.

Reverue
Pebit valuation adiustment ('DVA') on derivative contracis
Fair value movementsts on non-qualifying hediges
Gain On disposal of our membership interest in Vsa- EUrope
Gain on disposal of our membership interest in Visa - Us
Own ceatit spread
Portfolio disposesls
Prorfolio disposals
Trading results from disposed-fof operations in Brazil

Trs ${ }^{\text {Tradingreents from disposed.of operations in Brazil }}$

Coserta ingexpexereres with portforio disposals
Costs to achieve
cotsto to etablish UK ring fenceed bank
Impaiment of GPB - Erurpe goocdivil
Regulatory (prowisions) reeaeses in 6 PB
Settlements and provisions in connection with legal matters
KK customer redress progammes
Tradingresults from disposecd-of operations in Brazil
Stare of profit in assodites and idint vertures
Trading reailt from disposecel-of operations in

## (ant (les) before

Revenue
ucs
act
Operating epperses
Share of pofftit i asso

## Balare Sheet D At 30 un 2016

At 30 Jun 2016
astomer cccounts

$\qquad$

$$
\begin{array}{lllll} 
& - & - & \vdots \\
\hline- & - & - & - \\
\hline
\end{array}
$$

$$
\begin{array}{lllll} 
& - & - & \vdots \\
\hline- & - & - & \ddots & - \\
\hline
\end{array}
$$



eported.
${ }^{2}$ Business recasasificationsto the Corporate C Centre comporise balance sheet managementr, legacy credit the USunnoff

## Quaterended 30Jun 2016

Net interest income
vet fee income
Net trading incoone
Other income

loan impaiment (charges)/recoveries and other credit iskp provisions
Totopearatingincome
Operating profit
Share of profit in associates and joint ventures
Scrificant tems
Reverue
Debit veluation adiustment ('DVA)' on derivivive contracts
Fair value movements on non-qualifying hededges
Gain on disposal of our membership interest in Visa- Europe
Gain on disposal of our membership interest in Visa - US
Gain on disposal of
Onn reait spread
Portfolio disposels
Portolio disposals
Provisions/releases arising from the ongsing review of compliance with the UK Consumer Creait AC
Trading results from disposed-dof peerations in Brazil
Trs ${ }^{\text {Tradingreents from disposed.of operations in Brazil }}$

Coserta ingexpexereres with portforio disposals
Costs assooited
Coststo adieve
Coststo ettabish UK rinafenced bank
mpaiment of GPB- Europe coodwill

settements and provisions in connection with legal mattes
UK customer redres progammes
Trading results from disposec- of operations in Brazil
Stare of profit in wesodites andiaint vertures
Tradingresults from disposed. -of operations in Brai

## (ater (les) beforet

Revenue
ucs
act
Operatingexpenses
Share of profit in assen

## Balare Sheet D At 30 un 2016

At 30 J un 2016
Customer accounts

eported.


## carterended 31 Mar 2016

## Net interest income

Net fee income

| Net tradingincon |
| :--- |
| Other income |

Let peratingincome beforelocan inpaimertctrayes andother react niskprovision
oan impaiment (charges)/recoveries and other credit isk provisions
Net operatingincome
Total operating expenses
Speratingpofit share of proftit inssociates and joint venturs
Profit before tax
sgrificant trems
Reverue

fair value movements on nor-qualififying hediges
Gain on disposal of our membership interest in Visa- Europe
Gain on disposal of our membership interest in Visa - US
Own ceatit spread
Portfolio disposesls
Prorfolio disposals
Trading results from disposed-fof operations in Brazil

TTrading results from disposec-of operations in Brazil

Cosertangsemexperated with portfolio disposals
Costs to achieve
Coststo estabish UK King fenced bank
Impaiment of GPB - Erurpe goocdivil
Regulatory (prowisions) reeaeses in 6 PB
settlements and provisions in connection with legal matters
KK customer redress progammes
Tradingresults from disposecd-of operations in Brazil

Sure of profit in assodites and ionit vertures
Trading result ffrom disposesc-of of operations in Brail

## (ant (les) before

Revenue
ucs
act
Operatingexpenses
Share of profit in assen

## Balame Sheot Daf

At 31 Mar 2016
astomer cccounts

$\qquad$


Ongnal
${ }^{2}$ Business redassifications to the Corporate Centre compoise balance sheet management, legary credit, the US s noff

## Manter ended 31 Mar 2016

## Net interest income

Net fee income

| Net tradingincon |
| :--- |
| Other income |

Let peratingincome beforelocan inpaimertctrayes andother ceeft niskprovison
oan impaiment (charges)/recoveries and other reedit isk provisions

Share of proffit in associates and joint venturs
profit before tax
Sgrificart tems
Reverue
Debii valuation adiustment ( 'DVA') on derivative contracts
fair value mivenentson
fair value movements on non-qualifying hededges
Gain on disposal of our membership interest in Vise- Europe
Gain on disposal of our membership interest in Visa - US
Own redititspred
Portfolio disposals
Portfolio disposals
Provisons/releases arising from the ongsing reveiew of compliance with the UK Consumer Creait Ae
Trading results from disposed-fof operations in Brazil

UCs ${ }_{\text {Trading results from disposec-of operations in Brazil }}$

Cosertangsemexperated with portfolio disposals
Costs to achieve
cotsto to etablish UK ring fenceed bank
Impaiment of GPB - Erurpe goocdivil
Regulatory (prowisions) reeaeses in 6 PB
Settements and provisions in comnetion with legal mattes
KK customer redress progammes
Tradingresults from disposecd-of operations in Brazil
Stare of profit in wesodites andiaint verture
Trading results from disposece-fof operations in Braid

## (ant (les) before

Revenue
ucs
act
Operatingexpenses
Share of profit in assen

Belames Sheor Data
at 31 Mar 2016
Loans and advances to a ustomers (net)
astomer cccounts

$\qquad$

'Onginany reported in the Q1 2016 Data Pack Sgnincant
${ }^{2}$ Business redassifications to the Corporate Centre compoise balance sheet management, legary credit, the US s noff

## Qarter encidad 31 Mar 201

## Net interest income

Net fee income

| Net tradingincon |
| :--- |
| Other income |

Let peratingincome beforelocan inpaimertctrayes andother ceeft niskprovison
oan impaiment (charges)/recoveries and other credit isk provisions
Total oparating ing expenene
Total operatingexpenses
Operating profit
Share of profit in associates and joint ventures
Sgrificart tums
Reverue
Debit veluation adiustment ('DVA)' on derivative contracts
Eair value moverenents on non-qualififying hediges
Gain on disposal of our membership interest in Vsa- Europe
Gain on disposal of our membership interest in Visa - US
Own ceritios spread
Portfolio otisposals

Trading results from disposect-of operations in Brazil

TTrading results from disposec-of operations in Brazil

Cosertingexperess
Costs to achieve
Coststo estabish UK King-fenced bank
Impaiment of GPB - Erurpe goocdill
Regulatory (prowisions) reeaeses in 6 PB
settlements and provisions in connection with legal matters
UK customer redress progammes
Trading results from disposect-of operations in Brazil
Stare of profit in wisodiates and joint vertures
Trading realits from disposece-fof operationsin
元

## (ant (les) before

Revenue
ucs
act
Operatingexpenses
Share of profit in assen

| Balame Sheer Data |
| :--- |
| At 313 Mar 2016 |

Customer accounts

$\qquad$

$$
\begin{array}{llllll}
- & \vdots & \vdots & \vdots & \vdots
\end{array}
$$



${ }^{2}$ Busines redasasificaions to the Corporate Centre comporse balance steet management, lesay credilt, the US runoff

## alarter encoca 31 Mar 20

Net interest incom
Net free income
Other income
mern
oan impaiment (charges)/recoveries and other credit isk provisions
Netoperating income
Totala operatingexpenses
operating
Share of profit in associates and joint ventures
.

Reverne
Pebit valuation adiustment ('DVA') on derivative contracis
Fair value movementsts on non-qualifying hediges
Gain On disposal of our membership interest in Vsa- EUrope
Gain on disposal of our membership interest in Visa - Us
Own ceatit spread
Portfolio disposesls
Protfolio disposals
Trading results from disposed-fof operations in Brazil

Trs ${ }^{\text {Tradingreents from disposed.of operations in Brazil }}$

Coserta ingexpexereres with portforio disposals
Costs to achieve
cotsto to etablish UK ring fenceed bank

settlements and provisions in connection with legal matters
KK customer redress progammes
Tradingresults from disposecd-of operations in Brazil

Stare of profit in assodites and ionit vertures
Trading reailt from disposecel-of operations in

## (ant (les) before

${ }^{\text {Revers }}$
Operating epperses
Share of pofftit i asso

Balance STreet Dota
At 31 Mar 2016
Lonas and advancesto automers (net)
Customer accounts


$\qquad$

eported.
${ }^{2}$ Businesr recassificationsto the Corporate C Cintre comprise balance sheet management, legacy crevit the US unnoff

## carterended 31 Mar 2016

vet interest income
Net fee income
Net trading incoone
Other income

loan impaiment (charges)/recoveries and other credit iskp provisions
Totopearatingincome
Total operatingexpenses
Operating profit
Share of profit in associates and joint ventures
Sgrificart trems
Reverue
Debit veluation adiustment ('DVA)' on derivivive contracts
Eair value moverenents on non-qualififying hediges
Giin on disposal of our membership interest in Visa- Europe
Gain on disposal of our membership interest in Visa - Us

Portfolio disposals
PProvisioss) releases arising from the ongoing review of compliance with the UK Consumer Creait AC
Trading results from disposed-of operations in Brazil
Trs ${ }^{\text {Tradingreents from disposed.of operations in Brazil }}$

Coserta ingexpexereres with portforio disposals
Costs assooited
Coststo adieve
Coststo etabilish UK rinafenced bank
mpaiment of GPB- Europe coocwill

settlements and provision in comnection with legal mattes
UK customer redres progammes
Tradingresults from disposect-of operations in Brazil
Stare of profit in wesodites andiaint verture
Trading result ffrom disposed-of of operations in Brail

## (ant (les) before

Revenue
ucs
act
Operatingexpenses
Share of profit in assen

Customer accounts

eported.


## Quaterended 31 Dec 2015

Net interest incone
Net fee income
Net tradingincom
other income

coan in maiment (Charges)/recoveries and other credit it isk provisions
Total peratingexpenses
Opeating profit
Share of proftit in associates and joint venture
trift beforet tax
Sgrificant teem
Pebit valuation adiustment ('DVA') on derivative contracts
Debive valuation ad austment (DVA) on derivative
Fair value movements on non-qualifing hedges
Gain on the partial sple of sharenolding in In Industrial Eank
Own creait spread
Portfolio disposals
Provisions/r/relesees arisingfrom the ongoing review of compliance with the UK consumer Credit Act
Trading results from disposect-fof operations in inrazil
ucs
peratingexperses
Coststo establish UK rinofenenced bank
Regulatory (provisions)/releases in GPB
Restructuring and other related costs
settlements and provisions in connection with lead mattes
$K$ Customer redress procrammes
Trading results from disposect-of operations in Brail
sare of profit in $x$ sodidese andj joint vertures
Trading reaits from disposect-of operations in Brazil

## Profite (a)

UG
Dperating experses
Share of proffit in asocoiates and joint venturs

## mamestreet D

at 31 Dece 2015
astoner accounts
Originally reported in the 042015 Data Pack Sgnificant items reflect aurent yeer significant items as originally reported.
${ }^{2}$ Business redassificationsto the Corporate Centre comprise balance sheet management, legacy credit, the US Sunof


## Quaterended 31 Dec 2015

Net interest incone
Net fee income
other income

Loan inpaiment (Charges)/recoveries and other credit it isk provisions
Net pperatingincome
Total operating exenen
Oparating ofofit
Share of profit in associates and joint ventures
Sgrificart tems
Reverue
Pebit valuation adiustment ('PDA') on derivative contracts
Fairvalue movementsts on non-qualifying hediges
Gain on the partial ssle of sharefholding in Industrial Bank
Oun creait spread
Portfolio disposals
Provisionss/reseases arising from the ongoing review of compliance with the UK Consumer Credit Acc Tradingresultsfrom disposec-of operations in Brazil
$\underset{\text { Trading }}{\text { ucs }}$
Poratingexperves
Coststo estabish UK ring fenced bank
Regulatory (prowisions)/ releases in GPB
Resturcturing and other reated costs
settements and provisions in coonnection with legal mattes
$K$ Customer redress procrammes
Trading results from disposed-of operations in Brazil


## Proveritue

ucs
Operatingexenses
Operatingexpenses
Share of proftit in ascociates and joint ventures

## Salanes Seea Dat <br> Oans and adavancesto a astomers (net) <br> astomer accounts

Originally reported in the 042015 Data Pack Sgnificant items reflect aurent yeer significant items as originally reported.
${ }^{2}$ Buiness redasifications to the Corporate Centre comprise balances sheet management, legacy reait, the US Uuroff


$\qquad$
$\qquad$
(13)
(13)

$\underset{\text { 33,513 }}{\$ \mathrm{~m}}$
130,513
165,202



## Matter enced 31 DCe 2015

Net interset incone
vet fee income
other income
et operating income beforal oen inpaimetter
Let operating income before loan impaimentctrarges and other Gredt
Net peratingincome
Total operating expenses
Total operating exenen
Oparating ofofit
Share of profit in associates and joint ventures
Sgrificant tums
nevenue
Debit valuation adiustment ('DVA') on derivative contracts
Fair value movementstson non-qualifying hediges
Gain on the partial ssle of sharefholding in Indusstrial Bank
Pontroiod odisposads
Provisionss/recleases arising from the ongoing review of compliance with the UK Consumer Credit Ac Tradingreaultsform disposect-of operations in Brazil
ucs
peratingexperses
Coststo establish UK ring-fenced bank
Regulatory (prowisions)/ releasese in CPB
Resturcturing and other relted costs
settements and provisions in coonnection with legal mattes
K ustomer redress programmes
Trading results from disposect-of operations in Brazil


## Profiterac

Revenue
ucs
Operatingexpenses
Share of profit in associates and joint ventures

## Salane Sheet D

431 Der 2015
automer accounts
${ }^{2}$ Originally reported in the 042015 Data Pack Sgnificant items reflect aurrent yerr significant titens as originally reported.
${ }^{2}$ Buiness recassifications to the Corporate Centre comprise balancestheet management, legay credit, the US S noff



$\qquad$
(5)

$\qquad$


## Quaterended 31 Dec 2015

Net interset incone
Net fee income
other income

Loan impaiment (Charges)/recoveries and other credit it isk provisions
Net pperatingincome
Total operatingexpense
peate ingporofit
Share of profit in associates and joint ventures
Sgrificart tems
Debit valuation adiustment ('DVA') on derivative contracts
Eair value menvementson non-qualifying hediges
Gain on the partial slel of fharecholdiningin Industrial Bank
Pun cedit tspread
Porffolio disposals
Provisions/releeses arising from the ongoping review of compliance with the Uk consumer Credit Act
Trading results from disposect-fof operations in inrazil
ucs
peratingexperses
Coststo establish UK ring-fenced bank
Regulatory (prowisions)/ releasese in CPB
Restructuring and other related costs
settlements and provisions in connection with leaal mattes
K ustomer redress programmes
Trading results from disposect-of operations in Brail


## Proveritue

Revenue
UC
Operatingexpenses
Pperating experses
Share of profit in asocoiates and joint venturs

## Balamestreet Data

Loans and advances to austomers (net)
automer accounts
${ }^{1}$ Originally reported in the 042015 Data Pack Sgnificant items reflect aurrent yeer significant items as originally reported.
${ }^{2}$ Business redasificationsto the Corporate Centre comprise balance sheet management, legacy creait, the US Sunoff


$\qquad$
(2) - . . .

$\qquad$



## Quaterended 31 Dec 2015

vet interest incom
Net fee income
Net trading inco
other income

Let operating income before loan impaimentctrarges and other Gredt
Netoperating income
Total operatingexpense
peratingpofit
Share of profit in associates and joint ventures
Scrificant tems
severue
Pebit valuation adiustment ('PDA') on derivative contracts
Fair value movementstson non-qualifying hediges
Gain on the partial sale of sharefholding in Industrial Bank
Portrolio disposals
Provioniss) reseasese arising from the ongsoing review of compliance with the UK Consumer Credit Ac Tradingreaults from disposece-of operations in Brazil
$\underset{\substack{\text { Lcs } \\ \text { Traing }}}{ }$

Peratingexperes
Coststo establish UK ring-fenced bank
Regulatory (prowisions)/ releases in GPB
Restructuring and other related costs
settements and provisions in connection with legal mattes
$K$ Customer redress procrammes
Trading results from disposect-of operations in Brazil


## Profiterac

Revenue
UGS
Operatingexpenses
Operatingexpenses
Share of profit in associates and joint ventures

## Salane Sheet Da

toans and advances to austomers (net)
astomer accounts
${ }^{1}$ Originally reported in the 042015 Data Pack Sgnificant items reflect aurrent yeer significant items as originally reported.


$\begin{array}{r}\text { (115) } \\ \hline\end{array}$


| 8 | - | (4) |  | 4 |
| :---: | :---: | :---: | :---: | :---: |
| ${ }^{(66)}$ |  |  |  | ${ }^{(66)}$ |
| (6) | - | - |  | (6) |
| (58) | - | (4) | - | (62) |
| m | \$m | \$m | \$m | \$m |
| 1,904 |  | 214 | - | 2,183 |
| 199 | - | 2319 | - | 2.518 |

## Quater ended 31 Dec 2016

vet interest income
Net fee income
Nettradinginco

Loan impaiment (charges)/recoveries and other redit it isk provisions
Netoperatingincome
Total operatingexenses
Total operating eypenses
Sharearing profofit in associates and joint venturs
Profit beforetax
sgrificant tems
Revence
Debii valuation adiustment ( 'DVA') on derivative contracts
fair
Fair value movemenents on non-qualifining hediges
Gain on disposal of our membership interest in Visa- Europe
Gain on disposal of our membership interest in Visa - Us
Own ceritios spread
Portfolio otisposals

Trading results from disposed-of operations in Brazil
Trs ${ }_{\text {Tradingresults from disposed.of operations in Brazil }}$

Cosertingexperess
Costs assooited
Coststo adiieve
Coststo estabish UK King-fencee bank
Impaiment of GPB - Erurpe goocdill
Regulatory (prowisions) reeaeese in 6 PB
settlements and provisions in connection with legal matters
UK customer redres progammes
Tradingresults from disposecd-of operations in Brazil
Share of profit in assodites and joint vertures
Trading result from dispocesel-of of perations in Brail

## (rit(i)

Revenue
1 cs
Operatingeepenses
Share of pofftit i asso

Balance Sheet Data
At 3 Dec 2016
Lans and acvancesto austomers (net)
austomer accounts

$\qquad$



## Quarterended 31 Dec 2016

vet interest income
Net fee income
Nettradinginco

Loan impaiment (charges)/recoveries and other credit isk provisions
Totala perarating expense
Operating profit
Share of profit in associates and joint ventures
Sgrificart tums
Reverue
Debit veluation adiustment ('DVA)' on derivivive contracts
fair value
Fair value movementsts on non-qualifying hediges
Gain on disposal of our membership interest in Vsa- Europe
Gain on disposal of our membership interest in Visa - US
Onn reaitits spread
portfolio ofisposals

Trading results from disposed-of operations in Brazil
Trs ${ }_{\text {Tradingresults from disposed.of operations in Brazil }}$

Cosertingexperess
Costs assooited
Coststo adieve
Coststo estabilish UKring-fenced bank
Impaiment of GPB - Erurpe goocdill
Regulatory (prowisions) reeaeses in 6 PB
Setlements and provisions in conneetion with legal matters
UK customer redress progarames
Tradingresults from disposect-of operations in Brazil
Share of proftit in mosidese and joint vertures
Trading result f from disposese--f of operations in Braid

## (10) (los)

Revenue
ucs
act
Operatingexpenses
Share of profit in assen

Balance Sheet Data
At 32 Dec 2016
Lans and acvancesto a ustomers (net)
Loans sanc advancest





## Quarterended 31 Dec 2016

vet interest income
Net fee income

| Net tradingincon |
| :--- |
| Other income |


oan impaiment (charges)/recoveries and other credit isk provisions
Totala perariting expensee
Operating profit
Share of profit in associates and joint ventures
Sgrificart tums
Reverue
Debii valuation adiustment ( 'DVA') on derivative contracts
fair value mivenentson
Fair value movementsts on non-qualifying hediges
Gain on disposal of our membership interest in Visa- Europe
Gain on disposal of our membership interest in Visa - Us
Own ceritios spread
Portfolio otisposals
Protfolio dispossals
Trading results from disposed-of operations in Brazil
Trs ${ }_{\text {Tradingresults from disposed.of operations in Brazil }}$

Coserta ingexpexereres with portforio disposals
Costs to achieve
Coststo estabish UK King-fenced bank
Impaiment of GPB - Erurpe goocdill
Regulatory (prowisions) reeaeses in 6 PB
settlements and provisions in connection with legal matters
UK customer redress progarames
Tradingresults from disposec- -of operations in Brazil
Stare of profit in assodides and joint vertures
Trading result from disposecel-of operations in Brail

## (rit)

Revenue
ucs
act
Operatingexpenses
Share of profit in assen

Balance Sreet Dat
At 31 Dec 2016

Customer accounts



## Quarterended 31 Dec 2016

Net interest income
Net fee income
Nettradinginco

Loan impaiment (charges)/recoveries and other credit isk provisions
Totopearatingincome
Operating proffit
Share of profit in associates and joint ventures
Sgrificart teems
Reverue
Debit valuation adiustment ('DVA)' on derivivive contracts
Eair value moverenents on non-qualififying hediges
Gain on disposal of our membership interest in Vsa- Europe
Gain on disposal of our membership interest in Visa - US
Own redits spread
and
Portfoio disposals
Provisions/releases arising from the ongoing review of compliance with the UK Consumer Creait AC
Trading results from disposed-of operations in Brazil

TTrading results from disposec-of operations in Brazil

Cosertingexperess
Costs assooited
Coststo adieve
Coststo estabilish UKring-fenced bank
Impaiment of GPB - Erurpe goocdill
Regulatory (prowisions) reeaeses in 6 PB
Settlements and provisions in connection with legal mattes
K customer redress progarames
Tradingreaults from disposecd-f operations in Brazil
Share of profit in ixsodites and joint vertures
Trading reailt from disposecel-of operations in

## (rit)

Revenue
ucs
act
Operating epperses
Share of pofftit i asso

Balance Sreet Dat
At 31 Dec 2016

$\qquad$
$\qquad$

$\qquad$

customer accounts


## Quarterended 31 Dec 2016

## Net interest incon

Net fee income
Other income
Let peran
oan impaiment (charges)/recoveries and other credit isk provisions
Tetopeatingininome
Total operatingexpen
Operating profit
Share of profit in associates and joint venture
than
Reverue
Debit valuation adiustment ('DVA)' on derivivive contracts
Eair value moverenents on non-qualififying hediges
Gain on disposal of our membershipinterest in Visa- Europe
Gain on disposal of our membership interest in Visa - US
Gain on disposal of
Onn reait spread
Portfolio disposels
Portolio disposals
Provisons/releases arising from the ongsing review of compliance with the UK Consumer Creait AC
Trading results from disposed-of operations in Brazil
Trs ${ }^{\text {Tradingreents from disposed.of operations in Brazil }}$

Coserta ingexpexereres with portforio disposals
Costs assooited
Coststo adieve
Coststo ettabish UK rinafenced bank
mpaiment of GPB- Europe coodwill

settements and provisions in connection with legal mattes
UK customer redres progammes
Trading results from disposecc-of operations in Brazil

Stare of proftin in wsodides andiaint verture
Tradingresults from disposed. -of operations in

## (ant (les) before

Reverue
Operating expenses
Share of proffit in asson

Customer accounts



## Quarterended 30 Sep 2016

vet interest income
Net fee income
Nettradinginco

loan impaiment (charges)/recoveries and other reedit iskprovisions
Netoperatingincome
Total operatingexenses
Total operating expenses
Shareot of profofit in associates and joint venture
Proft beforet tax
sgrificant tems
Reverue
Debii valuation adiustment ( 'DVA') on derivative contracts
fair
fair value movements on non-qualifying hededges
Gain on disposal of our membership interest in Vise- Europe
Gain on disposal of our membership interest in Visa - US
Own ceritionsered
Portfolio otisposals
Portfolio disposals
Provisions) releases arising from the ongoing review of compliance with the UK Consumer Creait AC
Coss and tradinggerealits rom disposesedof of perations in Brail
$\underset{\text { Trading results from disposed-of operations in Brazil }}{\text { UC }}$

Cosertangsemexperated with portfolio disposals
Costs assooited
Coststo adiieve
Coststo estabisish UKring-fenced bank
Impaiment of GPB- Europe goocwiil

Settlements and provisions in comnection with legal mattes
UK customer redress progarames
Tradingresults from disposect-of operations in Brazil

Stare of profit in assodites and joint vertures
Trading result from disposecel-of operations in Brail

## (rit(l)

Reverue
Ucs
Operatingexpenses
Share of profit in assen

## Balances Seet Dat At 30 Sep 2016

At 30 Sep 2016
Loans and advancerst
Originaly reported in the Q3 2016 Data Pack Sgnificant teens refect current y yer significant tems as originally reorted.
${ }^{2}$ Businesr recassificationsto the Corporate C Cintre comprise balance sheet management, legacy crevit the US unnoff

$\qquad$
$\begin{array}{lllllll} \\ & \text { (17) } & - & - & - & \vdots & \vdots\end{array}$




## Quarterended 30 Sep 2016

vet interest incom
Net fee income
Net trading inco
ket poerating income beforel lon impeimentctrayes and other creatt isk provisons
loan impaiment (charges)/recoveries and other credit iskprovisions
Totopearatingincome
Total operatingexpenses
Operating profit
Share of profiti in associates and joint ventures
offit before tax
sgrvificant tems
Reverue
Debit veluation adiustment ('DVA)' on derivitive contracts
Eair value movemenents on non-qualifining hediges
Gain on disposal of our membership interest in Vise- Europe
Gain on disposal of of membership interest in Visa - US
Onn reaititspread
Portfolio disposals
Portfoio disposals
Provisions/releases arising from the ongoing review of compliance with the UK Consumer Creait AC Poss and tradingreseatits from disposesedof of perations in Braxil
$\underset{\text { Trading results from disposec-of operations in Brazil }}{\text { UC }}$

Costan iscococited with portfolio disposals
Costs assooited
Coststo adieve
Coststo estabish UK King-fenced bank
Impaiment of GPB - Erurpe goocdivil
Regulatory (prowisions) reeaeses in 6 PB
Settlements and provisions in connection with legal matters
UK customer redress progarames
Trading results from disposecc-of operations in Brazil
Stare of profit in wesodites andidint verture
Trading result from disposecel-of operations in Brail

## (rit)

Revenue
ucs
act
Operatingexpenses
Share of profit in assen

## Balance Sreet Dat At 30 Sep 2016

4. 30 Sep 2016

Loans sanc advancers
Originaly reported in the Q3 2016 Data Pack Sgnificant tetsis refect current y yer significant tems as originally reorted.


$\qquad$


## anater ended 30 Sep 2016

Net interest income
Net fee income
Net trading incoone
Other income

loan impaiment (charges)/recoveries and other credit iskprovisions
Totopearatingincome
Total operating expen
Operating
Share of profit in associates and joint ventures
Sgrificart tums
Reverue
Debii valuation adiustment ( 'DVA') on derivative contracts
fair
Fair value moverentsts on non-qualififying hediges
Gain on disposal of our membership interest in Vsa- Europe
Gain on disposal of our membership interest in Visa - US
Own ceritios spread
Portfolio otisposals
Portfolio disposals
Provisions) releases arising from the ongoing review of compliance with the UK Consumer Creait AC
Loss and trading results from disposed-of operations in Brail
$\underset{\text { Trading results from disposec-of operations in Brazil }}{\text { UC }}$

Coserta ingexpexereres with portforio disposals
Costs ssooited
Coststo achieve
Coststo estabish UK King-fenced bank
Impaiment of GPB - Erurpe goocdill
Regulatory (prowisions) reeaeses in 6 PB
Settlements and provisions in connection with legal matters
UK customer redress progammes
Tradingresults from disposect-of operations in Brazil
Stare of profit in assodites and joint vertures
Trading reailts from disposece-fof operations in Braid

## (ant (les) before

Revenue
ucs
act
Operating expenses

## Balance Sreet Dat At 30 Sep 2016

4t 30 Sep 2016
Customer accounts

$\qquad$




Originaly reported in the Q3 2016 Data Pack Sgniflant
${ }^{2}$ Busines redasasificaions to the Corporate Centre comporse balance steet management, lesay credilt, the US runoff

## anater ended 30 Sep 2016

Net interest income
Net fee income
Net trading inco

loan impaiment (charges)/recoveries and other credit iskprovisions
Totopearatingincome
operating profit
Shareof profit in associates and joint ventures
,
Reverue
Debit valuation adiustment ('DVA)' on derivivive contracts
Fair value moverentsts on non-qualififying hediges
Gain on disposal of our membership interest in Visa- Europe
Gain on disposal of our membership interest in Visa - US
Onn reaitits spread
Portfolio disposals
Portfolio disposals
Provisions/releases arising from the ongoing review of compliance with the UK Consumer Creait AC
Loss and trading results from disposed-of operations in Brail
$\underset{\text { Trading results from disposec-of operations in Brazil }}{\text { UC }}$

Cotsta ascociated with portrolio disposals
Costs to achieve
Coststo estabilish UKring-fenced bank
Impaiment of GPB - Erurpe goocdill
Regulatory (prowisions) reeaeses in 6 PB
settlements and provisions in connection with legal mattes
UK customer redress progarames
Tradingreaults from disposecd-f operations in Brazil
Stare of profit in assodites and do dint vertures
Trading reailt from disposecel-of operations in

## (rit)

Revenue
ucs
act
Operating expenses

## Balarce Sheet D A 30 Sep 2016


$\qquad$
$\qquad$

$\qquad$

bans and advances to austomers (net)
Customer accounts
Originaly reported in the Q3 2016 Data Pack Sginfleat ter
${ }^{2}$ Business redassifications to the Corporate Centre comprise balance sheet management, legary credit the US Sunoff

## Quarterended 30 Sep 2016

vet interest income
Net fee income
Net trading incoone
Other income

loan impaiment (charges)/recoveries and other credit iskp provisions
Totopearaingincome
Total operatingexpenses
Operating profit
Share of profit in associates and joint venture
tan
Reverue
Pebit valuation adiustment ('DVA') on derivative contracis
Eair value moverenents on non-qualififying hediges
Gain On disposal of our membershipinterest in Visa- Europe
Gain on disposal of our membership interest in Visa - US
Gain on disposal of
Onn reait spread
Portfolio disposels
Portfolio disposals
Provisions) releases arising from the ongoing review of compliance with the UK Consumer Creait AC
Provisions) releazes arising from the ongoing reveew of comp
Loss and traing

TTrading results from disposec-of operations in Brazil

Cosertingexperess
Costs assooited $v$
Coststo adieve
Coststo ettabish UK rinafenced bank
mpaiment of GPB- Europe coodwill

settlements and provisions in connection with legal mattes
UK customer redress progarmes
Tradingresults from disposectof operations in Brazil
Stare of profit in wesodites andiaint vertures
Trading reailt from disposecel-of operations in

## (ater (les) beforet

Revenue
ucs
act
Operatingexpenses
Share of profit in assen

Belance Sheet Data
At 30 Sep 2016
Loans and advancesto austomers (net)
Customer accounts

eportec.
${ }^{2}$ Businesr recassificationsto the Corporate C Cintre comprise balance sheet management, legacy crevit the US unnoff

## Quarterended 30Jun 2016

vet interest income
Net fee income
Nettradinginco

Loan impaiment (charges)/recoveries and other credit it isk provisions
Total oparating ing expenene
Total operating exper
Share of profit in associates and joint ventures
offit before tax
Sgrificant tems
Reverue
Debit veluation adiustment ('DVA)' on derivivive contracts
fair value
Fair value movementsts on non-qualifying hedges
Gain on disposal of our membership interest in Visa- Europe
Gain on disposal of our membership interest in Visa - US
Gain on disposal of
Own redit spread
portolio disposals

Trading results from disposed-of poerations in Brazil
$\underset{\text { Trading results from disposec-of operations in Brazil }}{ }$

Cosertingexperess
Coststo ocainieve
coststo achieve
Coststo estabisish UK ring-fenced bank
Impaiment of GPB - Erurpe goocdivil
Regulatory (prowisions) reeaeses in CPB
settements and provisions in connection with legal mattes
UK customer redres progammes
Trading reaults from disposecd-f operations in Brazil
Stare of profit in assodides and joint vertures
Trading result from disposecel-of of operations in Brail
trofit/(loss) beforetax
Revenue
1 cs
Operatingexpenses
Share of profit in assen

## Balancesheot D

At 30 Jun 2016
Customer accounts

-

Conparative data for E Erope and MENA have been represented to reflet the management oversigtt provided by the Wited in Q3 2016 in


## Quarterended 30Jun 2016

vet interest income
Net fee income
Nettradinginco

Loan impaiment (charges)/recoveries and other credit isk provisions
Netoperatingincome
Totala operatingexpenses
Share of profiti in associates and joint ventures
offit before tax
Sgrificant tems
Pevenve
Fair value movementsts on non-qualifying hediges
Gain on disposal of our membership interest in Vsa- Europe
Gain on disposal of our membership interest in Visa - US
Onn reaititspread
Portfolio disposals
Provisions/l) realesese arising from the ongoing reveew of compliance with the UK Consumer Credit Ac
Trading results from disposed-fof operations in Brazil
$\underset{\text { Trading results from disposec-of operations in Brazil }}{\text { UC }}$

Opertangeexperses
Costs ssooited
Coststo achieve
Coststo estabish UK King-fenced bank
Impaiment of GPB - Erurpe goocdivil
Regulatory (prowisions) reeaeses in 6 PB
settements and provisions in connection with legal mattes
UK customer redress progammes
Tradingreaults from disposecd-f operations in Brazil
Share of profit in nssodides and joint vertures
Trading reailt from disposecel-of operations in Brail
trofit (loss) beforetax
${ }^{\text {Revers }}$
Operatingexpenses
Share of proftit in ass

## Balance Sheot D at 30 un 2016

A. 30 Jun 2016

Customer accounts



$\qquad$


Oigininly
eported
Comparative data for Europe and MENA have been represented to reflect the management oversight provided by the


Business recassificationsto the Corporate Centre comprise balances heet management, legary credit, the US Unoff

## Quaterended 30Jun 2016

et interest income
Net fee income
Net trading incone
.
oan impaiment (charges)/recoveries and other reedit isk provisions
Net opeating income
Total operatingexpenses
Share of profit in associates and joint venturs
mombedretax
Reverue
Debit veluation adiustment ('DVA)' on derivivive contracts
Fair value movementsts on non-qualifying hediges
Gain On disposal of our membership interest in Visa- Europe
Gain on disposal of our membership interest in Visa - Us
Onn reaititspread
Portfolio disposals
Protfolio disposs) /realesese arising from the ongoing reveew of compliance with the UK Consumer Creait Ac
Trading results from disposed-fof operations in Brazil
$\underset{\text { Trading results from disposec-of operations in Brazil }}{\text { UC }}$

Costs associated with portrolio odisposals
Costs to achieve
Coststo estabish UKring fenced bank
Impaiment of GPB - Erurpe goocdivil
Regulatory (prowisions) reeaeses in 6 PB
Settlements and provisions in connection with legal matters
KK customer redress progammes
Tradingresults from disposect-of operations in Brazil
Sare of profit in assodites and joint vertures
Trading reailt from disposecel-of operations in Brail

## (ant (les) before

Revenue
ucs
act
Operating expenses
.

## Belance Sheot Da

. 30 Jun 2016
Loans sincera acconnunts

$\qquad$
$\qquad$
$\qquad$

reported.
eported. MENA region following the management sevices agreemente entered into by HBCC Bank plc and HBSCC Bank Midale East ited in Q 22016 in respect of Hesce Bank As (Turkey)

Business redassificationsto the Corporate Centre comprise balance eneet managements, legacy ceaitit the USTunof

## arater endea 30jun 2016

et interest income
Net fee income
Net trading incone
let
oan impaiment (charges)/recoveries and other reedit isk provisions
Netopeatingincome
Total perataing expenses
operating profit
Share of profit in associates and joint ventures
misart
Revenve valution adiustment '(DVA') on derivative contracts
Fair value movementsts on non-qualifying hediges
Gain On disposal of our membership interest in Visa- Europe
Gain on disposal of our membership interest in Visa - Us
Own ceatit spread
Portfolio disposesls
Provisons/)/releseses arising from the ongoing reveiew of compliance with the UK Consumer Creait Ae
Trading results from disposed-fof operations in Brazil
$\underset{\text { Trading results from disposec-of operations in Brazil }}{\text { UC }}$

Cosertingexperess
Costs to achieve
Coststo estabisish UKring-fenced bank
Impaiment of GPB - Erurpe goocdivil
Regulatory (prowisions) reeaeses in 6 PB
Settlements and provisions in connection with legal matters
UK customer redress progammes
Tradingresults from disposec- -of operations in Brazil
Share of profit in assodites and joint vertures
Trading reailt from disposecel-of operations in Brail
trofit (loss) beforetax
Revenue
ucs
act
Operating expenses
.

## Balare Sheet D At 30 un 2016

A. 30 Jun 2016

Customer accounts

$\qquad$


Oiginaly reored in the Q2 2016 Barak
eported.
Comparative data for Europe and MENA have been represented to reflect the management oversight provided by the


Business recasasificationsto the Corporate C Centre comporise balance sheet menagement. legacy credit the USunof

## Quarterended 30Jun 2016

vet interest income
Net fee income
Net trading incoone
Other income

loan impaiment (charges)/recoveries and other credit iskprovisions
Netopeatingincome
Total perataing expenses
Operating profit
Share of profiti in assocites and joint ventures
Sgrificant tems
nevenue
Debii valuation adiustment ( 'DVA') on derivative contracts
fair
Eair value moverenents on non-qualififying hediges
Gain On disposal of our membershipinterest in Visa- Europe
Gain on disposal of our membership interest in Visa - US
Gain on disposal of
Onn reait spread
Portfolio disposels
Portfolio disposals
Provisioss) releases arising from the ongoing review of compliance with the UK Consumer Creait AA
Trading results from disposed-of poerations in Brazil

TTrading results from disposec-of operations in Brazil

Cosertingexperess
Costs to achieve
Coststo estabish UK King-fenced bank

settements and provisions in connection with legal mattes
UK customer redress progammes
Trading results from disposecc-of operations in Brazil
Stare of profit in assodides and joint vertures
Trading reailt from disposed-of ofoerations in Brail
trofit (loss) beforetax
${ }^{\text {Revers }}$
Operatingexpenses
Share of profit in assen
.

Customer accounts


Originally reported in the Q2 2016 Data Pack Sgnificant titens reflect current year significant items as originally
MENA resion following the management sevicices agreement entered into by HSCC Bank plc and HSSCC Bank Midcle Eas ited in O3 2016 in in repect of Hesce Bank As (Turkey)

Business recasasificationsto the Corporate C Centre comporise balance sheet menagement. legacy credit the USunof

## Quarterended 31 Mar 2016

Net interest income
Net fee income
Nettradinginco

oan impaiment (charges)/recoveries and other credit it isk provisions
Neto perating income
Total operatingexpenses
Total operataingexpenses
Share of profitit in associates and joint venture
profit before tax
Sgrificart tems
Reverue
Debit valuation adiustment ('DVA)' on derivivive contracts
fair value movements on non-qualifying hedives
Gain on disposal of our membership interest in Vise- Europe
Gain on disposal of our membership interest in Visa - US
Onn reatits spred
Portfolio ofisposals

Trading results from disposed-of operations in Brazil
$\underset{\text { Trading results from disposed-of operations in Brazil }}{\text { UC }}$

Costs associated with portrolio odisposals
Costs to achieve
Coststo estabish UKring fenced bank
Impaiment of GPB - Eruropegococdill
Regulatory (provisions) reeaeses in 6 PB
settlements and provisions in connection with legal matters
KK customer redres progammes
Tradingresults from disposecd-of operations in Brazil
Share of profit in assodites and joint vertures
Trading result from disposecd-of operations in Brail

## (ant (les) before

Revenue
ucs
act
Operating expenses

## Blamee Shee Daa At 31 Mar 2016

Loans and advancesto oustomers (net)
astomer cccounts

$\qquad$

$$
\begin{array}{lllllll} 
& - & - & - & - & - & - \\
\hline
\end{array}
$$

$\qquad$
$\qquad$


Oiginally reported in the 01
eported
Comparative data for Europe and MENA have been re presented to reflect the management oversight provided by the


Business recassificationsto the Corporate C Centre comporise balance sheet menagement. legacy credit the USunof

## Quarterended 31 Mar 201

vet interest income
Net fee income
other income
Let $p$ en
oan impaiment (charges)/recoveries and other credit isk provisions
Neto pperating gincome
Total poeratigexeneses
Share of profit in associates and joint ventures
Hoffit efefore tax
Sorificant teme
Reverue
Debit veluation adiustment ('DVA)' on derivivive contracts
fair value
Fair value movemenents on non-qualifying hediges
Gain On disposal of our membership interest in Visa- Europe
Gain on disposal of our membership interest in Visa - Us
Onn reaititspread
Portfolio disposals
Protfolio disposs) /realesese arising from the ongoing reveew of compliance with the UK Consumer Credit Ac
Trading results from disposed-fof operations in Brazil
$\underset{\text { Trading results from disposec-of operations in Brazil }}{\text { UC }}$

Cosertangsemexperated with portfolio disposals
Costs ssooited
Coststo achieve
Coststo estabisish UKring-fenced bank
Impaiment of GPB - Erurpe goocdivil
Regulatory (prowisions) reeaeses in 6 PB
Settlements and provisions in connection with legal mattes
UK customer redress progammes
Tradingresults from disposecd-of operations in Brazil
Stare of profit in assodites and joint vertures
Trading result from dispocsect-of operations in Brail

## (rit)

${ }^{\text {Revers }}$
Operatingexpenses
Share of proftit in ass

| Belance Sheot Data |
| :--- |
| At |
| 31 Mar 2016 |

Customer accounts


Oniginaly reored in the Oi 2010 Barak
eported
Comparative data for Europe and MENA have been re presented to reflect the management oversight provided by the


Business redassificationsto the Corporate Centre comporise balance eneet managements, legacy ceaitit the USTunof

## Quarterended 31 Mar 201

vet interest income
Vet fee income
Other income

oan impaiment (charges)/recoveries and other reedit isk provisions
Netoperating income
Total operatingexpenses
Total operating expenses
Operating
Share of profit in associates and joint venturs
.

Reverue
Debit valuation adiustment ('DVA') on derivative contract
Fair value movemenents on non-qualifying hediges
Gain On disposal of our membership interest in Visa- Europe
Gain on disposal of our membership interest in Visa - Us
Onn reaititspread
Portfolio disposals
Protfolio dispossals
Trading results from disposed-fof operations in Brazil
$\underset{\text { Trading results from disposec-of operations in Brazil }}{\text { UC }}$

Costs associated with portrolio odisposals
Costs to achieve
Cotst to octieve
costs to extabish UK ring fenceed bank
Impaiment of GPB - Erurpe goocdivil
Regulatory (prowisions) reeaeses in 6 PB
Settlements and provisions in connection with legal matters
KK customer redress progammes
Tradingresults from disposect-of operations in Brazil
Sure of profit in assodites and joint vertures
Trading reailt from disposecel-of operations in Brail

## (ant (les) before

Revenue
ucs
act
Operating expenses

## Blamee Shee Daa At 31 Mar 2016

Loans and advancesto a customers (net)
Lanstomer accounts

$\qquad$

$$
\begin{array}{ccccccc}
\square & - & - & - & - & - \\
\hline & - & - & - & - & - & - \\
\hline
\end{array}
$$

$\qquad$

|  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | - | - |  |  |

Originaly reported in the Qil 2016 Data Pack Sgnificant itens reflect aurent year significant items as originally

Business redassificationsto the Corporate Centre comprise balancestheet management, legary credit, the US Unuof

## Qarter encidad 31 Mar 201

et interest income
Net fee income
Net trading inco

oan impaiment (charges)/recoveries and other credit isk provisions
Netoperating income
Totala operatingexpenses
operating
Share of profit in associates and joint ventures
Sgrificant tems
Reverue
Debit veluation adiustment ('DVA)' on derivivive contracts
fair value
Fair value movementsts on non-qualifying hediges
Gain on disposal of our membership interest in Vsa- Europe
Gain on disposal of our membership interest in Visa - US
Own ceatit spread
Portfolio disposesls

Trading results from disposed-fof operations in Brazil
$\underset{\text { Trading results from disposec-of operations in Brazil }}{\text { UC }}$

Coserta ingexpexereres with portforio disposals
Costs assooited
Coststo adieve
Coststo estabisish UKring-fenced bank
Impaiment of GPB - Erurpe goocdivil
Regulatory (prowisions) reeaeses in 6 PB
settlements and provisions in connection with legal matters
UK customer redress progarames
Tradingresults from disposecd-of operations in Brazil
Stare of profit in assodites and joint vertures
Trading realits from disposece-fof operations in Braid

## Profit (loss) beforetax

Revenue
ucs
act
Operatingexpenses
Share of profit in assen

| Balame Sheer Data |
| :--- |
| At 313 Mar 2016 |

Customer accounts



Oiginaly reonted in the 012016 Data ad
eported
Comparative data for Europe and MENA have been re presented to reflect the management oversight provided by the



## Quaterended 31 Mar 2016

ve interest income
Net fee income
other income

oan impaiment (charges)/recoveries and other credit isk provisions
Netopeatingincome
Total perataing expenses
Operating profit
Share of profit in associates and joint ventures
Sgrificantitems
Reverus
Pebit valuation adiustment ' (DVA') on derivative contracts
Fair value movemenents on non-qualifying hediges
Gain on disposal of our membership interest in Visa- Europe
Gain on disposal of our membership interest in Visa - US
Gain on disposal of
Onn reait spread
Portfolio disposels
Portfolio disposals
Provisioss) releases arising from the ongoing review of compliance with the UK Consumer Creait AC
Trading results from disposed-of poerations in Brazil

TTrading results from disposec-of operations in Brazil

Coserta ingexpexereres with portforio disposals
Costs assooited
Coststo adieve
Coststo estabish UK King-fenced bank

settements and provisions in connection with legal mattes
UK customer redress progammes
Trading results from disposecc-of operations in Brazil
Stare of profit in assodides and joint vertures
Trading reailt from disposecel-of operations in Brail
Profit (loss) beforetax
Reverue
Operating expenses
Share of proffit in asson

Balance STreet Dota
At 31 Mar 2016
Lonas and advancesto automers (net)
Customer accounts


Originally reported in the Q12016 Data Pack Sgnificant titens reflect uurent year significant items as originally
MENA resion following the management sevicices agreement entered into by HSCC Bank plc and HSSCC Bank Midcle Eas ited in O3 2016 in in repect of Hesce Bank As (Turkey)

Business recassificationsto the Corporate C Centre comporise balance sheet menagements. legacy credit the USunof

## anater ended 31 Dec 2013

Net interest income
Net fee income
other income

Coan impaiment (charges)/recoveries and other credit is isk provisions
Total peratingexpenses
Opeatingrppofit
Share of proftit in associates and joint venture
roftit before tax

Reverue
Debit valuation adiustment ('PDA') on derivitive contracts
fair value movements on non-qualifing hedives
Gain on the partial sele of Sharefholding in Industrial Bank
Porfolioio dispososals
Provisions)/redeases arising from the ongoing review of compliance with the Uk Consumer Credit Act
Trading resultsfrom disposed-of poperations in Brail
$\underset{\text { Trading }}{\text { ucs }}$
adingreaultsfrom disposec--of operations in Brail

## Poratingenperses

Coststo to etablish UK King fenced bank
Regulatory (provisions)/releasese in GPB
Resturcturing and other reated costs
settlements and provisions in connection with leagal mattes
$K$ Customer redress procrammes
Trading results from disposect-of operations in Brail
Share of proftit in asodites and joint vertures

## Poritit (la Revenue

${ }^{\text {Revenue }}$
peratingexpenses
Share of profitin ascociates and joint ventures

## alane Sreet Data <br> At 31 Dec 2015 <br> loans and advances to austomers (net) austomer accunts

Oiginally reported in the 042015 Data Pack. Sginificant items reflect current year significant items as originally



## Quater ended 31 Dec 2015

Net interst incon
vet tradinginconn
other income

Loan impaimentt (Charges)/recoveries and other credit risk provisions
Netopeatingincome
Total operatingexpenses
Opeatingprofit
Share of proftit in associates and joint ventures
offit before tax
Ggrificant teem
Debit valuation adiustment ('DVA)' on derivative contracts
Fair value mevemementson non-qualifing her hediges
Gain on the partial sple of sharerenoldingg in Industrial Bank
Own creait spread
Portfolio disposals
Provisions)/releeses arisingfrom the ongoing review of compliance with the UK consumer Credit AC
Trading results from disposect-fof operations in Brazail
ucs
adingreaultsfrom disposect-of operations in Brail

## Poratingenperses

Coststo to etablish UK King fenced bank
Regulatory (provisions)/releases in GPB
Resturcturing and other reated costs
settlements and provisions in connection with legal mattes
K ustomer redress programmes
Trading results from disposect-of operations in Brazi
Grare of profit in assodites andj joint vertures

## Profit llca Revenue

Rever
Perating expenses
Share of proftit in associates and joint ventures

## Salame Sheet Did <br> At 31 Dece 2015

Loans and advaneses to austomers (net)
Originally reported in the 042015 Data Pack. Sgnificantit tems reflect current yeer significant items as originally
 inited in Q3 2016 in respect of Hsce Bank AS (Turkey).


## Quater ended 31 Dec 2015

Net interst incon
vet tradinginconn
other income

Lan impaiment (Charges)/recoveries and other credit risk provisions
Netopeatingincome
Total operatingexpenses
Opeatingprofit
Share of proftit in associates and joint venture
fortit beforet tax
Ggrificant teem
neverue
Pebit valuation adiustment ('PDA') on derivative contracts
fair value movements on non-qualifying hediges
Gain on the partial sle of Sharefholding in Industrial Bank

Provisions)/releases arising from the ongsing review of compliance with the Uk Consumer Credit Ac
Trading resultsfrom disposecd-of perations in Brail
ucs
adingreaultsfrom disposect-of operations in Brail

## Poratingenperses

Coststo to etablish UK King fenced bank
Reguldatory (provisions)/releases in GPE
Restructuring and other related costs
settlements and provisions in coonnection with leagal mattes
K ustomer redress programmes
Trading results from disposect-of operations in Brazi
Grare of profit in assodites andj joint vertures

## Profit (lo

Rever
Perating expenses
Share of profitin associates and joint ventures

## alance Sreet Def

Oans and adavancesto a astomers (net)
astoner accounts
Originally reported in the 042015 Data Pack Sgnificant items reflect aurent yeer significantitems as originally



## Quaterended 31 Dec 2015

et interest income
Net fee income
Net trading inco
other income


Netoperatingincome
Total operatingexpense
Oparating ofofit
Share of profit in associates and joint ventures
Sgrificant tums
Debit valuation adiustment ('DVA') on derivative contracts
Eair value movemenents on non-qualifiting hediges
Gain on the partial slel of fharecholdiding in Industrial Bank
Pun cedit tspread
Porffolio disposals
Provisions/releeses arising from the ongoping review of compliance with the Uk consumer Credit Act
Trading results from disposect-fof operations in inrazil
$\underset{\text { Trading }}{\text { ucs }}$
peratingexperses
Coststo establish UK ring-fenced bank
Regulatory (prowisions)/ releasese in CPB
Restructuring and other related costs
settements and provisions in connection with leaal mattes
K automer redress procrammes
Trading results from disposect-of operations in Brazil


## Profit()

Revenue
ucs
Derartingexpenses
Share of profit in associates and joint ventures

## Elamestreet D <br> At 31 Dec 2015

Loans and advances to austomers (net)
austomer accunts
${ }^{2}$ 'Originally reported in the 042015 Data Pack Sgnificant items reflect aurrent yerr significant titens as originally
Conparative data for Eurrope and MENA have been represented to reflect the managementit oversight provided by the



## Quaterended 31 Dec 2015

et interest income
Net fee income
Net trading inco
Other income

lan impaiment (Charges)/recoveries and other credit is isk provisions
Netoperatingincome
Total operating exenen
Shearatingpofofit
Share of profit in associates and joint ventures
Sgrificant tums

Debit valuation adiustment ('DVA') on derivitive contracts
Eair value movemenents on non-qualififying hedges
Gain on the partial slel of fharecholdiding in Industrial Bank
Own ceadit spread
Porftolio disposals
Provisons)/releeses arising from the ongobing review of compliance with the UK Consumer Credit Ac Trading results from disposece-of oferentions in in Brail
ucs
peratingemeneses
Coststo achieve
Coststo etablish UK King-fenced bank
Regulatory (provisions)/releases in CPB
Settlements and provisions in comnection with legal matters
uk austomer redress progammes
tradingresults from disposect-of operations in Brazi


## Profite (a)

Revenue
UGS
Operatingexpenses
Operatingexpenses
Share of proftit in ascociates and joint ventures

## Elames Sreet D

toans and advancesto automers (net)
astomer accounts


Originaly reported in the 042015 Data Pack. Sgnificant items reflect aurent year significant items as originally



## HSBC

## North America

## Quater ended 31 Dec 2018

et interest income
Net fee income
Net trading inco
Other income
Let peratingincome beforelocan inpaimertctrays andother ceeft niskprovisons
oan impaiment (charges)/recoveries and other redit it isk provisions
Netopeatingincome
Total perataing expenses
operating profit
Share of profiti in asociates and joint venture
Sogificant teme
nevence
Debit veluation adiustment ('DVA)' on derivivive contracts
Fair value movementsts on non-qualifying hediges
Gain On disposal of our membership interest in Vsa- EUrope
Gain on disposal of our membership interest in Visa - US
Own ceritios spread
Portfolio otisposals
Portfolio disposals
Provisions) reseases arising from the ongoing review of compliance with the UK Consumer Creait AC
Trading results from disposed-of poerations in Brazil
Trs ${ }_{\text {Tradingreents from disposed.of operations in Brazil }}$

Coserta ingexpexereres with portforio disposals
Costs assooited
Coststo adiieve
Coststo etabilish UK rinafenced bank
Impaiment of GPB - Erurpe goocdivil
Regulatory (prowisions) reeaeses in 6 PB
settlements and provisions in connection with legal matters
UK customer redress progarames
Tradingresults from disposec- -of operations in Brazil
Stare of profit in assodites and joint vertures
Trading result from disposecel-of operations in

## (ant(les) before

Revenue
1 cs
Operating epperses
Share of porftit i asso

Balancesteet Dat
At 31 Dec 2016

Customer accounts

$\qquad$
$\begin{array}{llllll} & 42 & - & \text { - }\end{array}$



## HSBC

## North America

## Quater ended 31 Dec 2018

et interest income
Net fee income
Net trading inco

oan impaiment (charges)/recoveries and other reedit isk provisions
Net opeatingincome
Total operating expenses
operating profit
Share of profit in associates and joint ventures
tratis
nevenue
Debit valuation adiustment ('DVA)' on derivivive contracts
Fair value movementsts on non-qualifying hediges
Gain on disposal of our membership interest in Vsa- Europe
Gain on disposal of our membership interest in Visa - US
Onn reaitits spread
portfolio ofisposals
Provisions/l) realesese arising from the ongoing reveew of compliance with the UK Consumer Creait Act
Trading results from disposed-of operations in Brazil
Trs ${ }_{\text {Tradingresults from disposed.of operations in Brazil }}$

Coserta ingexpexereres with portforio disposals
Costs assooited
Coststo adieve
Coststo estabilish UKring-fenced bank
Impaiment of GPB - Erurpe goocdill
Regulatory (prowisions) reeaeses in 6 PB
settlements and provisions in connection with legal matters
UK customer redress progarames
Tradingresults from disposect-of operations in Brazil
Share of profit in assodites and joint vertures
Trading result f from disposese-fof operations in Braid

## (rit)

Revenue
ucs
act
Operatingexpenses
Share of profit in assen

Balance Sheet Data
At 31 Dec 2016
Loans and advances to customers (net)
austomer accounts



## HSBC

## North America

## anater ended 31 Dec 2016

et interest income
Net fee income
Other income
stope
oan impaiment (charges)/recoveries and other reedit isk provisions
Netopeatingincome
Total perataing expenses
Total operatingexpenses
Operating profit
Share of profiti in associates and joint venturs
da

Reverue
Fair value movernents on non-qualififying hedgeses
Gain On disposal of our membership interest in Vsa- EUrope
Gain on disposal of our membership interest in Visa - Us
Own ceritios spread
Portfolio otisposals

Trading results from disposed-of operations in Brazil
Trs ${ }^{\text {Tradingreents from disposed.of operations in Brazil }}$

Coserta ingexpexereres with portforio disposals
Costs ssooited
Coststo achieve
Coststo estabish UK King-fenced bank
Impaiment of GPB - Erurpe goocdivil
Regulatory (prowisions) reeaeses in 6 PB
settlements and provisions in connection with legal matters
UK customer redress progammes
Tradingresults from disposec- -of operations in Brazil
Stare of profit in assodites and joint vertures
Trading results from disposece--f of operationsin

## (ater (les) beforet

${ }^{\text {Revers }}$
Operating epperses
Share of pofftit i asso

## Balance Sheet D At 31 Dece 2016

Lans Dece 2016
Customer accounts


$\qquad$

$\qquad$

| (5) | (2) | - | - | - | - | (7) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | - |  |  |  |  |  |
| (4) | - | - | - | - |  | (4) |
| (9) | (2) | - | . | . |  | (11) |
| sm | m | sm | \$m | \$m | \$m |  |
| 25.234 | (1,595) | (91) | . | . |  | 548 |
|  | (6,64) | (1) |  |  |  | 2,598 |



## HSBC

North America

## akater encidad 31 Dec 201

Net interest incon
Net fee income
Net trading incone
Let peratingincome beforelocan inpaimertctrayes andother ceeft niskprovison
oan impaiment (charges)/recoveries and other reedit isk provisions
Netopeatingincome
Total perataing expenses
operating profit
Share of profiti in asociates and joint ventures
mombedretax
Reverue
Debit valuation adiustment ('DVA)' on derivivive contracts
Fair value movemenents on non-qualifying hediges
Gain on disposal of our membershipinterest in Visa- Europe
Gain on disposal of our membership interest in Vsa - Us
Own ceatit spread
Portfolio disposesls
Provisions/l) realesese arising from the ongoing reveew of compliance with the UK Consumer Creait Act
Trading results from disposed-of operations in Brazil
Trs ${ }_{\text {Tradingresults from disposed.of operations in Brazil }}$

Coserta ingexpexereres with portforio disposals
Costs assooited
Coststo adieve
cotsto to etablish UK ring fenceed bank
Impaiment of GPB - Erurpe goocdill
Regulatory (prowisions) reeaeses in 6 PB
Setlements and provisions in conneetion with legal matters
UK customer redress progarmes
Tradingresults from disposec- -of operations in Brazil
Share of proftit in æroxides and joint vertures
Trading reailt from disposecd-of operations in $\begin{aligned} & \text { raial }\end{aligned}$

## (rit)

${ }^{\text {Revers }}$
Operating epperses
Share of pofftit i asso

Balance Sheet Data
At 32 Dec 2016
Lans and acvancesto a ustomers (net)
austomer accounts





## HSBC

## North America

## Quarterended 31 Dec 2016

Net interest incon
Net fee income
Net trading incoone
Other income

oan impaiment (charges)/recoveries and other credit isk provisions
Netopeatingincome
Total perataing expenses
Operating profit
Share of profiti in assocites and joint ventures
scrificant tems
nevenue
Debit valuation adiustment ('DVA)' on derivative contracts
fair value movements on non-qualifying hedeges
Gain on disposal of our membership interest in Visa- Europe
Gain on disposal of our memberstip interest in Visa - US

| OWn radits |
| :--- |
| Portfolio disposad |

Provisions/releases arising from the ongoing review of compliance with the UK Consumer Credit Ac
Trading results from disposed-of operations in Brazil

UCs ${ }_{\text {Trading results from disposec-of operations in Brazil }}$

Coststa ssocociated with portrolio odisposals
Costs to achieve
Coststo ettabish UK ring fenced bank
Impaiment of GPB - Erurpe goocdivil
Regulatory (prowisions) reeaeses in 6 PB
Setlements and provisions in conneetion with legal mattes
UK customer redress progammes
Tradingresults from disposect-of operations in Brazil
Stare of profit in assodides and joint vertures
Trading reailt from disposecel-of operations in Brail

## (ant (les) before

Revenue
Operatingexpenses
Share of profit in assen

Loans and advancest to

${ }^{2}$ Eusiness redassifications tot the Corporate Centre comporise balance sheet managemenet, legacy credit, the US Unnoff

## HSBC

## North America

## akater encided 30 Sep 201

## et interest inco

Net fee income
Net trading inco
Other income

oan impaiment (charges)/recoveries and other reedit isk provisions
Netoperaingincome
Total operatingexpenses
Total operating expenses
Operating
Share of profit in associates and joint venturs
drax
everue
Debit valuation adiustment ('DVA' ) on derivative contrad
Fair value movemenents on non-qualifining hediges
Gain on disposal of our membership interest in Visa- Europe
Gain on disposal of our membership interest in Visa - US
Own ceritios spread
Portfolio otisposals
Portfoio disposals
Provisions/r reasese arising from the ongoing review of compliance with the UK Consumer Creait Ac
Loss and trading results from disposed-of operations in Brail
$\underset{\text { Trading results from disposed-of operations in Brazil }}{\text { UC }}$

Cosertaingexpexereres with portfolio disposals
Costs assooited
Coststo adieve
Coststo estabish UK King-fenced bank
mpaiment of GPB- Europe coodwill

Settements and provisions in comnection with legal mattes
UK customer redress progarmes
Tradingresults from disposectof operations in Brazil
Stare of profit in assodites and joint verture
Trading result from dispocsecd-of operations in Brail

## (ater (les) beforet

Revenue
ucs
act
Operatingexpenses
Share of profit in assen

## Balames Sheot Daf

At 30 Sep 2016
Customer accounts




| (119) | 119 | - | - | - | - |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |
| (60) | 47 |  |  | - | - | (13) |
| (179) | 166 | - | - | . |  | (13) |
| \$m | s | \$m | \$m | \$m | \$m |  |
| 16 | (10,68) |  |  |  |  | 3 |
| 53880 |  |  |  |  |  |  |

eported.


## HSBC

## North America

## quarterended 30 Sep 2018

Net interest income
Net fee income
Net trading incoone
Other income
Let peratingincome beforelocan inpaiment chayes andother ceeft niskprovisons
oan impaiment (charges)/recoveries and other reedit isk provisions
Net opeatingincome
Total operating expenses
operating profit
Share of profit in associates and joint ventures
Sorificant teme
Reverue
Debii valuation adiustment ( 'DVA') on derivative contracts
fair value mivenentson
Eair value moverenents on non-qualififying hediges
Gain on disposal of our membership interest in Visa- Europe
Gain on disposal of our membership interest in Visa - US
Own ceritios spread
Portfolio otisposals
Provisoions/rereleases arising from the ongoping reveew of compliance with the Uk Consumer Creiti Ac
Loss and trading results from disposed-of operations in Brail
$\underset{\text { Trading results from disposec-of operations in Brazil }}{\text { UC }}$

Cosertangsemexperated with portfolio disposals
Costs assooited
Coststo adieve
Coststo estabish UK King-fenced bank
Impaiment of GPB - Erurpe goocdill
Regulatory (prowisions) reeaeses in 6 PB
settlements and provisions in connection with legal matters
UK customer redress progammes
Tradingresults from disposect-of operations in Brazil

## Stare of profit in assodites and joint vertures

Tradingresults from disposed. -f of operations in Brai

## (rit)

Revenue
ucs
act
Operatingexpenses
Share of profit in assen

## Balames Sheot Daf

At 3 Sesp 2016
astomer cccounts

$\qquad$


Originaly eported in the Q3 2016 Data Pack Sgnificant tos
${ }^{2}$ Business redassifications to the Corporate Centre compoise balance sheet management, legary credit, the US s noff

## HSBC

## North America

## quaterended 30 Sep 2018

Net interest income
Net fee income

| Net tradingincon |
| :--- |
| Other income |

min
oan impaiment (charges)/recoveries and other credit isk provisions
Netopeatingincome
Total perataing expenses
Total operatingexpenses
Operating profit
Share of profiti in associates and joint venturs
than
Peverue valuation adiustment ('DVA') on derivative contract
Fair value movemenents on non-qualifying hediges
Gain On disposal of our membership interest in Visa- Europe
Gain on disposal of our membership interest in Visa - Us
Own ceritios spread
Portfolio otisposals
Porffoio disposals
Provisons)/releseses arising from the ongoing reveiew of compliance with the UK Consumer Credit Act
Loss and trading results from disposed-of operations in Brail
$\underset{\text { Trading results from disposec-of operations in Brazil }}{\text { UC }}$

Coserta ingexpexereres with portforio disposals
Costs ssooited
Coststo achieve
Coststo estabish UKring fenced bank
Impaiment of GPB - Erurpe goocdivil
Regulatory (prowisions) reeaeses in 6 PB
settements and provisions in connection with legal mattes
UK customer redress progammes
Tradingresults from disposect-of operations in Brazil
Sure of profit in assodites and ionit vertures
Trading reailt from disposecel-of operations in

## (ater (les) beforet

${ }^{\text {Revers }}$
Operating expenses

## Balames Sheot Daf

at 30 Sep 2016
Customer accounts



$\qquad$

eported.


## HSBC

## North Americ

## arater ender 30 Sep 201

net interese income
Net fee income
Other income

Loan impaiment (charges)/recoveries and other credit isk provisions
Totapeationgincome
operating profit
Share of profit in associates and joint ventures
tomberetax

Reverue
Pebit valuation adiustment ('DVA') on derivative contracis
Eair value moverenents on non-qualififying hediges
Gain on disposal of our membership interest in Visa- Europe
Gain on disposal of our memberstip interest in Visa - US
Caln on disposa of
Own cerit spread
Portrifolio oispososels

Loss and trading results from disposed-of operations in Brail

TTrading results from disposec-of operations in Brazil

Coserta ingexpexereres with portforio disposals
Costs ssooited
Coststo achieve
cotsto to etablish UK ring fenceed bank
Impaiment of GPB - Erurpe goocdill
Regulatory (prowisions) reeaeses in 6 PB
Settlements and provisions in connection with legal matters
UK customer redress progarames
Tradingresults from disposecd-of operations in Brazil
Stare of profit in assodites and odint vertures
Trading reailt from disposecel-of operations in

## (ant (les) before

${ }^{\text {Revers }}$
Operating epperses
Share of pofftit i asso

## Balarce Sheet D A 30 Sep 2016

At 30 Sep 2016
astomer cccounts


$$
\begin{array}{ccccc}
\square & - & - & - \\
\hline & - & - & - \\
\hline
\end{array}
$$

$$
\begin{array}{ccccc}
- & - & - & - \\
\hline- & - & - & - & \\
\hline
\end{array}
$$


eported.


## HSBC

## North America

## akater encided 30 Sep 201

Net interest incon
Net fee income
Net trading incoone
Other income

oan impaiment (charges)/recoveries and other credit isk provisions
Netopeatingincome
Total perataing expenses
Operating profit
Share of profiti in asociates and joint ventures
scrificant tems
nevenue
Debii valuation adiustment ( 'DVA') on derivative contracts
fair
Fair value movemenents on non-qualifying hediges
Gain On disposal of our membership interest in Vsa- EUrope
Gain on disposal of our membership interest in Visa - Us
Gain on disposal of
Onn reait spread
Portfolio disposels
Portfoio oisposals
Provisions/r reasese arising from the ongoing reveiew of compliance with the UK Consumer Creait Ac
Coss and tradinggreaults from disposedofof poerations in Brail
$\underset{\text { Trading results from disposec-of operations in Brazil }}{\text { UC }}$

Coserta ingexpexereres with portforio disposals
Costs assooited $v$
Coststo adieve
Coststo etabish UK rinafenced bank
mpaiment of GPB- Europe coodwill

Settements and provisions in comnection with legal mattes
UK customer redress progammes
Tradingresults from disposect-of operations in Brazil
Stare of profit in assodides and joint vertures
Trading results from disposed. of of operations in Brail

## (ater (les) beforet

Revenue
ucs
act
Operatingexpenses
Share of profit in assen

## Balames Sheet Da at 30 Sep 2016


Customer accounts
Originaly reported the OS 2016 Data Fack Sgnid
reorted.
${ }^{2}$ Businesr recassificationsto the Corporate C Cintre comprise balance sheet management, legacy crevit the US unnoff


## HSBC

## North America

## Quaterended 30Jun 2016

Net interestincone
Net fee income

| Net tradingincon |
| :--- |
| Other income |


oan impaiment (charges)/recoveries and other reedit isk provisions
Netoperatingincome
Total operatingexpenses
Total operatingexpenses
Operating profit
Share of profit in associates and joint venturs
drax

Reverus
eebit valuation adiustment ( 'DVA') on derivative contracts
Eair value moverenents on non-qualififying hediges
Gain on disposal of our membership interest in Visa- Europe
Gain on disposal of our membership interest in Visa - US
Own ceritios spread
Portfolio otisposals
Porfolio disposals
Provisions) releases arising from the ongsingreveiew of compliance with the UK Consumer Credit Act


Trs ${ }^{\text {Tradingreents from disposed.of operations in Brazil }}$

Cosertangsemexperated with portfolio disposals
Costs ssooited
Coststo achieve
cotsto to etablish UK ring fenceed bank
Impaiment of GPB- EIrrope coodwill
Reguldoroy (provisions/releases in CPB
Settlements and provisions in connection with legal mattes
UK customer redress progammes
Trading reaults from disposecd-f of operations in Brazil

Stare of profit in assodites andiaint verture
Trading result from dispocesel-of of operations in Brail

## (atices) beforet

Revenue
1 cs
Operating expenses

astomer accounts

reflect aurenty year significant tiens as ongignaly
eported.


## HSBC

## North America

## quarterended 30Jun 201

Net interest incon
Net fee income

| Net tradingincon |
| :--- |
| Other income |

Let peratingincome beforelocan inpaimertctrayes andother ceeft niskprovisons
oan impaiment (charges)/recoveries and other reedit isk provisions
Net opeatingincome
Total operating expenses
Total operatingexpenses
Operating profit
Share of profit in associates and joint ventures
,

Reverue
Debit valuation adiustment ('DVA)' on derivivive contracts
Fair value movemenents on non-qualifying hediges
Gain on disposal of our membershipinterest in Visa- Europe
Gain on disposal of our membership interest in Vsa - Us
Onn reaitits spread
portfolio ofisposals
Prorfolio disposals
Trading results from disposed-of operations in Brazil
Trs ${ }_{\text {Tradingresults from disposed.of operations in Brazil }}$

Cosertangsemexperated with portfolio disposals
Costs assooited
Coststo adieve
Coststo estabisish UKring-fenced bank
Impaiment of GPB - Erurpe goocdill
Regulatory (prowisions) reeaeses in 6 PB
settlements and provisions in connection with legal matters
UK customer redress progarames
Tradingresults from disposect-of operations in Brazil
Stare of profit in assodites and idint vertures
Trading realits from disposece-fof operations in Braid

## (rit)

Revenue
ucs
act
Operatingexpenses
Share of profit in assen

## Balare Sheet D At 30 un 2016

At 30 Jun 2016
Customer accounts

$\qquad$


${ }^{2}$ Business redassifications to the Corporate Centre compoise balance sheet management, legary credit, the US s noff

## HSBC

## North America

## akater encided 30 Jun 2016

Net interest incon
Net fee income

| Net tradingincon |
| :--- |
| Other income |

stope
loan impaiment (charges)/recoveries and other credit it isk provisions
Netopeatingincome
Total perataing expenses
Total operatingexpenses
Operating profit
Share of profit in associates and joint ventures
ofit before tax

Reverue
Debit valuation adiustment ('DVA') on derivative contrac
Fair value movernents on non-qualififying hediges
Gain On disposal of our membership interest in Vsa- EUrope
Gain on disposal of our membership interest in Visa - Us
Own ceritios spread
Portfolio otisposals

Trading results from disposed-fof operations in Brazil

Trs ${ }^{\text {Tradingreents from disposed.of operations in Brazil }}$

Cosertangsemexperated with portfolio disposals
Costs assooited
Coststo adieve
Coststo estabish UK King fenced bank
Impaiment of GPB - Erurpe goocdivil
Regulatory (prowisions) reeaeses in 6 PB
settements and provisions in connection with legal mattes
UK customer redress progammes
Tradingresults from disposect-of operations in Brazil
Stare of profit in assodites andiaint verture
Trading reailt from disposecel-of operations in

## (ant (les) beforeta

| Reverue |
| :--- |
| ucs |

Operating expenses

## Elancester

Loans and advancesto oustomers (net)
astomer cccounts



$\qquad$

| (10) | 1 | - | - |  |  | (9) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | - |  |  |  |  |  |
| (2) | - |  |  |  |  | (2) |
| (12) | 1 | - | . |  |  | (11) |
| sm | sm | sm | sm | \$m | \$m |  |
| 22,567 | (412) | (102) | . |  | 4887 | 25,850 |
| 20,359 | (7,409) | (1) |  |  | 3,755 | 25,68 |

eportec.


## HSBC

## North America

## antaraderonan 2016

net interest income
Net fee income

| Net tradingincon |
| :--- |
| Other income |


loan impaiment (charges)/recoveries and other credit isk provisions
Net opeating income
Total operatingexpenses
Share of profiti in associates and joint ventures
drax

Reverue
Fair value movemenents on non-qualifying hediges
Gain On disposal of our membership interest in Vsa- EUrope
Gain on disposal of our membership interest in Visa - Us
Own ceatit spread
Portfolio disposesls

Trading results from disposed-fof operations in Brazil

Trs ${ }^{\text {Tradingreents from disposed.of operations in Brazil }}$

Coserta ingexpexereres with portforio disposals
Costs ssooited
Coststo achieve
cotsto to etablish UK ring fenceed bank
Impaiment of GPB - Erurpe goocdill
Regulatory (prowisions) reeaeses in 6 PB
Settlements and provisions in connection with legal matters
UK customer redress progarames
Tradingresults from disposecd-of operations in Brazil
Sure of profit in assodites and odint vertures
Trading reailt from disposecel-of operations in

## (ant (les) before

Revenue
ucs
act
Operating epperses
Share of pofftit i asso

## Balare Sheet D At 30 un 2016

At 30 Jun 2016
astomer cccounts





eported.


## HSBC

## North America

## anater ended 30 un 2016

Net interest incon
Net fee income
other income
mome before loan inpaimertchargs and other creft riskprovisors
Oan impaiment (charges)/recoveries and other credit isk provisions
Netoperating income
Total operatingexpenses
Total operatingexpenses
Operating profit
Share of profit in associates and joint ventures
Sgrificart trems

Eair value moverenents on non-qualififying hediges
Gain on disposal of our membership interest in Visa- Europe
Gain on disposal of our membership interest in Visa - US
Gain on disposal of
Onn reait spread
Portfolio disposels
Porfflio disposals
Provisions) releases arising from the ongsingreveiew of compliance with the UK Consumer Credit Act
Trading results from disposed-of poerations in Brazil
Trs ${ }^{\text {Tradingreents from disposed.of operations in Brazil }}$

Coserta ingexpexereres with portforio disposals
Costs assooited $v$
Coststo adieve
Coststo etabish UK rinafenced bank
Impaiment of GPB - Erurpe goocdivil
Regulatory (prowisions) reeaeses in 6 PB
Settements and provisions in comnection with legal mattes
UK customer redress progarames
Tradingresults from disposect-of operations in Brazil
Stare of profit in assodides andi init vertures
Trading results from disposed-of operations in Brail

## (rit)

Revenue
ucs
act
Operatingexpenses
Share of profit in assen

Customer accounts
Oniginaly repored the Q2 2016 Datarack Sgnrant
reported
${ }^{2}$ Businesr recassificationsto the Corporate C Cintre comprise balance sheet management, legacy crevit the US unnoff

## HSBC

## North America

## anater ended 31 Mar 201

Net interest income
Net fee income
Net trading inco
Other income
Let peratingincome beforelocan inpaiment chayes andother ceeft niskprovison
oan impaiment (charges)/recoveries and other reedit isk provisions
Net opeatingincome
Total operatingexpenses
Total operating expense
operating
Share of proffit in associates and joint venturs
toffit beforet tax
Scrificant trems
everue
Debit valuation adiustment ('DVA)' on derivivive contracts
fair value muenentsonnent
Fair value movements on non-qualifining hededges
Gain on disposal of our membership interest in Vsa- Europe
Gain on ispospal of our membership interest in Visa - US
Own ceritios spread
Portfolio otisposals
Provisons)/releases arising from the ongoing reveiew of compliance with the UK Consumer Credit Ae
Trading results from disposed-of operations in Brazil

ITrs ${ }_{\text {Trading results from disposec-of operations in Brazil }}$

Cosertangsemexperated with portfolio disposals
Costs assooited
Coststo adiieve
Coststo estabisish UK ring-fenced bank
Impaiment of GPB - Erurpe goocdivil
Regulatory (prowisions) reeaeses in CPB
settements and provisions in connection with legal mattes
UK customer redress progammes
Tradingresults from disposecd-of operations in Brazil

Stare of profit in assodites and joint verture
Trading realits from disposese--f of operations in

## (rit(i)

Revenue
1 cs
Operating expenses

| Balance Sheet Data |
| :--- |
| At 313 Mar 2016 |

astomer accounts

(119) 119


$\qquad$


Oignaly reorted.


## HSBC

## North Americ

## Qarter encidad 31 Mar 201

## et interes inco

Net fee income

| Net tradingincon |
| :--- |
| Other income |

Let perating income beforelocan inpaimertctrayes andother ceeft niskprovisons
oan impaiment (charges)/recoveries and other reedit isk provisions
Netoperating income
Total operatingexpenses
Total operataingexpenses
Sparatingpofit St proftit inssociates and joint venturs
profit before tax
Sgrificart tems
Reverue
Debit veluation adiustment ('DVA)' on derivivive contracts
fair value
Fair value movementsts on non-qualifying hediges
Gain on disposal of our menmershipinterest in Visa- Europe
Gain on disposal of our membership interest in Vsa - US
Onn reaitits spread
portfolio ofisposals
Prorfolio dispossas/s relesese arising from the onnoingreveew of compliance with the UK Consumer Creait Ae
Trading results from disposed-of operations in Brazil
Trs ${ }_{\text {Tradingresults from disposed.of operations in Brazil }}$

Coserta ingexpexereres with portforio disposals
Costs assooited
Coststo adieve
Coststo estabisish UKring-fenced bank
Impaiment of GPB - Erurpe goocdill
Regulatory (prowisions) reeaeses in 6 PB
Settlements and provisions in connection with legal matters
UK customer redress progammes
Tradingresults from disposect-of operations in Brazil
Sure of profit in issociates and joint vertures

Trading realits from disposece-fof operations in | raid |
| :--- |

## (ant (les) before

Revenue
ucs
act
Operating expenses

Customer accounts

$\qquad$



'Onignanly reported in the Q1 2016 Data Pack Sgntan
${ }^{2}$ Business redassifications to the Corporate Centre compoise balance sheet management, legary credit, the US s noff

## HSBC

## North America

## Quaterended 31 Mar 201

Net interest income
Net fee income

| Net tradingincon |
| :--- |
| Other income |

Let peratingincome beforelocan inpaiment chayes andother ceeft niskprovison
oan impaiment (charges)/recoveries and other reedit isk provisions

Share of proffit in associates and joint venturs
profit before tax
Sgrificart tems
Reverue
Debit valuation adiustment ('DVA') on derivative contracts
fir value moverents on nor-qualififing hedives
Gain on disposal of our membership interest in Vise- Europe
Gain on disposal of our membership interest in Visa - US
Own ceritios spread
Portfolio otisposals

Trading results from disposed-of poerations in Brazil

TTrading results from disposec-of operations in Brazil

Coserta ingexpexereres with portforio disposals
Costs assooited
Coststo adieve
Coststo estabish UK King-fenced bank
Impaiment of GPB - Erurpe goocdill
Regulatory (prowisions) reeaeses in 6 PB
Settements and pronsisions iease in conection with legal matters
UK customer redress progammes
Tradingresults from disposect-of operations in Brazil
Stare of profit in assodides andidint vertures
Trading reailt from disposecel-of operations in Brail

## (ant (les) before

Revenue
ucs
act
Operating expenses

Ealance Sheet Data
at 31 Mar 2016
Lonas and advancesto austomers (net)
Customer accounts

$\qquad$




Onginaly reported in the Q1 2016 Data Pack Sgnificanticter
${ }^{2}$ Busines redasasificaions to the Corporate Centre comporse balance steet management, lesay credilt, the US runoff

## HSBC

## North America

## anarter enceac 31 Mar 20

Net interest incon
Net fee income
Net trading incoone
Other income

loan impaiment (charges)/recoveries and other credit it isk provisions
Netoperating income
Total operatingexpenses
operating profit
Share of profiti in associates and joint venture
drax

Reverue
Debit valuation adiustment ('DVA)' on derivivive contracts
Fair value movemenents on non-qualifying hediges
Gain on disposal of our membershipinterest in Vsa- Europe
Gain on disposal of our membership interest in Visa - US
Own ceatit spread
Portfolio disposesls
Prorfolio disposals
Trading results from disposed-fof operations in Brazil

Trs ${ }^{\text {Tradingreents from disposed.of operations in Brazil }}$

Coserta ingexpexereres with portforio disposals
Costs assooited
Coststo adieve
cotsto to etablish UK ring fenceed bank
Impaiment of GPB - Erurpe goocdivil
Regulatory (prowisions) reeaeses in 6 PB
settlements and provisions in connection with legal matters
UK customer redress progarames
Tradingresults from disposect-of operations in Brazil
Stare of profit in assodites and ionit vertures
Trading reailt from disposecel-of operations in

## (ant (les) before

${ }^{\text {Revers }}$
Operating expenses

| Balame Sheer Data |
| :--- |
| At 313 Mar 2016 |

astomer cccounts

$\qquad$

$$
\begin{array}{lllll}
\hline- & - & - & - \\
\hline & - & - & - \\
\hline
\end{array}
$$

$$
\begin{array}{lllll} 
& - & - & \vdots \\
\hline- & - & - & \ddots & - \\
\hline
\end{array}
$$



Ongind
eported.


## HSBC

## North America

## Quarterended 31 Mar 201

et interest income
Net fee income
Net trading incoone
Other income

oan impaiment (charges)/recoveries and other credit isk provisions
Netopeatingincome
Total perataing expenses
Operating profit
Share of profit in associates and joint venture
scrificant tems
nevenue
Debit veluation adiustment ('DVA)' on derivivive contracts
fair value mienentsonnen
Fair value movementsts on non-qualifying hediges
Gain on disposal of our membership interest in Visa- Europe
Gain on disposal of our membership interest in Visa - US
Gain on disposal of
Own redit spread
portolio disposals
Portfolio disposals
Provisioss) releases arising from the ongoing review of compliance with the UK Consumer Creait AC
Trading results from disposed-dof peerations in Brazil
Trs ${ }^{\text {Tradingreents from disposed.of operations in Brazil }}$

Coserta ingexpexereres with portforio disposals
Costs assooited $v$
Coststo adieve
Coststo estabilish UKring-fenced bank
mpaiment of GPB- Europe coodwill

settements and provisions in connection with legal mattes
UK customer redress progammes
Trading results from disposecc-of operations in Brazil
Stare of profit in assodiates and joint vertures
Tradingresults from disposed. of of operations in Brail

## (ater (les) beforet

Revenue
ucs
act
Operatingexpenses
Share of profit in assen

## Balance Sreet Da at 31 Mar 2016

At 31 Mar 2016
Customer accounts

$\qquad$
(19)
(22)



| 149 | - | (119) | - | 30 |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
| (19) |  | (22) |  | (41) |
| 130 | . | (141) | - | (11) |
| sm | sm | sm | sm |  |
| - |  | 14,241 |  | 21 |
| 23 |  | 10,999 |  | 972 |

$-2$


22
(119)


52
$\qquad$
$\$ \mathrm{~m}$
$\mathbf{1 2 5 , 0 8}$
139,85
Originally


## HSBC

## North America

## Quater ended 31 Dec 2015

Net interest income
Net fee income
other income

loan impaiment (charges)/recoveries and other creaitit isk provisions
vet operating income
Operatingypofit
Share of profiti in assooates and joint venture
-
nevence
Sebit valuation adjustment ('DVA) on derivetive contracts
Eair value movemenents on non-qualififing hediges
Gain on the partial sale of Shareholding in Industrial Bank
Pontroioio odisposads
Provisions)/releases arising from the ongsing review of compliance with the Uk Consumer Credit Act
Trading results from disposece-fof operations in Brazil

Ucs

## Oparatingeperses

Coststo to etablish UK King fenced bank
Regulatory, (provisions)/ releasese in CPB
estructuring and other reateded costs
settlements and provisions in connection with legal mattes
$K$ Customer redress procrammes
Trading results from disposect-of operations in Brazil


## Profite (a)

Revenue
ucs
Operatingexpenses
Share of profit in associates and joint ventures

## alance Sreet Def

at 31 Dece 2015 and anvances to austomers (net)
Customer accounts
${ }^{2}$ Originally reported in the 042015 Data Pack Sgnificant items reflect aurrent yerr significant titens as originally reported.
${ }^{2}$ Buiness recassifications to the Corporate Centre comprise balancestheet management, legay credit, the US S noff


$\square$
$\qquad$

| (26) | 20 | - | - | - | - | (6) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| - |  |  |  |  |  |  |
| - | - |  |  |  |  | - |
| (350) | 350 | - | - | - | - | - |
| - | - | - | - | - | - | - |
| (376) | 370 |  |  |  |  | (6) |

$\qquad$



## HSBC

## North America

## Quater ended 31 Dec 2015

Net interst incon
vet tradingincon
other income

Lan impaiment (Charges)/recoveries and other creait risk provisions
Net pperatingincome
Total operating expenses
Sheare of f proffit it
Ont
Share of profit in associates and joint ventures
Sgrificant tums
Debit valuation adistment ('DVA') on derivative contracts
Eair value mevemenentson non-qualifining hediges
Gain on the partial slel of fhareqenolding in in Inusustrial Bank
Onn cedit tspead
Provisions/r/releaesesarising from the ongoing review of compliance with the Uk consumer Credit Ac Trading reaults from disposece--f of operations in Brazil

Ucs
peratingexperses
Coststo establish UK ring-fenced bank
Regulatory (prowisions)/ releasese in CPB
estructuring and other related coots
settements and provisions in connection with leaal mattes
K ustomer redress programmes
Trading results from disposect-of operations in Brazil
share of profit in nosoditasesandjonit vertures
Trading results from disposed-of operations in Brazil

## Provitur (1)

Revenue
UGS
Operatingexpenses
Operatinge expenses
Share of profit in associates and joint venture

## Sheet Da <br> at 31 Dex 2015 <br> astomer accounts

${ }^{2}$ Originally reported in the 042015 Data Pack Sgnificant items reflect aurrent yerr significant titens as originally reported.
${ }^{2}$ Business redasificationsto the Corporate Centre comprise balance esheet management, legacy creait, the US Sunoff


$\qquad$

$\qquad$

\$0
20,968
$\mathbf{m} \quad$ sm
m m

- $\quad$ -
$-\quad \stackrel{(5178)}{(3,509)}$


## HSBC

## North America

## Quater ended 31 Dec 2015

Net interst incon
vet tradingincon
other income

Loan inpaiment (Charges)/recoveries and other credit it isk provisions
Net pperatingincome
Total operatingexpense

| Share of f proffit in |
| :--- |

Share of profit in associates and joint ventures
Sgrificant tums
Reverue
Debit valuation adiustment ( 'DVA') on derivivive contracts
.
Fairvalue movementsts on non-qualifying hediges
Gain on the partial ssle of sharenholding in Industrial Bank
Pontroiod odisposads
Provisonss)/releases arising from the ongsing review of compliance with the UK Consumer Credit Ac Tradingreaultsform disposect-of operations in Brazil

Ucs
peratingexperses
Coststo establish UK ring-fenced bank
Regulatory (prowisions)/ releasese in CPB
Restructuring and othe related costs
settlements and provisions in connection with leagl mattes
K ustomer redress programmes
Trading results from disposect-of operations in Brail


## Profite (a)

Reverue
ucs
UCS
Share of proftit in asociates and joint ventures

## Salane Sheet Da


automer accounts
${ }^{2}$ Originally reported in the 042015 Data Pack Sgnificant items reflect aurrent yerr significant titens as originally reported.
${ }^{2}$ Buiness redasifications to the Corporate Centre comprise balances sheet management, legacy reait, the US unnoff
 Sortolioss, joint ventures and associates and gains( losese) on disposal of subsididaries, asociates and joint venture

HSBC
North America

## Quaterended 31 Dec 2015

Net interest incom
Net fee income
other income


Net peratingincome
Total operating expenses
Total operatingexpense
Ppartingopofit
Share of profit in associates and joint ventures
Sgvificart tems
Reverue
Pebit valuation adiustment ('OVA) ) on derivative contracts
Fair value movementstson non-qualifying hediges
Gain on the partial ssle of sharenholding in Industrial Bank
Own cedit spread
Portfolio diposals
Provisions) releases arising from the ongoing review of compliance with the UK Consumer Credit Act
Trading resultsfrom disposec- -of operations in Brazil
$\underset{\text { Trading }}{\text { ucs }}$

Pperatingemperses
Coststo establish UK ring-fenced bank
Regulatory (provisions)/releases in GPB
estructuring and other reateded oosts
settements and provisions in connection with leaal mattes
$K$ Customer redress procrammes
Trading results from disposed-of operations in Brazil


## Profite (a)

Revenue
ucs
Operating experses
Share of proftit in ascoiates and ioint venture

## Salane Sheet Da

At 31 Dec 2015
loans and advances to oustomers (net)
austomer accounts
${ }^{2}$ Originally reported in the 042015 Data Pack Sgnificant items reflect aurrent yerr significant titens as originally reported.
${ }^{2}$ Buiness redasifications to the Corporate Centre comprise balance sheet management, legacy reait, the US Uuroff


$\qquad$

$\qquad$

$\$ \mathrm{~mm}$
6,478
13,807

## HSBC

## North America

## Quater ended 31 Dec 2015

Net interest incom
et fee income
other income

Lan impaiment (Charges)/recoveries ando other creait risk provisions
Net pperatingincome
Total operating expenses
Ppartingopofit
Stare of profit in associates and joint ventures
Scrificant tems
Reverue
Debit valuation adiustment ( 'DVA') on derivivive contracts
.
Fair value movementstson non-qualifying hediges
Gain on the partial ssle of sharefholding in Industrial Bank
Portrolio disposals
Provisions)/releases arising from the ongsing review of compliance with the UK Consumer Credit AC Trading reaults from disposese--f of operations in Brazil
ucs

## Oparatingeperses

Coststo establish UK ring-fenced bank
Regulatory (provisions)/releases in GPE
Restructuring and other related costs
settlements and provisions in connection with legal mattes
K ustomer redress programmes
Trading results from disposect-of operations in Brazil


## perity (lo

Reverue
ucs
peratingexpenses
Share of profit in associates and joint ventures

## Salane Sheet Da

an 31 Dece 2015
Customer accounts
${ }^{2}$ Originally reported in the 042015 Data Pack Sgnificant items reflect aurrent yeer significant items as originally reported.
${ }^{2}$ Business redassifications to the Corporate Centre comporise balance sheet management, legay creait the US sunoff


(65)

$\qquad$
$\qquad$
(217)
$\qquad$
\$m
128851
135,152

## Quater ended 31 Dec 2016

vet interest income
Net fee income
Net trading incoone
Other income
ct operating income before loen impaimert charys and other ceeftr niskprovisors
Loan impaiment (charges)/recoveries and other credit isk provisions
Totala perarating expensee
Operating profit
Share of profit in associates and joint ventures
Sgrificart tums
Reverne
Debit veluation adiustment ('DVA)' on derivitive contracts
Fair value movements on non-qualifying hedges
Gain on disposal of our membership interest in Vsa- Europe
Gain on disposal of our membership interest in Visa - US
Gain on disposal of
Onn reait spread
Portfolio disposils
Portfoio disposals
Provisions/releases arising from the ongoing review of compliance with the UK Consumer Creait Ac
Trading results from disposecel-f of operations in inrazil

Trs ${ }_{\text {Trading results from disposed.-fo operations in Brazil }}$

Cosertingexperess
Costs assooited
Coststoadieve
Coststo estabisish UK ring-fenced bank
Impaiment of GPB - Erurpe goocdill
Regulatory (prowisions) reeaeese in 6 PB
Settements and pronsusions inase connection with legal matters
UK customer redress progammes
Trading results from disposectof operations in Brazil
Share of proft in insodites and joint vertures
Trading result from dispocesed-of of perations in Brail

## Profit/(lose) beforetax

Revenue
1 cs
Operatingexpenses
Share of profit in assen

Balance Sheet Data
At 31 Dec 2016
Loans and advances to customers (net)
austomer accounts



## HSBC

## Latin America

## Quater ended 31 Dec 2018

et interest income
Net fee income
Net trading inco
Let peratingincome beforelocan inpaimertctrayes andother ceeft niskprovisons
oan impaiment (charges)/recoveries and other reedit isk provisions
Net opeatingincome
Total operating expenses
Operating proffit
Share of profit in associates and joint ventures
.

Reverue
Pebit valuation adiustment ('DVA') on derivative contracis
Fair value movementsts on non-qualifying hediges
Gain on disposal of our membership interest in Vsa- Europe
Gain on disposal of our membership interest in Visa - US
Onn reaitits spread
portfolio ofisposals
Protfolio disposals
Trading results from disposed-of operations in Brazil
Trs ${ }_{\text {Tradingresults from disposed.of operations in Brazil }}$

Coratingeexereses
Costs to achieve
Coststo estabisish UKring-fenced bank
Impaiment of GPB - Erurpe goocdill
Regulatory (prowisions) reeaeses in 6 PB
settlements and provisions in connection with legal mattes
UK customer redress progarames
Tradingresults from disposec- -of operations in Brazil
Share of proftit in mosides and joint vertures
Trading reailt from disposed-of operations in Brail

## (ant (les) before

Revenue
ucs
act
Operating epperses
Share of pofftit i asso

Balance Sheet Data
At 32 Dec 2016
Lans and acvancesto a ustomers (net)
austomer accounts


1 Buiness redassificationstot the Corporate Centre comporise balance sheet management, legacy credit, the US Unnoff
portfolios joint ventures and associates and gaind (loses) on disposal of subsidiaries associates and joint ventures.

## HSBC

## Latin America

## anater ended 31 Dec 2016

et interest income
Net fee income

| Net tradingincon |
| :--- |
| Other income |


loan impaiment (charges)/recoveries and other credit it isk provisions
Netopeatingincome
Total perataing expenses
operating profit
Share of profit in associates and joint ventures
Sorificant teme
Pevenve
Fair value movemenents on non-qualifying hediges
Gain On disposal of our membership interest in Visa- Europe
Gain on disposal of our membership interest in Visa - Us
Own ceritios spread
Portfolio otisposals
Prorfoisoions) dreseaseses arising from the ongoing reveiew of compliance with the UK Consumer Credit Ac
Trading results from disposed-of poerations in Brazil
Trs ${ }_{\text {Tradingresults from disposed.of operations in Brazil }}$

Coserta ingexpexereres with portforio disposals
Costs ssooited
Coststo achieve
Coststo estabish UKring fenced bank
Impaiment of GPB - Erurpe goocdill
Regulatory (prowisions) reeaeses in 6 PB
settlements and provisions in connection with legal matters
UK customer redress progarames
Tradingresults from disposecd-of operations in Brazil
Stare of profit in assodites and joint vertures
Trading reailt from disposecel-of operations in

## (ater (les) beforet

Revenue
ucs
act
Operating expenses

Balance Sreet Dat
At 31 Dec 2016

Customer accounts

$\qquad$


Business redassificationsto the Coroorate Centre compise balance sheet management, legay credit, the US Sune


## HSBC

## Latin America

## Quater ended 31 Dec 2018

Net interest incon
Net fee income
Net trading inco
eto perating income beforelocan inpaiment chayes andother ceeft niskprovison
oan impaiment (charges)/recoveries and other credit isk provisions
Netoperating income
Total operatingexpenses
operating profit
Share of profit in associates and joint ventures
drax
sevence
Debit valuation adiustment ('DVA)' on derivivive contracts
Eair value moverenents on non-qualififying hediges
Gain on disposal of our membership interest in Vsa- Europe
Gain on disposal of our membership interest in Visa - US
Own redits spread
and
Provisions/r) realesese arising from the ongoing reveew of compliance with the UK Consumer Creait Act
Trading results from disposed-of operations in Brazil
Trs ${ }_{\text {Tradingresults from disposed.of operations in Brazil }}$

Coserta ingexpexereres with portforio disposals
Costs assooited
Coststo adieve
Coststo estabilish UKring-fenced bank
Impaiment of GPB - Erurpe goocdill
Regulatory (prowisions) reeaeses in 6 PB
Settlements and provisions in connection with legal mattes
UK customer redress progarames
Tradingresults from disposecd-of operations in Brazil
Share of profit in ixsodites and joint vertures
Trading reailt from disposecel-of operations in

## (rit)

Revenue
ucs
act
Operating epperses
Share of pofftit i asso

Balance Sreet Dat
At 31 Dec 2016

austomer accounts

$\qquad$

$\qquad$




## Quarter ended 31 Dec 2016

Net interest income
Net fee income
Net trading incoone
Other income

Loan impaiment (charges)/ recoveries and other credit itsk provisions
Totapearatingincome
Operating profit
Share of profiti in assocites and joint ventures
Sgrificant tems
Reverus
pebit valuation adiustment ' (DVA') on derivative contracts
Fair value moverenents on non-qualififying hediges
Gain on disposal of our membership interest in Vsa- Europe
Gain on disposal of our membership interest in Visa - US
Gain on disposal of
Onn reait spread
Portfolio disposels
Portfoio disposals
Provisions/r reasese arising from the ongoing review of compliance with the UK Consumer Creait Ac
Tradingoresultstrom disposesectof oferations in Brazil

TTrading results from disposec-of operations in Brazil

Cosertingexperess
Costs assooited $v$
Coststo adieve
Coststo ettabish UK rina fenced bank
Impaiment of GPB - Europe goodvill
Regulatory (provisions)/ releases in
GPB
Settlements and provisions in connection with legal mattes
uk customer redress progammes
Trading results from disposecc-of operations in Brazil
Stare of profit in assodides and joint vertures
Trading reailt from disposecel-of operations in Brail

## Profit (loss) beforetax

Revenue
Operatingexpenses
Share of profit in assen

Balance Sheet Data
At 3 Dec 2016
Lans and adavancesto a ustomers (net)
Coans and adaraces to tocounts

${ }^{2}$ Eusiness redassifications tot the Corporate Centre comporise balance sheet managemenet, legacy credit, the US Unnoff

## HSBC

## Latin America

## Quarterended 30 Sep 2016

et interest incone
Net fee income
Net trading incoo
Other income
eto perating income beforelocan inpaiment chayes andother ceeft niskprovision
loan impaiment (charges)/recoveries and other credit iskprovisions
Netoperating income
Total operatingexpenses
Total operatingexpenses
Operating profit
Share of profit in associates and joint ventures
sgrificant tems
everue
Debii valuation adiustment ( 'DVA') on derivative contracts
fairvalue mivenentsonnon
Fair value muvements on non-qualififying hediges
Gain On disposal of our membershipinterest in Visa- Europe
Gain on disposal of our membership interest in Visa - US
Gain on disposal of
Own redit spread
portolio disposals
Portfoio disposals
Provisions/releases arising from the ongoing review of compliance with the UK Consumer Creait AC
Loss and trading results from disposed-d-f poerations in Brail
$\underset{\text { Trading results from disposec-of operations in Brazil }}{\text { UC }}$

Cosertangsemexperated with portfolio disposals
Costs assooited
Coststo adiieve
Coststo estabish UK King-fencee bank
Impaiment of GPB - Erurpeg goocdivil
Regulatory (prowisions) reeaeses in CPB
Settlements and provisions in conneetion with legal matters
UK customer redres progammes
Trading results from disposect-of operations in Brazil
Stare of profit in wesodides and joint vertures
Trading result from disposecel-of operations in Brail

## (ant(les) before

Revenue
1 cs
Operating expenses

## Balames Sheot Daf

At 30 Sep 2016
austomer accounts


Orignay,
reorted.
${ }^{2}$ Businesr recassificationsto the Corporate C Cintre comprise balance sheet management, legacy crevit the US unnoff

## HSBC

## Latin America

## Quater ended 30 Sep 2016

et interest income
Net fee income

| Net tradingincon |
| :--- |
| Other income |


oan impaiment (charges)/recoveries and other credit isk provisions
Netopeatingincome
Total perataing expenses
Total operatingexpenses
Operating profit
Share of profit in associates and joint ventures
Sgrificart tems
Reverue
Debii valuation adiustment ( 'DVA') on derivative contracts
fair
Fair value moverents on non-qualififying hediges
Gain On disposal of our membershipinterest in Visa- Europe
Gain on disposal of our membership interest in Visa - US
Caln on disposa of
Own cerit spread
Portrifolio oispososels
Portolio disposals
Provisions/releases arising from the ongsing review of compliance with the UK Consumer Creait AC
Loss and trading results from disposed-of operations in Brail
$\underset{\text { Trading results from disposec-of operations in Brazil }}{\text { UC }}$

Cosertingesexpereses
costs sto achieve
coststo adieve estabish UK ring-fenced bank
Impaiment of GPB - Erurpe goocdill
Regulatory (prowisions) reeaeses in 6 PB
Settements and drousions in connection with legal matters
UK customer redress progammes
Trading results from disposecc-of operations in Brazil
Share of profit in ixsodiates and joint vertures
Trading reailt from disposecel-of operations in

## (ater (les) beforet

Revenue
ucs
act
Operatingexpenses
Share of profit in assen

Ealance Sheet Data
at 30 Spp 2016
Lonas and advances to austomers (net)
Customer accounts

$\qquad$

$$
\begin{array}{llllll}
- & - & - & - \\
\hline
\end{array}
$$


reportec.
${ }^{2}$ Businesr recassificationsto the Corporate C Cintre comprise balance sheet management, legacy crevit the US unnoff

## Quarterended 30 Sep 2016

vet interest income
Net fee income
Nether income
Netoperatingin

Loan impaiment (charges)/recoveries and other credit isk provisions
Totopearaingincome
Operating profit
Share of profit in associates and joint ventures
rofit before tax
sgrvificant tems
Reverue
Debii valuation adiustment ( 'DVA') on derivative contracts
fair
fair value movements on on non-qualifying hedives
Gain on disposal of our membership interest in Vise- Europe
Gain on disposal of our membership interest in Visa - US
Gain on disposal of
Onn reait spread
Portfolio disposels
Portfolio disposals
Provisions/releases arising from the ongoing review of compliance with the UK Consumer Creait AC
Coss and trading results riom disposesedof poperations in Brail
$\underset{\text { Trading results from disposec-of operations in Brazil }}{\text { UC }}$


Operatingeeperses
Costs associated with portrolio odisposals
costs sto achieverv
Coststo estabilish UKring-fenced bank
Impaiment of GPB- EIrrope goodwill
Regulatory (provisions//releases in GPB
settlements and provisions in connection with legal mattes
UK customer redress progarmes
Tradingresults from disposed-dof operations in Brazil
Share of profit in assodiates and joint vertures
Trading reailt from disposecel-of operations in Brail

## (rit) (les)

Reverue
Operating expenses
Share of proftit $i$ asso

## Balames Sheet Da at 30 Sep 2016

At 30 Sep 2016
Customer accounts
Originaly reperted in the 032016 Data Pack Sgnificant tems reflect aurent year significant tems as originally eported.


## HSBC

## Latin America

## anarter encea 30 Sep 2018

Net interst incon
Net tradingincon
Other income
eto
oan impaiment (charges)/recoveries and other credit isk provisions
Netopeatingincome
Total perataing expenses
Total operatinge expense
Share of profiti in associates and joint ventures
da

Reverus
pebit valuation adiustment ' (DVA') on derivative contracts
Eair value moverenents on non-qualififying hediges
Gain on disposal of our membership interest in Visa- Europe
Gain on disposal of our memberstip interest in Visa - US
Own ceritios spread
Portfolio otisposals
Portfolio disposals
Provisions/releases arising from the ongoing review of compliance with the UK Consumer Creait AC
Loss and trading results from disposed-of operations in Brail

Trading results from disposec-of operations in Brazil

Coratingeeperses
Costs assooited
Coststo adieve
Coststo estabisish UKring-fenced bank
Impaiment of GPB - Erurpe goocdill
Regulatory (prowisions) reeaeses in 6 PB
settlements and provisions in connection with legal mattes
UK customer redress progarames
Trading results from disposece-fof operations in Brazil
Stare of proftin in wsodituse andidint verture
Trading reailt from disposecel-of operations in

## (ant (les) before

Revenue
ucs
act
Operating expenses

## Balance Sheet D At 30 Sepp 2016

At 30 Sep 2016
Customer accounts

$\qquad$
$\qquad$


eported.


## HSBC

## Latin America

## quarterended 30 Sep 2018

eet interest incom
Net fee income
Net trading incoone
Other income

oan impaiment (charges)/recoveries and other credit isk provisions
Totala peratinging expenese
Total operatingexpenses
Operating profit
Share of profiti in associates and joint ventures
rofit before tax
Sorificant teme
Reverue
Debit veluation adiustment ('DVA)' on derivivive contracts
fair value
Fair value movemenents on non-qualifining hediges
Gain on disposal of our membership interest in Visa- - Lurope
Gain on disposal of our membership interest in Visa - US
Gain on disposal of
Own redit spread
portolio disposals
Portfolio disposals
PProvisions) releases arising from the ongoing review of compliance with the UK Consumer Creait AC
Loss and trading results from disposede-fof perations in Brazil
$\underset{\text { Trading results from disposec-of operations in Brazil }}{\text { UC }}$

Coratingeeperses
Costs assooited $v$
Coststo adieve
Coststo ettabish UK rinafenced bank
mpaiment of GPB- Europe goodwill

settements and provisions in connection with legal mattes
UK austomer redress progarames
Tradingresults from disposed-of operations in Brazil
Stare of profit in assodides and joint verture
Trading results from disposed. of of operations in Brail

## (rit)

Revenue
ucs
act
Operating expenses
Share of proftit $i$ asso

Balames Sheer Data
at 30 Sep 2016
Lonan and advancesto austomers (net)
Customer accounts

reported.


## HSBC

## Latin America

## Quaterended 30Jun 2016

Net interest income
Net fee income
Nettrainginco
other income
cetoperating income beforelocan inpaiment chayes andother ceeft niskprovisons
loan impaiment (charges)/recoveries and other reedit iskprovisions
Netoperatingincome
Total operatingexpenses
Total operatingexpenses
Operating profit
Share of profitin a ssociates andj jint ventures
toffit beforet tax
sgrificant tems
revenc
Debii valuation adiustment ( 'DVA') on derivative contracts
fair
Fair value movemenents on non-qualifining hediges
Giin on disposal of our membership interest in Visa- Europe
Gain on disposal of our membership interest in Visa - Us
Gain on disposal of
Own redit spread
portolio disposals
Provtolio disposals
Trading results from disposesedof oferations in Brail
Trs ${ }_{\text {Tradingresults from disposed.of operations in Brazil }}$




Cosertingexperess
Costs assooited
Coststo adieve
Coststo estabisish UKring-fenced bank
Impaiment of GPB - Erurpe goocdill
Regulatory (prowisions) reeaeses in 6 PB
settlements and provisions in connection with legal mattes
UK customer redress progammes
Trading reaits from disposed-of operations in Brazil
Sare of proft in assodites andiaint verture
Trading result from disposece-of ofoerations in Brazil

## (ater (les) beforet

Revenue
ucs
act
Operatingexpenses
Share of profit in assen

## Balare Sheet D At 30 un 2016

At 30 J un 2016
Customer accounts

$\qquad$


Originaly reported in the Q2 2016 Data Pack Sgnificant
eported.


## Quarterended 30Jun 2016

Net interest incom
Net fee income
Net trading incoone
Other income

Loan impaiment (charges)/recoveries and other credit isk provisions
Netopeatingincome
Total perataing expenses
Total operatingexpenses
Operating profit
Share of profiti in associates and joint ventures
offit before tax
sgrvificant tems
Reverue
Debit veluation adiustment ('DVA)' on derivitive contracts
Fair value movementsts on non-qualifying hediges
Gain on disposal of our membership interest in Visa- Europe
Gain on disposal of our memberstip interest in Visa - US
Gain on disposal of
Onn reait spread
Portfolio disposels
Prfolfoio disposals


Trs ${ }_{\text {Tradingresults from disposed.of operations in Brazil }}$

Cosertingexperess
Costs assooited
Coststo adieve
Coststo estabisish UKring-fenced bank
Impaiment of GPB - Erurpe goocdill
Regulatory (prowisions) reeaeses in 6 PB
Seguletory (trowsisons)/releases in GPB
UK customer redress progarames
Tradingresults from disposecdof operations in Brazil

Stare of profit in assodites and joint vertures
Trading reailt from disposecel-of operations in Brail

## (ant (les) before

Revenue
ucs
act
Operatingexpenses
Share of profit in assen
and

Customer accounts
Originaly reported in the Q2 2016 Data Pack Sgnificantitesseretet aurent year significant tems as originaly eported.


$\qquad$


## Quarterended 30Jun 2016

Net interest incom
Net fee income
Net trading incoo
Other income

oan impaiment (Charges)/recoveries and other credit risk provisions
Totala perariting expensee
Total operatingexpenses
Operating profit
Share of profitin a sosocites andj jint ventures
rofit before tax
sgrvificant tems
revene
Debit veluation adiustment ('DVA)' on derivivive contracts
fair value
Fair value movernents on non-qualififying hedgeses
Giin on disposal of our membership interest in Visa- Europe
Gain on disposal of our membership interest in Visa - Us
Gain on disposal of
Own redit spread
portolio disposals

Trading results from disposed-of operations in Brazil
Trs ${ }_{\text {Tradingresults from disposed.of operations in Brazil }}$


costs sto achieverv
Costs to establish UK ring fenced bank
Impaiment of GPB - Europe goocdill
Regulatory (provisions)/ releases in
GPB
settlements and provisions in connection with legal mattes
UK austomer redress progarames
Tradingresults from disposed-of operations in Brazil
Stare of profit in assodites and joint vertures
Trading reailt from disposed-of operations in Brail

## (ant (les) before

Revenue
ucs
act
Operating expenses
Share of proftit $i$ asso

## Balare Sheet D At 30 un 2016

At 30 J un 2016
Customer accounts


Onginaly reported in the Q2 2016 Data Pack Sgnificantiterstrelect current yeer significant tems as onginally
eported.
${ }^{2}$ Businesr recassificationsto the Corporate C Cintre comprise balance sheet management, legacy crevit the US unnoff

## HSBC

## Latin America

## arater endod 30,un 2016

et interest incon
Net fee income
Other income

oan impaiment (charges)/recoveries and other reedit isk provisions
Netopeating income
Total perataingexpenses
operating profit
Share of profiti in associates and joint ventures
.

Revenve valution adiustment '(DVA') on derivative contracts
Fair value movemenents on non-qualifying hediges
Gain On disposal of our membership interest in Vsa- EUrope
Gain on disposal of our membership interest in Visa - Us
Own ceatit spread
Portfolio disposesls
Prorfolionsiss)/reseaseses arising from the ongsoingreveew of compliance with the UK Consumer Creait AC
Trading results from disposed-of operations in Brazil
Trs ${ }^{\text {Tradingreents from disposed.of operations in Brazil }}$

Coserta ingexpexereres with portforio disposals
Costs ssooited
Coststo achieve
coststo oetablish UK ring fenceed bank
Impaiment of GPB - Erurpe goocdill
Regulatory (prowisions) reeaeses in 6 PB
settlements and provisions in connection with legal mattes
UK customer redress progammes
Tradingresults from disposecd-of operations in Brazil
sare of proftit in ærodites and jinit vertures
fradingresults from disposed.of of operations in

## (ater (les) beforet

kever
Operatingexpenses

## Balare Sheet D At 30 un 2016

At 30 J un 2016
astomer cccounts

$\qquad$


Oiginally reported in the Q2 2016 Data Pack


## HSBC

## Latin America

## Quarter ended 30 Jun 2018

Net interest income
Net fee income
Net trading incoone
Other income

loan impaiment (charges)/recoveries and other credit iskprovisions
Netopeating income
Total poperaingexpenses
Operatingpofofit
Share of profiti in assocites and joint ventures
Scrificant trems
nevenue
Debit veluation adiustment ('DVA)' on derivivive contracts
Fair value movementsts on non-qualifying hediges
Gain On disposal of our membershipinterest in Visa- Europe
Gain on disposal of our membership interest in Visa - US

Porfflio disposals
Provisions) releases arising from the ongsingreveiew of compliance with the UK Consumer Credit Act


Trs ${ }_{\text {Tradingresults from disposed.of operations in Brazil }}$

Pperatingexperses
Costs associated with portrolio o disposals
Costs assooited
Coststo adieve
Coststo estabilish UKring-fenced bank
Impaiment of GPB - Erurpe goocdivil
Regulatory (prowisions) reeaeses in 6 PB
settlements and provisions in connection with legal mattes
UK customer redres progammes
Tradingresults from disposectof operations in Brazil
Stare of profit in assodides and joint vertures
Trading result from disposecd of of operations in

## (ant (les) before

Reverue
Operatingexpenses
Share of profit in assen

## Balare Sheet D At 30 un 2016

At 30 J un 2016
astomer cccounts
Originaly reported inte Q2 2016 Data Pack Sg.
reorted.
${ }^{2}$ Businesr recassificationsto the Corporate C Cintre comprise balance sheet management, legacy crevit the US unnoff

## HSBC

## Latin America

## Quarterended 31 Mar 201

Net interest income
Net fee income

| Net tradingincon |
| :--- |
| Other income |


oan impaiment (charges)/recoveries and other reedit isk provisions
Netoperatingincome
Total operatingexpenses
Total operatingexpenses
Operating profit
Share of profit in associates and joint ventures
drax
everue
Debit valuation adiustment ('DVA' ) on derivative contraci
Fair value movementsts on non-qualifying hediges
Gain on disposal of our membership interest in Visa- Europe
Gain on disposal of our membership interest in Visa - US
Onn reaitits spread
portfolio ofisposals
Provisions/l/realesese arising from the ongoing reveew of compliance with the UK Consumer Credit Ac
Trading results from disposed-of operations in Brazil
Trs Tradingresults from disposed-of operations in Brazil

Coserta ingexpexereres with portforio disposals
Costs assooited
Coststo adieve
Coststo estabilish UKring-fenced bank
Impaiment of GPB - Erurpe goocdill
Regulatory (prowisions) reeaeses in 6 PB
settlements and provisions in connection with legal mattes
UK customer redress progarames
Trading reaits from disposed-of operations in Brazil
Sare of proftin insodides andiaint verture
Trading results from disposecdof of operations in Brail

## (ater (les) beforet

Revenue
ucs
act
Operatingexpenses
Share of profit in assen

Ealance Sheet Data
At 31 Mar 2016
Lonas and advances to austomers (net)
Customer accounts

$\qquad$


Ongmell
eported.


## Quarterended 31 Mar 2016

Net interest income
Net fee income
vet trading incom
Netter income
Netoperatingin
gincome before loan impaiment clayyses and other creaft riskprovisons
Loan impaiment (charges)/recoveries and other credit isk provisions
Totola perariting expenense
Total Operatingexpense
Operating profit
Share of profiti in associates and joint ventures
rofit before tax
sgrvificant tems
Reverue
Debit veluation adiustment ('DVA)' on derivitive contracts
Fair value movementsts on non-qualifying hediges
Giin on disposal of our membership interest in Visa- Europe
Gain on disposal of our membership interest in Visa - Us
Own ceritios spread
Portfolio otisposals
Portfolio disposals


Trs ${ }_{\text {Tradingresults from disposed.of operations in Brazil }}$

Cosertingexperess
Costs assooited
Coststo adieve
Coststo estabilish UKring-fenced bank
Impaiment of GPB - Erurpe goocdill
Regulatory (prowisions) reeaeses in 6 PB
Settlements and dorovisions in connection with legal matters
UK customer redress progammes
Tradingresults from disposecdof operations in Brazil
Stare of profit in assodites andiaint verture
Trading reailt from disposecel-of operations in

## (ant (les) before

Revenue
ucs
act
Operating expenses
Share of proftit $i$ asso

## Balance Sreet Dat At 31 Mar 2016

431 Mar 2016
Loans sand advancest


Ongmaly eported inthe 012016 Data Pack Sgniflanter


## Quaterernded 31 Mar 2016

## et interest income

Net fee income
Net trading incoo
Other income
bet oper ingincome before loan impaimert draves and othercreaftriskprovisors
Loan impaiment (charges)/recoveries and other credit isk provisions
Netoperating income
Total operatingexpenses
Total operatingexpenses
Operating profit
Share of profitin a sosocites andj jint ventures
rofit before tax
sgrvificant tems
Reverue
Debii valuation adiustment ( 'DVA') on derivative contracts
fair
fair value movernents on non-qualifying hedives
Gain on disposal of our membership interest in Vsa- Europe
Gain on isposal of our membership interest in Visa - US
Own ceritios spread
Portfolio otisposals



Trs ${ }_{\text {Tradingresults from disposed.of operations in Brazil }}$


Coststosocaiieve
Coststo estabisish UKring-fenced bank
Impaiment of GPB - Erurpe goocdill
Regulatory (prowisions) reeaeses in 6 PB
Settlements and provisions in connection with legal mattes
UK customer redress progammes
Tradingresults from disposect-of operations in Brazil
Srare of profit in assodites and joint vertures
Trading result from dispocsect-of operations in Brail

## (ant (les) before

Revenue
ucs
act
Operatingexpenses
Share of profit in assen

| Balance Sreet Data |
| :--- |
| At 313 Mar 2016 |

Customer accounts


Originaly reported in the Q1 2016 Data Pack Sgnificant tee
reorted.
${ }^{2}$ Businesr recassificationsto the Corporate C Cintre comprise balance sheet management, legacy crevit the US unnoff

## HSBC

## Latin America

## akater encidad 31 Mar 20

et interest income
Net fee income
Net trading incoo
Other income
Let perating income beforelocan inpaimertctrayes andother ceeft niskprovison
oan impaiment (charges)/recoveries and other credit isk provisions
Netopeatingincome
Total perataing expenses
Total operatingexpenses
Operating profit
Share of profit in asociates and joint venture
.
revene
Debit valuation adiustment ('DVA)' on derivivive contracts
Fair value movemenents on non-qualifying hediges
Gain On disposal of our membership interest in Vsa- EUrope
Gain on disposal of our membership interest in Visa - Us
Own ceatit spread
Portfolio disposesls

Trading results from disposed-of operations in Brazil
Trs ${ }^{\text {Tradingreents from disposed.of operations in Brazil }}$

Coratingeexereses
Costs assooited
Coststo adieve
Coststo estabisish UKring-fenced bank
Impaiment of GPB - Erurpe goocdill
Regulatory (prowisions) reeaeses in 6 PB
settlements and provisions in connection with legal mattes
UK customer redress progammes
Trading reaits from disposed-of operations in Brazil
sare of proftit in ærodites and jint vertures
Trading reailt from disposecelof popartionsin

## (ater (les) beforet

kever
Operating epperses
Share of pofftit i asso

Ealance Sheet Data
At 31 Mar 2016
Lonas and advances to austomers (net)
Customer accounts

$\qquad$


eported.


## HSBC

## Latin America

## Quaterended 31 Mar 2016

## Net interest income

Net fee income
Net trading incoone
Other income

Loan impaiment (charges)/recoveries and other reedit risk provisions
Netopeatingincome
Total perataing expenses
Total operatingexpenses
Operating profit
Share of profiti in asociates and joint venture
Sgrificant teme
nevenue
Debit valuation adiustment ('DVA)' on derivivive contracts
Eair value moverenents on non-qualififying hediges
Gain on disposal of our membership interest in Visa- Europe
Gain on disposal of our membership interest in Visa - Us
Gain on disposal of
Onn reait spread
Portfolio disposels
Porfflio disposals
Provisions)/releases arising from the ongsingreveiew of compliance with the UK Consumer Credit Aet


Trs ${ }_{\text {Tradingresults from disposed.of operations in Brazil }}$

Coratingeeperses
Costs assooited
Coststo adieve
Coststo etabish UK Kina fenced bank

Settlements and provisions in connection with legal mattes
UK customer redres progammes
Tradingresults from disposectof operations in Brazil
Stare of profit in assodides and joint vertures
Trading reailt from disposecel-of operations in
trofit (loss) beforetax
Revenue
Operatingexpenses
Share of profit in assen

EBlames Sheot Data
At 33 Mar 2016
Loans and advances to a cutomers (net)
Customer accounts


Originally reported int the 012016 Data Pack Sgnificant tems reflect aurent year significant tems as originally
reorted.
${ }^{2}$ Business recassificationsto the Corporate C Cintre comprise balance sheet management, legacy crevit the US unnoff

## HSBC

## Latin America

## Quaterended 31 Dec 2015

Net interse incon
Net fee income
other income

loan impaiment (charges)/recoveries and other credit iskkprovisions
Net operating income
Total operating expen
Share of profiti in assooates and joint venture
-

Reverue
Debil valuation adiustment (DDAA) on derivative contracts
fair value movements on non-qualifing hediges
Gain on the partial sle of shareholding in Industrial Bank
Onn cedit spread
Provisions/r/releases arising from the ongoing review of compliance with the Uk Consumer Credit Ac
Trading reaults from disposece--f of operations in Brazil
ucs
Tindinesults from disposect-of operations in Brazil

## Cocetatingexperses

Coststo to etablish UK King fenced bank
Regulatory (provisions)/releases in GPE
Restructuring and other related costs
settements and provisions in connection with leaal mattes
K ustomer redress programmes
Trading results from disposect-of operations in Brazil


## Profite (a)

Revenue
ucs
Operatingexpenses
Share of profiti in associates and joint ventures

## Salane Sheet Da

at 31 Dex 2015 and
Customer accounts
${ }^{1}$ Originally reported in the 042015 Data Pack Sgnificant items reflect aurrent yeer significant items as originally reported.
${ }^{2}$ Business redassifications to the Corporate Centre comporise balance shneet management, legacy creait, the US sunoff



$\qquad$
(18) - - . . .

| $(406)$ | - | - | - | - | $(406)$ |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| $(424)$ | - | - | - | - | - | ${ }_{424)}$ |

$\qquad$

$\$ m$
5,935
12,042

## HSBC

## Latin America

## Quarter ended 31 Dec 2015

Net interest incom
et fee income
other income

Let operating income before loan impaimentctrarges and other Gredt
Netoperating income
Total operating exenen
Shearatingpofofit
Share of profit in associates and joint ventures
Sgrificant tums
Debit valuation adiustment ('DVA') on derivative contracts
Eair value menvementson non-qualifying hediges
Gain on the partial slel of fharecholdining in Industrial Bank
Onn cedit tspead
Provisons/r) releeses arising from the ongoing review of compliance with the Uk consumer Credit Ac
Trading reaults from disposece--f of operations in Brazil
ucs
Tidingreaults from disposect-of operations in Brazil

## Poratingenperses

Coststo to etablish UK King fenced bank
Regulatory (provisions)/releases in GPB
Restructuring and othe related costs
settements and provisions in connection with leaal mattes
K ustomer redress programmes
Trading results from disposect-of operations in Brazil


## Profite (loss) beforetaid Revenue

Revenue
ucs
UCS
Sperating experses
Share of profit in ascoiates and joint venturs

## alance Sreet Def


Customer accounts
Originally reported in the 042015 Data Pack Sgnificant items reflect aurent yeer significant items as originally reported.
${ }^{2}$ Business recdassifications to the Corporate Centre comporise balance sheet management, legay creait, the US sunoff


$\qquad$
 ..... ${ }_{(100)}^{(101)}$



## HSBC

## Latin America

## Quaterended 31 Dec 2015

Vet interest incon
Net fee income
other income
et operating incom hefrel

Net pperatingincome
Total operating exenen
Oparating ofofit
Share of profit in associates and joint ventures
Sgrificant tums
Reverue
Debit valuation adiustment ( 'DVA') on derivivive contracts
.
Fairvalue movementsts on non-qualifying hediges
Gain on the partial sple of Sharefholding in Industrial Bank
Pontroiod odisposads
Provisions)/releases arising from the ongsing review of compliance with the Uk Consumer Credit Act
Trading Presults from disposec- of operations in Brazil
$\underset{\substack{\text { Lcs } \\ \text { Traing }}}{ }$

## Poratingenperses

Coststo to etablish UK King fenced bank
Regulatory (provisions)/releases in GPB
estructuring and other related costs
settements and provisions in connection with leaal mattes
K ustomer redress programmes
Trading results from disposect-of operations in Brazil


## Profit (loss) beforetax Revenue

Revenue
ucs
UCs
Share of proftit in ascociates and joint ventures

## mamestreet D

Oans and adavancesto a astomers (net)
Customer accounts
${ }^{1}$ Originally reported in the 042015 Data Pack Sgnificant items reflect aurrent yeer significant items as originally reported.
${ }^{2}$ Business recdassifications to the Corporate Centre comporise balance sheet management, legay creait, the US sunoff




$\qquad$
$40 \quad 15$

| 1 | - |
| :--- | :--- |
| $(65)$ | 2 |



| $\begin{array}{c}\text { sm } \\ \text { 4.592 } \\ 3,422\end{array}$ |
| :---: |


| $(257)$ |
| :---: |
| (50) |
| 422 |



## HSBC

## Latin America

## Quarter ended 31 Dec 2015

Net interest incon
Net fee income
other income

Lan impaiment (Charges)/recoveries and other credit risk provisions
vetoperating income
otal operating exper
Share of profitin a asocoiates and joint ventures
profit before tax

## Ggrificant teem

Reverne
Pebit valuation adiustment ('PDA') on derivative contracts
fair value movementstson non-qualifying hediges
Gain on the partial sale of shareholding in Industrial Bank
Own cereit spread
Portrolio otisposals
Provisions)/releases arising from the ongsing review of compliance with the Uk Consumer Credit Act
Tradingreaultsform disposect-of operations in Brazil
ucs
peratingexperses
Coststo establish UK ring-fenced bank
Regulatory (prowisions)/ releasese in CPB
Restructuring and other related costs
settements and provisions in connection with legal mattes
K ustomer redress programmes
Trading results from disposect-of operations in Brazil


## Profit (los

Rever
Sharare of proffitin acsococites and ioint ventures

## Balamestreet Data

loans and advances to austomers (net)
astoner accounts
Originally reported in the 042015 Data Pack Sgnificant items reflect aurent yeer significant items as originally reported.
${ }^{2}$ Buiness redasifications to the Corporate Centre comprise balances sheet management, legacy reait, the US Uumof
 portolioss, joint vertures and associates and gains (losses) on dispossal of subsidianes, associates and joint verture

$\qquad$



$\begin{array}{cccccc}\$ \mathbf{m} & \$ \mathbf{m} & \$ \mathbf{m} & \$ \mathbf{m} & \$ \mathbf{m} & \$ \mathbf{m} \\ \mathbf{4 7} & - & - & - & - & 47 \\ 102 & - & - & - & & \end{array}$

## Quarter ended 31 Dec 2015

Net interest income
vet fee income
Other income

Loan inpaiment (Charges)/recoveries and other creait it isk provisions
Net peratingincome
Total operating expenses
Total operating expen
Operatigrofit
Share of profit in asso
sare of profit in associates and joint ventures
tofit tefore tax
Sgrificant tums
Debit valuation adiustment (DVA') on derivative contracts
Fair value movemenentson non-qualifing hedivedges
Gain on the partial sle of sharenolding in Industrial Bank
Own cedit spread
Portfolio disposals
Provisions/) releases arising from the ongosing review of compliance with the UK Consumer Credit Act Trading results from disposectof of operations in inazail
$\underset{\text { Trading }}{\text { ucs }}$
Tadingreaults from disposect-of operations in Brazil

## Oparatingeperses

Coststo estabish UK Kinofenced bank
Regulatory (prowisions)/ releases in GPB
Retruucturing and other reated coots



## Profit/lca

Revenue
UGS
Operatingexpenses
Operatingexpenses
Share of profit in associates and joint venture

## Ealame Sheet Dan

At 31 Dec 2015
Loans and advances to automers (net)
(
Customer accounts
${ }^{2}$ Originally reported in the 042015 Data Pack. Sgnificant items reflect current yer significant items as originally reported.
${ }^{2}$ Burines recassificationsto the Corporate Centre comprise balance sheet management, legacy credit the USTunoff

$\qquad$
(15) - . .
(39)

$\qquad$
$\qquad$



## Quarterended 31 Dec 2016

Net interest income
Net fee income
Other income

Loan impaiment (charges)/recoveries and other reedit isk provisions
Totopearaingincome
Total Operatingexpense
Operating profit
Share of profiti in associates and joint ventures
offit before tax
sgrificant tems
Revence
Debit veluation adiustment ('DVA)' on derivitive contracts
Eair value movemenents on non-qualifining hediges
Giin on disposal of our membership interest in Visa- Europe
Gain on disposal of our membership interest in Visa - Us
Gain on disposal of
Onn reait spread
Portfolio disposels
Portfoio disposals
Provisions/releases arising from the ongoing review of compliance with the UK Consumer Creait AC
Tradinggresults from disposesectof operations in Brazil
$\underset{\text { Trading results from disposec-of operations in Brazil }}{\text { UC }}$

Coratingeexeress
Costs to achieve
Coststo estabish UK King-fencee bank
Impaiment of GPB - Erurpeg goocdivil
Regulatory (prowisions) reeaeses in CPB
settlements and provisions in connection with legal mattes
UK austomer redress progarames
Trading results from disposect-of operations in Brazil
share of proft in insodiates and joint ventures
Trading result from disposecel-of operations in Brail

## Profit (lose) before tax

Revenue
1 cs
Operating expenses

Balancesteet Dat
At 31 Dec 2016

austomer accounts




${ }^{2}$ Business redassificationstot the Corporate Centrecomporis balances sheet management. legay creadit the US

## Quarterended 31 Dec 2016

Net interest income
Net fee income
vet trading incom
Other income

Loan impaiment (charges)/recoveries and other credit isk provisions
Totola peratinging expenense
Total Operatingexpense
Operating profit
Share of profit in associates and joint ventures
offit before tax
Sgrificant tems
Reverue
Debit veluation adiustment ('DVA)' on derivitive contracts
Eair value movemenents on non-qualifining hediges
Gain on disposal of our membership interest in Visa- Europe
Gain on disposal of our membership interest in Visa - Us
Own ceritios spread
Portfolio otisposals
Porffoio disposals
Provisions/r reasese arising from the ongoing review of compliance with the UK Consumer Creait Ac
Trading results from disposed-of operations in Brazil
$\underset{\text { Trading results from disposec-of operations in Brazil }}{\text { UC }}$

Cosertingexperess
Costs assooited
Coststo adieve
Coststo estabisish UKring-fenced bank
Impaiment of GPB - Erurpe goocdill
Regulatory (prowisions) reeaeses in 6 PB
Settlements and provisions in connection with legal matters
UK austomer redress progarames
Tradingresults from disposec--f operations in Brazil
Share of profit in ixsodiates and joint vertures
Trading result from dispocsect-of operations in Brail

## Profit (loss) beforetax

Revenue
ucs
act
Operatingexpenses
Share of profit in assen

Balance Sreet Dat
At 31 Dec 2016

austomer accounts

$\qquad$


Busines rectassificaionsto the Conorate Centre compise balance sheet management, legacy credit, the US Sune


## Quarterended 31 Dec 2016

Net interest income
Net feeincome
Net fee income
vet trading income
Other income

Loan impaiment (charges)/recoveries and other credit isk provisions
Tet opeatinginnome
Total operatingexpenses
Operating profit
Share of profiti in associates and joint ventures
rofit before tax
Sgrificart tems
revenc
Debit veluation adiustment ('DVA)' on derivivive contracts
fair value
fair value movements on non-qualifying hededges
Gain on disposal of our membership interest in Visa- Europe
Gain on disposal of our membership interest in Visa - US
Own ceritios spread
Portfolio otisposals

Trading results from disposect-of operations in Brazil

TTrading results from disposec-of operations in Brazil

Coratingeexeress
Costs to achieve
Coststo estabish UK King-fenced bank
Impaiment of GPB - Erurpe goocdivil
Regulatory (prowisions) reeaeses in 6 PB
Setlements and provisions in connection with legal mattes
K customer redress progarmes
Tradingresults from disposecd-of operations in Brazil
Stare of profit in assodides and joint vertures
Trading result from disposecel-of operations in Brail

## (ant (les) before

Revenue
ucs
act
Operating expenses

Balance Sreet Dat
At 31 Dec 2016
Lans Dece 2016
Customer accounts

$\qquad$





| (46) | 1 | - | - | - | - | (45) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | - |  |  | - |  |  |
| (5) | $\square$ | - | - | - |  | (50) |
| (96) | 1 | . | - | - | - | (95) |
| \$m | \$m | \$m | \$m | \$m | \$m | sm |
| 6,6\% | (927) | (1332) | - |  | . | 64,428 |
| 89,807 | ${ }_{108}$ | (851) | . | - | . | 8, 212 |



## Quarterended 31 Dec 2016

Net interest income
Net fee income
Net fee income
Other income

oan impaiment (charges)/recoveries and other credit risk provisions
Totala perariting expensee
Operating proffit
Share of profit in associates and joint ventures
Sgificant tems
Reverue
Debit valuation adiustment ('DVA)' on derivivive contracts
Eair value movemenents on non-qualifining hediges
Gain on disposal of our membership interest in Vsa- Europe
Gain on disposal of our membership interest in Visa - US
Own ceritios spread
Portfolio otisposals
Porffolio disposals
Provisions) relesese arising from the ongoing review of compliance with the UK C Consumer Creait AA
Trading results from disposed-of operations in Brazil

TTrading results from disposec-of operations in Brazil

Cosertingexperess
Costs assooited
Coststo adieve
Coststo etablish UK ring fenced bank
Impaiment of GPB - Erurpe goocdill
Regulatory (prowisions) reeaeses in 6 PB
Setlements and provisions in conneetion with legal matters
UK customer redress progarames
Trading results from disposec--f operations in Brazil
Stare of profit in wisodiates and joint vertures
Trading reailt from disposecel-of operations in Brail

## (rit)

Revenue
ucs
act
Operating epperses
Share of pofftit i asso

Balance Sheet Data
At 32 Dec 2016
Lans and acvancesto a ustomers (net)
austomer accounts

$\qquad$



## Quarter ended 31 Dec 2016

Net interest income
Net fee income
other income
et operating imome before loan impaimert draves and othercreaftriskprovisors
Loan impaiment (charges)/ recoveries and other credit itsk provisions
Tetopeatinginnome
Operating profit
Share of profiti in associates and joint ventures
rofit before tax
Sgrificant tems
pevenue
Debit veluation adiustment ('DVA)' on derivivive contracts
fair value mienentsonnen
Fair value movemenentson on on-qualififing hedives
Gain on disposal of our membership interest in Vsa- Europe
Gain on isposal of our membership interest in Visa
US
Gain on disposal of
Onn reait spread
Portfolio disposels
Porffoio disposals
Provisions) releaces arising from the ongoing review of compliance with the UK Consumer Creait Ac
Trading results from disposed-of operations in Brazil
$\underset{\text { Trading results from disposec-of operations in Brazil }}{\text { UC }}$

Cosertingexperess
costs sto achieve
Costs to etabish UKing tenced bank
Impaiment of GPB - Errope goocavill
Regulatory (provisons)/ reeasese in
CPB
Settements and provisions in comnection with legal mattes
UK austomer redress progarames
Tradingresults from disposed-of operations in Brazil
Stare of profit in asociates and joint vertures
Trading reailt from disposecel-of operations in Brail

## (rit)

Revenue
Operatingexpenses
Share of profit in assen

Balance Sheet Data
At 31 Dec 2016
Loans and acvancesto to ustomers (net)
Customer accounts

${ }^{2}$ Eusiness redassifications tot the Corporate Centre comporise balance sheet managemenet, legacy credit, the US Unnoff

## Quater ended 30 Sep 2016

Net interest income
Net fee income
Net trading inco
Other income

Loan impaiment (charges)/ recoveries and other redeit isk provisions
Totopearatingincome
Total Operatingexpense
Operating profit
Share of profiti in associates and joint ventures
offit before tax
sgrificant tems
Reverue
Debit veluation adiustment ('DVA)' on derivitive contracts
Eair value movemenents on non-qualifining hediges
Gain on disposal of our membership interest in Visa- Europe
Gain on disposal of our memberstip interest in Visa - US
Gain on disposal of
Own redit spread
portolio disposals
Portfoio disposals
Provisions/redeases arising from the ongoing review of compliance with the UK Consumer Creait AC
Coss and tradingresults from disposesedof operations in Brail
$\underset{\text { Trading results from disposec-of operations in Brazil }}{\text { UC }}$

Cosertaingexpexereres with portfolio disposals
Costs assooited
Coststo adieve
Coststo estabish UKring fenced bank
Impaiment of GPB - Erurpe goocdill
Regulatory (prowisions) reeaees in 6 PB
Settlements and provisions in connection with legal mattes
Uk customer redress progammes
Trading results from disposectof operations in Brazil
Stare of profit in assodites and joint verture
Trading realt ffrom disposece-fof operations in Braid

## Profit (loss) beforetax

Revenue
ucs
act
Operating expenses
Share of proftit $i$ asso

Belancestreet Data
At 30 Sep 2016
Loans and advances to austomers (net)
Customer accounts





Onginal
reorted.


## Quarterended 30 Sep 2016

Net interest income
Net fee income
Net trading incoone
Other income

Loan impaiment (charges)/recoveries and other reedit isk provisions
Totola perariting ingexpensee
Operating proffit
Share of profit in associates and joint ventures
offit before tax
Sgrificant tems
Reverue
Debit veluation adiustment ('DVA)' on derivitive contracts
Fair value movemenents on non-qualifining hediges
Gain on disposal of our membership interest in Visa- Europe
Gain on disposal of our memberstip interest in Visa - US
Own ceritios spread
Portfolio otisposals
Portfoio disposals
Provisions/releases arising from the ongoing review of compliance with the UK Consumer Creait AC

$\underset{\text { Trading results from disposec-of operations in Brazil }}{\text { UC }}$

Cosertingexperess
costs sto achieve
Costs to establish UK ring fenced bank
Impaiment of GPB - Erurpeg goocdivil
Regulatory (prowisions) reeaeses in $\mathbf{C P B}$
Settlements and provisions in connection with legal mattes
UK automer redress progarames
Trading reaults from disposec--f operations in Brazil
Share of profit in ixsodides and joint vertures
Trading result from dispocsect-of operations in Brail

## Profit (loss) beforetax

Revenue
ucs
act
Operating expenses
Share of proftit $i$ asso

Belance Sheet Data
At 30 Sep 2016
Lans and advanceses to austomers (net)
Customer accounts
Originaly reported in the Q3 2016 Data Pack Sgnificant teets reorted.
${ }^{2}$ Business recassificationsto the Corporate C Centre comporise balance sheet managements, legacy crevit the USunnoff


$\qquad$


## Quater ended 30 Sep 2016

Net interest income
Net fee income
vet trading incom
Netter income
Netoperatingin

oan impaiment (charges)/ recoveries and other credit risk provisions
Totola peratinging expenense
Operating profit
Share of profit in associates and joint ventures
Hofit before tax
Sgrificant tems
nevenue
Debit veluation adiustment ('DVA)' on derivivive contracts
fair value
Fair value movemenents on non-qualifying hediges
Giin on disposal of our membership interest in Visa- Europe
Gain on disposal of our membership interest in Visa - US
Own ceritios spread
Portfolio otisposals
Portfolio disposals
Provisions/releases arising from the ongoing review of compliance with the UK Consumer Creait AC
Loss and tradinggreaults from disposedofof poerations in Brail
$\underset{\text { Trading results from disposec-of operations in Brazil }}{\text { UC }}$

Coserta ingexpexereres with portforio disposals
Costs assooited
Coststo adieve
Coststo estabisish UKring-fenced bank
Impaiment of GPB - Erurpe goocdivil
Regulatory (prowisions) reeaeses in 6 PB
Settlements and provisions in connection with legal mattes
UK customer redress progarames
Tradingresults from disposectof operations in Brazil
Stare of profit in wesodites andidint vertures
Trading reailt from disposecel-of of operations in Brail

## (ant (les) before

Revenue
ucs
act
Operating expenses
Share of proftit $i$ asso

Belance Sheet Data
At 30 Sep 2016
Loans and advancesto austomers (net)
Customer accounts


reported
${ }^{2}$ Businesr recassificationsto the Corporate C Cintre comprise balance sheet management, legacy crevit the US unnoff

## Quater ended 30 Sep 2016

Net interest income
Net fee income
Other income

oan impaiment (charges)/recoveries and other credit isk provisions
Totala perarating expense
Operating proffit
Share of profit in associates and joint ventures
Sgrificart tums
Reverue
Debit valuation adiustment ('DVA)' on derivivive contracts
Fair value movemenents on non-qualifining hediges
Giin on disposal of our membership interest in Visa- Europe
Gain on disposal of our membership interest in Visa - Us
Own ceritios spread
Portfolio otisposals
Portfolio disposals
Provisions/releases arising from the ongoing review of compliance with the UK Consumer Creait AC
Loss and trading results from disposed-of operations in Brail
$\underset{\text { Trading results from disposec-of operations in Brazil }}{\text { UC }}$

Cosertingexperess
Costs assooited
Coststo adieve
Coststo estabish UK King-fenced bank
Impaiment of GPB - Erurpe goocdill
Regulatory (prowisions) reeaeses in 6 PB
Setlements and provisions in conneetion with legal matters
UK customer redress progarames
Trading results from disposece-fof operations in Brazil
Stare of profit in assodites and joint vertures
Trading reailt from disposecel-of operations in

## (ant (les) before

Revenue
ucs
act
Operating expenses

## Balance Sreet Dat At 30 Sep 2016

At 30 Sep 2016
Customer accounts

$\qquad$





Originaly reported in the Q3 2016 Data Pack Sgnifleantict
reported


## Quarter ended 30 Sep 2018

Vet interest income
Net fee income
other income

Loan impaiment (charges)/ recoveries and other credit itsk provisions
Totopearatingincome
Operating profit
Share of profiti in assocites and joint ventures
Sgrificant tems
nevenue
Debit valuation adiustment ('DVA)' on derivivive contracts
fair value mienentsonnen
Fair value movernents on non-qualififying hedgeses
Gain On disposal of our membershipinterest in Visa- Europe
Gain on disposal of our membership interest in Visa - US
Gain on disposal of
Onn reait spread
Portfolio disposels
Porffolio disposals
Provisions) relesese arising from the ongoing review of compliance with the UK C Consumer Creait AC
Loss and trading results from disposed-of operations in Brail
$\underset{\text { Trading results from disposec-of operations in Brazil }}{\text { UC }}$

Coststa ssocociated with portrolio odisposals
costs sto achieverv
Coststo
mpaiment of GPB- Europe coodwill

Settements and provisions in connetion with legal mattes
UK automer redress progarames
Tradingresults from disposect-f operations in Brazil
Stare of profit in asosodites and joint vertures
Trading results from disposed-of operations in Brail

## (rit)

Revenue
ucs
act
Operatingexpenses
Share of profit in assen

## Balance Sheot Da at 30 Sep 2016

At 3 Sesp 2016
Customer accounts

eportec.


## Quarterended 30Jun 2016

## Net interest income

Net fee income
Net trading inco
Other income
cetoperatingincome before loan impaimertctrayss and other ceedt is isprovisors
coan impaiment (charges)/recoveries and other reefit isk provisions
Totapearatingincome
Total Operatingexpense
Operating profit
Share of profiti in associates and joint ventures
rofit before tax
sgrificant tems
Revence
Debit veluation adiustment ('DVA)' on derivivive contracts
Fair value moverents on non-qualififying hediges
Giin on disposal of our membership interest in Visa- Europe
Gain on disposal of our membership interest in Visa - Us
Onn reaititspread
Portfolio disposals
Portfoio disposals
Provisions/releases arising from the ongoing review of compliance with the UK Consumer Creait AC
Tradinggresults from disposesectof operations in Brazil
$\underset{\text { Trading results from disposec-of operations in Brazil }}{\text { UC }}$

Coserta ingexpociteder with portforio disposals
Costs assooited
Coststo adiieve
Coststo estabisish UK ring-fenced bank
Impaiment of GPB - Erurpe goocdivil
Regulatory (prowisions) reeaeses in CPB
settlements and provisions in connection with legal mattes
UK customer redress progammes
Trading reaults from disposecd-f operations in Brazil
Stare of profit in wisodides and joint vertures
Trading result from disposecel-of of operations in Brail

## (ant(les) before

Revenue
1 cs
Operatingexpenses
Share of profit in assen

## Balance Sheet D At 30 un 2016

At 30 J un 2016
Customer accounts




$\qquad$

| 249 | - | - | - | - |  | 249 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (40) | - | - | - | - | - | (40) |
|  | - | - |  |  |  |  |
| 209 | . | . | . | . | . | 209 |
| \$m | \$m | \$m | \$m | \$m | \$m |  |
| 122,995 |  |  |  | - | - | 22,995 |
| 166,71 | - | - | - | - | - | 6, 71 |

eported.
${ }^{2}$ Business recassificationsto the Corporate C Cintre comprise balance sheet management, legacy crevit the US unnoff

## Quaterended 30Jun 2016

## Net interest income

Net fee income
Nettradinginco

Loan impaiment (charges)/recoveries and other reedit risk provisions
Neto perating gincome
Total poeratingexpenses
Opeating pofit
Share of profiti in associates and joint ventures
offit before tax
Sgrificant tems
Reverue
Debit veluation adiustment ('DVA)' on derivivive contracts
fair value
Fair value moverentsts on non-qualififying hediges
Giin on disposal of our membership interest in Visa- Europe
Gain on disposal of our membership interest in Visa - Us
Onn reaititspread
Portfolio disposals

Trading results from disposed-of poerations in Brazil
$\underset{\text { Trading results from disposec-of operations in Brazil }}{\text { UC }}$

Cosertingexperess
Costs to achieve
Coststo estabisish UKring-fenced bank
Impaiment of GPB - Erurpe goocdivil
Regulatory (prowisions) reeaeses in 6 PB
Settlements and provisions in connection with legal mattes
UK customer redress progarames
Trading results from disposecc-of operations in Brazil
Stare of profit in assodides andiaint verture
Trading reailt from disposecel-of operations in Brail

## (ant (les) before

Revenue
ucs
act
Operatingexpenses
Share of profit in assen
.

## Balare Sheet D At 30 un 2016

At 30 J un 2016
Loans sincera acconnunts
Originaly reported in the Q2 2016 Data Pack Sginfitiantites sterete current yeer significant tems as onginaly reorted.
${ }^{2}$ Business redassificationst the Corporate C Centre comporise balance sheet management, legacy crevit the U Sunnoff


192
192


(15)
(15)
(15) (15)
$\qquad$

| 192 | - | - | - | - | - | 192 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (30) | - | - | - | - | - | (30) |
|  |  |  |  |  |  |  |
| 162 | . | . | . | - | . | 162 |
| \$m | \$m | \$m | \$m | \$m | \$m |  |
| 80,386 |  |  |  | . | (1,04) | 79,32 |
| 99,866 | - | - | - | - | (1,55) | 98,089 |

## Quaterended 30Jun 2016

## et interest income

Net fee income
Other income

oan impaiment (charges)/recoveries and other credit isk provisions
Tetapeatingingome
otal operatingexpens
Share of profit in associates and joint ventures
Sgrificart tums
revene
Debit veluation adiustment ('DVA)' on derivivive contracts
fair value mienentsonnen
Fair value movementsts on non-qualifying hediges
Gain on disposal of our membership interest in Vsa- Europe
Gain on disposal of our membership interest in Visa - US
Own ceritios spread
Portfolio otisposals

Trading results from disposect-of operations in Brazil
$\underset{\text { Trading results from disposec-of operations in Brazil }}{\text { UC }}$

Coserta ingexpexereres with portforio disposals
Costs ssooited
Coststo achieve
Coststo estabisish UKring-fenced bank
Impaiment of GPB - Erurpe goocdivil
Regulatory (prowisions) reeaeses in 6 PB
settements and provisions in comnetion with legal mattes
UK customer redress progarmes
Trading results from disposect-of operations in Brazil

Stare of profit in wosodites andidint verture
Tradingresults from disposecelof of operations in Brail

## (ant (les) before

Revenue
ucs
act
Operating expenses

## Balare Sheet D At 30 un 2016

A. 30 Jun 2016

Customer accounts

$\qquad$

| 14 | 1 | - |  |  | (1) | 14 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | - | - |  |  |  |  |
| (138) | - | - |  | - | - | (138) |
| (124) | 1 |  | - | . | (1) | ${ }^{(124)}$ |
| \$m | \$m | \$m | \$m | \$m | \$m |  |
| 73.92 | (1,411) | (1,956) |  | - | 1.93 | 70,58 |
| 101,509 | (458) | (๓) | - | - | 1,756 | 102,15 |

eportec.


## Quaterended 30Jun 2016

vet interest income
Net fee income
Net trading incoone
Other income

oan impaiment (charges)/recoveries and other credit risk provisions
Total oparating ing expenene
Total operatingexpenses
Operating profit
Share of profit in associates and joint ventures
Sgrificant tems
Reverue
Debit valuation adiustment ('DVA)' on derivivive contracts
Fair value movementsts on non-qualifying hediges
Gain on disposal of our membershipinterestis ivisa- Europe
Gain on disposal of our membership interest in Vsa - Us
Onn reaitits spread
portfolio ofisposals
Portfolio disposals


TTrading results from disposec-of operations in Brazil

Cosertingexperess
Costs assooited
Coststo adieve
Coststo estabisish UKring-fenced bank
Impaiment of GPB - Erurpe goocdill
Regulatory (prowisions) reeaeses in 6 PB
Settlements and provisions in connection with legal mattes
UK customer redress progarames
Tradingresults from disposect-of operations in Brazil
Stare of profit in assodites andidint vertures
Trading reailt from disposecel-of operations in Brail

## (ant (les) before

Revenue
Operatingexpenses
Share of profit in assen

## Balare Sheet D At 30 un 2016

At 30 J un 2016
Customer accounts


Ongmal
reported


## Quarterended 30Jun 2016

vet interest income
Net fee income
Other income

oan impaiment (charges)/recoveries and other credit risk provisions
Totopearatingincome
Operating profit
Share of profiti in assocites and joint ventures
Sgrificant tems
revene
Debit veluation adiustment ('DVA)' on derivivive contracts
Fair value movemenents on non-qualififying hededges
Gain on disposal of our membership interest in Vise- Europe
Gain on disposal of our membership interest in Visa - US
Gain on disposal of
Onn reait spread
Portfolio disposels
Portfolio disposals
Provisioss) releases arising from the ongoing review of compliance with the UK Consumer Creait AC
Trading results from disposed-of poerations in Brazil

TTrading results from disposec-of operations in Brazil

Coststa ssocociated with portrolio odisposals
costs sto achieverv
Coststo
mpaiment of GPB- Europe gocavill

settements and provisions in comnection with legal mattes
Uk customer redress progammes
Tradingresults from disposed-of operations in Brazil
Stare of profit in assodites and joint vertures
Trading reailt from disposecel-of operations in Brail

## (ant (les) before

Revenue
Operatingexpenses
Share of profit in assen

## Balare Sheet D At 30 un 2016

At 30 J un 2016
autsomer accounts

reorted.
${ }^{2}$ Businesr recassificationsto the Corporate C Cintre comprise balance sheet management, legacy crevit the US unnoff

## quarterented 31 Mar 2016

Net interest income
Net fee income
Other income

Loan impaiment (charges)/recoveries and other credit it isk provisions
Totopearatingincome
Total Operatingexpense
Operating profit
Share of profiti in associates and joint ventures
offit before tax
sgrificant tems
Revence
Debii valuation adiustment ( 'DVA') on derivative contracts
fairvalue mivenentson
Fair value movemenents on non-qualifining hediges
Gain on disposal of our membership interest in Visa- Europe
Gain on disposal of our membership interest in Visa - Us
Own ceritios spread
Portfolio otisposals
Protfolio disposs) /realesese arising from the ongoing reveew of compliance with the UK Consumer Credit Ac
Trading results from disposed-of poerations in Brazil
$\underset{\text { Trading results from disposec-of operations in Brazil }}{\text { UC }}$

Cosertingexperess
Costs assooited
Coststo adiieve
Coststo estabisish UK ring-fenced bank
Impaiment of GPB - Erurpe goocdill
Regulatory (prowisions) reeaees in 6 PB
settlements and provisions in connection with legal mattes
UK customer redress progarames
Trading reaits from disposed-of operations in Brazil
Sure of profit in assodites and joint vertures
Trading reaults from disposese--f of operations in Braid

## Profit (loss) beforetax

Revenue
1 cs
Operating expenses
Share of proftit $i$ asso

Belancestreet Data
At 31 Mar 2016
Lonas and advances to austomers (net)
Loans and adverancers






Ongmell
reorted.


## carterended 31 Mar 2016

Net interest income
Net fee income
Other income

oan impaiment (charges)/recoveries and other credit isk provisions
Totapearatingincome
Operating proffit
Share of profit in associates and joint ventures
Sgrificart tems
nevenue
Debii valuation adiustment ( 'DVA') on derivative contracts
fair value mivenentson
Fair value movementsts on non-qualifying hediges
Gain on disposal of our membership interest in Vsa- Europe
Gain on disposal of our membership interest in Visa - Us
Onn reaitits spread
portfolio ofisposals
Protfoiio disposs) realeseses arising from the ongoing reveew of compliance with the UK Consumer Credit Act
Trading results from disposed-fof operations in Brazil

Trs ${ }_{\text {Tradingresults from disposed.of operations in Brazil }}$

Coserta ingexpexereres with portforio disposals
Costs assooited
Coststo adieve
Coststo estabisish UKring-fenced bank
Impaiment of GPB - Erurpe goocdivil
Regulatory (prowisions) reeaeses in 6 PB
settlements and provisions in connection with legal mattes
UK customer redress progammes
Tradingresults from disposec- -of operations in Brazil
Stare of profit in assodites andiaint verture
Trading realits from disposece-fof operations in

## Profit/(lose) beforetax

Revenue
ucs
act
Operatingexpenses
Share of profit in assen

Ealance Sheet Data
At 31 Mar 2016
Lonas and advances to austomers (net)
Customer accounts

$\qquad$
$\begin{array}{llllll} & \text { (10) } & - & \vdots & \vdots & \vdots\end{array}$



| - |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| (10) | - | - | - | (10) |
|  |  |  |  | (10) |


| \$m | \$m | \$m | \$m | \$m | \$m |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 88,811 106,987 | - | - | ${ }^{-}$ | - | (780) |
| 106,987 | - | - | - | - | (1,889) |

eportec.


## carterended 31 Mar 2016

Net interest income
Net feeincome
Net feie icome
vetraingininom
Other income

Loan impaiment (charges)/recoveries and other credit isk provisions
Tet opeatingininome
Operating profit
Share of profit in associates and joint ventures
Hoffit efefore tax
Sgrificant tems
revenc
Debit valuation adiustment ('DVA)' on derivative contracts
Eair value moverenents on non-qualififying hediges
Gain on disposal of our membership interest in Vsa- Europe
Gain on disposal of our membership interest in Visa - US
Onn reaitits spread
portfolio ofisposals

Trading results from disposed-of poerations in Brazil
Trs ${ }_{\text {Tradingresults from disposed.of operations in Brazil }}$

Coserta ingexpexereres with portforio disposals
Costs assooited
Coststo adieve
Coststo estabish UK King-fenced bank
Impaiment of GPB - Erurpe goocdivil
Regulatory (prowisions) reeaeses in 6 PB
settements and provisions in connection with legal mattes
UK customer redress progammes
Tradingresults from disposec- -of operations in Brazil

Stare of profit in assodites and joint verture
Trading reailt from disposecel-of operations in Brail

## (ant (les) before

${ }^{\text {Revers }}$
Operating expenses
Share of proftit $i$ asso

## Balance Sheet D At 31 Mar 2016

At 31 Mar 2016
Customer accounts


$\qquad$

eported.


## carterended 31 Mar 2016

Net interest income
Net fee income
Net trading inco
Other income
Leto
oan impaiment (charges)/recoveries and other credit trisk provisions
Netopeating income
Total poperaingexpenses
Operatingpofofit
Share of profit in associates and joint ventures
drax
nevenue
Pebit valuation adiustment ('DVA') on derivative contracis
Fair value movementsts on non-qualifying hediges
Gain On disposal of our membership interest in Vsa- EUrope
Gain on disposal of our membership interest in Visa - Us
Onn reaitits spread
portfolio ofisposals

Trading results from disposed-of operations in Brazil
Trs ${ }_{\text {Tradingresults from disposed.of operations in Brazil }}$

Coserta ingexpexereres with portforio disposals
Costs assooited
Coststo adieve
Coststo estabisish UKring-fenced bank
Impaiment of GPB - Erurpe goocdivil
Regulatory (prowisions) reeaeses in 6 PB
Settlements and provisions in connection with legal matters
UK customer redress progarames
Tradingresults from disposec- -of operations in Brazil
Stare of proftin insosodites andiaint verture

Trading realits from disposece-fof operations in | raid |
| :--- |

## (rit)

Revenue
ucs
act
Operatingexpenses
Share of profit in assen

Belarce Sheet Data
At 31 Mar 2016
Lana and advences to austomers (net)
Loans and advancest to



$\qquad$

reported.


## quarterented 31 Mar 2016

Net interest income
Net fee income
other income
leto
Loan impaiment (charges)/recoveries and other credit isk provisions
Totopearatingincome
Total operatingexpenses
Operating profit
Share of profiti in assocites and joint ventures
Scrificant tems
Revenve valution adiustment '(DVA') on derivative contracts
Fair value movernents on non-qualififying hedgeses
Gain on disposal of our membership interest in Visa- Europe
Gain on disposal of our membership interest in Visa - Us
Gain on disposal of
Onn reait spread
Portfolio disposels
Portfolio disposals
Provisions) releases arising from the ongoing review of compliance with the UK Consumer Creait AC
Trading results from disposed-of operations in Brazil
Trs ${ }^{\text {Tradingreents from disposed.of operations in Brazil }}$

Coserta ingexpexereres with portforio disposals
Costs to achieve
Coststo etablish UK ring fenced bank
Impaiment of GPB - Erurpe goocdivil
Regulatory (prowisions) reeaeses in 6 PB
settements and provisions in connection with legal mattes
UK customer redress progammes
Tradingresults from disposect-of operations in Brazil
Stare of profit in assodites and joint vertures
Trading reaults from disposecelof operations in Brail

## (ant (les) before

Revenue
ucs
act
Operatingexpenses
Share of profit in assen

Ealance Sheet Data
at 31 Mar 2016
Lonas and advancesto austomers (net)
Lanstomer accounts

eported.


## Quaterended 31 Dec 2015

Net interest income
Net fee income
Net tradinginco

loan impaiment (charges)/recoveries and other credit iskk provisions
ot operatingincome
Opeatingypofit
Share of profitin associates and joint ventures
poffit before tax

## grificant teem

Sebit valuation adjustment ('DVA) ) on derivetive contracts
Fairvalue movementstson non-qualifying hedives
Gain on the partial ssle of sharenholding in Industrial Bank
Portroliod odisposals
Provisions)/releases arising from the ongsing review of compliance with the Uk consumer Credit Act
Trading Presultsfrom disposec- -of operations in Brazil
$\underset{\substack{\text { Lcs } \\ \text { Traing }}}{ }$
Tidingreautsfrom disposect-of operations in Brazil

## Cocetatingexperses

Coststo estabish UK rinafeneed bank
Regulatory (provisions)/releases in GPE
Restructuring and other related costs
settements and provisions in connection with legal mattes
$K$ Customer redress procrammes
Tradingresults from disposect-of operations in Brail

Shareof profit in insodiates andjoint ventures
Trading results from disposect-of operations in Brazil

## Profiterac

Revenue
ucs
PCS
Share of profit in associates and joint ventures

## Salane Sheet Da

toans and advances to austomers (net)
astomer accounts
${ }^{1}$ Originally reported in the 042015 Data Pack Sgnificant items reflect aurrent yeer significant items as originally reported.
${ }^{2}$ Business recdasificationsto the Corporate Centre comporise balance sheet management, legacy creait, the US sunoff



$\qquad$
(55) . . . . . .
(379)
(379)
$\square$
$\qquad$
(434)
(434)

${ }^{\text {332,887 }}$
17,221

## Quater ended 31 Dec 2015

vet interest income
Net fee income
Net trading inco
other income
hetoperating income beforel loen inpimertheresand cher creft isk provison
Loan inpaiment (charges/r) recoveries and other creait isk provisions
Net peratingincome
Total operating expenses
Total operatingexpense
Shearatingpofofit
Share of profit in associates and joint ventures
Sgrificant tems
Debit valuation adiustment ('DVA') on derivative contracts
Fair value mevemenents on non-qualififying hediges
Gain on the partial sple of shareholding in Industrial Bank
Onn cedit tspead
PProvisionoss)/releases arising from the ongosing review of compliance with the UK Consumer Credit Act
Trading results from disposesedof of operations in in Brazil
$\underset{\text { Trading }}{\text { ucs }}$
Tindinesults from disposect-of operations in Brazil

## Cocetatingexperses

Coststo establish UK ring-fenced bank
Regulatory (provisions/releases in GPB
Resturcturing and other reated costs
settlements and provisions in connection with leagil matters
$K$ Customer redress programmes
Trading results from disposect-of operations in Brazi


## Profite (a)

Revenue
uc
OCS
Sharatinge of profefitin asses
Share of profiti in associates and joint ventures

## Salane Sheet Da

At 31 Dec 2015
Loans and advances to austomers (net)
Originally reported in the 042015 Data Pack Sgnificant items reflect aurent yeer significant items as originally reportec.
${ }^{2}$ Business redasificationsto the Corporate Centre comprise balance esheet management, legacy creait, the US Sunoff ${ }^{2}$ Business recassificationsto the Corporate Centre comprise balancesthest managemenent, legacy credit, the US Lnooff


| 1 | - |  |  | (1) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| - | - |  |  |  |  |
| - | - |  |  |  |  |
| (18) | - | - | - | - | (18) |
|  |  |  |  |  | (18) |

$\qquad$
(119) - - . . .

23

$\qquad$

| (17) | - | - |  | - | (1) | (18) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (96) | - | - | - | - | - | (96) |
|  | - | - | . | . |  |  |
| (113) | - | - | . | - | (1) | ${ }^{(114)}$ |
| \$m | \$m | \$m | \$m | \$m | m | m |
| 84,072 | . |  |  |  | (946) | ${ }^{83,126}$ |
| 10,061 | - | - | - | - | (1,879) | 106,172 |

## Quarter ended 31 Dec 2015

Net interest incom
Net fee income
Net trading inco
Other income

Loan inpaiment (charges/r) recoveries and other creait isk provisions
Net peratingincome
Total operating expenses
Total operatingexpense
Operatingprofit
Share of profit in associates and joint ventures
Sgrificant tums
nevenue
Debit valuation adiustment ('DVA') on derivative contracts
Fair value movementstson non-qualifying hediges
Gain on the partial sle of sharenholding in Industrial Bank
Pontroiod odisposads
Provisionss/recleases arising from the ongoing review of compliance with the UK Consumer Credit Ac Tradingreaultsform disposect-of operations in Brazil

Ucs
peratingexperses
Coststo estabish UK ring fenced bank
Regulatory (prowisions)/ releases in GPB
Resturcturing and other reated costs
settements and provisions in connection with legal mattes
K ustomer redress programmes
trading results from disposect-of operations in Brazi
shareof profit in insooiates andjoint vertures

## Proverue

Revenue
ucs
Peratingexpenses
Share of profitin associates and ioint ventures

## alance Sreet Def <br> At 31 Dec 2015

loans and advances to austomers (net)
austomer accunts
${ }^{2}$ Originally reported in the 042015 Data Pack Sgnificant items reflect aurrent yerr significant titens as originally reported.
${ }^{2}$ Buiness redasifications to the Corporate Centre comprise balances sheet management, legacy reait, the US unurff



$$
\begin{array}{lllllll}
\hline(60) & 4 & & &
\end{array}
$$

$$
\begin{array}{cccccc}
\sim_{0} & - & - & - & - & - \\
- & - & - & - & - & - \\
\hline
\end{array}
$$

(37) - . . . . 20
19
$(20)$
19

| ) | - | - | - | - | - |  | (38) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |

$\qquad$

| (6) | 4 | - | - | - | - | (56) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | - | - | - | - |  |  |
| (38) | - | - |  | - |  | (38) |
|  | - | - | - | - |  |  |
| (98) | 4 | - | - | - |  | (94) |
| sm | \$m | \$m | \$m | \$m | \$m | sm |
| 85,991 | (661) | (1881) | - | - | 996 | ${ }^{83,965}$ |
| 109,684 | (79) | (500) | - | - | 1,879 | 105,9e4 |

## Quaterended 31 Dec 2015

vet interest income
Net fee income
Netreraingineo
ket operating income beforelocon inpeimenturderys and other reaft insk provisions
Let operating income before loan impaimentctrarges and other Gredt
Netoperating income
Total operatingexpense
perating profit
Share of profit in associates and joint ventures
Sgrificart tems
Debit valuation adiustment ('DVA') on derivative contracts
Eair value menvementson non-qualifying hediges
Gain on the partial sple of sharenoholding in In Industrial Eank
Onn cedit tspead
Porffolio disposals
(Provisions/releaes arising from the ongoping review of compliance with the Uk consumer Credit Act Trading reaults from disposese--f of operations in in Brail
$\underset{\text { Trading }}{\text { ucs }}$
Tadingreaults from disposect-of operations in Brazil

## Oparatingeperses

Coststo establish UK ring-fenced bank
Regulatory (provisions)/releases in GPB
Restructuring and other related costs
settements and provisions in connection with legal mattes
$K$ Customer redress programmes
Trading results from disposed-of operations in Brazil


## Profite (a)

Revenue
ucs
Sperating expenses

## Ealame Sheet Dan <br> At 31 Dec 2015

Loans and advances to austomers (net)
astomer accunts
${ }^{2}$ Originally reported in the 042015 Data Pack Sgnificant items reflect aurrent yerr significant titens as originally reportec.
${ }^{2}$ Business redasificationsto the Corporate Centre comprise balance esheet management, legacy creait, the US Sunoff


$\qquad$
(2) - . . . (2)

$$
\begin{array}{cccccc} 
& - & - & & - & \vdots \\
\hline(2) & - & - & - & - & (2) \\
\hline
\end{array}
$$

$$
\begin{array}{llllll}
- & - & - & - & - \\
\hline & - & - & - & - & -
\end{array}
$$


\$m
$\mathbf{9 , 3 8 7}$
5,126

## Quaterencted 31 Dec 2015

vet interest income
Net fee income
Net trading inco
other income

can inpaiment (Charges)/recoveries and other credit is isk provisions
Net pperatingincome
Total operatingexpense
Operatingprofit
Share of profit in associates and joint ventures
Selfartmer

Reverue
Debit valuation adiustment ('PVA') on derivative contracts
Fair value movementstson non-qualifying hediges
Gain on the partial sple of shareholding in Industrial Bank
Onn cedit tspead
Provisions/ releesess aising from the ongoping review of compliance with the UK consumer Credit AC
Trading reaults from disposese--f of operations in in Brail
ucs

## Poratingexperses

Coststo establish UK ring-fenced bank
Regulatory (prowisions)/ releasese in GPB
Restructuring and other related costs
settlements and provisions in connection with legal mattes
$K$ Customer redress procrammes
Tradingresults from disposect-of operations in Brail
shareof profit in insoodiates andjoint ventures
Trading results from disposect-of operations in Brazil

## Profite (a)

Reverue
ucs
OCS
Sharatinge of profefitin asses
Share of profiti in associates and joint ventures

## Salane Sheet Da

At 31 Dex 2015
astomer accounts


Originally reported in the 042015 Data Pack Sgnificant items reflect aurent yeer significantit tems as originally reported.
${ }^{2}$ Business recassifications to the Corporate C Centre comprise balancesteet management, legay credit, the US runoff portolios joint venture and associates and gains( Iosses) on disposal of subsidiaries assocites andioint ventures

## Quarterended 31 Dec 2016

Net interest income
Net feeincome
Net feie icome
vetradingincom
Other income

Loan impaiment (charges)/recoveries and other credit it isk provisions
Netopeatingincome
Total perataing expenses
Operating proffit
Share of profit in associates and joint ventures
Sgrificant tums
Revence
Debit veluation adiustment ('DVA)' on derivative contracts
Fair value movemenents on non-qualifying hedges
Gain on disposal of our membership interest in Visa- Europe
Gain on disposal of our memberstip interest in Visa - US
Own ceritios spread
Portfolio ofisposals

Proovisions) releases anising from the ongoingreview
Trading results from disposectof of operations in in razil

Trs ${ }_{\text {Trading results from disposed.-fo operations in Brazil }}$

Cosertingesexperereses with portforio disposals
Costs assooited
Coststoadieve
Coststo estabish UK King-fenced bank
Impaiment of GPB - Erurpe goocdivil
Regulatory (prowisions) reeaeses in CPB
Settlements and provisions in connection with legal mattes
UK customer redres progammes
Trading results from disposect-of operations in Brazil
Stare of profit in assodites and joint vertures
Trading result from dispocsect-of operations in Brail

## Profit (loss) beforetax

Revenue
ucs
act
Operatingexpenses
Share of profit in assen

Balance Sheet Data
At 31 Dec 2016
At 31 Dec 2016
Loans and advances to austomers (net)

(63)
(62)
$\qquad$





## Quarterended 31 Dec 2016

Net interest income
Net fee income
Other income

Loan impaiment (charges)/recoveries and other credit isk provisions
Netopeatingincome
Total perataing expenses
Operating proffit
Share of profit in associates and joint ventures
Sgrificant tems
Reverue
Debit valuation adiustment ('DVA)' on derivivive contracts
Eair value movemenents on non-qualifining hediges
Gain on disposal of our membership interest in Visa- Europe
Gain on disposal of our membership interest in Visa - Us
Own ceritios spread
Portfolio otisposals

Trading results from disposect-f operations in Brazil
$\underset{\text { Trading results from disposec-of operations in Brazil }}{\text { UC }}$

Cperatingexperses
costs sto achieverv
Costs to establish UK ring fenced bank
Impaiment of GPB - Erurpe goocdill
Regulatory (prowisions) reeaeses in 6 PB
Settlements and provisions in connection with legal mattes
UK customer rearess progammes
Tradingresults from disposectof operations in Brazil
Stare of profit in assodites and joint vertures
Trading reailt from disposecel-of operations in Brail

## Profit (loss) beforetax

Revenue
ucs
act
Operating expenses

Balame Sheet Data
At 31 Dee 2016

Loans senc advancest

$\qquad$





## Quarterended 31 Dec 2016

Net interest income
Net fee income
Net fee income
Other income

oan impaiment (Charges)/recoveries and other credit risk provisions
Tet opeatingininome
Operating proffit
Share of profit in associates and joint ventures
Sgrificant tems
revene
Debit valuation adiustment ('DVA)' on derivative contracts
Fair value movernents on non-qualififying hedgeses
Giin on disposal of our membership interest in Visa- Europe
Gain on disposal of our membership interest in Visa - Us
Gain on disposal of
Own redit spread
portolio disposals
Porffolio disposals
Provisions/releseses arising from the ongging reveiew of compliance with the UK Consumer Credit Act
Trading results from disposed-of poerations in Brazil
Trs ${ }_{\text {Tradingresults from disposed.of operations in Brazil }}$

Cosertingexperess
Costs assooited
Coststo adieve
Coststo estabish UK King-fenced bank
Impaiment of GPB - Erurpe goocdivil
Regulatory (prowisions) reeaeses in 6 PB
Setlements and provisions in connection with legal mattes
UK customer redress progarames
Trading results from disposec- -f operations in Brazil
Stare of profit in assodites and joint vertures
Trading reailt from disposecel-of operations in

## (ant (les) before

${ }^{\text {Revers }}$
Operating expenses

Balance Sreet Dat
At 31 Dec 2016

Customer accounts

$\qquad$


1 Buiness redassificationstot the Corporate Centre comporise balance sheet management, legacy credit, the US Unnoff
portfolios joint ventures and associates and gaind (loses) on disposal of subsidiaries associates and joint ventures.

## Quarterended 31 Dec 2016

vet interest income
vet fee income
Net trading incoone
Other income

Loan impaiment (charges)/recoveries and other reedit isk provisions
Totapearatingincome
Total operatingexpenses
Operating profit
Share of profit in associates and joint ventures
Sgrificart tums
Reverue
Debit valuation adiustment ('DVA)' on derivivive contracts
Eair value movemenents on non-qualifining hediges
Gain on disposal of our membership interest in Vsa- Europe
Gain on disposal of our membership interest in Visa - US
Own ceritios spread
Portfolio otisposals
Proviflio disposals
Tradingoresultstrom disposesectof oferations in Brazil

TTrading results from disposec-of operations in Brazil

Cosertingexperess
Costs assooited
Coststo adieve
Coststo estabisish UKring-fenced bank
Impaiment of GPB - Erurpe goocdill
Regulatory (prowisions) reeaeses in 6 PB
Kegulatory (prousisons)/reeasese in GPB
Settements and provioios in connetion with legal matters
UK customer redress progarames
Trading results from disposecc-of operations in Brazil
Stare of profit in assodites and joint vertures
Trading reailt from disposecel-of operations in Brail

## Profit (loss) beforetax

Revenue
ucs
act
Operating epperses
Share of pofftit i asso

Balance Sheet Data
At 31 Dece 2016
At 31 Dec 2016
Loans and advances to austomers (net)


$\qquad$




## Quater ended 31 Dec 2016

Net interest income
Net fee income
Net fee income
Nether
Oningome
Netoporating

Loan impaiment (charges)/ recoveries and other credit risk provisions
Tet opeatingininome
Operating profit
Share of profit in associates and joint ventures
rofit before tax
Sgrificant tems
Revenue
Debiiveluation adiustment ( (DVA)' on derivative contracts
fair value movenents on
fair value movernents on non-qualifying hedives
Gain on disposal of our membership interest in Vsa- Europe
Gain on isposal of our membership interest in Visa
US
Gain on disposal of
Own cerit spread
Portrfolio olisposasels
Portfolio disposals
Provisions/releases arising from the ongsing review of compliance with the UK Consumer Creait AC


TTrading results from disposec-of operations in Brazil

Cosertingexperess
costs sto achieve
Coststo etabilish UK ring fenced bank
Impaiment of GPB - Europe goodvill
Regulatory (provisions)/ releases in
GPB
settlement (pand and provisisions in connection with legal mattes
UK customer redres progammes
Tradingresults from disposect-of operations in Brazil
Stare of profit in assodides and joint vertures
Trading results from disposed. of of operations in Brail

## Profit/(lose) beforetax

Revenue
Operatingexpenses
Share of profit in assen

## At 31 Dee 2016

Sons and advances to customers (net)


Busines redassificationsto the Conporate Centre comporse balance steet management, lesay credilt, the US runo

## Quater ended 30 Sep 2016

Net interest income
Net fee income
vet trading incom
Other income

Loan impaiment (charges)/ recoveries and other credit it isk provisions
Tetoperating income
Total Operatingexpense
Operating profit
Share of profit in associates and joint ventures
rofit before tax
sgrificant tems
Reverue
Debii valuation adiustment ( 'DVA') on derivative contracts
fair
Fair value movemenents on non-qualifining hediges
Gain on disposal of our membership interest in Visa- Europe
Gain on disposal of our memberstip interest in Visa - US
Gain on disposal of
Own redit spread
portolio disposals
Portfoio disposals
Provisions/redeases arising from the ongoing review of compliance with the UK Consumer Creait AC
Poss and tradingreseatits from disposesedof operations in Brail
$\underset{\text { Trading results from disposed-of operations in Brazil }}{\text { UC }}$

Cosertingexperess
Costs to achieve
Coststo etabish UKinofenced bank
Impaiment of GPB - Errope goocavill
Regulatory (provisons)/ reaceses in
CPB
Setlements and provisions in conneetion with legal matters
UK customer redres progammes
Trading results from disposed-of operations in Brazil
Stare of profit in assodites andidint vertures
Trading result from disposed.-of operations in Brail
Profit/(loses) before tax
Revenue
ucs
act
Operating expenses
Share of proftit $i$ asso

## Balance Sreet Dat At 30 Sep 2016

At 30 Sep 2016
Customer accounts

$\qquad$
(12)




Originaly feported inthe O3 2016 Data Pack Sgnificant
eported.
${ }^{2}$ Business recasasificationsto the Corporate C Centre comporise balance sheet managements, legacy credit the USunnoff

## Quater ended 30 Sep 2016

Vet interest income
Net fee income
Net trading incoone
Other income

Loan impaiment (charges)/recoveries and other reedit risk provisions
Totopearatingincome
Operating proffit
Share of profit in associates and joint ventures
Hofit beforiet ax
Sgrificart tems
Reverue
Debit veluation adiustment ('DVA)' on derivitive contracts
Fair value movemenents on non-qualifining hediges
Giin on disposal of our membership interest in Visa- Europe
Gain on disposal of our membership interest in Visa - Us
Own ceritios spread
Portfolio otisposals
Portfoio disposals
Provisions/releases arising from the ongoing review of compliance with the UK Consumer Creait AC
Possisions) releases anising from the ongoongreveew of con
Loss
$\underset{\text { Trading results from disposec-of operations in Brazil }}{\text { UC }}$

Costaingeexeress
Costs to achieve
Coststo estabisish UKring-fenced bank
Impaiment of GPB - Erurpe goocdill
Regulatory (prowisions) reeaeses in 6 PB
Settement (ronus onons)/ releasess in GPB
UK customer redress progammes
Trading results from disposecc-of operations in Brazil
Stare of profit in wosodites and joint vertures
Tradingreailt from disposecel-of operations in Brail

## (ant (les) before

Revenue
ucs
act
Operating expenses

## ${ }^{\text {Batamoe Sheot Da }}$ <br> at 30 Sep 2016

bans and advances to austomers (net)
 reorted.
${ }^{2}$ Business recdasificationsto the Corporate C Cintre comprise balance sheet management, legacy crevit the US unnoff

$\qquad$




## Quarterended 30 Sep 2016

Net interest income
Net fee income
Net fee income
Nether
Oningome
Netoporating

Loan impaiment (charges)/ recoveries and other credit risk provisions
Tet opeatingininome
Operating proffit
Share of profit in associates and joint ventures
Hoffit efefore tax
Sgrificant tems
Reverue
Debit valuation adiustment ('DVA)' on derivivive contracts
fair value mienentsonnen
Fair value movemenents on non-qualifying hediges
Gain on disposal of our membership interest in Vise- - Europe
Gain on disposal of of ur membership interest in Visa - US
Own ceritios spread
Portfolio otisposals
Portfolio disposals
Provisions/releases arising from the ongoing review of compliance with the UK Consumer Creait AC
Los and trading results from disposed-of op perations in Brazil
$\underset{\text { Trading results from disposec-of operations in Brazil }}{\text { UC }}$

Coserta ingexpexereres with portforio disposals
Costs assooited
Coststo adieve
Coststo estabisish UKring-fenced bank
Impaiment of GPB - Erurpe goocdivil
Regulatory (prowisions) reeaeses in 6 PB
settlements and provisions in connection with legal mattes
UK customer redress progammes
Tradingresults from disposec- -of operations in Brazil
Stare of profit in assodites and joint vertures
Trading reailt from disposecel-of of operations in Brail

## (ant (les) before

Revenue
ucs
act
Operatingexpenses
Share of profit in assen

## Balance Sreet Dat At 30 Sep 2016

At 30 Sep 2016
Customer accounts

$\qquad$

| (5) | 9 | - | - | - | (1) | 3 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (4) | - | - |  |  |  | (3) |
|  | - | - | - | - | 1 | (3) |
| (9) | 9 | . | . | - | . |  |
| \$m | \$m | \$m | \$m | \$m | sm | sm |
| 48,088 | (33) | - | - | - | 403 | 48,438 |
| 43,736 | (144) | - | - | - | 932 | 44,52] |

reportec.
${ }^{2}$ Businesr recassificationsto the Corporate C Cintre comprise balance sheet management, legacy crevit the US unnoff

## anater ended 30 Sep 2016

vet interest income
Net fee income
other income
etoperating income beforer loan impaimertctarus and other creaft niskpovisorn
Loan impaiment (charges)/recoveries and other reedit isk provisions
Totapearatingincome
Total operatingexpenses
Operating profit
Share of profit in associates and joint venture
Sgrificart teems
Reverue
Pebit valuation adiustment ('DVA') on derivative contracis
Fair value movemenents on non-qualifining hediges
Gain on disposal of our membership interest in Visa- Europe
Gain on disposal of our memberstip interest in Visa - US
Onn reaitits spread
Portfolio disposals
Portfoio disposals
Provisions/releases arising from the ongoing review of compliance with the UK Consumer Creait AC
Loss and trading results from disposed-of operations in Brail
$\underset{\text { Trading results from disposec-of operations in Brazil }}{\text { UC }}$

Cotsta ascociated with portrolio disposals
Costs assooited
Coststo adieve
Coststo estabisish UKring-fenced bank
Impaiment of GPB - Erurpe goocdill
Regulatory (prowisions) reeaeses in 6 PB
Settements and provisions in connection with legal mattes
UK customer redress progammes
Tradingresults from disposecd-of operations in Brazil

Stare of profit in assodides and joint vertures
Trading reailt from disposecel-of operations in

## (rit)

Revenue
ucs
act
Operatingexpenses
Share of profit in assen

## Balance Sreet Dat At 30 Sep 2016

At 30 Sep 2016
Customer accounts

$\qquad$


Onignell
${ }^{2}$ Business redassifications to the Corporate Centre comprise balance sheet management, legary credit the US Sunoff

## Quarterended 30 Sep 2016

Net interest income
Net fee income
Net trading inco
Other income

oan impaiment (charges)/recoveries and other credit risk provisions
Totapearatingincome
Operating profit
Share of profiti in assocites and joint ventures
Scrificant tems
Reverue
Debit veluation adiustment ('DVA)' on derivivive contracts
Fair value movementsts on non-qualifying hediges
Gain on disposal of our membershipinterestis ivisa- Europe
Gain on disposal of our membership interest in Vsa - Us

Portfolio disposals
Provisions) releases arising from the ongoing review of compliance with the UK Consumer Creait AC
Provisions) releazes arising from the ongoing reveew of comp
Loss and traing
$\underset{\text { Trading results from disposec-of operations in Brazil }}{\text { UC }}$

Cosertingexperess
Costs assooited $v$
Coststo adieve
Coststo etabilish UK rinafenced bank
mpaiment of GPB- Europe gocdill
Resulutaron (provisions/ rele eases in CPB
settements and provisions in comnection with legal mattes
UK customer redres progammes
Tradingresults from disposecdof operations in Brazil
Stare of profit in assodides and joint vertures
Tradingresults from disposecelof of operations in Brail

## (ant (les) before

Revenue
Operatingexpenses
Share of profit in assen

Belance Sheet Data
At 30 Sep 2016
Loans and advancesto austomers (net)
Customer accounts

. reorted.
${ }^{2}$ Businesr recassificationsto the Corporate C Cintre comprise balance sheet management, legacy crevit the US unnoff

## Quarterended 30Jun 2016

Net interest income
Net fee income
Net trading incoo
Other income

Loan impaiment (charges)/ recoveries and other reefit isk provisions
Netopeatingincome
Total perataingexpenses
Total operatinge expense
Share of profit in associates and joint ventures
Hofit before tax
Sgrificant tums
Reverue
Debit veluation adiustment ('DVA)' on derivative contracts
Fair value movemenents on non-qualifying hedges
Giin on disposal of our membership interest in Visa- Europe
Gain on disposal of our membership interest in Visa - Us
Onn reaitits spred
Portfolio ofisposals
Prorfoiiono dispos)/realeseses arising from the ongoing reveew of compliance with the UK Consumer Credit Ac
Trading results from disposed-of poerations in Brazil
$\underset{\text { Trading results from disposec-of operations in Brazil }}{\text { UC }}$

Cosertingexperess
Costs to achieve
Coststo estabisish UK ring-fenced bank
Impaiment of GPB - Erurpe goocdivil
Regulatory (prowisions) reeaeses in CPB
Setlements and provisions in conneetion with legal matters
UK customer redress progammes
Trading results from disposecc-of operations in Brazil
Share of proftit in ærodites and joint vertures
Trading result from dispocseco-of operations in Brail

## (1) (los)

Revenue
1 cs
Operatingexpenses
Share of profit in assen

## Balance Sheet D At 30 un 2016

At 30 J un 2016
Customer accounts

reorted.
${ }^{2}$ Business redassificationst the Corporate C Centre comporise balance sheet management, legacy crevit the U Sunnoff





## Quaterended 30Jun 2016

Vet interest income
Net fee income
Net trading incoone
Other income

Loan impaiment (charges)/recoveries and other credit isk provisions
Netopeatingincome
Total perataing expenses
Total operating expenses
Share of profiti in associates and joint ventures
offit before tax
Sgrificant tems
Reverue
Debit valuation adiustment ('DVA') on derivative contracts
Fair value movemenents on non-qualifining hediges
Gain on disposal of our membership interest in Visa- Europe
Gain on disposal of our memberstip interest in Visa - US
Own ceritios spread
Portfolio otisposals
Protfolio dispons) /realesese arising from the ongoing reveew of compliance with the UK Consumer Creait Act
Trading results from disposed-of poerations in Brazil
$\underset{\text { Trading results from disposec-of operations in Brazil }}{\text { UC }}$

Cosertingexperess
Costs assooited
Coststo adieve
Coststo estabisish UKring-fenced bank
Impaiment of GPB - Erurpe goocdivil
Regulatory (prowisions) reeaeses in 6 PB
Settlements and provisions in connection with legal matters
UK customer redress progarames
Trading results from disposecc-of operations in Brazil
Stare of profit in wesodites and joint vertures
Trading reailt from disposecel-of operations in Brail

## (rit)

Revenue
ucs
act
Operatingexpenses
Share of profit in assen

## Balare Sheet D At 30 un 2016

At 30 J un 2016
Customer accounts




reportec.
${ }^{2}$ Business recasasificationsto the Corporate C Centre comporise balance sheet managements, legacy credit the USunnoff

## Quaterended 30Jun 2016

Net interest income
Net fee income
Net trading incoone
Other income

oan impaiment (Charges)/recoveries and other credit risk provisions
Totola perariting ingexpensee
Total operatingexpenses
Operating profit
Share of profit in associates and joint ventures
Sgrificart tums
Revence
Debit veluation adiustment ('DVA)' on derivivive contracts
fair value
Fair value movementsts on non-qualifying hediges
Gain on disposal of our membership interest in Visa- Europe
Gain on disposal of our membership interest in Visa - Us
Own ceritios spread
Portfolio otisposals

Tradingoresultstrom disposesectof oferations in Brazil
$\underset{\text { Trading results from disposec-of operations in Brazil }}{\text { UC }}$

Coserta ingexpexereres with portforio disposals
Costs assooited
Coststo adieve
Coststo estabisish UKring-fenced bank
Impaiment of GPB - Erurpe goocdivil
Regulatory (prowisions) reeaeses in 6 PB
Settlements and provisions in connection with legal matters
UK customer redress progammes
Trading results from disposed-of operations in Brazil
Sure of profit in assodites and do dint vertures
Trading reailt from disposecel-of operations in Brail

## (ant (les) before

Revenue
ucs
act
Operatingexpenses
Share of profit in assen

## Balare Sheet D At 30 un 2016

A. 30 Jun 2016

Customer accounts


$\qquad$


reorted.
${ }^{2}$ Businesr recassificationsto the Corporate C Cintre comprise balance sheet management, legacy crevit the US unnoff

## Quaterended 30Jun 2016

vet interest income
Net fee income
other income

oan impaiment (Charges)/recoveries and other credit risk provisions
Totopearatingincome
Total operatingexpenses
Operating profit
Share of profiti in associates and joint ventures
offit before tax
Sgrificant tems
Reverue
Debit veluation adiustment ('DVA)' on derivitive contracts
Eair value movemenents on non-qualifining hediges
Giin on disposal of our membership interest in Visa- Europe
Gain on disposal of our membership interest in Visa - Us
Onn reaitits spread
portfolio ofisposals
Porffolio disposals
Provisions/releseses arising from the ongging review of compliance with the Uk consumer Credit Ac
Trading resultstrom disposect-f of operations in Brazil
$\underset{\text { Trading results from disposec-of operations in Brazil }}{\text { UC }}$

Cosertingexperess
Costs assooited
Coststo adieve
Coststo estabisish UKring-fenced bank
Impaiment of GPB - Erurpe goocdill
Regulatory (prowisions) reeaeses in 6 PB
settlements and provisions in connection with legal mattes
UK customer redress progarames
Tradingresults from disposectof operations in Brazil
Share of profit in ixsodites and joint vertures
Trading reailt from disposecel-of operations in Brail

## (rit)

Revenue
ucs
act
Operating expenses

## Balare Sheet D At 30 un 2016

At 30 J un 2016
astomer cccounts

$\qquad$

$$
\begin{array}{lllll}
\hline- & - & \vdots & \vdots \\
\hline & - & - & \vdots \\
\hline
\end{array}
$$

$\qquad$



Onginally
${ }^{2}$ Business redassifications to the Corporate Centre comprise balance sheet management, legary credit the US Sunoff

## Quarter ended 30Jun 2016

Net interest income
Net fee income
Nether income
Netoperatingin

oan impaiment (charges)/recoveries and other credit risk provisions
Totapearaingincome
Operating profit
Share of profiti in assocites and joint ventures
Scrificant tems
Reverue
eebiv valuation adiustment ( 'DVA)' on derivative contracts
JFai valuemvenents
Fair value movernents on non-qualififying hedgeses
Gain on disposal of our membership interest in Vsa- Europe
Gain on disposal of our membership interest in Visa - US
Gain on disposal of
Onn reait spread
Portfolio disposels
Portfoio disposals
(Provisions/r reasese arising from the ongoing review of compliance with the UK Consumer Creait AC
Trading results from disposed-dof peerations in Brazil
$\underset{\text { Trading results from disposec-of operations in Brazil }}{\text { UC }}$

Cosertingesexpereses
Costs assooited $v$
Coststo adieve
Coststo ettabish UK ring fenced bank
mpaiment of GPB- Europe goochwill

Settements and provisions in comnection with legal mattes
UK austomer redress progarames
Tradingresults from disposed-of operations in Brazil
Share of profit in assodites and joint vertures
Trading reaults from disposecelof of operations in Brazil

## Profit (loss) beforetax

Revenue
Operating expenses
Share of proftit $i$ asso

## \section*{Balane Sheet Da A 30 un 2016

 <br> Loans and advances to astomers (net)}austomer accounts
reported.
${ }^{2}$ Business redassificationsto the Corporate Centre comprise balance sheet management, legary revitit the US Unuoff

## quarterented 31 Mar 2016

## Net interest income

Net fee income
Nettradinginco

Loan imparment (charges)/ recoveries and other creait it isk provisions
Netoperating income
Total operatingexpenses
Total operating expenses
Pheratingpofit
Share of proft in associates and joint venturs
profit before tax
sgrificant tems
sevenue
Debiit valuation adiustment ( 'DVA') on derivative contracts
fair value mivenentson
Fair value movements on non-qualifying hedges
Gain on disposal of our membership interest in Vsa- Europe
Gain on disposal of our membership interest in Visa - US
Onn redirts spread
portfoio ofisposals
Portfolio disposals
Provisons/releases arising from the ongsoingreveiew of compliance with the UK Consumer Creait Ae
Trading results from disposed-of operations in Brazil
Trs ${ }_{\text {Trading results from disposed.-fo operations in Brazil }}$

Cosertingexperges
Costs assooited
Coststoadieve
Coststo estabish UK King fenceed bank
Impaiment of GPB - Erurpeg goocdivil
Regulatory (prowisions) reeaeses in CPB
settlements and provisions in connection with legal matters
UK customer redres progammes
Trading reaults from disposecd-f of operations in Brazil
Stare of profit in assodites and ionit vertures
Trading result from dispocesed-of of perations in Brail

## trofit/(loss) beforetax

Revenue
1 cs
Operatingexpenses
Share of profit in assen

| Balance Sroet Data |
| :--- |
| At 313 Mar 2016 |

astomer accounts

$\qquad$


Orignaly eported in the Q 12016 Data Pad
reorted.
${ }^{2}$ Businesr recassificationsto the Corporate C Cintre comprise balance sheet management, legacy crevit the US unnoff

## carterended 31 Mar 2016

Net interest income
Net fee income
Other income
etoperi
oan impaiment (charges)/recoveries and other credit isk provisions
Totala perarating expensee
Operating proffit
Share of profit in associates and joint ventures
Sgrificart tums
Reverue
Debii valuation adiustment ( 'DVA') on derivative contracts
fair value mivenentson
Fair value movementsts on non-qualifying hediges
Giin on disposal of our membership interest in Visa- Europe
Gain on disposal of our membership interest in Visa - Us
Onn reaitits spread
portfolio ofisposals
Protfolio disposs) /realesese arising from the ongoing reveew of compliance with the UK Consumer Credit Act
Trading results from disposed-of operations in Brazil

TTrading results from disposec-of operations in Brazil

Cosertangsemexperated with portfolio disposals
Costs assooited
Coststo adieve
Coststo estabisish UKring-fenced bank
Impaiment of GPB - Erurpe goocdill
Regulatory (prowisions) reeaeses in 6 PB
settlements and provisions in connection with legal matters
UK customer redress progammes
Tradingresults from disposecd-of operations in Brazil
Sure of profit in assodites and ionit vertures
Trading reailt from disposecel-of operations in Brail

## (rit)

Revenue
ucs
act
Operatingexpenses
Share of profit in assen

| Balance Sreet Data |
| :--- |
| At 313 Mar 2016 |

Customer accounts




eported.
${ }^{2}$ Business recasasificationsto the Corporate C Centre comporise balance sheet managements, legacy credit the USunnoff

## carterended 31 Mar 2016

## Net interest incon

Net fee income
Nther income
Netopertingi
tope
oan impaiment (charges)/recoveries and other credit isk provisions
Totopearatingincome
Operating proffit
Share of profit in associates and joint ventures
Sgrificant tems
Reverue
Debit valuation adiustment ('DVA)' on derivative contracts
Fair value movemenents on non-qualifying hediges
Gain on disposal of our membership interest in Visa- Europe
Gain on disposal of our membership interest in Visa - US
Own ceritios spread
Portfolio otisposals

Trading results from disposect-of operations in Brazil
Trs ${ }_{\text {Tradingresults from disposed.of operations in Brazil }}$

Coserta ingexpexereres with portforio disposals
Costs assooited
Coststo adieve
Coststo estabish UK King-fenced bank
Impaiment of GPB - Erurpe goocdivil
Regulatory (prowisions) reeaeses in 6 PB
Settlements and provisions in connection with legal matters
UK customer redress progarames
Trading results from disposect-of operations in Brazil
Stare of profit in assodites and joint verture
Trading result from disposecel-of operations in Brail

## (ant (les) before

Revenue
ucs
act
Operatingexpenses
Share of profit in assen

## Balame Sheot Daf

At 31 Mar 2016
Lanstomer accounts



$\qquad$


Originally reported in the Q1 2016 Data Pack Sgnificant enser
reorted.
${ }^{2}$ Businesr recassificationsto the Corporate C Cintre comprise balance sheet management, legacy crevit the US unnoff

## Manter ended 31 Mar 2016

Net interest income
Net fee income
Net trading incoone
Other income
ct operating income before loen impaimert clarys and other ceeftr niskprovisors
Loan impaiment (charges)/recoveries and other credit isk provisions
Netoperating income
Total operatingexpenses
Operating proffit
Share of profit in associates and joint ventures
drax

Reverue
Debit valuation adiustment ('DVA)' on derivivive contracts
Fair value movemenents on non-qualifining hediges
Gain On disposal of our membership interest in Vsa- EUrope
Gain on disposal of our membership interest in Visa - Us
Own redits spread
and
Protfolio disposals
Trading results from disposed-of operations in Brazil

TTrading results from disposec-of operations in Brazil

Cosertingexperess
Costs assooited
Coststo adieve
Coststo estabisish UKring-fenced bank
Impaiment of GPB - Erurpe goocdill
Regulatory (prowisions) reeaeses in 6 PB
settlements and provisions in connection with legal mattes
UK customer redress progarames
Tradingresults from disposecd-of operations in Brazil
Stare of proftin in wsodites and joint vertures
Trading realits from disposece-fof operations in

## (rit)

Revenue
ucs
act
Operating expenses

Balance STreet Dota
At 31 Mar 2016
Lonas and advancesto automers (net)
Customer accounts

$\qquad$


'Onginanyly eported in the Q1 2016 Data Pack Sgniflantite
eported.


## Quarterended 31 Mar 2016

Net interest income
Net fee income
Other income

oan impaiment (charges)/recoveries and other credit risk provisions
Totapearatingincome
Total operating expen
Operating
Share of profiti in assocites and joint ventures
scrificant tems
Reverue
Debit veluation adiustment ('DVA)' on derivitive contracts
Fair value movementsts on non-qualifying hediges
Giin on disposal of our membership interest in Visa- Europe
Gain on disposal of our membership interest in Visa - Us
Gain on disposal of
Own redit spread
portolio disposals
Portfolio disposals
PProvisioss) releases arising from the ongoing review of compliance with the UK Consumer Creait AC
Trading results from disposed-dof peerations in Brazil
Trs ${ }_{\text {Tradingresults from disposed.of operations in Brazil }}$

Cosertingexperess
Costs to achieve
Coststo etabish UK rinafenced bank
mpaiment of GPB- Europe coodwill

settements and provisions in connection with legal mattes
UK customer redres progammes
Tradingresults from disposectof operations in Brazil
Stare of profit in assodides andiaint vertures
Tradingresults from disposecelof of operations in Brail

## (rit)

Revenue
ucs
act
Operatingexpenses
Share of profit in assen

Belarce Sheet Data
At 31 Mar 2016
Lonas and advencesto austomers (net)
Customer accounts


Originaly reported in the Q1 2016 Data Pack Sgnificant testerect current year significant tems as originaly reorted.
${ }^{2}$ Businesr recassificationsto the Corporate C Cintre comprise balance sheet management, legacy crevit the US unnoff

## Quater ended 31 Dec 2015

Net interest income
Net fee income
Net tradinginco

Loan impaiment (charges)/recoveries and other Tedeit iskk provisions
ot operatingincome
Total operatingexpe
Opeating
Share of profitin associates and joint venture
Profit before tax

## svificant teme

Debit valuation adiustment ('DDA') on derivitive contracts
Fairvalue movementstson non-qualifying hedives
Gain on the partial ssle of sharenholding in Industrial Bank
Portroliod odisposals
Provisions) releases arising from the ongoing review of compliance with the UK Consumer Credit Act
Trading Presultsfrom disposec- -of operations in Brazil
$\underset{\text { Trading }}{\text { ucs }}$

Poratingexperves
Coststo estabish UK ring fenced bank
Regulatory (prowisions)/ releasese in CPB
Resturcturing and other relted costs
settlements and provisions in connection with legal mattes
K ustomer redress programmes
Trading results from disposect-of operations in Brazil


## Profite (a)

Revenue
ucs
peratingexpenses
Share of profitin in associates and joint ventures

## Salane Sheet Da

At 31 Dec 2015
coans and advances
astomer accounts
${ }^{2}$ Originally reported in the 042015 Data Pack Sgnificant items reflect aurrent yerr significant titens as originally reported.
${ }^{2}$ Business redassifications to the Corporate Centre comporise balance sheet management, legacy creait, the US sunoff


$\qquad$

$\qquad$

-     -         -             - 



74,909
74,509
244,485

## Quarter ended 31 Dec 2015

Vet interest income
Net fee income
Netreraingome

Let operating income before loan impaimentctrarges and other Gredt
Net peratingincome
Total operating expenses
Total operatingexpenses
perating profit
Share of profit in associates and joint ventures
grificant tums
Debit valuation adiustment ('DVA') on derivative contracts

Gain on the partial sle of sharenolding in Industrial Bank
Onn cedit tspead
 Trading results from disposectof of operations in in razil
$\underset{\text { Trading }}{\text { ucs }}$
Tadingreaults from disposect-of operations in Brazil

## Cocetatingexperses

Coststo establish UK ring-fenced bank
Regulatory (provisions)/releases in GPB
Restructuring and other related costs
settements and provisions in connection with legal mattes
$K$ Customer redress procrammes
Trading results from disposed-of operations in Brazil


## Proveritue

Revenue
UGS
Operatingexpenses
Operating experses
Share of proffit in ascociates and joint venture

## mamestreet D


astomer accounts
${ }^{1}$ Originally reported in the 042015 Data Pack Sgnificant items reflect aurrent yeer significant items as originally reported.
${ }^{2}$ Business recdasificationsto the Corporate Centre comporise balance sheet management, legacy creait, the US sunnoff


$\qquad$

$\qquad$


## Quaterended 31 Dec 2015

vet interest income
Net fee income
Net trading inco
Other income

Loan inpaiment (charges/r) recoveries and other creait isk provisions
Net peratingincome
Total operating expenses
Total operatingexpense
poratingynoft
Share of profit in
Share of profit in associates and joint ventures
Selfartmer
Reverue
Debit valuation adiustment ('DVA') on derivative contracts
Fair value movementstson non-qualifying hediges
Gain on the partial sple of shareholding in Industrial Bank
Oun creait spread
Portfolio disposals
Provisons/r) relesese arising from the ongoing review of compliance with the Uk consumer Credit Ad Trading reaults from disposece--f of operations in Brazil
$\underset{\text { Trading }}{\text { ucs }}$
peratingexperses
Coststo estabish UK ring fenced bank
Reguldatory (provisions)/releases in GPP
Restructuring and other related costs
settements and provisions in connection with legal mattes
K ustomer redress programmes
Tradingresults from disposec-of operations in Brazi


## Profite (a)

Revenue
uc
Operatingexpenses
Share of profiti in associates and joint ventures

## Salane Sheet Da

at 31 Dex 2015 and andences to austomers (net)
Customer accounts
Originally reported in the 042015 Data Pack Sgnificant items reflect aurent yeer significant items as originally reported.
${ }^{2}$ Business recdasificationsto the Corporate Centre comporise balance sheet management, legacy creait, the US sunoff




$\qquad$


## quaterended 31 Dec 2015

Net interest income
Net fee income
other income

can inpaiment (Charges)/recoveries and other credit it isk provisions
Net pperatingincome
otal operating expen
perating profit
Share of profit in associates and joint ventures
grificant tums
Debit valuation adiustment ('DVA') on derivative contracts
Eair value menvementson non-qualifying hediges
Gain on the partial slel of fharecholdining in Industrial Bank
Pun cedit tspread
Porffolio disposals
Provisions/releeses arising from the ongoping review of compliance with the Uk consumer Credit Act Trading results from disposeca-fof poerations in Brazail
ucs
peratingexperses
Coststo estabish UK ring fenced bank
Regulatory (prowisions)/ releasese in CPB
Restructuring and other related costs
settements and provisions in connection with legal mattes
K ustomer redress programmes
Trading results from disposect-of operations in Brail
shareof profit in insooiates andjoint vertures

## Profite (lua Revenue

Revenue
ucs
Share of proffit in acsociates and joint ventures

## Balamestreet Data

at 31 Dex 2015 and anvances to austomers (net)
automer accounts
Originally reported in the 042015 Data Pack Sgnificant items reflect aurent yeer significant items as originally reported.
${ }^{2}$ Business redasificationsto the Corporate Centre comprise balance sheet management, legacy credit, the US Sunof

$\qquad$
$\qquad$
(2) . . . .




(2)

$$
\begin{array}{llllll}
\hline \text { (2) } & - & - & - & \\
\hline
\end{array}
$$

$$
\begin{array}{ccccc}
(2) & & \\
- & - & - & - \\
- & - & - \\
\hline
\end{array}
$$



## Quaterencted 31 Dec 2015

vet interest income
Net fee incomeme
other income
et operating inome hefrelen
Let operating income before loan impaimentctrarges and other Gredt
Net pperatingincome
Total operatingexpense
peate ingporofit
Stare of profit in associates and joint ventures
Scrificant tems
Reverue
Debit valuation adiustment ( 'DVA') on derivivive contracts
.
Fair value movementstson non-qualifying hediges
Gain on the partial sle eo shareholding in industrial Bank
own ceeit spread
Portfoliod dipposals
Provisions)/releases arising from the onggoing review of compliance with the UK Consumer Credit Ac trading reaults from disposectof of operations in in razil
$\underset{\text { Trading }}{\text { ucs }}$

## Poratingexperses

Coststo establish UK ring-fenced bank
Regulatory (prowisions)/ releasese in GPB
Restructuring and other related costs
settlements and provisions in connection with legal mattes
K ustomer redress programmes
Trading results from disposect-of operations in Brazil

trofit (los) beforetax
Reverue
ucs
UCS
Operatingexpenses
Share of profit in associates and joint ventures

## Salane Sheet Da

at 31 Dec 2015
Lans and adancesesto automers (net)
ustomer accounts
Customer accounts
${ }^{2}$ Originally reported in the 042015 Data Pack Sgnificant items reflect aurrent yeer significant items as originally reported.


# HSBC HOLDINGS PLC 

## Data Pack

4Q 2016


#### Abstract

The financial information on which this supplement is based is unaudited and has been prepared in accordance with HSBC's significant accounting policies as described in the Annual Report and Accounts 2016. The financial information does not constitute financial statements prepared in accordance with International Financial Reporting Standards ('IFRSs'), is not complete and should be read in conjunction with the Annual Report and Accounts 2016, the Interim Report 2016, and other reports and financial information published by HSBC.


All information is on a reported basis.

## Index

Page
HSBC Holdings plc ..... 1
Global businesses
Retail Banking and Wealth M anagement ('RBWM ') ..... 2
Commercial Banking ..... 3
Global Banking and M arkets ..... 4
Global Private Banking ('GPB') ..... 5
Corporate Centre ..... 6
Geographical regions
Europe ..... 7
Asia ..... 8
Middle East and North Africa ..... 9
North America ..... 10
Latin America ..... 11
Further analysis
Hong Kong ..... 12
United Kingdom ('UK') ..... 13
US CM L run-off portfolio ..... 14
HSBC Holdings ..... 15
Risk-weighted assets ..... 16
Return on risk-weighted assets ..... 17

HSBC
HSBC Holdings plc

Net interest income
Net fee income
Net trading income
Other income/ (expense)
Net operating income before loan impairment charges and other credit risk provisions ${ }^{1}$
Loan impairment charges and other credit risk provisions

## Net operating income

Total operating expenses ${ }^{1}$
Operating profit/ (loss)
Share of profit in associates and joint ventures
Profit/ (loss) before tax
Tax expense
Profit/(loss) after tax
Profit/(loss) attributable to shareholders of the parent company
Profit attributable to non-controlling interests
Profit/(loss) attributable to the ordinary shareholders of the parent company

| Quarter ended |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: |
| $\mathbf{3 1}$ Dec | 30 Sep | 30 Jun | 31 Mar | 31 Dec |
| $\mathbf{2 0 1 6}$ | 2016 | 2016 | 2016 | 2015 |
| $\mathbf{\$ m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ |
| $\mathbf{6 , 8 6 8}$ | 7,185 | 7,847 | 7,913 | 8,059 |
| $\mathbf{2 , 9 2 9}$ | 3,262 | 3,389 | 3,197 | 3,471 |
| $\mathbf{1 , 8 9 7}$ | 2,231 | 2,488 | 2,836 | 1,408 |
| $\mathbf{( 2 , 7 1 0})$ | $(3,166)$ | 770 | 1,030 | $(1,166)$ |
|  |  |  |  |  |
| $\mathbf{8 , 9 8 4}$ | 9,512 | 14,494 | 14,976 | 11,772 |
| $\mathbf{( 4 6 8 )}$ | $(566)$ | $(1,205)$ | $(1,161)$ | $(1,644)$ |
| $\mathbf{8 , 5 1 6}$ | 8,946 | 13,289 | 13,815 | 10,128 |
| $\mathbf{( \mathbf { 1 2 , 4 5 9 }}$ | $(8,721)$ | $(10,364)$ | $(8,264)$ | $(11,542)$ |
| $\mathbf{( 3 , 9 4 3 )}$ | 225 | 2,925 | 5,551 | $(1,414)$ |
| $\mathbf{4 9 8}$ | 618 | 683 | 555 | 556 |
| $\mathbf{( 3 , 4 4 5 )}$ | 843 | 3,608 | 6,106 | $(858)$ |
| $\mathbf{( 5 7 2 )}$ | $(803)$ | $(720)$ | $(1,571)$ | $(230)$ |
| $\mathbf{( 4 , 0 1 7 )}$ | 40 | 2,888 | 4,535 | $(1,088)$ |
| $\mathbf{( 4 , 2 2 9 )}$ | $(204)$ | 2,611 | 4,301 | $(1,325)$ |
| $\mathbf{2 1 2}$ | 244 | 277 | 234 | 237 |
| $\mathbf{( 4 , 4 4 0 )}$ | $(617)$ | 2,347 | 4,009 | $(1,468)$ |
|  |  |  |  |  |

## Revenue

## Significant items

Debit valuation adjustment ('DVA') on derivative contracts
Fair value movements on non-qualifying hedges
Gain on disposal of our membership interest in Visa - Europe
Gain on disposal of our membership interest in Visa - US
Own credit spread
Portfolio disposals
(Provisions)/releases arising from the ongoing review of compliance with the UK Consumer Credit Act
Loss and trading results from disposed-of operations in Brazi

| $\mathbf{( 7 0 )}$ | $(55)$ | $(7)$ | 158 | $(186)$ |
| ---: | ---: | ---: | :---: | :---: |
| $\mathbf{( 3 0 2 )}$ | 12 | $(164)$ | $(233)$ | 26 |
| - | - | 584 | - | - |
| $\mathbf{1 1 6}$ | - | - | - | - |
| $\mathbf{( 1 , 6 4 8 )}$ | $(1,370)$ | 75 | 1,151 | $(773)$ |
| $\mathbf{( 1 1 2 )}$ | $(119)$ | 68 | - | $(214)$ |
|  |  |  |  |  |
| - | - | 2 | - | $(12)$ |
| - | $(1,743)$ | 748 | 721 | 721 |
| $\mathbf{( 2 , 0 1 6 )}$ | $(3,275)$ | 1,306 | 1,797 | $(438)$ |

LICs
Significant items
Trading results from disposed-of operations in Brazil

- $\quad$ - (414) (334)


## Operating expenses

## Significant items

Costs associated with portfolio disposals
Costs to achieve

| $\mathbf{( 2 8 )}$ | - | - | - | - |
| ---: | ---: | ---: | :---: | ---: |
| $\mathbf{( 1 , 0 8 6 )}$ | $(1,014)$ | $(677)$ | $(341)$ | $(743)$ |
| $\mathbf{( 7 6 )}$ | $(53)$ | $(63)$ | $(31)$ | $(61)$ |
| $(\mathbf{2 , 4 4 0 )}$ | - | $(800)$ | - | - |
| $\mathbf{( 3 9 0 )}$ | 50 | $(3)$ | $(1)$ | $(18)$ |
| $\mathbf{4 2}$ | - | $(723)$ | - | $(370)$ |
| $\mathbf{( 7 0 )}$ | $(456)$ | $(33)$ | - | $(337)$ |
| - | - | $(555)$ | $(504)$ | $(599)$ |
| $\mathbf{( 4 , 0 4 8 )}$ | $(1,473)$ | $(2,854)$ | $(877)$ | $(2,128)$ |

Share of profit in associates and joint ventures
Significant items
Trading results from disposed-of operations in Brazil
$-\quad-\quad-\quad$ (1)

Balance sheet data

|  |  | At |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  |  | $\mathbf{3 1 ~ D e c}$ | 30 Sep | 30 Jun | 31 Mar |

${ }^{1}$ The difference between the consolidated group result and the sum of geographical regions and global businesses is attributable to intersegment eliminations
${ }^{2}$ Return on risk-weighted assets are on a reported basis, and calculated using average risk-weighted assets on a CRD IV basis.
${ }^{3}$ Return on risk-weighted assets are based on a discrete quarterly calculation, using a 2-point average.
Net interest income
Net fee income
Net trading income
Other income
Net operating income before loan impairment charges and other credit risk
provisions

| Quarter ended |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: |
| $\mathbf{3 1}$ Dec | 30 Sep | 30 Jun | 31 M ar | 31 Dec |
| $\mathbf{2 0 1 6}$ | 2016 | 2016 | 2016 | 2015 |
| $\mathbf{\$ m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ |
| $\mathbf{3 , 2 4 7}$ | 3,284 | 3,740 | 3,645 | 3,691 |
| $\mathbf{1 , 1 5 6}$ | 1,293 | 1,303 | 1,241 | 1,391 |
| $\mathbf{1 2 2}$ | 122 | 81 | 123 | 167 |
| $\mathbf{1 3 9}$ | 219 | 573 | 50 | 178 |
| $\mathbf{4 , 6 6 4}$ | 4,918 | 5,697 | 5,059 | 5,427 |

Loan impairment charges and other credit risk provisions

## Net operating income

Total operating expenses

## Operating profit

Share of profit in associates and joint ventures
Profit before tax

## Revenue

## Significant items

Fair value movements on non-qualifying hedges
Gain on disposal of our membership interest in Visa - Europe
Gain on disposal of our membership interest in Visa - US
Portfolio disposals
Loss and trading results from disposed-of operations in Brazil

## LCs

## Significant items

Trading results from disposed-of operations in Brazil

## Operating expenses

## Significant items

Costs to achieve
Costs to establish UK ring-fenced bank
Settlements and provisions in connection with legal matters
UK customer redress programmes
Trading results from disposed-of operations in Brazil
$-\quad$ - (245) (217) (197)

| $\mathbf{( 1 6 4 )}$ | $(124)$ | $(61)$ | $(44)$ | $(121)$ |
| ---: | :---: | :---: | :---: | :---: |
| $\mathbf{( 1 )}$ | $(1)$ | - | - | - |
| - | - | - | - | - |
| $\mathbf{( 5 9 )}$ | $(438)$ | - | - | $(378)$ |
| - | - | $(434)$ | $(371)$ | $(406)$ |
| $\mathbf{( 2 2 4 )}$ | $(563)$ | $(495)$ | $(415)$ | $(905)$ |

Balance sheet data

|  | At |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 31 Dec | 30 Sep | 30 Jun | 31 Mar | 31 Dec |
|  | 2016 | 2016 | 2016 | 2016 | 2015 |
|  | \$m | \$m | \$m | \$m | \$m |
| Loans and advances to customers (net) | 306,056 | 313,369 | 314,754 | 322,476 | 321,749 |
| Customer accounts | 590,502 | 597,211 | 588,864 | 594,803 | 584,872 |
|  | \$bn | \$bn | \$bn | \$bn | \$bn |
| Risk-weighted assets | 115.1 | 120.2 | 129.4 | 130.2 | 130.7 |
|  | \% | \% | \% | \% | \% |
| Return on risk-weighted assets | 3.4 | 3.1 | 4.7 | 3.4 | 2.1 |

## Commercial Banking

|  | Quarter ended |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 31 Dec | 30 Sep | 30 Jun | 31 M ar | 31 Dec |
|  | 2016 | 2016 | 2016 | 2016 | 2015 |
|  | \$m | \$m | \$m | \$m | \$m |
| Net interest income | 2,110 | 2,160 | 2,281 | 2,320 | 2,366 |
| Net fee income | 844 | 907 | 963 | 958 | 948 |
| Net trading income | 76 | 129 | 147 | 120 | 138 |
| Other income | 11 | 5 | 312 | 62 | 25 |
| Net operating income before loan impairment charges and other credit risk provisions | 3,041 | 3,201 | 3,703 | 3,460 | 3,477 |
| Loan impairment charges and other credit risk provisions | (201) | (241) | (444) | (386) | $(1,008)$ |
| Net operating income | 2,840 | 2,960 | 3,259 | 3,074 | 2,469 |
| Total operating expenses | $(1,472)$ | $(1,436)$ | $(1,618)$ | $(1,561)$ | $(1,768)$ |
| Operating profit | 1,368 | 1,524 | 1,641 | 1,513 | 701 |
| Share of profit in associates and joint ventures | - | - | - | - | - |
| Profit before tax | 1,368 | 1,524 | 1,641 | 1,513 | 701 |

## Revenue

## Significant items

Gain on disposal of our membership interest in Visa - Europe
Provisions arising from the ongoing review of compliance with the UK Consumer
Credit Act
Loss and trading results from disposed-of operations in Brazil

## UCs

## Significant items

Trading results from disposed-of operations in Brazil

## Operating expenses

## Significant items

Costs to achieve
Costs to establish UK ring-fenced bank
UK customer redress programmes
Trading results from disposed-of operations in Brazil

| - | - | 230 | - | - |
| :---: | :---: | :---: | :---: | :---: |
| - | - | - | - | $(18)$ |
| - | - | 147 | 142 | 152 |
| - | - | 377 | 142 | 134 |

$-\quad-\quad$ (160) (113)

| $(\mathbf{1 4 )}$ | $(11)$ | $(14)$ | $(23)$ | $(150)$ |
| :---: | :---: | :---: | :---: | :---: |
| - | $(1)$ | - | - | - |
| $\mathbf{( 1 1 )}$ | $(8)$ | $(15)$ | - | 23 |
| - | - | $(81)$ | $(74)$ | $(101)$ |
| $(25)$ | $(20)$ | $(110)$ | $(97)$ | $(228)$ |

Balance sheet data

Loans and advances to customers (net)
Customer accounts

Risk-weighted assets

Return on risk-weighted assets

| At |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: |
| $\mathbf{3 1 ~ D e c ~}$ | 30 Sep | 30 Jun | 31 M ar | 31 Dec |
| $\mathbf{2 0 1 6}$ | 2016 | 2016 | 2016 | 2015 |
| $\mathbf{\$ m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ |
| $\mathbf{2 8 1 , 9 3 0}$ | 284,604 | 285,215 | 289,965 | 287,668 |
| $\mathbf{3 4 1 , 7 2 9}$ | 340,528 | 334,946 | 345,876 | 348,198 |
|  |  |  |  |  |
| $\mathbf{\$ b n}$ | $\$ b n$ | $\$ b n$ | $\$ b n$ | $\$ b n$ |
| $\mathbf{2 7 5 . 9}$ | 282.3 | 298.8 | 304.3 | 302.2 |
|  |  |  |  |  |
| $\%$ | $\%$ | $\%$ | $\%$ | $\%$ |
| $\mathbf{2 . 0}$ | 2.1 | 2.2 | 2.0 | 0.9 |

## Global Banking and M arkets

Net interest income
Net fee income
Net trading income
Other income
Net operating income before loan impairment charges and other credit risk provisions
Loan impairment (charges)/recoveries and other credit risk provisions

## Net operating income

Total operating expenses

## Operating profit

Share of profit in associates and joint ventures

## Profit before tax

| Quarter ended |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: |
| $\mathbf{3 1}$ Dec | 30 Sep | 30 Jun | 31 M ar | 31 Dec |
| $\mathbf{2 0 1 6}$ | 2016 | 2016 | 2016 | 2015 |
| $\mathbf{\$ m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ |
| $\mathbf{1 , 1 3 1}$ | 1,333 | 1,305 | 1,252 | 1,251 |
| $\mathbf{7 2 6}$ | 941 | 947 | 806 | 959 |
| $\mathbf{1 , 5 2 7}$ | 1,401 | 1,687 | 1,874 | 723 |
| $\mathbf{1 3 7}$ | 87 | 4 | 55 | 93 |
|  |  |  |  |  |
| $\mathbf{3 , 5 2 1}$ | 3,762 | 3,943 | 3,987 | 3,026 |
| $\mathbf{( 1 2 )}$ | $(20)$ | $(264)$ | $(175)$ | $(110)$ |
| $\mathbf{3 , 5 0 9}$ | 3,742 | 3,679 | 3,812 | 2,916 |
| $\mathbf{( 2 , 3 0 0 )}$ | $(2,243)$ | $(2,473)$ | $(2,286)$ | $(2,425)$ |
| $\mathbf{1 , 2 0 9}$ | 1,499 | 1,206 | 1,526 | 491 |
| $\mathbf{-}$ | - | - | - | - |
| $\mathbf{1 , 2 0 9}$ | 1,499 | 1,206 | 1,526 | 491 |

## Revenue

## Significant items

DVA on derivative contracts
Loss and trading results from disposed-of operations in Brazil

| $\mathbf{( 7 0 )}$ | $(55)$ | $(7)$ | 158 | $(186)$ |
| :---: | :---: | :---: | :---: | :---: |
| - | - | 116 | 152 | 92 |
| $\mathbf{( 7 0 )}$ | $(55)$ | 109 | 310 | $(94)$ |

## LICs

## Significant items

Trading results from disposed-of operations in Brazil

## Operating expenses

## Significant items

Costs to achieve
Settlements and provisions in connection with legal matters
UK customer redress programmes
Trading results from disposed-of operations in Brazil

| $\mathbf{( 9 1 )}$ | $(51)$ | $(61)$ | $(30)$ | $(49)$ |
| :---: | :---: | ---: | :---: | :---: |
| $\mathbf{4 2}$ | - | $(136)$ | - | $(20)$ |
| $\mathbf{-}$ | $(10)$ | $(18)$ | - | 19 |
| $\mathbf{-}$ | - | $(35)$ | $(48)$ | $(63)$ |
| $\mathbf{4 9 )}$ | $(61)$ | $(250)$ | $(78)$ | $(113)$ |

Balance sheet data

Loans and advances to customers (net)
Customer accounts

Risk-weighted assets

Return on risk-weighted assets

| At |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: |
| $\mathbf{3 1 ~ D e c ~}$ | 30 Sep | 30 Jun | 31 M ar | 31 Dec |
| $\mathbf{2 0 1 6}$ | 2016 | 2016 | 2016 | 2015 |
| $\mathbf{\$ m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ |
| $\mathbf{2 2 5 , 8 5 5}$ | 225,765 | 228,116 | 244,228 | 248,206 |
| $\mathbf{2 5 6 , 0 9 5}$ | 266,927 | 268,850 | 272,187 | 262,802 |
|  |  |  |  |  |
| $\mathbf{\$ b n}$ | $\$ b n$ | $\$ b n$ | $\$ b n$ | $\$ b n$ |
| $\mathbf{3 0 0 . 4}$ | 307.2 | 334.4 | 344.3 | 330.3 |
|  |  |  |  |  |
| $\%$ | $\%$ | $\%$ | $\%$ | $\%$ |
| $\mathbf{1 . 6}$ | 1.9 | 1.4 | 1.8 | 0.6 |

Net interest income
Net fee income
Net trading income
Other income/(expense)
Net operating income before loan impairment charges and other credit risk provisions
Loan impairment (charges)/recoveries and other credit risk provisions

## Net operating income

Total operating expenses
Operating profit/ (loss)
Share of profit in associates and joint ventures

## Profit/ (loss) before tax

## Revenue

## Significant items

Portfolio disposals
(Provisions)/releases arising from the ongoing review of compliance with the UK
Consumer Credit Act
Loss and trading results from disposed-of operations in Brazil

## Operating expenses

## Significant items

Costs associated with portfolio disposals
Costs to achieve
Impairment of GPB - Europe goodwill
Regulatory (provisions)/releases in GPB
Trading results from disposed-of operations in Brazil

Balance sheet data

Loans and advances to customers (net)
Customer accounts
Risk-weighted assets

Return on risk-weighted assets
Loans and advances to customers (net)
Customer accounts

| Quarter ended |  |  |  |  |
| ---: | :---: | ---: | :---: | ---: |
| $\mathbf{3 1 \text { Dec }}$ | 30 Sep | 30 Jun | 31 Mar | 31 Dec |
| $\mathbf{2 0 1 6}$ | 2016 | 2016 | 2016 | 2015 |
| $\$ \mathbf{m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ |
| $\mathbf{1 9 8}$ | 199 | 205 | 214 | 224 |
| $\mathbf{1 7 1}$ | 196 | 179 | 207 | 207 |
| $\mathbf{3 9}$ | 45 | 50 | 51 | 39 |
| $\mathbf{( 3 5 )}$ | - | 27 | $(1)$ | $(5)$ |
| $\mathbf{3 7 3}$ | 440 | 461 | 471 | 465 |
| $\mathbf{( 8 )}$ | $(2)$ | 11 | - | $(4)$ |
| $\mathbf{3 6 5}$ | 438 | 472 | 471 | 461 |
| $(\mathbf{3 , 2 0 4 )}$ | $(318)$ | $(1,170)$ | $(382)$ | $(407)$ |
| $\mathbf{( 2 , 8 3 9 )}$ | 120 | $(698)$ | 89 | 54 |
| $\mathbf{-}$ | - | - | - | - |
| $\mathbf{( 2 , 8 3 9 )}$ | 120 | $(698)$ | 89 | 54 |


| (26) | - | - | - | - |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
| $\mathbf{-}$ | - | 2 | - | 6 |
| $\boldsymbol{-}$ | - | 6 | 6 | 7 |
| $\mathbf{( 2 6 )}$ | - | 8 | 6 | 13 |


| $\mathbf{( 1 0 )}$ | - | - | - | - |
| ---: | :---: | :---: | :---: | :---: |
| - | $(1)$ | $(3)$ | $(2)$ | $(15)$ |
| $(\mathbf{2 , 4 4 0 )}$ | - | $(800)$ | - | - |
| $\mathbf{( 3 8 9 )}$ | 48 | - | - | $(17)$ |
| - | - | $(4)$ | $(4)$ | $(4)$ |
| $(\mathbf{2 , 8 3 9})$ | 47 | $(807)$ | $(6)$ | $(36)$ |


| At |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: |
| $\mathbf{3 1}$ Dec | 30 Sep | 30 Jun | 31 Mar | 31 Dec |
| $\mathbf{2 0 1 6}$ | 2016 | 2016 | 2016 | 2015 |
| $\mathbf{\$ m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ |
| $\mathbf{3 5 , 4 5 6}$ | 39,050 | 39,923 | 41,685 | 42,942 |
| $\mathbf{6 9 , 8 5 0}$ | 77,421 | 77,981 | 80,806 | 80,404 |
|  |  |  |  |  |
| $\mathbf{\$ b n}$ | $\$$ bn | $\$$ bn | $\$$ bn | $\$$ bn |
| $\mathbf{1 5 . 3}$ | 16.8 | 17.3 | 17.9 | 18.0 |
|  |  |  |  |  |
| $\%$ | $\%$ | $\%$ | $\%$ | $\%$ |
| $\mathbf{( 7 0 . 4 )}$ | 2.8 | $(16.0)$ | 2.0 | 1.2 |

## Corporate Centre

|  | Quarter ended |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 31 Dec | 30 Sep | 30 Jun | 31 M ar | 31 Dec |
|  | 2016 | 2016 | 2016 | 2016 | 2015 |
|  | \$m | \$m | \$m | \$m | \$m |
| Net interest income | 182 | 209 | 316 | 482 | 527 |
| Net fee income/(expense) | 32 | (75) | (3) | (15) | (34) |
| Net trading income | 133 | 534 | 523 | 668 | 341 |
| Other income/(expense) | $(2,962)$ | $(3,477)$ | (146) | 864 | $(1,457)$ |
| Net operating income/ (expense) before loan impairment charges and other credit risk provisions | $(2,615)$ | $(2,809)$ | 690 | 1,999 | (623) |
| Loan impairment (charges)/recoveries and other credit risk provisions | 12 | 48 | 31 | (116) | (4) |
| Net operating income/ (expense) | $(2,603)$ | $(2,761)$ | 721 | 1,883 | (627) |
| Total operating expenses | $(2,066)$ | $(1,132)$ | $(1,461)$ | (548) | $(2,735)$ |
| Operating profit/ (loss) | $(4,669)$ | $(3,893)$ | (740) | 1,335 | $(3,362)$ |
| Share of profit in associates and joint ventures | 496 | 614 | 676 | 548 | 550 |
| Profit/ (loss) before tax | $(4,173)$ | $(3,279)$ | (64) | 1,883 | $(2,812)$ |

## Revenue

## Significant items

Fair value movements on non-qualifying hedges
Gain on disposal of our membership interest in Visa - US
Own credit spread
Portfolio disposals
Loss and trading results from disposed-of operations in Brazil

| $\mathbf{( 3 0 4 )}$ | 14 | $(164)$ | $(233)$ | 26 |
| ---: | ---: | :---: | :---: | :---: |
| $\mathbf{4 4}$ | - | - | - | - |
| $\mathbf{( 1 , 6 4 8 )}$ | $(1,370)$ | 75 | 1,151 | $(773)$ |
| $(\mathbf{8 6 )}$ | $(119)$ | 68 | - | $(214)$ |
| - | $(1,742)$ | $(45)$ | $(41)$ | $(15)$ |
| $\mathbf{( 1 , 9 9 4 )}$ | $(3,217)$ | $(66)$ | 877 | $(976)$ |

## Operating expenses

## Significant items

Costs associated with portfolio disposals
Costs to achieve
Costs to establish UK ring-fenced bank
Regulatory (provisions)/releases in GPB
Settlements and provisions in connection with legal matters
UK customer redress programmes
Trading results from disposed-of operations in Brazil

| $\mathbf{( 1 8 )}$ | - | - | - | - |
| ---: | ---: | ---: | ---: | ---: |
| $\mathbf{( 8 1 7 )}$ | $(827)$ | $(538)$ | $(242)$ | $(408)$ |
| $\mathbf{( 7 5 )}$ | $(51)$ | $(63)$ | $(31)$ | $(61)$ |
| $\mathbf{( 1 )}$ | 2 | $(3)$ | $(1)$ | $(1)$ |
| - | - | $(587)$ | - | $(350)$ |
| - | - | - | - | $(1)$ |
| - | - | $(1)$ | $(7)$ | $(25)$ |
| $\mathbf{( 9 1 1 )}$ | $(876)$ | $(1,192)$ | $(281)$ | $(846)$ |

## Share of profit in associates and joint ventures

## Significant items

Trading results from disposed-of operations in Brazil

Balance sheet data

Loans and advances to customers (net)
Customer accounts

Risk-weighted assets

| At |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: |
| $\mathbf{3 1}$ Dec | 30 Sep | 30 Jun | 31 M ar | 31 Dec |
| $\mathbf{2 0 1 6}$ | 2016 | 2016 | 2016 | 2015 |
| $\mathbf{\$ m}$ | $\$ m$ | $\$ m$ | $\$ m$ | $\$ \mathrm{~m}$ |
| $\mathbf{1 2 , 2 0 7}$ | 18,063 | 19,548 | 21,785 | 23,889 |
| $\mathbf{1 4 , 2 1 0}$ | 14,357 | 20,317 | 21,386 | 13,310 |
|  |  |  |  |  |
| $\mathbf{\$ b n}$ | $\$ b n$ | $\$ b n$ | $\$ b n$ | $\$ b n$ |
| $\mathbf{1 5 0 . 5}$ | 177.6 | 302.3 | 318.5 | 321.8 |

## HSBC

Europe

|  | Quarter ended 31 Dec 2016 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Retail <br> Banking and Wealth Management \$m | Commercial Banking \$m | Global Banking and Markets \$m | Global Private Banking \$m | Corporate Centre | $\begin{array}{r} \text { Total } \\ \$ \mathrm{~m} \end{array}$ |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
|  |  |  |  |  | \$m |  |
| Net interest income/(expense) | 983 | 726 | 226 | 100 | (235) | 1,800 |
| Net fee income/(expense) | 351 | 355 | 191 | 91 | (26) | 962 |
| Net trading income/(expense) | 16 | 2 | 975 | 11 | (78) | 926 |
| Other income/(expense) | 106 | 22 | 58 | (37) | $(2,190)$ | $(2,041)$ |
| Net operating income/ (expense) before loan impairment charges and other credit risk provisions | 1,456 | 1,105 | 1,450 | 165 | $(2,529)$ | 1,647 |
| Loan impairment (charges)/recoveries and other credit risk provisions | (40) | (79) | 23 | (10) | 46 | (60) |
| Net operating income/ (expense) | 1,416 | 1,026 | 1,473 | 155 | $(2,483)$ | 1,587 |
| Total operating expenses | $(1,327)$ | (556) | $(1,153)$ | $(3,043)$ | $(2,254)$ | $(8,333)$ |
| Operating profit/ (loss) | 89 | 470 | 320 | $(2,888)$ | $(4,737)$ | $(6,746)$ |
| Share of profit/(loss) in associates and joint ventures | (1) | - | - | - | 6 | 5 |
| Profit/ (loss) before tax | 88 | 470 | 320 | $(2,888)$ | $(4,731)$ | $(6,741)$ |
| Revenue |  |  |  |  |  |  |
| Significant items |  |  |  |  |  |  |
| DVA on derivative contracts | - | - | (50) | - | - | (50) |
| Fair value movements on non-qualifying hedges | 2 | - | (2) | - | (303) | (303) |
| Own credit spread | - | - | - | - | $(1,526)$ | $(1,526)$ |
| Portfolio disposals | - | - | - | (26) | - | (26) |
|  | 2 | - | (52) | (26) | $(1,829)$ | $(1,905)$ |
| Operating expenses |  |  |  |  |  |  |
| Significant items |  |  |  |  |  |  |
| Costs associated with portfolio disposals | - | - | - | (10) | (18) | (28) |
| Costs to achieve | (75) | 2 | (73) | 1 | (575) | (720) |
| Costs to establish UK ring-fenced bank | (1) | - | - | - | (75) | (76) |
| Impairment of GPB - Europe goodwill | - | - | - | $(2,440)$ | - | $(2,440)$ |
| Regulatory (provisions)/releases in GPB | - | - | - | (388) | (1) | (389) |
| Settlements and provisions in connection with legal matters | - | - | 42 | - | - | 42 |
| UK customer redress programmes | (59) | (11) | - | - | - | (70) |
|  | (135) | (9) | (31) | $(2,837)$ | (669) | $(3,681)$ |

Balance sheet data

Loans and advances to customers (net)
Customer accounts

| At 31 Dec 2016 |  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: | :---: |
| Retail | Global |  |  |  |  |  |
| Banking |  | Banking | Global |  |  |  |
| and Wealth | Commercial | and | Private | Corporate |  |  |
| Management | Banking | Markets | Banking | Centre | Total |  |
| $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ |  |
| 136,096 | 98,009 | 82,013 | 17,797 | 2,745 | 336,660 |  |
| 179,947 | 119,910 | 109,173 | 33,375 | 4,209 | 446,614 |  |

Note: Risk-weighted asset data by geographical region is provided in a separate tab at the end of this document.

HSBC
Asia


## Revenue

## Significant items

DVA on derivative contracts
Fair value movements on non-qualifying hedges
Own credit spread

| - | - | $(15)$ | - | 1 | (14) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| - | - | 2 | - | $(1)$ | 1 |
| - | - | - | - | $(4)$ | $(4)$ |
| - | - | $(13)$ | - | $(4)$ | $(17)$ |

## Operating expenses

## Significant items

Costs to achieve
Regulatory (provisions)/releases in GPB

| $(62)$ | $(8)$ | $(8)$ | $(1)$ | $(135)$ | (214) |
| :---: | :---: | :---: | :---: | :---: | ---: |
| - | - | - | $(1)$ | - | $(1)$ |
| $(62)$ | $(8)$ | $(8)$ | $(2)$ | $(135)$ | $(215)$ |

Balance sheet data

Loans and advances to customers (net)
Customer accounts

| At 31 Dec 2016 |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: |
| Retail | Global |  |  |  |  |
| Banking |  | Banking | Global |  |  |
| and Wealth | Commercial | and | Private | Corporate |  |
| Management | Banking | Markets | Banking | Centre | Total |
| $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ |
| 120,727 | 128,523 | 102,059 | 11,808 | 2,312 | 365,429 |
| 327,135 | 165,863 | 110,577 | 24,777 | 3,371 | 631,723 |

Note: Risk-weighted asset data by geographical region is provided in a separate tab at the end of this document.

HSBC
Middle East and North Africa

|  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |

Note: Risk-weighted asset data by geographical region is provided in a separate tab at the end of this document.

HSBC

## North America

|  | Quarter ended 31 Dec 2016 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Retail <br> Banking and Wealth Management \$m | Commercial <br> Banking \$m | Global <br> Banking and Markets \$m | Global <br> Private <br> Banking <br> \$m | Corporate Centre \$m | Total \$m |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| Net interest income/(expense) | 298 | 294 | 174 | 54 | 145 | 965 |
| Net fee income/ (expense) | 112 | 116 | 149 | 21 | 51 | 450 |
| Net trading income/(expense) | 5 | 7 | 57 | 3 | 60 | 132 |
| Other income/(expense) | 93 | 11 | 90 | - | (208) | (14) |
| Net operating income/ (expense) before loan impairment charges and other credit risk provisions | 508 | 428 | 470 | 78 | 49 | 1,533 |
| Loan impairment (charges)/recoveries and other credit risk provisions | (12) | 3 | 2 | 1 | (21) | (27) |
| Net operating income/ (expense) | 496 | 431 | 472 | 79 | 28 | 1,506 |
| Total operating expenses | (482) | (224) | (383) | (61) | (290) | $(1,440)$ |
| Operating profit/ (loss) | 14 | 207 | 89 | 18 | (262) | 66 |
| Share of profit/(loss) in associates and joint ventures | - | - | - | (1) | 4 | 3 |
| Profit/ (loss) before tax | 14 | 207 | 89 | 17 | (258) | 69 |
| Revenue |  |  |  |  |  |  |
| Significant items |  |  |  |  |  |  |
| DVA on derivative contracts | - | - | (7) | - | - | (7) |
| Fair value movements on non-qualifying hedges | - | - | - | - | 2 | 2 |
| Gain on disposal of our membership interest in Visa - US | 72 | - | - | - | 44 | 116 |
| Own credit spread | - | - | - | - | (116) | (116) |
| Portfolio disposals | - | - | - | - | (86) | (86) |
|  | 72 | - | (7) | - | (156) | (91) |
| Operating expenses |  |  |  |  |  |  |
| Significant items |  |  |  |  |  |  |
| Costs to achieve | (21) | (2) | (4) | - | (75) | (102) |
|  | (21) | (2) | (4) | - | (75) | (102) |
| Balance sheet data |  |  |  |  |  |  |
|  |  |  | At 31 D |  |  |  |
|  | Retail Banking and Wealth Management \$m | Commercial Banking \$m | Global Banking and Markets \$m | Global <br> Private <br> Banking \$m | Corporate Centre \$m | Total \$m |
| Loans and advances to customers (net) | 36,318 | 38,874 | 23,548 | 5,822 | 7,150 | 111,712 |
| Customer accounts | 54,412 | 42,000 | 24,595 | 11,615 | 6,168 | 138,790 |

Note: Risk-weighted asset data by geographical region is provided in a separate tab at the end of this document.

HSBC

## Latin America

|  | Quarter ended 31 Dec 2016 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Retail Banking and Wealth Management \$m | Commercial <br> Banking <br> \$m | Global <br> Banking and <br> Markets <br> \$m | Global <br> Private <br> Banking <br> \$m | Corporate Centre \$m | Total \$m |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| Net interest income/(expense) | 344 | 114 | 57 | - | (8) | 507 |
| Net fee income | 73 | 25 | 18 | - | - | 116 |
| Net trading income | 18 | 7 | 37 | 1 | 19 | 82 |
| Other income | 10 | 3 | 5 | (1) | 4 | 21 |
| Net operating income/ (expense) before loan impairment charges and other credit risk provisions | 445 | 149 | 117 | - | 15 | 726 |
| Loan impairment charges and other credit risk provisions | (114) | (11) | - | - | 2 | (123) |
| Net operating income/ (expense) | 331 | 138 | 117 | - | 17 | 603 |
| Total operating expenses | (315) | (110) | (79) | 1 | (30) | (533) |
| Operating loss | 16 | 28 | 38 | 1 | (13) | 70 |
| Share of profit/(loss) in associates and joint ventures | - | - | - | 1 | (1) | - |
| Loss before tax | 16 | 28 | 38 | 2 | (14) | 70 |
| Revenue |  |  |  |  |  |  |
| Significant items |  |  |  |  |  |  |
| DVA on derivative contracts | - | - | 1 | - | - | 1 |
| Fair value movements on non-qualifying hedges | - | - | - | - | (2) | (2) |
|  | - | - | 1 | - | (2) | (1) |
| Operating expenses |  |  |  |  |  |  |
| Significant items |  |  |  |  |  |  |
| Costs to achieve | (4) | - | (5) | - | (12) | (21) |
|  | (4) | - | (5) | - | (12) | (21) |

Balance sheet data

Loans and advances to customers (net)
Customer accounts

| At 31 Dec 2016 |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: |
| Retail | Global |  |  |  |  |
| Banking |  | Banking | Global |  |  |
| and Wealth | Commercial | and | Private | Corporate |  |
| Management | Banking | Markets | Banking | Centre | Total |
| $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ |
| 5,790 | 6,609 | 4,525 | 29 | - | 16,953 |
| 11,531 | 5,563 | 3,092 | 83 | 224 | 20,493 |

Note: Risk-weighted asset data by geographical region is provided in a separate tab at the end of this document.

HSBC
Hong Kong

|  | Quarter ended 31 Dec 2016 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Retail <br> Banking and Wealth Management \$m | Commercial Banking \$m | Global <br> Banking and Markets \$m | Global <br> Private <br> Banking <br> \$m | Corporate Centre \$m | Total \$m |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| Net interest income | 1,058 | 536 | 215 | 29 | 110 | 1,948 |
| Net fee income | 461 | 211 | 141 | 44 | 8 | 865 |
| Net trading income | 31 | 34 | 217 | 20 | 39 | 341 |
| Other income/(expense) | 2 | (42) | 32 | - | 169 | 161 |
| Net operating income before loan impairment charges and other credit risk provisions | 1,552 | 739 | 605 | 93 | 326 | 3,315 |
| Loan impairment (charges)/recoveries and other credit risk provisions | (38) | (10) | (34) | - | (8) | (90) |
| Net operating income | 1,514 | 729 | 571 | 93 | 318 | 3,225 |
| Total operating expenses | (680) | (249) | (347) | (65) | (185) | $(1,526)$ |
| Operating profit | 834 | 480 | 224 | 28 | 133 | 1,699 |
| Share of profit in associates and joint ventures | 1 | - | - | - | 2 | 3 |
| Profit before tax | 835 | 480 | 224 | 28 | 135 | 1,702 |
| Revenue |  |  |  |  |  |  |
| Significant items |  |  |  |  |  |  |
| DVA on derivative contracts | - | - | (7) | - | - | (7) |
| Fair value movements on non-qualifying hedges | - | - | (1) | - | - | (1) |
| Own credit spread | - | - | - | - | (2) | (2) |
|  | - | - | (8) | - | (2) | (10) |
| Operating expenses |  |  |  |  |  |  |
| Significant items |  |  |  |  |  |  |
| Costs to achieve | (62) | - | (6) | - | (29) | (97) |
|  | (62) | - | (6) | - | (29) | (97) |
| Balance sheet data |  |  |  |  |  |  |
|  |  |  | At 31 De |  |  |  |
|  | Retail |  | Global |  |  |  |
|  | Banking and Wealth Management | Commercial Banking | Banking and Markets | Global <br> Private <br> Banking | Corporate Centre | Total |
| Loans and advances to customers (net) | 77,873 | 84,719 | 57,693 | 8,553 | 1,791 | 230,629 |
| Customer accounts | 271,520 | 126,385 | 45,943 | 17,489 | 289 | 461,626 |

Note: Risk-weighted asset data by geographical region is provided in a separate tab at the end of this document.

HSBC
UK

|  | Quarter ended 31 Dec 2016 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Retail <br> Banking and Wealth Management \$m | Commercial <br> Banking \$m | Global |  | Corporate | Total |
|  |  |  | Banking and | Global <br> Private |  |  |
|  |  |  | Markets | Banking | Centre |  |
|  |  |  | \$m | \$m | \$m | \$m |
| Net interest income/(expense) | 781 | 560 | 141 | 50 | (140) | 1,392 |
| Net fee income/(expense) | 252 | 270 | (5) | 23 | (24) | 516 |
| Net trading income/(expense) | 5 | (1) | 833 | 2 | (194) | 645 |
| Other income/(expense) | 67 | 15 | 45 | 6 | $(2,161)$ | $(2,028)$ |
| Net operating income/ (expense) before loan impairment charges and other credit risk provisions | 1,105 | 844 | 1,014 | 81 | $(2,519)$ | 525 |
| Loan impairment (charges)/recoveries and other credit risk provisions | (31) | (35) | 20 | (2) | 43 | (5) |
| Net operating income/ (expense) | 1,074 | 809 | 1,034 | 79 | $(2,476)$ | 520 |
| Total operating expenses | $(1,071)$ | (397) | (910) | (67) | $(2,216)$ | $(4,661)$ |
| Operating profit/ (loss) | 3 | 412 | 124 | 12 | $(4,692)$ | $(4,141)$ |
| Share of profit in associates and joint ventures | - | - | - | - | 5 | 5 |
| Profit/ (loss) before tax | 3 | 412 | 124 | 12 | $(4,687)$ | $(4,136)$ |

## Revenue

## Significant items

DVA on derivative contracts
Fair value movements on non-qualifying hedges
Own credit spread

|  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |
| - | - | $(45)$ | - | $(35)$ |  |
| - | - | - | - | $(311)$ | $(311)$ |
| - | - | - | - | $(1,539)$ | $(1,539)$ |
| - | - | $(45)$ | - | $(1,850)$ | $(1,895)$ |

## Operating expenses

## Significant items

Costs to achieve
Costs to establish UK ring-fenced bank
Settlements and provisions in connection with legal matters
UK customer redress programmes

|  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| $(68)$ | 5 | $(72)$ | - | $(516)$ | $(651)$ |
| - | - | - | - | $(76)$ | $(76)$ |
| - | - | 22 | - | - | 22 |
| $(59)$ | $(11)$ | - | - | - | $(70)$ |
| $(127)$ | $(6)$ | $(50)$ | - | $(592)$ | $(775)$ |

Balance sheet data

Loans and advances to customers (net)
Customer accounts

| At 31 Dec 2016 |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: |
| Retail | Global |  |  |  |  |
| Banking |  | Banking | Global |  |  |
| and Wealth | Commercial | and | Private | Corporate |  |
| Management | Banking | Markets | Banking | Centre | Total |
| $\$ m$ | $\$ m$ | $\$ m$ | $\$ m$ | $\$ m$ | $\$ m$ |
| 114,699 | 75,751 | 64,428 | 6,864 | 2,356 | 264,098 |
| 159,936 | 97,121 | 89,124 | 14,354 | 743 | 361,278 |

Note: Risk-weighted asset data by geographical region is provided in a separate tab at the end of this document.

## US CML run-off portfolio

|  | Quarter ended |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 31 Dec | 30 Sep | 30 Jun | 31 Mar | 31 Dec |
|  | 2016 | 2016 | 2016 | 2016 | 2015 |
|  | \$m | \$m | \$m | \$m | \$m |
| Net operating income before loan impairment charges and other credit risk provisions | 78 | 33 | 249 | 118 | 115 |
| Loan impairment charges and other credit risk provisions | (21) | (10) | - | (97) | (26) |
| Net operating income | 57 | 23 | 249 | 21 | 89 |
| Total operating expenses | (89) | (137) | (708) | (138) | (533) |
| Operating loss | (32) | (114) | (459) | (117) | (444) |
| Share of profit in associates and joint ventures | - | - | - | - | - |
| Loss before tax | (32) | (114) | (459) | (117) | (444) |

## Revenue

## Significant items

Fair value movements on non-qualifying hedges
Gain on disposal of our membership interest in Visa - US
Portfolio disposals

| $\mathbf{-}$ | - | 4 | $(119)$ | 32 |
| :---: | :---: | :---: | :---: | :---: |
| $\mathbf{4 4}$ | - | - | - | - |
| $\mathbf{( 8 6 )}$ | $(119)$ | 68 | - | $(214)$ |
| $\mathbf{( 4 2 )}$ | $(119)$ | 72 | $(119)$ | $(182)$ |

## Operating expenses

## Significant items

Costs to achieve
Settlements and provisions in connection with legal matters

| (9) | $(47)$ | $(15)$ | $(22)$ | $(20)$ |
| :---: | :---: | :---: | :---: | :---: |
| - | - | $(587)$ | - | $(350)$ |
| $(9)$ | $(47)$ | $(602)$ | $(22)$ | $(370)$ |

Balance sheet data

## Loan portfolio information

Loans and advances to customers (gross)
Loans and advances to customers - held for sale
Impairment allowances
Impairment allowances - assets held for sale
2+delinquency
Write-offs (net)

| At |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: |
| $\mathbf{3 1 ~ D e c ~}$ | 30 Sep | 30 Jun | 31 Mar | 31 Dec |
| $\mathbf{2 0 1 6}$ | 2016 | 2016 | 2016 | 2015 |
| $\mathbf{\$ m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ |
|  |  |  |  |  |
| $\mathbf{5 , 6 5 4}$ | 11,167 | 12,526 | 13,678 | 19,246 |
| $\mathbf{1 , 6 0 1}$ | 896 | 880 | 5,010 | - |
| $\mathbf{1 9 0}$ | 474 | 581 | 723 | 986 |
| $\mathbf{9 5}$ | 71 | 88 | 274 | - |
| $\mathbf{5 8 8}$ | 688 | 1,047 | 1,093 | 1,154 |
| $\mathbf{3 0}$ | 32 | 27 | 67 | 58 |
|  |  |  |  |  |
| $\%$ | $\%$ | $\%$ | $\%$ | $\%$ |
|  |  |  |  |  |
| $\mathbf{3 . 9}$ | 4.5 | 5.0 | 5.3 | 5.1 |
| $\mathbf{1 . 2}$ | 0.3 | - | 2.1 | 0.5 |
| $\mathbf{8 . 1}$ | 5.7 | 7.8 | 5.8 | 6.0 |
| $\mathbf{1 . 7}$ | 1.0 | 0.7 | 1.4 | 1.2 |

1 The 'write-offs' and 'loan impairment charges' ratios are a percentage of average total loans and advances (quarter annualised), while the 'impairment allowances' and ' $2+$ delinquency' ratios are a percentage of period end loans and advances to customers (gross). All ratios include assets held for sale.

HSBC
HSBC Holdings ${ }^{1}$

| Quarter ended 31 Dec 2016 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Retail |  | Global |  |  |  |
| Banking |  | Banking | Global |  |  |
| and Wealth | Commercial | and | Private | Corporate |  |
| Management | Banking | Markets | Banking | Centre | Total |
| \$m | \$m | \$m | \$m | \$m | \$m |
| - | - | - | - | (96) | (96) |
| - | (2) | - | - | (4) | (6) |
| - | - | - | - | (236) | (236) |
| 51 | 7 | - | - | $(1,072)$ | $(1,014)$ |
| 51 | 5 | - | - | $(1,408)$ | $(1,352)$ |
| - | - | - | - | - | - |
| 51 | 5 | - | - | $(1,408)$ | $(1,352)$ |
| (208) | (90) | (121) | (11) | $(1,610)$ | $(2,040)$ |
| (157) | (85) | (121) | (11) | $(3,018)$ | $(3,392)$ |
| - | - | - | - | - | - |
| (157) | (85) | (121) | (11) | $(3,018)$ | $(3,392)$ |

enterest income/(expense)
Net fee income/(expense)
Net trading income/(expense)
Other income/(expense) ${ }^{2}$
Net operating income before loan impairment charges and other credit risk provisions
Loan impairment charges and other credit risk provisions
Net operating income/ (expense)
Total operating expenses
Operating profit/ (loss)
Share of profit/(loss) in associates and joint ventures
Profit/ (loss) before tax

|  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | - | - | - | (356) | (356) |
| - | - | - | - | (356) | (356) |

## Operating expenses

Significant items
Costs to achieve
Costs to establish UK ring-fenced bank

| $(34)$ | 2 | - | - | (193) | (225) |
| :---: | :---: | :---: | :---: | ---: | ---: |
| - | - | - | - | (8) | (8) |
| $(34)$ | 2 | - | - | $(201)$ | (233) |

Balance sheet data

Loans and advances to customers (net)
Customer accounts

| At 31 Dec 2016 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Retail |  | Global |  |  |  |
| Banking |  | Banking | Global |  |  |
| and Wealth | Commercial | and | Private | Corporate |  |
| Management | Banking | Markets | Banking | Centre | Total |
| \$m | \$m | \$m | \$m | \$m | \$m |
| - | - | - | - | 107 | 107 |
| - | - | - | - | - | - |

Note: Risk-weighted asset data by geographical region is provided in a separate tab at the end of this document.

1 Holding Company results are included within the Europe and UK geographical disclosures.
2 Excludes intra-Group dividend income

HSBC
Risk-weighted assets

Risk-weighted assets by global business

|  | Quarter ended |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  | $\mathbf{3 1 ~ D e c}$ | 30 Sep | 30 Jun | 31 Mar | 31 Dec |
|  | $\mathbf{2 0 1 6}$ | 2016 | 2016 | 2016 | 2015 |
|  | $\mathbf{\$ b n}$ | $\$$ bn | $\$ b n$ | $\$ b n$ | $\$ \mathrm{bn}$ |
| Retail Banking and Wealth M anagement | $\mathbf{1 1 5 . 1}$ | 120.2 | 129.4 | 130.2 | 130.7 |
| Commercial Banking | $\mathbf{2 7 5 . 9}$ | 282.3 | 298.8 | 304.3 | 302.2 |
| Global Banking and M arkets | $\mathbf{3 0 0 . 4}$ | 307.2 | 334.4 | 344.3 | 330.3 |
| Global Private Banking | $\mathbf{1 5 . 3}$ | 16.8 | 17.3 | 17.9 | 18.0 |
| Corporate Centre | $\mathbf{1 5 0 . 5}$ | 177.6 | 302.3 | 318.5 | 321.8 |
| Total | $\mathbf{8 5 7 . 2}$ | 904.1 | $1,082.2$ | $1,115.2$ | $1,103.0$ |

Risk-weighted assets by geographical regions

|  | Quarter ended |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 31 Dec | 30 Sep | 30 Jun | 31 Mar | 31 Dec |
|  | 2016 | 2016 | 2016 | 2016 | 2015 |
|  | \$bn | \$bn | \$bn | \$bn | \$bn |
| Total | 857.2 | 904.1 | 1,082.2 | 1,115.2 | 1,103.0 |
| Europe | 298.4 | 318.6 | 321.4 | 331.2 | 327.2 |
| Asia | 334.0 | 338.5 | 462.3 | 461.6 | 459.7 |
| Middle East and North Africa | 59.1 | 68.6 | 69.5 | 70.3 | 70.6 |
| North America | 150.7 | 164.1 | 175.1 | 198.2 | 191.6 |
| Latin America | 34.3 | 37.6 | 78.6 | 77.8 | 73.4 |
| Hong Kong | 166.3 | 160.5 | 162.4 | 158.1 | 156.9 |
| United Kingdom | 223.3 | 241.6 | 243.4 | 254.1 | 253.4 |

HSBC

## Return on risk-weighted assets

Return on risk-weighted assets by global business

|  | Quarter ended |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  | $\mathbf{3 1 ~ D e c}$ | 30 Sep | 30 Jun | 31 M ar | 31 Dec |
|  | $\mathbf{2 0 1 6}$ | 2016 | 2016 | 2016 | 2015 |
| Retail Banking and Wealth M anagement | $\%$ | $\%$ | $\%$ | $\%$ | $\%$ |
| Commercial Banking | $\mathbf{3 . 4}$ | 3.1 | 4.7 | 3.4 | 2.1 |
| Global Banking and Markets | $\mathbf{2 . 0}$ | 2.1 | 2.2 | 2.0 | 0.9 |
| Global Private Banking | $\mathbf{1 . 6}$ | 1.9 | 1.4 | 1.8 | 0.6 |
| Total | $\mathbf{( 7 0 . 4}$ | 2.8 | $(16.0)$ | 2.0 | 1.2 |

Return on risk-weighted assets by geographical regions

|  | Quarter ended |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  | $\mathbf{3 1 ~ D e c}$ | 30 Sep | 30 Jun | 31 Mar | 31 Dec |
|  | $\mathbf{2 0 1 6}$ | 2016 | 2016 | 2016 | 2015 |
|  | $\%$ | $\%$ | $\%$ | $\%$ | \% |
| Europe | $\mathbf{( 8 . 7 )}$ | $(2.0)$ | $(0.1)$ | 2.1 | $(3.7)$ |
| Asia | $\mathbf{3 . 5}$ | 3.6 | 3.2 | 3.1 | 2.4 |
| Middle East and North Africa | $\mathbf{1 . 2}$ | 1.9 | 2.7 | 2.9 | 1.4 |
| North America | $\mathbf{0 . 2}$ | 0.2 | $(0.7)$ | 0.8 | $(1.1)$ |
| Latin America | $\mathbf{0 . 8}$ | $(10.9)$ | $(0.3)$ | - | $(1.4)$ |
| Total | $\mathbf{1 . 6}$ | 0.3 | 1.3 | 2.2 | $(0.3)$ |


[^0]:    包括英國銀行徵費。
    經調整業績的計算方法是，就可能令按年比較資料扭曲的貨幣換算差額及重大項目之按年計算影響，對列賬基準業績作出調整。
    未扣除貸款減值及其他信貸風險準備之營業收益淨額（亦稱收入）。

[^1]:    1 此項調整乃為使期初與期末資產負債表數額之間的變動按平均匯率計算。由於進行逐項調整須以不合理支出釐定細節，故並未經逐項調整。
    2 於2016年7月，我們完成出售巴西的業務並獲得48億美元現金流入淨額。
    3 於2016年12月31日，滙豐不可動用之金額為355．01億美元（2015年：337．44億美元），其中211．08億美元（2015年：217．73億美元）與中央銀行強制性存款有關。

[^2]:    1 淨利息收益包括交易用途資產之內部資金成本，相關收入則列作交易收益淨額。在滙豐環球業務業績中，交易用途資產之資金成本總額乃作為利息支出計入企業中心的交易收益淨額中。在法定賬項中，內部利息收益及支出已予撒銷。

    2 就本項目而言，其他收益在適用情況下包括指定以公允值列賬之其他金融工具淨收益／支出，金融投資減除雐損後增益，股息收益，保費收益淨額以及其他營業收益減已支付保險賠償和利益及投保人負債變動之淨額。
    3 未扣除貸款減值及其他信貸風險準備之營業收益淨額，亦稱收入。
    4 經調整風險加權資產乃按列賬基準風險加權資產計算，並就貨幣換算差額及重大項目之影響作出調整。
    5 已因《2016年報及賬目》第44頁所述的可呈報類別改變而重列。

[^3]:    未扣除貸款減值及其他信貸風險準備之營業收益淨額（亦稱收入）。

